

### Appendix 4D - Half Year Report

Given in accordance with ASX Listing Rule 4.2A

### Acumentis Group Limited (ASX: ACU)

ACN 102 320 329



### Results for announcement to the market

Net tangible asset backing per share

The information provided in the Half-Yearly Report should be read in conjunction with the Company's 2024 Annual Financial Report

			Change	)		
ì			\$'000	%		\$'000
	Revenue from continuing operations	Up	1,805	6%	to	29,832
	Profit before tax from continuing operations	Down	138	15%	to	810
	Profit after tax from continuing operations	Down	95	15%	to	555
	Profit after tax attributable to members	Down	95	15%	to	555
	Dividends		Amount per security			mount per at 30% tax
	Interim dividend – Ordinary Previous corresponding period	Cents	0.00		0.	00
	Interim dividend – Ordinary	Cents	0.00		0.	00
	Record date for determining entitlements to dividen Payment date for dividends	ds				/a /a
			31 Dec 2024	30 Ju 2024		31 Dec 2023
	An	<b>.</b> .				

Cents

2.07

1.95

1.30







## Acumentis Group Limited ACN 102 320 329

Half Year Financial Report

For the 6 months ended 31 December 2024

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### **Directors' Report**

The directors submit the financial report of the Consolidated Entity (comprising Acumentis Group Limited and its controlled entities) for the half year ended 31 December 2024.

### **Directors**

The Directors of the Company in office at any time during or since the end of the half year are:

	Appointed	Resigned
Keith Perrett Non-Executive, Independent Director & Chair	1 February 2018	
Andrea Staines OAM Non-Executive, Independent Director	26 September 2019	22 October 2024
Jo Mikleus Non-Executive, Independent Director	1 December 2023	
Timothy Rabbitt  Executive Director & CEO	10 December 2020	
Les Wozniczka Non-Executive, Non-Independent Director	13 April 2021	
Rod Owen-Jones Non-Executive, Independent Director	1 February 2025	6 February 2025

### **Principal Activities**

The principal activities of the Consolidated Entity during the period were property advisory & valuation services. There were no significant changes in the nature of the activities of the Consolidated Entity during the period.

### Review of Operations Financial results

The diversified revenue streams continued to grow, contributing to the overall increase in revenues. The company remains committed to its strategy of driving revenue growth through geographical and product diversification, organic growth, and targeted investments that support its long-term objectives.

Acumentis achieved a 6% increase in revenues compared to the corresponding period last financial year, despite continued challenging conditions across the economy.

Pre-tax profit has decreased by 15%. The business has absorbed wage increases in response to continued inflationary pressures whilst investing in key executive management positions and increased fee earning staff headcounts to drive our revenue and growth strategy.

### **Business overview**

The business operates across the following key sectors:

- Metropolitan residential mortgage and non-mortgage valuations
- Metropolitan commercial mortgage and non-mortgage valuations
- Regional & rural mortgage and non-mortgage valuations
- Government valuations
- Property advisory

The business continues to expand its services in related property professional sectors and geographies throughout Australia.

### Interim dividend

The directors do not recommend payment of an interim dividend for the 6 months ended 31 December 2024 (31 December 2023: 0.00 cents).

The Company remains focused on executing its strategy of diversifying revenue streams into areas with higher activity, greater earnings potential, and resilience to economic fluctuations. The Company's success in expanding non-mortgage related revenues has provided a strong foundation for sustainable

Taking into account ongoing relatively high interest rates, together with a federal election, we anticipate the continuation of current relatively weak market conditions through the first half of the calendar year.

We are well positioned to navigate these conditions with less reliance on mortgage activity enabling continued growth. The anticipated reduction in rates in 2025 may drive renewed activity in the mortgage valuation market, creating additional growth opportunities.

By continuing to target diverse and resilient revenue sources, Acumentis is expecting to deliver growth in revenues and profitability through FY2025 and beyond.

### Events subsequent to the end of the reporting period

There are no significant subsequent events.

### Auditor's Independence Declaration under section 307C of the Corporations Act 2001

The Lead Auditor's Independence Declaration is set out on page 5 and forms part of the Directors' report for the half year ended 31 December 2024.



### Rounding of amounts to the nearest thousand dollars

The Consolidated Entity has applied the relief available under ASIC Instrument 2016/191 and accordingly, amounts in the financial statements and directors' report have been rounded to the nearest thousand dollars, or in certain cases, to the nearest dollar.

### **Going Concern**

The directors are satisfied that the going concern basis of preparation is appropriate and therefore the financial information does not include any adjustments relating to the recoverability or classification of recorded asset amounts or to the amounts or classification of liabilities that might be necessary should the Company not be able to continue as a going concern.

### **Comparative Numbers**

The Half Year Report includes comparative numbers for both the corresponding half year as well as for the previous full year. Values are presented as follows:

- Profit & Loss disclosures for the 6 months to December 2024, the 6 months to December 2023 and the 12 months to June 2024.
- Financial Position disclosures as at 31 December 2024, 30 June 2024 and 31 December 2023.

