



Credit Corp Group

4 August 2026

FY2026 *Results*

Thomas Beregi
CEO

Michael Eadie
CFO



Leadership in the credit-impaired consumer segment...

Leadership position of Credit Corp

Analytics and reach	Operational excellence	Responsibility and compliance
US Debt Buying • Large market opportunity • Diversified purchasing across several sellers	• Significant productive capacity across several sites • Emphasis on payment arrangements and a lower proportion of litigated outcomes	• Low regulator complaint rate
Australian / NZ Lending • Leveraging knowledge of consumer • Up-front loss provisioning • Analytical monitoring • Unique statistical underwriting	• Automated decisioning • Collection strength • High level of efficiency	• APRs below cap applicable to mainstream credit • Regulatory upside – no ‘payday’ loans • Lower pricing disrupting the market
Australian / NZ Debt Buying • Large database • History of pricing accuracy • Purchasing levels vary inversely with pricing	• High asset turnover ¹ • Low cost to collect ² • High performing on-shore and off-shore platforms • Strong technology and use of data	• Low dispute rate ⁴ • \$1.2bn in ongoing repayment arrangements • Externally recognised leadership in hardship response ⁵



1. FY2026 ratio of cash collections from Purchased Debt Ledgers (PDL) to average PDL carrying value in Australian Debt Ledger Buying segment of 0.8x

2. FY2026 cash costs as a proportion of collections in the Australian Debt Buying segment of 44 per cent

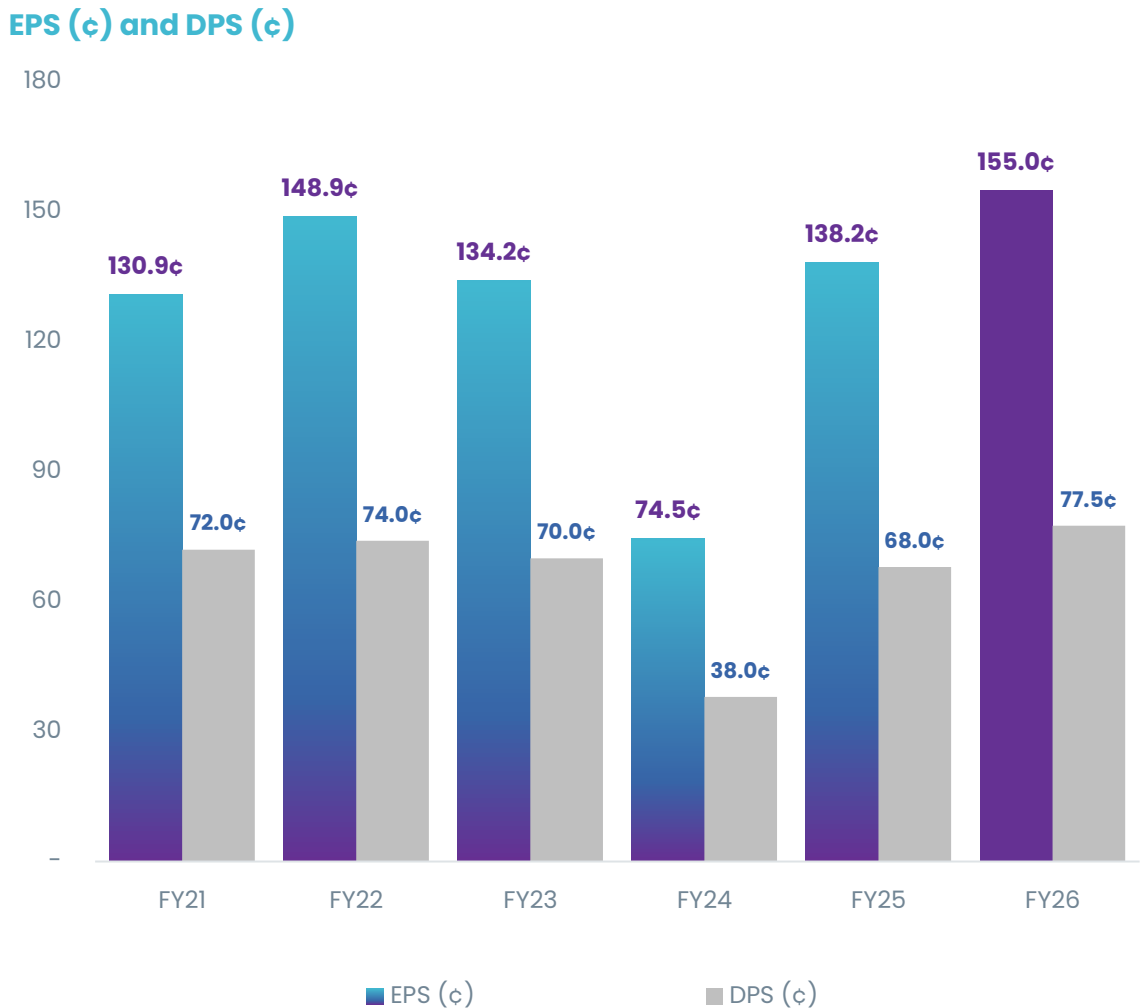
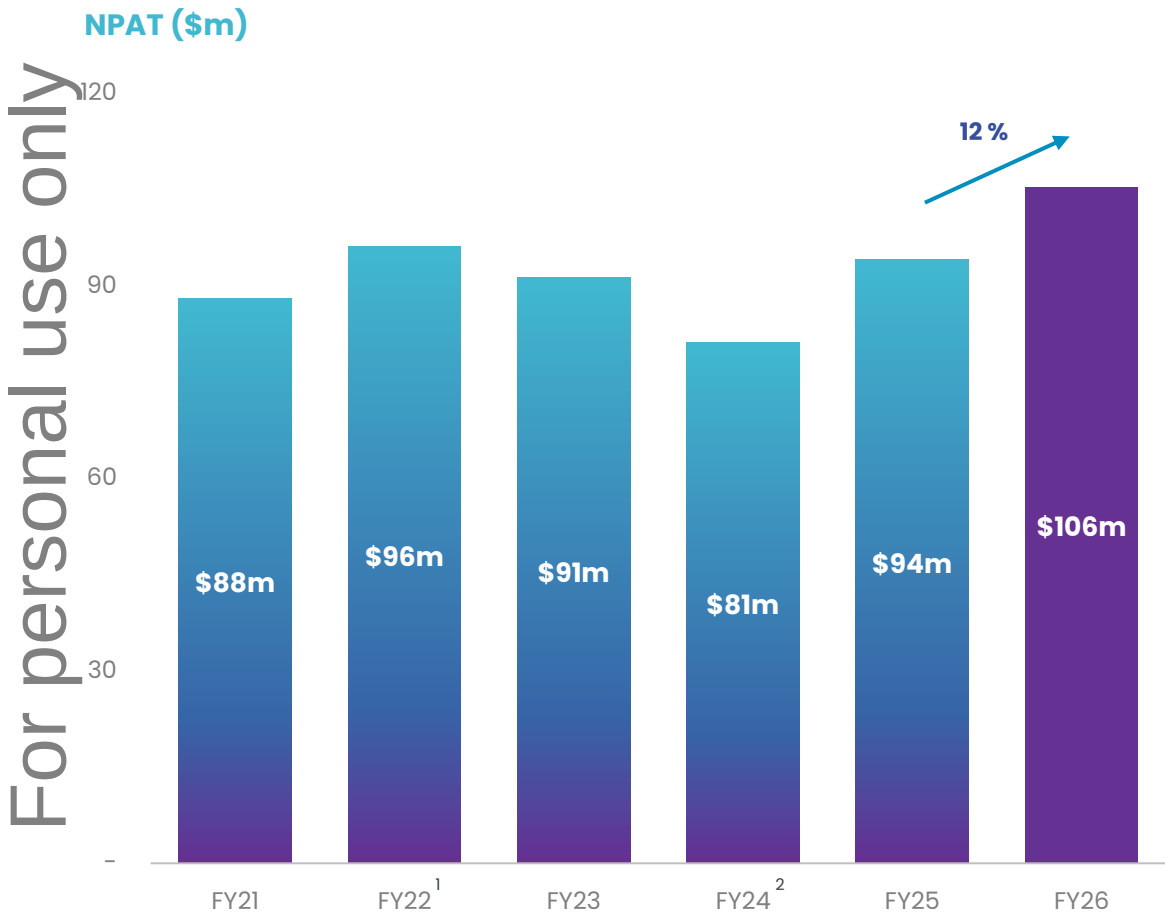
3. Current pro-forma gearing is set at 40 per cent of the carrying value of financial assets

4. Refer to appendix 6: Market leadership in compliance and conduct

5. Financial Counselling Australia: Rank the bank and other lenders and debt buyers survey 2026

...has produced strong growth, record earnings and increased dividends...

Summary of FY2026 financial outcomes



1. Statutory NPAT of \$100.7 million includes \$4.5 million US PPP loan forgiveness which occurred in H1 FY2022

2. Excludes impairment of US PDL book of \$65 million (pre-tax) and change in PDL life cycle gain of \$21.6 million (pre-tax)

...with the US driving the record result...

