

19 August 2026

## **Fletcher Building Limited – 2026 Annual Results**

Please find attached the following documents relating to Fletcher Building Limited's annual results for the year ended 30 June 2026:

- (a) Stock Exchange Announcement
- (b) Investor Presentation
- (c) NZX Results Announcement

The 2026 Annual Report will be released separately to ASX and is also available at [www.fletcherbuilding.com](http://www.fletcherbuilding.com).

**ENDS**

*Authorised for release to the market by Haydn Wong, Company Secretary.*

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**For further information please contact:**

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For information on Fletcher Building visit [fletcherbuilding.com](http://fletcherbuilding.com)

19 August 2026

## **Fletcher Building returns to profit, EBIT up 26%**

### **FY26 financial highlights**

- **EBIT from continuing operations before Significant Items** of \$414 million up \$85 million on FY25
- **Net earnings** of \$228 million, an improvement of \$647 million on FY25
- **Earnings per share** of 21.2 cents against a 41.4 cent loss in FY25
- **Net cash from operating activities** of \$715 million, up from \$501 million in FY25
- **Net debt** of \$637 million, reduced from \$999 million at 30 June 2025

Commenting on the result, Managing Director & CEO Andrew Reding said: "Fletcher Building is significantly more resilient than it was twelve months ago. We have moved at pace to improve our business model, and the strategic reset we set out last year is now starting to deliver tangible results. Our portfolio has been simplified with the divestment of the Construction division and other non-core operating units, and we used the proceeds to strengthen our balance sheet."

"Our core manufacturing divisions performed well in a difficult trading environment, and a sustained focus on operational and capital discipline saw us materially improve net cash from operating activities for the year. We acknowledge there is still more work to do to achieve our targeted returns on capital. However, the Group is now more focused, more resilient and better positioned to benefit once market conditions start to recover."

FY26 EBIT from continuing operations before Significant Items finished approximately 3% above the July guidance range, with the variance primarily attributable to the finalisation of employee-related provisions.

### **Dividend**

The Board has not declared a dividend for FY26. The Group's dividend policy will be reset and communicated to shareholders once the Group is generating positive free cashflow and is in the lower half of the net debt target range.

### **Outlook**

Market volumes recovered gradually through the second half of FY26. The economic, political and geopolitical backdrop remains uncertain, and is expected to weigh on performance in the first half of FY27. A meaningful recovery in underlying volumes is not expected until calendar year 2027.

Andrew Reding said: "Our priorities remain clear: maintain cost and capital discipline, complete the remaining legacy workstreams, and position the Group to capture upside once demand improves."

**ENDS**

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# Full Year Results to 30 June 2026

19 AUGUST 2026



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# Important Information

This presentation has been prepared by Fletcher Building Limited and its group of companies (together “Fletcher Building”) for informational purposes. This disclaimer applies to this document and the verbal or written comments of any person presenting it.

This presentation provides additional comment on the 2026 Full Year Financial Results, as derived from Fletcher Building’s financial statements dated 18 August 2026. As such, it should be read in conjunction with, and subject to, the explanations and views given in those financial statements. Unless otherwise specified, all information as derived from Fletcher Building’s financial statements is for the 12 months ended 30 June 2026.

In certain sections of this presentation, Fletcher Building has chosen to present certain financial information exclusive of the impact of Significant Items. A number of non-GAAP financial measures, such as measures before Significant Items, are included in this presentation which are used by management to assess the performance of the business and have been derived from Fletcher Building’s financial statements for the 12 months ended 30 June 2026. You should not consider any of these statements in isolation from, or as a substitute for, the information provided in Fletcher Building’s financial statements for the 12 months ended 30 June 2026, which are available at [www.fletcherbuilding.com](http://www.fletcherbuilding.com). Details of Significant Items can be found in note 2.2 of those financial statements.

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# Agenda

|    |                       |                                        |
|----|-----------------------|----------------------------------------|
| 1. | FY26 at a glance      | Andrew Reding, Managing Director & CEO |
| 2. | Operating performance | Andrew Reding, Managing Director & CEO |
| 3. | Our stakeholders      | Andrew Reding, Managing Director & CEO |
| 4. | Financial results     | Will Wright, CFO                       |
| 5. | Outlook               | Andrew Reding, Managing Director & CEO |
| 6. | Conclusion            | Andrew Reding, Managing Director & CEO |





# FY26 at a glance

Andrew Reding,  
Managing Director & CEO



# FY26 key takeaways

- 1 Steady performance in a tough macro environment**
- 2 Progressed the execution of our strategy**
- 3 Resilient balance sheet, with net debt in target range**
- 4 Group ROIC improved, but more work to do**
- 5 Operating cashflows strong, but continue to be impacted by legacy projects**

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# FY26 financial summary



Revenue<sup>1</sup>

**\$6.0b**

7.3% higher than FY25



EBIT<sup>1,2</sup>

**\$414m**

\$85m higher than FY25



EBIT Margin<sup>1,2,3</sup>

**6.9%**

vs 5.9% FY25



Net Earnings

**\$228m**

vs -\$419m net loss FY25



Net Cash from  
Operating Activities

**\$715m**

vs \$501m FY25



Capital  
Expenditure

**\$288m**

vs \$280m FY25



Net  
Debt

**\$637m**

vs \$999m FY25



ROIC<sup>1,2,3</sup>

**5.3%**

vs 4.1% at FY25



# Turnaround plan

FY26 delivered on portfolio simplification, providing a platform for future ROIC improvement

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## Implemented

- |                                                                                                                |                                                                                                          |
|----------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|
| <input checked="" type="checkbox"/> Construction Division divested                                             | <input checked="" type="checkbox"/> Australian and Steel divisional restructure                          |
| <input checked="" type="checkbox"/> Reinforcing & Wire divested                                                | <input checked="" type="checkbox"/> Group IT restructure                                                 |
| <input checked="" type="checkbox"/> NX2 and CSP divested                                                       | <input checked="" type="checkbox"/> Group-wide SAP rollout stopped                                       |
| <input checked="" type="checkbox"/> Property portfolio optimisation (Cheltenham, Felix St, Elizabeth)          | <input checked="" type="checkbox"/> Initial phase of corporate cost out and decentralisation restructure |
| <input checked="" type="checkbox"/> MADE by Laminex shut down                                                  | <input checked="" type="checkbox"/> Completion of NZICC, and legacy projects provisioned                 |
| <input checked="" type="checkbox"/> Clever Core shut down                                                      | <input checked="" type="checkbox"/> Golden Bay Cement long-term domestic manufacturing secured           |
| <input checked="" type="checkbox"/> Frame & Truss repurposed to former Clever Core site (~\$100m cash benefit) | <input checked="" type="checkbox"/> Simplified capital structure and USPP exit                           |
| <input checked="" type="checkbox"/> Stopped industrial land development                                        |                                                                                                          |

## Future

- ☐ Assess and execute on growth options inside core divisions
- ☐ Continue to assess wider portfolio for strategic fit and ROIC performance
- ☐ Complete strategic review of Residential & Development
- ☐ Further decentralise corporate functions and drive lower costs
- ☐ Reset dividend policy as free cash flow and balance sheet targets are met



# FY26 operational highlights

- **PlaceMakers'** new Cavendish Drive Frame & Truss plant now operational
- **Firth** new flagship Auckland batching plant opened in Penrose - a significant investment in Auckland's ready-mix capacity
- **The Urban Quarry** opened a new site in Tamahere, improving cleanfill options for Waikato construction projects, with total tonnage growing 28% YoY and cleanfill growing 35% YoY
- **Winstone Aggregates** Hunua Quarry fast track expansion lodged
- **Fletcher Insulation AU** successfully delivered the new Sonata Acoustics plant, establishing a platform for future growth in the higher-value acoustic solutions market
- **Iplex NZ** recycling programme has diverted more than 15,000 tonnes of pipe off-cuts from landfill, reinforcing the business's circular economy ambitions
- **Iplex AU** successfully commissioned a new PVC high speed foam core line in Strathpine, and additional large bore BlackMax capacity in Albury
- **Laminex AU** improved performance through a disciplined cost-out programme spanning logistics, network, labour, raw materials and overheads





# Operating performance

Andrew Reding, Managing Director & CEO



# FY26 divisional performance

Improvement in core manufacturing performance; however, ROIC remains below acceptable levels

|                                       | <br>Light Building Products | <br>Heavy Building Materials | <br>Distribution | <br>Residential | <br>Development (Land Sales) |
|---------------------------------------|--------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|
| Gross revenue <sup>1</sup>            | \$2,305m<br>↑ 10% from \$2,089m                                                                              | \$2,033m<br>↑ 4% from \$1,950m                                                                                  | \$1,577m<br>↑ 3% from \$1,528m                                                                      | \$478m<br>↓ 13% from \$550m                                                                        | \$121m<br>\$7m in FY25                                                                                          |
| EBIT (ex Sig Items) <sup>1</sup>      | \$246m<br>↑ 22% from \$201m                                                                                  | \$108m<br>↑ 8% from \$100m                                                                                      | \$12m<br>↓ 37% from \$19m                                                                           | \$42m<br>↓ 21% from \$53m                                                                          | \$52m<br>\$3m in FY25                                                                                           |
| EBIT margin (%)                       | 10.7%<br>↑ 110bps from 9.6%                                                                                  | 5.3%<br>↑ 20bps from 5.1%                                                                                       | 0.8%<br>↓ 40 bps from 1.2%                                                                          | 8.8%<br>↓ 80 bps from 9.6%                                                                         | -                                                                                                               |
| ROIC (ex Sig Items) <sup>2</sup>      | 7.2%<br>↑ 130bps from 5.9%                                                                                   | 5.1%<br>↑ 60bps from 4.5%                                                                                       | 1.4%<br>↓ 60 bps from 2.0%                                                                          | 3.7%<br>↓ 120 bps from 4.9%                                                                        | -                                                                                                               |
| Invested Capital (as at 30 June 2026) | \$2,520m<br>↑ 9% from \$2,306m                                                                               | \$1,508m<br>↓ 2% from \$1,545m                                                                                  | \$646m<br>↑ 3% from \$628m                                                                          | \$811m<br>↑ 13% from \$718m                                                                        | -                                                                                                               |





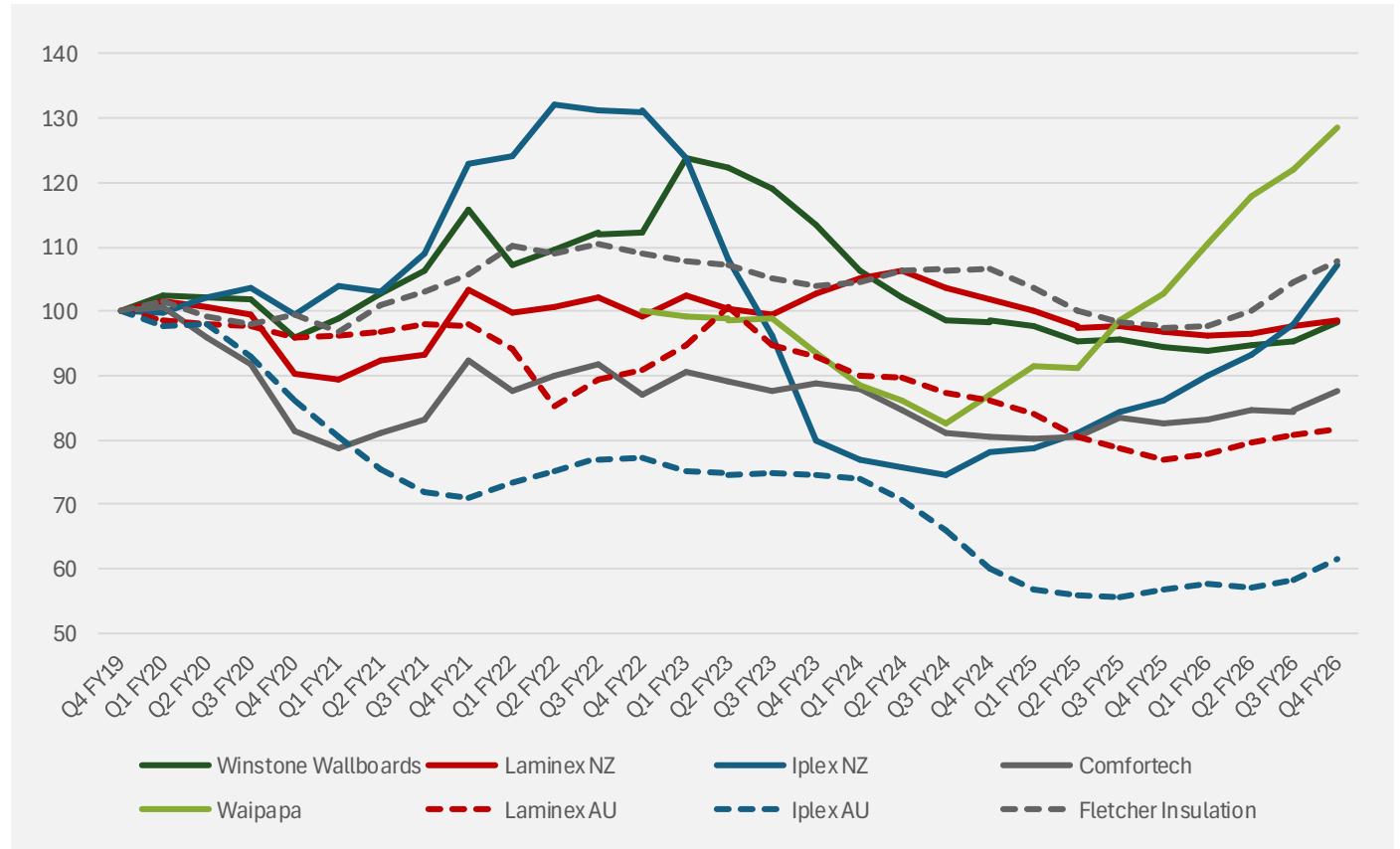
# Light Building Products

## Additions & Alterations volumes offset weaker North Island new build activity

- Winstone Wallboards volumes +4%, led by a strong South Island market (+11%), renovation activity and specialty board volume growth
- Laminex AU domestic volumes +6%, led by renovation segment growth of ~10%
- Laminex NZ revenues were +6% on strong South Island activity, particularly across low-pressure laminate
- Iplex NZ and AU offset supply chain disruptions through disciplined pricing and fulfilment. Iplex NZ rural and South Island demand remained strong
- Insulation businesses' performance was underpinned by manufacturing efficiency and increased plant output
- Waipapa Pine benefitted from internal portfolio leverage and higher sawmill output