Signed in accordance with a resolution of the Board of Directors.

Keith Perrett

Chair

20 February 2025



### Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

### To the directors of Acumentis Group Limited

As lead auditor for the review of Acumentis Group Limited for the half-year ended 31 December 2024, I declare that, to the best of my knowledge and belief, there have been:

- no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the review; and
- no contraventions of any applicable code of professional conduct in relation to the review.

This declaration is in respect of Acumentis Group Limited and the entities it controlled during the period.

William Buck

Accountants & Advisors

ABN: 16 021 300 521

Domenic Molluso

Partner

Sydney, 20 February 2025





### Consolidated Statement of Profit or Loss and Other Comprehensive Income

	Notes	31 Dec 24 6 months \$'000	31 Dec 23 6 months \$'000	30 Jun 24 12 months \$'000
Revenue from operations	2	29,768	27,925	56,203
Other Income	3	64	102	979
		29,832	28,027	57,182
Expenses from operations				
Employment expenses		22,114	20,187	41,173
IT infrastructure & software expenses		1,420	1,211	2,589
Marketing		524	495	1,005
Insurance		961	1,069	2,145
Administration		703	525	970
Occupancy		345	361	581
Depreciation, amortisation & impairment		1,027	1,172	2,790
Travel expenses		734	751	1,475
Searches, plans & maps		458	378	768
Other operating expenses		683	847	1,835
		28,969	26,996	55,331
Results from operating activities		863	1,031	1,851
Financial income		57	28	65
Financial expenses		(110)	(111)	(271)
Net financing expense		(53)	(83)	(206)
Profit before income tax	,	810	948	1,645
Income tax expense	6	(255)	(298)	(220)
Profit for the period attributable to members of the parent entity		555	650	1 425
Total other comprehensive income (net of tax)		555	-	1,425
Total comprehensive income for the period		<del>_</del>		
attributable to members of the parent entity		555	650	1,425
				<u> </u>
Earnings per share	7			
Basic earnings per share		0.25 cents	0.30 cents	0.65 cents
Diluted earnings per share		0.24 cents	0.28 cents	0.62 cents

The Consolidated Statement of Profit or Loss and Other Comprehensive Income is to be read in conjunction with the notes to and forming part of the financial statements.



### **Consolidated Statement of Financial Position**

	Notes	31 Dec 24 \$'000	30 Jun 24 \$'000	31 Dec 23 \$'000
Current assets		4 222	4.4.40	2.000
Cash and cash equivalents		4,233 260	4,140	2,899
Term deposits Trade and other receivables	8	4,601	261 5,702	261 5,319
Other financial assets	9	4,601 35	105	284
Other current assets	10	2,253	1,203	2,244
Total current assets	10	11,382	11,411	11,007
	_	11,502	±±,+±±	11,007
Non-current assets		(04	(70	(04
Term deposits Other financial assets	9	691 157	679 175	681 195
Deferred tax assets	9 11	2,070	2,325	2,248
Plant & equipment	12	2,070 593	2,325 609	2,246 650
Right of use assets	13	2,147	1,644	2,099
Intangible assets	14	21,472	21,629	21,925
Total non-current assets	14	27,130	27,061	27,798
Total assets		38,512	38,472	38,805
Current liabilities	-	•	•	· · · · · · · · · · · · · · · · · · ·
Current liabilities Trade & other payables	15	4,682	4,140	4,549
Tax payable	16	4,002	4,140	4,547
Borrowings	17	8	8	8
Lease liabilities	18	1,059	1,179	1,554
Deferred consideration	19	42	176	-
Employee benefits	20	4,634	5,260	4,860
Total current liabilities	-	10,425	10,763	10,971
Non-current liabilities				
Trade & other payables	15	100	100	_
Borrowings	17	27	31	35
Lease liabilities	18	1,237	760	1,125
Deferred consideration	19	111	111	1,263
Employee benefits	20	449	475	500
Provisions	21	206	418	142
Total non-current liabilities		2,130	1,895	3,065
Total liabilities		12,555	12,658	14,036
Net assets		25,957	25,814	24,769
Equity				
Issued capital	22	22,449	22,342	22,208
Retained earnings		3,190	3,122	2,347
Other reserves	23	318	350	214
Total equity		25,957	25,814	24,769
	-			

The Consolidated Statement of Financial Position is to be read in conjunction with the notes to and forming part of the financial statements.



### Consolidated Statement of Changes in Equity

	Notes	Share capital \$'000	Retained earnings \$'000	Other reserves \$'000	Total \$'000
Balance as at 1 July 2023		22,208	1,697	165	24,070
Share based payments expense	23	-	-	49	49
Profit for the period	_	-	650	-	650
Balance as at 31 December 2023	_	22,208	2,347	214	24,769
Balance as at 1 January 2024		22,208	2,347	214	24,769
Shares issued	22	134	-	-	134
Share based payments expense	23	-	-	136	136
Profit for the period	_	-	775	-	775
Balance as at 30 June 2024	_	22,342	3,122	350	25,814
Balance as at 1 July 2024		22,342	3,122	350	25,814
Shares issues	22	107	-	(107)	-
Share based payments expense	23	-	-	75	75
Profit for the period		-	555	-	555
Dividends paid	_	_	(487)	-	(487)
Balance as at 31 December 2024		22,449	3,190	318	25,957

The Consolidated Statement of Changes in Equity is to be read in conjunction with the notes to and forming part of the financial statements.



