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## ASX Announcement

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## 1H26 Results – Continued growth and profit with strong outlook into H2

Wiseway Group Limited (ASX: WWG, "**Wiseway**", "**the Company**" or "**the Group**"), one of Australia's leading integrated freight and logistics operators, today announced its financial results for the six months ended 31 December 2025 ('**1H26**').

The Company is pleased to report continued growth and profitability, with the Company achieving a 20% increase in Revenue to \$100.3 million in 1H26 compared to 1H25. Similarly, EBITDA has improved by 21% to \$7.2 million and Net Profit Before Tax has improved by 78% to \$2.8 million.

The continued improvement in Wiseway's financial performance is a testament to the success of Wiseway's strategic initiatives, including capitalising on Import eCommerce, effective cost management, a renewed International Strategy around USA and New Zealand.

### 1H26 Highlights

- Group Revenue of \$100.3 million, up 20% on 1H25.
- Group EBITDA has increased by 21% on pcp to \$7.2 million
- Net Profit Before Tax has increased by 78% on pcp to \$2.8 million.
- Cash from operating activities of \$4.8 million, up 25% on 1H25.
- Interim Fully Franked Dividend Proposed per Share of 0.6 cents, a 50% increase from 1H25
- Net Tangible Assets of 17 cents per share, a 29% increase from 1H25
- Cash and Cash Equivalents of \$14.4 million

### Operational Highlights and Outlook

- Wiseway has continued to prioritise its Imports division, driving strong eCommerce growth and scale expansion globally
- Strong cost discipline, outsourcing initiatives and operational streamlining enabled the Group to scale revenue significantly while maintaining EBITDA margins
- Our Perishables and export segments faced softer Asian demand, but this was offset by stronger imports and diversified overseas revenue growth
- US Sales has started to generate new account wins in 1H26, expanding US imports and trucking capabilities
- Greater investment in technology and tracking capabilities to support key accounts with enhanced end-to-end supply chain visibility
- Wiseway regained 100% ownership of USA business
- Wiseway partnership with Borderless360 yielding increased revenue pipeline
- Wiseway has been reorganised into two major pillars – Wiseway Global Forwarding (WGF) and Wiseway eCommerce Solutions (WES) – to better align capabilities with market opportunities

- Wiseway anticipates that Imports, especially on the eCommerce Solutions front, and the USA will continue to be sources of rapid growth, as the Company uses its Asia-focused competitive advantage to capitalise on inbound freight from Asia into Australia and the USA.
- The Company intends to continue distributing dividends to shareholders as the company realises positive results, with a focus on paying sustainable dividends while ensuring continued reinvestment in the business.

## Overview of results

### Overall finance performance

\$'000			
Key metrics	1H2026	1H2025	Change
Revenue	100,279	83,903	20%
Reported EBITDA	7,219	5,965	21%
Net Profit Before Tax	2,833	1,587	78%

### Revenue breakdown

\$'000			
Division breakdown	1H2026	1H2025	Change
Imports (Air, Sea, eCommerce)	48,535	40,234	21%
Exports (Incl. Air, Sea, Perishables, Road)*	29,760	26,434	13%
Overseas	21,129	16,591	27%
Others	855	644	33%
<b>Total</b>	<b>100,279</b>	<b>83,903</b>	<b>20%</b>

\*prior year represent and combined as exports

Overarching divisional breakdown (new)			
Wiseway Global Forwarding (WGF) – Australia	35,889	31,404	14%
Wiseway eCommerce Solutions (WES) – Australia	42,406	35,264	20%
Overseas divisions	21,129	16,591	27%
Others	855	644	33%
<b>Total</b>	<b>100,279</b>	<b>83,903</b>	<b>20%</b>

Location breakdown			
Australia and New Zealand (ANZ)	83,574	70,823	18%
USA	15,948	11,757	36%
Singapore	757	1,255	(40%)
China	-	68	-
<b>Total</b>	<b>100,279</b>	<b>83,903</b>	<b>20%</b>

## Overview of Financial Results and Divisional Commentary

In the six months to 31 December 2025, there was a 20% increase in Group Revenue compared to 1H25, primarily driven by continued strength in Imports and the USA. Revenue growth has flowed through to bottom-line profitability with a 21% increase in EBITDA and a 78% increase in Net Profit Before Tax. The strong bottom-line performance is attributable to continued cost discipline, outsourcing initiatives and operational streamlining during strong business growth.

### *Import (Air, Sea, eCommerce)*

Wiseway has continued to invest in its Imports division which has seen 21% revenue growth compared to 1H25, building on the strong 192% growth achieved in the prior corresponding period. This has been driven by continued Inbound eCommerce volumes as well as further account wins in general import Sea and Air freight. The reorganisation of this segment under the Wiseway eCommerce Solutions (WES) division reflects the technology-intensive and high-throughput nature of this business.

### *Exports*

The Group's Export division delivered a resilient performance in 1H26 seeing revenue grow 13% on 1H25, with strong growth in Sea Freight, Perishables and Road Freight offsetting softer conditions in General Air Freight. Key highlights compared to 1H25:

- *Perishables*: up 17%, recovering from softer Asian demand in prior periods supported by new customers wins and lobster exports to China.
- *Export Air Freight (General Cargo)*: down 10% on continued downward pressure on rates and a softer export market. Business remains resilient with continued diversification into new export air freight markets on the Southeast Asia front.
- *Export Sea Freight (General Cargo)*: up 40%, reflecting a strong recovery in the Sea Freight General Cargo market and the success of Wiseway's diversification into new export markets. Export Sea remains a priority sales area for Wiseway.
- *Road Freight*: up 188%, as the division optimises internal loads and selectively services external business via cross-divisional integration.

