



ASX RELEASE

ASX: KYP

Accelerated growth of SaaS revenue and record total revenue

Flash highlights Q1FY25 SaaS revenue of **\$3.0m** (up 50% on pcp) Q1FY25 Total revenue **\$8.0m** (up 10% on pcp)

Leading Australian “Know Your People” RegTech company, Kinatico Limited (ASX:KYP) (Company or Kinatico) is pleased to provide the following unaudited flash results for the first quarter of the 2025 financial year reporting period.

SaaS performance

Kinatico is pleased to announce a 50% increase on the prior corresponding period (pcp) of SaaS revenue for Q1FY25 to \$3.0m, or \$12.1m on an annualised basis. SaaS revenue in the quarter represented 38% of total Company revenue, an increase of 36% on pcp (Q1FY24: 28%). The SaaS revenue result is also a 9% increase on last quarter (Q4:FY24: \$2.8m).

Record revenue

Total revenue for the quarter was \$8.0m, a 10% increase on pcp and a record for Kinatico revenue.

Kinatico CEO Michael Ivanchenko said: *“This is a strong result that reflects the market demand for simplifying daily compliance management and is further confirmation of the strategic direction of the Company.”*

-ENDS-

This announcement was authorised by the Disclosure Committee of Kinatico Ltd.

For further information, please contact:

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About Kinatico Limited:

Kinatico Limited (ASX: KYP) is a leading provider of know your people solutions – comprising pre-employment screening, verification services and workforce compliance management - internationally.

Kinatico provides real-time workforce compliance management via its core software-as-a-service RegTech solution. By combining certifications and compliance data with business policy and legislative requirements, Kinatico enables scalable compliance monitoring spanning pre-employment to real-time requirements related to geo-location, roles and tasks applicable across a wide range of industries.

The company also provides a wide range of pre-employment checks via its CVCheck solution. This is delivered via its proprietary technology platform, which has over time evolved into a best-of-breed employment screening and verification offering with a track record of customer service excellence.

Kinatico continues to grow its position as the pre-eminent background screening brand in Australasia and is planning its global expansion of its growing suite of RegTech solutions.

To learn more please visit: www.kinatico.com