FY2026 financial results

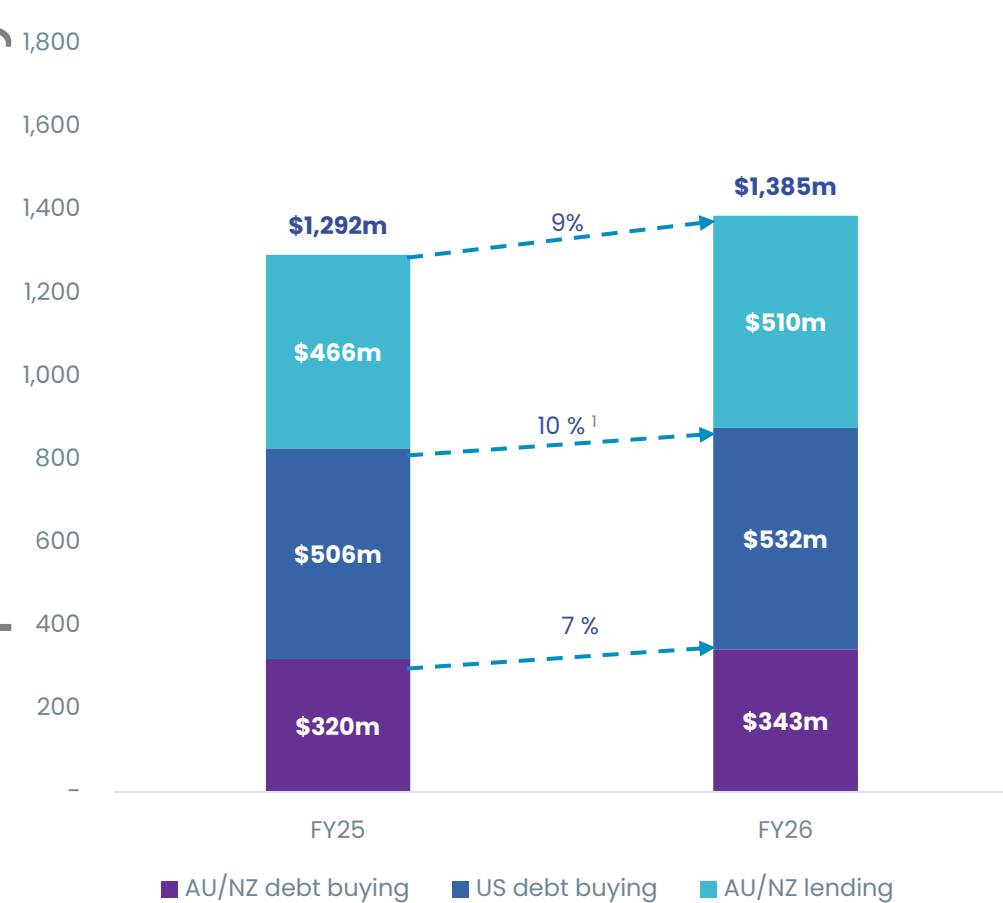
	FY2026	FY2025	VAR %
Australian / NZ debt buying and collection services	\$220.6m	\$219.9m	< 1%
US debt buying	\$150.5m	\$125.9m	26% ¹
Australian / NZ lending	\$214.9m	\$199.8m	8%
Revenue total	\$586.0m	\$545.6m	7%
Australian / NZ debt buying and collection services	\$23.4m	\$22.2m	5%
US debt buying	\$26.2m	\$17.6m	57% ¹
Australian / NZ lending	\$55.9m	\$54.3m	3%
NPAT total	\$105.5m	\$94.1m	12%
EPS (basic)	155.0c	138.2c	12%
Dividend	77.5c	68.0c	14%

1. Constant currency basis

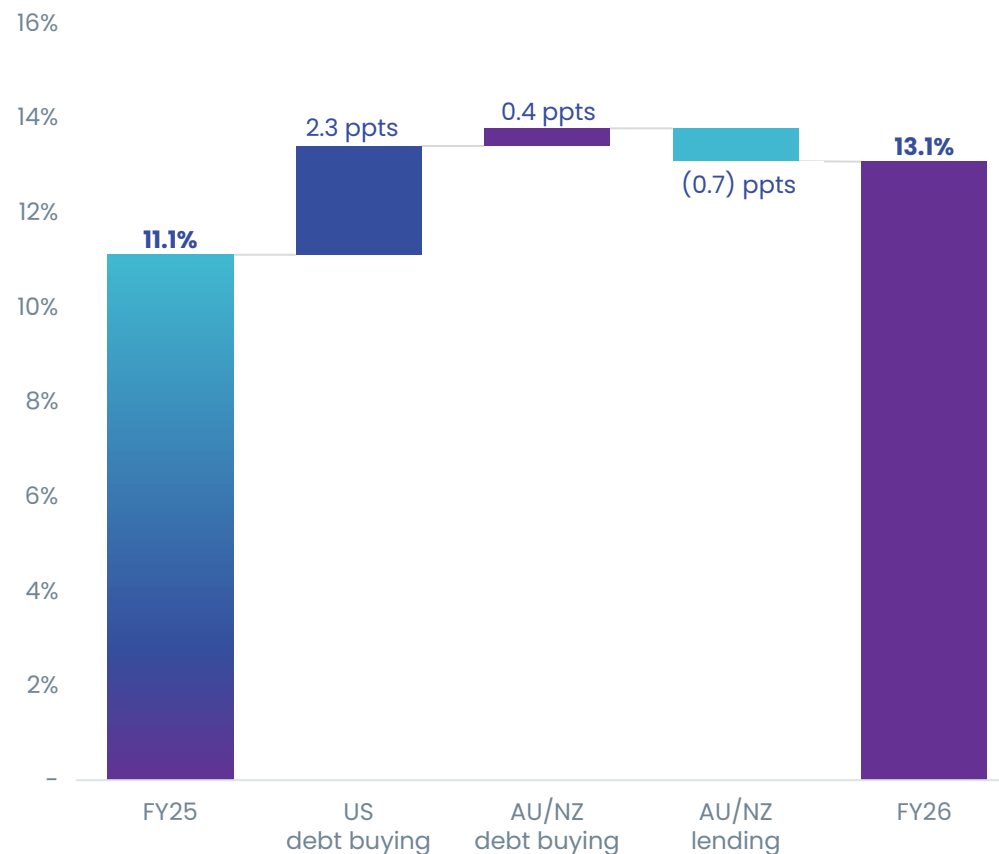
...and contributing to asset growth with improved returns

FY2026 financial results

Gross financial assets(\$m)



ROE at pro-forma gearing (40%)

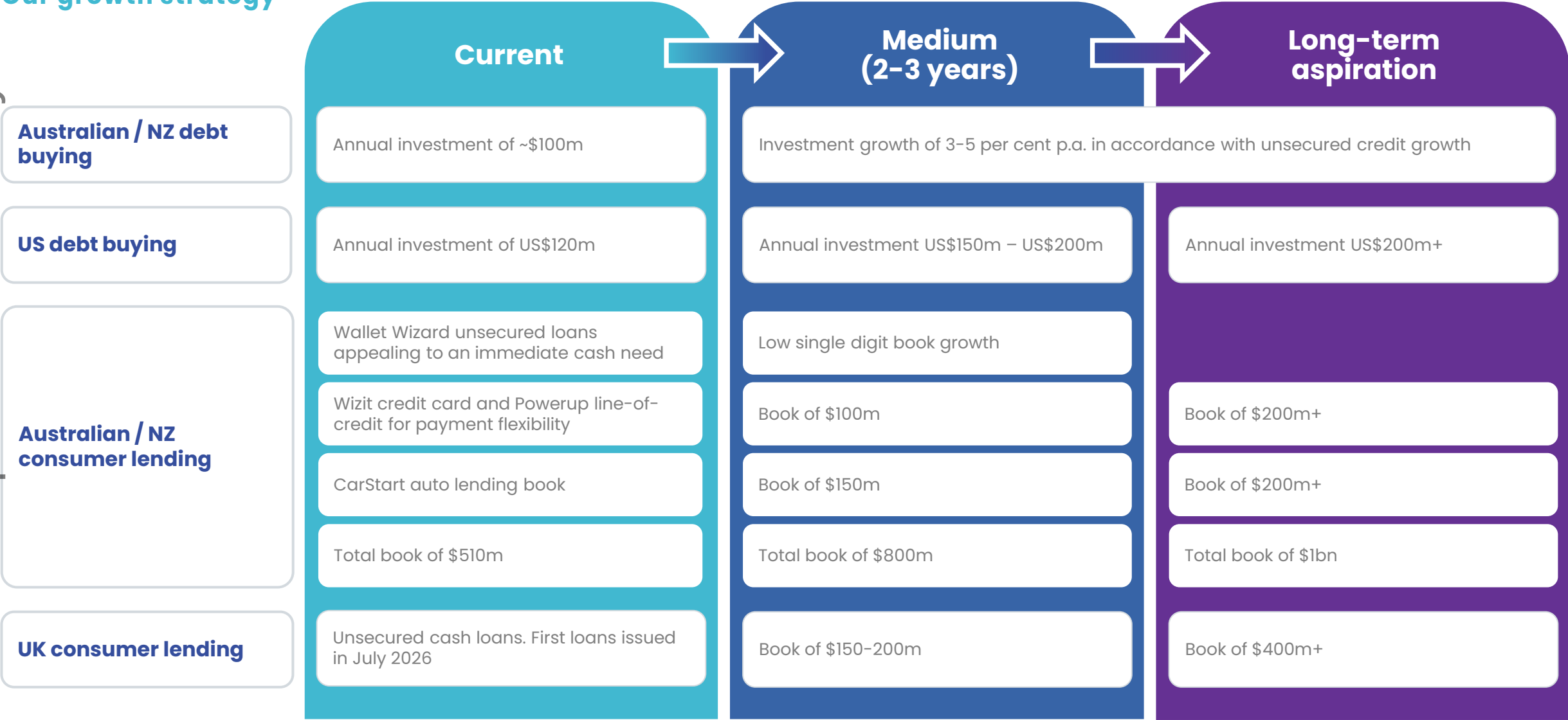


1. Constant currency basis

Our strategic growth aspirations remain intact...

