Energy Action Limited Appendix 4D Half-year report

1. Company details

Name of entity: Energy Action Limited ABN: 90 137 363 636

Reporting period: For the half-year ended 31 December 2024
Previous period: For the half-year ended 31 December 2023

2. Results for announcement to the market

	31 Dec 2024 \$	31 Dec 2023 \$	Change \$	Change %
Revenue from ordinary activities Statutory profit after tax attributable to the owners of Energy	5,324,156	5,708,401	(384,245)	(7%)
Action Limited Earnings Before Interest, Tax, Depreciation and Amortisation	924,259	427,622	496,637	116%
(EBITDA)	1,333,303	999,146	334,157	33%
	31 Dec 2024 Cents	31 Dec 2023 Cents	Change Cents	Change %
Basic earnings per share (Statutory)	2.4	1.4	1.0	71%
Diluted earnings per share (Statutory)	2.4	1.4	1.0	71%

Reconciliation of profit before income tax to EBITDA (unaudited):

	Consolidated	
	31 Dec 2024	31 Dec 2023
	\$	\$
Profit before income tax	924,314	427,671
Finance costs	197,167	385,274
Depreciation	102,186	103,531
Amortisation	109,636	82,670
EBITDA	1,333,303	999,146

EBITDA is a non-IFRS earnings measure which does not have any standardised meaning prescribed by IFRS and therefore may not be comparable to EBITDA presented by other companies. This measure, which is unaudited, is important to management as an additional way to evaluate the consolidated entity's performance.

Comments

The profit for the consolidated entity after providing for income tax amounted to \$924,259 (31 December 2023: \$427,622).

Statutory profit after tax of \$924,259 represents an increase of \$496,637 (116%) compared to the prior period. The key factors contributing to this increase include:

- **Revenue Growth in Energy Management Segment:** While total revenue declined by 7% to \$5,324,156, the energy management revenue stream reflected growth of 6.6%, offsetting declines in the energy procurement segment.
- Other Income Contribution: Receipt of a Research and Development Tax Incentive amounting to \$615,753, which did not occur in the prior corresponding reporting period.
- Cost Reductions and Operational Efficiencies: Notable reductions in cost categories Channel Partner Rebates, Computer Maintenance, Legal and Professional Fees and Finance costs. The reductions driven through both renegotiation of contracts and change of suppliers. Finance costs saw a reduction through a reduced loan facility supported by repayments of principal and lower interest rates.

3. Net tangible assets

Reporting period Cents

Previous period Cents

3.98

Net tangible assets per ordinary security

5.70

.70

4. Control gained over entities

Not applicable.

5. Loss of control over entities

Not applicable.

6. Dividends

Current period

There were no dividends paid, recommended or declared during the current financial period.

Previous period

There were no dividends paid, recommended or declared during the previous financial period.

7. Dividend reinvestment plans

Not applicable.

8. Details of associates and joint venture entities

Not applicable.

9. Foreign entities

Details of origin of accounting standards used in compiling the report:

Not applicable.

10. Audit qualification or review

Details of audit/review dispute or qualification (if any):

The financial statements were subject to a review by the auditors and the review report is attached as part of the Interim Report.

11. Attachments

Details of attachments (if any):

The Interim Report of Energy Action Limited for the half-year ended 31 December 2024 is attached.

For personal use only

For personal use only

12. Signed

Signed

Murray Bleach Chairman Date: 27th February 2025

2025 Interim Report

Energy Action Limited

ABN 90 137 363 636

Energy Action Limited Corporate directory 31 December 2024

Directors Murray Bleach - Non-Executive Chairman

Derek Myers - Executive Director and CEO Paul Meehan - Non-Executive Director

Bruce Macfarlane - Executive Director and Chief Marketing Officer

Caroline Wykamp - Non-Executive Director

Company secretary Kimberly Sue

Registered office and principal

place of business

Level 5, 56 Station Street Parramatta NSW 2150

Share register Link Market Services Limited

Level 12, 680 George Street

Sydney NSW 2000

Auditor RSM Australia Partners

Level 13, 60 Castlereagh Street

Sydney NSW 2000

Solicitors DLA Piper

No 1 Martin Place Sydney NSW 2000

Bankers Commonwealth Bank of Australia

Level 3, 101 George Street Parramatta NSW 2150

Stock exchange listing Energy Action Limited shares are listed on the Australian Securities Exchange (ASX

code: EAX)

Corporate Governance Statement https://energyaction.com.au/about/corporate-governance/

Energy Action Limited Contents

31 December 2024

Directors' report	3
Auditor's independence declaration	7
Statement of profit or loss and other comprehensive income	8
Statement of financial position	9
Statement of changes in equity	10
Statement of cash flows	11
Notes to the financial statements	12
Directors' declaration	21
Independent auditor's review report to the members of Energy Action Limited	22

Energy Action Limited Directors' report 31 December 2024

The directors present their report, together with the financial statements, on the consolidated entity (referred to hereafter as the 'consolidated entity') consisting of Energy Action Limited (referred to hereafter as the 'Company' or 'parent entity') and the entities it controlled at the end of, or during, the half-year ended 31 December 2024.

