ASX Release 22 September 2025

# **Successful Completion \$20M Placement**

Decidr AI Industries Ltd (ASX: DAI) ("Decidr" or "Company") is pleased to advise that further to its ASX Announcement dated 19 September 2025, the Company has received binding commitments for its \$20 million placement (before costs) through the issue of 22,222,223 new, fully paid ordinary shares (the "Placement"), representing 10.7% of existing shares on issue. This represents 9.7% dilution post the Placement.

The Placement Shares will be issued at A\$0.90 per share ("Issue Price"), which represents:

- 4.3% discount to last close
- 1.5% premium on the 10-day VWAP
- 27.6% premium to the 30-day VWAP

Proceeds of the equity raise will be used to fund working capital to accelerate existing deployments, expand the existing customer base, growth capital to acquire new partners, pre-board businesses and for further development of DecidrOS and expand into international markets.

The Placement was supported predominantly by existing and new institutional investors. Morgans Corporate Limited acted as sole Lead Manager and bookrunner to the Placement.

### Decidr's Executive Chairman David Brudenell said:

"This raise reflects the strong momentum Decidr is building through our global partnerships, growing customer base, and expanding agentic ecosystem. The support from institutional investors allows us to accelerate global growth and fast-track the creation of the Agentic Graph—the foundation of Al-native organisations. It's a major step in delivering on our vision to power the Agentic Economy."

Settlement of Placement Shares is expected to occur on 26 September 2025. The new 22,222,223 Placement Shares will rank equally with existing fully paid shares of Decidr and will be issued within the Company's placement capacity under LR 7.1A: 4,804,523 based on the residual capacity following the previous raising and the options underwriting shortfall shares issued and LR 7.1: 17,417,700.

## Key dates

Event	Date
Trading Halt Lifted, announce completion of the Placement	Monday, 22 September 2025
Settlement of New Shares under the Placement	Friday, 26 September 2025
Allotment and trading of New Shares under the Placement	Monday, 29 September 2025

Dates and times are indicative only and subject to change. Unless otherwise specified, all times and dates refer to Sydney time. Decidr reserves the right to amend any or all of these dates and times, with the consent of the Lead Manager, subject to the Corporations Act, the ASX Listing Rules and other applicable laws.

-Ends-

## For further information, please contact:

David Brudenell Executive Chairman, Decidr Al Industries Ltd. E: dbrudenell@decidr.ai

This announcement has been authorised for release by the Board of DAI.

## **About Decidr Al Industries (ASX:DAI)**

Decidr Al Industries is an Agentic Al Enablement Group. With a controlling interest in Decidr.ai, the Group is transforming into an Al-enablement company following the successful deployment of cutting-edge applications using technology developed by <u>Decidr</u>. DAI will also leverage this technology to fuel innovation through new product development, in additional sectors and geographies to unlock rapid growth and gain a competitive edge for its existing businesses and its go-to-market strategy.

To be updated on all DAI activities, news and access historical information register on the DAI Investor Portal: https://decidrindustries.ai/auth/signup

For more information see:

https://www.decidr.ai/ https://ediblebeautyaustralia.com/

https://decidrindustries.ai/ https://13seeds.com.au/

## Disclaimer

The information in this announcement does not constitute investment or financial product advice (nor tax, accounting or legal advice) nor any recommendation to acquire Placement Shares. It does not take into account any individual's investment objectives, financial situation or particular needs. Before making an investment decision, prospective investors should consider the appropriateness of the information having regard to their own objectives, financial situation and needs and seek appropriate advice, including financial, legal, accounting and taxation advice appropriate to their jurisdiction.

The Company is not licensed to provide financial product advice in respect of the Placement Shares. All amounts listed in this announcement are in Australian dollars unless otherwise indicated.

This announcement is not and should not be considered an invitation or offer to acquire or sell shares in the Company or any other financial products, or a solicitation to invest in or refrain from investing in shares in the Company or any other financial products. This announcement is for information purposes only and it is not a prospectus, disclosure document, product disclosure statement or other offering document under Australian law or any other law.

