

Holista Colltech Limited

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Significant Reversal in Net Loss Amid Financial Recovery & Product Development

ASX Announcement

28 February 2025

Highlights

- **Financial Recovery** Revenue declined 6% to \$5.6M, but net loss reversed sharply by 98% to \$84K due to financial reversals and recoveries.
- **New Product Expansions** Launched SKNPRO Collagen and PROBIO-30, initiated high-absorption Omega-3 registration, and developed Nano Collagen for wound care.
- **Operational & Financial Gains** Recovered \$1M from receivables, implemented cost-cutting measures, and strengthened strategic partnerships.
- Future Growth Plans Secured forward orders totalling \$163K from Nano Malaysia, exploring the commercial potential of its newly patented Nano Collagen in various applications.

Holista Colltech Limited (ASX: HCT) ("**Holista**" or "the **Group**") is providing the following commentary in respect to its unaudited results for the full year ended 31 December 2024 ("FY2024").

Revenue Decline: In FY2024, total revenue declined by 6% to \$5.6M, primarily due to returns from a major chain pharmacy and reduced demand for Ovine Collagen. However, a strong rebound in Q4, driven by the resolution of credit notes, signalled a positive turnaround.

Profitability: Gross profit margin decreased to 42% (FY2023: 49%) due to higher raw material costs and a stronger US dollar. We expect a higher-than-usual price increase in April to compensate for this.

Despite these challenges, the company reduced its net loss after tax by 98% to \$84K, supported by debt recoveries and cost reversals.

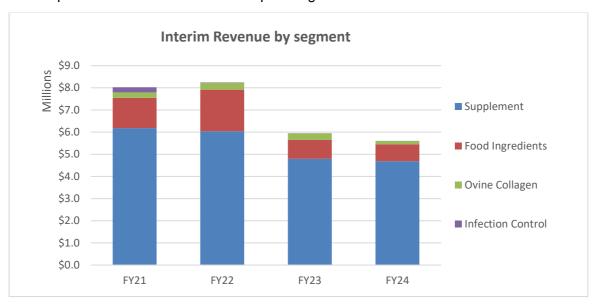
Several one-off items contributed positively to the financial results. These included:

- Debt recoveries of \$560K from loans and \$534K from trade receivables
- Reversals of over-provisioned legal settlements \$200K
- Reversals of less than budgeted demolition and remediation costs of \$138K for the Collie facility

Operationally, the company launched two new products, SKNPRO Collagen and PROBIO-30, over the period, both of which are being marketed through e-commerce and direct-to-consumer platforms.

Several new initiatives including measures to cut costs and improve internal efficiencies. were undertaken during the year to mitigate persistent supply chain issues.

The macroeconomic environment remained supportive, with stable operating costs aided by relatively low inflation. With interest rates unchanged, borrowing costs were more predictable and helped facilitate effective financial planning and investment decisions.



Divisional Performance

Sales for the Dietary Supplement segment declined 2.2%, primarily due to returns from a major chain pharmacy. However, after corrective measures, the segment showed signs of recovery toward the end of the year.

Sales in the Food Ingredients segment decreased by 10.5%, reflecting slower demand. Nonetheless, the segment secured forward orders worth \$300K, indicating recovery in the coming year.

Despite a 50.7% decline in sales in FY2024, the Ovine Collagen segment secured a \$163K order from Nano Malaysia and has developed a newly patented Nano Collagen product. The company is assessing potential applications for this product in various markets.

The Infection Control segment remained relatively flat and contributed insignificantly to overall revenue.

All figures are subject to annual audit.

Outlook

Legal and Financial Commitments: As part of the Federal Court-directed settlement of the ASIC matter, the company settled the first tranche of the ASIC penalty payment of \$900K in November 2024 and is preparing to complete the second tranche of \$900K by 19th March 2025.

