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H1 FY26 Results Presentation

February 2026

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01.

Snapshot &
Miya Precision
Platform



Company Overview



A leading global health informatics platform modernising health systems at scale



Global health informatics platform enhancing and replacing outdated, manual and legacy systems to meet modern day demands in healthcare.



Flagship product, **Miya Precision** – delivering real-time, intuitive, clinical decision support, AI enablement and data visualisation for safer delivery of care, clinical workflow and much needed operational efficiencies.



Solving **systemic problems in healthcare** delivery – fragmented data, clinician workload pressures, operational inefficiencies and lack of system-wide operational insight.

400+

Hospitals

across the UK, Australia and New Zealand

100+

Healthcare Clients

transforming healthcare with Alcidion

50k+

Beds

using our technology

130k+

Active Users

across Miya Precision and Smartpage

1B+

Observations Recorded

electronically at the point of care

25M+

Alerts Generated

to highlight patient deterioration

Investment Highlights



Significant sales momentum following a record H1 FY26 and a defined and executable growth strategy across both current and new markets



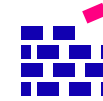
Mission-critical health informatics platform providing a system of record and/or engagement for enterprise healthcare systems



Diversified and long-term recurring revenue underpinned by multi year contracts



Attractive unit economics with 80%+ gross margin



Capital light business model with negligible capex



Defined growth drivers with a multi-focus approach to grow revenue via existing customer expansion, new customer wins, new markets and geographies



Structural tailwinds given digitisation of healthcare & need to extract greater value from legacy systems to meet rising demands of clinicians, administrators and patient safety



FY26 forecast revenue of \$50m. Contracted FY26 revenue of \$43.1M at Dec 31 2025



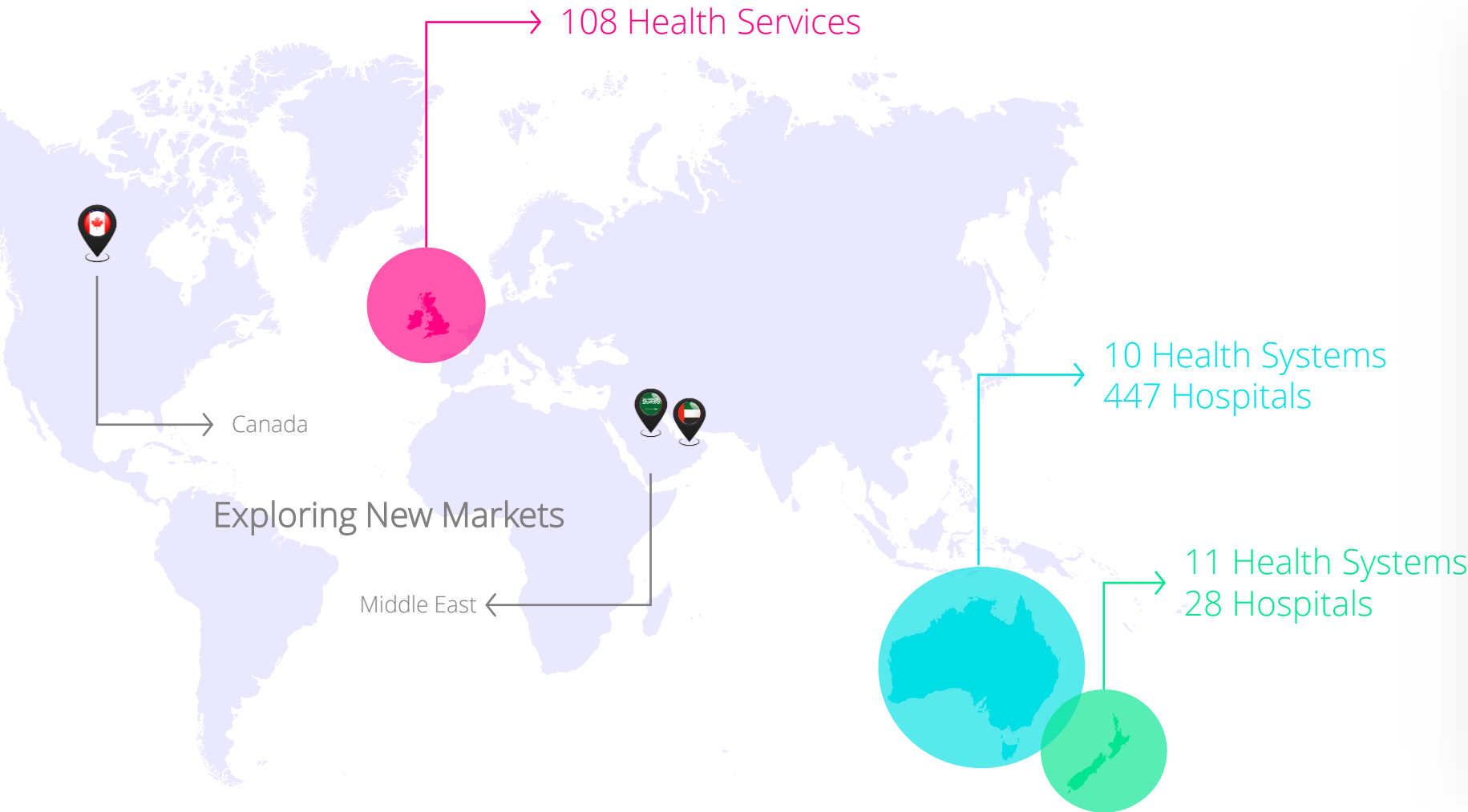
Net Cash \$14.2m, no debt

Strong Global Footprint

Growing global operations diversified across attractive target markets



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Global footprint across the UK, Australia and NZ.



100+ clinical system implementations.



A platform approach to modernising healthcare assets and transforming the clinician experience.



