# ASX Announcement

20 August 2026

## IPH reports 16.9% increase in Net profit after tax to $80.4m

**IPH Limited (ASX:IPH), a leading international intellectual property (IP) services group, announces its results for the full year ended 30 June 2026 ("FY26").**

### FY26 Summary

> Revenue up 0.4% to $712.8m, reflecting continued growth in Canada (including incremental acquisition revenue) partially offset by a decline in ANZ
> Underlying EBITDA down 0.6%, primarily impacted by the higher average AUD vs both the USD and CAD in FY26
> Like-for-like (adjusted for acquisitions and constant currency) Underlying EBITDA up 2.9% from strong improvement in Canada and Corporate cost savings
> Enhanced Group earnings diversity with 58% of Underlying EBITDA (excluding corporate costs) now generated outside ANZ
> Underlying NPATA of $122.7m, up 1.7%; equating to Underlying Basic EPSA of 47.2c (FY25: 45.3c)
> Statutory NPAT $80.4m, up 16.9%; equating to Basic EPS of 30.9 cents per share (FY25: 25.8c) with significantly fewer one-off non-underlying costs compared to the prior year
> Continued strong operating cashflow generation – cash conversion ratio of 110%
> Final dividend declared of 19.5 cps; 30% franked at the corporate tax rate; consistent with pcp
> Total FY26 dividends of 38.5 cps; up 5.5% on the prior year.

| $m (unless specified) | FY26 | FY25 | Change % |
|---|---|---|---|
| Revenue [1] | **712.8** | 710.3 | 0.4% |
| Underlying EBITDA [2] | **205.9** | 207.2 | (0.6%) |
| Underlying EBITDA % | **28.9%** | 29.2% | (0.3ppt) |
| Underlying NPATA [3] | **122.7** | 120.6 | 1.7% |
| Underlying Basic EPSA | **47.2 cps** | 45.3 cps | 4.2% |
| Statutory NPAT | **80.4** | 68.8 | 16.9% |
| Statutory Basic EPS | **30.9 cps** | 25.8 cps | 19.8% |
| Final Dividend | **19.5 cps** | 19.5 cps | —% |
| Total Dividends | **38.5 cps** | 36.5 cps | 5.5% |

1. Revenue and other income excluding interest income.
2. Underlying EBITDA is earnings before interest, taxes, depreciation and amortisation and non-underlying expenses determined to be one-off, infrequent or non-cash. Refer to the IPH FY26 Results Investor Presentation for further details on non-underlying costs and a reconciliation to statutory measures.
3. Underlying NPATA is Underlying NPAT adjusted to exclude non-cash amortisation (net of income tax impacts) of acquired intangible assets.

## Underlying earnings impacted by higher AUD; like-for-like Group Underlying EBITDA up 2.9%

Group Underlying results for FY26 include an incremental ~3 months' contribution of Bereskin & Parr (acquired in Canada on 28 September 2024) compared to the prior year.

Group revenue of $712.8m was up 0.4% driven by incremental revenue from the Bereskin & Parr acquisition, solid organic growth in Canada, a flat revenue year in Asia offset by a decline in ANZ.

Underlying EBITDA decreased by 0.6% to $205.9m (FY25: $207.2m), primarily driven by an unfavourable movement in foreign exchange rates during the year, in which the average AUD/USD exchange rate appreciated by 3.1 cents and the average AUD/CAD appreciated by 3.5 cents.

The Group recognised a net foreign exchange loss of $0.4m (FY25: gain $0.2m) primarily driven by the appreciation of the AUD against the USD at 30 June 2026 relative to 30 June 2025.

Approximately 37% of Group revenue is generated in USD with no USD cost base.

Underlying NPATA (underlying NPAT adjusted to exclude the income tax effected non-cash amortisation of acquired intangible assets) increased by 1.7% to $122.7m. Underlying NPATA more accurately presents the underlying performance of the business given the Company's growth by acquisition in recent years and significant non-cash amortisation cost relating to customer relationships acquired.

Non-underlying expenses of $6.6m (net of income tax impacts) were significantly lower than the prior year (FY25: $13.2m) and in FY26 primarily related to business transformation project costs, IT SaaS implementation costs and further cyber and information security upgrades.

The Company reported a 16.9% increase in Net Profit After Tax (NPAT) to $80.4m, reflecting the marginal decline in Underlying EBITDA offset by lower amortisation expenses and the significant reduction in non-underlying expenses compared to the prior year.

## Like-for-like financial performance – Group Underlying EBITDA up 2.9%

As performance of the Group is subject to variability from the impact of foreign exchange movements and acquisitions part way through financial years, the Company presents financial performance on a like-for-like basis.

On a like-for-like basis, Group revenue was 1.6% ahead of the prior year, with growth in Canada and Asia partially offset by a decline in ANZ.

On a like-for-like basis, Group Underlying EBITDA increased by 2.9% on the prior year, reflecting strong improvement in Canada, offset by a marginal decline in Asia and reduction in ANZ. The improvement in Group like-for-like earnings was also assisted by $5.1m in cost savings achieved through the Company's corporate cost reduction program implemented in late FY25 and ongoing cost discipline.

Commenting on Group like-for-like performance, Chief Executive Officer, Tony O'Malley said IPH had delivered a resilient result.

"The scale and diversity of IPH supported an improved like-for-like performance despite persistent headwinds in some markets. This reflects the diversified portfolio of our leading IP businesses and the strength of our client relationships across multiple jurisdictions.

