
\$560k record order drives wholesale revenue to \$1.75m, matching FY25

Highlights

- ▶ **\$560,000 purchase order** from major Australian wholesale customer - largest single purchase order to-date for Audeara products, with revenue to be recognised upon delivery in February Q3 FY26
- ▶ PO brings year-to-date Australian wholesale revenues (end-Q3 FY26) to ~\$1.75m¹, **up 50% on the prior YTD period and equivalent to Full FY25** (FY25 Australian wholesale 1.8m)
- ▶ Expanded sales profile in wholesale channel accompanied by **ongoing momentum in the AUA Technology division**, with discussions well advanced on additional follow-up orders from commercial counterparties in global markets
- ▶ Manufacturing commenced on hearing aids for the China market
- ▶ Counterparty discussions underway for **additional distribution partnerships and licensing agreements** in domestic and international markets

Brisbane, Australia – Audeara Limited (ASX: AUA) is pleased to provide this trading update highlighting repeat orders from its largest customer in the Australian wholesale market alongside continued momentum in the group’s AUA Technology division heading into H2 FY26.

Audeara Managing Director and CEO, **Dr James Fielding**, said:

“This trading update highlights the traction Audeara has established in our key market verticals, with consistent strength in our wholesale distribution channel complemented by the scaled growth of the AUA Technology division. The repeat order from our primary Australian wholesale customer - marking their largest order to date - further underlines our domestic market strength, positioning the business with consistent revenue and cash flow generation to pursue multi-channel growth opportunities via the licensing of our proprietary technology with large commercial counterparties. We look forward to providing more updates in the near-term which will highlight Audeara’s emergence as a leading hearing technology company in domestic and global markets.”

¹ All references to FY26 revenue is unaudited revenue.



Wholesale revenue

In late November, Audeara received a \$560,000 purchase order from its largest Australian customer, marking a consolidation of the Company's market footprint in the Australian wholesale channel.

The follow-up purchase order underlines consistently strong demand for Audeara's products by leading audiology clinics, after a strong start to FY26 with half-year revenues already exceeding \$1m.

The \$560,000 purchase order will be recognised as revenue in the March quarter when delivery is completed in February 2026, bringing forecast year-to-date revenues for the wholesale division as at end Q3 FY26 to ~\$1.75m - a gain of 50% on the prior comparative period.

AUA Technology

Heading into the end of CY26, Audeara has continued to observe ongoing momentum with AUA Technology, negotiations are well advanced for additional repeat purchase orders with large global customers.

The Company has progressed to the second and final shipment under the previously announced global music industry leader purchase order (February 2025), with the initial tranche having been delivered and recognised earlier in FY26. This follow-on shipment is expected to be recognised in the current quarter and highlights the increasing contribution of AUA Technology revenues to Audeara's financial performance.

In early December, Audeara representatives also attended the manufacturing of hearing aids by Eastech (Huizhou) Co., Ltd, a wholly owned subsidiary of Eastech Holding Limited (TWSE: 5225).



Sharon Yen, AVP, Eastech, and Bill Peng, COO, Audeara.



The manufacturing launch marked the confirmation of in-market products utilising Audeara's technology. This is in connection with the licensing agreement between Audeara and Eastech for the manufacture of hearing aids under Eastech's National Medical Products Administration (NMPA) certification.

The hearing aids will be sold under a third-party brand and distributed via a leading Chinese e-commerce hearing aid provider with national reach, opening up a significant new addressable market for the AUA Technology division.

Further supporting the continued momentum in its wholesale and AUA Technology divisions, Audeara is in advanced discussions with multiple distribution and licensing partners across both domestic and international markets, with further updates expected in the near term.

This announcement has been authorised by the board of Audeara Limited.

For more information please visit, audeara.com

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ABOUT AUDEARA

Feel connected, your way.

Audeara Limited (ASX: AUA) is a global hearing health leader specialised in innovative listening solutions for people with hearing challenges.

We are passionate about redefining hearing health, with a particular focus on delivering products that provide world-class tailored listening experiences.

We care about connecting people with experiences that bring them joy - whether that's watching a favourite TV show, FaceTiming family or listening to music with confidence.

All Audeara products are purposefully designed and engineered in Australia with precision detail and state-of-the-art technology. Each product delivers optimum listening experiences to enhance quality of life for people of all ages and abilities.

Audeara sells its products through distributors and resellers in Australia, Europe, Asia and North America, and through e-commerce channels.