This document is not for release to US wire services or distribution in the United States. This announcement has been prepared for publication in Australia and may not be released to US wire services or distributed in the United States. This announcement does not constitute an offer to sell, or a solicitation of an offer to buy, securities in the United States or any other jurisdiction. Any securities described in this announcement have not been, and will not be, registered under the *US Securities Act of 1933* and may not be offered or sold in the United States except in transactions exempt from, or not subject to, the registration requirements of the US Securities Act and applicable US state securities laws.

# **Equity Raising Presentation**



#### IMPORTANT INFORMATION

The forward-looking statements included in these materials involve subjective judgement and analysis and are subject to significant uncertainties, risks and contingencies, many of which are outside the control of, and are unknown to, Decidr Al Industries Limited ("Decidr" or "DAI" or "The Company"). In particular, they speak only as of the date of these materials, they are based on particular events, conditions or circumstances stated in the materials, they assume the success of The Company's business strategies, and they are subject to significant regulatory, business, competitive, currency and economic uncertainties and risks

Decidr AI Industries Limited disclaims any obligation or undertaking to disseminate any updates or revisions to any forward-looking statements in these materials to reflect any change in expectations in relation to any forward-looking statements or any change in events, conditions or circumstances on which any such statement is based. You should monitor any announcements by the company lodged with the ASX. Nothing in these materials shall under any circumstances create an implication that there has been no change in the affairs of The Company since the date of these materials. Organisation structure is subject to change.

No representation, warranty or assurance (express or implied) is given or made in relation to any forward-looking statement by any person (including The Company). In particular, no representation, warranty or assurance (express or implied) is given in relation to any underlying assumption or that any forward-looking statement will be achieved. Actual future events and conditions may vary materially from the forward-looking statements and the assumptions on which the forward-looking statements are based. Given these uncertainties, readers are cautioned to not place undue reliance on such forward-looking statements. To the maximum extent permitted by law, Decidr disclaims all liability and responsibility (including without limitation, any liability arising from fault or negligence) for any direct or indirect loss or damage which may arise or be suffered through use or reliance on anything contained in, or omitted from, this presentation.

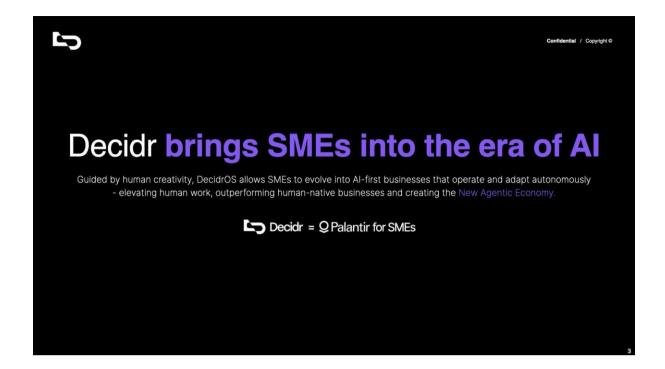
Content and concepts in this presentation are contained in the presentation released in March 2025 as well as public information found on www.decidr.ai and other owned Decidr.ai digital assets

This presentation has been authorised for release by the Board of DAI.

Decidr AI Industries Limited ACN 614 347 269 - 347 Kent St, Sydney NSW 2000, Australia.

All amounts are in AUD \$ unless stated otherwise.

Some amounts may not add due to rounding.





## Accelerating our commercialisation pathway

Transforming the SME landscape, streamlining operations and enhancing efficiencies

- Decidr Al Industries Limited ("Decidr, the "Company or "DAI") is an Agentic Al Enablement Group.
- DAI is transforming into an Al-enablement company, following the successful deployment of cutting-edge applications using technology developed by
- DecidrOS, Decidr's proprietary operating system through Agentic AI Apps caters to SMEs to streamline operations, breaking down data silos and reducing manual work
- Traditional enterprise software is disconnected, with fragmented tools and legacy systems making decision-making and workflows inefficient.
- The lack of scalable enterprise adoption means everyday tasks and processes are slow and costly, whilst integration efficiencies falls behind
- Decidr positions itself as a plug-in Al operating system, bridging the gap between legacy systems and driving efficient growth.

