# 

# Adding FAP-Targeting Candidates to Theranostic Pipeline

Investor Presentation November 2024 ASX: TLX | NASDAQ: TLX

> 3D rendering of cancer associated fibroblast layer of tumour microenvironment.

## **Disclaimer**

This presentation should be read together with our risk factors, as disclosed in our most recently filed reports with the Australian Securities Exchange (ASX), U.S. Securities and Exchange Commission (SEC), including our registration statement on Form 20-F filed with the SEC, or on our website.

The information contained in this presentation is not intended to be an offer for subscription, invitation or recommendation with respect to shares of Telix Pharmaceuticals Limited (Telix) in any jurisdiction, including the United States. The information and opinions contained in this presentation are subject to change without notification. To the maximum extent permitted by law, Telix disclaims any obligation or undertaking to update or revise any information or opinions contained in this presentation, including any forward-looking statements (as referred to below), whether as a result of new information, future developments, a change in expectations or assumptions, or otherwise. No representation or warranty, express or implied, is made in relation to the accuracy or completeness of the information contained or opinions expressed in this presentation.

This presentation may contain forward-looking statements, including within the meaning of the U.S. Private Securities Litigation Reform Act of 1995, that relate to anticipated future events, financial performance, plans, strategies or business developments. Forward-looking statements can generally be identified by the use of words such as "may", "expect", "intend", "plan", "estimate", "anticipate", "believe", "outlook", "forecast" and "guidance", or the negative of these words or other similar terms or expressions. Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause Telix's actual results, levels of activity, performance or achievements to differ materially from any future results, levels of activity, performance or achievements expressed or implied by these forward-looking statements. Forward-looking statements are based on Telix's good-faith assumptions as to the financial, market, regulatory and other risks and considerations that exist and affect Telix's business and operations in the future and there can be no assurance that any of the assumptions will prove to be correct. In the context of Telix's business, forward-looking statements may include, but are not limited to, statements about: the initiation, timing, progress and results of Telix's preclinical and clinical trials, and Telix's research and development programs; Telix's ability to advance product candidates into, enrol and successfully complete, clinical studies, including multi-national clinical trials; the timing or likelihood of regulatory filings and approvals for Telix's product candidates, if or when they have been approved; Telix's ability to obtain an adequate supply of raw materials at reasonable costs for its product candidates; estimates of Telix's product candidates, if and after they have been approved. Telix's financial performance or achievements may be materially different from those which may be expressed or implied by such statements, and the differences may be adverse. Acco

This presentation also contains estimates and other statistical data made by independent parties and by Telix relating to market size and other data about its industry. This data involves a number of assumptions and limitations, and you are cautioned not to give undue weight to such data and estimates. In addition, projections, assumptions and estimates of Telix's future performance and the future performance of the markets in which it operates are necessarily subject to a high degree of uncertainty and risk.

Telix's lead imaging product, gallium-68 (<sup>68</sup>Ga) gozetotide injection (also known as <sup>68</sup>Ga PSMA-11 and marketed under the brand name Illuccix®), has been approved by the U.S. Food and Drug Administration (FDA), by the Australian Therapeutic Goods Administration (TGA), and by Health Canada. No other Telix product has received a marketing authorisation in any jurisdiction.

This presentation has been authorised for release by the Telix Pharmaceuticals Limited Disclosure Committee on behalf of the Board.

©2024 Telix Pharmaceuticals Limited. The Telix Pharmaceuticals® and Illuccix® names and logos are trademarks of Telix Pharmaceuticals Limited and its affiliates – all rights reserved.