Directors

The following persons were directors of Energy Action Limited during the whole of the financial half-year and up to the date of this report, unless otherwise stated:

Murray Bleach - Non-Executive Chairman

Derek Myers - Executive Director and CEO (appointed as CEO on 1 October 2024)

Paul Meehan - Non-Executive Director

Bruce Macfarlane - Executive Director and Chief Marketing Officer (resigned as Interim CEO on 1 October 2024)

Caroline Wykamp - Non-Executive Director

Principal activities

Energy Action Limited offers Australian business customers energy and carbon emissions procurement and management services. Our three core revenue streams are energy procurement, energy management, and solar PV.

- Energy Procurement Broking or consulting using a range of procurement methodologies including auctions, tenders, progressive and structured purchasing, corporate power purchase agreements.
- Energy Management Managed client energy contracts and environmental reporting, including account
 management, liaison with their retailer, validating their bill, ensuring the right tariff, and helping them to
 understand how they are using energy and their emissions profile.
- Solar PV Sourcing and contracting of solar project suppliers for business customers looking to implement solar solutions.

The services are supported by the Company's proprietary software solution, Utilibox, an energy and emissions management platform designed to transform energy data.

Dividends

There were no dividends paid, recommended or declared during the current or previous financial half-year.

Review of operations

The profit for the consolidated entity after providing for income tax amounted to \$924,259 (31 December 2023: \$427,622).

EBITDA for the consolidated entity after providing for income tax amounted to \$1,333,303 (31 December 2023: \$999,146).

Consolidated

Reconciliation of profit before income tax to EBITDA (unaudited):

	Consonautea		
	31 Dec 2024	31 Dec 2023	
	\$	\$	
Profit before income tax	924,314	427,671	
Finance costs	197,167	385,274	
Depreciation	102,186	103,531	
Amortisation	109,636	82,670	
EBITDA	1,333,303	999,146	

EBITDA is a non-IFRS earnings measure which does not have any standardised meaning prescribed by IFRS and therefore may not be comparable to EBITDA presented by other companies. This measure, which is unaudited, is important to management as an additional way to evaluate the consolidated entity's performance.

Revenue performance

Total revenue declined by 7% to \$5,324,156 compared to \$5,708,401 in the previous corresponding period. The decrease was primarily attributable to lower revenue from the Energy Procurement segment, which saw a reduction of 16.9%.

Energy Action Limited Directors' report 31 December 2024

Energy Procurement generated \$2,686,866 in revenue, down from \$3,233,958 in the prior period. Energy Management showed positive growth with revenue increasing to \$2,637,290, up from \$2,474,443 in the previous period.

Other income of \$615,753 was the revenue associated with Research and Development Tax Incentive for the year ended 30 June 2024. In prior years, this income was typically recognised in the second half of the financial year, which resulted in it not being included in the half-year ended 31 December 2023.

Operating expenditure

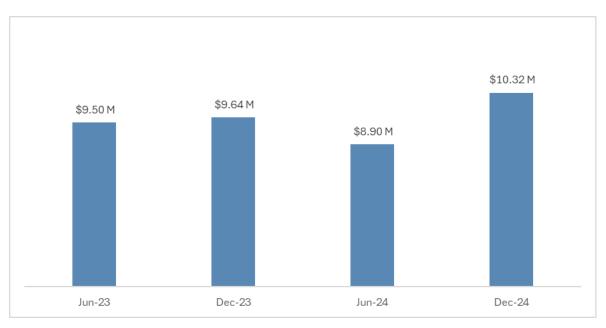
Operating expenses reduced by 5% to \$5,015,595, down from \$5,280,730 in the prior corresponding period. Key savings recognised in Channel Partner Rebates, Computer Maintenance, Legal and Professional Fees and Finance costs. The reductions driven through both renegotiation of contracts and change of suppliers. Finance costs saw a reduction through a reduced loan facility supported by repayments of principal and lower interest rates.

Depreciation and amortisation expenses increased slightly to \$211,822 due to ongoing investments in the Company's proprietary software, Utilibox.

Forward contracted revenue

The forward contract revenue balance for 31 December 2024 was \$10.3M which was an increase on prior periods.

The Company continues to focus on improving acquisitions, retentions, customer service and enhancing the Energy Management offering with a key strategy to see growth in future contract revenue for annuity based revenue streams.



