

WELCOME!

Please wait momentarily whilst attendees join the Webinar

There will be a 20 Minute presentation

Followed by a Q&A Session

To Ask a Question – please select the Q&A button at the top of the screen.



FY24 Results

ADVANCED BRAKING TECHNOLOGY

Solutioning for Mines Today
And Mines of the Future



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AGENDA

- About ABT
- Western Australia and the Local Mining Economy
- Our Customers
- ABT Products
- Technology and Mining
- FY24 Financial Metrics
- ABT Strategic Horizon
- Q&A

About ABT

Innovative braking solutions that protect people, assets and the environment



INNOVATING SAFETY BRAKE SOLUTIONS BACKED BY MORE THAN 25 YEARS OF EXPERTISE

With over 25 years of experience in FailSafe Braking, **Advance Braking Technology (ABT)** is an OEM specialising in cutting-edge vehicle safety and environmental responsibility solutions with their-BrakeSAFE brake system. Featuring our patented Sealed Integrated Braking System (SIBS) favoured in heavy industrial settings. Including mining, defense and civil infrastructure sectors.



Years of FailSafe
in Mining



About ABT



Innovative braking solutions that protect people, assets and the environment



Australian
Designed and
Manufactured

- Designed, developed, tested and manufactured in Australia
- Own Intellectual Property in Sealed Wet FailSAFE brake technology for vehicle fleets operating in rugged high-risk environments.
- A leading brand across the underground mining sector.
- ABT brakes have a proven reputation for unmatched safety, heightened productivity, zero emissions, and durability in the most challenging environments worldwide.



About ABT

Innovative braking solutions that protect people, assets and the environment



Continents in
Operation

With a significant portion of its sales coming from **Australia, North America, Asia and Africa.**

ABT also export to South America, Europe and Antarctica.

ABT has truly grown into a global supplier.



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OEM Revenue Model

Revenue Split

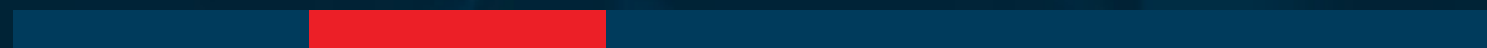


Western Australia Global Hub of Mining



Western Australia Global Hub of Mining

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Western Australia Global Hub of Mining

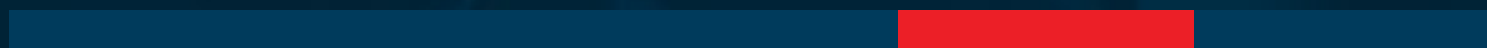


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Our Customers

Global Mining and Mining Services Operators



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ABT Exports Brakes to 7 Continents:

From Finland in the North America to Antarctica in the South... We've got you covered.

40%

of revenue from overseas locations including:

- North America
- Europe
- Asia-Pacific
- South Africa
- South America
- Antarctica



60%

of revenue from the Australian Market

Sealed Integrated Braking System (SIBS)



Failsafe

Hydraulic Release/Spring Actuated
Energy On = Brake Off
Energy Off = Brake On
When all else Fails..... the brake engages

Preventing Unintended Vehicle Movement Events

Wet Brake

Fluid Based Wet Disk Brake
Provides optimal thermal performance where
overheating and brake fade is common

**Offering Superior Maintenance and Service Cycles
and Increasing Fleet UP-Time**

100% Sealed

Keeps external contaminants **OUT**
Keeps Harmful Brake Dust Particulates **IN**

Where Air Quality is Critical



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About ABT

- All the inbuilt safety systems (conforming to Best Practice Regulations) that are standard in "YELLOW" fleet applied to Road Vehicle fleet.
- Australia is a WORLD LEADER in Mine Safety

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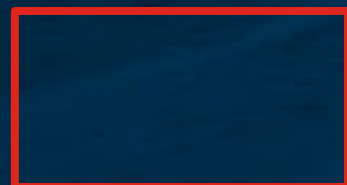
ABT BrakeSAFE Current and Development Innovation

Advanced braking systems and technology for a wide range of vehicle specifications and makes / models.