## Transaction to add clinically-validated FAP assets to pipeline

### A promising pan-cancer target with initial focus on bladder cancer

Next generation of FAP-targeting theranostics

- Fibroblast Activation Protein (FAP) is one of the most exciting targets in nuclear medicine – expressed in over 90% of epithelial cancers<sup>1</sup>
- Next-generation assets have potential for imaging, and both alpha and beta therapy applications
- Demonstrated safety and efficacy profile in extensive preclinical and clinical validation
- Developed by renowned radiochemist Professor Frank Roesch and team

Strategic acquisition bolsters Telix's focus in urology

- Bolsters pipeline with a pan-cancer program complementing Telix's CAIX portfolio
- Initial development program to focus on bladder cancer, which rounds out urology franchise

#### **Deal summary**

- €7M cash (upfront) (AU\$11M)
- €3M cash (12 months' time) (AU\$5M)
- Up to €132M subject to clinical milestones (AU\$215M)
- Up to €20M subject to commercial milestones (AU\$33M)<sup>2</sup>



2. Conversion to AUD\$ is at an average exchange rate of AU\$1 = EUR € 0.61

## FAP: The Achilles' heel of cancer?

### Targeting key players in the tumour microenvironment (TME)

**Fibroblasts** are cells which help to form connective tissue and promote the body's normal healing process

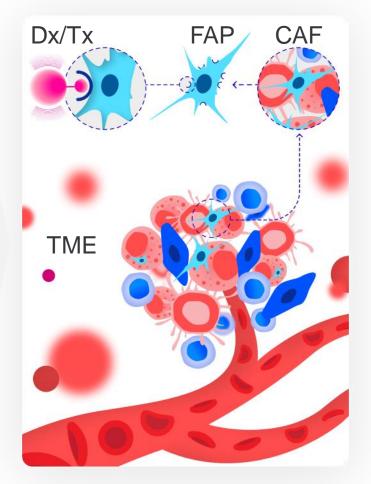
In cancer this forms part of a protective wall around the tumour called **stroma** protecting it from immune response

Stroma makes up >70% of solid tumour mass<sup>1</sup> Cancer cells can 'manipulate' normal fibroblasts to promote tumour growth

Permanently activated fibroblasts are known as Cancer Associated Fibroblasts (CAF) CAFs are marked by significantly increased levels of Fibroblast Activation Protein (FAP)

**FAP** is expressed in CAFs as well as on some tumour cells, creating a potential double-hit to the tumour

**FAP** is a druggable target and therefore a potential Achilles' heel of cancer





## The theranostic potential of FAP

### Using radiation to image, damage or destroy cancer cells

### Overexpressed in cancer

FAP is highly expressed in the TME of epithelial cancers, and on the surface of some specific cancer types, including sarcomas and mesotheliomas<sup>1</sup>

## Combined treatment options

Weakening of the cancer stroma may also improve the effectiveness of other therapies

**Demonstrated evidence** 

in bladder cancer

FAP targeting for imaging patients<sup>2,3</sup> - superior to FDG -

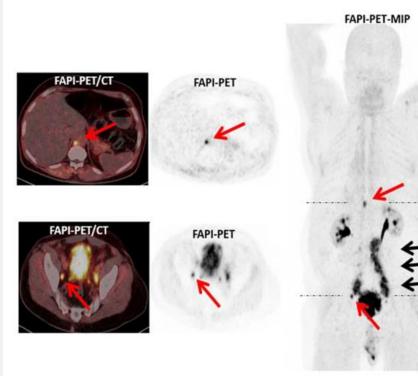
highlights its potential to

address a significant unmet

need through a theranostic

approach

## FAP Imaging in bladder cancer exemplifies potential for therapeutic approach



<sup>68</sup>Ga-FAPI PET in 65-y-old patient with bladder cancer<sup>2</sup>

Patient representative scans - individual results may vary.

## Powerful therapy potential

By delivering radiation to CAFs, targeted radionuclide therapy has the potential to damage or destroy the cancer stroma and cancer cells



1. Zboralski et al., *EJNMMI*. 2022.

Novruzov et al. Molecular Imaging and Biology. 2022.

3. Koshkin et al. JNM. 2024.

## **Cracking therapeutics: A new way to target FAP**

New assets have potential to overcome key challenges

First-generation FAP-targeting candidates limited by short tumour residence

### Telix's next generation candidates have a novel design enabling:

- Extended tumour retention
- Improved clearance
- Minimal off-target uptake
- Significant radiotherapeutic dose to tumour
- Labelling with either <sup>177</sup>Lu (beta) or <sup>225</sup>Ac (alpha)
- Potential for beta and alpha therapy

Clinically validated for safety profile and efficacy in several cancer types, under an extensive compassionate use program<sup>1-4</sup>



- 1. Yadav et al. *EJNMMI*. 2024.
- . Ballal et al. Pharmaceuticals (Basel). 2021.
- Martin et al. Cancers. 2023.
- 4. AIIMS, New Delhi, India.