### **Consolidated Statement of Cashflows**

	31 Decotes 6 mor \$'00	<mark>iths 6 months</mark>	
Cash flows from operating activities Cash receipts from customers Lease receipts Cash paid to suppliers and employees Interest received Interest paid Income taxes paid Net cash provided by operating activities	(32,2	182 (28,969) 50 22 (111)	62,168 370 (57,474) 65 (271) - 4,858
, , , , , , , , , , , , , , , , , , , ,	14 (1 (1)	91) (127) 23) (76)  34) (143) 12) (28)  60) (374)	(81) (94)
Cash flows from financing activities Repayment of borrowings Repayment of lease liabilities Dividends paid Net cash used in financing activities	(7)	(4) (4) (78) (906) 87) - (69) (910)	(8) (1,859) - (1,867)
Net (decrease) / increase in cash and cash equivalents held		9 <b>3</b> 1,202	2,443
Cash and cash equivalents at the beginning of the period	4,1	<b>40</b> 1,697	1,697
Cash and cash equivalents at the end of the period	4,2	<b>33</b> 2,899	4,140

The Consolidated Statement of Cashflows is to be read in conjunction with the notes to and forming part of the financial statements.

### Notes to the Consolidated Financial Statements

### 1. Material Accounting Policy Information

### Reporting entity

Acumentis Group Limited (the "Company" or "Acumentis") is a company domiciled in Australia.

The consolidated interim financial statements of the Company as at and for the six months ended 31 December 2024 comprises the Company and its subsidiaries (together referred to as the "Consolidated Entity").

### Comparative Numbers

The Half Year Report has been formatted to include comparative numbers for both the corresponding half year as well as for the previous full year. Values are presented as follows:

- Profit & Loss disclosures for the 6 months to December 2024, the 6 months to December 2023 and the 12 months to June 2024.
- Financial Position disclosures as at 31 December 2024, 30 June 2024 and 31 December 2023.

### **Accounting Policies**

The accounting policies applied by the Consolidated Entity in these consolidated financial statements are the same as those applied by the Consolidated Entity in its consolidated financial statements as at and for the year ended 30 June 2024.

### \_Statement of compliance

The consolidated interim financial statements are general purpose financial statements which have been prepared in accordance with AASB 134 Interim Financial Reporting and the Corporations Act 2001. They should be read in conjunction with the annual report for the year ended 30 June 2024.

The consolidated financial statements were authorised for issue by the directors on 20 February 2025.

30 Jun 24

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### 2. Revenue from operations

	31 Dec 24 6 months \$'000	31 Dec 23 6 months \$'000	30 Jun 24 12 months \$'000
Revenue from rendering of services	29,716	27,895	56,164
Recovery of disbursements	41	19	18
Recharge of shared services to licensees	11	11	21
	29,768	27,925	56,203

### 3. Other Income

	6 months \$'000	6 months \$'000	12 months \$'000
Fair value adjustment on early settlement of deferred, contingent consideration	-	-	995
Licence fee income	56	92	(32)
Sundry income	8	10	16
	64	102	979

31 Dec 24

31 Dec 23

Licence fee income represents fees charged to non-controlled entities which have been licenced to use the Acumentis brand and systems and are charged as a percentage of revenue. The negative income for the 12 months ended 30 June 2024 is due to the write back of over-accrued income of \$197,000 from earlier years.

### 4. Significant revenue and expense items

The Consolidated Entity has identified several items which are material due to the significance of their nature and/or amount. These are listed separately here to provide a better understanding of the financial performance of the Consolidated Entity.

	6 months \$'000	31 Dec 23 6 months \$'000	30 Jun 24 12 months \$'000
	\$ 000	\$ 000	<b>\$ 000</b>
Revenue			
Fair value adjustment on early settlement of deferred,			
contingent consideration	-	-	995
Expenses			
Settlement of cyber-insurance aggregation claim	_	_	300
Costs incurred and provision for settlement of legal claim			
within insurance excess	-	-	180
Impairment of intangible assets (computer software)	-	-	273

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### 5. Segment reporting

The Consolidated Entity's operations and clients are located entirely in Australia and comprise only one segment being the provision of property advice & valuations.