### *Overseas*

Revenue increased by 27% compared to 1H25, with the United States continuing as a key priority for Wiseway. USA revenue has grown by 36% to \$15.9 million, driven by continued eCommerce clearance, transshipment and fulfillment services. On a similar theme, New Zealand also saw revenue grow 18%. China has been repositioned as a lean operational support hub, designed to drive efficiency and support front-line growth initiatives.

## New Overarching Divisional Structure

To assist stakeholders with understanding the core competencies of Wiseway's Australian business, the above areas that we have traditionally reported can be, effectively, broken down to global forwarding and eCommerce. As such, Wiseway has reorganised into two major pillars to better align its operations with market opportunities: Wiseway Global Forwarding (WGF) and Wiseway eCommerce Solutions (WES).

Wiseway Global Forwarding (WGF): operates an asset-light business model, leveraging bulk purchasing carrier rates to win international freight between origin and destination. WGF competes in the traditional international freight segment and continues to leverage its strength in Asia to grow. Key services include Air Freight Export, Sea Freight Export, Perishables, Air and Sea Import, and Road Transportation. WGF generated \$35.9 million in Australia revenue in 1H26, a 14% increase from 1H25.

Wiseway eCommerce Solutions (WES) operates a high volume and throughput business model that is more technology-intensive than forwarding. WES uses its technology solutions and eCommerce infrastructure to win market share from traditional eCommerce freight businesses. Key services include

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Import eCommerce Clearance, Direct Injection Solutions, Last Mile Carrier Management, Returns Management, and Fulfillment and 3PL. WES generated \$42.4 million in Australia revenue in 1H26, a 20% increase from 1H25.

Overseas still reflects the above area traditionally reported and has been predominately driven by growth in eCommerce clients and eCommerce related work.

### Outlook and Future Growth

Wiseway Global Forwarding (WGF) will focus on growing the Import Forwarding market, which has traditionally been an underpenetrated area for Wiseway. Perishables will also continue to be a growth area in Wiseway as Wiseway seeks to gain further market share in this segment.

Wiseway anticipates Wiseway eCommerce Solutions (WES) and the United States will continue to be sources of rapid growth, as the Company uses its Asia-focused competitive advantage to capitalise on eCommerce related freight from Asia into Australia and the United States.

The reorganisation into WGF and WES divisions positions Wiseway to more effectively pursue distinct growth opportunities in both traditional freight forwarding and the rapidly growing eCommerce logistics market.

The Company intends to continue distributing dividends to shareholders as the company realises positive results, with a focus on paying sustainable dividends while ensuring continued reinvestment in the business.

### CEO Commentary

Mr Ken Tong, Wiseway Chief Executive Officer, commented:

“I am extremely proud of the results that Wiseway achieved in the last 6 months. A 20% increase in Revenue and a 21% increase in EBITDA reflects not only strong execution but the increasing strength and scalability of our Group.

Importantly, this marks our sixth successive profitable half-year results. This consistency demonstrates that Wiseway is not simply growing – we are building a structurally stronger, more resilient and more profitable business. Delivering \$100.3 million in Revenue and \$7.2 million in EBITDA in a 6-month period highlights the scale we have now achieved and the operating leverage embedded within the Group.

The results reflect Wiseway’s strong market position in both inbound and outbound freight to Asia. The growth can also be attributed to a series of correct strategic decisions to focus on inbound eCommerce and international freight between Asia and the West, while deprioritising areas with lower returns.”

“During this period, we have also reorganised Wiseway into two clear pillars– Wiseway Global Forwarding and Wiseway eCommerce Solutions. This structure reflects the reality of our business today and positions us to pursue distinct growth opportunities. WGF leverages our deep expertise in international freight, while WES capitalises on the rapidly growing eCommerce logistics market with technology-intensive solutions.”

“We also completed the transaction to regain full ownership and control of Wiseway USA, which sharpens our focus on the US market as a key growth pillar. Furthermore, we announced a Mutual Investment Partnership with Borderless360, a technology-driven global logistics provider. This reflects our commitment to building a more connected and technology-enabled global network whilst increasing our fulfilment capabilities.”

“Wiseway is on a strong growth and profitability trajectory, and everyone in the business is aligned and motivated to achieve even greater results over the upcoming years.”

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Authorised for release by the Board of Directors of Wiseway Group Limited.

Ends

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**About Wiseway Group Limited (the Company)**

Wiseway (ASX: WWG) is a leading provider of integrated logistics solutions, with a global network of strategically located warehouses and facilities and a large modern fleet of trucks, aircraft and delivery vehicles.

Established in 2005 to serve the growing Australia-Asia Pacific trade industry, Wiseway has grown to become one of the top three outbound air freight logistics providers in Australia. With multiple strategically located operation hubs in Australia, the US, and the Asia Pacific, the Company provides its large base of domestic and international customers with specialist cross-border logistics services including air freight, sea freight, import, domestic transportation, warehousing, and customs clearance.

For more information, please visit [www.wiseway.com.au](http://www.wiseway.com.au)

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