Prospective Territories

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Alcidion: Solving critical healthcare challenges



Admin / clinical staff lack real-time visibility on bed availability & patient journey status



Long-term patient medical history is incomplete, missing context, or not transferring care settings



Disparate systems don't interoperate; challenges managing patient info, bed management, meds, etc



Hospital executives lack real-time visibility of hospital-wide operations (i.e. potential bottlenecks)



Ability to safely monitor patients at home vs. in hospital (better outcomes)

Core problems we solve

Our Platform



MIYA PRECISION
BY ALCIDION



Patient Flow



Integrated Care Record



Modern, Modular EPR



Operations Centre



Virtual Care & RPM

Our Solutions

Example Customers



Health
Northern Adelaide
Local Health Network

AlfredHealth



leidos

NHS
North Cumbria
Integrated Care
NHS Foundation Trust

NHS
South Tees Hospitals
NHS Foundation Trust

Hume
Rural Health Alliance



Health
Sydney
Local Health District

What is Miya Precision?



An unrivalled clinical and administration platform

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- Full Suite EPR/EMR
- Patient Administration
- Patient Flow
- Clinical Decision Support
- Clinical Communications
- Electronic Observations
- Data Interoperability
- System Wide Analytics

Smarter Solutions for Clinicians

Meeting the daily needs of clinicians, by clinicians



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Powering Smarter Care
At the core of Alcidion's solutions is our FHIR-based interoperability platform for smarter decision support



Miya Precision Platform
Data to FHIR
Ontology Mapping
CDS Engine

Solutions

 Patient Flow & Command Digitised clinical workflow & patient journey visualisation	Emergency Emergency Department and Specialised Care	 Modular EPR Modular cloud-native EPR, PAS & AI enabled Noting	 Virtual Care Virtual care and remote patient management	 Integrated Care Record Longitudinal patient health record
 Inpatient Solutions EPR, PAS, Noting, Flow, Bed, Task and Results Mgmt	 Outpatient Solutions Appointment Mgmt, Clinical Mgmt, Documentation	 Aged Care Flow Integrated Care Record, Record Exchange, AI Enabled Intervention	 Community & Mental Health Integrated Care Record, Clinical Assessments and Documentation	 Military Health Integrated Care Record, IPS, Garrison/Deployed , Offline Operations

Markets

Patient Journey with Miya Precision



A value proposition (module) at every point of care

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1. Miya Emergency

- Tailored ED workflows
- Visibility on every stage of a patient's progress

2. Miya Access

- Real-time digital bed management
- Outlier avoidance

3. PCS PAS

- Waitlist management
- Theatre management
- Outpatient and community care
- Clinical coding
- Statutory reporting

4. Miya Flow

- Electronic patient flow journey boards
- Improve progression of care
- Tailored for each care setting

5. Miya Offline and Sync

- Take Miya offline in remote or disconnected environments
- Supports military health and disaster recovery

7. Smartpage

- Hospital comms and task management
- Clinical and non-clinical messaging
- Two-way closed loop communication

6. Patientrack

- Real-time vitals monitoring
- Custom scoring
- Automated alerts

8. Miya Record

- A single, longitudinal view of a patient's healthcare journey across providers
- Effective care collaboration
- Now includes International Patient Summary

9. Miya Results Tracking

- Comprehensive results management solution
- Monitor, track and acknowledge results

10. Miya Noting

- NLP enabled noting
- Templates compliment clinical workflow
- Immediate reference to a summary health record

11. Miya Scribe

- Generative AI Scribe capability
- Reduces administrative burden through automated form population

14. Miya Command

- Real-time access to consolidated data
- Visualising available capacity, utilisation status and potential mismatches

15. Referrals

- Initiate and manage internal referrals
- Built into the clinical workflow on the journey board

13. Miya Mobile

- Mobile EMR
- FHIR-based consolidated record from source systems
- Secure mobile access to full clinical records

16. Discharge Planning

- Identify and resolve barriers to discharge
- Communicate EDD and confirmation to enable efficient flow

17. Virtual Care

- Extending care beyond the hospital walls
- Consistent intuitive interface across journey boards
- Patient mobile app and devices

12. Miya Insight

- Generative AI summarisation capability
- Provides clinicians with a snapshot view into a patient record

18. Miya AI

- AI enabled capabilities to improve flow, release capacity and reduce admin burden
- Includes problem identification, coding, outlier resolution and more

All new capabilities released in 2025

02.

H1 FY26 Highlights

EXECUTIVE SUMMARY

H1 FY26 – Financial Highlights

Growth across key financial metrics



\$25.5M

H1 FY26 revenue

Up **44%** on pcp¹

Several contract expansions

\$31.1M

ARR² (as at 31 Dec-25)

Up **9%** on 30 Jun-25

Increasing recurring revenue base underpinned by long-term contracts

\$23.6M

H1 FY26 new and renewal TCV

Up **29%** on pcp

\$4.2M

Underlying EBITDA³

Up **675%** or an improvement of **\$3.7M**

Vs. \$0.5m in H1'25

EBITDA of **\$3.9M**

GM of 83%

Fixed costs up **6%** pcp

(\$2.6M)

Operating cash outflow

Improvement of **\$1.7M** vs. (\$4.1M) loss in H1 FY25

2H historically strong period for cashflows

\$14.2M cash, no debt

1. Comparisons are to prior corresponding period (FY24)

2. Annual Recurring Revenue defined as the value of Support & Maintenance (S&M), hosting and/or license revenue expected to be billed over the next 12 months. This does not include multi-year capital licenses paid during the year or which will reoccur again upon a future contract renewal. ARR is a measure of the future annualised revenue as at a point in time.

