

Change to Commercial Agreements with Virgin Australia

20 May 2026

Webjet Group Limited (ASX:WJL) (Webjet or the Company) advises that its wholly owned subsidiary, Webjet Marketing Pty Ltd (**Webjet Marketing**) has received written notice from Virgin Australia Airlines Pty Ltd (**Virgin**) of changes to their existing agency and ancillary agreements (**Virgin Agreements**).

Under the Virgin Agreements, Webjet Marketing is currently entitled to receive commission payments upon the sale of Virgin flights and ancillaries, and achievement of specified performance targets. Virgin has informed Webjet Marketing that, with effect from 1 July 2026, that Virgin will substantially reduce its commission streams and commercial arrangements.

If the change had been implemented at the start of FY26, it would have had a financial impact of approximately \$3.0m to FY26 Revenue.

Webjet Group Managing Director and Chief Executive Officer Katrina Barry said:

"Webjet remains focused on delivering value to customers and shareholders, notwithstanding the evolving commercial environment. In response to these changes, Webjet will adjust its commercial and partnership strategy and focus to optimise outcomes."

The Company requested a trading halt on the ASX pending the release of this announcement

This announcement was authorised for release by the Board of Directors.

Investors

Please contact

janet.payne@webjetgroup.com

investor@webjetgroup.com

Media

Please contact

cato@catocounsel.com.au

media@webjetgroup.com

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