Our growth strategy

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...despite more challenging conditions in some markets

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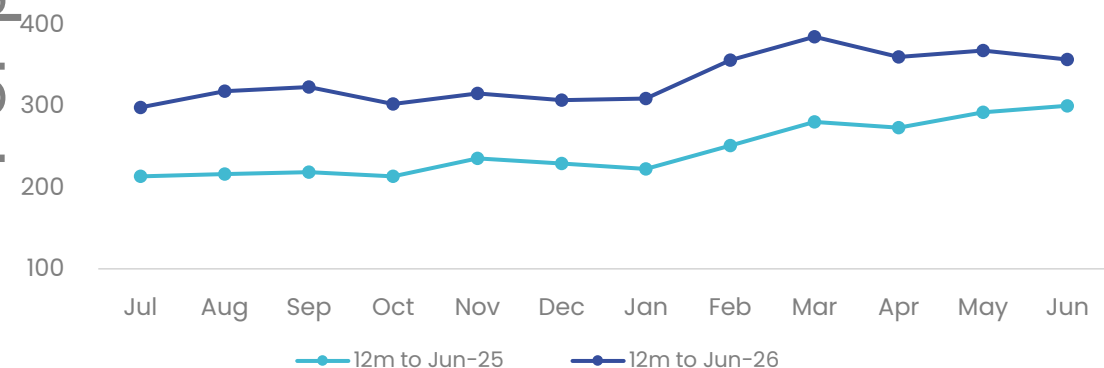
Segment	 Tailwinds  Headwinds		Response
US debt buying		Supply has started to contract	• Continue successful program of operational improvement • Maintain purchasing discipline
		Price increases on larger tenders	
		Collection outcomes remain consistent with those experienced since mid-2023	
Australian / NZ lending		Evidence of increased consumer demand in H2 of FY2026	• Drive share through improved marketing, underwriting accuracy and product diversification • Geographic expansion
		Losses and arrears within pro-forma despite mixed economic conditions	
Australian / NZ debt buying		Increased supply as a consequence of unsecured credit growth	• Focus on operational improvement • Maintain purchasing discipline • Apply superior capacity to larger one-off transactions
		Intensified competition, including a new well-capitalised entrant	

Investment and performance uplifted US collections and returns...

Segment performance US debt buying

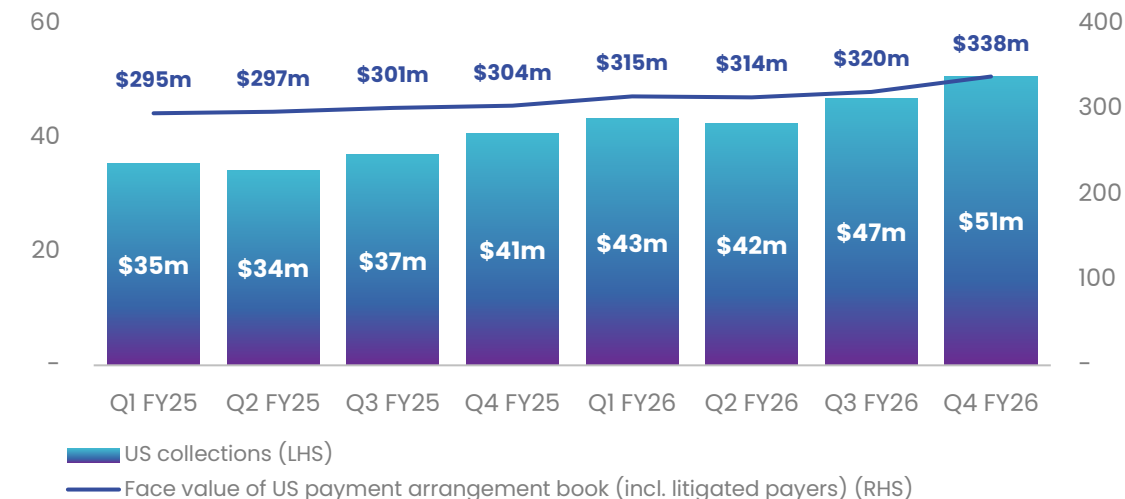
\$m in AUD	FY2026	FY2025	VAR % / pts
NPAT	\$26.2m	\$17.6m	57% ¹
Ledger investment	\$166.2m	\$149.0m	18% ¹
Cost to collect	36%	38%	2 pts
US PDL carrying value	\$532.3m	\$506.3m	10% ¹
Asset turnover	0.52	0.48	8%
ROE	8% ²	6%	2 pts

US Productivity per hour (USD \$)



1. Constant currency basis
2. Based on current pro-forma gearing of 40 per cent
3. As at FY2025 and FY2026 year end

US Collections and arrangement book (USD \$)



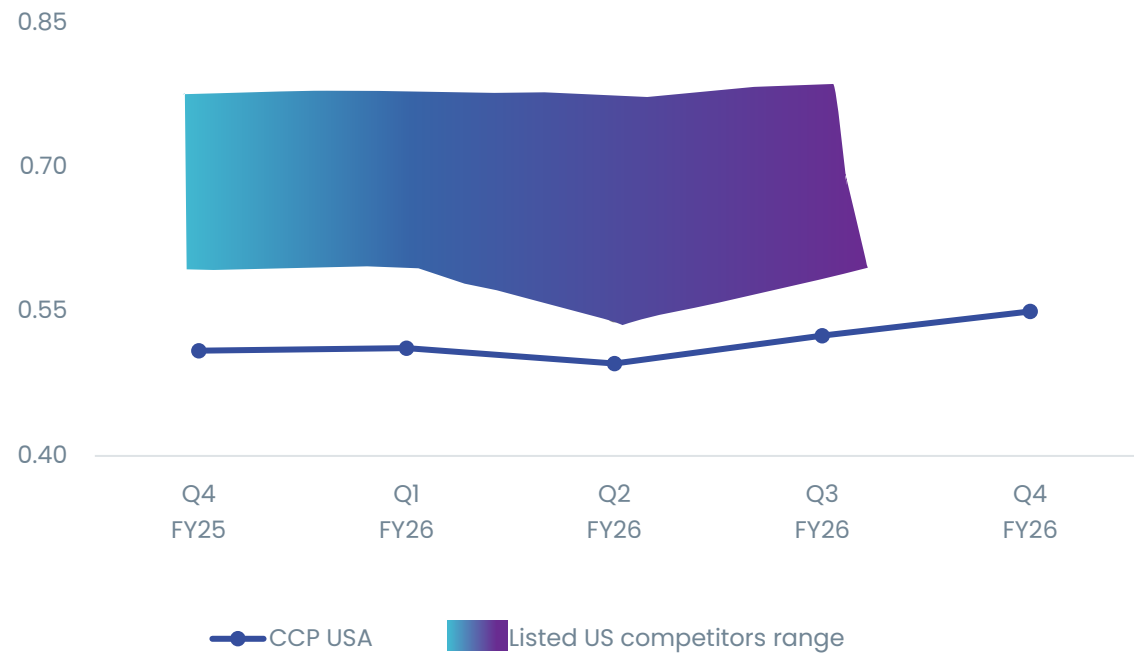
US Debt Buying \$m in USD	FY2026	FY2025	Δ
Collections	\$183m	\$147m	24%
Productivity	\$334	\$244	37%
Operations headcount ³	466	462	1%
Payers book (face value) ³	\$338m	\$304m	11%
No. of major debt sellers acquired debt from during period	7	5	2

...producing a more competitive operating platform...