## **Clinical evidence for acquired next-gen compounds**

**Proof-of-concept in-human study and extensive compassionate use** 

**Extensive clinical data** 

Successful proof of concept across diagnostic, therapeutic, for multiple indications

#### **Pan-cancer uses**

Used as therapy in >120 patients across sarcoma, breast, thyroid and medullary thyroid cancers to date<sup>1</sup>

### Safety profile established

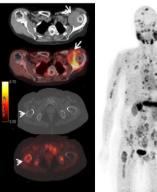
FAP-targeting diagnostic has been used in >400patients, establishing safety profile<sup>2</sup>

#### **Peer-reviewed data**

Builds on extensive preclinical data, published in several peer-reviewed papers<sup>3</sup>

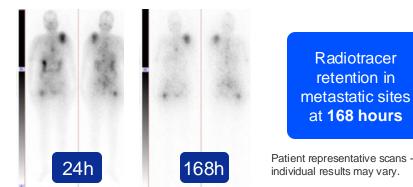
#### Published data demonstrates therapeutic potential<sup>1</sup>

#### <sup>68</sup>Ga-DOTA.SA.FAPi PET/CT



Intense accumulation of radiotracer in tumour mass (arrows) and multiple skeletal sites (right femurarrow head).

<sup>177</sup>Lu-DOTA.(SA.FAPi)<sub>2</sub> post-therapy serial whole-body scans





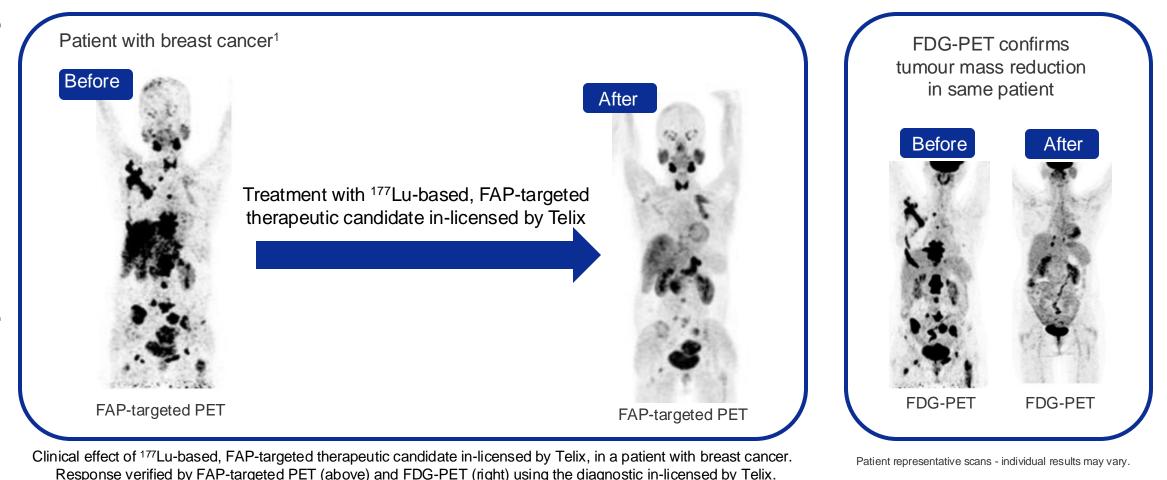
Ballal et al. Pharmaceuticals. 2021; Ballal et al. JNM. 2022; Ballal et al. JNM. 2023; Bal et al. JNM. 2024.

AIIMS, New Delhi, India. Data on file.

