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W | A | M Leaders

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# Investor Presentation

(ASX: WLE) | August 2026

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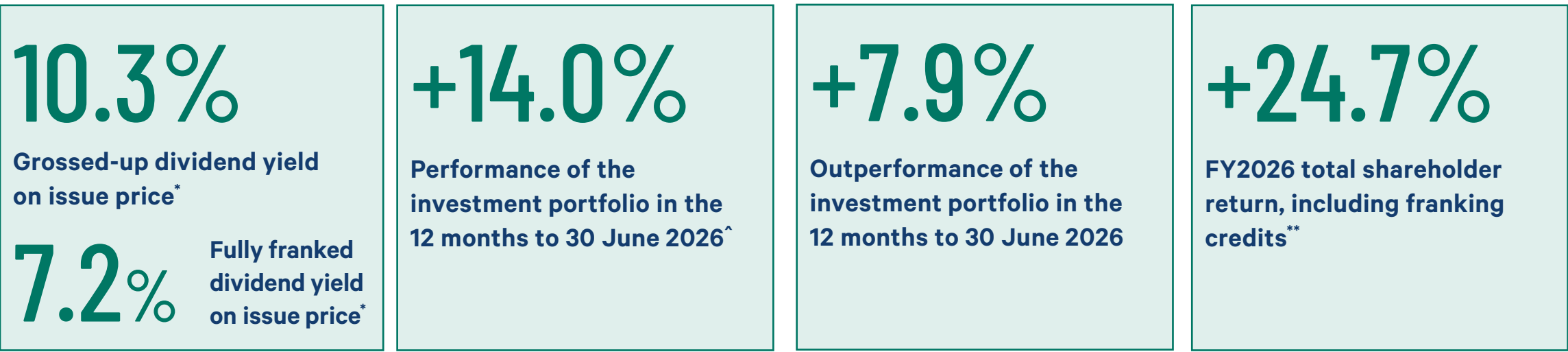
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# Strong investment portfolio outperformance and increased fully franked full year dividend: FY2026 results



\*Based on the issue price of \$1.325 per share and the FY2026 fully franked full year dividend of 9.6 cents per share. Grossed-up dividend yield includes the value of franking credits is based on a tax rate of 30%.

^Investment portfolio performance is before expenses, fees, taxes and the impact of capital management initiatives to compare to the relevant index which is before expenses, fees and taxes. Past performance is not a reliable indicator of future performance.

\*\*Total shareholder return is the total share price return to shareholders, assuming all dividends received were reinvested without transaction costs and the compounding effect over the period. This measure is calculated including the value of franking credits attached to dividends paid to shareholders.

# Investment portfolio outperformance since inception



| Investment portfolio performance at 31 July 2026 | 1 yr  | 3 yrs %pa | 5 yrs %pa | 7 yrs %pa | 10 yrs %pa | Since inception %pa (May-16) |
|--------------------------------------------------|-------|-----------|-----------|-----------|------------|------------------------------|
| WAM Leaders Investment Portfolio                 | 11.3% | 7.2%      | 9.2%      | 11.6%     | 12.1%      | 12.1%                        |
| S&P/ASX 200 Accumulation Index                   | 6.0%  | 10.4%     | 8.0%      | 7.9%      | 9.0%       | 9.2%                         |
| Outperformance                                   | +5.3% | -3.2%     | +1.2%     | +3.7%     | +3.1%      | +2.9%                        |

