

# FINANCIAL REPORT FOR THE HALF YEAR ENDED 31 DECEMBER 2024

Aquirian Limited (ASX: AQN) ('Aquirian' or 'the Company') reports its financial results and key activities for the half year ending 31 December 2024.

# Half Year Key Points:

#### Financials:

- Revenue of \$13.30 million up 9.5% compared to prior corresponding period (PCP).
- H1 FY25 maintains a strong balance sheet, with **net assets of \$10.85 million**, and **cash and cash equivalents of \$3.79 million**.
- **EBITDA<sup>1</sup> of \$1.24 million down 32.9%** on PCP.

#### **Operational:**

- Organisational restructure cost reduction of \$1.0 million (annualised forecast).
- Wubin Emulsion Facility restart safely completed and in production.
- Awarded 3-year agreement (circa \$20.0 million) for energetics and technology package at WA Goldmine.
- Collar Keeper® System received MRIWA grant to advance automated system.
- Successful field trial of manual **Collar Keeper® System** for Sandvik rigs.

### Impacts:

- Pilbara wet season impacted client production volumes from Wubin late in H1.
- Reduced underground fleet utilisation related to company strategy.
- Non-cash (depreciation) and fixed operating costs at Wubin.

### Managing Director – Greg Patching commented:

"This half we pivoted our business to focus on our two strategic pillars of energetics and technology. This is reflected in our financial performance as we scale up production at Wubin to offset fixed operating costs, while managing lower utilisation of our shrinking underground fleet. In line with this focus, we have reduced our corporate and operating costs achieving an annualised run rate saving of \$1.0 million which will flow through in future periods.

Encouragingly, the adoption rates of our patented Collar Keeper® product have accelerated, primarily with Owners/Miners who recognise the critical link between blast hole quality and fragmentation inputs for downstream processing.

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As clients increasingly prioritise reducing their mining costs, we expect greater engagement with our products and technology that provides increased drill productivity, reduced costs, and enhanced blast-hole outcomes."

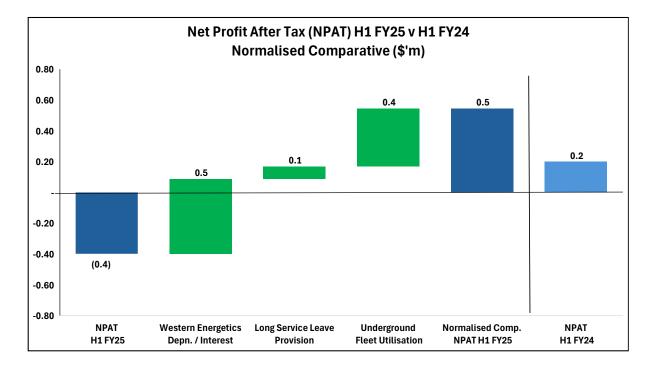
Total revenue for the period was \$13.30 million, a 9.5% increase on PCP.

The Company's balance sheet remains strong, with net assets of \$10.85 million, and cash and cash equivalents of \$3.79 million.

EBITDA<sup>1</sup> of \$1.24 million was down 32.9% on PCP.

Our financial performance reflects Aquirian's ongoing transition as we execute the energetics and technology strategy outlined over the past 12 months. The key elements driving these results include:

- Timing impact of the Wubin facility volume ramp-up on revenue overlayed against the fixed operating costs, interest payments and non-cash depreciation expense. Western Energetics recorded a depreciation and interest expense of \$0.5 million after tax for H1 FY25. (Westen Energetics was effectively EBITDA breakeven for the half).
- Statutory employee provisioning reduced the results by approximately \$0.1 million after tax (initial recognition).
- Lower utilisation of our shrinking underground fleet as we reallocate capital and resources to strategic priorities reduced the results by \$0.4 million after tax.





# **Western Energetics**

The facility's productivity continues to increase, enhancing its production capacity. The plant currently operates at an instantaneous rate exceeding 25 tonnes per hour, presenting significant potential for volume growth.

The Pilbara region's wet season, impacted customer volumes in the latter half of the period, reducing revenue by approximately \$150,000.

Western Energetics has commenced supplying a combined energetics and technology package to a gold mine in Western Australia. This package includes bulk products delivery, initiating systems, and Collar Keeper® Systems, which have eliminated problematic plastic piping from the crushing and grinding circuit.

With commercial terms now finalised for ongoing supply, this contract is expected to generate approximately \$7 million in annual revenue. The comprehensive integration of our drill technology and energetics highlights our unique value proposition, optimizing blast-hole outcomes for our customers.



Fig 1. Aerial view of Wubin facility and surrounding landholding

### Mining Services

Overall, the **Mining Services** division performed to expectation with Energetics sales, despite Pilbara weather impacts on H1 volumes from Wubin. Products and Technology continued to gain traction with customers through Collar Keeper® sales both domestically & globally.

During the half, we achieved excellent results from our first manual Collar Keeper® System for Sandvik drill rigs (PD1500i), with drilling contractor Rock on Ground. The field trials realised a 15% improvement in drill penetration rates over traditional collar piping method. Expanding our technology to Sandvik drill rigs significantly increases the available market for this unique patented technology.



As previously announced, Aquirian Limited (ASX: AQN) has been awarded a \$250,000 matching grant from the Minerals Research Institute of Western Australia (MRIWA) to expedite the development of the automated Collar Keeper® System with the first drawdown completed in H1.

This grant from MRIWA will accelerate the product's development and enable Aquirian to reach the commercialisation stage by Q4 FY25, which is in line with our previous guidance.

MRIWA's support reflects the broader industry belief that this automated technology will be a step-change for blasthole drilling in wet & difficult environments.

AQN retains ownership of all related intellectual property.

The automated Collar Keeper® System is designed to

- Improve drill operator conditions and safety.
- Offer a path to drill automation in difficult ground.
- Increase drill hole quality.
- Reduce plastic waste in blasting.
- Enhance predictability in blast outcomes.

We expect to announce a partner arrangement for this exciting automation phase in Q3 FY25.

Energetics storage via Maglok manufacturing continued to experience demand from both Mining and Defence applications with a strong order book for the remainder of the year.

### **People Services**

The **People Services** division continues to maintain a steady demand from its long-standing client base. Modular Training continues to experience a strong demand for classroom & virtual participation and remains as a premier Shotfiring and Shotfiring Refresher training provider in Western Australia.

#### -ENDS-

This announcement has been approved for release by the Managing Director of the Company.

<sup>1</sup> EBITDA refers to earnings before interest, taxation, depreciation, and amortisation costs.



### **Investor Enquiries**

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## **About Aquirian**

Aquirian is a mining services company that delivers cutting-edge drill and blast solutions to clients worldwide. Our core operating units—Energetics, Technology, and People—are built on a foundation of strong, long-standing relationships within the mining services sector. We pride ourselves on offering innovative products and services that optimise blast hole outcomes, reduce costs, improve production efficiencies, and positively impact environmental performance.

Western Energetics, a wholly owned subsidiary of Aquirian, operates a strategically located facility offering exceptional storage, logistics, and energetic solutions, ensuring that we remain at the forefront of supporting mining operations in WA.