

COMPANY ANNOUNCEMENT

6 May 2026

Sales update

JB Hi-Fi Limited ("Group") provides the following sales update for the period 1 January 2026 to 31 March 2026 ("Q3 FY26"):

Sales Growth	Q3 FY26		Q3 FY26 YTD	
	Comparable	Total	Comparable	Total
JB Hi-Fi Australia	2.6%	4.0%	4.4%	5.7%
JB Hi-Fi New Zealand	15.2%	23.2%	18.6%	29.7%
The Good Guys	2.5%	2.5%	3.6%	3.6%
e&s	(4.8%)	(1.4%)	(1.5%)	1.6%

Group CEO, Nick Wells, said "We are pleased to see sales growth in JB Hi-Fi and The Good Guys in what is an increasingly uncertain retail environment."

Nick added "As we enter the important end of financial year trading period, in the technology categories we are seeing significant supplier component related cost increases and stock availability shortages, along with heightened competitive activity."

As always, we will remain focused on what we can control and seek to maximise demand through driving great value for our customers, leveraging our strong supplier relationships, and delivering exceptional customer service."

Authorised by the Group CEO, Nick Wells.

Media & Investors:
Nick Wells
Group Chief Executive Officer
03 8530 7454

Investors:
David Giansalvo
Group Chief Financial Officer
03 8530 7454

For personal use only