Contract assets

Revenue from Auction, Commission based tenders and Tariff revenues are recognised upfront once the Auction is complete and the contract signed between the retailer and customer. The payments are received over the life of the contract. A contract asset relating to revenue not yet invoiced holds the net balance after provisions of \$6.6 million to be received as cash in the future for revenue recognised in current and previous fiscal periods. This is up from June 2024 position of \$6.27 million and down from December 2023 position of \$6.8 million.



Significant changes in the state of affairs

On 6 December 2024, 200,000 options were issued to Bruce Macfarlane, a Director, under the Company's Performance Rights and Options Plan ("the plan") with an exercise price of \$0.40 per share and an expiry date of 30 November 2027. The required conditions for the granting of the options were satisfied based on delivering \$3 million in sales orders between 1 August 2022 and 31 December 2022 (refer Note 17).

On 6 December 2024, 700,000 performance rights were issued to Directors under the plan. Derek Myers, an Executive Director and the CEO, received 600,000 performance rights expiring on 30 November 2027 and will vest depending on the Company's share price reaching \$0.50 (based on a 10-day Volume Weighted Average Price) and the achievement of KPI performance hurdles. Caroline Wykamp, a Non-Executive Director, received 100,000 performance rights, which will vest depending on the Company's share price performance from 1 December 2024 to 30 November 2027. The rights will vest in 2 equal tranches once the Company's share price reaches \$0.50 and \$1.00 (based on a 10-day Volume Weighted Average Price) (refer Note 17).

There were no other significant changes in the state of affairs of the consolidated entity during the financial half-year.

Matters subsequent to the end of the financial half-year

On 15 January 2025, 750,000 performance rights were granted to key management personnel under the Company's Performance Rights and Options Plan. The performance rights expire on 30 November 2027 and will vest dependent on the Company's share price reaching \$0.50 (based on a 10-day Volume Weighted Average Price) and the key management personnel achieving their respective KPI performance hurdles.

On 31 December 2024, CBA mistakenly debited the Company's account for an amount of \$300,000 as a loan repayment, which was not due. This error was identified and subsequently rectified when the bank refunded the erroneously debited amount on 3 January 2025.

No other matter or circumstance has arisen since 31 December 2024 that has significantly affected, or may significantly affect the consolidated entity's operations, the results of those operations, or the consolidated entity's state of affairs in future financial years.

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out immediately after this directors' report.

Energy Action Limited Directors' report 31 December 2024

Rounding of amounts

The Company is of a kind referred to in ASIC Legislative Instrument 2016/191, relating to 'rounding-off' of amounts in the directors' report. Amounts in the directors' report have been rounded off in accordance with the instrument to the nearest dollar.

This report is made in accordance with a resolution of directors, pursuant to section 306(3)(a) of the Corporations Act 2001.

On behalf of the directors

Murray Bleach Chairman

27th February 2025



RSM Australia Partners

Level 13, 60 Castlereagh Street Sydney NSW 2000 GPO Box 5138 Sydney NSW 2001

> T +61(0) 2 8226 4500 F +61(0) 2 8226 4501

> > www.rsm.com.au

AUDITOR'S INDEPENDENCE DECLARATION

As lead auditor for the review of the financial report of Energy Action Limited for the half year ended 31 December 2024, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- (ii) any applicable code of professional conduct in relation to the review.

RSM AUSTRALIA PARTNERS

Gary Sherwood Partner

R5M

Sydney, NSW

Dated: 27 February 2025

7

THE POWER OF BEING UNDERSTOOD ASSURANCE | TAX | CONSULTING

RSM Australia Partners is a member of the RSM network and trades as RSM. RSM is the trading name used by the members of the RSM network. Each member of the RSM network is an independent accounting and consulting firm which practices in its own right. The RSM network is not itself a separate legal entity in any jurisdiction. RSM Australia Partners ABN 36 965 185 036
Liability limited by a scheme approved under Professional Standards Legislation



Energy Action Limited Statement of profit or loss and other comprehensive income For the half-year ended 31 December 2024

		Consolidated	
	Note	31 Dec 2024	31 Dec 2023
		\$	\$
Revenue	5	5,324,156	5,708,401
Other income	6	615,753	-
Expenses			
Accounting, audit and tax fees		(128,307)	(121,875)
Advertising		(97,072)	(41,391)
Channel partners rebates		(68,352)	(204,970)
Computer maintenance		(209,798)	(303,344)
Consultancy		(69,300)	(31,533)
Contractors		(617,537)	(449,745)
Depreciation and amortisation expense		(211,822)	(186,201)
Employee benefits expense		(2,760,255)	(2,809,482)
Insurance		(102,490)	(109,602)
Legal and professional fees		(3,079)	(130,078)
Payroll tax		(146,497)	(135,834)
Recruitment		(18,587)	(46,929)
Short-term leases, outgoings and make-good provision		(144,265)	(125,070)
Other expenses		(241,067)	(199,402)
Finance costs		(197,167)	(385,274)
Total expenses		(5,015,595)	(5,280,730)
Total expenses		(3,013,333)	(3)233), 33)
Profit before income tax expense		924,314	427,671
Income tax expense		(55)	(49)
Profit after income tax expense for the half-year attributable to the owners of			
Energy Action Limited		924,259	427,622
Other comprehensive income for the half-year, net of tax			
Other comprehensive income for the nan-year, het of tax			
Total comprehensive income for the half-year attributable to the owners of			
Energy Action Limited		924,259	427,622
		Cents	Cents
Basic earnings per share	16	2.4	1.4
Diluted earnings per share	16	2.4	1.4

Refer to Note 3 for detailed information on Reclassification of comparatives.