3. Underlying EBITDA: EBITDA excluding share-based payments and one-off restructure costs

H1 FY26 – Operational Highlights

Continuing sales momentum with flagship expansion wins



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New, Expanded & Renewal Contracts

- › Expanded contracts:
 - › Sept-25: North Cumbria NHS Trust² (UK): Expansion via partnership with Mizaic (electronic document management)
 - › Nov-25: Leidos Australia (AUS): Expansion to include additional Miya Precision and Medications management capability
- › Renewal contracts:
 - › Q1 FY26: Bolton NHS (UK): 3-year renewal for Miya Observations & Assessments module (Patientrack)
 - › Q2 FY26: NHS Lanarkshire (UK): 3-year renewal for Miya Observations & Assessments module (Patientrack)
 - › Several smaller renewals continuing to validate the long-term nature of Alcidion customer relationships
- › Post H1 FY25 period end:
 - › Jan-26: Selected as preferred provider to University Hospitals Sussex (UHSussex) for their new EPR solution

Industry Recognition

- › Miya Precision customers have been nominated for 6 prestigious awards at the 2026 HSJ Digital Awards¹
 - › South Tees NHS: Digital Transformation Organisation of the Year
 - › UHS – Digital Team of the Year (from implementing Miya ED)
- › Miya Precision recognised as a leading healthtech solution across Australian market in a recent industry report²

1. Health Service Journal (HSJ) is one of the largest UK providers of news and insight service for all healthcare leaders working in, for, or with the NHS

2. Refer State of Australian Healthcare IT by Black Book Market Research LLC Insights, January 2026

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03.

Financial Results

H1 FY26 RESULTS



Profit & Loss



Growth in recurring revenue driving material EBITDA uplift & maiden H1 NPAT

Profit & loss (A\$000)	H1'25	H1'26	% change
Recurring revenue:			
Product – M&S ² + annual licences	13,689	19,279	41%
Product – capital licences	–	993	NM ¹
Non-recurring revenue:			
Product Implementation & services	3,949	5,198	32%
Total revenue	17,638	25,470	44%
Direct costs	(2,272)	(4,454)	96%
Gross profit	15,366	21,016	37%
Gross profit %	87%	83%	
Salaries & wages	(12,709)	(13,218)	4%
Other operating expenses	(2,749)	(3,129)	14%
Foreign exchange gain (loss)	633	(477)	NM ¹
Underlying EBITDA	541	4,192	675%
EBITDA	329	3,872	1,077%
EBIT	(1,124)	1,504	NM ¹
NPAT	(889)	1,330	NM¹

- › 44% increase in revenue versus the PCP, including:
 - › 41% growth in recurring revenue driven by full year impact of new customer wins in FY25 coupled with expansion of Leidos (ADF) contract
 - › H1 recurring revenue is typically higher than in H2 due to the recognition of Leidos annual licence revenue in H1
 - › 32% growth in non-recurring revenue, driven by major deployments at Hywel Dda, North Cumbria and Leidos
- › 37% growth in Gross profit margin
 - › Increased \$5.7M versus PCP
 - › Downward pressure on margin % resulting from material 3rd party partnerships signed during H1'26, notably Mizaic (North Cumbria) and Leidos
- › Salaries & wages increasing modestly at 4%, with staffing levels remaining steady throughout H1 at around 136
- › D&A of \$2.4M includes \$1.9M related to amortisation of acquired intangibles
- › \$4.7M increase in Underlying EBITDA, reflecting emerging operating leverage as business reaches scale

1: NM: Not meaningful

2: M&S: Maintenance & Support

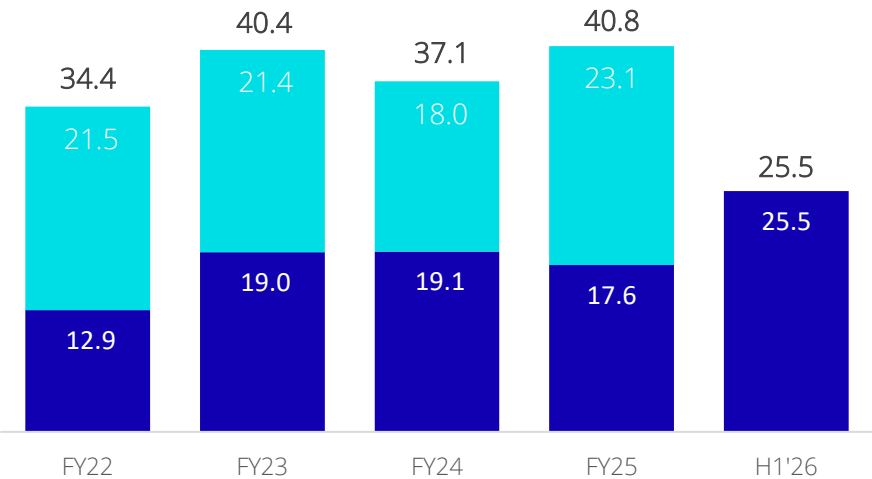
Revenue Dashboard



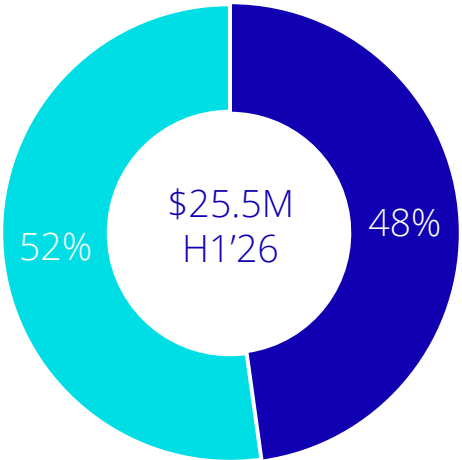
Sustainable growth underpinned by long-term, contracted and high-quality recurring revenue

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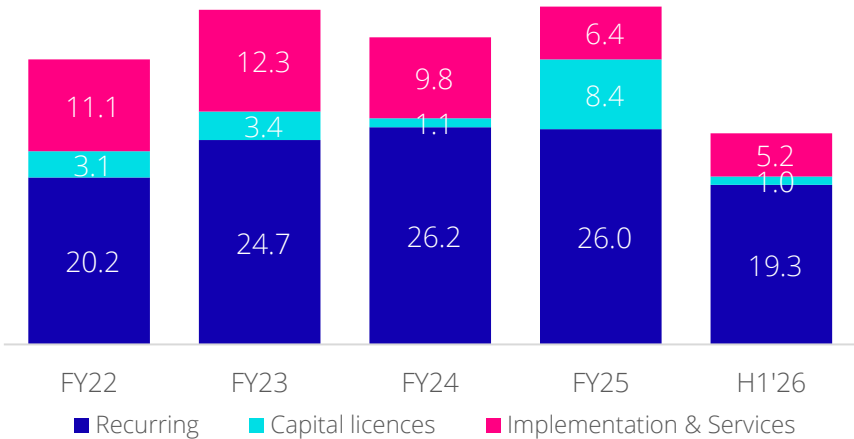
H1 vs H2
Revenue
Split (\$M)



