Annual General Meeting 2025

Sigma Healthcare

22 October 2025



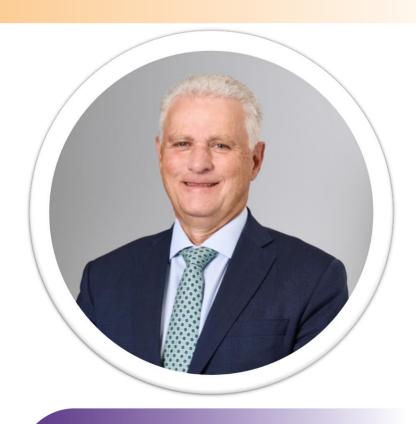
Michael Sammells, Chairman Order of Business



1. Chairman and CEO addresses

2. Formal items of business

- Financial Statements and Reports
- Remuneration Reports
- Re-election of Directors
- Remuneration arrangements
- Ratification of appointment of auditor
- Two conditional spill resolutions (if required)







Board of Directors





Michael Sammells
Independent Non-Executive
Chairman



Vikesh Ramsunder Chief Executive Officer & Managing Director



Mario Verrocchi Non-independent, Executive Director



Annette Carey
Independent
Non-Executive Director



Jack Gance
Non-independent,
Non-Executive Director



Neville Mitchell
Independent
Non-Executive Director



Danielle Di Pilla Non-independent, Executive Director



Dr Christopher (Chris) Roberts AO
Independent
Non-Executive Director



Damien Gance
Non-independent,
Non-Executive Director ¹

¹ On 27 August 2025 it was announced that Damien was stepping down from his Executive role

The transformation of Sigma

Strategic intent of the merger was to create shareholder value and an enhanced customer value proposition from combining the highly complementary logistics and warehousing expertise of Sigma and the pharmacy retail and marketing expertise of **Chemist Warehouse**









FY25

FY25 – a year of transformation and growth



Delivered strong first set of results post merger and upgraded our synergy target from \$60m pa to \$100m pa



Strengthened our Balance sheet and funding flexibility with \$1.5bn debt facility secured to 2028 with only \$752m drawn at year end



Strong cash generation coupled with a focus on improved working capital management to optimise shareholder returns

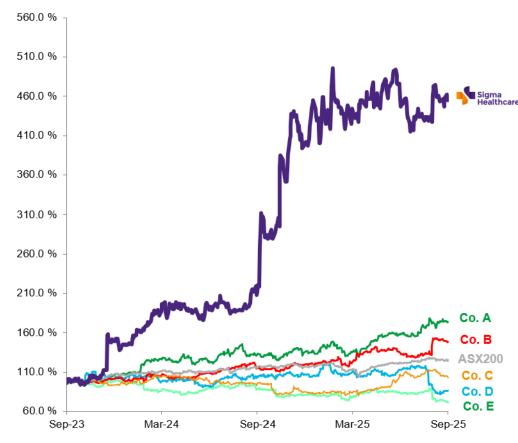


Paid a Final Dividend of 1.3 cps with a Dividend Payout Ratio within our targeted range of 50-70%



Embedded strong Board governance policies, processes and practices and confirmed our leadership team to drive strategic execution

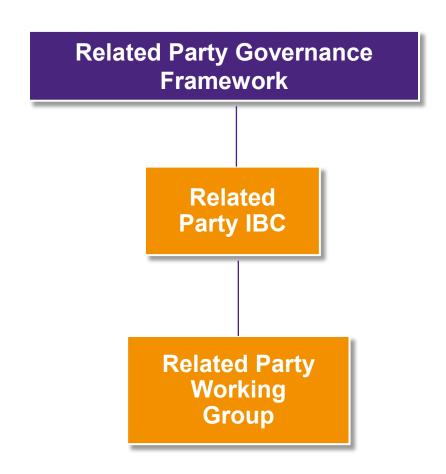
Indexed share price performance over last 2 years (%)



Related Party IBC and Related Party Working Group



- IBC Members Michael Sammells (Chair), Annette Carey and Neville Mitchell
- Related Party Working Group members consist of senior management who are not a Related Party or associate of a Related Party. They have legal, finance and business development expertise
- Since merger, there have been 4 IBC meetings and 5 Related Party Working Group meetings
- All related party transactions approved by the IBC since implementation reflect ordinary course transactions (including franchise agreements, leases, licenses)



ESG update



personal

Sigma standalone ESG report released in May 2025

ESG oversight now within the remit of the Risk, Compliance and Sustainability Committee

Well advanced in preparation for mandatory climate reporting in FY26

Community support exceeded \$8 million in FY25







Vikesh Ramsunder Chief Executive Officer and Managing Director



- 1. Sigma today
- 2. Financial and operational performance highlights
- 3. Integration update
- 4. Trading update







Sigma today



Sigma is now a stronger more integrated healthcare business

one with scale, capability, market reach and growth

Leading distribution player with a combined network of 14 DCs with 260,000 sqm of capacity. We delivered over 532m units in FY25, achieving delivery in full over 99%

Complementary franchise brands across broad market segments with 880 Australian Franchise Network stores and 77 International stores¹

Extensive own and exclusive label brands across health and wellness categories with strong growth potential

















FY25 financial and operational highlights



Demonstrated capability with a highly scalable, capital light business model and attractive long term growth pathways

- Strong financial performance with Normalised revenue up 82.3%, Normalised EBIT up 41.4% and Pro-forma EBIT of \$903.4m
- Like for like growth across the CW network of 11.3%, and total CW retail network sales up 14% to \$10.3bn.
- Distribution volumes were up 29% whilst costs per unit were down 11%, demonstrating strong operational leverage from existing infrastructure
- 35 new CW stores opened during the financial year, maintaining the decade long average rate of annual store openings
- Launch of Wagner generics medicines range in November 2024



Integration update – synergy target upgraded to \$100m

- Synergies target upgraded from \$60m pa to \$100m pa over the next four years, weighted towards year three and four
- Unified our leadership structure to strengthen our business and established a dedicated integration management office
- Announced the closure of three distribution centres
- Converted most 'My Chemist' stores to Amcal or DDS
- Combined support centres into Preston



Trading Update

- Continued roll-out of domestic and international stores to achieve network growth consistent with historical patterns
- Continue to revitalize the Amcal and DDS network, and roll-out own and exclusive label brands to support margin
- Seamless integration remains a priority as we progress towards achieving \$100m synergies
- CW Network Sales up 17.9% 1Q26 compared to 1Q25, with CW likefor-like retail network sales up 14.7%. Reflects strong performance across key categories, as well as stronger GLP1 sales, which only became more meaningful from October last year. This has led to the elevated sales growth in the first quarter of FY26.
- As we enter the important Christmas trading period, our retail network is well prepared to execute with excellence.













Thank you