Growth Initiatives:

- The company has initiated the registration of a higher-absorption Omega-3 product as an extension of the PRISTIN brand.
- Efforts are ongoing to develop a sugar-free and low-sugar formulation with the current customer and some leading players in the field.
- The company is in discussions with partners to explore potential applications of its newly patented Nano Collagen in wound dressing. Any regulatory approvals, including U.S. FDA registration, will be subject to further development and compliance requirements.
- A probiotics formulation for poultry is under development with an industry-leading partner in Southeast Asia.
- We continue to explore enhanced collaboration with Nano Malaysia

Strategic Partnerships: The company is in preliminary discussions with firms specialising in wound healing to explore potential applications of its Nano Collagen technology.

Update on plans for a new collagen plant in Australia and abroad

The company is awaiting the outcome from Collie of a grant application and is actively seeking additional funding from the Western Australian government. Parallel discussions are underway with the governments of Malaysia and Sarawak state to establish a Nano Collagen manufacturing facility.

The company anticipates receiving payments from the exclusive use of the collagen patent, which are expected to contribute to financing a new plant in Collie. The commencement of construction remains subject to securing funding. A site has already been identified, and plans are progressing in alignment with the company's broader growth strategy.

Subsequent Events

The company has issued two converting notes totalling approximately \$1.545M to strengthen its financial position and support ongoing initiatives. The first converting note, valued at USD600,000, was issued to Mr.Greg Pilant, a seasoned entrepreneur in the pharmaceutical and wound care sectors, with a condition for his appointment to the Board of Holista Colltech. The second note, valued at AUD600,000, was issued to Mr.Tee Kian Heng, a Malaysian investor with interests in timber, real estate, and healthcare. Both notes are convertible into ordinary shares at AUD 0.0315 per share before the maturity date of June 30, 2025. The proceeds will be used to enhance working capital and settle outstanding ASIC obligations, ensuring regulatory compliance.

This announcement has been approved by the Board of Directors.

-ENDS-

About Holista Colltech Limited

Holista is an innovator in health and wellness solutions based in Perth, Western Australia. It is listed on the Australian Securities Exchange (**ASX**) under the ticker code ASX:HCT.

Holista's core business divisions are Dietary Supplements, Healthy Food Ingredients, Ovine Collagen, and Infection Control Solutions. These innovative health-focused offerings seamlessly blend the finest elements of nature and science to meet the evolving needs of modern lifestyles, empowering individuals to lead healthier and more fulfilling lives.

Holista's key products include market-leading health supplements, innovative low-GI food ingredients widely adopted by leading food manufacturers, premium disease-free ovine collagen, and all-natural, non-toxic sanitisers designed for both consumers and industrial applications.

Over the years, the Group has successfully developed and patented groundbreaking technologies in the Global Health and Wellness sectors, reinforcing its reputation as an industry innovator.

Driven by a passion for creating a sustainable future, Holista is committed to combining economic success with enriching lives and fostering healthier, better living for all.

For further information, please contact:

Our Investor Mailing list: investors@holistaco.com General Enquiries: enquiries@holistaco.com

Australia

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Holista Colltech Limited Appendix 4E **Preliminary final report**

1. Company details

Holista Colltech Limited Name of entity:

ABN: 24094515992

Reporting period: For the year ended 31 December 2024 Previous period: For the year ended 31 December 2023

2. Results for announcement to the market

Revenues from ordinary activities	down	-5.86% to	5,598,239
Loss from ordinary activities after tax attributable to the owners of Holist Colltech Limited	a down	98.25% to	(84,214)

Loss for the year attributable to the owners of Holista Colltech Limited (84,214)down 98.25% to

There were no dividends paid, recommended or declared during the current financial period.

Comments

The loss for the consolidated entity after providing for income tax and non-controlling interest amounted to \$84,214 (31 December 2023: \$4,805,763).

Reporting	Previous
period	period
Cents	Cents

Net tangible assets

Net tangible assets per ordinary security

4. Control gained over entities (1.21)(1.23)

Not applicable

5. Loss of control over entities

Not applicable.

6. Dividends

Current period

There were no dividends paid, recommended or declared during the current financial period.

Previous period

There were no dividends paid, recommended or declared during the previous financial period.