### 6. Income tax

Reconciliation of income tax expense to prima facie tax payable	31 Dec 24 6 months \$'000	31 Dec 23 6 months \$'000	30 Jun 24 12 months \$'000
Profit from continuing operations before tax	810	948	1,645
Prima facie income tax expense calculated at 30% on profit Increase in income tax expense due to: Non-deductible expenses	243	284	494
- Entertainment	12	14	25
<ul> <li>Effect of fair value adjustment on early settlement of deferred, contingent consideration</li> </ul>	-	-	(299)
	255	298	220
Adjustments for prior years		-	
Income tax expense	255	298	220

### 7. Earnings per share

The calculation of earnings per share for the period was calculated using the following factors:

	31 Dec 24 6 months	31 Dec 23 6 months	30 Jun 24 12 months
Basic earnings per share Profit attributable to ordinary shareholders	\$'000	\$'000	\$'000
of the company for the period	555	650	1,425
	Number	Number	Number
Issued ordinary shares at the start of the period	219,955,046	218,174,605	218,174,605
Shares issued during the period	1,500,000	-	1,780,441
Issued number of ordinary shares at end of the period	221,455,046	218,174,605	219,955,046
Weighted average number of ordinary shares during the period	221,357,220	218,174,605	218,369,189
Calculated basic earnings per share	0.25 cents	0.30 cents	0.65 cents



	31 Dec 24 6 months	31 Dec 23 6 months	30 Jun 24 12 months
<b>Diluted earnings per share</b> Profit attributable to ordinary shareholders	\$'000	\$'000	\$'000
of the company for the period	555	650	1,425
	Number	Number	Number
Weighted average number of ordinary shares	221,357,220	218,174,605	218,369,189
during the period			
Options on issue at end of period  Performance rights on issue at end of period	8,640,000	11,316,000	10,140,000
Weighted average number of issued plus	0,040,000	11,310,000	10,140,000
potential ordinary shares during the period	229,997,220	229,490,605	228,509,189
Calculated diluted earnings per share	0.24 cents	0.28 cents	0.23 cents

### 8. Trade and other receivables

	31 Dec 24 \$'000	30 Jun 24 \$'000	31 Dec 23 \$'000	
Current	4 555	<b>4</b> 555	+ 555	
Trade receivables	4,534	5,738	5,094	
Provision for expected credit losses	(57)	(82)	(201)	
Other receivables	124	46	426	
	4.601	5.702	5.319	_

### 9. Other financial Assets

Current
Lease receivable – right of use assets
Loans to employees <sup>1</sup>

Non-current
Loans to employees <sup>1</sup>

31 Dec 24 \$'000	30 Jun 24 \$'000	31 Dec 23 \$'000
-	95	284
35	10	-
35	105	284
157	175	195
157	175	195

31 Dec 24 30 Jun 24

Note 1: The employee loan was advanced to a vendor shareholder of Acumentis (WA) Holdings Pty Ltd to enable retirement of debt secured against that shareholder's investment in Acumentis (WA) Holdings Pty Ltd. The loan carries interest at market rates, equal to the 6 monthly bank bill swap rate plus 2.6%. On grant, this loan was repayable in full when the deferred, contingent consideration relating to the acquisition of Acumentis (WA) Holdings Pty Ltd was settled. When the deferred, contingent consideration was settled early in May 2024 (refer note 19) the terms were amended so that the loan is now payable in full by 30 June 2034 and now has minimum payments of \$20,000 capital plus accrued interest per calendar year. The loan is secured by the 2,606,565 ordinary shares in Acumentis Group Limited issued to the vendor as part consideration for the acquisition.



### 10. Other current assets

	31 Dec 24	30 Jun 24	31 Dec 23
	\$'000	\$'000	\$'000
Prepaid expenses	2,253	1,203	2,244

The increase in prepaid expenses largely relates to insurance premiums where the policies terminate 30 September each year.

### 11. Deferred tax balances

31 Dec 24 \$'000	30 Jun 24 \$'000	31 Dec 23 \$'000
45	89	174
1,312	1,335	1,319
17	24	61
122	129	151
62	125	42
35	42	68
389	513	464
-	(29)	(85)
(8)	(9)	(10)
96	106	64
2,070	2,325	2,248



### 12.Plant & equipment

	Office equipment \$'000	Furniture & fittings \$'000	Leasehold improvements \$'000	Motor Vehicles \$'000	Total \$'000
Cost Balance at 1 Jul 2023	2,198	573	421	68	3,260
Additions	110	17	-	-	127
Disposals Balance at 31 Dec 2023	2,308	<u>-</u> 590	421	- 68	3,387
Butance at 31 Bee 2023	2,300	370	721		3,307
Balance at 1 Jan 2024	2,308	590	421	68	3,387
Additions	81	1	347	-	429
Disposals Balance at 30 Jun 2024	2,368	<u>-</u> 591	(40) 728	- 68	(61) 3,755
Datance at 30 Juli 2024	2,300	391	720	00	3,733
Balance at 1 Jul 2024	2,368	591	728	68	3,755
Additions	171	20	9	-	200
Disposals Balance at 31 Dec 2024	<u>(3)</u> 2,536	611	(222) 515	- 68	(225) 3,730
Datance at 31 Dec 2024	2,330	011	313	00	3,730
Accumulated depreciation					
Balance at 1 Jul 2023	1,691	466	337	29	2,523
Depreciation charge for the period Disposals	167	20	21	6	214
Balance at 31 Dec 2023	1,858	486	358	35	2,737
Balance at 1 Jan 2024	1,858	486	358	35	2,737
Depreciation charge for the period Disposals	158 (21)	18	290 (40)	4	470 (61)
Balance at 30 Jun 2024	1,995	<u>-</u> 504	608	39	3,146
					0,210
Balance at 1 Jul 2024	1,995	504	608	39	3,146
Depreciation charge for the period	148	19	43	4	214
Disposals Balance at 31 Dec 2024	<u>(1)</u> 2,142	523	(222) 429	43	(223) 3,137
Balanco di GI Boo 2021		020	127		0,107
Carrying amounts					
31 Dec 2023	450	104	63	33	650
30 Jun 2024 31 Dec 2024	373 <b>394</b>	87 <b>88</b>	120 <b>86</b>	29 <b>25</b>	609 <b>593</b>
31 Dec 2024	374	88	00	23	573



