

ASX Announcement

28 February 2025

Bhagwan Marine Reports Record 1H25 Result

Australian marine solutions company, Bhagwan Marine Limited (**Bhagwan** or the **Company**), is pleased to announce its half-year results for the 2025 financial year (1H25). The Company achieved record revenue and earnings, driven by ongoing strength across its diversified core business and progress with expansion into new growth sectors.

1H25 Financial Highlightsⁱ – Strong Core Business Performance; Contributions from Growth Sectors

- Record revenue: \$154.1m, up 41% (1H24: \$109.5m)
- **Record pro forma EBITDA:** \$27.3mⁱⁱ, up 32% (1H24: \$20.6m)
- Statutory EBITDA: \$26.6m, up 27% (1H24: \$21.0m)
- Net cash from operations: \$21.0m, up 64% (1H24: \$12.8m)
- Net debt: \$11.5mⁱⁱⁱ (30 June 2024 \$81.4m proceeds from IPO allocated in line with Prospectus)

1H25 Operational Highlights – Delivering on Growth Strategy

- Maintained safety focus: LTIFR 0.89 (1H24: 0.90) and TRIFR 10.72 (1H24: 8.14). Appointed a new General Manager of QHSE.
- **Commercial completion of landmark project:** Successful commercial completion of an oil & gas decommissioning project in 2Q25 following operational completion in 1Q25. Positive client feedback at project close-out.
- **Diversified growth within core business:** Strong performance across all industries and areas of operation nationally. Core EBITDA growth of 12%^{iv} on 1H24.
- **Progressed within new growth sectors:** Proven decommissioning expertise, mobilised fleet to support offshore wind projects, and positioned for growth within defence and larger vessel markets.
- Leading industry innovation and sustainability: Commenced first commercial contract using remotely operated technology for a major global oil & gas client. Commenced first vessel conversion to hybrid power.

1H25 Key Metrics

\$MILLIONS	1H25	1H24	CHANGE
(unless otherwise stated)			%
Pro Forma			
Revenue	154.1	109.5	41%
EBITDA	27.3	20.6	32%
EBITDA Margin %	17.7%	18.8%	
Statutory			
Revenue	154.1	109.5	41%
EBITDA	26.6	21.0	27%
EBITDA Margin %	17.2%	19.2%	
NPAT	8.8	4.4	102%
Operating Cash Flow	21.0	12.8	64%
Net Cash (Debt) 🎬	(11.5)	(81.4)	86%
ROCE (annualised)	16%	11% ^v	

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Commenting on the Company's 1H25 performance, Bhagwan Marine Founder and Managing Director, Mr Loui Kannikoski, said:

"Our first-half results reflect the strength of Bhagwan's operations and our ability to deliver outstanding service across a diverse and growing portfolio. Revenue grew 41% to \$154.1m, and pro forma EBITDA reached a record \$27.3m, driven by strong industry demand and disciplined execution.

"A particular highlight was the timely commercial completion of the oil & gas decommissioning project in 2Q25. This project was delivered to a high standard and safely, with more than 850,000 offshore working hours completed without a single lost-time injury. Its success was reinforced by highly positive client feedback at close-out.

"We continue to progress expansion into new growth sectors, strengthening our offshore wind capabilities and positioning for increased defence, maintenance, and large vessel opportunities. Innovation remains central to our strategy, and we are advancing our service offering with remotely operated and hybrid-powered technologies.

"I want to sincerely thank our team for their dedication and expertise—our success is a direct result of Bhagwan's strong culture of safety, innovation, and operational excellence. We continue to strengthen our leadership team, including the impending appointment of a Chief Operating Officer. We are well-positioned to drive continued growth in the second half of FY25 and beyond."

Bhagwan Chairman Anthony Wooles added:

"I am pleased with Bhagwan's continued evolution as a listed company, successfully maintaining its founder-led culture while upholding a commitment to safety, service excellence, and strong governance. The disciplined commercial completion of the Company's first major oil & gas decommissioning project in 2Q25 is a testament to this focus.

"Bhagwan is in a strong position to advance its strategic priorities and deliver sustainable earnings growth for shareholders. With its extensive experience, fleet capacity, and national presence, the Company is well placed to capitalise on emerging opportunities."

Growth Strategy

- 1. **Strengthening Core Business**: Continuing to deliver high-quality and diversified marine solutions for clients in a limited global vessel supply market.
- 2. Expanding in Growth Sectors: Capitalising on opportunities in Bhagwan's growth markets:
 - A substantial long-term pipeline of offshore oil and gas decommissioning projects.
 - The Australian Government's designation of six priority offshore wind zones.
 - Increased investment in defence, port facility upgrades and infrastructure expansion.
 - Ageing offshore assets and marine/port infrastructure requiring inspection, repair and maintenance.
 - A higher company profile to drive market share, particularly in the larger vessel market.
- 3. **Disciplined and Targeted Acquisitions**: Seeking value-accretive acquisitions that enhance capabilities and expand geographic presence within Bhagwan's core business and growth sectors.
- 4. Disciplined and Timely Fleet Upgrades: Modernising the fleet with more efficient and sustainable technologies.
- 5. **Optimising Contract Mix**: Securing longer-term contracts that ensure higher vessel utilisation and stable revenue streams.



FY25 Outlook and Focus

Bhagwan's outlook for FY25 remains strong, with activity levels and demand for its solutions expected to be driven by:

- Ongoing demand from major energy companies in the Northern Territory.
- Diversification opportunities within the subsea sector.
- Expansion and diversification opportunities within the larger vessel market in northern Australia.
- Increasing enquiries emerging for defence sector services at the Henderson Marine Precinct.

The Company will pursue these opportunities while focusing on:

- Safety and service delivery.
- Enhancing fleet capabilities, including remote operation technologies and hybrid solutions.
- Disciplined capital allocation and cost management in an inflationary operating environment.

1H25 Results Webcast Details

Bhagwan will present its 1H25 results via an interactive webcast. Participants are encouraged to pre-register prior to the commencement of the presentation. A link for the webcast is provided below.

Date: 28 February 2025

Start Time: 8:30am AWST (11:30am AEDT)

Webcast Registration Details

ENDS

This ASX announcement has been authorised for release by the Board of Bhagwan Marine Limited.



For further information, please contact:

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About Bhagwan Marine Limited

Bhagwan Marine is a national Australian marine services company that provides a diverse range of marine solutions in ports, nearshore, offshore, and subsea locations to industries including oil and gas, subsea, port, civil construction, renewables, and defence. Bhagwan's operations are strategically located across Australia and close to the assets and operations of its clients.

Bhagwan Marine prides itself on its adaptability and proactive approach, which have earned us a reputation as a trusted partner in Marine Operations in Australia. Bhagwan Marine provides the best possible level of service, ensuring its clients' success and contributing to a sustainable future.

For more information, please visit www.bhagwanmarine.com

^{*i*} Percentages compared to 1H24

^v As at FY24

ⁱⁱ Pro Forma. Please refer to the accompanying Investor Presentation for a reconciliation of statutory to pro forma results. ⁱⁱⁱ Including capitalised leases. Comparative period as at 30 June 2024.

^{iv}Excludes oil & gas decommissioning project