Assets Note 31 Dec 2024 \$ 30 Jun 202 \$ \$ \$ Current assets Standard Cash equivalents Trade and other receivables 7 1,480,281 1,447,28 1 1,567,50 1,567,5
Current assets Cash and cash equivalents 7 1,480,281 1,447,281 Trade and other receivables 8 512,528 1,567,50 Contract assets 9 4,342,210 3,605,98
Cash and cash equivalents 7 1,480,281 1,447,26 Trade and other receivables 8 512,528 1,567,56 Contract assets 9 4,342,210 3,605,98
Trade and other receivables 8 512,528 1,567,50 Contract assets 9 4,342,210 3,605,98
Contract assets 9 4,342,210 3,605,98
045
Other <u>259,589</u> 139,84
Total current assets 6,594,608 6,760,63
Non-current assets
Contract assets 9 2,259,834 2,667,99
Plant and equipment 46,485 36,54
Right-of-use assets 87,517 175,03
Intangibles 10 1,049,070 800,00
Other <u>8,358</u> 8,31
Total non-current assets 3,451,264 3,687,93
Total assets 10,045,872 10,448,51
Liabilities
Current liabilities
Trade and other payables 11 2,045,583 2,611,79
Contract liabilities 211,133 147,63
Borrowings 12 600,000 900,00
Lease liabilities 98,848 194,18
Income tax 191 13
Provisions 489,438 422,9
Total current liabilities 3,445,193 4,276,70
Non-current liabilities
Borrowings 12 3,269,647 3,786,58
Provisions <u>72,904</u> 51,39
Total non-current liabilities 3,342,551 3,837,9
Total liabilities
Net assets 3,258,128 2,333,80
Equity
Issued capital 9,111,474 9,111,47
Reserves 6,723,064 6,723,0
Accumulated losses (12,576,410) (13,500,66
Total equity 3,258,128 2,333,8

Consolidated	lssued capital \$	Dividend profit reserve \$	Accumulated losses \$	Total equity \$
Balance at 1 July 2023	7,337,906	6,723,064	(14,085,076)	(24,106)
Profit after income tax expense for the half-year Other comprehensive income for the half-year, net of tax	<u>-</u>	- -	427,622	427,622
Total comprehensive income for the half-year		-	427,622	427,622
Balance at 31 December 2023	7,337,906	6,723,064	(13,657,454)	403,516
Consolidated	Issued capital \$	Dividend profit reserve \$	Accumulated losses \$	Total equity
Consolidated Balance at 1 July 2024	capital	profit reserve	losses	
	capital \$	profit reserve \$	losses \$	\$
Balance at 1 July 2024 Profit after income tax expense for the half-year	capital \$	profit reserve \$	losses \$ (13,500,669)	\$ 2,333,869

		Consol	idated
	Note	31 Dec 2024	31 Dec 2023
		\$	\$
Cash flows from operating activities		6 175 220	6 060 013
Receipts from customers (inclusive of GST)		6,175,320	6,069,912
Payments to suppliers and employees (inclusive of GST)		(5,883,740)	(5,095,638)
		291,580	974,274
Interest received		24,340	13,623
Research and Development offset income		1,262,584	, -
Interest and other finance costs paid		(166,607)	(255,265)
·			
Net cash from operating activities		1,411,897	732,632
Cash flows from investing activities			
Payments for property, plant and equipment		(24,608)	-
Payments for software	10	(358,707)	(355,095)
Net cash used in investing activities		(383,315)	(355,095)
Cash flows from financing activities			
Cash flows from financing activities Repayment of leases		(95,334)	(108,474)
Repayment of borrowings		(900,253)	(600,000)
Repayment of borrowings		(900,233)	(000,000)
Net cash used in financing activities		(995,587)	(708,474)
Net cash asea in illianoing activities		(333,307)	(700,474)
Net increase/(decrease) in cash and cash equivalents		32,995	(330,937)
Cash and cash equivalents at the beginning of the financial half-year		1,447,286	1,397,164
			<u> </u>
Cash and cash equivalents at the end of the financial half-year	7	1,480,281	1,066,227

Note 1. General information

The financial statements cover Energy Action Limited as a consolidated entity consisting of Energy Action Limited and the entities it controlled at the end of, or during, the half-year. The financial statements are presented in Australian dollars, which is Energy Action Limited's functional and presentation currency.