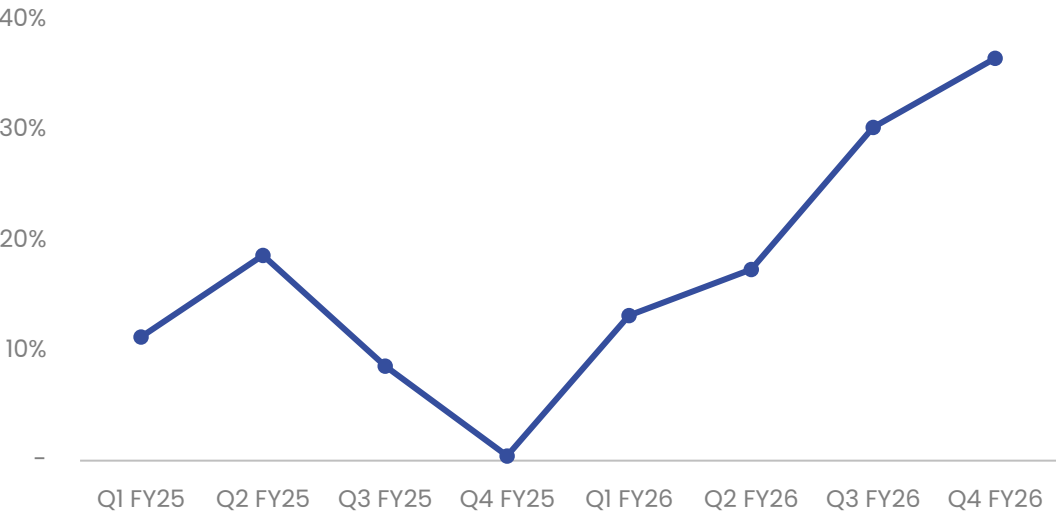
Segment performance US debt buying

- Asset turnover improving towards listed competitor levels
- Gap in legal effectiveness is narrowing rapidly

Asset turnover by quarter ¹



Quarterly growth in legal collections vs pcp (%)



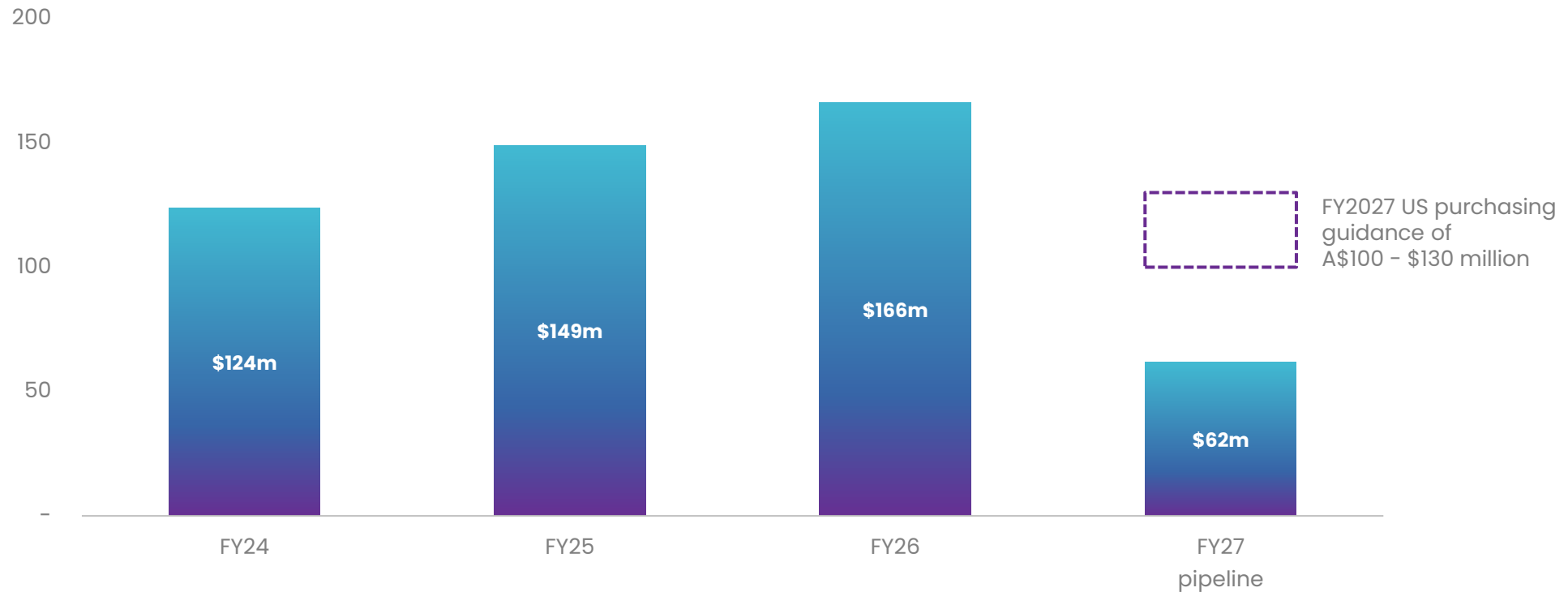
1. Based on annualising quarterly collections

...to secure investment and growth in a challenging purchasing market

US debt buying investment

- Investment is expected to be lower in FY2027
- Operational improvement will account for segment earnings growth in FY2027
- Solid starting pipeline

US PDL Investment volumes (\$m in AUD)

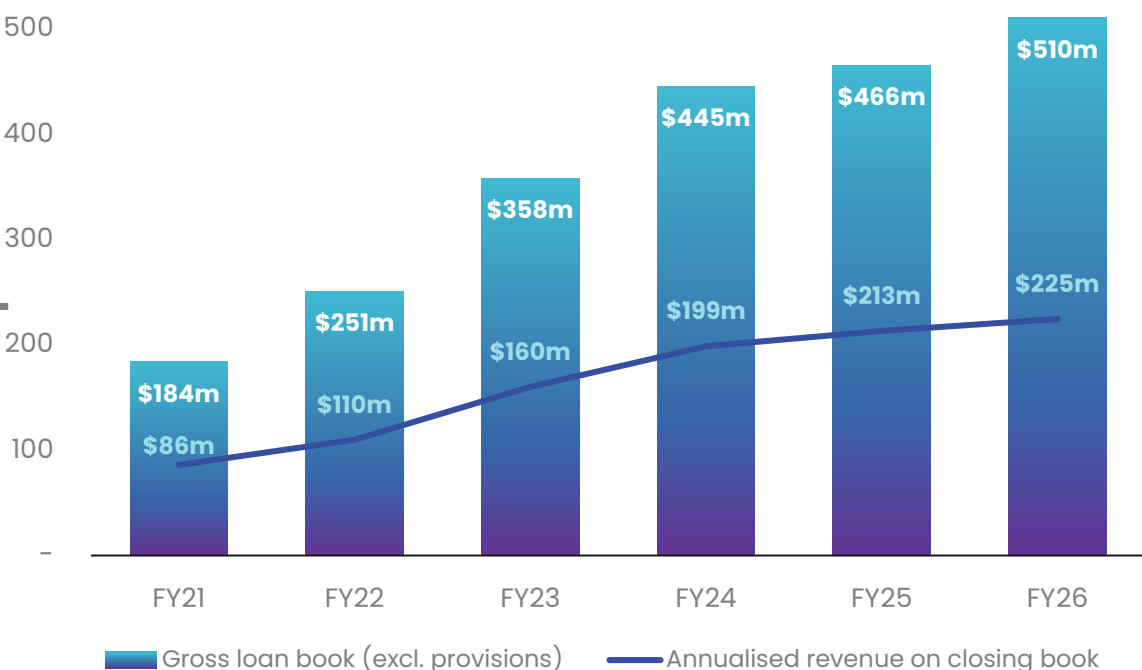


Record lending volume and closing consumer loan book...

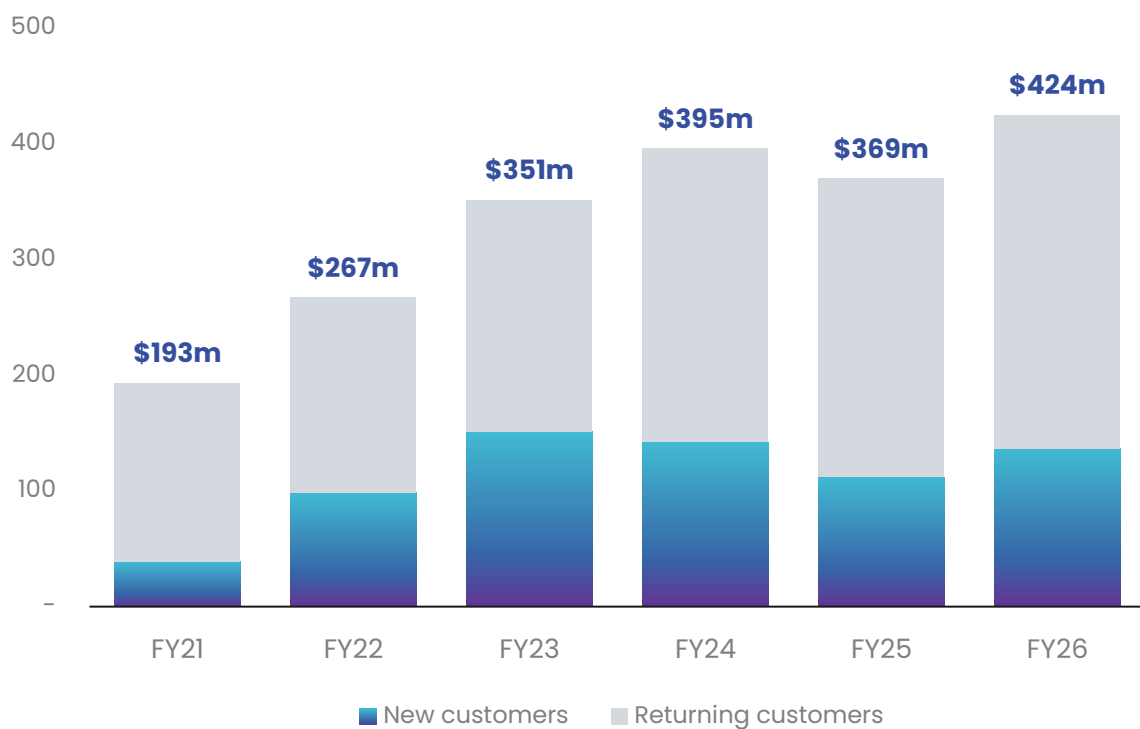
Segment performance – lending I

- Increased consumer demand and improved marketing delivered:
 - Record volume of \$424 million, up 15 per cent on the prior year;
 - A record closing loan book of \$510 million