Laeppchen et al. Molecules. 2024

## **Compelling responses seen in late-stage cancer patients**

### Significant tumour mass reduction following treatment with therapeutic candidate



**elix** 

## **Clinical development led by renowned KOLs**

### **Broad community of supporters leading investigations**

Frank Roesch, PhD Mainz, DE

- Renowned radiochemist in nuclear medicine
- Invented the <sup>68</sup>Ga generator
- Chairs World Theranostics Conference

#### Ken Herrmann, MD, MBA Essen, DE

- Chair of Dept of Nuclear Medicine at University Hospital Essen
- Chair of EANM Oncology & **Theranostics Committee**

**elix** 

 Prolific commentator in nuclear medicine community

Chandrasekhar Bal, MD & Sanjana Ballal, PhD New Delhi, IN

- Extensive clinical experience with all Roesch compounds
- Widely published in both JNM and other nuclear medicine publications

#### Frederik L. Giesel, MD, MBA Düsseldorf, DE

- Chair of Dept of Nuclear Medicine at Uni Düsseldorf
- Global leader in application of PSMA and FAP targeting in nuclear medicine

"FAP-targeting is very exciting. In the past, we have been successful in treating primarily one cancer type with a certain asset or therapeutic agent. Here we have opened a new door to treat a variety of cancer subtypes – a pan tumour target and even beyond!"

- Prof. Dr. Frederik L. Giesel

9

### **Unmet need in bladder cancer**

6<sup>th</sup> most common cancer in the U.S., significant unmet need

### Large market opportunity

**83K** new cases and 16K+ deaths per year in the U.S.<sup>1</sup>



of patients develop metastatic disease<sup>2</sup> with 5-year survival rate of 8%<sup>3</sup>

## White space opportunity for TRT<sup>5</sup>, including FAP-targeting agents

No approved systemic radionuclide therapy Studies suggest FAP expressed in over 67% of cases<sup>6</sup>

\$5.6B

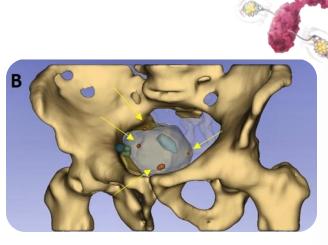
→ \$13.7B

Global market for bladder cancer therapies estimated to grow by over 20% per annum over next 5 years<sup>4</sup>

- 1. American Cancer Society, Key Statistics for Bladder Cancer, accessed October 2024.
- 2. Mason. Eur Urol Open Sci. 2021.
- 3. National Cancer Institute, Bladder Cancer Prognosis and Survival Rates, accessed October 2024.
- 4. National Cancer Institute, Bladder Cancer Prognosis and Survival Rates, accessed October 2024.
- 5. Targeted radionuclide therapy.
- 6. Hemida et al. J Immunoassay Immunochem. 2022.
- 7. NCCN Guidelines Version 4.2024, Bladder Cancer.

### Adding to the bladder cancer therapy toolbox

### **Complements Telix's CAIX program, options for localised and disseminated disease**



3D representation with superimposed bladder based on TLX250-CDx Pelvis PET/CT Fusion images

Trials of TLX250-CDx in bladder cancer

#### **PERTINENCE (IIT)**

Alpha candidate in non-muscle invasive bladder cancer

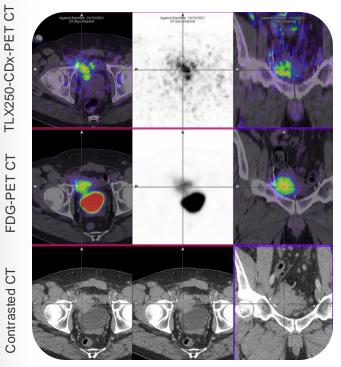
Phase I feasibility study of TLX250-CDx complete

Moving to first-inhuman therapeutic studies with <sup>211</sup>At (alpha) via Telix partner ATONCO

### ZiP-UP (IIT)

Exploring indication expansion for TLX250 in urothelial carcinoma or bladder cancer Phase I study of TLX250-CDx complete – awaiting readout





