

22 June 2026

Aspermont Limited (ASX: ASP)

## Guidance Update — Operating Cashflow Positive Now Expected in H2 FY27

Aspermont now expects to reach sustainable operating cashflow positivity in H2 FY27, revised from Q3 FY26. The main driver for the change is timing: two enterprise contracts worth more than \$1.5m combined have had their sales cycles extended by up to six months amid macroeconomic uncertainty. The Company remains well placed to complete both contracts, with material upside on completion. The rest of the Group is trading in line with expectations.

The Data & Intelligence business plan was completed in March as expected. Client feedback has validated the scale of the business opportunity and expected returns. Reflected in the updated guidance, the Board has decided to bring forward investment costs weighted to CY26 with first customer revenues expected in CY27. These costs will be funded within the Company's balance sheet and cash flow.

The revised H2 FY27 guidance timeframe is a prudent base case. The Company notes material upside from its Nexus agency and Enterprise Agreement new business pipeline, the conversion of which could significantly shorten the timeframe.

Aspermont will provide further detail in its forthcoming Appendix 4C.

David Straface  
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Aspermont Limited