

JB HI-FI LIMITED 60 CITY ROAD SOUTHBANK VIC 3006 ABN: 80 093 220 136 www.jbhifi.com.au

## **COMPANY ANNOUNCEMENT**

12 September 2025

# 2025 Annual General Meeting

JB Hi-Fi Limited will hold its 2025 Annual General Meeting on Thursday 30 October 2025 at 10.00 a.m (AEDT).

Attached for release is a letter from the Chair, the 2025 Notice of Meeting and a sample Proxy Form.

Authorised by Doug Smith Company Secretary.



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# Chair's letter to Shareholders

12 September 2025

Dear Shareholders

I am pleased to invite you to attend JB Hi-Fi's 2025 AGM to be held at 10.00 am (AEDT) on Thursday 30 October 2025 at RACV City Club, 501 Bourke Street, Melbourne, Victoria 3000, and online at https://meetnow.global/JBHIFIAGM2025.

The AGM is an important part of the JB Hi-Fi calendar and we encourage you to read these materials and attend the Meeting.

As we have done in recent years, we are offering shareholders a choice of how to attend the Meeting. Attendance can be in person, or online using a smartphone, tablet or computer. If you choose to participate online, you will be able to listen to a live webcast of the Meeting, view the presentations, ask questions and submit your votes in real time during the Meeting.

If you cannot attend the Meeting at the scheduled time, you can still participate by appointing a proxy to attend and vote. A proxy form is enclosed with this letter. If you intend to appoint a proxy, please complete and return your proxy form or appoint a proxy online by 10.00 am (AEDT) on Tuesday 28 October 2025.

Even if you are planning to attend the Meeting online or in person, you are encouraged to cast proxy votes and lodge any questions that you have prior to the Meeting, in case of technical difficulties during the Meeting.

The following information is included in this Notice of Meeting:

- Details of the Items of Business (page 2), which should be read in conjunction with the Explanatory Notes on pages 6 - 13;
- Information on how to participate in the Meeting, vote, appoint a proxy and ask questions (pages 3 5); and
- Proxy Form (see separate document).

The AGM Presentation (including the Chair's and the Group CEO's addresses) will be uploaded prior to the Meeting to the ASX platform and to the JB Hi-Fi Investors website at <a href="https://investors.jbhifi.com.au/annual-general-meetings">https://investors.jbhifi.com.au/annual-general-meetings</a>. For a detailed overview of the JB Hi-Fi Group's performance and operations for the year ended 30 June 2025, please refer to the 2025 JB Hi-Fi Limited Annual Report and the 2025 Sustainability Report, which can be found on the JB Hi-Fi Investors website at <a href="https://investors.jbhifi.com.au/">https://investors.jbhifi.com.au/</a>.

If you haven't done so already, I encourage you to make the switch to paperless shareholder communications. It enables us to provide you with information more quickly, at a lower cost, and is better for the environment. To make the switch please visit the Company's share registry, Computershare Investor Services, at www.investorcentre.com/au.

On behalf of the Board, thank you for your continued support as a shareholder. We look forward to your attendance at the Meeting.

Yours sincerely,

Stephen Goddard

Chair

JB Hi-Fi Limited

# **NOTICE OF ANNUAL GENERAL MEETING 2025**

JB Hi-Fi Limited ("Company") will hold its Annual General Meeting ('AGM' or 'Meeting') at 10.00am (AEDT) on Thursday 30 October 2025.

The Meeting will be held at RACV City Club, 501 Bourke Street, Melbourne, Victoria 3000 and attendees may also attend online at <a href="https://meetnow.global/JBHIFIAGM2025">https://meetnow.global/JBHIFIAGM2025</a>.

# **ITEMS OF BUSINESS**

#### Item 1 Financial and other Reports

To receive and consider the Financial Report, the Directors' Report and Auditor's Report for the financial year ended 30 June 2025.

#### Item 2 Election and Re-election of Directors

To consider and, if thought fit, pass the following as separate ordinary resolutions:

- (a) "That Mr Stephen Goddard, being a Director of the Company who retires by rotation pursuant to the Company's Constitution, and being eligible offers himself for re-election, is re-elected as a Director of the Company."
- (b) "That Mr Mark Powell, being a Director of the Company who retires by rotation pursuant to the Company's Constitution, and being eligible offers himself for re-election, is re-elected as a Director of the Company."
- (c) "That Ms Sheila Lines, being a Director of the Company appointed since the last Annual General Meeting, who retires pursuant to the Company's Constitution and being eligible offers herself for election, is elected as a Director of the Company."

#### Item 3 Remuneration Report

To consider and, if thought fit, pass the following as a non-binding ordinary resolution:

"That the Remuneration Report (which forms part of the Directors' Report) for the financial year ended 30 June 2025 be adopted."