Energy Action Limited is a listed public company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is:

Level 5, 56 Station Street Parramatta NSW 2150

A description of the nature of the consolidated entity's operations and its principal activities are included in the directors' report, which is not part of the financial statements.

The financial statements were authorised for issue, in accordance with a resolution of directors, on 27th February 2025.

Note 2. Material accounting policy information

These general purpose financial statements for the interim half-year reporting period ended 31 December 2024 have been prepared in accordance with Australian Accounting Standard AASB 134 'Interim Financial Reporting' and the Corporations Act 2001, as appropriate for for-profit oriented entities. Compliance with AASB 134 ensures compliance with International Financial Reporting Standard IAS 34 'Interim Financial Reporting'.

These general purpose financial statements do not include all the notes of the type normally included in annual financial statements. Accordingly, these financial statements are to be read in conjunction with the annual report for the year ended 30 June 2024 and any public announcements made by the Company during the interim reporting period in accordance with the continuous disclosure requirements of the Corporations Act 2001.

The accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period, unless otherwise stated.

New or amended Accounting Standards and Interpretations adopted

The consolidated entity has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period. The adoption of these Accounting Standards and Interpretations did not have any significant impact on the financial performance or position of the consolidated entity.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

Note 3. Reclassification of comparatives

Reclassification

The expenses in the statement of profit or loss for the half-year ended 31 December 2023 were presented by function in some instances and by nature in other instances (a mixed basis of classification). For the half-year ended 31 December 2024, to achieve a consistent basis of classification of expenses as required by AASB 101 'Financial Statement Presentation', the Company has presented all expenses by nature in the statement of profit or loss. To establish comparability, the expenses for the half-year ended 31 December 2023 have been reclassified to reflect the change in presentation.

Note 3. Reclassification of comparatives (continued)

Statement of profit or loss and other comprehensive income

	31 Dec 2023 \$ Reported	Consolidated \$ Adjustment	31 Dec 2023 \$ Restated
Revenue	5,708,401	-	5,708,401
Expenses			
Accounting, audit and tax fees	-	(121,875)	(121,875)
Administration expenses	(926,546)	926,546	-
Advertising	-	(41,391)	(41,391)
Channel partners rebates	-	(204,970)	(204,970)
Computer maintenance	-	(303,344)	(303,344)
Consultancy	-	(31,533)	(31,533)
Contractors	-	(449,745)	(449,745)
Cost of goods and services sold	(213,089)	213,089	-
Depreciation and amortisation expense	(186,201)	-	(186,201)
Employee benefits expense	(3,438,270)	628,788	(2,809,482)
Insurance	-	(109,602)	(109,602)
Legal and professional fees	-	(130,078)	(130,078)
Payroll tax	-	(135,834)	(135,834)
Recruitment	-	(46,929)	(46,929)
Rental expense	(125,070)	125,070	-
Short-term leases, outgoings and make-good provision	-	(125,070)	(125,070)
Travel expenses	(6,280)	6,280	-
Other expenses	(-,,	(199,402)	(199,402)
Finance costs	(385,274)	-	(385,274)
Profit before income tax expense	427,671		427,671
Tronc scrote income tax expense	427,071		427,071
Income tax expense	(49)		(49)
Profit after income tax expense for the half-year attributable to the owners of Energy Action Limited	427,622	-	427,622
Other comprehensive income for the half-year, net of tax			
Total comprehensive income for the half-year attributable to the owners of Energy Action Limited	427,622		427,622
of Energy Action Limited	427,022		427,022
	Cents Reported	Cents Adjustment	Cents Restated
Basic earnings per share	1.4	_	1.4
Diluted earnings per share	1.4	-	1.4

Statement of financial position at the beginning of the earliest comparative period

When there is a restatement of comparatives, it is mandatory to provide a third statement of financial position at the beginning of the earliest comparative period, being 1 July 2023. However, as there were no adjustments made as at 1 July 2023, the consolidated entity has elected not to show the 1 July 2023 statement of financial position.

Note 4. Operating segments

Identification of reportable operating segments

The consolidated entity has identified one reportable operating segment, which provides electricity and gas procurement services, energy management and retail billing services in Australia. As the consolidated entity operates in only one segment, the consolidated results are also its segment results.

Major customers

All revenue of the consolidated entity is from external customers. During the current and prior financial periods, there were no transactions with a single external customer that amounted to 10 per cent or more of the consolidated entity's revenues.