### 13. Right of Use Assets

	Buildings \$'000	Office equipment \$'000	Total \$'000
Cost			
Balance at 1 Jul 2023	4,265	208	4,473
Additions – non-cash	282	1	283
Disposals  Palaman at 24 Pag 2022	(56)	- 200	(56)
Balance at 31 Dec 2023	4,491	209	4,700
Balance at 1 Jan 2024	4,491	209	4,700
Additions – non-cash	183	-	183
Disposals	(255)	(209)	(464)
Balance at 30 Jun 2024	4,419	-	4,419
	,		
Balance at 1 Jul 2024	4,419	-	4,419
Additions – non-cash	1,057	111	1,168
Disposals	(987)	-	(987)
Balance at 31 Dec 2024	4,489	111	4,600
Accumulated depreciation Balance at 1 Jul 2023 Depreciation charge for the period Disposals	1,830 626 (34)	138 41 -	1,968 667 (34)
Balance at 31 Dec 2023	2,422	179	2,601
Balance at 1 Jan 2024 Depreciation charge for the period Disposals Balance at 30 Jun 2024	2,422 577 (224) 2,775	179 29 (208)	2,601 606 (432) 2,775
Balance at 1 Jul 2024	2,775	_	2,775
Depreciation charge for the period	621	12	633
Disposals	(955)	-	(955)
Balance at 31 Dec 2024	2,441	12	2,453
Carrying amounts 31 Dec 2023	2,069	30	2,099
30 Jun 2024	1,644	-	1,644
31 Dec 2024	2,048	99	2,147



### 14. Intangible assets

	Goodwill \$'000	Computer software \$'000	Brands & Trademarks \$'000	Total \$'000
Balance at 1 Jul 2023	20,324	1,575	241	22,140
Acquisitions	-	76	-	76
Amortisation	-	(291)	-	(291)
Impairment charge	-	-	-	-
Disposals	-	-	-	-
Balance at 31 Dec 2023	20,324	1,360	241	21,925
Balance at 1 Jan 2024	20,324	1,360	241	21,925
Acquisitions	243	5	-	248
Amortisation	_	(267)	-	(267)
Impairment charge	-	(273)	-	(273)
Disposals	-	(4)	-	(4)
Balance at 30 Jun 2024	20,567	821	241	21,629
Balance at 1 Jul 2024	20,567	821	241	21,629
Acquisitions	-	23	-	23
Amortisation	-	(180)	-	(180)
Impairment charge	_	-	-	_
Disposals	-	-	-	_
Balance at 31 Dec 2024	20,567	664	241	21,472

Intangible asset carrying values are reviewed annually or whenever there are indications that they may be impaired. An impairment review was conducted effective 31 December 2024.

The estimated recoverable amount of intangibles is determined by way of estimating the net present values of cashflows expected to be generated by the cash generating units associated with the intangible assets.

Goodwill is monitored by management based on the cash generating units to which the goodwill relates.

	31 Dec 24 \$'000	30 Jun 24 \$'000	31 Dec 23 \$'000
Residential business	3,016	3,016	3,016
Regional business	9,486	9,486	9,486
WA business	6,393	6,393	6,393
SA Business	1,429	1,429	1,429
Business valuations	243	243	
	20,567	20,567	20,324

The Company tests whether goodwill has suffered any impairment on a six monthly basis. The recoverable amount of cash generating units is determined based on value in use calculations which require the use of assumptions.



The calculations use cash flow projections based on financial forecasts approved by management covering the 12 months post reporting date adjusted for temporary changes to income and expenses.

Cash flows beyond the 12 month period are extrapolated using the estimated growth rates stated below.