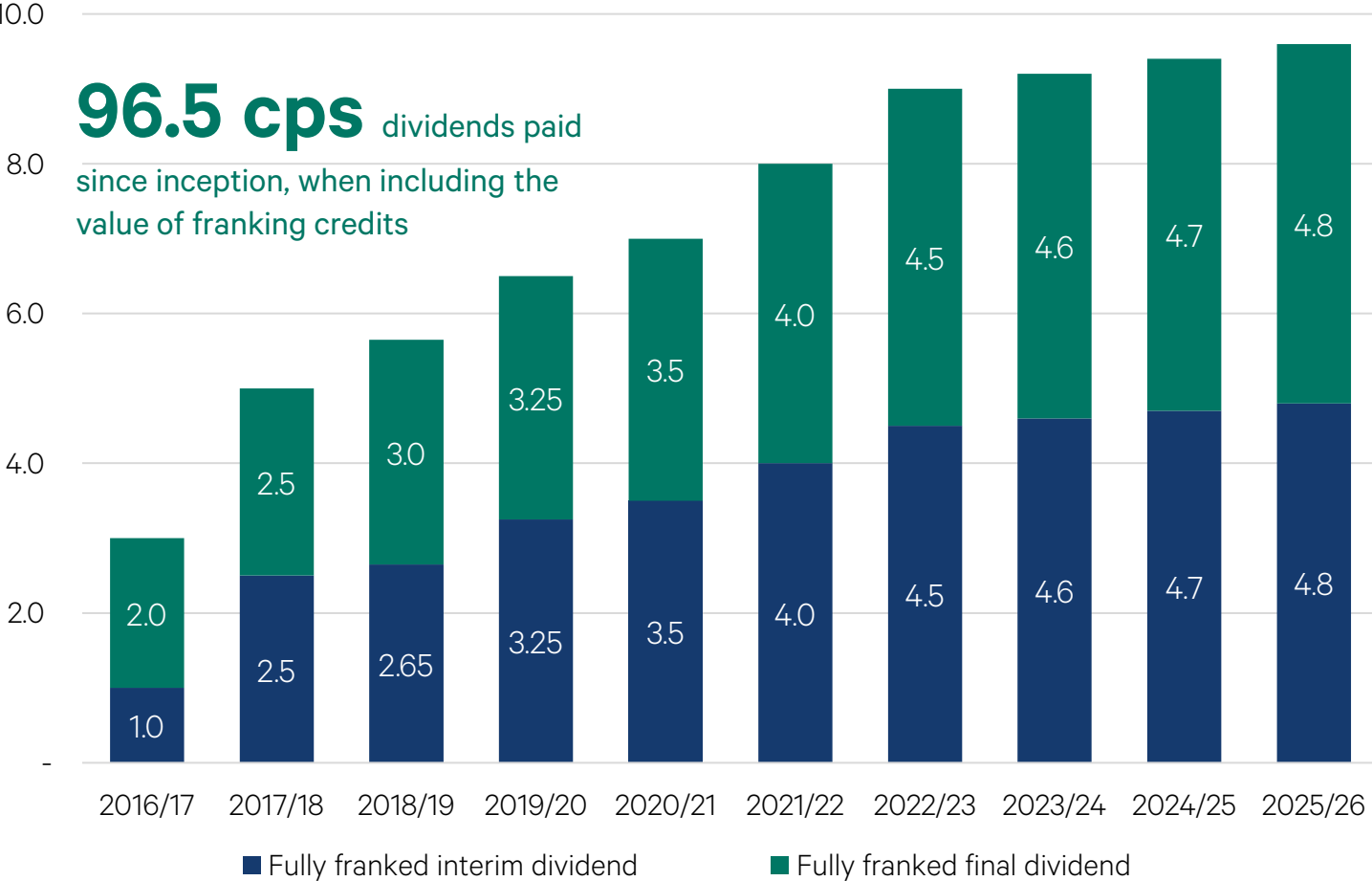
Investment portfolio performance is before expenses, fees, taxes and the impact of capital management initiatives to compare to the relevant index which is before expenses, fees and taxes. Past performance is not a reliable indicator of future performance.

# Fully franked dividends since inception



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Cents per share



**96.5 cps** dividends paid since inception, when including the value of franking credits

Increased fully franked full year dividend

**9.6 cps**

Grossed-up dividend yield on issue price<sup>^</sup>

**10.3%**

Increased fully franked final dividend

**4.8 cps**

Profits reserve

**28.3 cps**

## Key dividend dates

|                                           |                  |
|-------------------------------------------|------------------|
| Ex-dividend date                          | 17 November 2026 |
| Dividend record date (7:00pm Sydney time) | 18 November 2026 |
| Last election date for DRP                | 20 November 2026 |
| Payment date                              | 30 November 2026 |

<sup>^</sup>Based on the issue price of \$1.325 per share and the FY2026 fully franked full year dividend of 9.6 cents per share. Grossed-up dividend yield includes the value of franking credits and is based on a tax rate of 30%.  
Past performance is not a reliable indicator of future performance.

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# A proven leader in Australian large-cap equities



**Actively managed** Australian large-cap investment portfolio with the **flexibility** to capitalise on opportunities across market cycles



Delivering investment portfolio **outperformance since inception** through a disciplined and repeatable investment approach



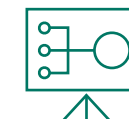
Focused on delivering **fully franked dividends, capital growth** and **capital preservation** for shareholders



**Established** Australian large-cap LIC manager with an **experienced** investment team and **proven** investment process



Market conditions creating **attractive opportunities for active managers** to identify valuation and earnings dislocations



Investment **portfolio positioned to benefit** from changing market and economic conditions

# Positioned for the opportunities ahead



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## 1. Policy uncertainty is underpriced

- The WAM Leaders investment team believes markets are pricing a relatively smooth policy path despite inflation and labour market data that suggest a more uncertain outlook.
- The Reserve Bank of Australia's current policy stance may prove inconsistent with underlying economic conditions, creating opportunities as markets reprice interest rate expectations and duration-sensitive sectors.

