

## ASX RELEASE

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### TRADING UPDATE

**2 September 2025:** Collins Foods Limited (ASX: CKF) (**Collins Foods** or **Company**) provides the following trading update for the first 18 weeks of FY26 (28 April 2025 – 31 August 2025).

- Total company sales up 6.7% on prior corresponding period, driven by KFC same store sales growth (**SSSG**) in all markets:
  - KFC Australia total sales +5.1%, Netherlands total sales +4.8%, Germany total sales +8.4%
  - KFC Australia SSSG +2.3%, Netherlands SSSG +1.2%, Germany SSSG +5.8%
- Performance improved through the period, underpinned by a sharper focus on execution in restaurants and impactful product innovation.
- FY26 guidance reaffirmed, targeting year-on-year underlying NPAT growth in the low to mid-teens (percentage basis).
- New restaurant development remains on track, including a new store in Germany which opened in mid-August under the new arrangements with Yum! Brands to accelerate development in this key market.
- Chris Johnson has been appointed as General Manager Europe on a permanent basis.

Commenting, Managing Director and CEO Xavier Simonet, said: "Collins Foods' positive same-store sales momentum which began in the second half of FY25, has continued into the early periods of FY26, with sales growth accelerating in all markets. Whilst same-store sales comparatives will become more challenging as we progress through the year, our stronger performance reflects our enhanced focus on the customer experience, and on operating disciplines, supported by successful new product innovation. Improved sales, lifting labour productivity, reducing food wastage, disciplined cost management and deflation in some commodities are all contributing to margin expansion."

	FY26 (first 18 weeks)		FY26 (first 8 weeks)	
	Total Sales Growth	SSSG%	Total Sales Growth	SSSG%
KFC Australia	5.1%	2.3%	4.9%	1.6%
KFC Netherlands	4.8%	1.2%	2.6%	(0.2)%
KFC Germany	8.4%	5.8%	2.4%	1.3%

ENDS

Authorised for release by the Board.

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For further information about Collins Foods Limited, please visit [www.collinsfoods.com](http://www.collinsfoods.com)