	Residential Business	Regional Business	WA Business	SA Business	Business Valuations
31 December 2024	Dusiliess	Dusiliess	Dusilless	Dusiliess	Valuations
Annual increase in revenues Increase in employee expenses	3.0% 55.0%	3.0% 55.0%	3.0% 55.0%	5.0% 55.0%	5.0% 55.0%
as a % of increased revenues Annual increase in overheads Terminal growth rate	3.0% 2.0%	3.0% 2.0%	3.0% 2.0%	3.0% 2.0%	3.0% 2.0%
Discount rate	15.1%	15.1%	15.1%	15.1%	15.1%
30 June 2024					
Annual increase in revenues	3.0%	3.0%	3.0%	5.0%	5.0%
Increase in employee expenses as a % of increased revenues	55.0%	55.0%	55.0%	55.0%	55.0%
Annual increase in overheads	3.0%	3.0%	3.0%	3.0%	3.0%
Terminal growth rate	2.0%	2.0%	2.0%	2.0%	2.0%
Discount rate	15.6%	15.6%	15.6%	15.6%	15.6%
31 December 2023					
Annual increase in revenues	3.0%	3.0%	3.0%	5.0%	n/a
Increase in employee expenses as a % of increased revenues	55.0%	55.0%	55.0%	55.0%	n/a
Annual increase in overheads	3.0%	3.0%	3.0%	3.0%	n/a
Terminal growth rate	2.0%	2.0%	2.0%	2.0%	n/a
Discount rate	15.3%	15.3%	15.3%	15.3%	n/a

Management has determined the values assigned to each of the key assumptions as follows:

Assumption	Approach used to determine values
Revenues	Annual growth rate based on past performance, current and expected market conditions and management's expectations of business development opportunities and likelihood of success.
Employee expenses	Based on past performance and management's expectations for the future.
Overheads	Fixed and semi-variable costs of the cash generating units, which do not vary significantly with revenue. Management forecasts these costs based on the current structure of the business, adjusting for anticipated inflationary increases and known restructuring and cost-saving measures.
Terminal growth rate	This is conservatively set at a level below the long term inflation rate in Australia. The Company operates in a mature market sector and accordingly



**Assumption** Approach used to determine values

> long term growth will be achieved via diversification in services, client base and geographies rather than long term growth of existing business lines.

Discount rate The pre-tax rate discount rate adopted is based on the risk-free interest rate

and business specific risk factors, market borrowing rates and investor

expected returns.

### Impact of reasonably possible changes in key assumptions

	31 Dec 2024 \$000	30 Jun 2024 \$000
Residential Business	2,375	3,540
Regional Business	7,204	7,135
WA Business	1,302	2,555

The recoverable amount of the Residential, Regional to exceed their carrying amounts by:	& WA business cash generating	g units are estimat
OO	31 Dec 2024 \$000	30 Jun 2024 \$000
Residential Business Regional Business WA Business	2,375 7,204 1,302	3,540 7,135 2,555
The recoverable amounts as at 31 December 2024 we possible changes in key assumptions were made as		int if reasonably  To
Annual increase in revenues Residential Business Regional Business WA Business Annual increase in overheads	3.0% 3.0% 3.0%	1.2% 0.3% 1.1%
Residential Business Regional Business WA Business Discount rate WA Business	3.0% 3.0% 3.0% 15.1%	6.0% 7.2% 6.8% 17.6%

Reasonably possible changes in key assumptions for other cash generating units would not result in the recoverable amounts equalling their carrying amounts.



### 15. Trade and other payables

	31 Dec 24 \$'000	30 Jun 24 \$'000	31 Dec 23 \$'000
Current	Ψ 000	Ψ 000	Ψ 000
Trade payables	615	739	626
Other payables and accrued expenses	4,067	3,401	3,923
	4,682	4,140	4,549
Non-current			
Other payables and accrued expenses	100	100	-

### \_\_\_\_16.Tax Payable

	31 Dec 24	30 Jun 24	31 Dec 23
	\$'000	\$'000	\$'000
Tax payable	-	-	-

16.Tax Payable			
0	31 Dec 24 \$'000	30 Jun 24 \$'000	31 Dec 23 \$'000
Tax payable	-	-	
17.Borrowings			
=	31 Dec 24	30 Jun 24	31 Dec 23
Current	\$'000	\$'000	\$'000
	8	8	8
Non-current			
Motor vehicle loan  Non-current Motor vehicle loan	27	31	35
Total	35	39	43
The motor vehicle loan is secured against the financed vehicle \$25,000, and it carries a fixed interest rate of 3.8%.	cle, included in	note 12 with a	carrying value o

Movements in borrowings:	Motor vehicle loan \$'000
Balance as at 1 July 2023	47
Repayments Balance as at 31 December 2023	(4) 43
Balance as at 1 January 2024 Repayments Balance as at 30 June 2024	43 (4) 39
Balance as at 1 July 2023 Repayments Balance as at 31 December 2024	39 (4) 35



### 18. Lease Liabilities

	31 Dec 24 \$'000	30 Jun 24 \$'000	31 Dec 23 \$'000
Current Right of use assets	1,059	1,179	1,554
Non-current Right of use assets	1,237	760	1,125
Total	2,296	1,939	2,679