- On 25 August 2025, Decidr announced the acquisition of the remaining 49% of Decidr.ai<sup>1</sup>, reinforcing the Company's commitment to integrating Decidr's proprietary Agentic technology into its operating model and customer offering.
- Full ownership of the Decidr platform enables Decidr to accelerate our Agentic Al strategy with speed and cohesion.
- Acceleration of DecidrOS deployment across commercial and enterprise partnership network Drive global expansion through unified leadership team and streamlined governance structure
- Enhance platform capabilities through consistent product evolution; and
- Increasing revenue scale and operational leverage, consolidating go-to-market, customer success and support functions into a single platform.
- Decidr has completed an Equity Raising via an Institutional Placement of \$20.0m at an Offer Price of \$0.90 per New Share to professional and sophisticated investors, within the Company's existing placement capacity under Listing Rule 7.1 and 7.1A. The Equity Raising is not underwritten.
- Use of proceeds from the Equity raising will further accelerate Decidr's commercialisation and roll out strategy of its Agentic Al platform
- The Equity Raising will strengthen the institutional ownership of Decidr and increase free-float and liquidity in the market for Decidr shares
- Morgans Corporate Limited ("Morgans") acted as sole Lead Manager and bookrunner to the Equity Raising.

Vision

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# **Building the Agentic Web**

Al-first companies that operate autonomously, guided by human creativity

### Stateless Apps

- Online Sales App
- Search App
- Content
- Al Mentor
- Al Talent Agent
- Al Recruiter

### **DecidrOS Platform** Launch

- Agentic Database
- No-code workflow builder
- Executive Functions
- 1st & 3rd party Agentic App
- Autonomous prospect & vendor search & proposal

### Out-of-the-box Al Business release

- Generalised platform
- Aspirations
- Goals
- Developers SDK
- Installable strategies
- Specialist Agentic App marketplace

### Al Business-to-Al Business Network

- · Al ora to Al ora ecosystem
- · Global leap in quality of life

"The Agentic Web"

2024-2025



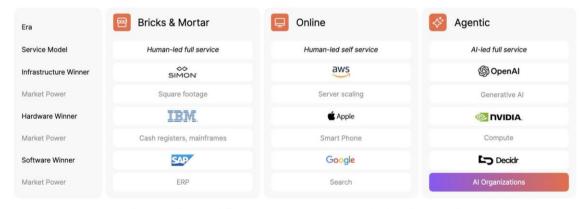
Why now - The Agentic Layer

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# Market forces driving the Agentic economy

Every major technological shift redefines who wins by changing the dominant system of record and removing friction in how customers, products and vendors connect.

In the Agentic era, there will be one record for every customer, product and vendor - and Decidr will own it.



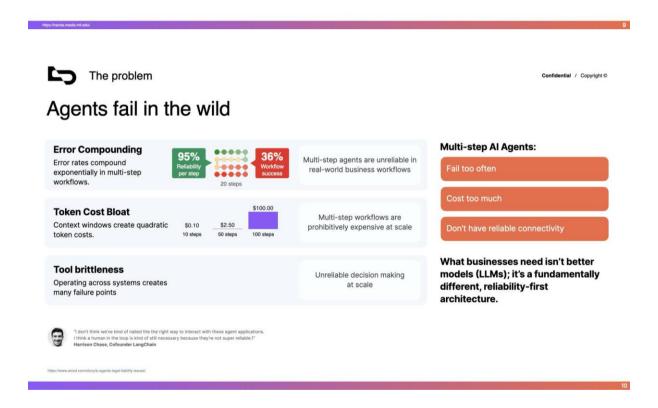
These shifts happen fast once infrastructure and hardware reach a tipping point....which is now

Signals: • Fewer GPT Wrappers • More system buys • Risk-on for outcomes



# 95% of generative AI pilots fail

Despite the rush to integrate powerful new models, about 5% of Al pilot programs achieve rapid revenue acceleration; the vast majority stall, delivering little to no measurable impact on the P&L.