7. Dividend reinvestment plans

Not applicable.

8. Details of associates and joint venture entities Not applicable. 9. Foreign entities Details of origin of accounting standards used in compiling the report: Australian Accounting Standards 10. Audit qualification or review Details of audit/review dispute or qualification (if any): Not Applicable 11. Attachments The Preliminary Final Report of Holista Colltech Limited for the year ended 31 December 2024 is attached. The Preliminary Final Report of Holista Colltech Limited for the year ended 31 December 2024 is attached. Signed Date: 28 February 20 Date: 28 February 20

Date: 28 February 2025

Holista Colltech Limited Appendix 4E Preliminary final report

Group Overview

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Holista Colltech Limited Appendix 4E Preliminary final report

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Holista Colltech Limited

ABN 24094515992

Preliminary Final Report - 31 December 2024

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Holista Colltech Limited Contents 31 December 2024

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Holista Colltech Limited Consolidated statement of profit or loss and other comprehensive income For the year ended 31 December 2024

		Consoli	
	Note	2024 \$	2023 \$
Revenue from contracts with customers	1	5,598,239	5,946,909
Other income	2	65,410	34,416
Expenses			
Changes in inventories of finished goods and work in progress		66,423	(494,729)
Raw materials and consumables used		(2,849,290)	(2,083,659)
Distribution costs and other costs of sales		(441,292)	(446,917)
Advertising and promotion		(405,574)	(365,197)
Consultancy and professional fees		(98,432)	(1,197,202)
Depreciation and amortisation expense Employee benefits	3	(101,553) (2,152,019)	(239,773) (2,311,771)
Finance costs	3	(119,448)	(90,909)
Foreign exchange		(165,168)	93,700
Impairment	3	1,286,394	(886,700)
Research and development	Ū	(72,064)	(129,471)
Other expenses	3	(493,719)	(882,741)
ASIC Penalty		-	(1,800,000)
Share-Based Payment Expense	-	(33,479)	<u> </u>
Profit/(Loss) before income tax expense		84,428	(4,854,044)
Income tax expense	-	(171,579)	(65,043)
Coss after income tax expense for the year		(87,151)	(4,919,087)
Other comprehensive income			
Otems that will not be reclassified subsequently to profit or loss			
Foreign currency translation		22,491	(23,646)
Other comprehensive income/(Loss) for the year, net of tax		22,491	(23,646)
Total comprehensive loss for the year	:	(64,660)	(4,942,733)
0			
Loss for the year is attributable to:		(0.007)	(440.004)
Non-controlling interest		(2,937)	(113,324)
Owners of Holista Colltech Limited		(84,214)	(4,805,763)
	:	(87,151)	(4,919,087)
Total comprehensive income/(Loss) for the year is attributable to:			
Non-controlling interest		(224,236)	(141,363)
Owners of Holista Colltech Limited		159,576	(4,801,370)
		(64,660)	(4,942,733)
	•	Cents	Cents
Basic loss per share		(0.03)	(1.72)
Diluted loss per share		(0.03)	(1.72)
Dilatod 1000 por oriale		(0.03)	(1.72)

Holista Colltech Limited Consolidated statement of financial position As at 31 December 2024

	Note	Consc 2024 \$	olidated 2023 \$
Assets			
Current assets Cash and cash equivalents Trade and other receivables Inventories Income tax refund due Other current assets Total current assets	4 5 6 8 9	21,720 1,031,049 810,086 112,974 583,683 2,559,512	59,767 1,047,928 658,168 91,735 450,225 2,307,823
Non-current assets Property, plant and equipment Right-of-use assets Intangible assets Deferred tax asset Total non-current assets	10 7 11	746,263 22,066 14,052 - 782,381	716,972 254,178 7,443 64,554 1,043,147
total assets		3,341,894	3,350,970
	12	4,333,967	4,724,872
Borrowings	13 14 15	559,219 1,314,826 5,749 50,873 6,264,634	59,867 929,789 32,668 51,146 5,798,342
	14 15	428,525 16,455 - 494,980	408,073 196,895 333,819 938,787
LTotal liabilities	_	6,709,614	6,737,129
Net assets		(3,367,720)	(3,386,159)
Equity Issued capital Reserves Accumulated losses Equity attributable to the owners of Holista Colltech Limited Non-controlling interest	16 17	21,870,577 148,230 (23,748,211) (1,729,404) (1,638,316)	21,787,478 (95,559) (23,663,997) (1,972,078) (1,414,081)
Total equity	=	(3,367,720)	(3,386,159)

