

30 May 2025

Aspermont Announces HY25 Results

Aspermont (ASX:ASP, FRA:00W), the market leader in B2B media for the global resource sectors is pleased to announce its results for H1 25 and confirm a 35th consecutive quarter of growth in Subscriptions revenue.

For full annual report and commentary please see:

- [Half Year Report and Accounts](#)
- [Aspermont Results Investor Presentation](#)

H1 Financial Highlights

- Annual Recurring Revenue in Subscriptions grew by 4% year on year to \$11.2m.
- Subscriptions Revenue growth of 3% year on year, to \$5.0m.
- Subscriptions Revenue now accounts for 75% of Group revenues.
- Total Revenue from continuing operations was 6% lower at \$6.7m.
- Reported and Normalised EBITDA of (\$0.8m) and (\$0.6m) respectively.
- Closing cash balance of \$0.7m; with no long-term debt.

Aspermont Managing Director, Alex Kent, said:

“Aspermont’s Subscriptions business now contributes over 70% of the total revenue and maintains a net retention rate of more than 100%. Powerful brands, a top-tier management team, and our recognised leadership in B2B media for the mining sector will enable us to deliver sustained growth.

And Aspermont has proved that growth over 35 consecutive quarters.

In H2 we look forward to launching a series of new Data products to positively impact our Annual Recurring Revenues and Average Revenue Per Unit.

We also look forward to announcing significant positive progress in our Nexus and Live Events divisions.

At the end of FY24, we provided guidance to our shareholders with respect to audience growth, Average Revenue Per Unit growth, Annual Recurring Revenue growth and positive organic free cashflow, for the year ahead.

We are happy to tell shareholders that we are performing to plan and are building momentum.”

This announcement has been authorised by the Board of Directors.
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About Aspermont

Aspermont is the leading media services provider to the global resource sectors. Aspermont has built a commercial XaaS model for B2B media which distributes high value content to a growing global audience. This versatile model can be scaled to serve new business sectors in new countries and languages. As Aspermont global (paid) audiences continue to grow, this opens new opportunities to monetise Aspermont's vast data base data which are being addressed as new hirings expand the group knowledge capital and capabilities.

Aspermont is listed on the Australian Stock Exchange and quoted on the Frankfurt Stock Exchange. The company has offices in UK, Australia, Brazil, USA, Canada, Singapore and the Philippines.

For more information please see: www.aspermont.com

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