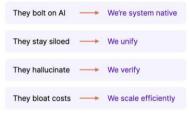




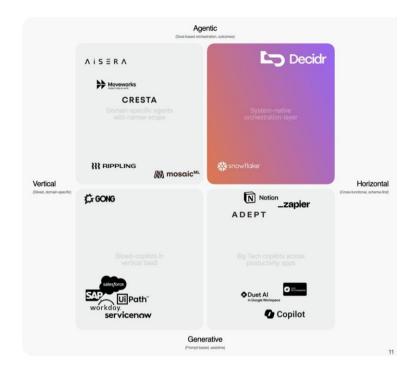
Competitive landscape

# Positioning in the Agentic Economy

Moving beyond generative copilots and vertical agents into the defensible quadrant of horizontal orchestration







Decidr's Agentic Schema: Unique, defensible technology

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# An agentic schema unlocks the power of generative AI

Traditional enterprise software focuses on infrastructure—cloud, pipelines, dashboards—but not meaning. Without context, data is just noise. Decidr solves this by adding semantic clarity through a machine-readable, business-aware model.



Strategic Advantages: Control, Context and Continuity

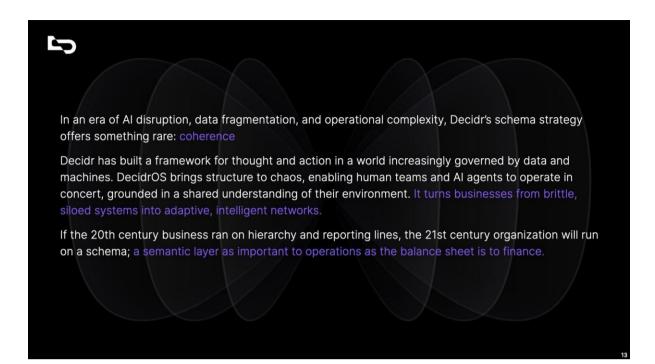
Built-in access control and compliance features reduce onboarding friction.

Lock-in Value

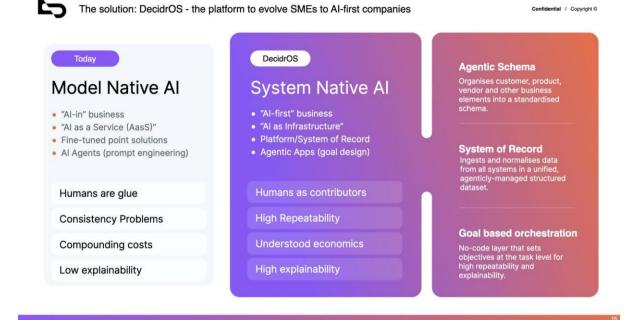
Governance

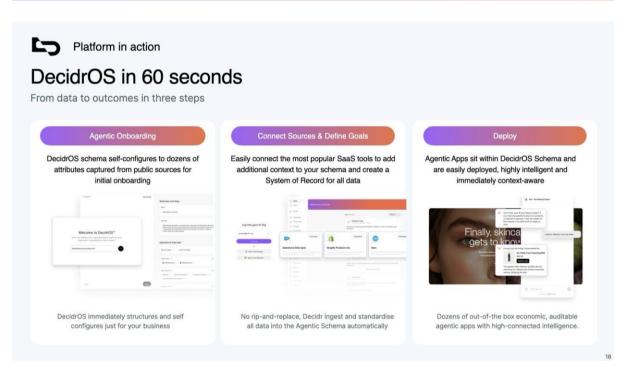
Customers build their operational workflows atop the schema. Over time, it becomes the nerve center of their business; deeply embedded, high-value, and hard to replicate.

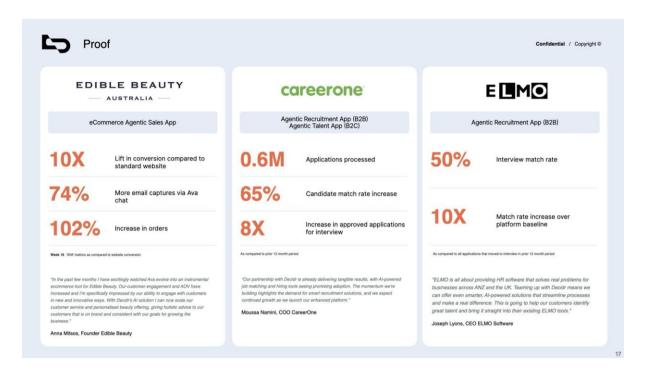
The Decidr Agentic Schema is a first-principles, operational blueprint of the organization itself.