Consumer loan book (\$m) and annualised revenue on closing book (\$m)



Lending volume (\$m)

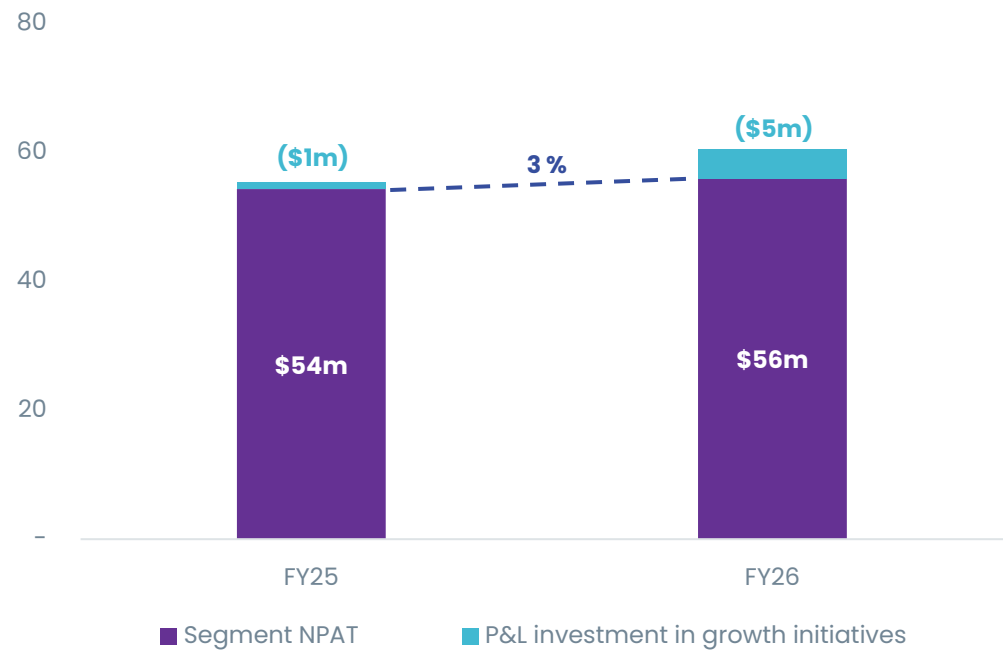


...lifted segment earnings after funding growth initiatives...

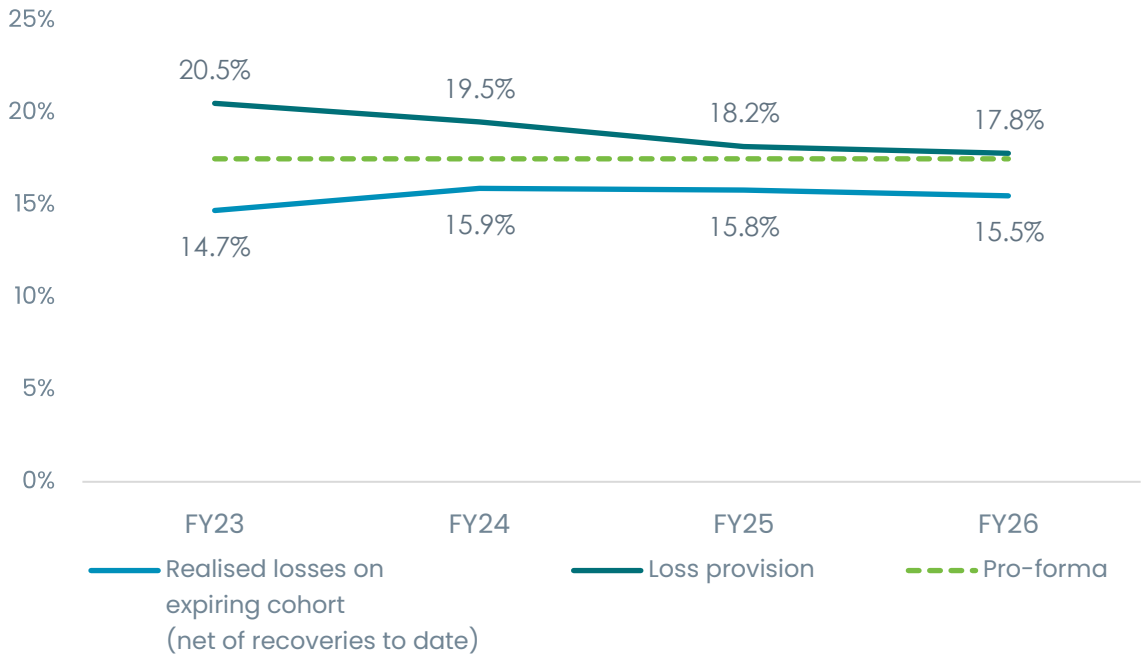
Segment performance – lending II

- P&L investment in growth initiatives increased from \$1 million in FY2025 to \$4.5 million in FY2026
- Realised credit losses and arrears remain in line with pro-forma

Lending NPAT (\$m in AUD)



Loss Provision to Realised Losses (%)



...necessary for longer-term growth in consumer lending

Product and market diversification

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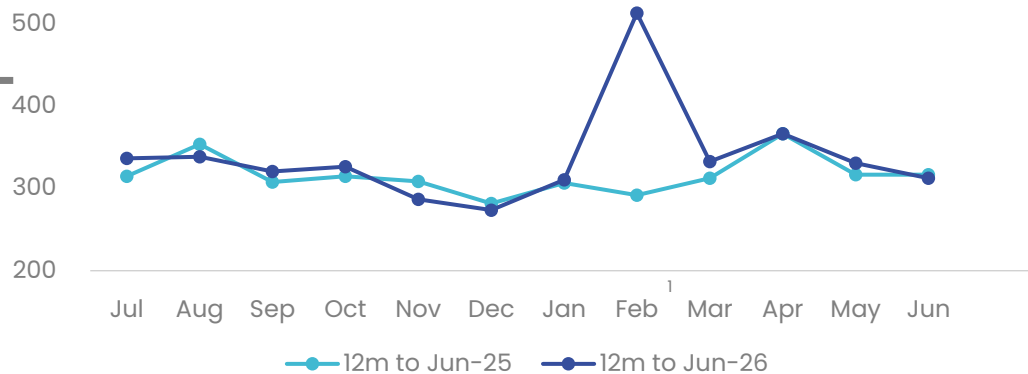
Segment	Status
 card and Powerup line of credit	• Strong customer appeal, accounting for 17 per cent of new customer loan traffic • Changes to scorecard are delivering target customer mix • Marketing and distribution subject to ongoing optimisation
	• Large sub-prime consumer lending market • Significantly under serviced due to historic compliance issues • Opportunity to enter market with favourable economics • Acquired licensed shell in FY2026 to facilitate market entry: • Scalable local systems build completed • First loans issued in July 2026 • Ongoing refinement of settings

A one-off purchase produced improved AU/NZ debt buying NPAT

Segment performance AU/NZ debt buying

\$m in AUD	FY2026	FY2025	VAR % / ppts
NPAT	\$23.4m	\$22.2m	5%
Ledger investment	\$135.7m	\$90.5m	50%
Cost to collect	44%	45%	1 ppts
AU/NZ debt buying PDL carrying value	\$342.9m	\$319.9m	7%
Asset turnover	0.78	0.77	1%

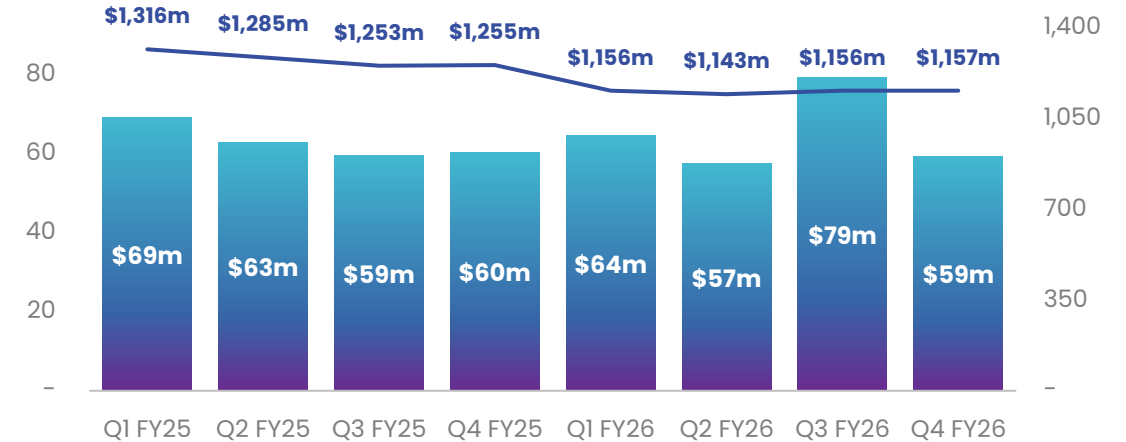
AU/NZ debt buying productivity per hour (AUD \$)