### 19. Deferred Consideration

	31 Dec 24 \$'000	30 Jun 24 \$'000	31 Dec 23 \$'000
Current	\$ 000	\$ 000	\$ 000
Early settlement of deferred consideration		400	
ACU WA paid 19 July 2024	-	120	-
ACU SA paid 19 July 2024	-	14	-
Contingent consideration			
GWA payable March 2025	42	42	-
	42	176	-
			_
Non-Current			
Contingent consideration			
Acumentis (WA) Holdings Pty Ltd	-	-	797
Acumentis (SA) Pty Ltd	-	-	466
GWA payable March 2026	51	51	-
GWA payable March 2027	60	60	-
	111	111	1,263
Total	153	287	1,263

Deferred consideration relates to the acquisition of the business and assets of Gill Wright & Associates Business Valuations ("GWA") on 1 February 2024. Contingent consideration of \$153,000 was recognised for the acquisition of GWA.

The fair value of the contingent consideration for GWA is based upon estimates of revenues generated by the acquired business for the period to January 2027. These estimates are based on pre-acquisition trading and managements' assessments of growth to be achieved when the business is integrated into the wider Acumentis group.

Contingent consideration has not been discounted to its present value as the effect is not material.



### 20. Employee Benefits

	31 Dec 24	30 Jun 24	31 Dec 23
	\$'000	\$'000	\$'000
Current			
Annual leave	1,950	2,076	2,040
Long service leave	1,974	1,900	1,857
Performance pay	710	1,284	963
	4,634	5,260	4,860
Non-current			
Long service leave	449	475	500

### 21.Provisions

	31 Dec 24 \$'000	30 Jun 24 \$'000	31 Dec 23 \$'000
Non-current			
Make good	206	418	142
Movement in provision			
Balance at start of period	418	142	142
Net increase / (decrease) during period	(39)	276	-
Utilised during period	(173)	-	-
Balance at end of period	206	418	142

### 22. Issued Capital

### Share capital

The company recorded the following amounts within shareholders' equity as a result of the issue of ordinary shares:

	Number of shares	\$'000
Balance as at 30 June 2023	218,174,605	22,208
Balance as at 31 December 2023	218,174,605	22,208
Balance as at 31 January 2024 Settlement of deferred, contingent consideration	218,174,605	22,208
Acumentis (WA) Pty Ltd	1,595,747	120
Acumentis (SA) Pty Ltd	184,694	14
Balance as at 30 June 2024	219,955,046	22,342
Balance as at 1 July 2024 Performance rights vested and exercised	219,955,046 1,500,000	22,342 107
Balance as at 31 December 2024	221,455,046	22,449

Half Year Report Period ended 31 December 2024



### **Options**

Balance at start of period Lapsed Balance at end of period

31 Dec 24 Number	30 Jun 24 Number	31 Dec 23 Number
-	-	2,500,000
-	-	(2,500,000)
-	-	_

On 23 August 2019, 2,500,000 options were issued to the underwriter and lead manager of a share offer undertaken by the Company in part consideration for services provided. These options had an exercise price of \$0.12 and expired on 23 August 2023 without being exercised.

### Performance Rights

Number on issue

Balance at start of period
Issued during period
Forfeited during period (failure to meet service condition)
Failure to meet service condition
Failure to meet performance and market
conditions
Performance rights vested and exercised
Balance at end of period

31 Dec 24 Number	30 Jun 24 Number	31 Dec 23 Number	
10,140,000	10,140,000	11,316,000	
10,140,000	11,316,000	2,316,000 9,000,000	
- -	- (1,176,000)	-	
(1,500,000)			
8,640,000	10,140,000	11,316,000	



### Basis of vesting

Summary of key terms and conditions relating to performance rights:

Grant date	20 Sep 21 & 28 Oct 21	25 Oct 22	25 Oct 23	25 Oct 23	25 Oct 23
Number of rights Originally issued Forfeited	1,680,000 (1,680,000)	1,140,000	1,500,000	1,500,000	6,000,000
Vested & exercised		-	(1,500,000)	-	-
On issue		1,140,000	-	1,500,000	6,000,000
Weighted average fair value at grant date <sup>1</sup> (cents)	13.25	6.92	6.05	5.76	5.48
Service Condition					
The executive must remain employed from grant date until the finalisation of the statutory audit for the financial year ended					
If the service condition is not met none of the performance rights will vest.	30 Jun 24	30 Jun 25	30 Jun 24	30 Jun 25	30 Jun 26
Market Condition					
Applicable to (% of rights)	50%	50%	N/A	N/A	N/A
The performance rights will vest if the total shareholder return ("TSR") for Acumentis is at least equal to the TSR for the ASX300 for the period	1 Jul 21 – 30 Jun 24	1 Jul 22 – 30 Jun 25			
Performance Condition					
Applicable to (% of rights)	50%	50%	N/A	N/A	100%
The performance rights will vest pro-rata based on the earnings per share of Acumentis Group Limited being between	2.5 & 3.4 cents for FY24	2.6 & 3.5 cents for FY25			1.0 & 2.0 cents for FY26
Management estimate of likely outcome of performance (non-market) condition as at:					
31 December 2024	n/a	0%	n/a	n/a	100%
30 June 2024	0%	0%	n/a	n/a	100%
31 December 2023	100%	100%	n/a	n/a	100%

Note 1: Rights granted subject to TSR condition are valued using Monte Carlo Simulation. Rights granted subject to EPS condition are valued using the Black-Scholes model or a Binomial Approximation Model. Expected dividends were not incorporated into these measurements prior to 2023. For rights issued in 2023 a dividend yield of 5% has been assumed.

