

Company announcement

PME signs AUD \$330M, 10-year contract with Trinity Health

28 November 2024

HIGHLIGHTS

- **PME signs AUD \$330M, 10-year deal with Trinity Health**
- **Visage to replace multiple legacy PACS throughout the Trinity Health enterprise**
- **Contract is for “full stack” - Visage 7 Viewer, Visage 7 Open Archive and Visage 7 Workflow**
- **Visage 7 platform to be implemented in the cloud**
- **Continues PME’s rapid expansion into North American integrated delivery networks (IDN)**
- **Transaction-based model with potential upside**

Leading health imaging company Pro Medicus Limited [ASX: PME] today announced its wholly-owned U.S. subsidiary, Visage Imaging, Inc., has signed an AUD \$330M, 10-year contract with Trinity Health, one of the largest not-for-profit health care systems in the United States.

Trinity Health comprises 93 hospitals, 107 continuing care locations, 142 urgent care locations and many other health and well-being services, spanning a geographic reach of 26 states, with more than 127,000 colleagues, including 9,300 employed physicians and clinicians, as well as 29,000 affiliated physicians and clinicians.

Based on a transactional licensing model, the contract will see the company’s cloud-based Visage 7 Enterprise Imaging Platform (“Visage 7”), including Visage 7 Open Archive and Visage 7 Workflow modules, implemented throughout Trinity to provide a unified diagnostic imaging platform. Visage will complete the migration from Trinity Health’s legacy PACS system comprising nine vendors, to Visage 7 Open Archive. Visage 7 will also provide enterprise distribution of images integrated to Trinity Health’s electronic health record (EHR).

Planning for the rollout is to commence immediately and will be based on Visage's proven cloud-based implementation process, with multi-phased go-lives targeted to begin in early Q3 of the 2025 calendar year.

"Trinity Health is our largest customer to date and the first with a national footprint," said Dr Sam Hupert, Pro Medicus CEO. "Our initiative with Trinity Health is noteworthy for its' scope and scale which will see the Visage 7 platform used by over 650 Radiologists and thousands of clinicians who will benefit from the proven differentiation of Visage 7."

Trinity Health, like all recent Visage 7 clients, has opted for a fully cloud-based solution, a trend that is fast becoming the standard in the North American healthcare IT market.

"Our pipeline remains strong and spans all market segments" said Dr Hupert. "As has been the case with many of our recent contracts, this deal is for our "full-stack" comprising all three core Visage products, a trend we see continuing."

Authorised by the Board of Pro Medicus Limited.

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About Pro Medicus Limited:

Pro Medicus Limited [ASX: PME] is a leading healthcare informatics company. Founded in 1983, the company provides a full range of medical imaging software and services to hospitals, imaging centres and health care groups worldwide. In January 2009, the company acquired Visage Imaging

transforming it into a global provider of leading-edge medical imaging solutions. The company's Visage 7 suite of products are the foundation of an ultra-fast, clinically rich, and highly scalable platform that can seamlessly be implemented in both public and private cloud environments. The company offers a leading suite of RIS, PACS, Artificial Intelligence (AI) and e-health solutions constituting one of the most comprehensive end-to-end offerings in healthcare imaging. Pro Medicus has offices in Melbourne, Berlin and San Diego. www.promedicus.com.au

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