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Osteopore expands orthopaedic business into Hong Kong

Highlights

- Osteopore expands its orthopaedic business into Hong Kong through an exclusive distribution agreement with Hong Kong-based MontsMed Hong Kong Company Limited (MontsMed).
- The business will initially focus on the orthopaedic trauma reconstruction market, which is the key market segment where Osteopore's devices has the highest likelihood of application.

Australian-Singaporean regenerative medicine company **Osteopore Limited (ASX: OSX; Osteopore or Company)** – a global leader in 3D-printed biomimetic and bioresorbable implants – is delighted to announce the signing of an exclusive agreement with MontsMed Hong Kong Company Limited (MontsMed) for the introduction of its custom and off-the-shelf orthopaedic products into Hong Kong.

The business will initially focus on the orthopaedic trauma reconstruction market, which is the key market segment where Osteopore's devices has the highest likelihood of application. Based on data published by the Hospital Authority (HA)¹, a Hong Kong statutory body established under the Hospital Authority Ordinance in 1990, there were approximately 106,000 new cases in orthopaedic and traumatology in 2024.

¹ https://www.ha.org.hk/visitor/ha_visitor_index.asp?Content_ID=10008&Lang=ENG&Dimension=100&Parent_ID=10004

The Asia Pacific bone graft and substitutes market was estimated to be USD 662m in 2024, and is projected to grow at a Compound Annual Growth Rate (CAGR) of 8.2% from 2025 to 2030, driven by increasing prevalence of orthopaedic disorders and musculoskeletal injuries².

Although Hong Kong is a relatively small market, it holds strategic importance to China as a potential gateway to the Greater Bay Area. The potential benefits include regulatory harmonisation initiatives that facilitate cross-border use of medical devices and collaborative innovation across the region's extensive healthcare infrastructure³.

Osteopore introduced its range of orthopaedic products in Europe⁴ (custom only), Singapore and Vietnam⁵ (custom and off-the-shelf) in recent years, and has seen encouraging adoption from the orthopaedic community.

Key terms:

- 3-year distribution agreement with the option of a 1-year extension subject to mutual agreement
- Territory assigned: Hong Kong
- Business area: Orthopaedics

² <https://www.grandviewresearch.com/industry-analysis/asia-pacific-bone-grafts-substitutes-market>

³ <https://www.bayarea.gov.hk/gbais/tc/development/medical-co-operation/allowing-designated-healthcare-institutions-in-the-greater-bay-area-to-use-hong-kong-registered-drugs-and-medical-devices/>

⁴ ASX announcement "Osteopore secures EU market approvals for custom implants", 9 Apr 2025.

⁵ ASX announcement "Osteopore secures Singapore and Vietnam market approvals", 27 Mar 2024.

Commenting on the commercial expansion of orthopaedics into Hong Kong, CEO Dr Yujing Lim, said:

"The expansion of our orthopaedic business into Hong Kong is the latest in a series of planned commercial execution in the region.

"We are delighted to work with MontsMed, a key player in the Hong Kong orthopaedic ecosystem through their complementary solutions, to bring this product to the market", said Dr Lim.

Commenting on the partnership with Osteopore, MontsMed CEO Timothy Kong, said:

"We are a company that focuses on introducing innovative products to our network of surgeons. Osteopore's product fits this profile and has good potential application in a number of orthopaedic trauma reconstruction and tumour cases.

"We look forward to having meaningful conversations with our surgeons about this new and innovative method of bone reconstruction", said Mr. Kong.

ENDS

This announcement has been authorised for release to the ASX by the Board of Osteopore Limited.

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About Osteopore Limited

Osteopore Ltd. is a global medical technology company founded in Singapore and listed in Australia that commercialises products designed to enable natural bone healing across multiple therapeutic areas. Osteopore's patented technology fabricates specific micro-structured scaffolds for bone regeneration through 3D printing and bioresorbable material.

Osteopore's patent-protected scaffolds are manufactured using a proprietary manufacturing technique with a polymer that naturally dissolves over time to only allow natural and healthy bone tissue, significantly reducing the post-surgery complications commonly associated with permanent bone implants. Our 3D printing technology is unique to Osteopore.

About MontsMed Hong Kong Company Limited

MontsMed was founded in 2008 as an international pharmaceutical company incorporated in Hong Kong, and starting to shift its business attention specifically towards medical device in 2011.

We formed our operations base in Shanghai, China, where offices are established in major cities throughout Greater China, (Hong Kong, Taiwan, Beijing and Shanghai, China.) We are focused on the Asian Market and set Greater China as our priority.

MontsMed Builds lasting partnership with premium Medical Device Companies around the world to ensure their long-term success in the selected Asian Market.

Forward-Looking Statements

Some of the statements appearing in this announcement may be similar to forward-looking statements. You should be aware that such statements are only predictions and are subject to inherent risks and uncertainties. Those risks and uncertainties include factors and risks specific to the industries in which the Company operates and proposes to operate as well as general economic conditions, prevailing exchange rates and interest rates and conditions in the financial markets, among other things.

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