1. Acquisition of large performing book in February 2026

2. As at FY2025 and FY2026 year end

AU/NZ debt buying collections and arrangement book (\$m In AUD)



AU/NZ debt buying collections (LHS)

Face value of AU/NZ debt buying payment arrangement book (incl. litigated payers) (RHS)

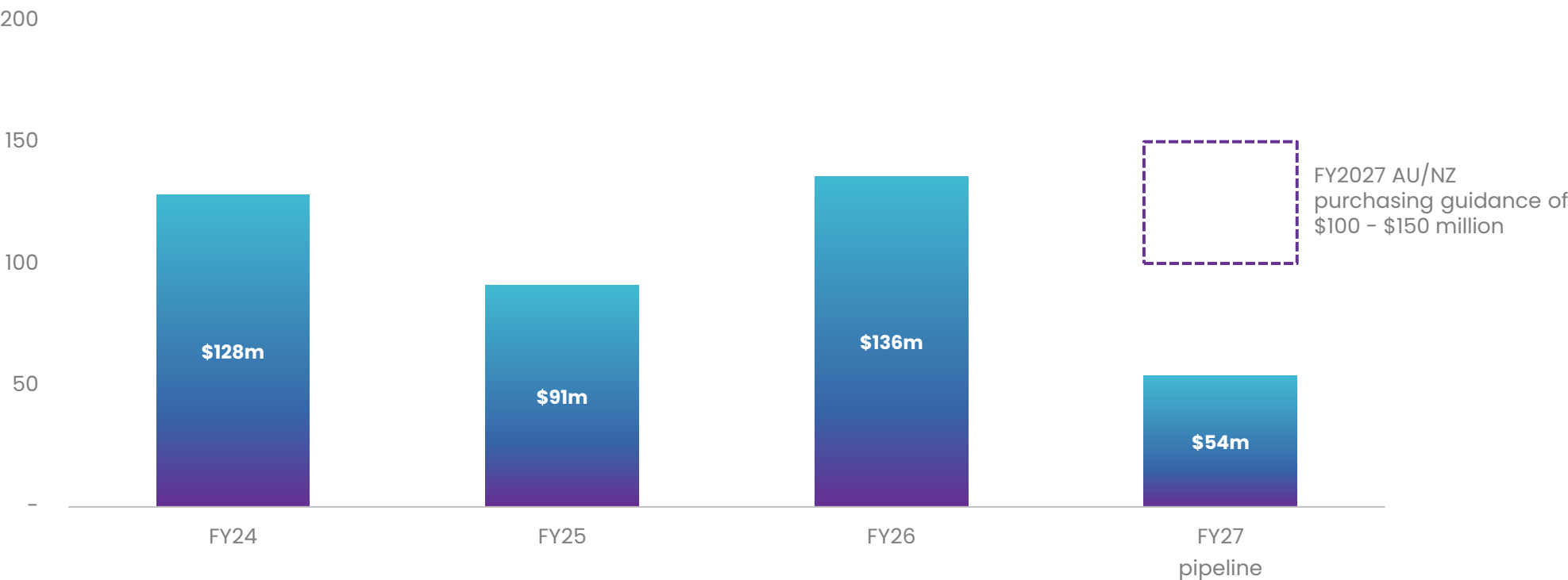
AU/NZ Debt Buying \$m in AUD	FY2026	FY2025	Δ
Collections	\$260m	\$251m	4%
Productivity	\$337	\$316	7%
Operations headcount ²	583	574	2%
Payers book (face value) ²	\$1,157m	\$1,255m	(8%)

AU/NZ debt buying is positioned for upside

AU/NZ debt buying investment

- Solid starting pipeline and increased opportunity

AU/NZ PDL Investment volumes (\$m in AUD)



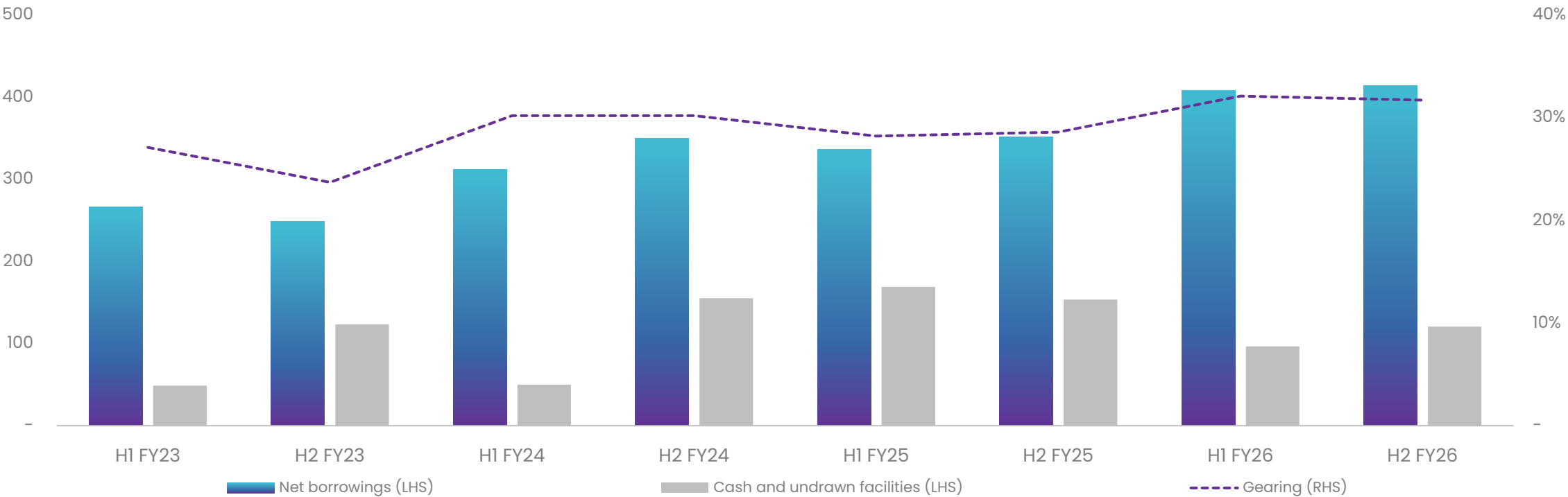
Expanded finance facilities to fund growth

Debt and capital headroom

- Expanded financing facilities and reduced margin to maximise opportunistic investment

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Cash facilities (\$m) and gearing ¹ (%)



1. Calculated as net borrowings as a per cent of carrying value of financial assets

AI is contributing to operational improvement

AI update

- Centralised facilitation, governance and resource prioritisation
- Commitment to an enterprise toolset
- Mandatory human-in-the-loop

		Business impact	
		Efficiency	Effectiveness
→ Examples of wins to date			
▪ Call summarisation and statusing		✓	
▪ Dialling execution		✓	
▪ QA call review		✓	
▪ Overhead automation – coding – reporting		✓	
→ Some initiatives in progress			
▪ Improved analytics to prompt activity			✓
▪ Training needs analysis and upskilling			✓



FY2027 guidance is for solid growth in challenging market conditions

FY2027 outlook

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	FY2027 Guidance Issued Aug-2026
Ledger investment	\$200 – \$280 million ¹ (vs \$302 million in FY2026)
Gross lending	\$445 – \$495 million (vs \$424 million in FY2026)
NPAT	\$110 – \$118 million ² (vs \$106 million in FY2026)
EPS (basic)	161 – 173 cents (vs 155 cents in FY2026)

1. Consists of \$100 – \$130 million in expected US investment and \$100 – \$150 million in AU/NZ investment

2. FY2027 H1 NPAT guidance range is \$45 – \$55 million

APPENDICES:

Key operating metrics



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Key operating metrics

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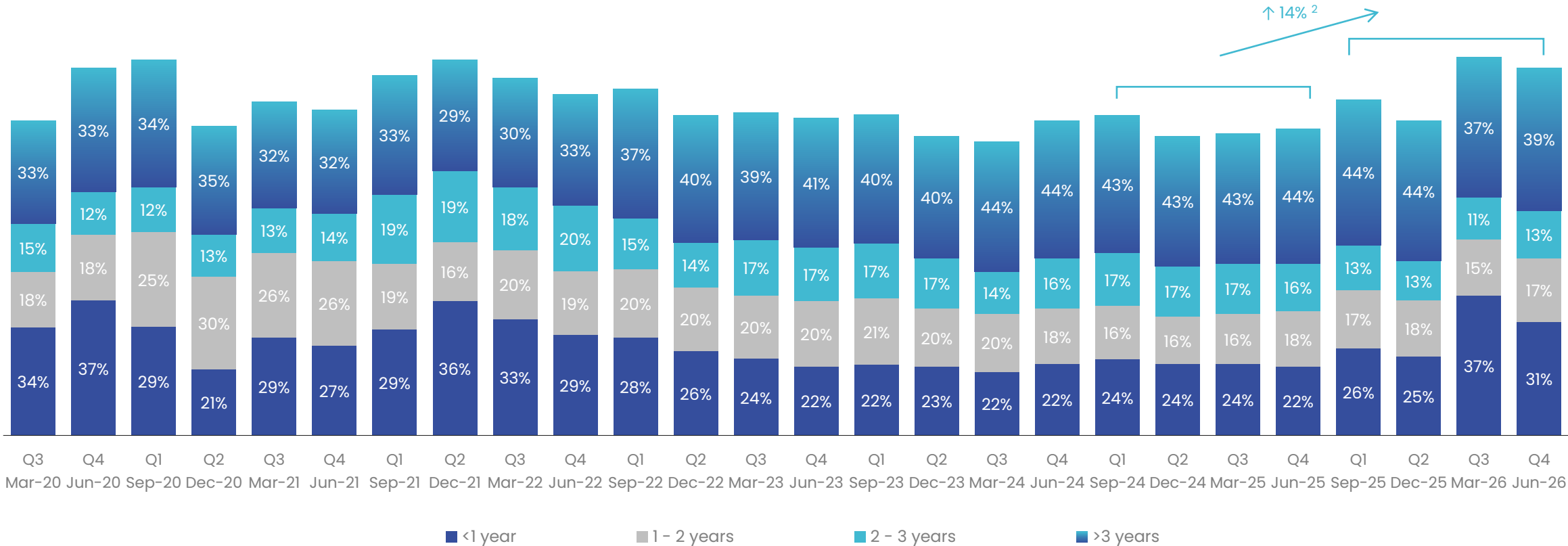
APPENDIX 1: Operating cash flow and gearing

Operating cash flow and gearing		FY2026	FY2025	FY2024	FY2023
PDL collections		\$529.6m	\$478.6m	\$463.7m	\$493.8m
Lending income		\$214.9m	\$199.8m	\$179.1m	\$147.8m
Other income		\$76.8m	\$80.3m	\$92.8m	\$50.3m
Interest expense / income		(\$33.9m)	(\$32.9m)	(\$23.8m)	(\$15.6m)
Operating expenses		(\$311.4m)	(\$300.3m)	(\$296.3m)	(\$278.0m)
Taxation		(\$49.1m)	(\$39.2m)	(\$23.2m)	(\$12.6m)
PDL acquisitions, net lending and capex		(\$435.2m)	(\$335.2m)	(\$442.3m)	(\$471.0m)
Net operating (free) cash flow		(\$8.3m)	\$51.1m	(\$50.0m)	(\$85.3m)
PDL carrying value		\$875.3m	\$826.1m	\$780.7m	\$762.1m
Consumer loans net carrying value		\$419.6m	\$381.2m	\$358.5m	\$284.5m
Net cash / (borrowings)		(\$414.3m)	(\$344.1m)	(\$349.7m)	(\$248.4m)
Net borrowings / carrying value (%)		32.0%	28.5%	30.7%	23.7%

APPENDIX 2: Collections life cycle

PDL COLLECTIONS BY VINTAGE (\$m) ¹

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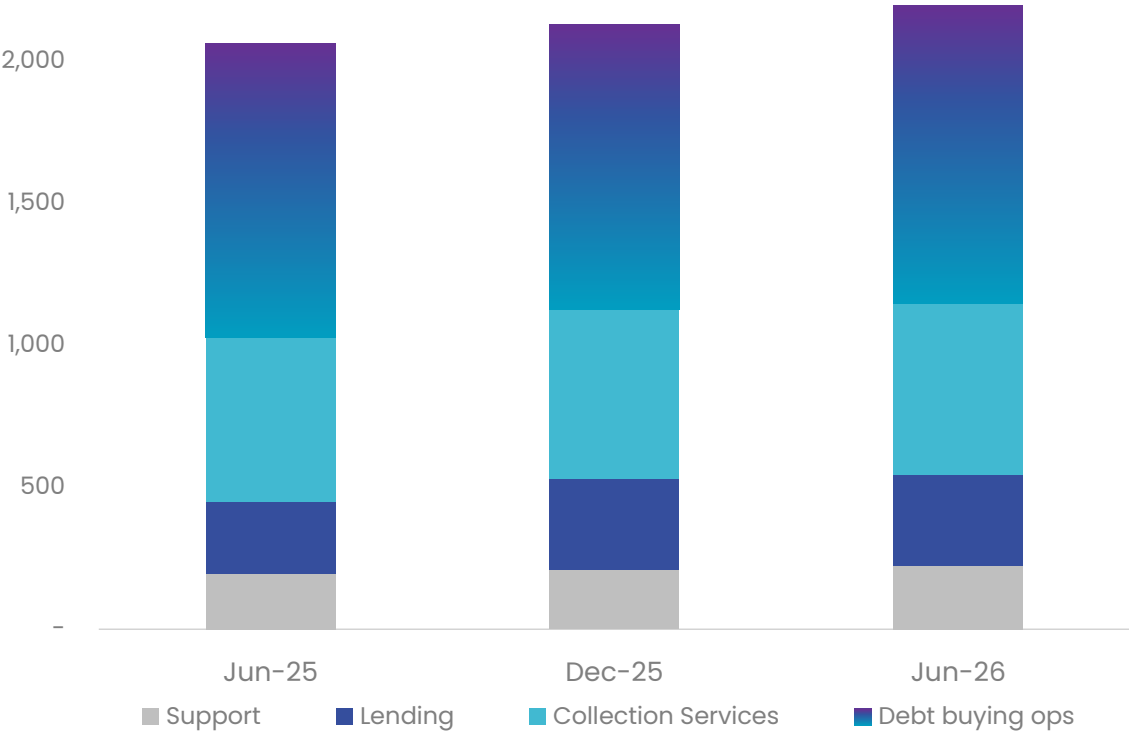
1. Combined AU/NZ and US PDL collections
2. Increase of 14 per cent in FY2026 vs FY2025 based on constant currency

APPENDIX 3: Operational and total headcount

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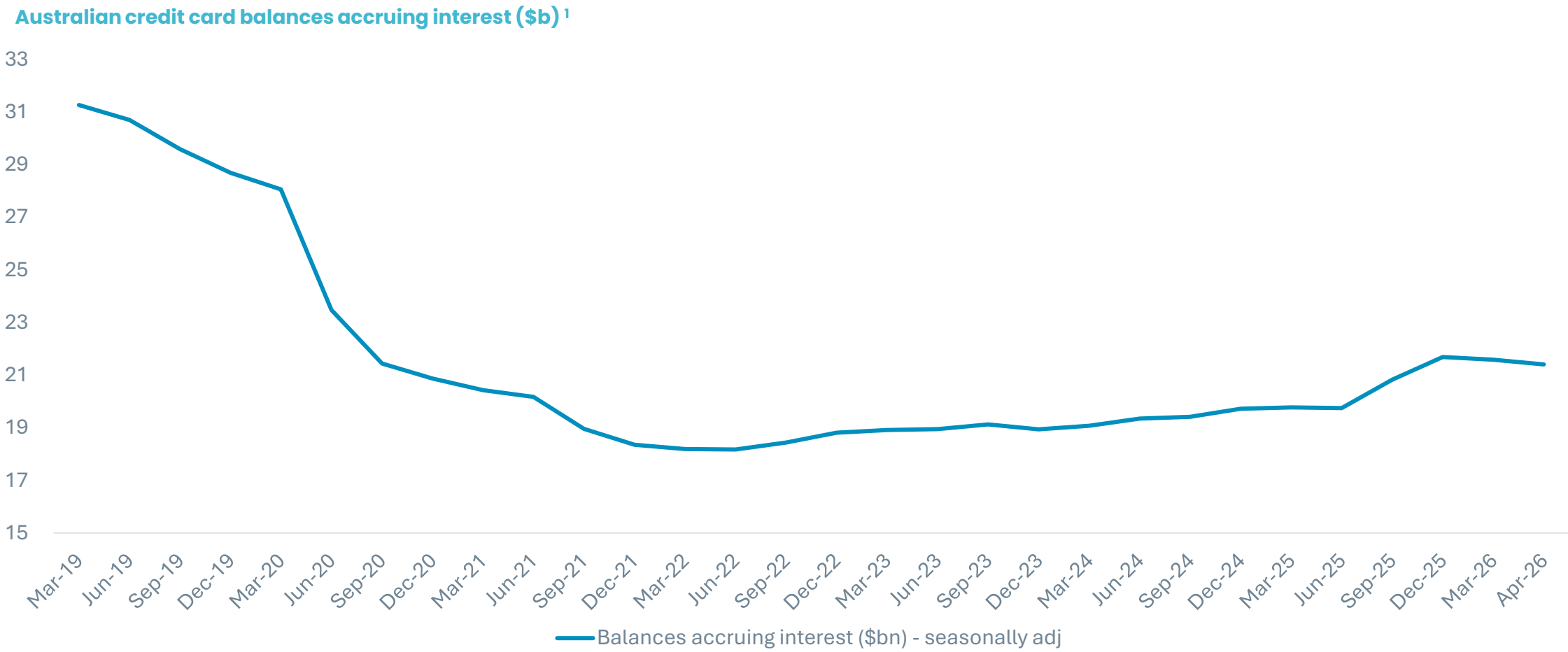
	Jun-25	Dec-25	Jun-26
Debt buying operations	1,036	1,002	1,049
Collection services	579	598	605
Lending	255	318	320
Support	195	211	222
Total	2,065	2,129	2,196
Support %	9%	10%	10%