## 2. Government intervention is creating valuation dislocations

- Official intervention can create price movements driven by policy objectives rather than underlying value, resulting in temporary disconnects across currencies and related equities.
- These dislocations can present attractive opportunities for active investors while prices remain away from fundamental value.

## 3. Reporting season may accelerate a rotation to value

- Valuation dispersion between value and growth stocks remains elevated relative to current economic uncertainty.
- With reporting season providing a near-term catalyst for markets to refocus on earnings fundamentals, the investment portfolio is positioned to benefit from a potential narrowing of valuation gaps as mispriced opportunities are re-rated.

# Key Placement terms



|                                                |                                                                                          |
|------------------------------------------------|------------------------------------------------------------------------------------------|
| Placement size                                 | Up to \$200 million                                                                      |
| Placement securities                           | Up to 150,943,396                                                                        |
| Placement price                                | \$1.325 per share, a 5.0% discount to the latest share price*                            |
| Bookbuild opens                                | Thursday, 6 August 2026                                                                  |
| Placement result announcement date             | Monday, 10 August 2026                                                                   |
| Expected date of settlement                    | Thursday, 13 August 2026                                                                 |
| Expected date of allotment                     | Friday, 14 August 2026                                                                   |
| Shares expected to commence trading on the ASX | Monday, 17 August 2026                                                                   |
| Joint Lead Arrangers                           | Commonwealth Securities, Morgans Financial, Ord Minnett and Taylor Collison              |
| Joint Lead Managers                            | Bell Potter Securities, Canaccord Genuity (Australia), E&P Capital and Shaw and Partners |

\*Based on the 5 August 2026 share price of \$1.395 per share.

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# Appendix:

## Investment portfolio positioning and outlook



# Investment Process



Wilson Asset Management’s proven investment process is focused on three key areas:

## Macroeconomic



**Aim:** To translate the latest macro data and forecasts into the portfolio.

**Why:** Our experience confirms that global macroeconomics are an important driver of equity valuations and company earnings.

We continuously monitor the macroeconomic environment to identify trends and possible inflection points and position the portfolio in anticipation.

Our process includes:

- 1 Constant assessment of changes in economic data or market dynamics
- 2 Factor screening and analysis for ideas generation
- 3 Dialogue with industry contacts
- 4 Regular dialogue with our global network of independent macroeconomic research houses

## Fundamentals



**Aim:** To identify earnings ahead of expectations.

**Why:** Positive earnings surprises to market expectations are a key driver of share price returns.

The investment team seeks to identify companies where the reality is better than the market’s perception.

Our process includes:

- 1 Continuous engagement with company executives, management and investor relations
- 2 Idea generation through customised stock screens
- 3 Engagement with sector specialists and industry participants
- 4 Seasonality analysis

## Positioning



**Aim:** To capitalise on changes in consensus views.

**Why:** Fundamentals don't always drive share prices in the short to medium term.

Our sentiment and flow analysis is employed as both a portfolio monitoring tool and a source of idea generation. This adds value to our detailed macro and fundamental analysis.

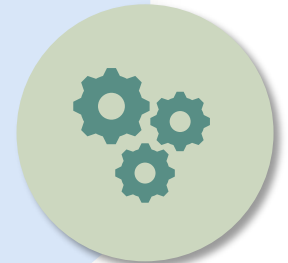
Our process includes:

- 1 Price, valuation, short interest & crowding analysis
- 2 Engagement with quantitative research analysts
- 3 Factor bucket & sensitivity analysis (e.g. duration)
- 4 Flow analysis and trigger points of various style managers

# Investment Philosophy



- The ASX200 is a heavily **macro influenced market** which supports our highly active process.
- Our **pragmatic approach** is formulated to take advantage of opportunities through various business cycles and regimes.
- We believe a **dynamically adjusted core portfolio supplemented with trading opportunities** can deliver alpha.
- At our core we are **bottom up, fundamental investors**.

