

27 August 2026

Objective Corporation – Full Year Results FY2026

- **SaaS revenue growth of 22%**
- **Adjusted EBITDA of \$52 million, 39% margin**
- **R&D investment of \$34 million, 30% of software revenue**

FINANCIAL SUMMARY

Results summary for full year ended	30 June 2026	30 June 2025	Change
	AU \$million	AU \$million	
Revenue	134.7	123.5	+ 9 %
Adjusted EBITDA	51.5	46.5	+ 11 %
Net profit after tax	37.2	35.4	+ 5 %
Annualised recurring revenue (ARR) ¹	117.3	120.2	- 2 %
R&D investment	33.8	31.2	+ 8 %
Cash at balance date	92.7	99.2	- 7 %
Earnings per share	38.9 cps	37.2 cps	+ 5 %
Dividends	26.0 cps	22.0 cps	+ 18 %

BUSINESS LINE SUMMARY

Results summary for full year ended	30 June 2026	30 June 2025	Change
	AU \$million	AU \$million	
Information Intelligence			
Sales Revenue	87.9	83.4	+ 5 %
ARR	80.9	85.1	- 5 %
Planning & Building			
Sales Revenue	18.5	13.1	+ 41 %
ARR	18.7	18.2	+ 3 %
Regulatory Solutions			
Sales Revenue	25.3	23.6	+ 7 %
ARR	17.6	16.9	+ 4 %

¹ Annualised Recurring Revenue is a non-IFRS financial measure and is unaudited.

FINANCIAL HIGHLIGHTS

Group revenue for financial year 2026 (FY2026) grew by 9% to \$134.7 million (FY2025: \$123.5 million), Adjusted EBITDA increased by 11% to \$51.5 million (FY2025: \$46.5 million) and Net Profit After Tax (NPAT) increased by 5% to \$37.2 million (FY2025: \$35.4 million).

During FY2026, 100% of our software revenue was contracted under a subscription model and recurring revenue represented 86% of total revenue from customers. The Annualised Recurring Revenue (ARR) balance at 30 June 2026 decreased by 2% to \$117.3 million (\$120.2 million at 30 June 2025). Information Intelligence ARR decreased by 5% to \$81.0 million (FY2025: \$85.1 million); Regulatory Solutions ARR increased by 4% to \$17.6 million (FY2025: \$16.9 million); Planning and Building ARR increased by 3% to \$18.7 million (FY2025: \$18.2 million).

During FY2026, we invested \$33.8 million in Research and Development (R&D) (FY2025: \$31.2 million), representing 30% of software revenue. \$17.4 million of this R&D investment was capitalised in FY2026 (FY2025: \$15.7 million).

Group operating cash flow in FY2026 was \$49.3 million (FY2025: \$46.3 million) and the total cash balance at 30 June 2026 was \$92.7 million, a decrease of 7% over the balance at 30 June 2025, after net payments of NZ\$4.0 million for acquisition of Isovist and total capital returns (in the form of dividends) to shareholders of \$24.9 million (FY2025: \$24.8 million) and share buybacks of \$7.1 million (FY2025: \$nil). The Group has no external borrowings.

The consolidated statement of financial position of the Group provides significant capacity to further pursue investment opportunities that enhance returns for stakeholders.

Directors declared a final fully franked dividend of 8 cents per ordinary share and a final unfranked dividend of 5 cents per ordinary share. Total dividends declared in relation to FY2026 were 26 cents per ordinary share.

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ABOUT OBJECTIVE CORPORATION

We create software to make a difference.

Using Objective software, thousands of public sector organisations are shifting to being completely digital. Where our customers can work from anywhere; with access to information, governance guaranteed, and security assured.

Innovation is our lifeblood. We invest significantly in the ongoing development of our products to deliver outstanding solutions to the public sector and regulated industries.

The result – stronger national and community outcomes, and accountability that builds trust in government.

www.objective.com

FOR FURTHER INFORMATION, PLEASE CONTACT:

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