### PRODUCT VOLUMES<sup>1</sup>

Rolling 12m average quarterly volumes, Q4 FY19 = 100



Note: 1. Winstone Wallboards: Domestic board volumes (m<sup>2</sup>); Laminex NZ, Laminex AU: Domestic laminate sales (m<sup>3</sup>); Comfortech, Fletcher Insulation: Glasswool sales volume (tonnes); Iplex NZ: Plastic pipe volumes (tonnes); Iplex AU: Plastic pipe and other sales volumes (tonnes); Waipapa: Total sales volumes (m<sup>3</sup>)



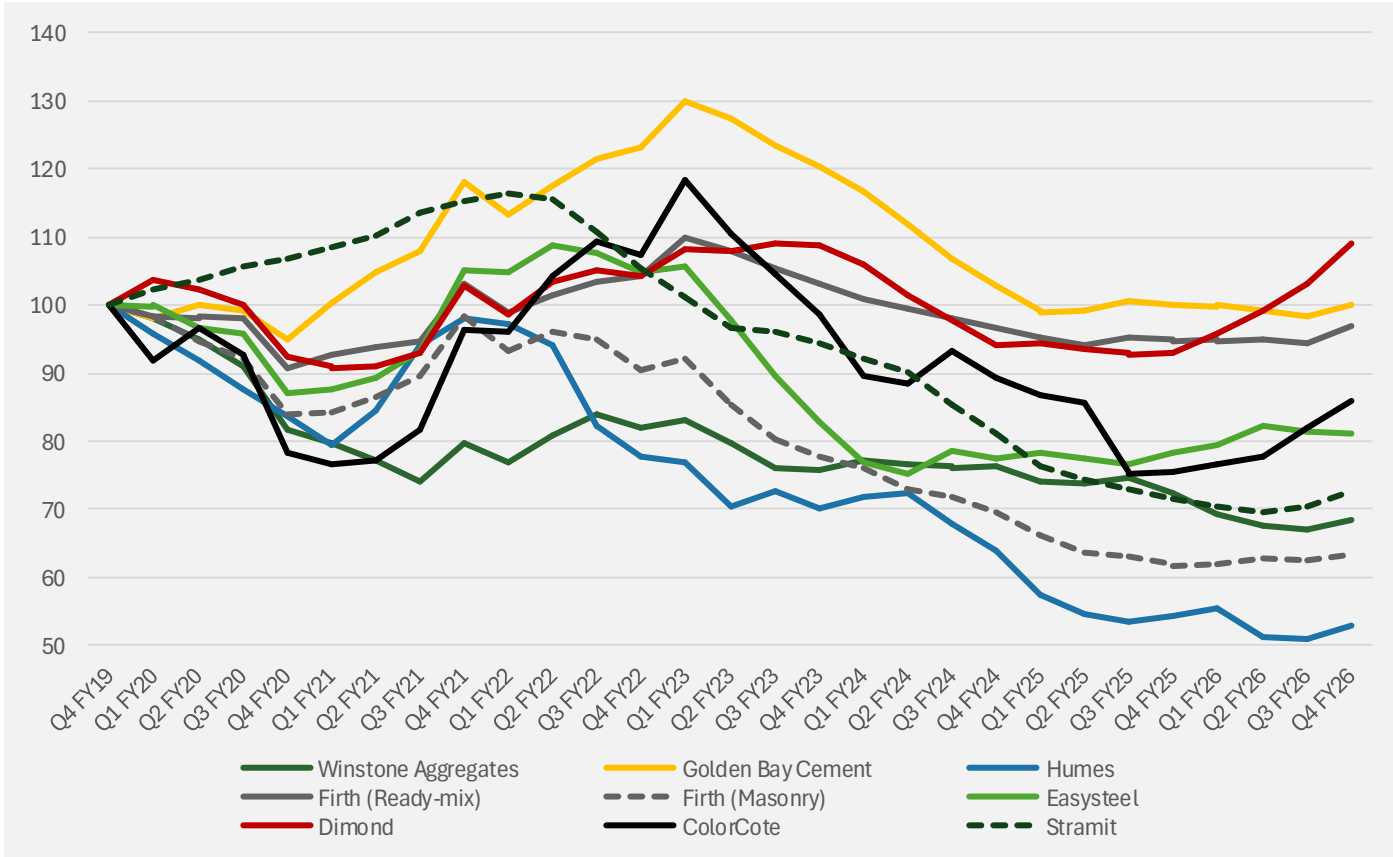
# Heavy Building Materials

## Improved contribution from Steel businesses

- Winstone Aggregates saw a strong improvement in 2H driven by key project wins and market share growth in The Urban Quarry
- Firth gained market share, benefitting from long-term customer relationships, while margins benefitted from lower energy costs
- Improved volumes in Humes benefitted from cross-sell opportunities, as part of the larger Concrete vertical
- Steel performance improved in 2H, generating ~\$10m of EBIT<sup>1</sup> in the half. Whilst not generating an acceptable return, the steel businesses continued to outperform the broader market
- ROIC below acceptable levels, with 5.1% for the Division and 2.2% for Steel businesses

### PRODUCT VOLUMES<sup>2</sup>

Rolling 12m average quarterly volumes, Q4 FY19 = 100



Note: 1. Before Significant Items

2. Winstone Aggregates: Aggregates sales volumes (tonnes); Golden Bay Cement: Domestic cement volumes (tonnes); Firth: Ready mix volumes (m3); Firth: Masonry volumes (m2); Humes: Concrete pipe volumes (tonnes); Easysteel: volumes (tonnes), restated to exclude wire; Dimond: Dimond volumes (tonnes); ColorCote: local volumes (tonnes); Stramit: Sales volumes (tonnes)



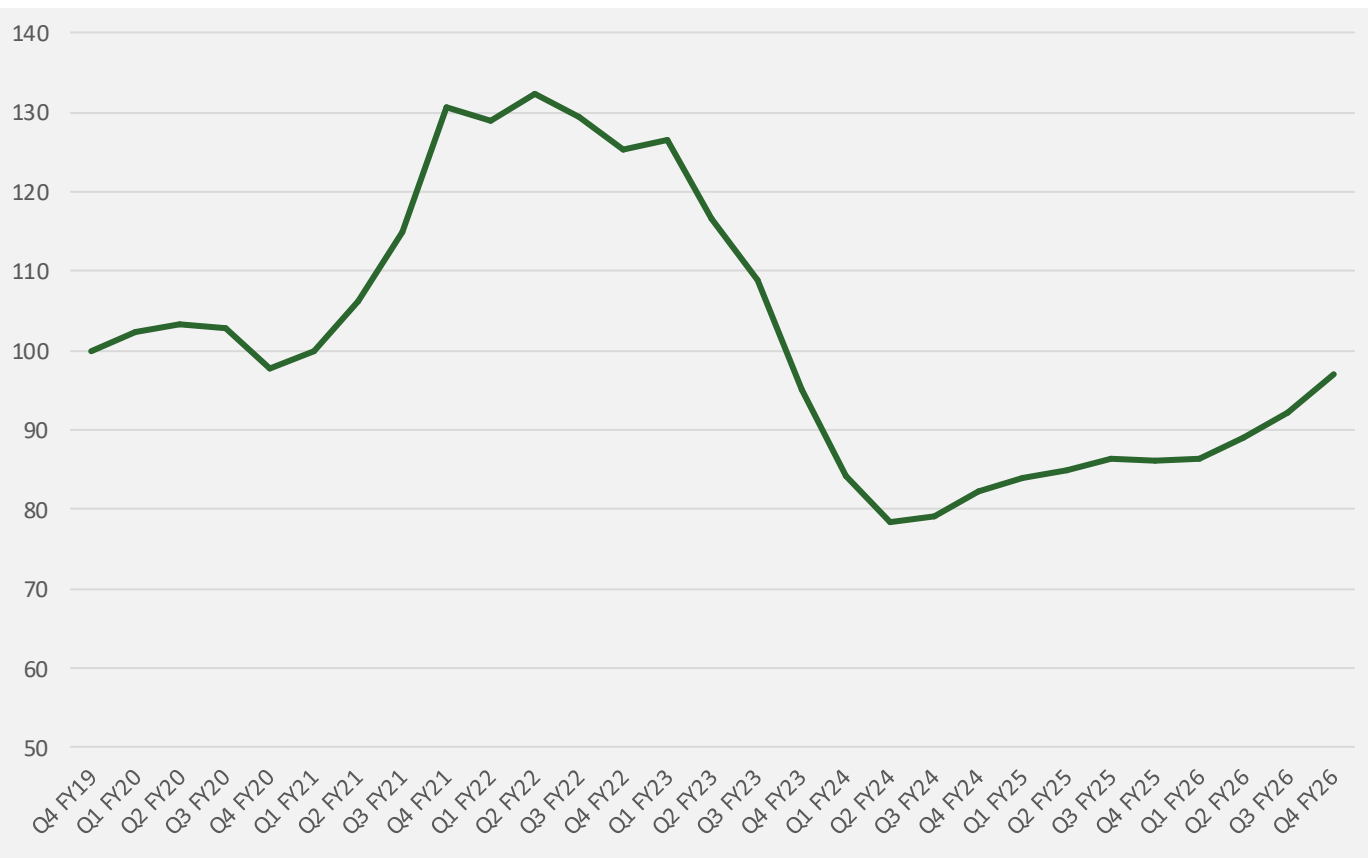
# Distribution

## Returned to profitability in 2H FY26

- Weak trading in 1H FY26 amidst sustained margin pressure in response to a market slowdown. Performance materially improved in 2H, delivering \$15.8m of EBIT in the half
- South Island market continued to outperform, while North Island remained subdued
- Frame & Truss volumes improved, internal production grew 27%. Reduction in outsourcing enabled improved efficiency (direct cost per m<sup>3</sup> was 7.3% lower vs pcp)
- New Frame & Truss site at Cavendish Drive operational, increasing capacity to support the Auckland market. The plant provides a ~40% uplift in finished product output per direct labour hour
- Successfully relaunched JVs in rural areas, commencing with four branches in Southland
- ROIC decreased to 1.4% due to lower FY earnings and was below acceptable levels

### PLACEMAKERS FRAME & TRUSS PRODUCT VOLUMES<sup>1</sup>

Rolling 12m average quarterly volumes, Q4 FY19 = 100



Note: 1. Frame & Truss sales (m3)