#### Item 4 Approval of allocation of restricted shares to Executive Director

To consider and, if thought fit, pass the following as an ordinary resolution:

"That the allocation of restricted ordinary shares to Executive Director, Mr Nick Wells, on the terms and conditions described in the Explanatory Notes to this Notice of Meeting, be approved."

Doug Smith
Company Secretary
12 September 2025

# **INFORMATION FOR SHAREHOLDERS**

# Participating in the Meeting

All shareholders are entitled to attend the AGM.

## Attending in person

Shareholders can attend the Meeting in person at RACV City Club, 501 Bourke Street, Melbourne. VIC 3000.

#### Participating online

To participate in the Meeting online via the Computershare Meeting Platform, visit <a href="https://meetnow.global/JBHIFIAGM2025">https://meetnow.global/JBHIFIAGM2025</a> on your smartphone, tablet or computer. You will need the latest versions of Chrome, Safari, Edge or Firefox.

Registration for attendees will open at 9.30 am (AEDT).

To make the registration process quicker, please have your SRN/HIN and registered postcode or country ready. Proxyholders attending online will need to contact Computershare on +61 3 9415 4024 prior to the Meeting to obtain their login details.

To participate in the Meeting online follow the instructions below.

- 1. Click on 'Join Meeting Now'.
- 2. Enter your SRN/HIN, or the proxyholder login details provided by Computershare.
- Enter your postcode registered to your holding if you are an Australian securityholder. If
  you are an overseas securityholder select the country of your registered holding from the
  drop-down list.
- 4. Accept the Terms and Conditions and click 'Continue'.

Further information regarding participating in the Meeting online, including browser requirements, is detailed in the Online Meeting Guide available at <a href="https://www.computershare.com.au/virtualmeetingguide">www.computershare.com.au/virtualmeetingguide</a>.

Corporate shareholders and corporate proxies who wish to appoint a representative to attend and vote at the Meeting on their behalf must provide that person with a properly executed letter or other document confirming that they are authorised to act as their representative. A form of authorisation may be obtained from Computershare. A copy of the authorisation must be lodged with Computershare before the Meeting.

#### Entitlement to vote

You are eligible to vote at the AGM if you are registered as a shareholder at 7.00 pm (AEDT) on Tuesday 28 October 2025. Transactions in the Company's shares which are registered after that time will be disregarded in determining entitlements to vote at the Meeting.

With respect to joint shareholders, all holders may attend the Meeting but only one shareholder may vote at the Meeting in respect of the relevant shares (including by proxy). If multiple joint shareholders are present and vote in respect of the relevant shares, only the vote of the joint shareholder whose name appears first in the register in respect of the relevant shares is counted.

# Voting

Voting on all resolutions will be conducted by a poll.

All resolutions are ordinary resolutions and will be passed if at least 50% of votes cast by shareholders entitled to vote on the resolution are cast in favour of the resolution.

Shareholders may vote at the Meeting in one of two ways:

 in advance of the Meeting, by appointing a proxy (preferably the Chair of the Meeting) by 10.00 am (AEDT) on Tuesday 28 October 2025. The Company recommends that shareholders do this in case of technical difficulties at the Meeting; or  live during the Meeting, either by attending in person or online. Further information for attendees in person will be provided during the Meeting and further information for online attendees is set out in the Online Meeting Guide available at www.computershare.com.au/virtualmeetingguide.

# **Appointing a Proxy**

If you are a shareholder entitled to vote, you may appoint a proxy.

A proxy need not be a shareholder of the Company. Shareholders are encouraged to notify their appointed proxy of the appointment to enable the proxy to participate in the Meeting and to exercise your voting instructions. Appointed proxies will need to contact Computershare Investor Services to obtain their unique email invitation link to vote online. Further details are available in the Online Meeting Guide available at

<u>www.computershare.com.au/virtualmeetingguide</u>. We suggest that you appoint the Chair of the Meeting as your proxy.

If you do not specify a proxy in your completed proxy form, or if the person you appoint as proxy does not participate in the AGM, the Chair of the Meeting will be taken to be your proxy by default. In accordance with the Corporations Act 2001, any directed proxies that are not voted as directed at the Meeting will automatically default to the Chair, who is required to vote proxies as directed.

If you are a shareholder entitled to cast two or more votes, you may appoint two proxies and specify the number or proportion of votes that each may exercise, failing which each may exercise half of the votes.

# Lodging your Proxy Form

Proxies must be received by 10.00 am (AEDT) on Tuesday 28 October 2025.

The easiest way to appoint a proxy is to do it online at <a href="www.investorvote.com.au">www.investorvote.com.au</a>. If you need your six-digit Control Number and your Securityholder Reference Number (SRN) or Holder Identification Number (HIN), this information is located on the front of your Shareholder Letter/Proxy Form. You will be deemed to have signed your proxy form if you lodge it in accordance with the instructions on the website.