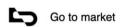








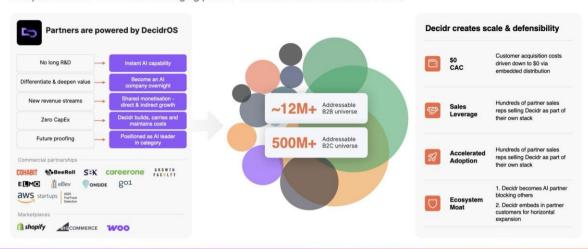


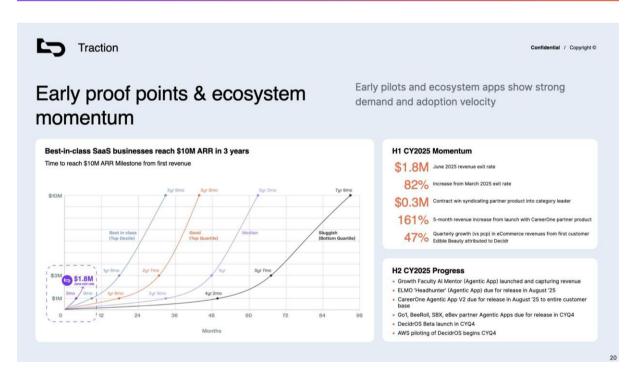


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# Scaling through embedded partnerships

A capital efficient GTM model leveraging partner distribution and embedded Al value



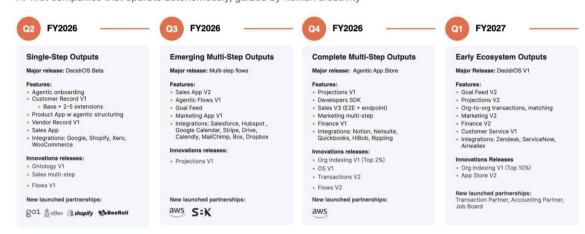




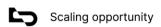
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## Building the Agentic Web

Al-first companies that operate autonomously, guided by human creativity







# Agentic Graph Creation & Fast-track Strategy

Building on an existing partnership universe...

Careerone GROWTH BEEV

Autorian Institute of Maragement BLMO gol

Beeroll aws

And several near-term market entry opportunities to fast-track US expansion and land-grab partnerships.

Beev Traction

Paid piloting started mid-Sept. Very high pilot accuracy:
88% match rate across 10,000 products

Hospitality Partner Expansion

NowBookit partnership signed: access to 11,000 hospitality venues via reservation booking app - deepening sector value

AIM Extension

Currently in negotiation for a 3X-5X increase in CY2026 on June announced contract for for agentic app development in education sector

ELIMO Existing Partner go1 1st agentic app: candidate ranking as default-on for ELMO recruitment customers starting Oct 1. Front and back-book GTM commencing. Go1 on-track for October launch.

SME Pre-boarding

New pre-boarding technology released in DecidrOS Beta to build out 10,000s of AU and US businesses

with new Australian partners announced...

Equity raising

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# Equity raising overview

Driving commercial roll out and deployment of proprietary technology



- Institutional Placement of \$20.0 million to new and existing professional and sophisticated investors through the issue of approximately 22.2 million New Shares within the Company's ASX LR7.1 and 7.1A placement capacity.
- New Shares issued in the Institutional Placement will be approximately 10.7% of current issued capital.
- The Company reserves the right to increase the size of the Placement, subject to demand.
- The placement is not underwritten.
- Equity Raising is priced at an offer price of \$0.90 per new share ("Offer Price"), representing:
- 4.3% discount to the last traded share price of \$0.940 on Thursday, 18 September 2025; and
- 1.5% premium to 10-day VWAP of \$0.886 per share.
- Funds raised will be used for:
- Accelerating deployment of Agentic Al platform direct and with partners
- Accelerating global growth opportunities
- Growth working capital; and
- Costs of the Equity Raising.
- All New Shares issued under the Equity Raising will rank equally with existing shares on issue as at their date of issue
- Morgans Corporate Limited ("Morgans") acted as the sole Lead Manager and bookrunner to the Equity Raising.