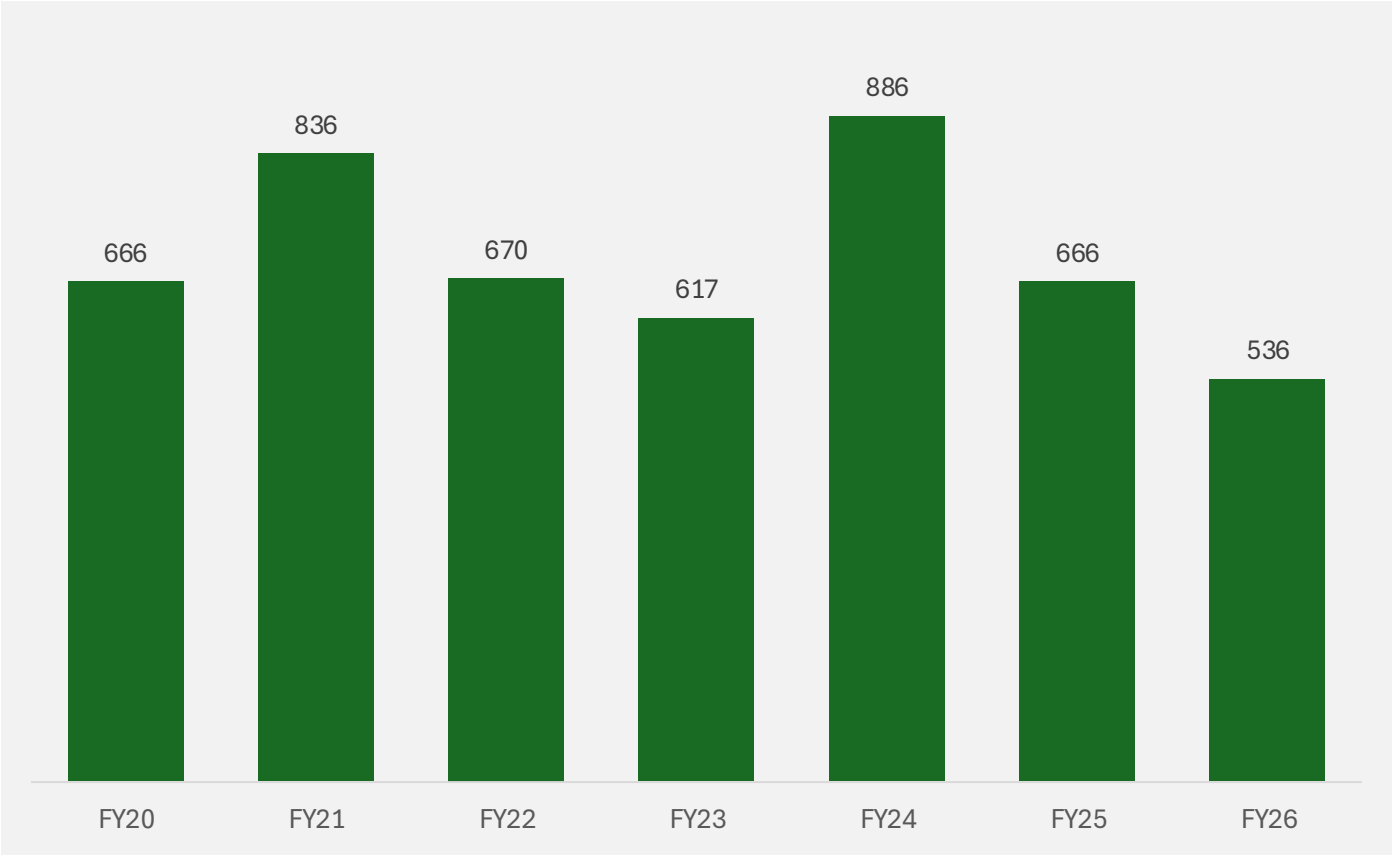


# Residential & Development

## Subdued property market impacted sales volumes

- 536 units taken to profit in FY26 compared to 666 in FY25 (-130 units)
- EBIT<sup>1</sup> \$42m (vs \$53m FY25); 8.8% EBIT margin (80 bps lower vs FY25), impacted by lower sales
- Auckland impacted by elevated market inventory and price pressure
- Canterbury remained resilient, with supportive population growth and pricing trends
- Previously contracted land settlement payments were \$236m in FY26. Going forward, settlements are expected to be ~\$110m in FY27 (1H27: \$75m), and ~\$37m in FY28

RESIDENTIAL & DEVELOPMENT HOUSE SETTLEMENTS  
12mth volumes<sup>2</sup>





# Our stakeholders

Andrew Reding,  
Managing Director & CEO



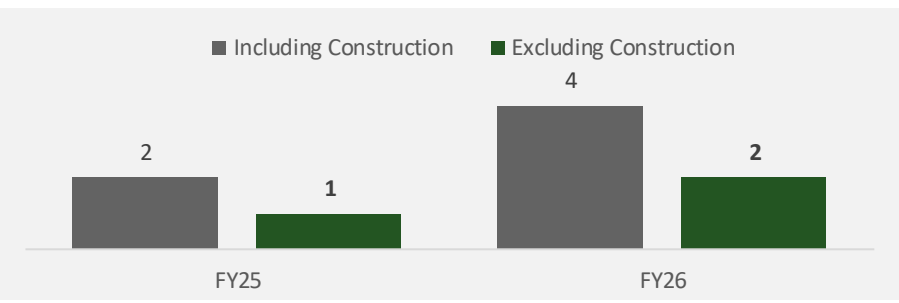
# Our safety

## Refreshing our commitment to Protect

- In July 2025, we tragically lost one of our colleagues, Max, in a fatal event in Vanuatu (Construction Division). Our thoughts remain with his family and colleagues, and the safety and wellbeing of our people continues to be our highest priority
- Since resetting Protect nearly seven years ago, we have seen a 90% reduction in serious injuries (down from an average of 24 a year to two) and a 50% reduction in our recordable injuries (down from an average of 300 to 150 p.a.)
- All sites have been assessed for their safety performance and cultural maturity to ensure visibility by leadership of all sites, with plans put in place for each site
- In FY27, we will be reviewing and refreshing our Protect framework – in particular our Safety Leadership Programme and our Critical Risk Framework

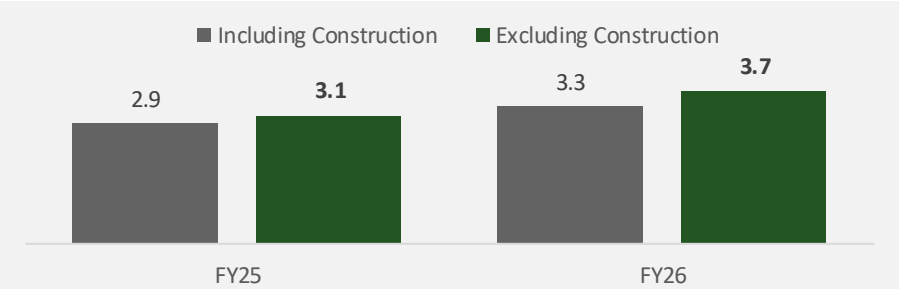
### SERIOUS INJURIES

As at 30 June 2026



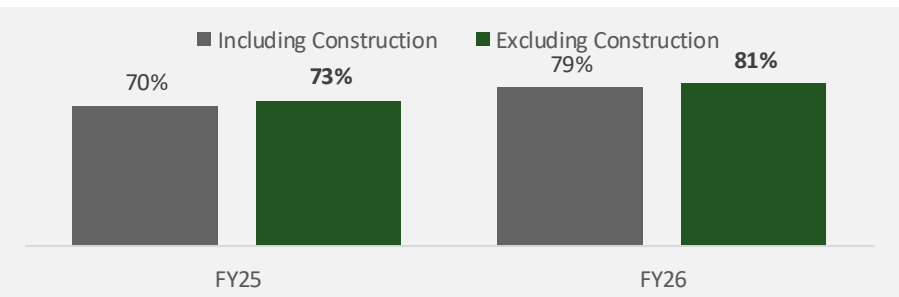
### TRIFR

Total Recordable Injury Frequency Rate, as at 30 June 2026



### CRITICAL RISKS (% CONTROLLED)

As at 30 June 2026





# Our people

Targeted investment in leadership, skills and culture is lifting engagement and building capability to deliver our strategy



## Senior leader engagement

Focus on leadership development and strategy communication has seen GM engagement lift. In April 2026, eNPS reached +59, reflecting an increase of 21 since October 2025, in the upper quartile against external benchmarks. This represents the strongest uplift at any job level.

Stronger GM engagement supports leadership continuity and reduces succession risk across the business



## Employee Education Fund (EEF)

The EEF continues to invest in our people to develop the skills that will support our businesses to perform.

This includes leadership development to support talent pipelines and succession planning; programmes that continue to build diversity, particularly in leadership; and training to build skills and capabilities across our businesses



## Continuing to grow diversity

Fletcher Building continues to show clear progress towards a more inclusive workplace. Women now make up 25.1% of the workforce and 23.7% of leadership roles, with improvements in pay parity, retention and engagement.

This work has created stronger systems, leadership accountability and talent pathways that also widen diversity outcomes



## Reconciliation Action Plan

Our RAP commitments in Australia are coming to life with initiatives that celebrate culture and connect with community.

These include supporting 70 First Nations children by funding school resources, and senior leaders giving their time as mentors at local high schools. We have also hosted 'Work Inspiration Days'



# Our community

Supporting the communities in which we operate



For many years, the Mico team, together with our customers, suppliers and partners, has supported Make-A-Wish.

We've helped raise over \$450,000, helping to grant life-changing wishes to children living with critical illnesses.



Tukapa Rugby & Sports Club in Taranaki has received a brand-new roof. The project was a result of a community partnership led by Dimond Roofing, alongside ColorCote, Farnsworth Roofing, Cunningham Construction, Bremick, and Lifestyle Building & Construction.



Fletcher Living Canterbury team members swapped their desks for the slopes of the Port Hills, planting 300 native trees in Horotane Valley as part of an ongoing effort to help restore Christchurch's natural landscape. The initiative aims to restore native forest to designated areas across the Hills, with the team returning throughout the year to help maintain them.



Meals for the Mob provides free, healthy meals to First Nations families, community groups and services experiencing food insecurity. Working from the Abbotsford kitchen alongside FareShare and SecondBite volunteers - Fletcher Insulation, Stramit, Iplex and Laminex staff contributed over 2,000 meals for the community.





# Our customers

We're proud of the products and people helping our customers build their future



## Firth mobilises mobile plants for two major wind farms

Firth continues to set the standard in supplying concrete to New Zealand's most remote sites, deploying four mobile plants for two major wind farm projects: Kaiwera Downs - 15 km southeast of Gore, and Kaiwaikawe - 12 km northwest of Dargaville. Both projects are being constructed by Higgins for Mercury Energy



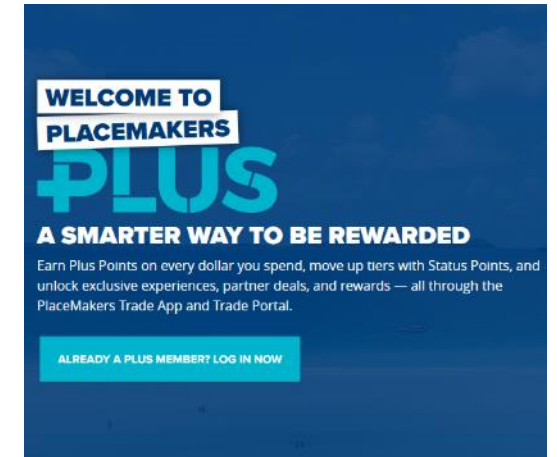
## Iplex AU - driving efficient urban infrastructure delivery

Delivery of essential sewer infrastructure for the expanding Flagstone community near Brisbane with SewerMax gravity sewer system. Combining durability, ease of installation, and long-term corrosion resistance, SewerMax helped improve construction efficiency while providing a reliable, future-ready network to support ongoing population growth and urban development



## Laminex Calm & Cohesive finishes chosen for flagship clinic

Designing Auckland Radiology's new patient-centred clinic, specialist architects Klein designed a healthcare interior that counters anxiety and feels warm and familiar. Across Laminex's integrated Formica and Melteca collections, the designers had access to the coordinated finishes needed for a healthcare interior where ambience matters as much as hygiene



## PlaceMakers PLUS

PlaceMakers launched its new customer loyalty programme in February 2026, designed to strengthen customer relationships. This marks the biggest evolution of the PlaceMakers loyalty offering to date. PlaceMakers Plus is now integrated into the PlaceMakers Trade Portal and Trade App, where customers can view their points balance, tier status and other benefits



# Our environment

Supporting our local environment and improving our operational sustainability



Carbon emissions

**21%**

lower  
vs FY18 baseline<sup>1</sup>



**76%**

of revenue from  
Sustainably  
Certified Products



**86%**

of waste diverted  
from landfill



Leadership

**A-**



Supplier  
Engagement

**A**



Golden Bay Cement supported the re-introduction of around 450 wētāpunga (giant wētā) to Matakohe Limestone Island, in partnership with local iwi, community groups and conservation organisations



Urban Quarry opened a new site in Tamahere, offering managed and cleanfill solutions to clients in the central North Island. Urban Quarry throughput over 250k tonnes of cleanfill in FY26 (+35% YoY)



ESG Rating

**4.5**

Jefferies

ESG Rating

**71**



Golden Bay Cement also received the Carbon Reduction Award at the 2025 Concrete NZ Conference Awards. GBC produces NZ's lowest carbon general-purpose cement, ~15%-20% lower than imported alternatives<sup>1,2</sup>



Comfortech has partnered with Lodestone Energy to match 100% of electricity used at Penrose site with solar generated renewable energy