Consolidated	Issued capital \$	Foreign Currency Translation Reserve \$	Accumulated Losses \$	Non- controlling interest \$	Total equity \$
Balance at 1 January 2023	21,787,478	(99,952)	(18,858,234)	(1,272,718)	1,556,574
Loss after income tax expens for the year		-	(4,805,763)	(113,324)	(4,919,087)
Other comprehensive income/ (Loss) for the year, net of tax		4,393	<u>-</u>	(28,039)	(23,646)
Total comprehensive incom (Loss) for the year	e/ -	4,393	(4,805,763)	(141,363)	(4,942,733)
Reversal of Shares base payment expenses	d -	-	<u>-</u>	<u>-</u>	-
Balance at 31 December 2023	21,787,478	(95,559)	(23,663,997)	(1,414,081)	(3,386,159)
Consolidated	Issued capital \$	Foreign Currency Translation Reserve \$	Accumulated Losses \$	Non- controlling interest \$	Total equity
Consolidated Balance at 1 January 2024	capital	Currency Translation Reserve	Losses	controlling interest	
Balance at 1 January 2024 Loss after income tax expense	capital \$	Currency Translation Reserve \$	Losses \$	controlling interest \$	\$
Balance at 1 January 2024	capital \$	Currency Translation Reserve \$	Losses \$ (23,663,997)	controlling interest \$ (1,414,081)	\$ (3,386,159)
Balance at 1 January 2024 Loss after income tax expense for the year Other comprehensive income	capital \$	Currency Translation Reserve \$ (95,559)	Losses \$ (23,663,997)	controlling interest \$ (1,414,081) (2,937)	\$ (3,386,159) (87,151)
Balance at 1 January 2024 Loss after income tax expense for the year Other comprehensive income /(Loss) for the year, net of tax Total comprehensive	capital \$	Currency Translation Reserve \$ (95,559)	Losses \$ (23,663,997) (84,214)	controlling interest \$ (1,414,081) (2,937) (221,298)	\$ (3,386,159) (87,151) 22,491

Holista Colltech Limited Consolidated statement of cash flows For the year ended 31 December 2024

			nsolidated	
	Not		2023	
		\$	\$	
Cash flows from operating activities				
Receipts from customers		7,760,423	6,883,981	
Payments to suppliers and employees		(7,620,094)	(7,109,882)	
Finance costs		(119,448)	(90,909)	
Interest received		3,845	2,546	
Income tax paid		(112,977)	(92,857)	
Tax incentive benefit		14,795	-	
ASIC penalty	-	(900,000)		
Net cash used in operating activities	-	(973,456)	(407,121)	
Cash flows from investing activities				
Purchase of property, plant and equipment	10	(24,519)	(4,548)	
Proceeds from disposal of property, plant and equipment		700,521	-	
(Increase) of deposits	-	(43,561)	(42,155)	
Not each generated from/(used in) investing activities		600 444	(46.702)	
Net cash generated from/(used in) investing activities	-	632,441	(46,703)	
Cash flows from financing activities				
Proceeds from issue of shares	16	49,619	1,109	
roceeds from borrowings, net		6,119,543	4,459,928	
Repayment of borrowings		(5,906,890)	(4,001,527)	
Repayment of lease liabilities	.=	(146,028)	(41,090)	
Net cash from generated from financing activities		116,244	418,420	
C Cash nom generated nom infancing activities	=	110,277	410,420	
Net (decrease) in cash and cash equivalents		(224,771)	(35,404)	
Cash and cash equivalents at the beginning of the financial year		59,767	117,528	
hange in foreign currency held	_	186,724	(22,357)	
	4	04.700	F0 707	
Cash and cash equivalents at the end of the financial year	4 =	21,720	59,767	