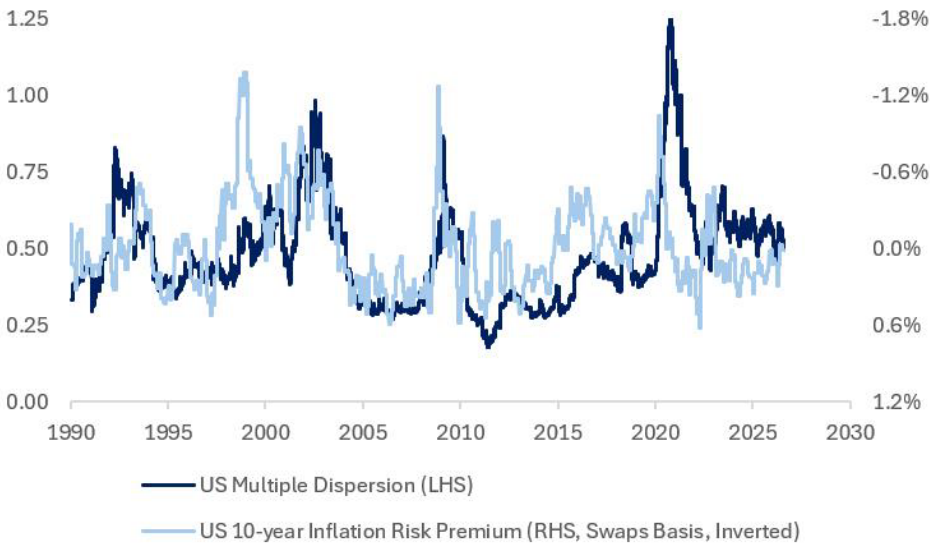


# Now is a time to be value conscious



## Upside risk to inflation expectations drives tightening of multiple dispersion

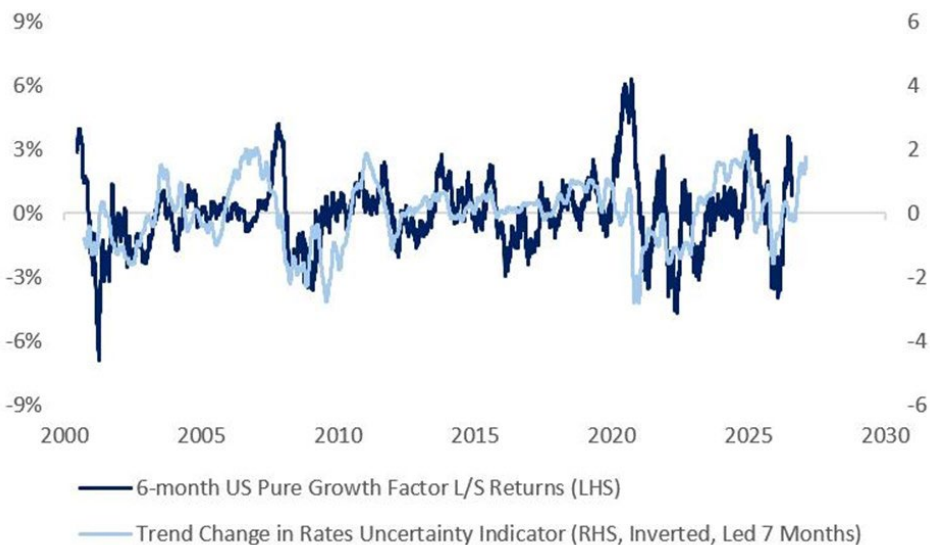
- The spread between expensive and cheap stocks tightens when there is a lot of inflation risk being priced into bonds. This is because there is Fed tightening risk, which in turn benefits short-duration value and dividend exposures over long-duration growth exposures.
- Forward-looking indicators suggest there is room for US inflation expectations to rise, particularly because of the geo-political environment we are in, and the unusual phenomenon of artificial intelligence- (AI-) driven inflation.



# We are wary of growth stocks that are now trading like cyclicals



- Growth stocks traditionally follow the path of interest rate uncertainty. Higher (lower) uncertainty weighs (supports) growth stock outperformance in the period ahead.
- However, recently, we have seen growth stocks overshoot the path traced out by rates uncertainty. Instead, they have followed the path of the AI demand-to-supply balance (or the inverse of the inventories-to-shipments ratio). The challenge is that at the margins, the AI demand-to-supply balance is starting to deteriorate. Another challenge is that cyclicals deserve to trade on lower valuation multiples than structural growth stocks.



# Resources are Australia's AI proxy



- Historically, commodity prices follow world industrial production (IP) growth. Strong (soft or weak) IP growth is usually consistent with higher (lower) commodity prices. But over the past year or so, commodity prices are up strongly despite soft world IP growth. For copper, this is because of stock-piling in the US ahead of data center build out.
- Copper prices have traded more in line with speculative interest in AI, as evidenced by developments in Korean equities. Should we see AI stocks correct, copper prices will likely experience some downward pressure.