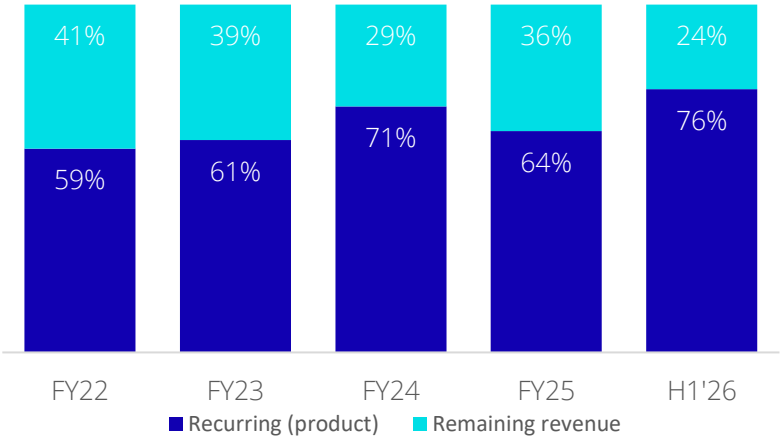
Geographical
Split (%)



Revenue
Category
Breakdown
(\$M)



% Recurring
(product) of
Total Revenue

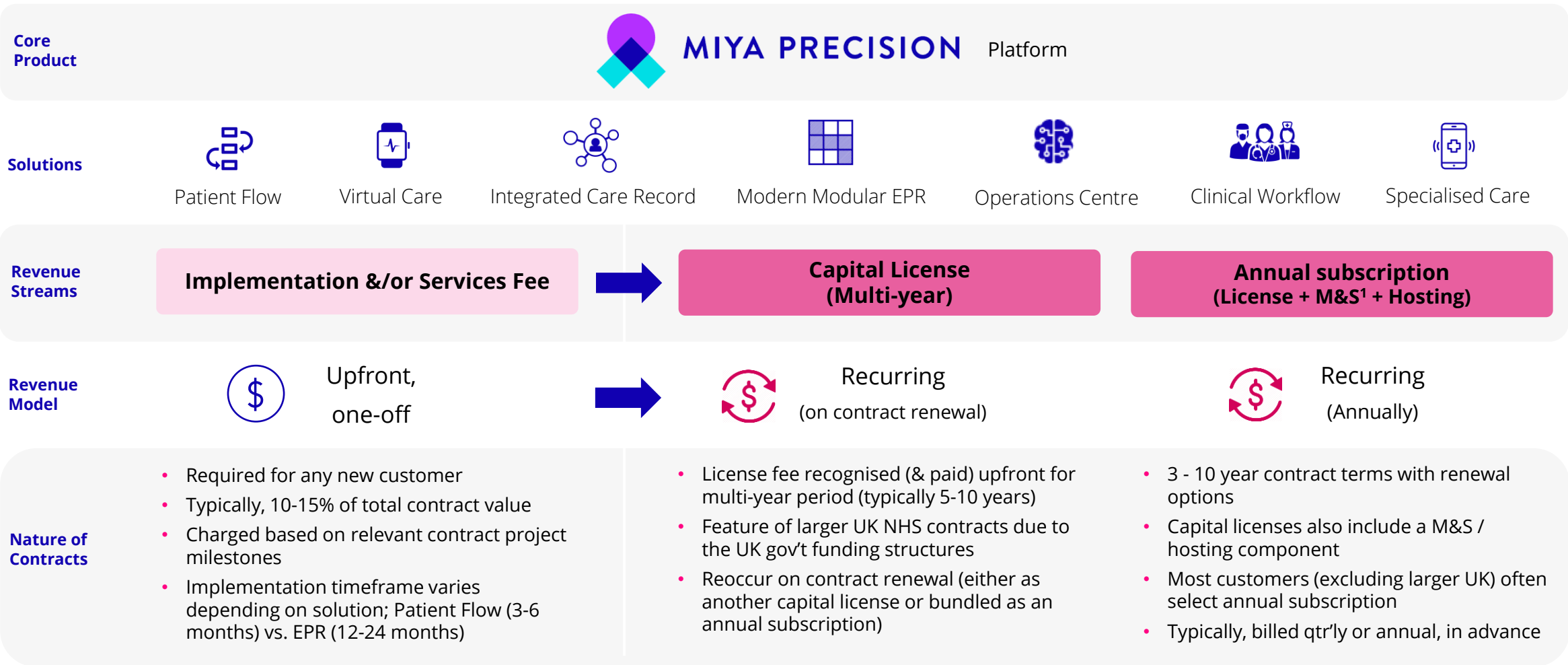


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Our revenue model

Sustainable growth underpinned by long-term, contracted and high-quality recurring revenue





1. Maintenance & Support

Balance Sheet

Significant balance sheet flexibility to pursue growth opportunities



Balance sheet (\$000)	30 Jun 25	31 Dec 25
Cash & cash equivalents	17,697	14,195
Trade & other receivables	3,680	12,417
Other assets	2,310	1,908
Current assets	23,687	28,520
Plant & equipment	250	193
Intangible assets	90,352	88,466
ROU assets	1,337	906
Total assets	115,626	118,085
Trade & other payables	2,275	5,892
Employee provisions (current)	2,927	3,066
Other liabilities	622	804
Unearned revenue	15,038	11,981
Total current liabilities	20,862	21,743
Employee provisions (non-current)	182	180
Other provisions/lease liabilities	1,164	780
Deferred tax liabilities	5,617	5,159
Total liabilities	27,825	27,862
Net assets	87,801	90,223