Period End Headcount (FTE)



APPENDIX 4: RBA aggregate interest bearing card balances

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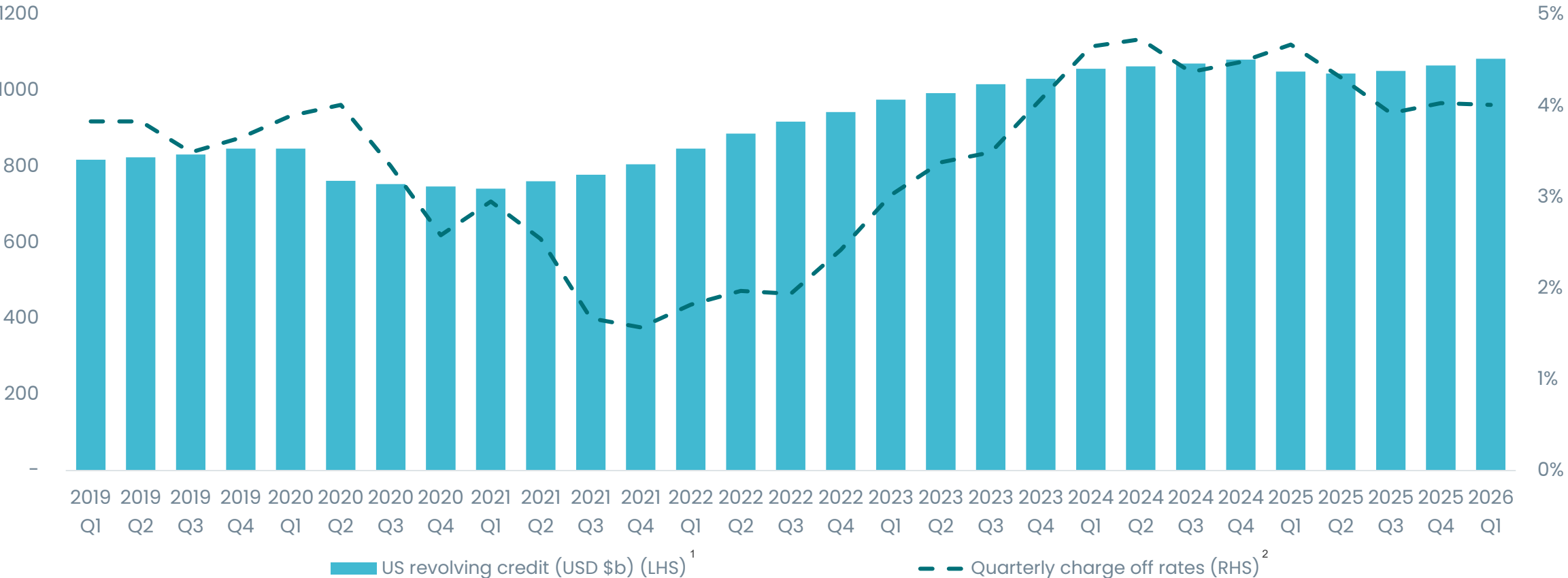


1. Value of Australian credit card balances accruing interest (<https://www.rba.gov.au/statistics/tables/xls/c01hist.xlsx?v=2026-07-02-14-31-04>)

APPENDIX 5: US unsecured credit outstandings and charge-off rates

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US Revolving Credit (US\$b) and Quarterly Charge-Off Rates (%)

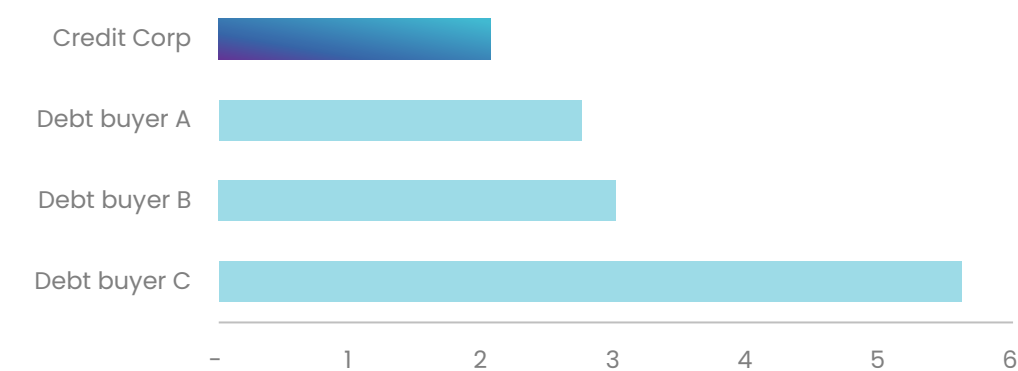


1. Total Revolving Debt Outstanding, Federal Reserve Economic Data (<https://fred.stlouisfed.org/series/CCLACBW027SBOG>)
2. Charge-Off Rates on Credit Cards, All Commercial Banks, Federal Reserve Economic Data (<https://fred.stlouisfed.org/series/CORCCACBN>)

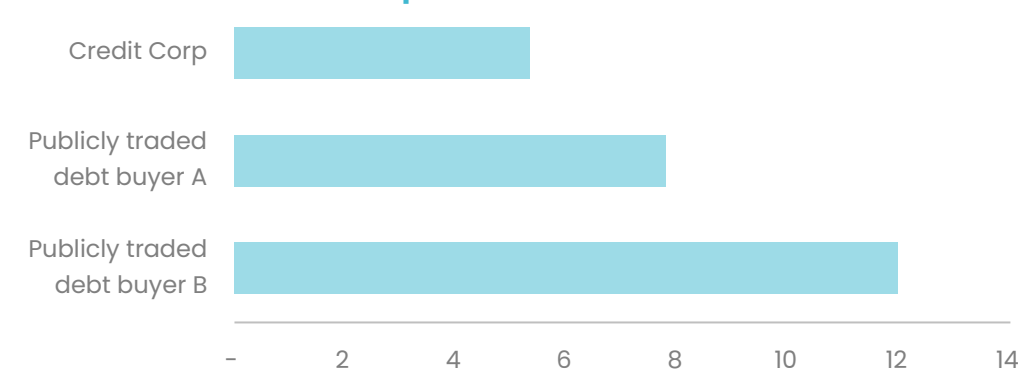
APPENDIX 6: Market leadership in compliance and conduct

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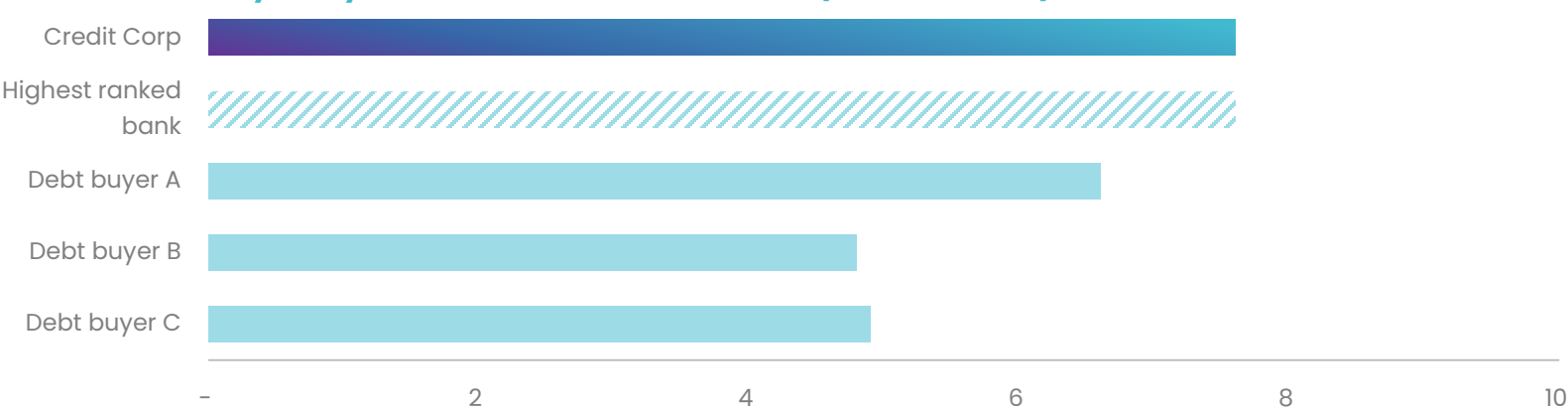
FY2026 AU EDR Rate ¹



12 Months to Mar-26 US Dispute Rate ²



Rating of banks and debt buyers by financial counsellors in 2026 ³ (score out of 10)



1. No. of complaints reported by External Dispute Resolution (EDR) provider (The Australian Financial Complaints Authority) for the 12-month period to Dec-25 divided by total PDL collections expressed in millions of dollars

2. Comparison is to 2 largest US debt buyers with primarily in-house collection operations

3. Financial Counselling Australia: Rank the banks and other lenders and debt buyers survey 2026 – rating of response to consumer hardship 2026, pages 14, 31, and 34

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