Alternatively, you can lodge your completed and signed Proxy Form (together with any Power of Attorney or other authority under which the appointment was signed, or a certified copy):

- by mail to: Computershare Investor Services Pty Limited, GPO Box 242, Melbourne Victoria 3001; or
- by fax to: 1800 783 447 (within Australia) or 61 3 9473 2555 (outside Australia).

Intermediary Online subscribers (custodians) can submit their voting intentions at <a href="https://www.intermediaryonline.com">www.intermediaryonline.com</a>.

#### **Directed and Undirected Proxies**

If you appoint a proxy and specify how your proxy is to vote, your proxy must vote the way that you have specified. If you appoint a proxy but do not specify the way your proxy is to vote, your proxy may vote as they choose (subject to the voting restrictions and exclusions outlined in this Notice).

You are encouraged to appoint the Chair of the Meeting as your proxy and to actively direct your proxy how to vote on each item of business by marking the appropriate boxes on the Proxy Form.

If you appoint the Chair of the Meeting as your proxy, or the Chair becomes your proxy by default, and you direct the Chair how to vote on an item of business, the Chair must vote in accordance with your direction.

If you appoint the Chair of the Meeting as your proxy or he becomes your proxy by default, and you do not provide any voting directions on your proxy vote, by validly submitting your proxy you will be expressly authorising the Chair to cast your vote on all Items as he sees fit,

including Items 3 and 4 even though these resolutions are connected with the remuneration of the Company's key management personnel.

The Chair of the Meeting intends to vote all available proxies in favour of all resolutions.

# **Key Management Personnel Voting Restrictions and Exclusions**

Under the Corporations Act and ASX Listing Rules, voting restrictions and exclusions apply to the Company's key management personnel and their closely related parties for Resolutions 3 and 4. The term "closely related party" in relation to a member of the Company's key management personnel includes a spouse, dependent and certain other close family members, as well as any companies controlled by the key management personnel's closely related parties. The Company's key management personnel ("KMP") for the financial year ended 30 June 2025 are the Chair, the other Non-Executive Directors, the two Executive Directors (Terry Smart and Nick Wells) and the 3 other senior executives classed as KMP in the Company's Remuneration Report. Although, as previously announced to the ASX, Terry Smart will leave the Company on 3 October 2025 and will no longer be a member of KMP at the time of the AGM, he will be treated as a KMP for the purpose of all voting restrictions and exclusions outlined in this Notice. Please refer to the Explanatory Notes for further information.

# Asking Questions - before and during the Meeting

You can submit questions prior to the Meeting (including questions to the Auditor) at <a href="https://www.investorvote.com.au">www.investorvote.com.au</a> no later than 10.00 am on Tuesday 28 October 2025.

You may also submit your questions and comments during the Meeting, whether you are attending in person or online:

- if you are attending in person when the Chair invites questions;
- If you are attending online by following the instructions in the Online Meeting Guide at www.computershare.com.au/virtualmeetingguide.

Written questions to the Auditor should relate to the content of the Auditor's Report or the conduct of the audit.

The Chair of the Meeting will endeavour to address as many of the questions as possible during the course of the Meeting. However, there may not be sufficient time available at the Meeting to address all of the questions raised.

#### **Technical Difficulties**

Technical difficulties may arise during the course of the Meeting. The Chair has discretion as to whether and how the Meeting should proceed in the event that this happens. In exercising his discretion, the Chair will have regard to the number of shareholders impacted and the extent to which participation in the business of the Meeting is affected.

Where he considers it appropriate, the Chair may continue to hold the Meeting and transact business, including conducting a poll and voting in accordance with valid proxy instructions. For this reason, shareholders are encouraged to lodge a proxy by 10.00 am (AEDT) on Tuesday 28 October 2025, even if they plan to attend online.

In the event of the need to postpone or adjourn the Meeting, the Company will provide an update on the ASX platform and its investor website: <a href="https://investors.jbhifi.com.au/annual-general-meetings">https://investors.jbhifi.com.au/annual-general-meetings</a>

# **EXPLANATORY NOTES TO THE ITEMS OF BUSINESS**

# Item 1: Financial and other reports

The Company's Annual Report 2025 (which includes the Financial Report, the Directors' Report and the Auditor's Report) is available on the Company's investor website at <a href="https://investors.jbhifi.com.au/annual-general-meetings">https://investors.jbhifi.com.au/annual-general-meetings</a>. A printed copy of the Annual Report has been sent only to those shareholders who have elected to receive a printed copy.