- › \$14.2m cash and no debt as of 31 December 2025
 - › \$6.5M higher than at Dec 24 and \$3.5M lower than at June 25
- › December trade receivables seasonally higher than in June – related to timing of major customer invoicing
 - › This starting balance underpins stronger H2 receipts
- › Intangibles assets relate mostly to the acquired intangibles from the ExtraMed and Silverlink acquisitions
 - › \$1.9M of amortisation in H1 with H2 amortisation expected to be materially consistent
 - › Alcidion does not capitalise R&D expenditure
- › Trade & other payables increase is predominantly a result of third-party product costs (ie reseller agreements)
- › Unearned revenue decrease in-line with customer billing cycles
 - › Largely driven by higher annual in advance invoicing seen in the prior year Q4

Cashflow



H1 impacted by short-term working capital movements which will unwind in H2

Cash flow (\$000)	H1'25	H1'26
Receipts from customers	15,342	16,957
Payments to supplier and employees	(19,481)	(19,577)
Net Interest received/finance costs	17	57
Cash (outflow) from operating activities	(4,122)	(2,563)
Payments for PP&E	(10)	(32)
Net cash (used) for investing activities	(10)	(32)
Payment for principal portion of lease liabilities	(346)	(371)
Net cash (outflow) from financing activities	(346)	(371)
Cash & cash equivalents opening balance	11,798	17,697
Net (decrease) in cash & cash equivalents	(4,478)	(2,966)
Effect of exchange rate changes	361	(536)
Cash & cash equivalents at the end of the period	7,681	14,195

- › Receipts from customers increase \$1.6M on PCP
 - › H1 receipts historically lower than H2 receipts, we expect a material uplift in H2
- › Operating cash outflow at \$2.6M
 - › \$1.6M improvement on PCP
 - › Adverse working capital movements (increasing debtors/decreasing income in advance) during the period will reverse in H2
- › \$14.2M cash and no debt as of 31 December 2025
 - › Cash ends \$6.5M higher than at Dec 24 and \$3.5M lower than at June 25
- › Alcidion has a low requirement for investment in capital expenditure
- › Alcidion does not capitalise R&D spend

04.

Accelerating
customer wins



ALCIDION

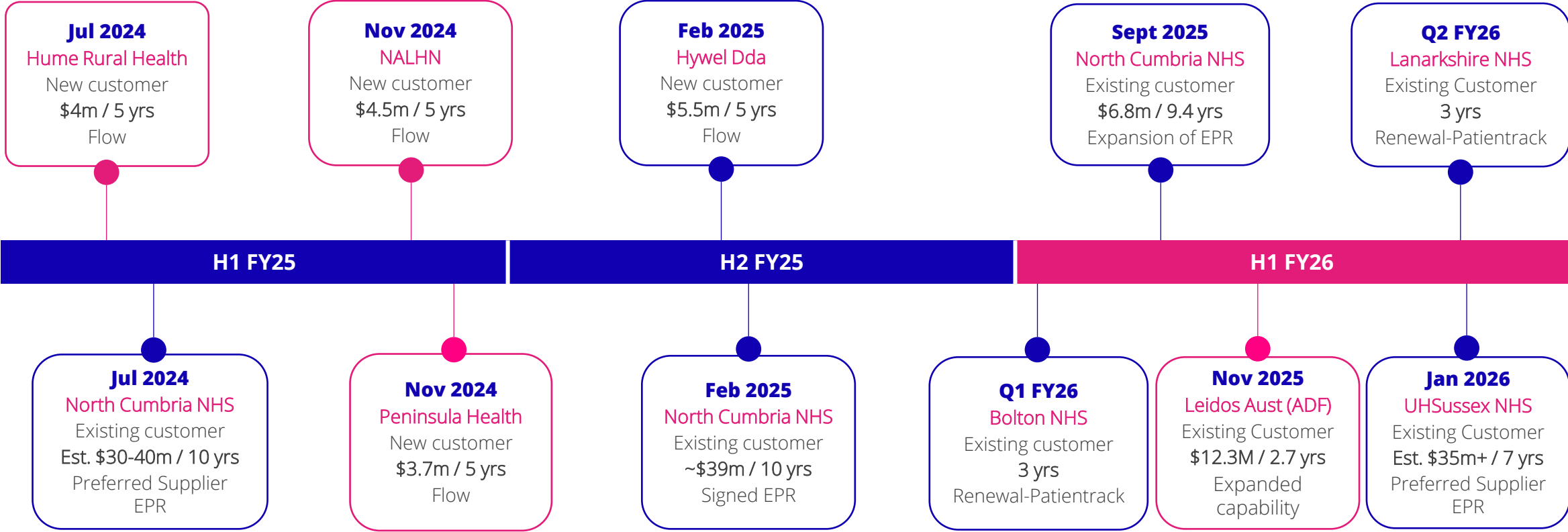


Sales momentum accelerating...



\$97m+ (excl UHSx) of new and renewal TCV won over past 18 months
Average contract term 5-10 years

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● AUS ● UK

Notable Extension / Expansion Wins



Continued ability to expand functionality with customers over time leading to TCV uplift



Leidos Australia / ADF (AUS)

- › 3rd expansion to the original contract to June 2028, with extension option out to 2036
- › Continues to demonstrate depth and breadth of the Miya Precision platform across a variety of care environments, includes medications management
- › ARR now exceeds \$5.5m, underpins long-term financial stability of the business



North Cumbria NHS Trust (UK)

- › Expanded to include third-party partner, Mizaic
- › Mizaic (product, MediViewer) to provide electronic document management system (or EDMS)
- › Including recent expansion, total TCV exceeds \$45m over 10 years
- › Implementation progressing on schedule & expected to be finalised in early in FY27.



