

Scalare Partners

Scalare Partners Holdings Limited
ABN 96 629 598 778

ASX Release

6 October 2026

SCALARE PARTNERS LAUNCHES EQUITYROOM TO SIMPLIFY STARTUP CAPITAL RAISES

Highlights

- Scalare has developed and funded **EquityRoom**, an Australian-built platform that brings investor readiness, secure data rooms, investor engagement and post-raise equity management into one environment.
- **EquityRoom is now commercially available, with 11 paying customers and 35 in trial mode.**
- Scalare owns 51% of EquityRoom Pty Ltd and together with Scalare Partner Executive Partner, Tim Griffiths have jointly funded its development to date from existing resources.
- EquityRoom earns subscription revenue, adding a recurring revenue stream to Scalare's products and services for founders.

Scalare Partners (ASX: SCP) ("Scalare" or the "Company"), announces the commercial launch of EquityRoom, a new Australian-built platform developed by Scalare and designed to bring the fragmented process of preparing for and conducting a capital raise into one secure environment.

EquityRoom is designed to replace the collection of shared drives, spreadsheets, email threads, document links and standalone tools that founders typically assemble when raising capital.

Built in Australia, EquityRoom brings together secure data rooms, investor readiness, due diligence preparation, investor management and engagement analytics, before continuing beyond the raise into cap table management, employee options and shareholder communications.

Following a soft launch in September 2026, the platform is now live with 11 paying and 35 customers in trial mode, 45 of which are independent of Scalare and its directors. EquityRoom and is being used by Australian companies conducting active capital raises.

Ownership and funding

EquityRoom is operated by EquityRoom Pty Ltd, in which Scalare holds a 51% equity interest.

Scalare and Scalare Partner Executive Partner, Tim Griffiths have jointly funded the development of the platform to date. No further material funding is required to operate and grow EquityRoom over the next 12 months.

EquityRoom founder Tim Griffiths holds 49% of EquityRoom Pty Ltd, in addition to his existing role as a Partner of Scalare.

EquityRoom has been structured around four stages of the fundraising journey: Organise, Prepare, Raise and Grow.

For personal use only

Scalare Partners

Scalare Partners Holdings Limited
ABN 96 629 598 778

Companies can initially use the platform to organise their documentation within a secure environment. As a raise approaches, founders can use EquityRoom's readiness and AI-assisted tools to help identify gaps and prepare their material before investors are given access.

During a live raise, founders can invite investors through secure links, require confidentiality agreements, control access to individual documents, manage investor questions and monitor engagement.

Once a round has closed, the same platform can be used for cap table management and SAFEs, employee options and vesting, share certificates and shareholder communications.

EquityRoom earns subscription revenue from companies using the platform, with pricing based on the stage of the company and the features used. Scalare expects EquityRoom to add a scalable, recurring revenue stream to its products and services business, and to strengthen its relationships with founders across its ecosystem, including companies raising capital through InHouse Ventures, Fishburners and the Australian Technologies Competition, and potential Scalare investee companies.

EquityRoom is not expected to have a material impact on Scalare's financial results in the current financial year.

EquityRoom was founded by Tim Griffiths, a technology entrepreneur and investor. Tim previously founded Xref and took the company to an ASX listing, spent five years at Benchmark Capital in the US and London, and has been a Partner at Scalare Partners since 2021.

One of the companies currently using EquityRoom is H2X Global, which is using the platform to manage its current capital raise. Scalare Executive Director Giles Bourne is a non-executive director of H2X Global.

Antony Tolfts, CEO, H2X Global stated:

"H2X Global has successfully used EquityRoom through our current raise. I value the ability to manage multiple investor groups within a single setup, with appropriate access controls, rather than having to establish and administer separate data rooms. It makes managing the process considerably simpler while still giving us visibility over how investors are engaging with our information."

EquityRoom also represented the best value when we compared it with the alternatives. At a stage of growth where every dollar of expenditure is under scrutiny and capital needs to be directed towards scaling the business, that combination of functionality, simplicity and cost-effectiveness is particularly valuable."