Consolidated 31 Dec 2024 31 Dec 2023

Note 5. Revenue

	\$	\$
Energy buying	2,686,866	3,233,958
Energy management	2,637,290	2,474,443
Revenue	5,324,156	5,708,401
Disaggregation of revenue The disaggregation of revenue from contracts with customers is as follows:		
	Consol	idated
	31 Dec 2024 \$	31 Dec 2023 \$
Geographical regions		
Australia	5,324,156	5,708,401
Timing of revenue recognition		
Services transferred at a point in time	2,257,029	2,865,850
	_,,,	
Services transferred over time	3,067,127	2,842,551

Note 6. Other income

	Consol	Consolidated	
	31 Dec 2024 \$	31 Dec 2023 \$	
Research and development offset income	615,753		

The Research and development (R&D) offset income received during the half-year was related to the claim made in the 2024 Income Tax Return based on expenditure incurred during the financial year 2024 relating to research and development activities. The activities deliver results that aid in the development of Utilibox.

Note 7. Cash and cash equivalents

	Consolidated		
	31 Dec 2024 \$	30 Jun 2024 \$	
Current assets			
Cash at bank	1,472,680	1,439,802	
Restricted cash*	7,601	7,484	
	1,480,281	1,447,286	

^{*} Restricted cash refers to cash held in Energy Action Employee Share Trust, a subsidiary company used to manage employee equity plans as well as cash bank guarantees held by the bank.

Note 8. Trade and other receivables

	Consolidated		
	31 Dec 2024 \$	30 Jun 2024 \$	
Current assets	·	·	
Trade receivables	712,248	1,120,390	
Less: Allowance for expected credit losses	(199,720)	(199,720)	
	512,528	920,670	
Research and development grant receivable		646,831	
	512,528	1,567,501	

Note 9. Contract assets

	Consol 31 Dec 2024 \$	
Current assets		
Contract assets	4,602,464	3,821,516
Less: provision for cancellation	(260,254)	(215,530)
	4,342,210	3,605,986
Non-current assets		
Contract assets	2,381,301	2,834,185
Less: provision for cancellation	(121,467)	(166,191)
	2,259,834	2,667,994
		2,007,334
	6,602,044	6,273,980
Reconciliation Reconciliation of the written down values at the beginning and end of the current and previous financial half-year are set out below:		
Opening balance	6,273,980	5,752,485
Additions	5,292,627	6,255,748
Transfer to trade receivables	(4,964,563)	(5,734,253)
Closing balance	6,602,044	6,273,980
Note 10. Intangibles		
	Consol	idated
	31 Dec 2024	
	\$	\$
Non-current assets		
Software - at cost	14,812,491	14,645,445
Less: Accumulated amortisation	(7,013,893)	(7,095,917)
Less: Impairment	(6,749,528)	(6,749,528)
	1,049,070	800,000

Reconciliations

Reconciliations of the written down values at the beginning and end of the current financial half-year are set out below:

Consolidated	Software \$
Balance at 1 July 2024 Additions Amortisation expense	800,000 358,707 (109,637)
Balance at 31 December 2024	1,049,070

Note 11. Trade and other payables

	Consol	idated
	31 Dec 2024	30 Jun 2024
	\$	\$
Current liabilities		
Trade payables	807,288	745,596
Commissions payable	205,591	285,238
Rebates to channel partners	635,936	900,853
Accrued expenses	301,084	546,241
Interest payable	29,112	57,532
BAS payable	5,078	(22,389)
Other payables	61,494	98,726
	2,045,583	2,611,797
Note 12. Borrowings		
	Consol	lidated
	Consol	
	31 Dec 2024	30 Jun 2024
Current liabilities	31 Dec 2024	30 Jun 2024
Current liabilities Secured:	31 Dec 2024	30 Jun 2024
	31 Dec 2024	30 Jun 2024
Secured: Market rate loan facility - CBA	31 Dec 2024 \$	30 Jun 2024 \$
Secured:	31 Dec 2024 \$	30 Jun 2024 \$
Secured: Market rate loan facility - CBA Non-current liabilities Market rate loan facility - CBA	31 Dec 2024 \$	30 Jun 2024 \$
Secured: Market rate loan facility - CBA Non-current liabilities	31 Dec 2024 \$ 600,000	30 Jun 2024 \$ 900,000
Secured: Market rate loan facility - CBA Non-current liabilities Market rate loan facility - CBA	31 Dec 2024 \$ 600,000	30 Jun 2024 \$ 900,000
Secured: Market rate loan facility - CBA Non-current liabilities Market rate loan facility - CBA Unsecured:	31 Dec 2024 \$ 600,000	30 Jun 2024 \$ 900,000

Cancalidated

Market rate loan facility - CBA

The market rate loan facility held with CBA requires further mandatory loan repayments of \$300,000 due in April 2025, August 2025 and November 2025, which are all within the next 12 months and are therefore classified as current liabilities. The remaining balance of the loan has been classified as non-current liabilities. Refer to Note 15 for details regarding a CBA repayment error on 31 December 2024 and its subsequent correction on 3 January 2025.