Bolton NHS Trust (UK)

- › Extended long-standing relationship with Bolton NHS Trust for a further 3 years
- › Miya Observations & Assessments (Patientrack)



NHS Lanarkshire (UK, Scotland)

- › Extended long-standing relationship with NHS Lanarkshire for a further 3 years
- › Miya Observations & Assessments (Patientrack)
- › TCV >\$1m, adding to contracted ARR base

Further EPR Validation: UHSussex



Selected as preferred supplier by University Hospitals Sussex for new EPR platform solution

Indicative Contract Terms



7 years

Minimum
Contract duration



A\$35.0M+

Total Contract
Value (TCV)
(under negotiation)



Potential to add
further modules
over time

Preferred Supplier - Overview

- Selected following a competitive tender process
- Deploy Miya Precision core modules and Better medications management - provides clinicians real-time access to patient records while streamlining patient flow & improving clinical decision-making
- UHSx is an existing Alcidion customer utilising Patienttrack for Observations and Assessments
- Anticipate deployment to begin in Q4 FY26

Traction in UK EPR Market

- 3rd UK EPR contract underpinning our growing referenceability
 - North Cumbria – 10 years, \$45m+ TCV won via competitive tender
 - South Tees - 10 years, \$23m+ TCV with upside for additional modules
- Strategic location of EPR customers coupled with other Alcidion customers provide opportunity for future expansion across other Trusts within regions (ICB)

UHSussex - Overview



- One of the largest acute trusts in the UK
- Hospital & community care provided across 7 hospitals with more than 1.5 million outpatient appointments, A&E visits and surgery cases

Successful Deployments in H1 FY26



Product Implementation delivery have always been a strength for Alcidion

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University Hospitals Southampton (UK)

- › Deployed Miya Emergency – second customer to deploy module and first to replace existing ED digital system
- › During 1st week of operations, UHS saw record patient intake, at one point able to efficiently manage 200+ concurrent patients in ED
- › Creating more than 5000 documents per day



North Adelaide Local Health Network (AUS)

- › In Q1 FY26, 'live' with Miya Flow, Access and Command modules.
- › Electronic journey boards replaced whiteboards across multiple hospitals
- › Bed management and operations centre capabilities 'live' at NALHN Network Operations Centre



Hywel Dda Health Board (UK, Wales)

- › In Q2 FY26, went live at Hywel Dda with Miya Flow & Observations and Assessments modules.
- › First site in Wales
- › Success at Hywel Dda positions Alcidion well for further opportunities in this market



North Cumbria NHS Trust (UK)

- › Implementation progressing on schedule & expected to be finalised in early in FY27
- › Given modular nature Miya Precision – key feature of Miya offering – customer will realise tangible benefits early in the roll-out.

Land and Expand Strategy Driving TCV Uplift



Delivering tangible examples of strategy execution...

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Leidos Australia (Aus)

1

- › Q2'22 – 6-year contract to deliver Longitudinal Health Record for ADF
- › Q2'23 – Patienttrack and other environments
- › Q2'26 – expanded module capability

North Cumbria (UK)

2

- › Q3'25 – 10-year contract for EPR solution (several Miya modules)
- › Q4'25 – clinical comms module
- › Q1'26 – third-party partnership with Mizaic

South Tees (UK)

3

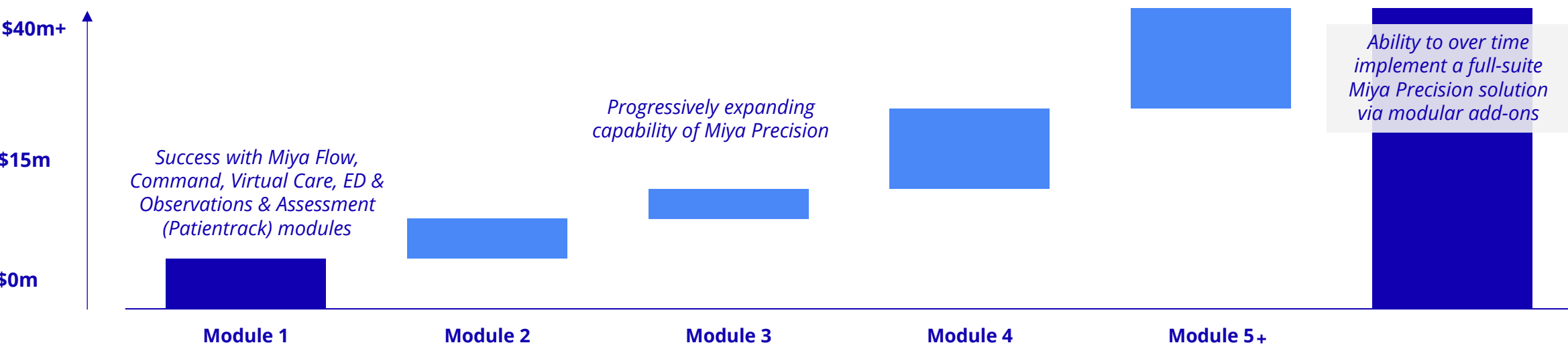
- › Q2'20 – 5-year contract for several Miya modules
- › Q2'20 - module expansion
- › Q2'23 – extended further 8 yrs with options for additional modules

Hume (Aus)

4

- › Q1'25 – New contract covering 15 hospitals across Hume region of Vic, Australia
- › Q4'25 – expanded to include additional hospital sites

Illustrative example of progressive module sales; unique ability to accommodate customers budget and requirements



Miya Precision customers have been nominated for 6 prestigious awards at the 2026 HSJ Digital Awards



Outstanding Achievement in EPR Implementation and Optimisation

"Clinical Excellence in the Digital Revolution: The Role of Miya in Safer, Smarter Care"



South Tees NHS Trust

Driving Virtual Wards and Hospital at Home Through Digital

"Transforming POSDU with a Virtual Ward: Accelerating Safe Patient Discharge"



South Tees NHS Trust

Digital Team of the Year

"Miya ED implementation at UHS"



University Hospitals Southampton (UHS)

Digital Transformation Organisation of the Year

"Transforming Care at South Tees: A Journey from Paper to Digital Excellence"



South Tees NHS Trust

Driving Prevention and Early Intervention through Digital

"University Hospitals Tees - Providing a Pathway of Support for the Most Vulnerable Patients"



South Tees NHS Trust

Improving Urgent and Emergency Care through Digital

"Miya ED implementation at UHS"



University Hospitals Southampton (UHS)

Miya Precision has been recognised as a leading solution for healthcare modernisation



Black Book
Research Insights

9.1 ALCIDION MIYA PRECISION

STRATEGIC ROLE

Overlay and orchestration layer for patient flow, virtual care and safety on top of existing acute-care EMRs.