Carolyn Breeze, CEO, Scalare Partners stated:

"EquityRoom is a natural extension of Scalare's vision to support founders with more than capital. We are building an ecosystem that helps technology companies at every stage of their growth journey, from building capability and community, through to raising capital, scaling and managing an increasingly complex business."

Fundraising is one of the most important and often most difficult moments in that journey. EquityRoom gives founders the infrastructure, insight and tools to approach it with greater confidence and discipline, while also creating continuity beyond the raise as their shareholder base and equity structures grow."

For personal use only

Scalare Partners

Scalare Partners Holdings Limited
ABN 96 629 598 778

For Scalare, this is exactly the kind of platform we want to build: one that solves a genuine founder problem, strengthens our broader ecosystem and allows us to support significantly more companies as they scale."

This announcement was authorised for release by the Board of Scalare Partners.

END

About EquityRoom

EquityRoom is an Australian-built fundraising, virtual data room and equity management platform for startups. It brings together secure document management, investor readiness, AI-assisted due diligence preparation, investor engagement, cap table management, employee equity and shareholder communications within a single platform.

For more information visit: www.equityroom.app

About Scalare Partners

Scalare Partners Holdings Limited (ASX: SCP) exists to empower visionary technology founders to transform their ideas into the great businesses of tomorrow. As a dynamic force in the tech startup landscape, we offer a range of products and services to support all founders as they scale their early-stage businesses.

We are deeply involved in the broader technology ecosystem, driving change through impactful initiatives such as the Tech Ready Women and the Australian Technologies Competition where we partner with government and corporates to support and promote the most promising technology businesses and founders. Our focus extends to working with female and culturally diverse founders, addressing the unique challenges they encounter in fundraising and scaling their businesses. This engagement not only enriches the tech landscape but also creates lucrative revenue and investment opportunities for Scalare Partners.

At the heart of our business model is the provision of products and services and expert advice tailored to the specific needs of early-stage businesses. We also provide direct investment into selected outstanding businesses and with a current emphasis on the Australian and USA technology sectors, we are building a portfolio spanning across diverse geographies, including Australia, USA, New Zealand, Singapore, UK, and Europe. Scalare Partners is not just an investor; we are architects of growth, collaborators in innovation, and catalysts for positive change in the technology landscape.

For more information visit: www.scalarepartners.com

For more information, please contact:

Carolyn Breeze
Chief Executive Officer
Scalare Partners
+61 408 606 046
carolyn.breeze@scalarepartners.com

Giles Bourne
Co-Founding Partner and Executive Director
Scalare Partners
+61 409 548 096
giles.bourne@scalarepartners.com

For personal use only

Scalare Partners

Scalare Partners Holdings Limited
ABN 96 629 598 778

Tim Griffiths
Partner, Scalare Partners | Founder, EquityRoom
+61 449 737 135
tim.griffiths@scalarepartners.com

Forward Looking Statements

Scalare Partners prepared this release using available information. Statements about ensuring legacy, future capital expenditures, potential investments, operating activities and the Company's business plan and timing are forward-looking statements. The Company believes such statements are reasonable, but it cannot guarantee their accuracy. Forward-looking information is often identified by words like "plans", "expects", "may", "should", "budget", "scheduled", "estimates", "forecast", "intends", "anticipates", "believes", "potential" or variations of such words, including negative variations thereof, and phrases that refer to certain actions, events, or results that may, could, would, might, or will occur or be taken or achieved. The Company's actual results, performance and achievements may differ materially from those expressed or implied by forward looking statements due to known and unknown risks, uncertainties and other factors. The information, opinions, and conclusions in this release are not warranted for fairness, accuracy, completeness, or correctness. To the maximum extent permitted by the law, none of Scalare Partners, its directors, employees, agents, advisers, or any other person accepts any liability, including liability arising from fault or negligence, for any loss arising from the use of this release or its contents or otherwise in connection with it.

For personal use only