Whilst shareholders will be given a reasonable opportunity to ask questions about, and make comments on, the reports and the Company's management, businesses, operations, financial performance and prospects, there will be no formal resolution regarding the reports put to the Meeting. The Company's Auditor will also attend the Meeting to answer any questions in relation to the Auditor's Report and the conduct of the audit. Shareholders may also submit questions in advance of the Meeting in accordance with the instructions in this Notice.

### 2. Election and Re-election of Directors

#### Background and Further Information

Under Listing Rule 14.5 the Company must hold an election of Directors at each Annual General Meeting.

As previously announced to the ASX on 11 August 2025, Group Chief Executive Officer and Executive Director, Terry Smart, will retire from his roles with the Company on 3 October 2025, prior to the Annual General Meeting.

As previously announced to the ASX on 15 August 2025, after 14 years on the Board, Ms Beth Laughton will retire from the Board with effect from the conclusion of the Annual General Meeting and is not seeking re-election.

Stephen Goddard and Mark Powell retire by rotation in accordance with the Company's Constitution and Listing Rule 14.4, and offer themselves for re-election as Directors. In the event that a resolution for the re-election of a Director is not passed, that Director will cease to hold office at the end of the Annual General Meeting.

Sheila Lines has been appointed as a Director by the Board with effect from 15 August 2025. In accordance with the Company's Constitution and Listing Rule 14.4, Ms Lines will hold office until the conclusion of the Annual General Meeting unless elected at the Meeting. Ms Lines therefore offers herself for election as a Director.

A profile of each candidate seeking election or re-election as a Director, and any other information that the Company believes to be relevant to the decision on whether or not to elect or re-elect such person, is set out below.

## (a) Mr Stephen Goddard Non-Executive Director MSc. BSc (Hons)

Stephen was appointed to the Board in August 2016 and became Chairman on 1 July 2020. Stephen is also Chair of the Company's Remuneration and Nominations Committee and was a member of the Audit and Risk Management Committee until 30 June 2020. Stephen has more than 30 years' retail experience having held senior executive positions with some of Australia's best-known retailers. These include Finance Director and Operations Director for David Jones, founding Managing Director of Officeworks, and various senior management roles with Myer. Stephen was previously a non-executive director and Chair of the Audit and Risk Management Committees of Accent Group Limited, Nick Scali Limited and GWA Group Limited.

The Board considers Stephen to be an independent director.

#### (b) Mr Mark Powell

Non-Executive Director

BSc (Hons), MSc, MBA (Distinction), BApp. Theol, MA

Mark was appointed to the Board in March 2017, having been an advisor to the board of The Good Guys for 18 months prior to its acquisition by the Company. He is currently a member of the Remuneration and Nominations Committee and was a member of the Audit and Risk Management Committee from 2017 to 2023. Mark has over 30 years' executive experience in retail, logistics and wholesale distribution in the UK, Spain, North America, Australia and New Zealand. This includes being UK Logistics Operations Director for Tesco Plc, running Wal-Mart Canada's logistics operations and as CEO of the Warehouse Stationery retail chain in New Zealand. Mark also spent five years as Group CEO for The Warehouse Group, a NZX listed retail group which includes technology and appliances retailer Noel Leeming. Mark is currently a non-executive director and lead independent director of Bapcor Limited, a non-executive director of My Food Bag Group Limited and Chair of its Nomination and Remuneration Committee, and a non-executive director of Stihl Pty Limited. Mark was previously a non-executive director of Kiwi Property Group and Chair of its ESG Committee and a non-executive director and member of the Strategy and Audit, Compliance & Risk Committees of 7-Eleven Australia.

The Board considers Mark to be an independent director.

## (c) Ms Sheila Lines Non-Executive Director LLB (Hons), CA

Sheila was appointed to the Board with effect from 15 August 2025 and also joined the Company's Audit and Risk Management Committee at that time. Sheila is a Chartered Accountant with over 28 years' experience as a CFO, CEO and director across multiple industries including retail, media, telecoms and technology, with over 20 years of these being in public companies in Australia and overseas. Sheila's experience includes roles as Chief Financial Officer and Company Secretary of Nick Scali Limited, as Chief Financial Officer of oOh!media Limited, Cabcharge Australia and Bpay, and as Chief Executive Officer of Bermuda based KeyTech Limited. Sheila is a member of Chartered Accountants Australia and New Zealand and holds a Bachelor of Laws (Hons) from University College London.

Prior to her appointment, the Company conducted appropriate checks into Sheila's background and experience and those checks revealed no information of concern.

The Board considers Sheila to be an independent director.

#### **Board Recommendation**

Having considered the skills, experience, knowledge and the independence of each candidate (and being of the view that each candidate has sufficient capacity to undertake the duties expected of them by the Company), the Board recommends (with each Director abstaining in respect of their own election or re-election) that shareholders vote in favour of each of these resolutions. The Chair will vote all available undirected proxies in favour of these resolutions.