Miya Precision is a FHIR-events clinical platform that sits over existing hospital systems to provide real-time patient status, early-warning and flow management rather than replacing the core PAS/EMR. In Australia it is live in major public services and regional sites for patient flow and discharge optimisation. Typical clients are large public health networks that want to modernise clinician experience and command-centre visibility without ripping out their incumbent EMR/PAS. Its key differentiator is the ability to consolidate data from multiple source systems and surface actionable, workflow-integrated insights, including AI-enabled decision support. In the Australian acute market, Miya is often positioned as the "smart layer" for virtual care, patient flow and mobile access, complementing core EMR platforms rather than displacing them.

From a strategic fit perspective, Miya Precision is best suited to organisations seeking incremental, modular digital enhancements to safety and throughput while deferring or avoiding immediate core EMR replacement.

CAPABILITY / CUSTOMER EVIDENCE / MOMENTUM

CAPABILITY: HIGH

strong in workflow orchestration, alerts, patient flow, virtual care and mobile, by design not a full core EMR.

CUSTOMER EVIDENCE: MEDIUM

credible footprint in several prominent Australian public and regional hospitals, but smaller than core EMR suites.

MOMENTUM: HIGH

strong interest from organisations looking for incremental, low-disruption digital upgrades around existing EMRs.

TABLE 3B TOP VENDORS BY INDIVIDUAL STRATEGIC FIT DIMENSION (Q1-Q18)		
Dimension ID	Australia: Strategic Fit Dimension	Top Vendor (All Segments Combined)
Q4	Support for Prehospital, Virtual and Out-of-Hospital Care	Alcidion Miya Precision
Q8	Innovation in Clinical Decision Support and User Experience	Alcidion Miya Precision

“In the emergency and prehospital segment, *Alcidion Miya Precision* is **rated #1** across Clinical & Operational Effectiveness, Interoperability, Data & Innovation and Partnership, Value & Strategic Alignment, emphasising its role as an overlay and command-centre platform for ED, flow and prehospital integration.”

Black Book Market Research LLC Insights, January 2026

05.

Growth Strategy and Outlook



Growth Pillars Support a Global Platform



Multi-focus approach combining growth within existing customers, expansion in existing territories and attractive new markets and geographies

Organic Growth

1 Scale Existing Markets

- UK investment in next stage of NHS digitalisation – analog to digital
- Continued NHS investment in EPR's
- Expansion into more UK territories – Wales, Ireland, Scotland
- Expansion of Flow contracts in ANZ (supported by recent successes)
- Enabling move to virtual care

2 Evolve Product Functionality & Adjacencies

- Deepen AI capabilities across platform data
- Expand further into new modules of Care:
 - Virtual care & remote patient monitoring
 - Aged Care connectivity
 - Community Care – key part of reducing hospital flow & bed blockage

3 Expand into New Geographies

Priority Targets / Discussions commenced

- Canada
- Saudi Arabia / UAE

4

M&A (Buy & Build)

- Expand into new geographies
- Expand outside acute / hospital setting
- Adopt a financially disciplined, measured approach to M&A focused on expanding market share or product capabilities, ensuring acquisitions are EBITDA accretive

Scale in Existing Markets



Recent success in Australia highlights the material opportunity still existing in Australia which is complemented by larger UK opportunities

Australia



Patient Flow

- › Reduce incidence of bed blockage with effective patient flow tools
- › Alcidion gaining increased traction
- › Key opportunities:
 - **South Australia:** Several LHDs assessing Miya rollout at NAHLN
 - **Queensland:** Gov't pushing for improved solution deployment
 - **Victoria:** Leverage established presence as creation of regional systems become more prominent



Care delivery outside hospital (Virtual Care)

- › Recognition of need to support care delivery outside the hospital to:
 - a) Keep people out of hospital (at home, aged care); and
 - b) Reduce their length of stay in hospital.
- › Alcidion Virtual Care platform a leader in this category – module being implemented with existing Miya deployments

UK & NHS markets

England

- › In June 2025, Chancellor announced up to £10B in funding towards technology & digital transformation along with further staffing resourcing
- › Several EPR in progress with a funding shift from NHS focussing on the need for early ROI which can be more easily delivered by a modular approach
- › Continued interest in Flow and virtual care solutions which interoperate with larger EPR players

Wales

With Hywel Dda deploying our solution, other Welsh Health Boards are looking closely at the progress and opportunity (both Flow and EPRs).

Scotland

Scotland continues to be a market for us for modular expansion with a wider opportunity emerging in 2027 for EPR replacement.

Evolve Product Functionality



Bringing generative AI to healthcare

Advancing product innovation has always been a core part of the Miya Precision platform.

We solve complex healthcare challenges, providing intuitive workflows & user-friendly dashboards to reduce admin burden and improve patient outcomes

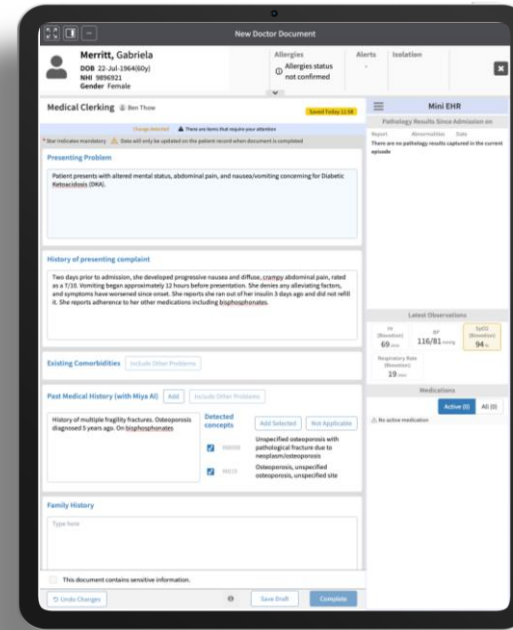
Miya Precision's Concept Detection

Registered as a Class I SaMD¹ in Aus and UK

AI-assisted feature within the Miya Noting module of Miya Precision which analyses clinicians' free-text notes to identify medical concepts and suggest associated SNOMED CT codes, supporting structured clinical documentation, workflow efficiency and improved data quality.