Our **Canadian** segment continued its strong momentum from the first half with organic revenue growth, acquisition synergies and cost discipline driving a 11.8% improvement in like-for-like earnings compared to the prior year.

While disruption from the CIPO upgrade issues eased somewhat in FY26 compared to the prior year, average workflows and CIPO actions remain lower than before the system upgrade commenced and our business is yet to see any meaningful recovery in CIPO-related backlog.

The **Asian** segment marked a return to revenue growth for the first time since FY23 with like-for-like revenue up 2.6% on the prior year, resulting from re-focused business development activity, client transfers and client consolidation. Like-for-like Underlying EBITDA decreased marginally by 1.3% reflecting inflationary cost impacts of served markets across Asia.

Excluding self-filed provisional applications, the Singapore patent filing market declined by 0.6% in FY26 with IPH Group filings declining by 12.6% for the same period, partly driven by reduced filings from a key ongoing IPH client during the year.

IPH Asian filings excluding Singapore marginally declined by 4.3% in FY26 compared to a very strong prior year where filings had increased 16.5%. IPH is now the largest filer in both Indonesia and the Philippines.

IPH secured 3,242 case transfers in FY26 including cases registered and in prosecution. Of these transfers, more than 2,000 were trade marks, in addition to 900+ patents and 200+ designs. Many of these transfers consolidate client portfolios within IPH and support future revenue growth.

The performance of the **ANZ** business continues to be impacted by the decline in US PCT applications with IPH member firms disproportionately affected by their larger exposure to US clients relative to the market.

Excluding self-filed provisional applications, the Australian patent market increased by 2.1% in FY26 with IPH Group filings declining by 2.9% for the same period. This 5.0 percentage point gap in IPH filings relative to the market has narrowed from 6.7 percentage points in the first half.

FY26 like-for-like revenue was 4.2% below the prior year, with Underlying EBITDA down 7.2%. This reflected an improvement from the first half of FY26 where like-for-like revenue declined 6.1%, with Underlying EBITDA down 10.6%.

Given the prevailing market conditions, we continue to align our business to the market conditions with a focus on right sizing and ongoing cost discipline to protect margins.

IPH secured 5,674 case transfers in FY26 including cases registered and in prosecution. Of these transfers, more than 4,500 were trade marks, in addition to 900+ patents and 150+ designs, supporting future revenue for the segment.

## Continued strong cash generation with total dividends up 5.5%

IPH continues to generate strong cashflow with an Underlying EBITDA to operating gross cashflow conversion ratio of 110%.

Net debt at 30 June 2026 was $316.5m, reduced from $339.3m at 31 December 2025. The Group's leverage ratio [1] of 1.8x, was consistent with 31 December 2025 and remains within the Company's maximum target ratio of up to 2.0x.

The Company declared a final dividend of 19.5 cents per share, (30% franked at the corporate tax rate), consistent with the FY25 final dividend, bringing FY26 total dividends to 38.5 cps, up 5.5% on the prior year.

1. (Net debt/Underlying EBITDA calculated in accordance with the Company's facilities agreement).

The record date for the final dividend is 28 August 2026 with a scheduled payment date of 22 September 2026.

The IPH Dividend Reinvestment Plan will operate in respect of the final dividend with valid election notices to be received by 31 August 2026.

The FY26 dividend is in line with the Board's current dividend policy to pay 80% to 90% of cash adjusted NPAT. The Board has reviewed its dividend policy and determined that a dividend payout range of 70%-90% of statutory EPSA will be adopted for FY27. This change allows for more flexibility to dividend payouts and provides shareholders with a consistent statutory measure to determine dividends each half year.

## On-Market Share buy-back

IPH commenced an on-market share buy-back of up to 12.2 million ordinary shares on 9 March 2026. By 30 June 2026, 5.4 million shares had been repurchased at a total cost of $18.7 million, returning capital to shareholders while maintaining a strong balance sheet and financial flexibility.

## New CEO observations and priorities

Mr O'Malley said: "Having commenced as CEO of IPH on 1 July 2026, my initial observations of the business are very positive.

"IPH has deep technical expertise, highly respected local brands and presence across important secondary IP markets, strong client and referrer relationships and an emerging technology and data capability that can be further developed.

"The global innovation landscape is changing which is reshaping filing patterns and client expectations with an acceleration in technology, data and digital platforms and artificial intelligence.

"Our near-term priorities include accelerating sustainable growth; simplifying and scaling our platform to improve operating efficiency and strengthen working capital and cost discipline; and building future capability by leveraging AI and data capability across the group.

"At the same time we are reviewing IPH's long term strategic positioning and opportunities to create greater value through our international platform.

"I look forward to updating the market of our progress in these areas in due course," he said.

## For more information, please contact:

**Martin Cole**

Capital Markets Communications

T. +61 403 332 977

Authorised for release to ASX by: The Board of Directors

## About IPH Limited

IPH is the leading intellectual property services group, comprising a network of member firms operating out of 27 offices and servicing more than 25 IP jurisdictions. The group includes leading IP firms AJ Park, Griffith Hack, ROBIC, Smart & Biggar and Spruson & Ferguson. IPH employs more than 1,700 employees working in Australia, Canada, China, Hong Kong SAR, Indonesia, Malaysia, New Zealand, The Philippines, Singapore and Thailand.