ESG Rating

**AAA**



ESG Rating

**B**



# Financial Results

Will Wright, CFO





# Income statement for continuing operations

Core manufacturing and distribution divisions' EBIT improved \$46m; first positive EPS since FY23

| INCOME STATEMENT<br>NZ\$m                                     | JUNE 2026<br>12 MONTHS | JUNE 2025<br>12 MONTHS |
|---------------------------------------------------------------|------------------------|------------------------|
| Revenue                                                       | 5,994                  | 5,587                  |
| Cost of goods sold                                            | (4,060)                | (3,800)                |
| <b>Gross margin</b>                                           | <b>1,934</b>           | <b>1,787</b>           |
| Warehouse and distribution expenses                           | (643)                  | (583)                  |
| Selling, general and administration expenses                  | (885)                  | (878)                  |
| <b>Operating margin</b>                                       | <b>406</b>             | <b>326</b>             |
| Share of profits of associates and joint ventures             | 15                     | 10                     |
| Other income/(expenses)                                       | (7)                    | (7)                    |
| <b>EBIT before Significant Items</b>                          | <b>414</b>             | <b>329</b>             |
| Significant Items                                             | (41)                   | (565)                  |
| <b>EBIT</b>                                                   | <b>373</b>             | <b>(236)</b>           |
| Lease interest expense                                        | (61)                   | (62)                   |
| Funding costs                                                 | (64)                   | (93)                   |
| Taxation (expense)/benefit                                    | (41)                   | 63                     |
| Net earnings attributable to non-controlling interests        | (8)                    | (2)                    |
| <b>Net earnings/(losses) from continuing operations</b>       | <b>199</b>             | <b>(330)</b>           |
| Net earnings/(losses) from discontinued operations net of tax | 29                     | (89)                   |
| <b>Net earnings/(losses) attributable to the shareholders</b> | <b>228</b>             | <b>(419)</b>           |
| Earnings/(losses) per share, cents                            | 21.2                   | (41.4)                 |
| Earnings/(losses) per share from continuing operations, cents | 18.5                   | (32.6)                 |

- Revenue increased 7.3% vs pcp, with improved volumes across the core manufacturing and distribution divisions
- Continuing operations EBIT before Sig. Items increased to \$414m. Core manufacturing and distribution divisions improved \$46m, including a \$6m FX benefit
- All continuing operations business units were profitable on an EBIT basis in 2H FY26
- Net gain from discontinued operations reflected the gain on the sale of the Construction division, partially offset by additional provisions for retained legacy contracts and impairments, and valuation reductions relating to other businesses held for sale
- Group earnings per share of 21.2c were positive for the first time since FY23



# Discontinued operations

The Construction division, Reinforcing & Wire and Vivid businesses have been presented as discontinued operations

| FINANCIAL PERFORMANCE & CASHFLOW<br>NZ\$m                            | JUNE 2026<br>12 MONTHS |
|----------------------------------------------------------------------|------------------------|
| Revenue                                                              | 1,048                  |
| Cost of goods sold                                                   | (915)                  |
| Gross margin                                                         | 133                    |
| Selling, general and administration expenses                         | (106)                  |
| <b>Operating margin</b>                                              | <b>27</b>              |
| Other income/(expenses)                                              | 2                      |
| Revaluation gains/(losses)                                           | (12)                   |
| Significant Items                                                    | 1                      |
| <b>Earnings before interest and taxation (EBIT)</b>                  | <b>18</b>              |
| Lease interest expense                                               | (8)                    |
| Funding costs                                                        | (9)                    |
| Income tax benefit                                                   | 28                     |
| <b>Net earnings/(losses) from discontinued operations net of tax</b> | <b>29</b>              |
| Earnings/(losses) per share (cents)                                  | 2.7                    |
| Net cash inflow/(outflow) from operating activities                  | 64                     |
| Net cash inflow/(outflow) from investing activities                  | 2                      |
| Net cash inflow/(outflow) from financing activities <sup>1</sup>     | (42)                   |
| <b>Net movement in cash generated by discontinued operations</b>     | <b>24</b>              |

- New Zealand construction businesses were sold to VINCI (completed 29 May 2026)
- Remaining South Pacific construction operations: Fiji JV sold on 14 May 2026 and remaining Vanuatu & Kiribati construction operations are classified as discontinued
- Residual legacy vertical construction liabilities are presented within discontinued operations as the Group completes the wind-down of its vertical construction business
- Fletcher Reinforcing & Wire transaction expected to close in Q1 FY27
- The Group is actively progressing the divestment of its Vivid Living retirement village operations. At 30 June 2026, the Board assessed that Vivid met the requirements to be classified as held for sale





# FY26 Significant Items

Total Group Significant Items of (\$40m) in FY26, relating to legal costs, restructure and start-up of new facilities

| SIGNIFICANT ITEMS<br>NZ\$m                                              | FY26        |
|-------------------------------------------------------------------------|-------------|
| <b>Total from continuing operations</b>                                 | <b>(41)</b> |
| <b>Light Building Products</b>                                          | <b>(36)</b> |
| Iplex AU Western Australia pipes legal costs                            | (10)        |
| Laminex AU Cheltenham and Monkland site exits                           | (11)        |
| Laminex AU silicosis-related claims                                     | (7)         |
| Laminex NZ Taupō start up and transition costs                          | (6)         |
| Winstone Wallboards property rationalisation and prior disposal matters | (2)         |
| <b>Residential &amp; Development</b>                                    | <b>1</b>    |
| <b>Corporate</b>                                                        | <b>(6)</b>  |
| <b>Total from discontinued operations</b>                               | <b>1</b>    |
| <b>Total Significant Items</b>                                          | <b>(40)</b> |

## • Significant Items from continuing operations include:

- Winstone Wallboards remaining costs associated with previously announced exit from two distribution centres
- Laminex NZ costs associated with establishing operations at the new OSB facility
- Iplex Pipelines Australia legal costs
- Laminex Australia costs related to the closure and restructure of the sold Cheltenham property, as well as the reorganisation and exit of the Monkland site
- Laminex Australia silicosis-related claims based on a reassessment of existing and potential claim numbers, alongside additional legal costs
- Residential & Development recognised a partial recovery of previously incurred restructuring costs and released related provisions
- **Corporate** \$2m of additional onerous costs identified, relating to surplus SAP licence commitments, as well as \$4m of divestment costs.
- **Significant Items from discontinued operations.** \$1m net gain from the divestment of the Construction division, offset by additional provisions related to legacy construction projects, NX2 divestment, Papua New Guinea closure, South Pacific Fiji JV divestment, CSP Pacific, write-down and provisions related to the sale of Fletcher Reinforcing and the potential sale of Vivid Living

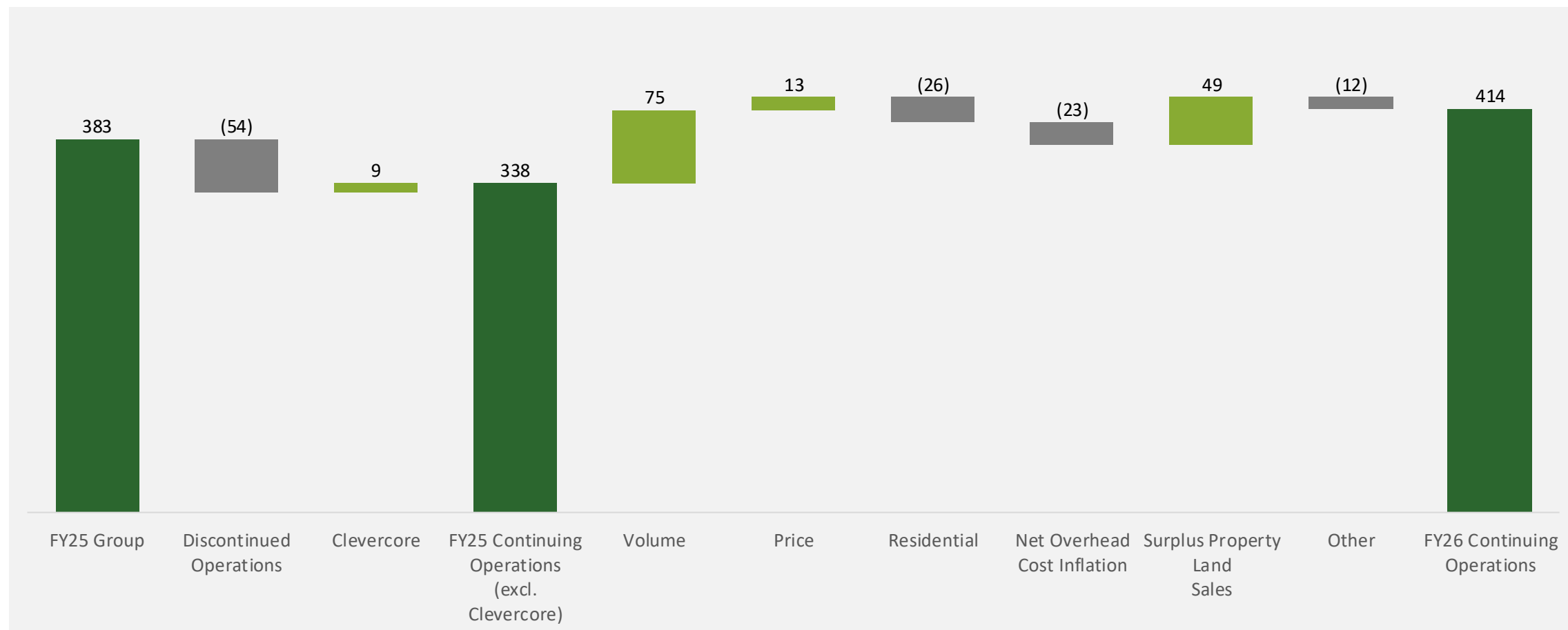


# FY25 to FY26 EBIT bridge

Improvements in volume, pricing and tight cost control resulted in EBIT<sup>1</sup> improvement

## GROUP EBIT BRIDGE FY25 to FY26

\$m



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# Balance sheet

Disciplined capital allocation and divestment proceeds improve balance sheet resilience

| BALANCE SHEET<br>NZ\$m                                                 | 30 JUNE 2026 | 30 JUNE 2025 |
|------------------------------------------------------------------------|--------------|--------------|
| Inventories                                                            | 1,830        | 1,905        |
| Debtors                                                                | 831          | 849          |
| Creditors                                                              | (984)        | (1,202)      |
| Other Working capital                                                  | (419)        | (345)        |
| Property, plant and equipment and investment property                  | 2,282        | 2,349        |
| Indefinite life intangible assets                                      | 653          | 656          |
| Other Intangible assets                                                | 23           | 47           |
| Investments                                                            | 216          | 218          |
| Retirement plan assets                                                 | 148          | 150          |
| Right-of-use lease asset                                               | 984          | 1,246        |
| Deferred tax liability - brands                                        | (64)         | (63)         |
| Derivatives for foreign currency hedging                               | (5)          | (8)          |
| Current tax balances                                                   | 20           | 29           |
| Net Position held for sale <sup>1</sup>                                | 30           | 0            |
| <b>Invested Capital</b>                                                | <b>5,545</b> | <b>5,831</b> |
| Right-of-use lease liability (incl. those classified as held for sale) | (1,240)      | (1,497)      |
| <b>Funds</b>                                                           | <b>4,305</b> | <b>4,334</b> |
| Deferred tax balances (excl. deferred tax on brands)                   | 289          | 272          |
| Carrying value of borrowings                                           | (789)        | (1,172)      |
| Value of hedge derivatives                                             | 0            | 34           |
| Cash and cash equivalents (incl. those classified as held for sale)    | 152          | 139          |
| <b>Group Equity</b>                                                    | <b>3,957</b> | <b>3,607</b> |

- Invested capital decreased by \$286m (-5%) vs FY25. This included an increase of \$142m driven by movement in NZD/AUD FX rates
- Right-of-use assets and lease liabilities reduced by ~\$262m, of which ~\$131m was due to divestments
- Working capital in Residential & Development increased vs pcp, reflecting payments to settle deferred land purchases and joint venture profit-share arrangements, largely offset by lower build and land stock on hand
- Working capital days across the core manufacturing and distribution divisions were broadly in line with FY25
- Provisions increased by \$75m, which included \$60m in relation to ~15 retained legacy projects following the divestment of the Construction division

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# Cash flows

Improved operating cash of \$715m

| CASH FLOWS<br>NZ\$m                                            | JUNE 2026<br>12 MONTHS | JUNE 2025<br>12 MONTHS |
|----------------------------------------------------------------|------------------------|------------------------|
| <b>Cash flow from operating activities</b>                     |                        |                        |
| Receipts from customers                                        | 6,975                  | 7,311                  |
| Receipts from residents (new ORAs)                             | 17                     | 27                     |
| Payments to suppliers, employees and other                     | (6,279)                | (6,837)                |
| Net income tax refunded                                        | 2                      |                        |
| <b>Net cash from operating activities</b>                      | <b>715</b>             | <b>501</b>             |
| <b>Cash flow from investing activities</b>                     |                        |                        |
| Sale of subsidiaries and investments                           | 296                    | 174                    |
| Acquisition of subsidiaries                                    | -                      | (1)                    |
| Investment in joint ventures and associates                    | (3)                    | (4)                    |
| Dividends & interest received                                  | 14                     | 22                     |
| Sale of property plant and equipment                           | 20                     | 56                     |
| Purchase of property plant and equipment and intangible assets | (288)                  | (280)                  |
| Investment in mining, consenting and stripping                 | (24)                   | (16)                   |
| Payments for investment property and development               | (5)                    | (12)                   |
| <b>Net cash from investing activities</b>                      | <b>10</b>              | <b>(61)</b>            |
| <b>Cash flow from financing activities</b>                     |                        |                        |
| Funding costs (expensed & capitalised)                         | (96)                   | (129)                  |
| Lease principal & interest paid                                | (264)                  | (261)                  |
| Net non-controlling contributions/(distributions)              | (8)                    | 37                     |
| Net issue/(repurchase) of shares                               | -                      | 679                    |
| Net drawdown/(repayment) of borrowings & capital notes         | (365)                  | (938)                  |
| <b>Net cash from financing activities</b>                      | <b>(733)</b>           | <b>(612)</b>           |
| <b>Net movement in cash held</b>                               | <b>(8)</b>             | <b>(172)</b>           |