### **Item 3: Remuneration Report**

#### Background and Further Information

The Directors' Report for the year ended 30 June 2025 (which is contained in the Company's Annual Report) contains a Remuneration Report, which sets out the policy for the remuneration of key management personnel (being the Chair, the other Non-Executive Directors, the two Executive Directors for that year (Terry Smart and Nick Wells) and the 3 other senior executives classed as KMP in the Company's Remuneration Report).

The Corporations Act requires that a resolution that the Remuneration Report be adopted be put to a vote. The vote is advisory only and does not bind the Company or its Directors. However, when considering the future remuneration arrangements of the Company, the

Remuneration & Nominations Committee and the Board will take into account feedback from shareholders in relation to the Company's remuneration strategy, including the discussion and vote on this resolution.

As a result of provisions in the Corporations Act known generally as the "two strikes rule", shareholders should note that the result of the vote on this Item may affect next year's Annual General Meeting. If 25% or more of the votes cast are "against" the adoption of the Remuneration Report at both the 2025 and 2026 Annual General Meetings, the Corporations Act requires a resolution whether to spill the Board to be put to the 2026 AGM. The Directors therefore encourage shareholders to apply the same level of diligence as for the other resolutions being considered at the Meeting in casting their vote on this Item 3.

A summary of the key points in the Remuneration Report is set out below.

#### FY25 Remuneration Report Overview

The Board recognises that the performance of the Group depends on the quality and motivation of its people, including both the Executive KMP and the more than 16,000 employees of the Group across Australia and New Zealand. The Company's remuneration strategy seeks to appropriately reward, incentivise and retain key employees. The Board aims to achieve this by setting competitive remuneration packages ("packages") that include a mix of fixed remuneration and incentives under the Company's Variable Reward Plan ("VRP").

The 2025 financial year has been another strong year for the Group. The Group continued to outperform expectations throughout the year, with the Group's unique consumer electronics and home appliance offering resonating with its customers and strong execution by management continuing to grow its market share in a challenging economic environment.

Management delivered EBIT of \$694.1 million, NPAT of \$462.4 million and EPS of 423.0 cents per share, all of which significantly outperformed annual analyst consensus expectations at the start of the financial year.

In addition to driving these financial outcomes, management has also executed on a number of key strategic initiatives aimed at further developing and reinforcing the Group over the longer term. These include the acquisition of 75% of e&s, a leading retailer of premium home appliances and bathroom products, further enhancing the Group's multichannel capability, continuing to improve the Group's supply chain and successfully implementing sustainability initiatives.

As a result of the above, and despite macroeconomic headwinds, the Group has continued to pay strong dividends to shareholders of \$385.9 million in FY2025 and has generated absolute total shareholder return of 85.4% in the past 12 months with a closing share price of \$110.35 at 30 June 2025.

This strong performance has resulted in an increase in value for shareholders and is reflected in the Executive KMP VRP achievement outcomes for the year with Executive KMP earning between 89% and 93% of rewards available for FY2025.

Further detail is available in the full Remuneration Report which can be found in the Company's Annual Report.

# **Board Recommendation**

Noting the interest of each Director, the Board recommends that shareholders vote in favour of this non-binding resolution. The Chair will vote all available undirected proxies in favour of this resolution.

#### Voting Exclusion

The Company will disregard any votes cast on Item 3:

- in any capacity by or on behalf of a member of the key management personnel whose remuneration is disclosed in the Remuneration Report or his/her closely related parties; or
- as a proxy by a member of the key management personnel at the date of the Meeting or any of his/her closely related parties,

unless the vote is cast as proxy for a person entitled to vote on Item 3:

- in accordance with a direction on the proxy form; or
- by the Chair of the Meeting pursuant to an express authorisation to exercise the proxy as the Chair thinks fit, even though the resolution is connected directly or indirectly with the remuneration of the key management personnel of the Company.

### Item 4: Approval of allocation of Restricted Shares to Executive Director

#### Background and Further Information

The Board believes that a significant portion of Executive remuneration should be linked to sustained growth in long term shareholder wealth. In that regard, the Company operates a Variable Reward Plan ("VRP") as part of its long term remuneration strategy.

While shareholder approval of the allocation of restricted shares pursuant to the FY2025 VRP to Executive Director, Nick Wells, is not required under the Listing Rules as the Company acquires shares on market to satisfy this allocation, the Company is seeking shareholder approval for this allocation as a matter of good governance.

Accordingly, shareholder approval is sought for the allocation to Executive Director, Mr Nick Wells, of 12,012 ordinary shares earned by Mr Wells under the Variable Reward Plan during FY2025, the terms and conditions attaching to which are summarised in the Table set out in Appendix 1.