The Board has the discretion to adjust the number of rights that ultimately vest and/or the service condition period if it forms the view that the unadjusted outcome is not appropriate to the circumstances that prevailed over the measurement period.

The Board has discretion to determine that some or all unvested rights held lapse on a specified date if allowing the rights to vest would, in the opinion of the Board, result in an inappropriate benefit to the rights holder. Such circumstances would include joining a competitor or actions that harm the Company's stakeholders.

In the case of fraud or misconduct, all unvested rights will be forfeited.

Half Year Report Period ended 31 December 2024



The performance rights have been valued using Monte Carlo simulations and the value will be provided for over the vesting period of the rights with adjustments made where appropriate for the likelihood of non-vesting of those rights subject to a performance condition.



### Dividends

31 Dec 24	31 Dec 23	30 Jun 24
6 months	6 months	12 months
\$'000	\$'000	\$'000
400		
487	-	-

A fully franked (at 30%) final dividend of 0.22 cents per share was paid on 13 September 2024 out of profits for the year ended 30 June 2024.

### 23. Other Reserves

Dividends paid

	31 Dec 24 \$'000	30 Jun 24 \$'000	31 Dec 23 \$'000
Share based payments reserve	318	350	214
Movement in reserve			
Balance at start of period	350	214	165
Share based payment expense	75	136	49
Performance rights vested and exercised	(107)	-	-
Balance at end of period	318	350	214

### 24. Contingent Liabilities

The Consolidated Entity, from time to time, is involved in matters of litigation in the normal course of business in undertaking valuation services. At 31 December 2024 there are no open litigated claims that are expected to have a material impact on the results of the Consolidated Entity. The Consolidated Entity has professional indemnity insurance, and under the terms of the insurance policy, each claim has an excess which is required to be paid by the Consolidated Entity. It was not practical to estimate the maximum contingent liability arising from litigation; however, in a worst-case situation there could be a material adverse effect on the Consolidated Entity's financial position. In the directors' opinion, disclosures of any further information in relation to litigation would be prejudicial to the interests of the Consolidated Entity.

### 25. Going Concern

The directors are satisfied that the going concern basis of preparation is appropriate and therefore the financial information does not include any adjustments relating to the recoverability or classification of recorded asset amounts or to the amounts or classification of liabilities that might be necessary should the company not be able to continue as a going concern.



### **Directors' Declaration**

In the opinion of the Directors of Acumentis Group Limited (the "company"):

- 1) The financial statements and notes set out on pages 6 to 26, are in accordance with the Corporations Act 2001 including:
  - a) giving a true and fair view of the Consolidated Entity's financial position as at 31 December 2024 and its performance for the half-year ended on that date; and
  - b) complying with Australian Accounting Standard AASB 134 *Interim Financial Reporting*; and the Corporations Act 2001
- 2) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Dated at Sydney this 20th day of February 2025.

Signed in accordance with a resolution of the directors:

**Keith Perrett** 

Chair



## Independent auditor's review report to the members of Acumentis Group Limited

### Report on the half-year financial report



### **Our conclusion**

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the accompanying half-year financial report of Acumentis Group Limited (the Company), and its subsidiaries (the Consolidated Entity) does not comply with the *Corporations Act 2001*, including:

giving a true and fair view of the Consolidated Entity's financial position as at 31 December 2024 and of its financial performance for the half-year then ended; and

complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

### What was reviewed?

We have reviewed the accompanying half-year financial report of the Consolidated Entity, which comprises:

- the consolidated statement of financial position as at 31 December 2024,
- the consolidated statement of profit or loss and other comprehensive income for the half-year then ended,
- the consolidated statement of changes in equity for the half-year then ended,
- the consolidated statement of cash flows for the half-year then ended,
- notes to the financial statements, including material accounting policy information, and
- the directors' declaration.

### **Basis for conclusion**

We conducted our review in accordance with ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity. Our responsibilities are further described in the Auditor's responsibilities for the review of the financial report section of our report. We are independent of the Consolidated Entity in accordance with the auditor independence requirements of the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards) (the Code) that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

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### Responsibilities of the directors for the financial report

The directors of the Company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

### Auditor's responsibilities for the review of the financial report

Our responsibility is to express a conclusion on the half-year financial report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including giving a true and fair view of the Consolidated Entity's financial position as at 31 December 2024 and its performance for the half-year ended on that date, and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

William Buck

**Accountants & Advisors** 

ABN: 16 021 300 521

**Domenic Molluso** 

Partner

Sydney, 20 February 2025