- Operating cash flow improved by \$214m vs pcp, reflecting higher earnings across the core operations, land sale proceeds and lower Construction legacy cash outflows
- Operating cashflows on a normalised basis were \$707m if you exclude \$64m of inflows from discontinued operations and \$56m of outflows relating to legacy matters
- Net cash proceeds from divestments were \$296m. Final working capital adjustment for the Construction divestment is expected to complete in 1H FY27
- Capital expenditure was \$288m, of which the new Laminex OSB plant was \$146m
- Funding costs of \$96m, including \$9m of debt restructuring fees, were down on pcp \$129m, which included \$11m of debt restructuring fees
- Net debt reduced from \$999m at 30 June 2025 to \$637m at 30 June 2026



# Central costs

Group central costs reduced by 21% on a continuing operations basis, pre recharge

| CENTRAL COST SUMMARY<br>NZ\$m                        | JUNE 2026<br>12 MONTHS |          |           | JUNE 2025<br>12 MONTHS |           |           |
|------------------------------------------------------|------------------------|----------|-----------|------------------------|-----------|-----------|
|                                                      | Continued              | Disc.    | Total     | Continued              | Disc.     | Total     |
| <b>Group</b>                                         |                        |          |           |                        |           |           |
| Technology                                           | 73                     | 12       | 85        | 91                     | 13        | 104       |
| Corporate overhead costs                             | 27                     | 0        | 27        | 42                     | 0         | 42        |
| Property & Penrose campus                            | 10                     | 1        | 11        | 11                     | 2         | 13        |
| Other Group central costs (legal, payroll and other) | 18                     | 4        | 22        | 16                     | 5         | 21        |
| Digital@Fletcher project costs                       | 0                      | 0        | 0         | 1                      | 0         | 1         |
| Other income                                         | (1)                    | 0        | (1)       | (1)                    | 0         | (1)       |
| Group central costs (pre-recharge)                   | 127                    | 17       | 144       | 160                    | 20        | 180       |
| Group recharges                                      | (81)                   | (17)     | (98)      | (109)                  | (20)      | (129)     |
| <b>Net Group corporate costs</b>                     | <b>46</b>              | <b>0</b> | <b>46</b> | <b>51</b>              | <b>0</b>  | <b>51</b> |
| <b>Division<sup>1</sup></b>                          |                        |          |           |                        |           |           |
| Divisional central costs (pre-recharge)              | 24                     | 26       | 50        | 26                     | 34        | 59        |
| Division recharges                                   | (6)                    | (17)     | (23)      | (13)                   | (21)      | (34)      |
| <b>Net Divisional corporate costs</b>                | <b>18</b>              | <b>9</b> | <b>27</b> | <b>13</b>              | <b>12</b> | <b>25</b> |

- Gross Group corporate and divisional costs declined vs FY25 following continued cost discipline, restructure and decentralisation
- Technology costs decreased, driven by decentralisation of Group IT functions, more efficient use of licenses and reduced project work
- Corporate overheads were reduced, as we continued to simplify how we run the business
- Discontinued operations costs were ~\$17m at the Group level and ~\$26m at the divisional level
- The Group remains focused on further reduction of corporate overheads and simplification over time



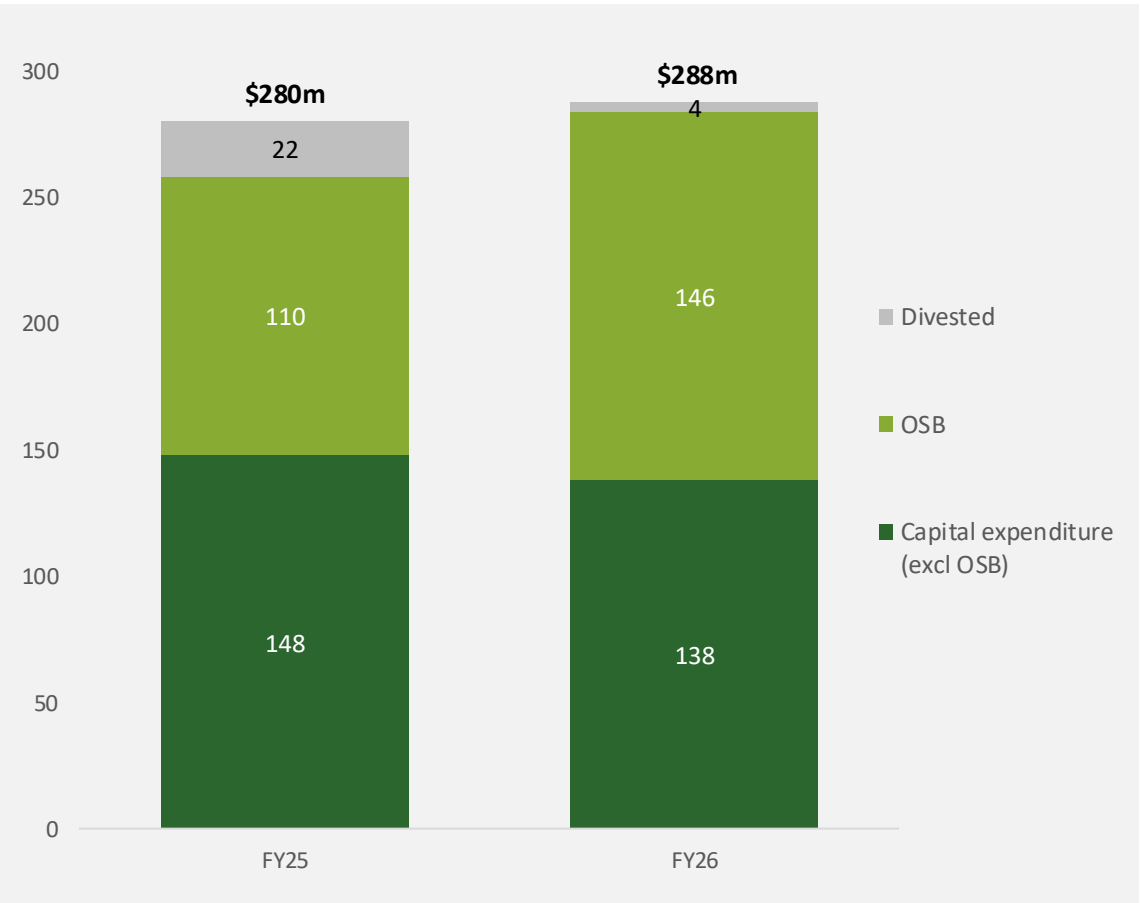
# Capital expenditure and stripping

Lower levels of capital expenditure expected as we move towards being a more disciplined capital allocator

- \$288m capital expenditure in FY26 vs \$280m in FY25
  - Majority of previously committed large projects have become operational: PlaceMakers Frame & Truss, Firth 882 Great South Road batching plant
  - OSB plant is expected to become operational in 1H FY27
  - Divested operations accounted for \$4m of capital expenditure in FY26
- Investment in quarry consenting and stripping was \$24m in FY26 (\$16m in FY25), less than previously indicated due to the timing of quarry land settlements
- Capital expenditure for FY27 is expected to be ~\$170m, including ~\$40m for OSB. In addition to this, ~\$30m is expected to be spent on stripping and quarry land acquisitions
- Consistent with a shift to a more capital-disciplined, cash-focused business, the FY27 capital expenditure profile reflects a material step-down on the prior year, with the Group having spent ~\$2bn during the period FY21 to FY25

## CAPITAL EXPENDITURE BREAKDOWN

\$m, excluding investment property and development and mining, consenting, and stripping

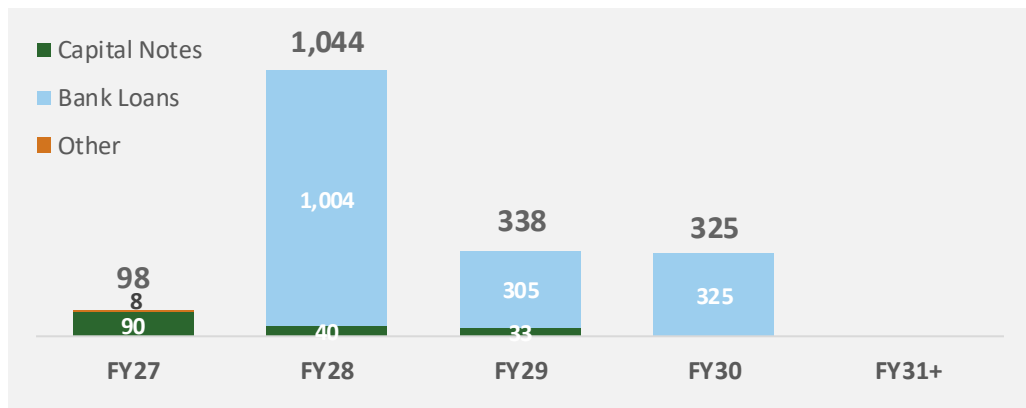


# Funding mix

Continued progress on moving to a simpler lower-cost capital structure

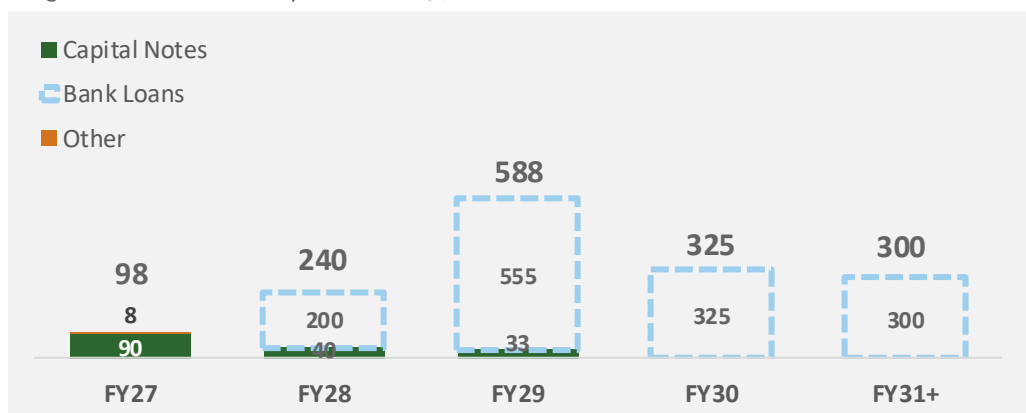
## TOTAL FACILITIES MATURITY PROFILE

As at 30 June 2026, \$m



## POST REFINANCE MATURITY PROFILE

Targeted maturities at 30 September 2026, \$m



## Current Group position

- Undrawn credit lines of \$1bn as at 30 June 2026; total liquidity of ~\$1.2bn
- FY28 maturities are reflective of a transitional capital structure and their refinancing is underway
- Average interest rate on debt is 6.1% including line fees<sup>1</sup>
- Group gearing after hedging was 15% at 30 June 2026 (22% at June 2025)

## Refinance

- The new maturity profile will be in place shortly and can be seen in the chart on the lower left
- Post refinance, weighted average maturity is targeted to increase from 1.6 to 2.6 years as of September 2026

## Debt cancellation & redemption

- \$200m 2-year bank liquidity facility established in 1H FY26 cancelled on receipt of Construction sale proceeds
- \$55m capital notes redeemed in March 2026

## Credit rating

- At Fletcher Building's request, Moody's withdrew its credit rating effective 25 June 2026. Fletcher Building remains committed to maintaining metrics consistent with an investment-grade credit rating