Note 12. Borrowings (continued)

Loans from Directors

Details of the loans from Directors in place throughout the financial half-year are as follows:

- A loan of \$500,000 from Bleach Family Co was received on 31 January 2022 and is due to expire on 1 May 2026. The
 loan is unsecured and accrues interest at 12% p.a daily, payable on expiration of the loan or may be paid to the Lender
 subject to restrictions imposed by the agreement with CBA. At 31 December 2024, the loan balance was \$709,823 (30
 June 2024: \$668,164).
- A loan of \$500,000 from Meehans Business was received on 31 January 2022 and is due to expire on 1 May 2026. The loan is unsecured and accrues interest at 12% p.a daily, payable on expiration of the loan or may be paid to the Lender subject to restrictions imposed by the agreement with CBA. At 31 December 2024, the loan balance was \$709,823 (30 June 2024: \$668,164).
- The loans of \$500,000 from Millar & Macfarlane Pty Ltd and \$100,000 from Derek Myers have been converted to shares and the remaining balances repaid, with a nil closing balance at 31 December 2024 (30 June 2024: \$219 and \$33 respectively).

Financing arrangements

Unrestricted access was available at the reporting date to the following lines of credit:

	Consolidated		
	31 Dec 2024	30 Jun 2024	
	\$	\$	
Total facilities			
CBA loan facility (excluding corporate card facility)	2,750,000	3,350,000	
Loan from directors	1,419,647	1,336,580	
	4,169,647	4,686,580	
Used at the reporting date			
CBA loan facility (excluding corporate card facility)	2,450,000	3,350,000	
Loan from directors	1,419,647	1,336,580	
	3,869,647	4,686,580	
Unused at the reporting date			
CBA loan facility (excluding corporate card facility)	300,000	-	
Loan from directors	-	-	
	300,000		

Note 13. Dividends

There were no dividends paid, recommended or declared during the current or previous financial half-year.

Note 14. Contingent liabilities

There have been no changes to the consolidated entity's contingent liabilities since 30 June 2024. The contingent liabilities disclosed in the consolidated entity's annual financial statements for the year ended 30 June 2024 remain applicable as at 31 December 2024.

Note 15. Events after the reporting period

On 15 January 2025, 750,000 performance rights were granted to key management personnel under the Company's Performance Rights and Options Plan. The performance rights expire on 30 November 2027 and will vest dependent on the Company's share price reaching \$0.50 (based on a 10-day Volume Weighted Average Price) and the key management personnel achieving their respective KPI performance hurdles.

Note 15. Events after the reporting period (continued)

On 31 December 2024, CBA mistakenly debited the Company's account for an amount of \$300,000 as a loan repayment, which was not due. This error was identified and subsequently rectified when the bank refunded the erroneously debited amount on 3 January 2025.

No other matter or circumstance has arisen since 31 December 2024 that has significantly affected, or may significantly affect the consolidated entity's operations, the results of those operations, or the consolidated entity's state of affairs in future financial years.

Cancalidatad

Note 16. Earnings per share

	Consolidated	
	31 Dec 2024 \$	31 Dec 2023 \$
Profit after income tax attributable to the owners of Energy Action Limited	924,259	427,622
	Number	Number
Weighted average number of ordinary shares used in calculating basic earnings per share	38,981,441	30,113,600
Weighted average number of ordinary shares used in calculating diluted earnings per share	38,981,441	30,113,600
	Cents	Cents
Basic earnings per share	2.4	1.4
Diluted earnings per share	2.4	1.4

Performance rights are considered to be potential ordinary shares but were anti-dilutive in nature and are not included in the calculation of diluted earnings per share.

Note 17. Share-based payments

The consolidated entity operates a long-term incentive scheme (LTI) for its senior executives. The LTI is governed by the Performance Rights and Options Plan (PROP), under which performance rights or share options are granted to participants. Each performance right entitles the participant to one share in the Company, and each share option entitles the participant to exercise the option, pay an exercise price and acquire one share in the Company at the time of vesting subject to meeting the conditions and financial consideration as outlined below.

Options

On 6 December 2024, 200,000 options were issued to Bruce Macfarlane, a Director, under the plan with an exercise price of \$0.40 per share and an expiry date of 30 November 2027. The required conditions for the granting of the options were satisfied based on delivering \$3 million in sales orders between 1 August 2022 and 31 December 2022.

These options vested immediately upon issuance. The exercise price of the options was set above the prevailing market price at the grant date, rendering them out-of-the-money.