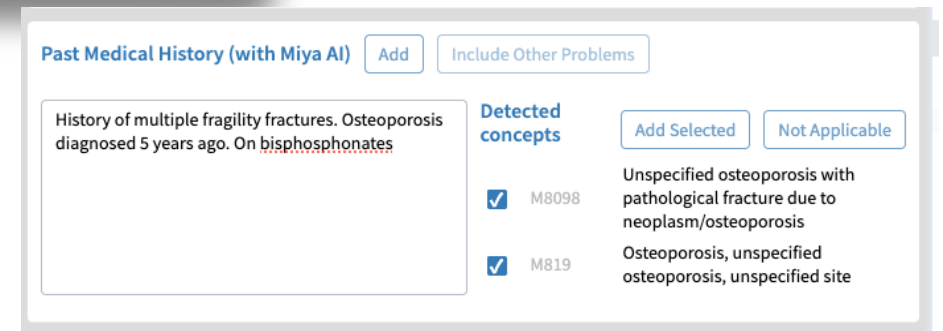
Advancing the Company's AI commercialisation strategy and strengthening the competitive position in regulated healthcare markets.

1. Software as a Medical Device



Example Miya AI capability: Miya Scribe being used for population of clinical documentation

Example Miya AI capability: Miya AI being used for problem detection, saving clinicians time with every clinical note.



Expanding into New Geographies



Priority targets selected based on alignment to existing Alcidion markets with smaller investment required to gain entry

Canada

Win and Build

Steps taken to date:

- › Contracted experienced Canadian-based digital health specialist to assist with market entry
- › Completed market analysis – increased activity at local trade shows and North American conferences
- › Opportunities already identified, qualified and progressing through pipeline

Recent Updates

- › Opportunities identified, engagement with potential customers and steps to procurement identified
- › Increased marketing & sales presence at trade shows

Middle East (Saudi Arabia, UAE)

Entry via Pilot Partner

Steps taken to date:

- › In country experience consultant appointed
- › Attended trade shows
- › Building credibility, referenceability & third-party validation
- › Analyse potential reseller partner/s

Recent Updates:

- › Expect to appoint reseller partner/s imminently
- › Invest in marketing and awareness program via high profiled industry events

Outlook & Guidance



Momentum continuing into 2H FY26 underpinned by preferred supplier status, high contracted revenue and a maturing pipeline of expansion & new opportunities



Outlook

- As of 31 Dec-25, contracted & renewal revenue to be recognised in FY26 of **\$43.1M** (excludes any expected revenue contribution from UHSussex or new sales in H2)
- Selected as preferred supplier for UHSussex new EPR platform. Whilst contract negotiations remain ongoing, anticipate a contract structure with an upfront license fee payment shortly after signing. The contract is expected to be signed by mid Q4 FY26.
- Given several material contract wins and with a clear focus on accelerating new sales in both existing & new markets, the Company is incrementally investing in key areas of product delivery, sales and marketing to support deployment capability and pipeline conversion



FY26 Guidance (underpinned by the Outlook)

- Revenue expected to exceed \$50.0M with EBITDA in excess of \$5.0M; and
- Operating cashflow to remain positive in-line with FY25 operating cashflow of \$5.8M



Growth strategy across several key pillars:

- Scale in existing markets - leveraging increased referenceability;
- Evolve product functionality & market adjacencies - deepening AI capability and entry into new models of care;
- Geographical expansion (Canada, Saudi Arabia & UAE) - early progress with procurement discussions underway in Canada and appointment of Middle East reseller partner/s is imminent; and
- Assess potential M&A opportunities

06.

Appendix



Alcidion Board – Deep Healthtech Expertise



Rebecca Wilson

Non-executive Chair

Experienced company director with private, ASX-listed and not-for-profit organisations. Rebecca has held global leadership roles in marketing communication, investor relations, and corporate affairs. She has deep expertise in ESG, complex stakeholder communication, issues, crisis and risk management, transactions, and investor relations.

Rebecca is currently the Chair of Clever Culture Systems Limited (ASX:CC5), NED of Hansen Technologies (ASX:HSN) and Vitura Health Limited (ASX:VIT).



Kate Quirke

Group Managing Director/
Chief Executive Officer

25+ years of digital health sector experience. Kate has held leading management roles at large healthcare software firms, which has included large procurements and implementations of healthcare information technology across Australia, New Zealand, the United Kingdom and South-East Asia.



Daniel Sharp

Non-executive Director

25 years+ senior executive experience in investment banking and corporate finance. Daniel was previously Executive Director of Corporate Finance at Canaccord Genuity where he led dozens of IPOs, equity capital market transactions and corporate finance advisory projects across the healthcare, life sciences, technologies, financial services and general industrials sectors.

Danny is currently a NED of Botanix Pharmaceuticals (ASX: BOT), and NED of Cyban Pty Ltd.



Andrew Way

Non-executive Director

35+ years experience in senior healthcare leadership roles across both Australian and UK markets.

Andrew has been a Chief Executive for nearly 25 years, most recently as the CEO of Alfred Health in Melbourne, Victoria, finishing in 2024. Andrew has led several hospitals through major clinical and non-clinical digital transformations. Awarded an AM for his services in support of clinical research and leadership.

Andrew is currently Board Chair of HealthShare Victoria and a Director of Australian College of Health Service Management (ACHSM).



William Smart

Non-executive Director

Global digital health leader with 30+ years of experience leading transformational change in complex organisations. Based in the UK, Will is currently Digital NED, Great Western Hospitals NHS Foundation. He has held executive roles in several NHS Trusts including as Group Chief Information Officer, Royal Free London NHS Foundation Trust. Until recently,

Will served as the Global Director of External Relations, Dedalus Group where he had responsibilities across the UK and Europe and led the launch of its European built Electronic Patient Record (EPR) solution into Ireland and the UK.