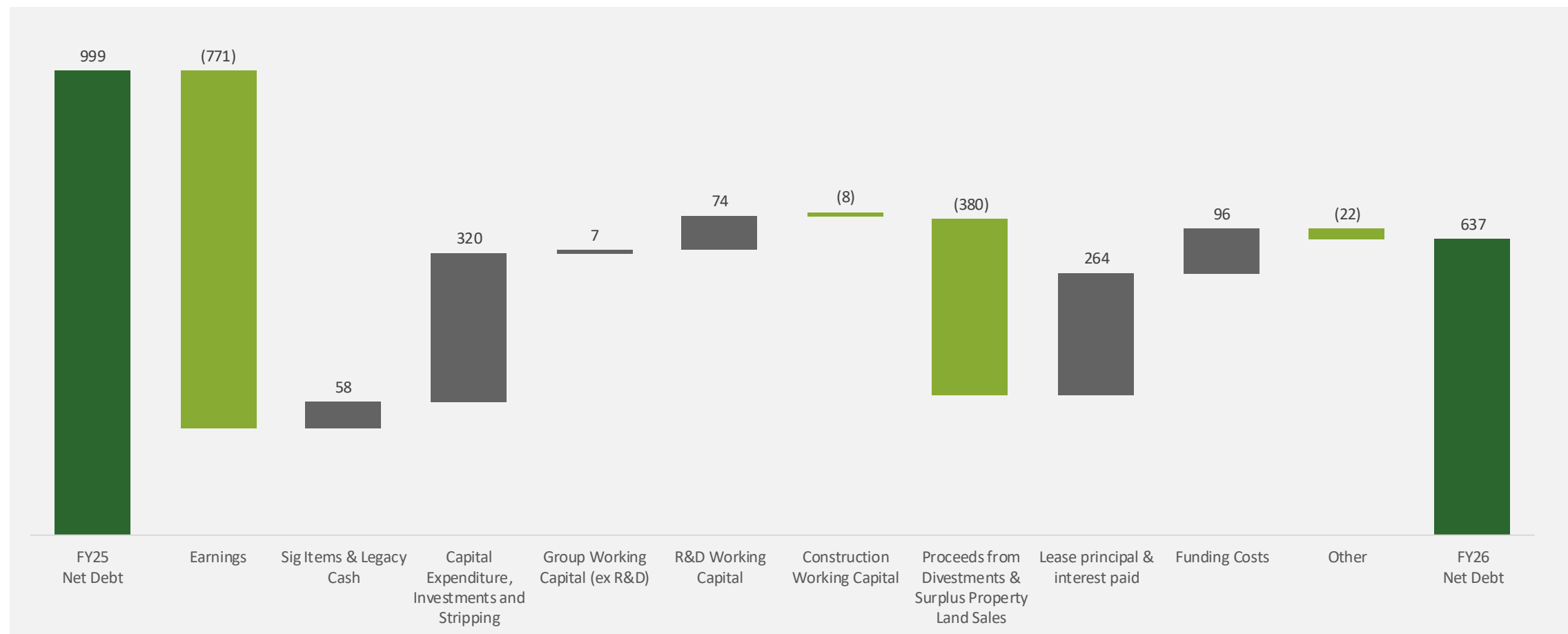


# Net Debt bridge

\$362m reduction driven by divestments and property sales

NET DEBT (30 June 2025 – 30 June 2026)

\$m



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# Outlook

Andrew Reding, Managing  
Director & CEO



# Tailwinds and Headwinds

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|    | <b>Residential</b><br>49% revenue exposure                                                                                                                                            | <b>Commercial</b><br>13% revenue exposure                                                             | <b>Infrastructure</b><br>7% revenue exposure                                                                                    |
|----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------|
| NZ | <div>( — )</div> <p>House prices remained under near term pressure, with inventory levels high. Impact on new build activity uncertain. Robust additions and alterations activity</p> | <div>▼</div> <p>NZ weak business investment and economic uncertainty continue to constrain demand</p> | <div>▲</div> <p>Supportive, with civil construction, roads and bridges continuing. Timing for new projects remain uncertain</p> |
|    | <b>Residential</b><br>20% revenue exposure                                                                                                                                            | <b>Commercial</b><br>7% revenue exposure                                                              | <b>Infrastructure</b><br>4% revenue exposure                                                                                    |
| AU | <div>( — )</div> <p>Population growth and underlying housing demand provide support, however, activity is pressured by elevated interest rates and affordability</p>                  | <div>( — )</div> <p>Business investment is expected to grow, with the focus on data centres</p>       | <div>▲</div> <p>Strong pipeline, spanning all sectors, including transport, energy, water and Olympic facilities</p>            |

▲ Positive; ( — ) Mixed; ▼ Negative



# Outlook

- Market volumes recovered gradually through the second half of FY26, with some demand likely brought forward ahead of pricing increases
- The economic, political and geopolitical backdrop remains uncertain and is expected to weigh on performance in the first half of FY27
- Heightened levels of NZ consenting reflect pent-up demand that should be realised, however, timing remains uncertain
- A meaningful recovery in underlying volumes is not expected until calendar year 2027





# Conclusion

Andrew Reding, Managing  
Director & CEO



# Conclusion

- 1 Steady performance in a tough macro environment**
- 2 Progressed the execution of our strategy**
- 3 Resilient balance sheet, with net debt in target range**
- 4 Group ROIC improved, but more work to do**
- 5 Operating cashflows strong, but continue to be impacted by legacy projects**

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# Appendix



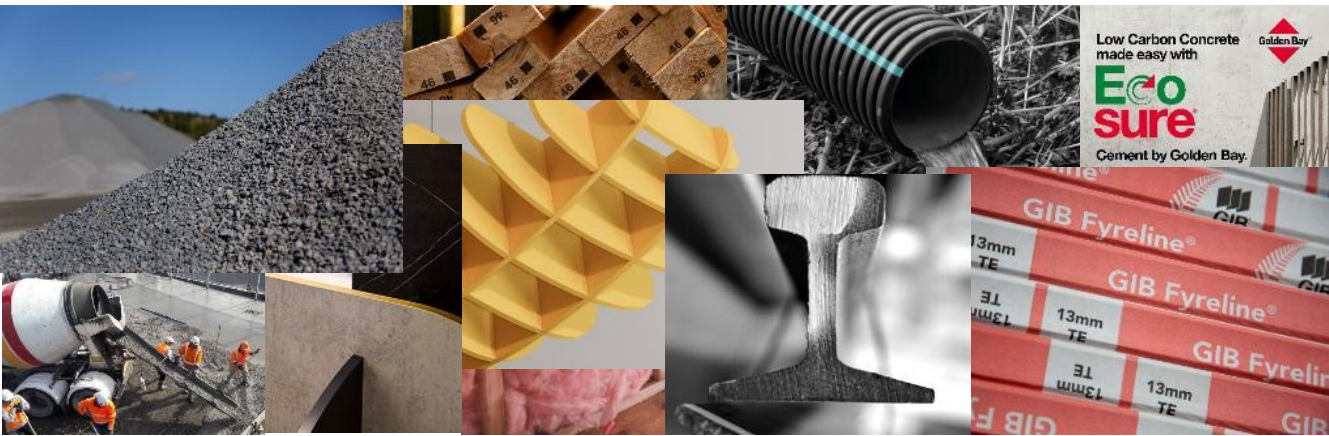


# Fletcher Building at a Glance

- A leading **building materials manufacturer and distributor** across New Zealand and Australia
- NZX and ASX listed (FBU), with **market cap of ~NZ\$4bn**
- **FY26 Revenue of \$6.0b and EBIT<sup>1</sup> of \$414m** (continuing operations)
- Operates through a portfolio of **19 core business units**, which employ 9,000+ people across Australia and New Zealand



|                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                         |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|     |                                                                                        |   |
|     |     |                                                                                                                                                                         |
|                                                                                                                                                                           |                                                                                                                                                                           |                                                                                                                                                                         |





# Light Building Products

- **Winstone Wallboards:** strong earnings supported by robust South Island demand and improved operational performance, particularly at the Tauranga plant, with A-grade board recovery up 2%
- **Laminex AU:** EBIT margin expanded 40bps to 7.3%, assisted by a cost-out programme. Digital channels reached 55% of traded revenue
- **Laminex NZ:** share gains in core categories. Transition to the new OSB facility is a key priority for FY27
- **Waipapa Pine:** returned to profitability, driven by price recovery, favourable product mix, volumes and operational improvements.
- **Comfortech:** PinkFit retrofit model launched to serve residential retrofit and energy-efficiency market. Higher production volumes (+18%), and an 11% reduction in conversion costs
- **Fletcher Insulation AU:** underlying EBIT increased 8.5% (excl. Sonata Acoustics start-up). Glasswool manufacturing costs reduced by 3%
- **Iplex NZ:** volumes increased 25%, driven by the rural sector, South Island and increased geopolitically-driven demand. Working capital cycle improved by 22 days
- **Iplex Australia:** delivered \$1.1m of savings despite an inflationary cost environment
- **Oliveri:** returned to profitability through disciplined margin management

|                                      | 12 months ended<br>30 June 2026 | Change from 12 months ended<br>30 June 2025 |                   |
|--------------------------------------|---------------------------------|---------------------------------------------|-------------------|
| Gross revenue                        | \$2,305m                        | ↑                                           | 10% from \$2,089m |
| External revenue                     | \$2,118m                        | ↑                                           | 12% from \$1,895m |
| Gross margin                         | \$868m                          | ↑                                           | 11% from \$784m   |
| Overheads                            | \$631m                          | ↑                                           | 7% from \$589m    |
| Operating margin                     | \$237m                          | ↑                                           | 22% from \$195m   |
| EBIT before Significant Items        | \$246m                          | ↑                                           | 22% from \$201m   |
| EBIT margin before Significant Items | 10.7%                           | ↑                                           | 110 bps from 9.6% |
| Significant Items                    | \$36m                           | n/m                                         | From \$324m       |
| Invested Capital                     | \$2,520m                        | ↑                                           | 9% from \$2,306m  |
| ROIC (excl Sig Items)                | 7.2%                            | ↑                                           | 130 bps from 5.9% |
| Capital expenditure & Investments    | \$210m                          | ↑                                           | 32% from \$159m   |



# Heavy Building Materials

- **Winstone Aggregates:** annual volumes impacted by a weaker 1H, with partial 2H recovery driven by key project wins and The Urban Quarry. Operating and overhead cost reductions protected margins alongside continued price discipline
- **Golden Bay:** resilient performance, with earnings growth through improved manufacturing cost performance (particularly energy) and supply chain efficiency
- **Firth:** volumes up 2% vs pcg with share growth. Costs in line with expectations
- **Humes:** 2H volumes recovered and were 6% ahead of pcg through market share growth driven in part by the opening of three new branches in Westgate, Drury and North Christchurch
- **ColorCote:** robust performance with increased production volumes through higher export sales and domestic share growth driving productivity improvements and offsetting continued margin pressure
- **Dimond:** volumes up 17% vs pcg driven by market share and strong uptake of new products. Pricing environment remains competitive
- **Easysteel:** earnings improved on the prior year, supported by higher volumes (up 4% vs pcg) and improved gross margins
- **Stramit:** volumes 2% ahead of pcg coupled with good operational discipline and cost control. Market share stabilised following improved customer service and DIFOTIS focus from new management team

|                                      | 12 months ended<br>30 June 2026 | Change from 12 months ended<br>30 June 2025 |                  |
|--------------------------------------|---------------------------------|---------------------------------------------|------------------|
| Gross revenue                        | \$2,033m                        | ↑                                           | 4% from \$1,950m |
| External revenue                     | \$1,719m                        | ↑                                           | 4% from \$1,646m |
| Gross margin                         | \$521m                          | ↑                                           | 5% from \$495m   |
| Overheads                            | \$416m                          | ↑                                           | 7% from \$389m   |
| Operating margin                     | \$105m                          | ↓                                           | 1% from \$106m   |
| EBIT before Significant Items        | \$108m                          | ↑                                           | 8% from \$100m   |
| EBIT margin before Significant Items | 5.3%                            | ↑                                           | 20 bps from 5.1% |
| Significant Items                    | -                               | n/m                                         | \$83m            |
| Invested Capital                     | \$1,508m                        | ↓                                           | 2% from \$1,545m |
| ROIC (excl Sig Items)                | 5.1%                            | ↑                                           | 60 bps from 4.5% |
| Capital expenditure & Investments    | \$79m                           | ↓                                           | 13% from \$91m   |



# Distribution

- The residential construction market improved year on year in 2H FY26, although margins remain constrained as activity is still at historically low levels, leaving excess capacity in the market
- The lower South Island continues to outperform, while activity in northern regions remains subdued
- **PlaceMakers:** revenue up on FY25 with a stronger 2H across the market and a modest gain in market share. Frame & Truss activity increased, providing a strong revenue base, while flat margins reflect a competitive but stable market
- **Mico:** the plumbing supplies market improved versus pcp, with market share gains lifting revenue. Margins remained constrained in a highly competitive market, but the higher revenue drove improved profitability
- An improved 2H for Distribution, with better market conditions and share gains lifting revenue vs pcp. However, earnings remain well below FY25, and the division's key focus is margin recovery and cost management

|                                      | 12 months ended<br>30 June 2026 | Change from 12 months ended<br>30 June 2025 |                  |
|--------------------------------------|---------------------------------|---------------------------------------------|------------------|
| Gross revenue                        | \$1,577m                        | ↑                                           | 3% from \$1,528m |
| External revenue                     | \$1,557m                        | ↑                                           | 4% from \$1,504m |
| Gross margin                         | \$393m                          | ↑                                           | 3% from \$381m   |
| Overheads                            | \$382m                          | ↑                                           | 6% from \$361m   |
| Operating margin                     | \$11m                           | ↓                                           | 45% from \$20m   |
| EBIT before Significant Items        | \$12m                           | ↓                                           | 37% from \$19m   |
| EBIT margin before Significant Items | 0.8%                            | ↓                                           | 40 bps from 1.2% |
| Significant Items                    | -                               | n/m                                         | \$32m            |
| Invested Capital                     | \$646m                          | ↑                                           | 3% from \$628m   |
| ROIC (excl Sig Items)                | 1.4%                            | ↓                                           | 60 bps from 2.0% |
| Capital expenditure & Investments    | \$19m                           | ↓                                           | 17% from \$23m   |