If allocated, details of these shares will be published in the Company's 2026 Annual Report. If shareholders do not approve the allocation, issues may arise with the competitiveness of the total remuneration package of Mr Wells and alignment of rewards with other senior executives in the Group. The Board would then need to consider alternative remuneration arrangements for Mr Wells which are consistent with the Company's remuneration principles, including providing a cash amount up to the value of the earned incentive component of his total FY2025 remuneration package in lieu of the allocation of the restricted shares.

Approval is not being sought for the allocation of restricted shares to Terry Smart pursuant to the FY2025 VRP on the basis that, as set out above, approval is not required under the Listing Rules and because Terry will leave the Company before the Annual General Meeting.

#### **Board Recommendation**

The Board (other than Mr Wells) recommend that shareholders vote in favour of this resolution. The Chair will vote all available undirected proxies in favour of this resolution.

# **Voting Exclusion**

The Company will disregard any votes cast in favour of Item 4:

- in any capacity, by or on behalf of Mr Wells or any of his associates; and
- as a proxy by a member of the key management personnel at the date of the Meeting or any of their closely related parties,

unless the vote is cast on Item 4:

- as proxy or attorney for a person entitled to vote on Item 4 in accordance with a direction given to the proxy or attorney to vote on Item 4 in that way; or
- as proxy for a person entitled to vote on the resolution by the Chair of the Meeting
  pursuant to an express authorisation to exercise the proxy as the Chair thinks fit, even
  though the resolution is connected directly or indirectly with the remuneration of the key
  management personnel of the Company; or
- by a holder acting solely in a nominee, trustee, custodial or other fiduciary capacity on behalf of a beneficiary, provided the following conditions are met:
  - the beneficiary provides written confirmation to the holder that the beneficiary is not excluded from voting, and is not an associate of a person excluded from voting, on the resolution; and
  - the holder votes on the resolution in accordance with directions given by the beneficiary to the holder to vote in that way.

# Appendix 1: Summary of Restricted Shares to be allocated to N. Wells

Number and value of restricted shares earned	Approval is being sought for the allocation to Mr Wells of \$1,377,984 worth of restricted shares, being Mr Wells' FY2025 VRP share award. Based on the volume weighted average price of shares traded on the ASX in the 5 trading days immediately following the release of the Company's FY2025 financial results (\$114.71), this amounts to 12,012 restricted shares.  This amount represents 90% of the shares that could have been earned by Mr Wells under the FY2025 VRP, based on Mr Wells' incentive achievement outcomes against the relevant KPIs (see below for further detail).
Achievement against KPIs	Under the FY2025 VRP for Mr Wells, performance was assessed against a scorecard of robust measures, with:  • 75% of the available rewards under the plan based on Group EPS growth; and
	25% of the available rewards under the plan based on strategic measures approved by the Board and aligned with the Group's long term corporate plans.
	Overall, based on performance in FY2025, Mr Wells achieved 90% of the available incentive.
	Details of the composition and achievement of targets/measures for FY2025 are set out in Appendix 2.
	Restricted shares are not subject to any additional performance-based vesting conditions during the restriction period.
Price payable on allocation	No amount will be payable by Mr Wells in respect of the allocation of the restricted shares.
Restrictions	Following allocation, the restricted shares will be held on trust for Mr Wells in the JB Hi-Fi Employee Share Trust. Mr Wells will be restricted from transferring, selling, gifting, encumbering, granting security over, or hedging the restricted shares until the relevant restriction period has ended as follows:
	one third will cease to be subject to restriction one year after allocation (August 2026);
	one third will cease to be subject to restriction two years after allocation (August 2027); and
	one third will cease to be subject to restriction three years after allocation (August 2028).
	The effective allocation date for the purpose of these restriction periods will be 12 August 2025 (the date following the release of the Company's FY2025 results).
Minimum Shareholding Policy	Mr Wells is subject to the Group's Minimum Shareholding Policy for Group Executives which requires Mr Wells to hold shares equal in value to 1.5 times fixed annual remuneration. Based on the Company's share price on 31 August 2025, the value of Mr Wells' current shareholding significantly exceeds this amount.
Dividends and Votes	Whilst the restricted shares are subject to the restrictions set out above, Mr Wells is still entitled to receive the dividends on the shares (and associated franking credits) and to exercise the votes on those shares. Mr Wells is also entitled to participate in any bonus or rights issue in respect of the restricted shares, although any share issued under any bonus issue in respect of any restricted share will also be restricted until the end of the

