

Commercial expansion of Hardi Aged Care partnership

Highlights

- Hardi's Blacktown facility expanded by 84 beds, delivering an upgrade to the commercial agreement with InteliCare. Expansion delivers immediate hardware revenue & implementation fees and expands the SaaS base.
- Strategic decision by Hardi to complete a phase deployment of InteliCare's Nurse Call solution across its 6 residential aged care facilities.
- Deployment of the Nurse Call solution is underway at an initial two facilities, Blacktown and Manly Vale
- The Blacktown expansion and deployment of InteliCare's Nurse Call solution across the initial two sites represents a 13% increase in the total contract value of the Hardi commercial agreement. The additional four residential aged care facilities at Hardi are still to be invoiced and deployed for Nurse Call, providing further upside to the contract.
- Strengthens recurring revenue and validates InteliCare's scalable aged care platform

InteliCare Holdings Ltd ("ICR" or the "Company") (ASX: ICR), an Australian Software-as-a-Service ("SaaS") technology company commercialising its proprietary AI-driven InteliCare platform (InteliCare) across the aged care sector, is pleased to announce an expansion to its commercial agreement with Hardi Aged Care ("Hardi").

In 2024, InteliCare entered into the initial commercial agreement with Hardi to deploy the InteliCare solution across its residential aged facilities. Hardi is a private family-owned aged care business based in Western Sydney that operates six residential aged care facilities supporting approx. 580 beds. The total contract value of the initial agreement was \$2.9 million over three years, with approx. \$1.7 million to be received in hardware and implementation revenue and approx. \$400k per annum in SaaS fees upon full deployment of the InteliCare solution. To date four sites have been fully deployed with the final two sites to be completed by the end of 2026.

The commercial agreement has now been expanded as Hardi has upgraded its Blacktown facility with the addition of 84 beds. Furthermore, Hardi has also made the strategic decision to undertake a phased deployment of InteliCare's Nurse Call system across all its facilities, with two of these deployments underway (Blacktown and Manly Vale). The Blacktown expansion and initial Nurse Call deployments will generate a further \$371k in fees, representing a 13% increase in the contract value. Four sites are still to be invoiced and deployed for Nurse Call, providing further upside to the contract.

Angus Cameron, Chief Executive Officer of InteliCare, said: "Hardi's decision to deploy the InteliCare solution within its expanded Blacktown facility as well as the roll out of InteliCare's Nurse Call Solution across its network is a strong vote of confidence in InteliCare from a long-term valued customer. It's exactly the pattern we want to see – providers starting with core monitoring and then extending into adjacent workflows like Nurse Call as they see the results. That's how our SaaS base compounds over time, and it's a template we're actively replicating with other aged care providers."

About the Blacktown Expansion

The Blacktown expansion adds additional 84 beds to its existing 48 beds, and now also includes InteliCare's Nurse Call solution. This expansion generated an additional approx. \$232k in hardware and implementation fees and will provide an additional approx. \$60k in SaaS fees annually.

About Hardi Nurse Call Deployment

The Nurse Call deployment pipeline with Hardi includes:

- **Blacktown:** Live across 48 beds with full InteliCare functionality already in place.
- **Manly Vale:** 100-bed site with InteliCare nurse call display and management active.
- **Wyoming:** 63-bed site currently being installed with InteliCare nurse call display and management.
- **Seven Hills:** 104-bed site currently being installed for InteliCare nurse call display and management.
- **Mountain View and Guildford:** deployments and timing to be confirmed

ENDS

This announcement is approved for release by the Board of InteliCare Holdings Limited.

For more information regarding InteliCare, visit www.intelicare.com.au.

Contact and Authorised for Release to the ASX

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About the InteliCare Solution

InteliCare is a multilayered smart care solution which provides a flexible platform that delivers multiple benefits to Residential Aged Care (RAC) providers and improved care outcomes for residents. InteliCare's modular, layered approach to smarter care allows the system to be tailored to the needs of each resident, facility and organisation. Through a single interface, advanced analytics provide care teams with valuable insights into resident wellbeing, health and risk factors. The flexible nature of the platform allows for access to contextual data from any device / sensor (including duress) providing the opportunity for InteliCare to also replace parts of the traditional nurse call system functionality.

About InteliCare Holdings Limited

InteliCare is an Australian technology company that has commercialised a predictive analytics hardware and software system for use in the aged care and health industries. InteliCare believes Australians deserve to age with dignity and through its business-to-business (B2B) and business-to-consumer (B2C) solutions built on its proprietary internet of things (IOT) platform utilising smart sensors and artificial intelligence (AI), InteliCare aims to enable people to stay in their own homes for longer while empowering healthcare providers to deliver higher quality, more efficient services.