# Residential & Development

- 536 units Taken To Profit (TTP) in FY26 (incl. 15 apartments), 130 units lower vs FY25
- Development mix transitioned during the year, impacting volumes and margin
- EBIT before Sig. Items \$42m, -\$11m vs pcg; with lower volume and price pressure partly mitigated through significant build cost reduction and disciplined overhead control
- Invested capital increased by \$93m vs June 2025 (inclusive of \$236m of pre-committed land purchases)
- Land development / property sales contributed \$52m towards Group EBIT before Significant Items

| Residential <sup>1</sup>             | 12 months ended<br>30 June 2026 | Change from 12 months ended<br>30 June 2025 |                   |
|--------------------------------------|---------------------------------|---------------------------------------------|-------------------|
| Gross revenue                        | \$478m                          | ↓                                           | 13% from \$550m   |
| External revenue                     | \$478m                          | ↓                                           | 13% from \$550m   |
| Gross margin                         | \$96m                           | ↓                                           | 19% from \$118m   |
| Overheads                            | \$54m                           | ↓                                           | 19% from \$67m    |
| EBIT before Significant Items        | \$42m                           | ↓                                           | 21% from \$53m    |
| EBIT margin before Significant Items | 8.8%                            | ↓                                           | 80 bps from 9.6%  |
| Significant Items                    | \$(1)m                          | n/m                                         | \$10m             |
| Invested Capital                     | \$811m                          | ↑                                           | 13% from \$718m   |
| ROIC (excl Sig Items)                | 3.7%                            | ↓                                           | 120 bps from 4.9% |

| Land/Property Sales           | 12 months ended<br>30 June 2026 | Change from 12 months ended<br>30 June 2025 |      |
|-------------------------------|---------------------------------|---------------------------------------------|------|
| EBIT before Significant Items | \$52m                           | n/m                                         | \$3m |



# Divisional breakdowns

| NZ\$m                         | Gross Revenue | External Revenue* | Gross Margin* | Overheads <sup>1</sup> | Operating Margin | Other income / (expense) <sup>2+</sup> | Equity Accounted Earnings | Reval <sup>3</sup> and other gains / (losses) | EBIT before Sig Items | Sig Items <sup>+</sup> | EBIT         | DD&A       | EBITDA     | EBITDA before Sig Items |
|-------------------------------|---------------|-------------------|---------------|------------------------|------------------|----------------------------------------|---------------------------|-----------------------------------------------|-----------------------|------------------------|--------------|------------|------------|-------------------------|
| <b>12 months to JUNE 2026</b> |               |                   |               |                        |                  |                                        |                           |                                               |                       |                        |              |            |            |                         |
| Light Building Products       | 2,305         | 2,118             | 868           | (631)                  | 237              | (3)                                    | 12                        |                                               | 246                   | (36)                   | 210          | 127        | 337        | 373                     |
| Heavy Building Materials      | 2,033         | 1,719             | 521           | (416)                  | 105              |                                        | 3                         |                                               | 108                   |                        | 108          | 119        | 227        | 227                     |
| Distribution                  | 1,577         | 1,557             | 393           | (382)                  | 11               | 1                                      |                           |                                               | 12                    |                        | 12           | 61         | 73         | 73                      |
| Residential & Development     | 599           | 599               | 152           | (54)                   | 98               | (4)                                    |                           |                                               | 94                    | 1                      | 95           | 1          | 96         | 95                      |
| Corporate                     | 8             | 1                 | 8             | (53)                   | (45)             | (1)                                    |                           |                                               | (46)                  | (6)                    | (52)         | 8          | (44)       | (38)                    |
| Group eliminations            | (528)         |                   | (8)           | 8                      |                  |                                        |                           |                                               |                       |                        |              |            |            |                         |
| <b>Continuing operations</b>  | <b>5,994</b>  | <b>5,994</b>      | <b>1,934</b>  | <b>(1,528)</b>         | <b>406</b>       | <b>(7)</b>                             | <b>15</b>                 |                                               | <b>414</b>            | <b>(41)</b>            | <b>373</b>   | <b>316</b> | <b>689</b> | <b>730</b>              |
| <b>12 months to JUNE 2025</b> |               |                   |               |                        |                  |                                        |                           |                                               |                       |                        |              |            |            |                         |
| Light Building Products       | 2,089         | 1,895             | 784           | (589)                  | 195              | (1)                                    | 7                         |                                               | 201                   | (324)                  | (123)        | 119        | (4)        | 320                     |
| Heavy Building Materials      | 1,950         | 1,646             | 495           | (389)                  | 106              | (9)                                    | 3                         |                                               | 100                   | (83)                   | 17           | 110        | 127        | 210                     |
| Distribution                  | 1,528         | 1,504             | 381           | (361)                  | 20               | (1)                                    |                           |                                               | 19                    | (32)                   | (13)         | 60         | 47         | 79                      |
| Residential & Development     | 557           | 541               | 122           | (67)                   | 55               | 1                                      |                           |                                               | 56                    | (10)                   | 46           | 4          | 50         | 60                      |
| Corporate                     | 10            | 1                 | 10            | (64)                   | (54)             | 3                                      |                           |                                               | (51)                  | (116)                  | (167)        | 15         | (152)      | (36)                    |
| Group eliminations            | (547)         |                   | (5)           | 9                      | 4                |                                        |                           |                                               | 4                     |                        | 4            |            | 4          | 4                       |
| <b>Continuing operations</b>  | <b>5,587</b>  | <b>5,587</b>      | <b>1,787</b>  | <b>(1,461)</b>         | <b>326</b>       | <b>(7)</b>                             | <b>10</b>                 |                                               | <b>329</b>            | <b>(565)</b>           | <b>(236)</b> | <b>308</b> | <b>72</b>  | <b>637</b>              |

Note:

\* Comparatives have been reclassified to reflect intra-group sales between continuing operations and Construction Division (discontinued operation), resulting in a gross-up of external revenue and cost of goods sold in continuing operations and corresponding eliminations within discontinued operations, with no impact on total Group results.

+ Comparatives have been represented, refer to note 2.1.

1. Overheads reflect warehouse, distribution, selling, general and administrative expenses.

2. Other income/(expenses) include restructuring and redundancy costs; costs associated with Golden Bay Cement®'s MVAC ship breakdown in FY25; gains/losses from the disposal of assets; and proceeds from the disposal of NZ ETS units.

3. Revaluation gains include gains recognised from the remeasurement of Vivid Living®'s investment properties at each reporting date.



# Divisional EBIT breakdowns

|                                                                         | NZ                     | NZ                     | AU                     | AU                     |
|-------------------------------------------------------------------------|------------------------|------------------------|------------------------|------------------------|
| Divisional EBIT (before Sig Items) (NZ\$m)                              | 12 months to JUNE 2026 | 12 months to JUNE 2025 | 12 months to JUNE 2026 | 12 months to JUNE 2025 |
| Wood & Panels                                                           | 120                    | 102                    | 60                     | 52                     |
| Water                                                                   | 10                     | 4                      | 29                     | 23                     |
| Insulation                                                              | 10                     | 7                      | 17                     | 18                     |
| <b>Total Light Building Products EBIT (excl divisional costs)</b>       | <b>140</b>             | <b>113</b>             | <b>106</b>             | <b>92</b>              |
| Upstream construction materials <sup>1</sup>                            | 72                     | 69                     | -                      | -                      |
| Downstream construction materials                                       | 24                     | 29                     | -                      | -                      |
| Steel                                                                   | 12                     | 6                      | 4                      | (0)                    |
| <b>Total Heavy Building Materials EBIT (excl divisional costs)</b>      | <b>108</b>             | <b>104</b>             | <b>4</b>               | <b>(0)</b>             |
| PlaceMakers                                                             | 13                     | 25                     | -                      | -                      |
| Mico                                                                    | 1                      | (3)                    | -                      | -                      |
| <b>Total Distribution EBIT (excl divisional costs)</b>                  | <b>14</b>              | <b>22</b>              | <b>-</b>               | <b>-</b>               |
| Fletcher Living                                                         | 42                     | 62                     | -                      | -                      |
| Development                                                             | 11                     | (1)                    | 41                     | 4                      |
| Apartments & Clevercore                                                 | -                      | (9)                    | -                      | -                      |
| <b>Total Residential &amp; Development EBIT (excl divisional costs)</b> | <b>53</b>              | <b>52</b>              | <b>41</b>              | <b>4</b>               |



# Divisional sector revenue exposures

| Estimated Divisional breakdown (FY26)      | NZ Residential | NZ Commercial | NZ Infrastructure | AU Residential | AU Commercial | AU Infrastructure |
|--------------------------------------------|----------------|---------------|-------------------|----------------|---------------|-------------------|
| Wood & Panels                              | 31%            | 10%           | 1%                | 39%            | 19%           | -                 |
| Water                                      | 10%            | 1%            | 10%               | 33%            | 4%            | 41%               |
| Insulation                                 | 14%            | 14%           | -                 | 52%            | 20%           | -                 |
| <b>Total Light Building Products</b>       | <b>24%</b>     | <b>8%</b>     | <b>3%</b>         | <b>39%</b>     | <b>16%</b>    | <b>10%</b>        |
| Upstream construction materials            | 39%            | 22%           | 40%               | -              | -             | -                 |
| Downstream construction materials          | 49%            | 25%           | 26%               | -              | -             | -                 |
| Steel                                      | 27%            | 20%           | 3%                | 39%            | 11%           | -                 |
| <b>Total Heavy Building Materials</b>      | <b>36%</b>     | <b>22%</b>    | <b>18%</b>        | <b>19%</b>     | <b>5%</b>     | <b>-</b>          |
| PlaceMakers                                | 87%            | 13%           | -                 | -              | -             | -                 |
| Mico                                       | 70%            | 27%           | 3%                | -              | -             | -                 |
| <b>Total Distribution</b>                  | <b>84%</b>     | <b>16%</b>    | <b>1%</b>         | <b>-</b>       | <b>-</b>      | <b>-</b>          |
| Fletcher Living                            | 100%           | -             | -                 | -              | -             | -                 |
| Development                                | 100%           | -             | -                 | -              | -             | -                 |
| Apartments                                 | 100%           | -             | -                 | -              | -             | -                 |
| <b>Total Residential &amp; Development</b> | <b>100%</b>    | <b>-</b>      | <b>-</b>          | <b>-</b>       | <b>-</b>      | <b>-</b>          |
| <b>Group – continuing operations</b>       | <b>49%</b>     | <b>13%</b>    | <b>7%</b>         | <b>20%</b>     | <b>7%</b>     | <b>4%</b>         |

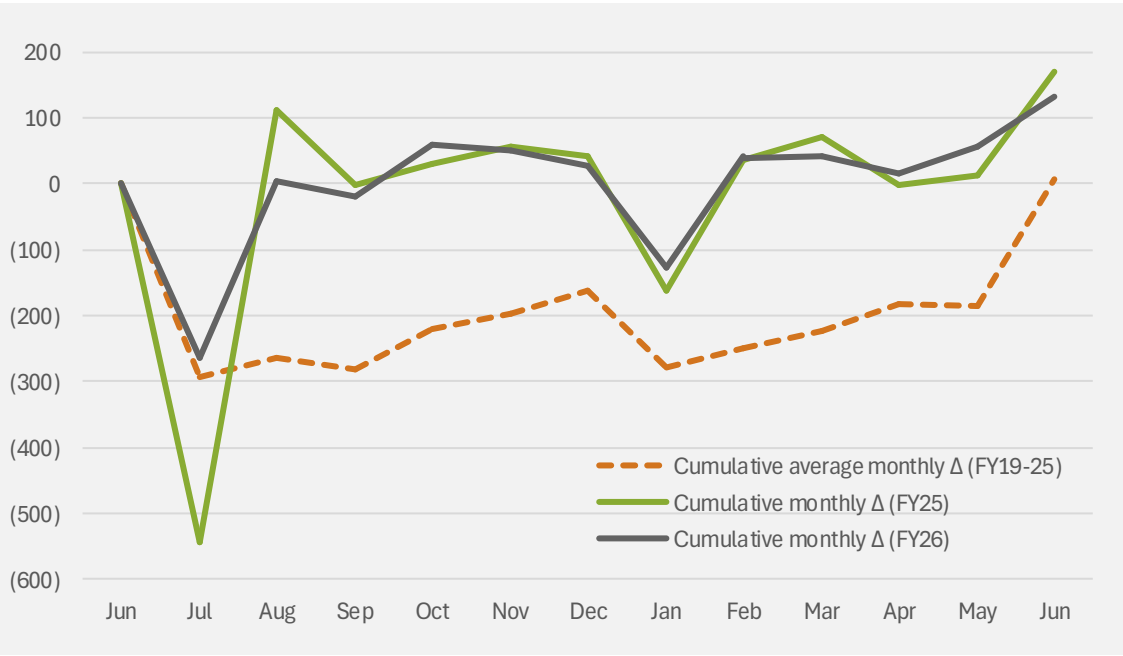




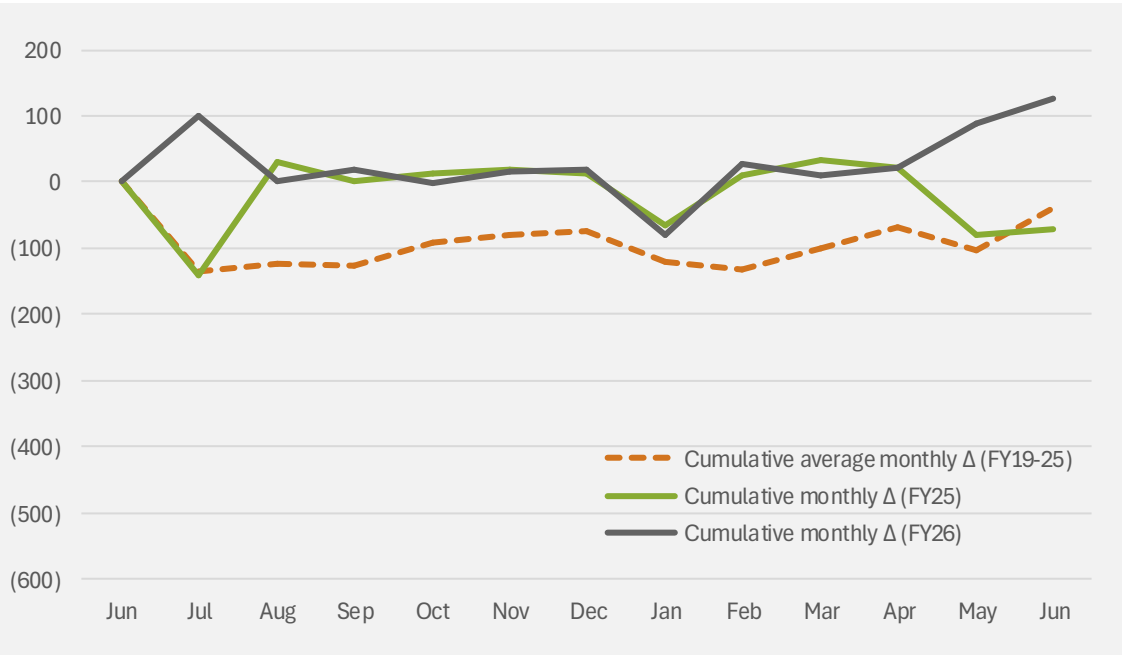
# Working capital performance

Working capital volatility has improved and is more in line with long-term averages (excluding R&D)