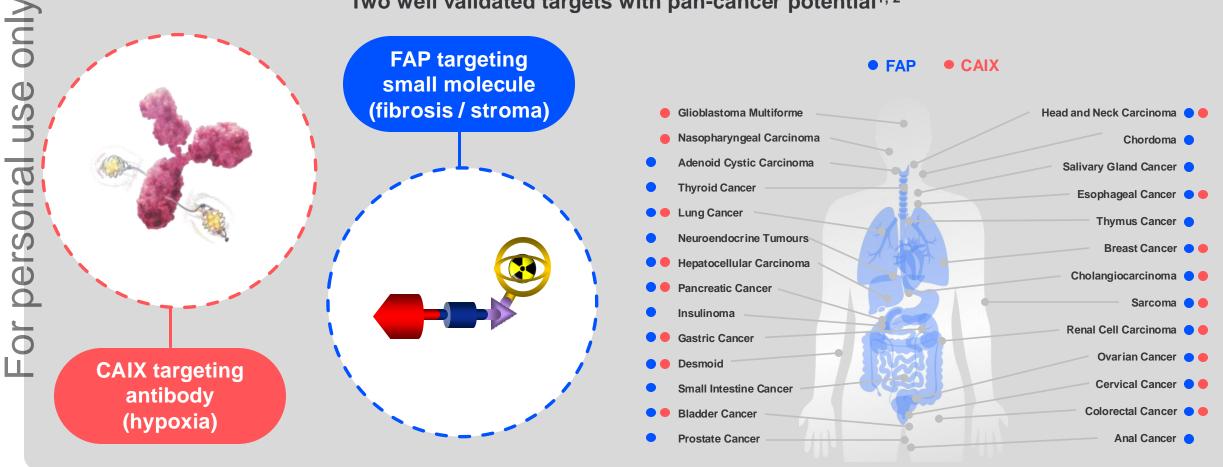
Comparison of TLX250-CDx PET-CT with FDG-PET CT. Patient representative scans - individual results may vary.



## **Pan-cancer: "Double hit" at TME – targeting hypoxia and fibrosis**

### A complementary approach – and a "shot in the arm" to immuno-oncology

Two well validated targets with pan-cancer potential<sup>1, 2</sup>



**felix** 

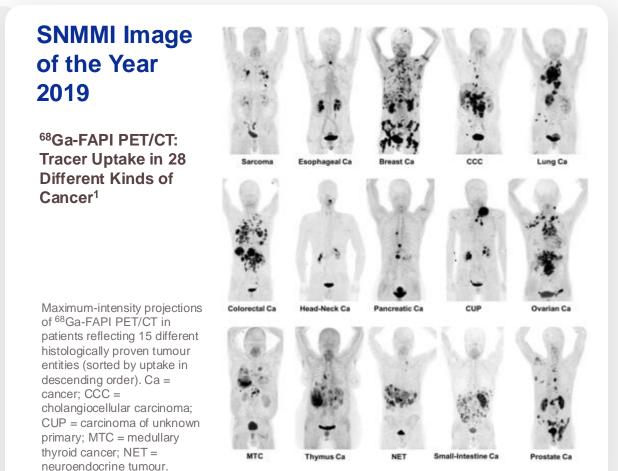
## In summary: An exciting asset with big potential

### Adds to urology pipeline with ability to expand to other cancer types

- Clinically validated theranostic drug candidates targeting FAP a highly promising target
- Next-generation compounds with longer tumour retention than earlier versions
- Adds to Telix's urology development pipeline with novel candidates for bladder cancer, a major market opportunity
- Potential to generate further value from pancancer targeting
- Clinical data (safety profile and efficacy) reduce development risk, guide target indications and may expedite development
- Visit our website for more: <u>Attack on Stroma</u>

**Felix** 

Kratochwil et al. 2019. Journal of Nuclear Medicine June 2019, 60 (6) 801-805; DOI: https://doi.org/10.2967/jnumed.119.227967



Patient representative scans - individual results may vary.

# **Contact details:**

Kyahn Williamson

SVP Investor Relations and Corporate Communication

kyahn.williamson@telixpharma.com



A confocal microscopy image of a fibroblast. Credit: National Cancer Institute.