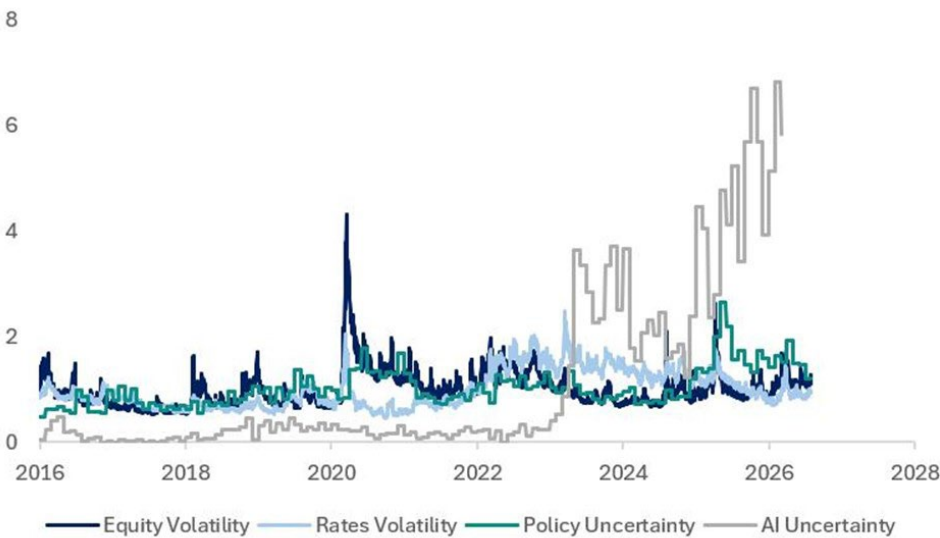


# We are not leaning with momentum



## Uncertainty puts crowded trades at risk

- Momentum investors tend to underperform when uncertainty is high, signaling an inflection point in the cycle, and the untrustworthiness of trends.
- Globally, AI stocks are in the momentum bucket, whereas in Australia, it's miners.
- Currently, uncertainty is elevated, If we look at the categories of uncertainty, it is highest in AI.

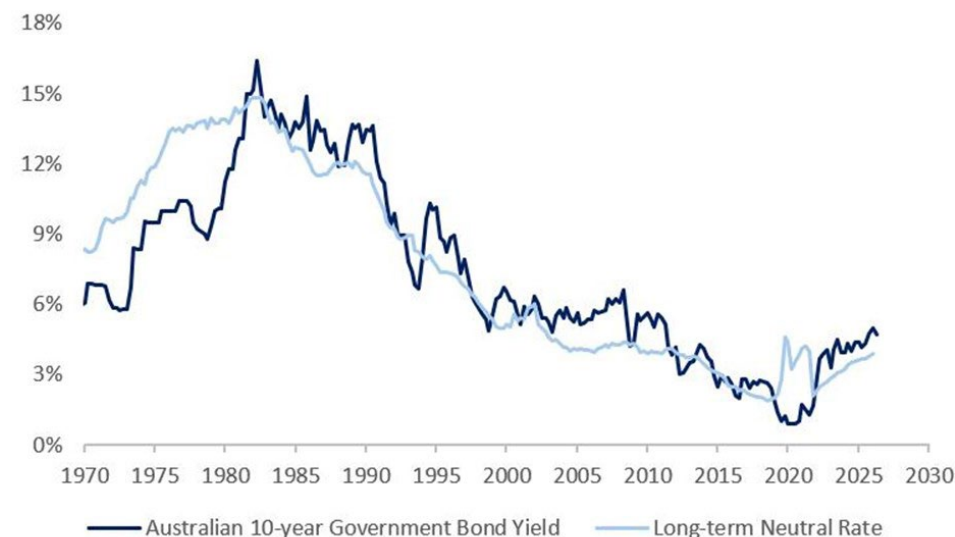
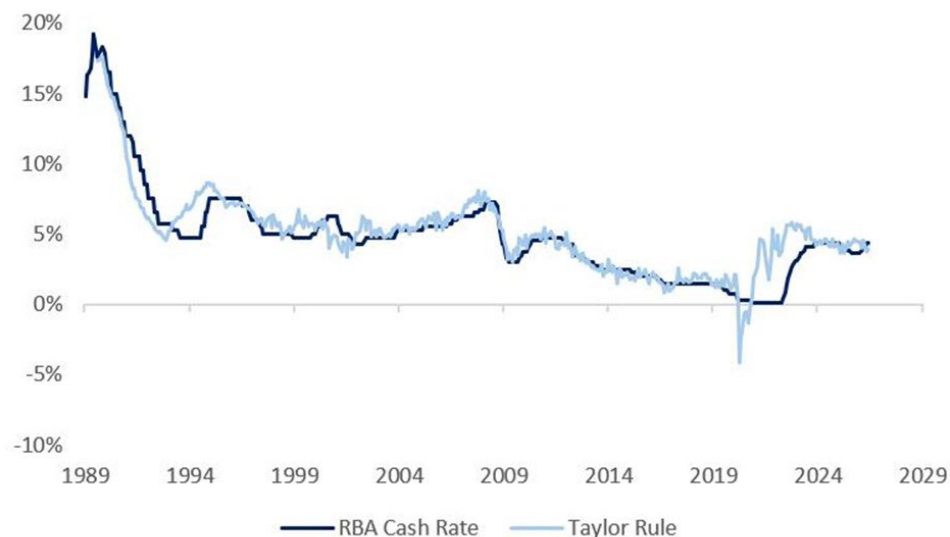