**GROUP CUMULATIVE MONTHLY ΔTRADING CASH (INCL CONSTRUCTION)<sup>1,2</sup>**  
(FY19 – FY26); \$m



**GROUP (ex CONSTRUCTION & R&D) CUMULATIVE MONTHLY ΔTRADING CASH<sup>1</sup>**  
(FY19 – FY26); \$m



Note: 1. Average monthly change in trading cash for the period from FY19-FY25 accumulated over 12 months, Trading Cash is defined as net cash from operating activities, excluding income tax paid and including lease principal and interest paid; 2. Excludes the Construction Division in Jun 2026



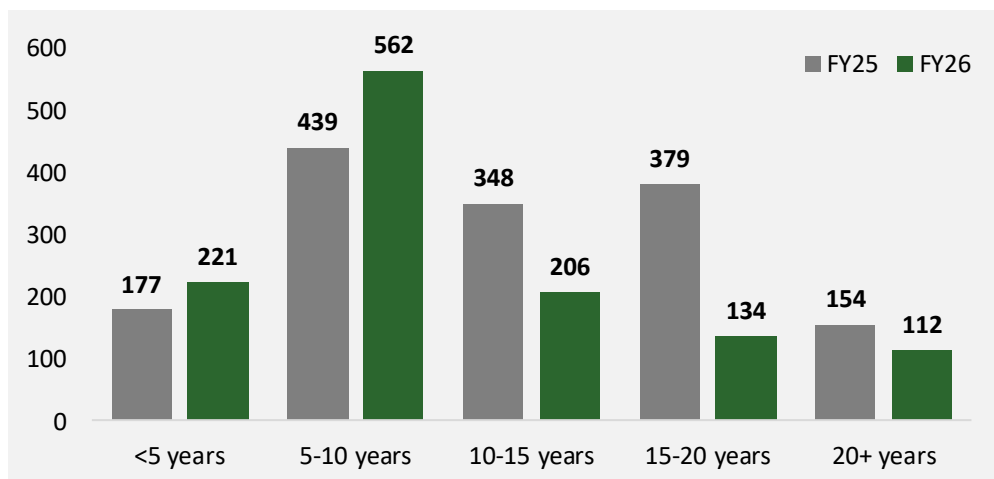
# Management of lease portfolio

Reduction in lease liabilities, combined with a reduction in lease tenure

- FY26 lease liabilities were ~\$1.2bn, representing ~61% of the Group's gross debt
- Lease terms were re-assessed and materially shortened across the Group, resulting in a ~\$126m reduction in continuing operations lease liabilities
- Divestment of Construction and other businesses led to a further reduction of ~\$131m
- In Continuing operations, land & buildings accounted for ~83% of leases with plant & machinery accounting for the remainder (~17%)

## WEIGHTED AVERAGE LEASE TERM (CONT. OPERATIONS)

As at 30 June 2026, \$m, excluding lease liabilities held for sale



| Lease Liabilities<br>NZ\$m                                         | As at<br>30 JUN 2026 | As at<br>30 JUN 2025 |
|--------------------------------------------------------------------|----------------------|----------------------|
| Light Building Products                                            | (413)                | (432)                |
| Heavy Building Materials                                           | (398)                | (466)                |
| Distribution                                                       | (367)                | (373)                |
| <b>Materials &amp; Distribution</b>                                | <b>(1,178)</b>       | <b>(1,271)</b>       |
| Residential & Development                                          | (1)                  | (11)                 |
| Corporate & Other                                                  | (53)                 | (76)                 |
| <b>Continuing operations</b>                                       | <b>(1,232)</b>       | <b>(1,358)</b>       |
| Discontinued operations                                            | (8)                  | (139)                |
| <b>Group (incl. lease liabilities classified as held for sale)</b> | <b>(1,240)</b>       | <b>(1,497)</b>       |
| Lease liabilities classified as held for sale                      | 5                    | -                    |
| <b>Group (excl. lease liabilities classified as held for sale)</b> | <b>(1,235)</b>       | <b>(1,497)</b>       |

# Credit metrics

| Credit metrics & covenants                                            | JUNE 2026<br>12 MONTHS | JUNE 2025<br>12 MONTHS |
|-----------------------------------------------------------------------|------------------------|------------------------|
| Pre-IFRS 16 Net Debt                                                  | \$637m                 | \$999m                 |
| Senior Leverage Ratio (covenant 3.25x from FY26)                      | 1.1x                   | 1.6x                   |
| Senior Interest Cover Ratio (covenant 2.25x, moving to 2.75x in 2H27) | 5.1x                   | 3.9x                   |



# Iplex Australia

## House remediations and pipe replacements building momentum, no change to provisions

- Iplex Australia's Western Australia Industry Response continues to progress within the A\$155 million provision recognised in November 2024, with A\$31 million utilised to date
- Costs incurred to date under the Industry Response remain in line with the provision and the underlying assumptions disclosed at 30 June 2025
- The Industry Response was launched in November 2024 and now has 56 participating builders who are undertaking the agreed work and remediation program (50 builders at 30 June 2025)
- As at 30 June 2026, 213 homes have been fully remediated, and nearly 5,000 homes have had leak detector units installed
- While most major builders have agreed to participate in the Industry Response, the Buckeridge Group of Companies (BGC), which is responsible for constructing ~55% of the affected WA homes, has not joined the Industry Response
- The provision includes allowances for homes built by BGC, as BGC has the option to participate in the Industry Response at any time

| Remediation                              | Completed as at<br>31-Dec-24 | Completed as at<br>30-June-25 | Completed as at<br>31-Dec-25 | Completed as at<br>30-June-26 |
|------------------------------------------|------------------------------|-------------------------------|------------------------------|-------------------------------|
| <b>Leak detector Installation</b>        | 592                          | 2,003                         | 4,188                        | <b>4,987</b>                  |
| <b>Ceiling Pipe Replacement</b>          | 732                          | 996                           | 1,176                        | <b>1,385</b>                  |
| <b>Full Home Remediation<sup>1</sup></b> | 5                            | 55                            | 149                          | <b>213</b>                    |

Note: 1. Pipe has been completely removed from the home





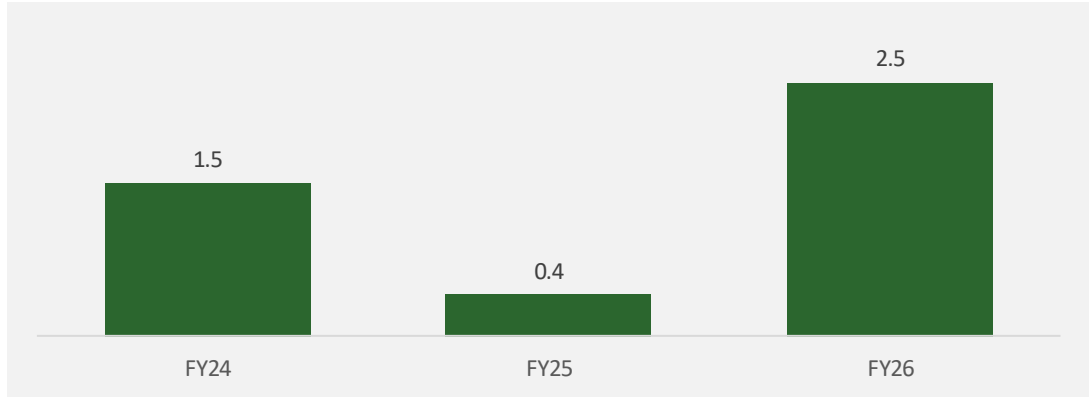
# Silicosis

~A\$5m increase in Laminex provision to A\$13.3m reflects the latest claims data and accounts for current and potential undiagnosed cases

- Laminex Australia (together with other engineered stone manufacturers, distributors, and fabricators in Australia) is the subject of a number of silica-related personal injury claims in Australia
- Laminex Australia has settled the majority of claims that have been brought against it to date
- Laminex Australia contributed A\$2.5m in FY26 (FY25: A\$0.4m) to claim settlements
- Throughout FY26, the business continued to assess both the existing claims pool, and the potential for additional claims
- As a result, the provision has been increased by A\$5.1m to A\$13.3m

| Silicosis related provision             | A\$m  |
|-----------------------------------------|-------|
| FY25 (30 JUN 2025) remaining provision  | 10.7  |
| FY26 Claims paid                        | (2.5) |
| Additional provision recognised in FY26 | 5.1   |
| FY26 (30 JUN 2026)                      | 13.3  |

CONTRIBUTIONS TO CLAIM SETTLEMENTS  
A\$m



# Results Announcement

(for Equity Security issuer/Equity and Debt Security issuer)

## Results for announcement to the market

|                           |                           |
|---------------------------|---------------------------|
| Name of issuer            | Fletcher Building Limited |
| Reporting Period          | 12 months to 30 June 2026 |
| Previous Reporting Period | 12 months to 30 June 2025 |
| Currency                  | NZD                       |

|                                              | Amount (000s) | Percentage change |
|----------------------------------------------|---------------|-------------------|
| Revenue from continuing operations           | \$5,994,000   | 7.3%              |
| Total Revenue                                | \$7,042,000   | (2.4%)            |
| Net profit/(loss) from continuing operations | \$199,000     | N/A               |
| Total net profit/(loss)                      | \$228,000     | N/A               |

## Final Dividend

|                                           |                                                                  |
|-------------------------------------------|------------------------------------------------------------------|
| Amount per Quoted Equity Security         | The Board has resolved not to declare a final dividend for FY26. |
| Imputed amount per Quoted Equity Security |                                                                  |
| Record Date                               |                                                                  |
| Dividend Payment Date                     |                                                                  |

|                                                | Current period | Prior comparable period |
|------------------------------------------------|----------------|-------------------------|
| Net tangible assets per Quoted Equity Security | \$3.11         | \$2.76                  |

|                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|--------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| A brief explanation of any of the figures above necessary to enable the figures to be understood | <ul style="list-style-type: none"> <li>Group revenue from continuing operations of \$5,994 million, 7.3% up compared to FY25, with higher revenues across all divisions.</li> <li>EBIT before Significant Items from continuing operations of \$414 million compared to \$329 million in FY25.</li> <li>Significant Items expense of \$41 million from continuing operations (mainly PIFWA-related costs, Laminex Australia site closures and silicosis-related claims, and the Laminex New Zealand Taupō manufacturing transition) and \$1 million gain from discontinued operations. Discontinued operations included the \$120 million net gain on the Construction divestment, largely offset by retained legacy Construction costs and provisions and other disposal-related write-downs and costs.</li> <li>Group Net Profit After Tax of \$228 million, compared to Net Loss After Tax of \$419 million in FY25.</li> </ul> |
|--------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

## Authority for this announcement

|                                                     |                                                            |
|-----------------------------------------------------|------------------------------------------------------------|
| Name of person authorised to make this announcement | Haydn Wong, Group General Counsel and Company Secretary    |
| Contact person for this announcement                | Jeremy Yan, GM Corporate Finance & Investor Relations      |
| Contact phone number                                | +64 27 295 2384                                            |
| Contact email address                               | <a href="mailto:jeremy.yan@fbu.com">jeremy.yan@fbu.com</a> |
| Date of release through MAP                         | 19/08/2026                                                 |

Audited financial statements accompany this announcement.