

21 August 2025

## ASX Announcement

### Autosports Group Limited Financial Results for the year ended 30 June 2025

#### Statutory Results

- Revenue – \$2.865 billion
- NPAT – \$32.9 million
- H2 fully franked dividend – 4.5 cents per share

#### Normalised Results

- EBITDA<sup>1</sup> – \$167.3 million
- NPBT<sup>2</sup> – \$47.1 million
- Operating cash generated – \$115.9 million

#### FY25 Performance

Autosports Group Limited (ASX: ASG) announces its financial results for the year ended 30 June 2025 (FY25). Autosports Group delivered record revenue of \$2.865 billion, and normalised NPBT<sup>2</sup> of \$47.1 million.

Autosports Group benefited from interest rate reductions during the second half of FY25, which supported a return to more normalised operating conditions. This environment delivered improved net margins and operating leverage for the business. At the same time, the luxury segment demonstrated resilience, with luxury consumers maintaining spending patterns that drove an increase of 2.8%<sup>3</sup> in luxury vehicles' share of the total automotive market in the period January to June 2025 relative to the prior corresponding period.

These improving market dynamics contributed to a better performance by Autosports Group in the second half of FY25, with normalised NPBT<sup>2</sup> approximately 33% higher than the first half of FY25.

Autosports Group leaves FY25 with an improved cash balance of \$43.7 million, strong operating cash flows and a strategically re-shaped balance sheet to support future growth initiatives following the establishment of a new \$350 million syndicated debt facility in June.

#### Trading Update and Outlook

Autosports Group has commenced FY26 with positive momentum. Strong performance in prestige and luxury segments of the market have contributed to growth opportunities with Geely Holding Group, including Geely Leichhardt and Volvo Cars Gold Coast greenfield dealerships both opening this month.

As announced in July 2025, Autosports Group is delighted to have the opportunity to represent the Porsche brand with the acquisition of Porsche Centre Canberra expected to complete in September 2025.

Also in Canberra, in August 2025 we entered into an agreement to acquire Mercedes-Benz Canberra for approximately \$3 million, expected to complete in October 2025 conditional upon satisfaction of certain conditions precedent. We also entered into an agreement to purchase the 8,088 square metre site at 158-174 Melrose Drive, Phillip, ACT, for \$16.2 million plus stamp duty, expected to complete in October 2026.

As we expand in the Gold Coast market, in August 2025 we entered into an agreement to purchase the 8,785 square metre site at 68-74 Nerang Street and 3-5 Suter Street, Southport, Queensland, for \$17.6 million plus stamp duty. The acquisition is expected to complete in October 2025.

## July 2025 Trading Update

- July 2025 new vehicle order write is up 20.2% on pcp.
- July 2025 revenue is up approximately 13.5% on pcp<sup>4</sup>.

## Outlook

- Improving new vehicle market conditions expected to continue.
- Used vehicles, servicing, parts and collision repair divisions are expected to grow at a predictable and resilient pace.
- Higher revenues through existing dealership facilities is expected to improve operating leverage.
- Further growth is expected from:
  - full year cycling of FY25 SMG acquisition;
  - the addition of Porsche Centre Canberra (completion expected September 2025);
  - the addition of Mercedes-Benz Canberra (completion expected October 2025);
  - the launch of Volvo Cars and Geely greenfield sites in H1 FY26.
- Launch of Mercedes-Benz Southport expected in FY27.
- Autosports Group continues to actively assess further 'on strategy' accretive acquisition opportunities.

## FY25 Full Year Results Briefing

A briefing for investors, analysts and media representatives will be hosted by Chief Executive Officer Nick Pagent and Chief Financial Officer Aaron Murray this morning, 21 August 2025, at 11:00am AEST. The details for the briefing are as follows:

**Conference Call Registration Link:** <https://s1.c-conf.com/diamondpass/10048593-kl9wy.html>

**Audio Webcast Registration Link:** <https://webcast.openbriefing.com/asg-fyr-2025/>

Attendees must register for the briefing using one of the above registration links and will receive the briefing access details upon registration.

<sup>1</sup> Normalised EBITDA excludes acquisition and restructure costs and reversal of prior period impairment, as set out in the 2025 Annual Report.

<sup>2</sup> Normalised NPBT excludes AASB16 impact, acquisition and restructure costs, acquisition amortisation and reversal of prior period impairment, as set out in the 2025 Annual Report.

<sup>3</sup> VFACTS.

<sup>4</sup> Unaudited management accounts and has not been subject to audit or review by Autosports Group's external auditors.

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This announcement is authorised for release by the Board of Directors of Autosports Group Limited.

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## About Autosports Group

Autosports Group Limited (ASX: ASG) is Australia's only ASX-listed specialist prestige and luxury automotive retailer. Autosports Group operates more than 75 businesses across key metropolitan markets in Sydney, Melbourne, Brisbane, Gold Coast and Auckland, New Zealand.

Since its establishment in Sydney in 2006 as a single luxury dealership, Autosports Group has delivered on its strategy to become a diversified automotive group representing premier luxury and prestige automotive brands from prime locations. Autosports Group's operations include new and used vehicle dealerships, motorcycle dealerships, used vehicle outlets and specialist collision repair facilities. Autosports Group provides comprehensive automotive solutions including vehicle sales, finance and insurance services, aftermarket products, spare parts, vehicle servicing and collision repair services.

For more information, visit: [www.autosportsgroup.com.au](http://www.autosportsgroup.com.au).