	relevant restriction period.
Clawback	Restricted shares are subject to clawback at the Board's discretion in the event of fraud, dishonesty, material misstatement, material breach or negligence by Mr Wells and in certain other circumstances.
Cessation of employment	<ul> <li>If Mr Wells ceases to be employed during the restriction period he will, subject to the Board's discretion:</li> <li>forfeit the restricted shares if he is a "bad leaver" (termination for cause or resignation to work for a competitor);</li> <li>retain the restricted shares, subject to the restrictions, if he is a "good leaver" (retirement, redundancy, disablement, mental/terminal illness or death).</li> <li>The treatment of restricted shares if Mr Wells leaves during the restriction period in other circumstances is at the Board's discretion.</li> </ul>
Trading restrictions	The trading restrictions set out in the Company's Securities Trading Policy will apply to any shares acquired under the VRP, even when the restriction period has ended.
Board Discretion	The Board has broad discretions under the VRP Rules in respect of: the forfeiture of awards; the treatment of awards in the event of a change of control of the Company, reorganisation of the issued share capital of the Company, or disposal of material assets by the Company; and in certain other circumstances including those summarised above.

Appendix 2: Composition and achievement of targets/measures for FY2025 VRP award

MEASURE	BACKGROUND	OUTCOME		
FINANCIAL (75%)				
Group EPS	5.4% EPS growth from FY2024. EPS for FY2025 was 423.0 cents per share compared to 401.4 cents per share in FY2024. (i)	Above Target		
	Financial outcome	91%		
	has been impacted by the one-off \$13.7 million expense relating to the resolution of the jainst The Good Guys.			
STRATEGIC (2	5%)			
Group / Divisional OHS	Ongoing focus on rollout of key strategic OHS initiatives including:	Above Target		
	enhancement of mental health & wellbeing training (including the management of psychosocial risks);			
	enhancement of training on the management of aggressive customers and shoplifters; and			
	focus on safe manual handling practices including the introduction of new equipment to reduce the need for manual handling.			
Sustainability Initiatives	Driving and supporting Group Sustainability initiatives including;	Above Target		
	implementation of initiatives to achieve "net zero" target (Scope 1 and 2) by 2030, including significant increase in sourcing of green energy;			
	roll-out of updated ethical sourcing /modern slavery policy;			
	completed roll-out of e-waste recycling bins to all JB Hi-Fi Australia and The Good Guys stores;			
	implementation of waste management initiatives (including setting long-term targets for waste diversion from stores) and ongoing roll-out of the Group's sustainable packaging strategy for private label products; and			
	driving workplace giving program membership and initiatives.			

MEASURE	BACKGROUND	OUTCOME
People – Succession, Talent, Diversity & Inclusion	Several internal promotions to senior management positions including D. Giansalvo to KMP.  Implementation of strategic Succession/Talent initiatives including:  • continued focus on succession framework for management positions within the Group;  • ongoing use of Talent Mapping using the Group's Competency Framework across the businesses to assist in identifying and growing diverse talent in a structured and measurable way; and  • use of individual development plans for high performers. Improvement in diversity statistics including increase in female territory/area managers across the Group from 28% to 29%.  Implementation of strategic Diversity & Inclusion initiatives including:  • further embedding behavioural competencies for all roles throughout the Group, to identify high potential talent and equalise recruitment & selection practices;  • continued promotion of the "Speak Up" initiative to create an environment where team members can bring forward any concerns relating to inclusion, respect, and safety in the workplace;  • updated Equal Opportunity and Workplace Behaviour Training and annual engagement and inclusion surveys;  • continued investment in the Group Women in Leadership Program with 129 participants completing the program in FY2025; and  • the establishment of a Reconciliation Working Group which is responsible for identifying and pursuing opportunities across the Group where it can make a positive impact for Aboriginal and Torres Strait Islander	Above Target
Group / Brand Strategic Growth Initiatives	Peoples.  Significant strategic initiatives implemented including:  acquisition of e&s  introduction of JB Hi-Fi Marketplace;  improvements in visual merchandising, store formats and layouts;  ongoing implementation of long term growth initiatives, including new product lines and "multichannel"; and  significant improvement in supply chain capability, peakperiod stock-flow, and customer delivery experience.	Above Target
	Strategic outcome	86%
	FINAL OUTCOME (% of maximum)	90%



**JB Hi-Fi Limited** ABN 80 093 220 136

### Need assistance?



Phone:

1300 302 417 (within Australia) +61 3 9415 4136 (outside Australia)



Online:

www.investorcentre.com/contact



# YOUR VOTE IS IMPORTANT

For your proxy appointment to be effective it must be received by 10:00am (AEDT) on Tuesday, 28 October 2025.

# **Proxy Form**

### How to Vote on Items of Business

All your securities will be voted in accordance with your directions.

#### APPOINTMENT OF PROXY

Voting 100% of your holding: Direct your proxy how to vote by marking one of the boxes opposite each item of business. If you do not mark a box your proxy may vote or abstain as they choose (to the extent permitted by law). If you mark more than one box on an item your vote will be invalid on that item.