Note 1. Revenue from contracts with customers

	Consolid	ated
	2024 \$	2023 \$
Revenue from contracts with customers	5,598,239	5,946,909
Note 2. Other income		
		olidated
	2024 \$	2023 \$
Gain on disposal of property, plant and equipment	46,771	-
Retention fee reversal	44.705	31,870
Tax incentive benefit Interest income	14,795 3,844	- 2,546
interest moorne	0,044	2,040
Other income	65,410	34,416
Ō		
Note 3. Expenses	0	المعامدة
S	Consol 2024	2023
	\$	\$
Loss before income tax includes the following specific expenses:	•	•
T mpairment		
Reversal of Impairment of other assets	(92,768)	-
(Recovery)/Impairment of Related Party Loans	(561,805)	542,339
Impairment of Goodwill	-	104,363
Bad debt written-off	-	239,998
Reversal of Impairment of Credit Losses	(631,821)	
Otal Impairment	(1,286,394)	886,700
Ō		· · · · ·
Other Expenses		
Compliance and regulatory costs	107,984	158,774
Insurance Other expenses	54,528	82,864 10,487
Other expenses Stock written off	(9,924) 14,376	19,487 203,321
Collie factory maintenance costs	48,802	103,296
Audit fees	119,045	121,476
Office expense and other occupancy costs	158,908	193,523
Total Other Expenses	493,719	882,741
Francisco Devicit Francisco Chart town		
Employee Benefit Expense Short-term Salary and wages, including directors fees	1 551 480	1 750 088
Salary and wages, including directors lees Superannuation	1,551,480 210,004	1,750,988 228,980
Medical and Insurance	73,709	77,949
Bonus and Incentive	112,292	38,658
Travel	143,502	140,710
Others	61,032	74,486
Total Employee Benefit Expense Short-term	2,152,019	2,311,771

Note 4. Cash and cash equivalents

	Conso	idated
	2024	2023
	\$	\$
Current assets		
Cash at bank	21,720	59,767
	21,720	59,767
Note 5. Trade and other receivables		
	Conso	lidated
	2024	2023
	\$	\$
Current assets		
Trade receivables	2,616,214	3,032,562
less: Allowance for expected credit losses	<u>(1,713,824)</u> 902,390	<u>(2,062,598)</u> 969,964
$\overline{\mathcal{O}}$	902,390	909,904
Other receivables	65,323	20,397
Amounts advanced to a third party	475,157	475,157
ess : Allowance for expected credit losses	(475,157) 63,336	(475,157) 57,567
Therest receivable	03,330	57,567_
	1,031,049	1,047,928
<u>(1)</u>		
Note 6. Inventories		
_	Conso	lidated
0	2024	2023
Ī	\$	\$
Current assets		
Raw materials - at cost	446,959	164,507
Finished goods - at cost	295,925	299,841
Stock-in-transit	67,202	193,820

810,086

658,168

Note 7. Right-of-use assets

		Consoli 2024 \$	dated 2023 \$
Non-current assets Properties Motor vehicles	_	22,066	115,096 139,082
	=	22,066	254,178
Reconciliations Reconciliations of the written down values at the beginning a	and end of the current financial year	are set out be	low:
Consolidated	Properties \$	Motor vehicles \$	Total \$
Balance at 1 January 2024 Additions Disposals Exchange differences Depreciation expense	115,096 24,072 (100,637) 712 (17,177)	139,082 - (131,037) 18,163 (26,208)	254,178 24,072 (231,675) 18,875 (43,384)
Balance at 31 December 2024	22,066		22,066
Note 8. Income tax refund due		Consol 2024 \$	idated 2023 \$
Current assets Income tax refund due		112,974	91,735
Note 9. Other current assets		Consoli 2024 \$	dated 2023 \$
Current assets Prepayments Security deposits Other deposits Loan to a related party		102,283 195,441 24,162	160,927 130,971 21,371
Right-of-return assets	_	261,797	136,956

