



Ventia Services Group Ltd
ABN 53 603 253 541

Level 8, 80 Pacific Highway
North Sydney NSW 2060
AUSTRALIA

ventia.com

ASX and NZX Release

13 June 2025

Ventia secures Service Partner Agreement with Tuatahi First Fibre

Ventia (ASX:VNT) has been awarded a new agreement with Tuatahi First Fibre (Tuatahi) valued at approximately AUD\$100 million for an initial five-year period. Ventia is the primary service partner delivering fibre build, customer connections and maintenance across New Zealand for Tuatahi. The new agreement builds on our long-standing partnership and aligns with Ventia's strategy to redefine service excellence through customer focus, innovation, and sustainability.

Ventia has been a strategic partner to Tuatahi since 2011 and has extensive experience delivering all in-scope services including design, build and maintain, reactive support, field service supervision and project management.

Tuatahi CEO John Hanna said: "We've built a strong and trusted relationship with Ventia over the past 14 years, and this new agreement is a critical step in our ongoing commitment to delivering excellent service to fibre broadband retailers and consumers. Ventia has a proven track record in fibre services and shares our commitment to customer excellence. As demand for reliable, high-speed broadband continues to grow, we're confident this partnership will help us scale effectively, respond quickly, and maintain high performance across our network – connecting more New Zealanders to world-class fibre broadband".

Ventia's Group Chief Executive Officer and Managing Director, Dean Banks said: "We are proud of our long-term partnership with Tuatahi and are excited to further extend our relationship with a model that enables growth and operational efficiencies. Ventia maintains a strong presence in New Zealand and is committed to supporting the country's digital future as a leading provider of telecommunications and digital infrastructure services".

The new agreement will commence from 1 July 2025.

This announcement has been authorised for release by the Ventia Disclosure Committee.

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For further information, please contact:

Investors

Chantal Travers
General Manager Investor Relations
chantal.travers@ventia.com
+61 428 822 375

Media

Jay Pleass
General Manager Government and Public Affairs
jay.pleass@ventia.com
+61 412 623 578

About Ventia

Ventia is a leading essential infrastructure services provider in Australia and New Zealand, proudly providing the services that keep infrastructure working for our communities. Ventia has access to a combined workforce of more than 35,000 people, operating in over 400 sites across Australia and New Zealand. With a strategy to redefine service excellence by being customer-focused, innovative and sustainable, Ventia operates across a broad range of industry segments, including defence, social infrastructure, water, electricity and gas, resources, telecommunications and transport.

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