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# Sources, uses of funds and pro forma capital structure

Sources	A\$N
Institutional Placement	\$20.00
Cash and cash equivalents balance as at 30 June 2025	\$7.75
Option Exercise	\$8.00
Total Sources	\$35.75
Uses	A\$M
Accelerating commercialisation and deployment of proprietary technology inc. partnerships	\$9.00
International expansion initiatives	\$6.00
	\$20.75
Working capital and costs of the Equity Raising	

Fully paid ordinary shares <sup>1</sup>	Existing shares	% pre-offer	Offer shares issued	Post-offer shares	% Post-offer shares
Lead Nation Holdings	5,217,210	2.5%	0	5,217,210	2.3%
KLI Pty Ltd	4,115,116	2.0%	0	4,115,116	1.8%
Blue Boat Group Limited	3,883,654	1.9%	0	3,883,654	1.7%
Vincent Corp Pty Ltd	3,830,000	1.8%	0	3,830,000	1.7%
Institutional Placement	0	0.0%	22,222,223	22,222,223	9.7%
Other shareholders	190,584,631	91.8%	0	190,584,631	82.9%
Total shares outstanding	207,630,611	100%	22,222,223	229,852,834	100.0%
Other securities					
Options	65,946,950	31.8%	0	65,946,950	28.7%
ESOP – performance rights	2,692,246	1.3%	0	2,692,246	1.2%
Decidr.ai 49% shares <sup>1</sup>	78,400,000	37.8%	0	78,400,000	34.1%

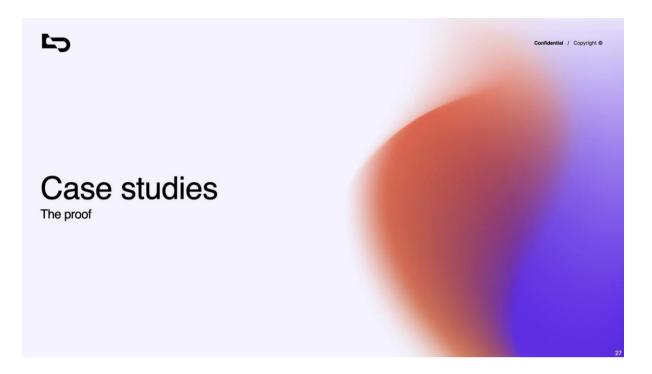


Equity raising

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# Equity raising timetable

Indicative summary of events	Date
Trading halt announced	Friday, 19 September 2025
Placement bookbuild completed	Friday, 19 September 2025
Trading halt lifted – Securities recommence trading on ASX and announce completion of Institutional Placement	Monday, 22 September 2025
Settlement of New Shares under the Institutional Placement	Friday, 26 September 2025
Allotment and Quotation of New Shares under Institutional Placement	Monday, 29 September 2025



Agentic App Scaling - Al Mentor

# Decidr Agentic Apps have bridged the trust divide with expert talent



### Andrea Clarke

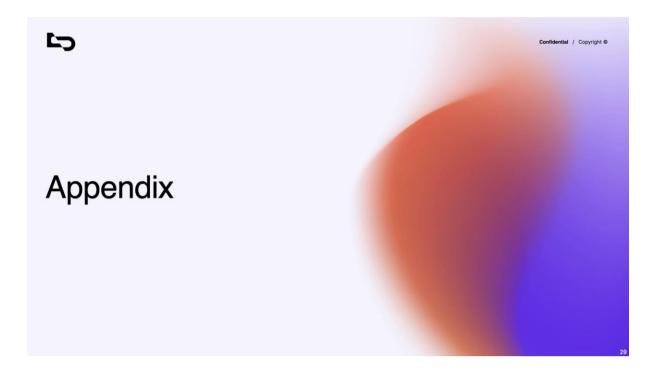
Australian work futurist, award-winning author, and keynote speaker