# The case for real estate investment trusts (REITs)



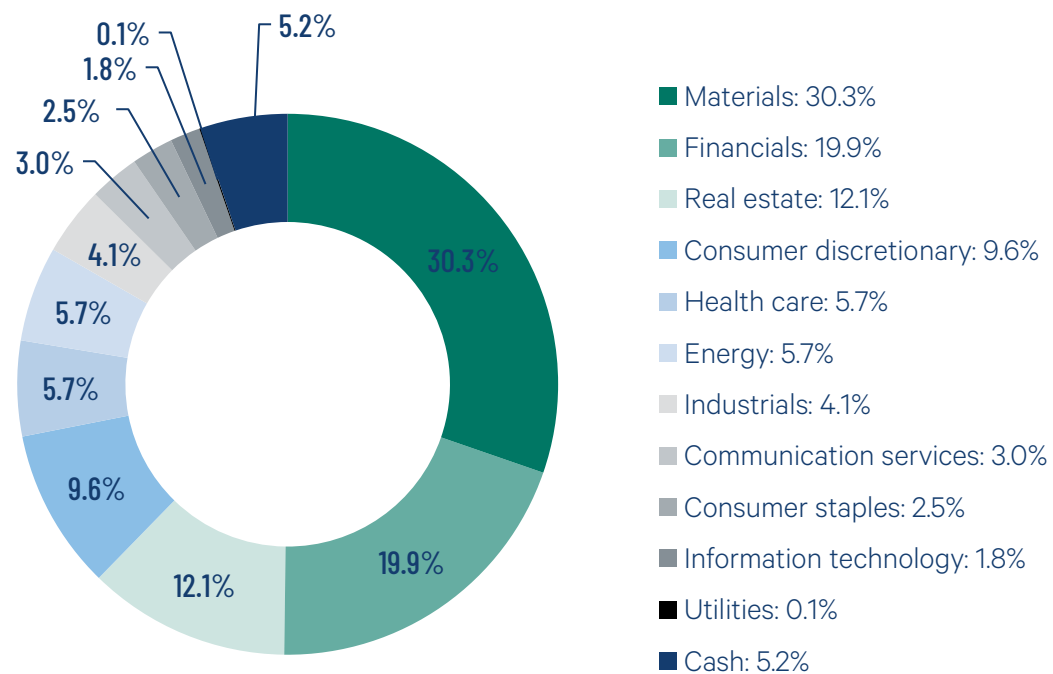
## Australian rates can fall

- The Reserve Bank of Australia (RBA) sets the cash rate equal to the long-term neutral rate (the rate needed to keep inflation stable inside the Bank's target band, and growth at long-term potential) plus the output gap (the level difference between aggregate demand and supply in the economy). The most hawkish RBA officials recognize that the output gap is zero. They also suggest that the top-end of their range of neutral rate estimates is 4%. In the circumstances, the cash rate should already be below 4.35%.
- Real estate investment trusts (REITS) do well when rates fall. Development and retail REITs are more sensitive to short-end rate movements.



## Diversified investment portfolio by sector

at 31 July 2026



## Active sector weights

at 31 July 2026

| Sector                 | Portfolio % <sup>#</sup> | Benchmark % | Active % |
|------------------------|--------------------------|-------------|----------|
| Real estate            | 12.1                     | 5.8         | ↑ 6.3    |
| Materials              | 30.3                     | 25.0        | ↑ 5.3    |
| Consumer discretionary | 9.6                      | 7.2         | ↑ 2.4    |
| Energy                 | 5.7                      | 4.5         | ↑ 1.2    |
| Health care            | 5.7                      | 5.6         | ↑ 0.1    |
| Information technology | 1.8                      | 2.0         | ↓ -0.2   |
| Communication services | 3.0                      | 3.4         | ↓ -0.4   |
| Utilities              | 0.1                      | 1.3         | ↓ -1.2   |
| Consumer staples       | 2.5                      | 3.8         | ↓ -1.3   |
| Industrials            | 4.1                      | 6.8         | ↓ -2.7   |
| Financials             | 19.9                     | 34.6        | ↓ -14.7  |

<sup>#</sup>Investment portfolio held 5.2% in cash.