**(Noting a portion of your holding:** Indicate a portion of your voting rights by inserting the percentage or number of securities you wish to vote in the For, Against or Abstain box or boxes. The sum of the votes cast must not exceed your voting entitlement or 100%.

Appointing a second proxy: You are entitled to appoint up to two proxies to attend the meeting and vote on a poll. If you appoint two proxies you must specify the percentage of votes or number of securities for each proxy, otherwise each proxy may exercise half of the votes. When appointing a second proxy write both names and the percentage of votes or number of securities for each in Step 1 overleaf.

A proxy need not be a securityholder of the Company.

# SIGNING INSTRUCTIONS FOR POSTAL FORMS

**Individual:** Where the holding is in one name, the securityholder must sign.

**Joint Holding:** Where the holding is in more than one name, all of the securityholders should sign.

**Power of Attorney:** If you have not already lodged the Power of Attorney with the registry, please attach a certified photocopy of the Power of Attorney to this form when you return it.

**Companies:** Where the company has a Sole Director who is also the Sole Company Secretary, this form must be signed by that person. If the company (pursuant to section 204A of the Corporations Act 2001) does not have a Company Secretary, a Sole Director can also sign alone. Otherwise this form must be signed by a Director jointly with either another Director or a Company Secretary. Please sign in the appropriate place to indicate the office held. Delete titles as applicable.

#### PARTICIPATING IN THE MEETING

#### **Corporate Representative**

If a representative of a corporate securityholder or proxy is to participate in the meeting you will need to provide the appropriate "Appointment of Corporate Representative". A form may be obtained from Computershare or online at www.investorcentre.com/au and select "Printable Forms".

# **Lodge your Proxy Form:**

#### Online:

Lodge your vote online at www.investorvote.com.au using your secure access information or use your mobile device to scan the personalised QR code.

Your secure access information is

Control Number: 187934 SRN/HIN:

For Intermediary Online subscribers (custodians) go to www.intermediaryonline.com

#### By Mail:

Computershare Investor Services Pty Limited GPO Box 242 Melbourne VIC 3001 Australia

#### By Fax:

1800 783 447 within Australia or +61 3 9473 2555 outside Australia



PLEASE NOTE: For security reasons it is important that you keep your SRN/HIN confidential.

You may elect to receive meeting-related documents, or request a particular one, in electronic or physical form and may elect not to receive annual reports. To do so, contact Computershare.

Change of address. If incorrect,
mark this box and make the
correction in the space to the left.
Securityholders sponsored by a
broker (reference number
commences with 'X') should advise
your broker of any changes.

# **Proxy Form**

Please mark	X	to indicate your directions
	-	•

	_	

# Appoint a Proxy to Vote on Your Behalf

	Chair of Meeting	<u>OR</u>			PLEASE NOTE: Le	the Chair of t	he
generally a extent pern Street, Mell postponem Chair auth as my/our p (except who remuneration Important	at the meetin- mitted by law lbourne, VIC nent of that n norised to ex proxy (or the ere I/we hav on of a mem Note: If the	g on my/our bet v, as the proxy s 3000 and as a neeting. xercise undired e Chair becomes ve indicated a di nber of key man Chair of the Me	nalf and to vote in accordance wees fit) at the Annual General Movirtual meeting on Thursday, 30 atted proxies on remuneration as my/our proxy by default), I/we fferent voting intention in step 2 agement personnel, which inclu	body corporate is named, the Chair of the vith the following directions (or if no directions of JB Hi-Fi Limited to be held at the October 2025 at 10:00am (AEDT) and related resolutions: Where I/we have expressly authorise the Chair to exercise of the world of the connection of the	ections have been RACV City Club I at any adjournm appointed the Cose my/our proxy cted directly or in	ny/our proxy n given, and o, 501 Bourk nent or chair of the I on Items 3 andirectly with	y to act to the ke Meeting and 4 h the
Step 2	Item	ns of Busi	1000	mark the <b>Abstain</b> box for an item, you are dinds or a poll and your votes will not be counted	ed in computing the	required ma	jority.
Item 2(a)	Re-election	n of Mr Stephen	Goddard as a Director		For	Against	Absta
Item 2(b)	Re-election	n of Mr Mark Po	well as a Director				
Item 2(c)	Election of	Ms Sheila Line	s as a Director				
Item 3	Adoption o	of Remuneration	Report				
Item 4	Approval o	of allocation of re	estricted shares to Mr Nick Wells	5			
	ay change h	is/her voting inte	ention on any resolution, in whic	of each item of business. In exceptional the case an ASX announcement will be within this section must be completed.		the Chair of	f the
Meeting ma	ay change h	nature of	ention on any resolution, in whic	th case an ASX announcement will be		the Chair of	f the
Meeting ma	ay change h	nature of	Securityholder(s)	th case an ASX announcement will be		the Chair of	f the

**Email Address** 





Mobile Number