Note 17. Share-based payments (continued)

Set out below are summaries of options granted under the plan:

31 Dec 2024

Grant date	Expiry date	Exercise price	Balance at the start of the half-year	Granted	Exercised	Expired/ forfeited/ other	Balance at the end of the half-year
06/12/2024	30/11/2027	\$0.40		200,000		-	200,000
				200,000	-	-	200,000
Weighted aver	rage exercise price		\$0.00	\$0.40	\$0.00	\$0.00	\$0.40

The weighted average remaining contractual life of options outstanding at the end of the financial half-year was 2.9 years.

Performance rights

On 6 December 2024, 700,000 performance rights were issued to Directors under the plan. Derek Myers, an Executive Director and the CEO, received 600,000 performance rights expiring on 30 November 2027 and will vest depending on the Company's share price reaching \$0.50 (based on a 10-day Volume Weighted Average Price) and the achievement of KPI performance hurdles. Caroline Wykamp, a Non-Executive Director, received 100,000 performance rights, which will vest depending on the Company's share price performance from 1 December 2024 to 30 November 2027. The rights will vest in 2 equal tranches once the Company's share price reaches \$0.50 and \$1.00 (based on a 10-day Volume Weighted Average Price).

The performance rights that were granted on 17 February 2023 vest in 2 equal tranches. The first tranche vests once the Company share price remains at \$0.40 or greater based on a 10-day Volume Weighted Average Price and the second tranche vests once the Company share price remains at \$0.80 or greater based on 10-day Volume Weighted Average Price. The fair value of the performance rights granted during the half-year ended 31 December 2024 was determined as of the grant date.

Set out below are summaries of performance rights granted under the plan:

31 Dec 2024

Grant date	Expiry date	Exercise price	the start of the half-year	Granted	Exercised	forfeited/ other	the end of the half-year
06/12/2024	30/11/2027	\$0.00	-	700,000	-	-	700,000
17/02/2023	30/11/2025	\$0.00	1,115,000		<u> </u>	(10,000)	1,105,000
			1,115,000	700,000		(10,000)	1,805,000

The weighted average remaining contractual life of performance rights outstanding at the end of the financial half-year was 1.7 years.

Expenses arising from share-based payment transactions

Management has elected not to raise an expense in relation to the share-based payments as they have determined the expense to be immaterial as at 31 December 2024 given the proximity of the grant date to the balance date and the strike prices.

Energy Action Limited Directors' declaration 31 December 2024

In the directors' opinion:

- the attached financial statements and notes comply with the Corporations Act 2001, Australian Accounting Standard AASB 134 'Interim Financial Reporting', the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- the attached financial statements and notes give a true and fair view of the consolidated entity's financial position as at 31 December 2024 and of its performance for the financial half-year ended on that date; and
- there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of directors made pursuant to section 303(5)(a) of the Corporations Act 2001.

On behalf of the directors

Murray Bleach Chairman

27th February 2025



RSM Australia Partners

Level 13, 60 Castlereagh Street Sydney NSW 2000 GPO Box 5138 Sydney NSW 2001

> T +61(0) 2 8226 4500 F +61(0) 2 8226 4501

> > www.rsm.com.au

INDEPENDENT AUDITOR'S REVIEW REPORT To the Members of Energy Action Limited

Report on the Half-Year Financial Report

Conclusion

We have reviewed the accompanying half-year financial report of Energy Action Limited which comprises the consolidated statement of financial position as at 31 December 2024, the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the half-year ended on that date, notes comprising a summary of material accounting policies and other explanatory information, and the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the half-year end or from time to time during the half-year.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Energy Action Limited is not in accordance with the *Corporations Act 2001* including:

- (a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2024 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 *Interim Financial Reporting* and *Corporations Regulations* 2001.

Basis for Conclusion

We conducted our review in accordance with ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity. Our responsibilities are further described in the Auditor's Responsibilities for the Review of the Financial Report section of our report. We are independent of the Company in accordance with the auditor independence requirements of the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards) (the Code) that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

22

THE POWER OF BEING UNDERSTOOD ASSURANCE | TAX | CONSULTING

RSM Australia Partners is a member of the RSM network and trades as RSM. RSM is the trading name used by the members of the RSM network. Each member of the RSM network is an independent accounting and consulting firm which practices in its own right. The RSM network is not itself a separate legal entity in any jurisdiction. RSM Australia Partners ABN 36 965 185 036

Liability limited by a scheme approved under Professional Standards Legislation



We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of Energy Action Limited, would be in the same terms if given to the directors as at the time of this auditor's review report.

Directors' Responsibility for the Half-Year Financial Report

The directors of the Energy Action Limited are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal controls as the directors, being those charged with governance determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

Auditor's Responsibility for the Review of the Financial Report

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the Corporations Act 2001 including: giving a true and fair view of the consolidated entity's financial position as at 31 December 2024 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

RSM AUSTRALIA PARTNERS

Gary Sherwood

R5M

Partner

Sydney, NSW

Dated: 27 February 2025