# Top 20 holdings

with portfolio weightings at 31 July 2026



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| Company                                                                                            | Code | %    |
|----------------------------------------------------------------------------------------------------|------|------|
|  BHP              | BHP  | 9.6% |
|  Commonwealth Bank | CBA  | 7.4% |
|  RioTinto         | RIO  | 4.2% |
|  Wesfarmers     | WES  | 3.8% |
|  Westpac         | WBC  | 3.2% |

| Company                                                                                                   | Code | %    |
|-----------------------------------------------------------------------------------------------------------|------|------|
|  national australia bank | NAB  | 3.0% |
|  MACQUARIE               | MQG  | 2.8% |
|  mirvac                  | MGR  | 2.5% |
|  Woodside Energy        | WDS  | 2.5% |
|  Stockland             | SGP  | 2.5% |

| Company                                                                                            | Code | %    |
|----------------------------------------------------------------------------------------------------|------|------|
|  ARISTOCRAT     | ALL  | 2.2% |
|  amcor          | AMC  | 2.0% |
|  BLUESCOPE      | BSL  | 2.0% |
|  JamesHardie™ | JHX  | 2.0% |
|  gpt          | GPT  | 2.0% |

| Company                                                                                                  | Code | %    |
|----------------------------------------------------------------------------------------------------------|------|------|
|  SCENTRE GROUP        | SCG  | 1.8% |
|  Goodman <sup>+</sup> | GMG  | 1.8% |
|  coles                | COL  | 1.5% |
|  DYNONOBEL           | DNL  | 1.5% |
|  SOUTH32            | S32  | 1.4% |

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# Appendix: About Wilson Asset Management



# Investment team



**Matthew Haupt**

Lead Portfolio Manager  
BCom GradDip App Fin CFA

**21 years'**  
experience

**15 years**  
with Wilson Asset  
Management



**John Ayoub**

Portfolio Manager  
LLB BA GradCert App Fin

**17 years'**  
experience

**10 years**  
with Wilson Asset  
Management



**Anna Milne**

Deputy Portfolio Manager  
BCom CFA

**8 years'**  
experience

**6 years**  
with Wilson Asset  
Management



**Hailey Kim**

Senior Investment Analyst  
BEcon CA

**7 years'**  
experience

**3 years**  
with Wilson Asset  
Management



**Damien Boey**

Portfolio Strategist  
BEc (Hons 1) LLB (Hons 1)

**20 years'**  
experience

**2 years**  
with Wilson Asset  
Management

# Experienced Board of Directors



**Geoff  
Wilson AO**



**Kate  
Thorley**



**Alexa  
Henderson**



**Melinda  
Snowden**



**Dr Ian  
Langford**

| Title      | Chairman                                                                                | Director                                                                                                                                                      | Independent Director                                                                                                                                         | Independent Director                                                                                                                                                                        | Independent Director                                                                                                                                                                                                                                   |
|------------|-----------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Experience | <p>+46 years of markets experience.</p> <p>Founded Wilson Asset Management in 1997.</p> | <p>+26 years of funds management experience.</p> <p>Executive Director at Wilson Asset Management, having served as Chief Executive Officer for 15 years.</p> | <p>+33 years' global experience in finance, accounting and audit having previously held roles with KPMG, Arthur Andersen and Deutsche Bank (WM Company).</p> | <p>+31 years' financial markets experience as a professional company director and as an investment banker with Grant Samuel, Merrill Lynch and Goldman Sachs in Australia and New York.</p> | <p>+30 years of experience and as a senior officer in the Australian Defence Force, leading large and small teams in complex and ambiguous environments, having held a range of appointments in the Army and Special Forces throughout his career.</p> |

# An industry leading investment team



**Geoff Wilson AO**

Chief Investment Officer  
BSc GMQ FFINSIA FAICD  
Founded Wilson Asset Management in 1997

## Lead Portfolio Managers



**Matthew Haupt**

WAM Leaders (Australian large caps),  
WAM Income Maximiser,  
Wilson Asset Management Leaders Fund



**Oscar Oberg**

WAM Capital, WAM Microcap, WAM Research and  
WAM Active (Australian mid and small caps),  
Wilson Asset Management Founders Fund



**Catriona Burns**

WAM Global (Global equities)

## Portfolio Managers and Portfolio Strategist



**John Ayoub**

WLE, WMX, WLET  
LLB BA GradCert App Fin



**Tobias Yao**

WAM, WMI, WAX, WAA, WFF  
BCom CFA



**Nick Kelly**

WAM Alternative Assets, WRAF  
BAcc Fin CFA



**Nick Healy**

WAM Global  
BEng (Hons) MBA CFA



**Damien Boey**

Portfolio Strategist  
BEC (Hons 1) LLB (Hons 1)