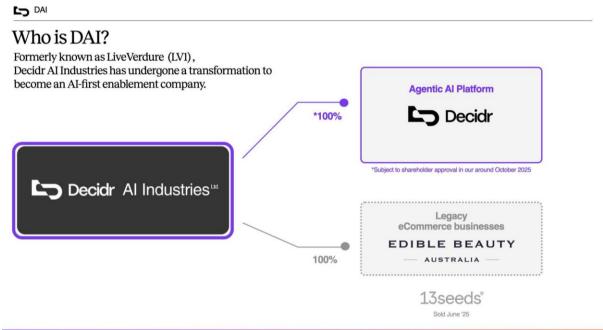


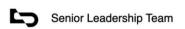
"Its a very personal thing to have an Al version of yourself. I wanted to be represented in a way that ChatGPT couldn't do.

To have your content curated in such a way that's deliberate and more helpful for the user is true to who I am. Decidr was able to achieve this challenge."









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Paul Chan

Paul founded Pureprofile in 2000, raising capital from large institutions, building international teams and alliances and developing industry leading technology platforms. In July 2015, he successfully took Pureprofile public on the Australian Stock Exchange (ASX:PPL), establishing it as a global business with offices worldwide.



## Michael Cindric

like airtasker.com, shipit.com, pureprofile.com and



David Brady

Global CFO

David Brady brings over 18 years of diverse commercial experience to Decidr, consistently driving success across sectors such as FinTech, B28 lending and digital technology. He has expertly overseen businesses at various stages, including startups, scaleups and high-growth private equity ventures.

Most recently, David served as CFO at Angle Asset Most recently, David served as CFD at Angle Asset Finance, a B2B lending company owned by Cerberus Capital. Before this role, he was the CFO for Fine-glant Beforepay Group Limited (ASP. B4P), where laid the groundwork for significant growth, ultimately leading to an IPO in 2022.

and commercial positions at tech-driven companies
Zoom2u Limited, Medical Director, Fusion Payments
and Link Market Services Group.



Ash Farr US President, Global CMO

with a track record across startups, multinationals and Fortune 100 companies.

Ash founded SMART, Australia's largest independent Ash founded SMART, Australia's largest independent marketing services company (acquired by McCann Worldgroup), and SpikeRado, the world's first global music streaming platform to IPO. He began his career at Virgin Group, Isunching new businesses and markets, and later led major innovation programs at WPP and McCann for clients including Mazda, Microsoft, Verizon





Craig Hodges

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# Decidr technology disrupts legacy SaaS technology and reimagines databases for AI

Decidr technology allows businesses to use their current data to shortcut expensive Al training and build costs to deliver highly intelligent, contextually aware Agentic Agents across an entire business.

Decidr Technology Feature	Benefit	Disrupts	Unfair Advantage
Proprietary "Al Database" optimised for Large Language Models (LLM)	Significant reduction in Al build costs     High Al result accuracy     LLM agnostic	Expensive ERP, Datalakes Data cleaning & structuring Al training and retraining	Significant increases in deployment speed     Significant decrease in compute costs
Complete organisational schema design	Uniform data design for all customers     Al-structured data from unstructured and semi-structured data     Highly scalable design for Al-to-Al communication     Upgradable	Al orchestration tools	Faster onboarding and system interoperability     Reusable structure across industries
Agentic data enrichment	Any business gets enterprise-level data     Significant reduction in human costs     Significant increase in data quality and workflow impact	CRM systems Datalakes System connectors	High-quality Al input without enterprise investment     Enables lean Al transformation
Horizontal Agent Deployments	Agentic Agents can be deployed in most areas of the business     Productivity & efficiency gains     Deploys can be fit to the customers' readiness	Al 'point solutions'	Broad applicability accelerates time to value     Future-proof: scales with the business



Defensible Technology - DecidrOS Architecture

## What's new and defensible:

why DecidrOS wins

Where today's point-solutions fail, DecidrOS provides the system design