583,683

450,225

Note 10. Property, plant and equipment

		Consc 2024 \$	olidated 2023 \$
Non-current assets Freehold land and buildings		1,131,592	1,000,876
Less: Accumulated depreciation and impairment		(434,097) 697,495	(365,258) 635,618
Plant and equipment Less: Accumulated depreciation		2,074,515 (2,025,747) 48,768	2,080,207 (1,998,853) 81,354
Total property, plant and equipment		746,263	716,972
Reconciliations Reconciliations of the written down values at the beginning and elbelow:	nd of the current and pre	evious financial y	ear are set out
Consolidated	Freehold land and buildings \$	Plant and equipment \$	Total \$
Balance at 1 January 2023 Additions Exchange rate differences Depreciation expense Balance at 31 December 2023 Additions Exchange rate differences Depreciation expense Balance at 31 December 2024	687,535 (33,222) (18,695) 635,618 - 83,011 (21,134) 697,495	210,826 4,386 (2,196) (131,662) 81,354 2,589 4,170 (39,345)	898,361 4,386 (35,418) (150,357) 716,972 2,589 87,181 (60,479) 746,263
Note 11. Intangible assets		Canaa	lidoto d
		Conso	lidated

	Consoli	Consolidated	
	2024 \$	2023 \$	
Non-current assets Goodwill			
Patents and licences Less: Accumulated amortisation	116,370 (102,318) 14,052	123,908 (116,465) 7,443	
	14,052	7,443	

Note 11. Intangible assets (continued)

Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial years are set out below:

out below:			
	Patents and		
	licences	Total	
Consolidated	\$	\$	
Balance at 1 January 2023	104,610	104,610	
Exchange differences	(5,674)	(5,674)	
Transfers (out)	(77,644)	(77,644)	
Amortisation expense	(13,849)	(13,849)	
Balance at 31 December 2023	7,443	7,443	
Additions	4,451	4,451	
Exchange differences	19,421	19,421	
Transfers (out)	(14,841)	(14,841)	
Amortisation expense	(2,422)	(2,422)	
	14,052	14,052	
Balance at 31 December 2024		14,032	
Note 12. Trade and other payables			
	Canadi	O a a a listata d	
O	2024	Consolidated 2024 2023	
	\$	\$	
S. T. L. T.	•	•	
Current liabilities	2,080,804	2 256 524	
Trade payables Accruals	2,080,804 495,621	3,256,524 839,689	
Dividends payable	27,700	25,177	
Refund liability	708,354	495,902	
Other payables	1,021,488	107,580	
<u></u>	4,333,967	4,724,872	
Note 13. Contract liabilities			
Troto for contract habitation			
	Consoli	Consolidated	
	2024	2023	
	\$	\$	
Current liabilities	550.040	E0 007	
Advance deposits and deferred revenue	559,219	59,867	

Note 14. Borrowings

			Consol 2024 \$	idated 2023 \$
Current liabilities				
Term loan			38,475	32,513
Banker's acceptance			1,259,582	882,035
Loan from a third parties			16,769	15,241
			1,314,826	929,789
Non-current liabilities			100 505	400.070
Term loan			428,525	408,073
			1,743,351	1,337,862
Note 15. Leases				
9			Consolidated	
<u> </u>			2024	2023
			\$	\$
Current liabilities				
Current			5,749	32,668
Non-current liabilities				
Non-current			16,455	196,895
			22,204	229,563
Θ				
Note 16. Issued capital				
	Consolidated			
0	2024	2023	2024	2023
L	Shares	Shares	\$	\$
Ordinary shares - fully paid	285,766,714	278,800,067	21,870,577	21,787,478

Note 17. Reserves

	Consolid	Consolidated	
	2024 \$	2023 \$	
Foreign currency reserve	148,230	(95,559)	
	148,230	(95,559)	

Note 18. Dividends

There were no dividends paid, recommended or declared during the current or previous financial year.