**Shaun Weick**

WAM, WMI, WAX, WAA, WFF  
BBus (Fin) CA



**William Liu**

WAM Global  
BCom Mfin

## Deputy Portfolio Managers, Investment Analysts and Dealers



**Anna Milne**

Deputy Portfolio Manager, WLE, WMX, WLET  
BCom CFA



**Jacob Grover**

Investment Analyst, WMA, WRAF  
BAcc CA



**Will Thompson**

Senior Investment Analyst, WGB  
BCom (Fin)



**Hailey Kim**

Senior Investment Analyst, WLE, WMX, WLET  
BEcon CA



**Jasper Yeghianian-Alvandi**

Investment Analyst, WMA, WRAF  
Bcom BAdvStudies



**Laura Hargrove**

Investment Analyst, WGB  
BA CFA



**Sophia Mulligan**

Investment Analyst, WAM, WMI, WAX, WAA, WFF  
BCom



**Cooper Rogers**

Senior Investment Dealer  
BCom GradDip App Fin



**Chris Marsden**

Investment Dealer  
Bbus (Fin Econ)

## Investment Specialists



**Martyn McCathie**

Investment Specialist



**Chris Boyd**

Investment Specialist



**Jayden Harrison**

Investment Associate



**April Lewis**

Senior Investor  
Relations Advisor



**Tomasina East**

Investor Relations  
Advisor



**Adam Senecky**

Investor Relations  
Advisor

# An experienced management team



**Geoff Wilson AO**  
Chairman &  
Chief Investment Officer  
46 years' experience



**Kate Thorley**  
Executive Director  
26 years' experience



**Catriona Burns**  
Chief Executive Officer &  
Lead Portfolio Manager  
WAM Global  
22 years' experience



**Matthew Haupt**  
Lead Portfolio Manager  
WAM Leaders, WAM Income  
Maximiser, Wilson Asset  
Management Leaders Fund  
21 years' experience



**Oscar Oberg**  
Lead Portfolio Manager  
WAM Capital, WAM Microcap, WAM  
Research, WAM Active, Wilson Asset  
Management Founders Fund  
18 years' experience



**Jesse Hamilton**  
Chief Financial Officer  
18 years' experience



**Kim Heng**  
Chief Operating Officer  
25 years' experience



**Veronica Carroll**  
Director of People &  
Culture  
20 years' experience



**Michelle Dempsey**  
Head of Legal, Risk &  
Compliance  
20 years' experience



**Alexandra Hopper Irwin**  
Head of Corporate Affairs and  
Marketing  
15 years' experience

# A diversified portfolio offering

Wilson Asset Management was established in 1997 with a purpose of making a difference for our shareholders and the community.

We invest \$6.0 billion on behalf of more than 130,000 retail and wholesale investors.

## Listed investment companies (LICs)

### Australian small-to-mid-cap equities

**W | A | M Capital**  
ASX: WAM  
Listed: 1999  
FUM: \$1.4bn

**W | A | M Research**  
ASX: WAX  
Listed: 2003  
FUM: \$164.8m

### Australian microcap equities

**W | A | M Microcap**  
ASX: WMI  
Listed: 2017  
FUM: \$360.9m

### Mispricing opportunities

**W | A | M Active**  
ASX: WAA  
Listed: 2008  
FUM: \$185.3m

### Global small-to-mid-cap equities

**W | A | M Global**  
ASX: WGB  
Listed: 2018  
FUM: \$804.9m

### Australian large-cap equities

**W | A | M Leaders**  
ASX: WLE  
Listed: 2016  
FUM: \$1.9bn

### Alternative assets

**W | A | M Alternative Assets**  
ASX: WMA  
Appointed Investment Manager: Oct-2020  
FUM: \$235.5m

### Discounted assets

**W | A | M Strategic Value**  
ASX: WAR  
Listed: 2021  
FUM: \$229.9m

### Monthly income and capital growth

**W | A | M Income Maximiser**  
ASX: WMX  
Listed: 2025  
FUM: \$328.6m

## Trusts

**Wilson Asset Management  
Leaders Fund**

**Wilson Asset Management  
Founders Fund**

**Wilson Asset Management  
Real Assets Fund**

## Investment & social returns

**Future  
Generation  
Australia**  
DO WELL. DO GOOD.

ASX: FGX

**Future  
Generation  
Global**  
DO WELL. DO GOOD.

ASX: FGG

**Future  
Generation  
Women**  
DO WELL. DO GOOD.

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**Wilson Asset Management**

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**Get in touch**

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