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Pointerra Secures Multi-Year Gas Pipeline Monitoring Contract with Origin Energy

Highlights

- **Multi-year Master Services Agreement (MSA) executed with Origin Energy for automated pipeline monitoring and analytics across 750km of Origin's gas transmission pipeline network operations**
- **Three-year initial term valued at A$0.7 million prior to any expansion, with an option to extend for a further two years, providing up to five years of contracted revenue visibility**
- **Contract follows the successful completion of a paid Proof of Concept (PoC) that validated Pointerra3D's capability to automate inspection workflows using drone-acquired lidar and imagery data**
- **Pointerra3D deployed as the enterprise analytics platform connecting Origin's capture partners with its asset managers and engineers for scalable condition monitoring**
- **MSA structured to support flexible expansion beyond pipeline assets into adjacent critical upstream and downstream infrastructure**
- **Operations to commence in July 2026 with quarterly drone survey cycles across the full transmission network**

Pointerra Limited (ASX: 3DP) (**Pointerra** or the **Company**) is pleased to announce the execution of a multi-year Master Services Agreement (MSA) with Origin Energy Limited (**Origin Energy**) for the deployment of the Pointerra3D platform as Origin's enterprise pipeline monitoring and analytics digital twin solution.

The contract covers the provision of automated threat detection, compliance reporting, and change analysis across approximately 750 kilometres of Origin's gas transmission pipeline

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network in Queensland, Australia. Pointerra3D will serve as the secure, cloud-native conduit between Origin's drone capture partners and its pipeline asset managers and engineers, enabling scalable, browser-based analytics and condition monitoring to replace manual, labour-intensive patrol workflows.

Contract Overview

The agreement is structured as a three-year MSA with an option to extend for a further two years, providing up to five years of contracted engagement. The initial three-year contract value totals A$0.7m (ex-GST), prior to any expansion into additional asset classes or incremental services and is paid in advance. The commercial framework comprises an annual platform subscription, per-kilometre analytics deliverables, and usage-based data retention allowances.

Under the contract, Origin will use Pointerra's Pipeline Monitoring Analytics Package, which includes automated data ingestion and QA/QC, change detection across terrain, vegetation and surface features, third-party interference detection, erosion volume quantification, depth of cover analysis, vegetation segmentation, encroachment analysis, and automated point-of-interest generation with compliance-ready reporting. Analytics are targeted for delivery within 24 hours of receipt and validation of drone survey data. The contract is subject to normal commercial terms and conditions.

"The Origin Energy contract is a significant milestone for the Company. It demonstrates the power of our disciplined PoC-to-BAU engagement model and validates the market demand for automated, cloud-native infrastructure asset monitoring solutions that reduce field exposure, improve compliance outcomes, and deliver actionable insights at scale. The MSA structure positions us for meaningful expansion across Origin's broader asset portfolio."

— Ian Olson, CEO & Co-Founder, Pointerra

Proof of Concept to Business as Usual

The contract represents the successful culmination of a paid Proof of Concept (PoC) undertaken with Origin during FY26. The PoC successfully demonstrated Pointerra3D's ability to automate pipeline inspection workflows using remote sensing data, including LiDAR and photogrammetry, replacing manual, field-based processes with efficient, scalable analytics delivered through a browser-based platform.

The transition from PoC to business-as-usual (BAU) operations further validates Pointerra's engagement model of proving platform capability and value through funded pilots before converting to long-term enterprise contracts.

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Expansion Pathway

Importantly, the MSA has been structured to support flexible contract expansion beyond Origin's transmission pipeline network as and when suitable use cases are identified. The agreement provides a commercial framework for Pointerra3D to be deployed across other critical upstream and downstream assets, including well heads, gathering networks, and process infrastructure. These expansion opportunities will be scoped and priced separately under the MSA as Origin's digital twin requirements evolve.

Implementation Timeline

Platform configuration, SSO integration, user provisioning, analytics model tuning, and training delivery are underway during Q4 FY26, with quarterly drone survey coverage of the 750km transmission network commencing in Q1 FY27, with BAU data processing and analytics being performed by Origin in the Pointerra3D platform.

Strategic Significance

The Origin Energy contract reinforces Pointerra's growing presence in the natural resources sector and expands the Company's portfolio of multi-year, recurring revenue engagements with Tier-1 asset operators. Combined with the Company's existing programs across electric utilities, mining, transportation, and architecture, engineering and construction, the contract further diversifies Pointerra's revenue base and strengthens long-term revenue visibility.

The agreement also validates the Pointerra3D platform's role as a data-agnostic conduit between capture providers and asset owner/operators, a positioning that enables the Company to participate in the rapidly growing market for drone-based remote sensing inspection and analytics.

This announcement has been approved by the Board.