Legend:



Current



In Development

ABT	BrakeSAFE Wheelend	BrakeSAFE Driveline	Collision Avoidance Systems
TOYOTA Landcruiser			
TOYOTA Hilux			
FORD Ranger			
Ancillary Machinery			
Light Truck			
Medium Truck			
Heavy/Medium Truck			
Heavy Truck			

WHEEL END VEHICLE RANGE



**TOYOTA
HILUX**



TOYOTA LAND CRUISER



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DRIVELINE VEHICLE RANGE

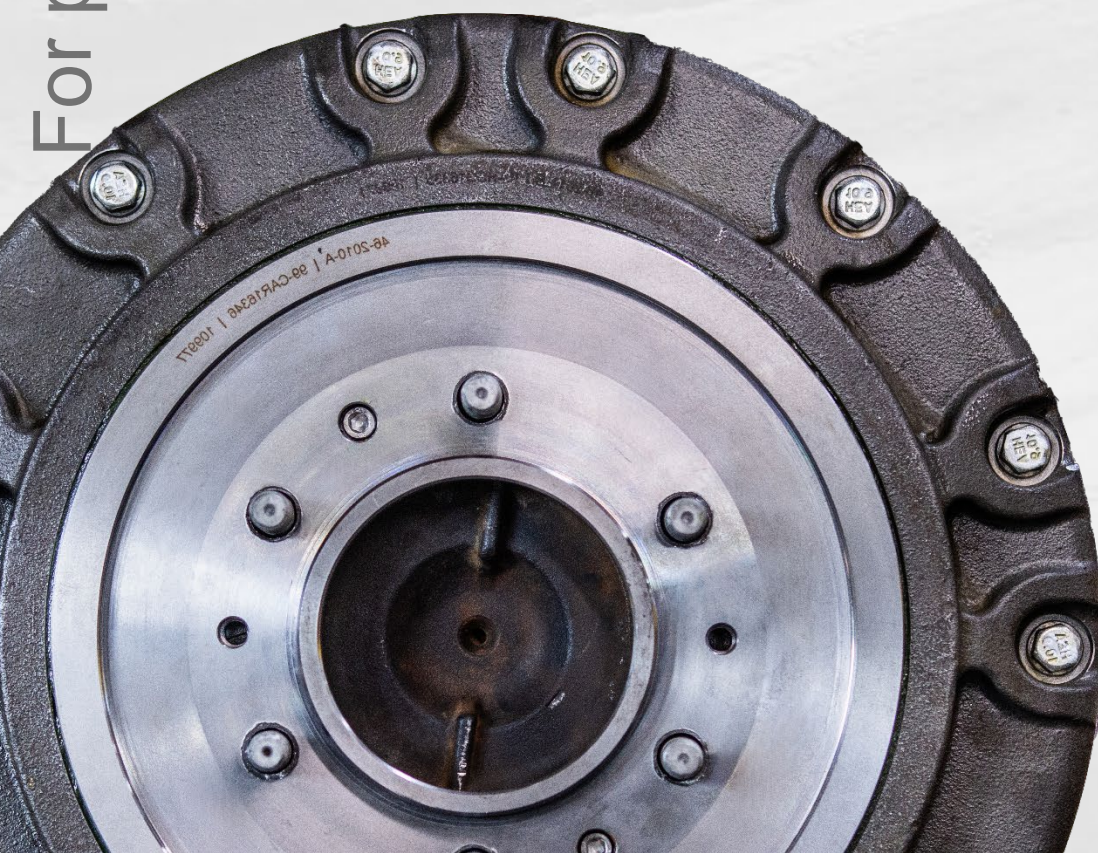


MEDIUM VEHICLE RANGE:

- Mitsubishi Fuso FV 51
- Isuzu FSS550



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DRIVELINE VEHICLE RANGE

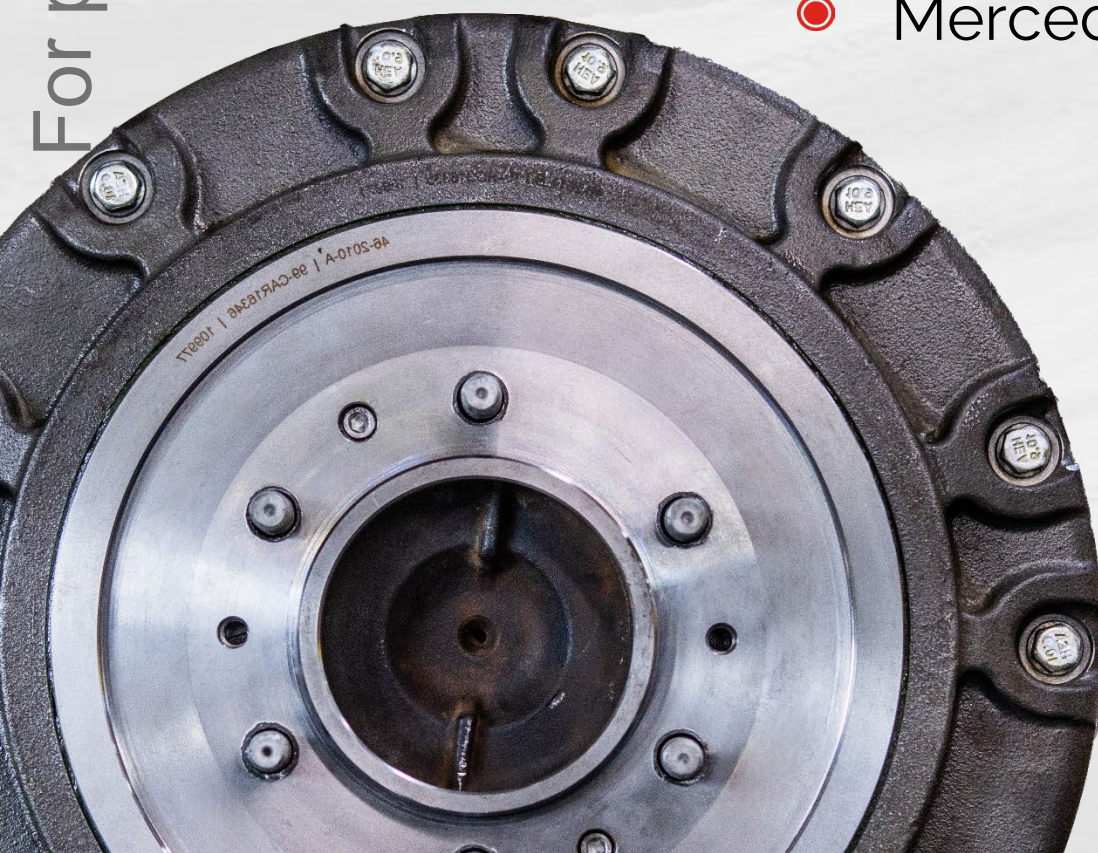


HEAVY VEHICLE RANGE:

- Isuzu FX
- Isuzu FVZ
- Volvo 6x6
- Volvo 6x4
- Hino 500 FM
- Isuzu FTS800
- Mack Metroliner
- Mercedes Atego 1630
- Mercedes Benz Actros



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Solutioning for Heavy Ancillary Fleets in Mining

Preventing Unintended Vehicle Movement with a range of Failsafe Brake Systems.

Advantages of After Market Failsafe Brakes

- Emergency Braking System (Failsafe Secondary System)
- Mine spec / Ruggedising Conventional Road and Construction Fleets
- Driveline brakes designed to integrate into a diverse range of Heavy Fleets



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COMPLIANCE WITH MINE USE STANDARDS

ABT ensures we meet the requirements for Australian and International standards for both on-road and mine applications

The logo for the South African Bureau of Standards (SABS), featuring the letters 'SABS' in a bold, black, sans-serif font with a red horizontal bar underneath.

SABS 1589

ABT meet expectations of the South African Bureau of Standards (SABS) 1589, emphasizing our commitment to safety and reliability in mining applications.



NEW SOUTH WALES MDG15 (MINES DESIGN GUIDE)

ABT meets the rigorous standards outlined in New South Wales MDG15, ensuring our solutions are well-suited for mining environments.



MSHA (USA) STANDARDS

ABT products conform to prevailing Mine Safety and Health Administration (MSHA) standards in the USA, underscoring our dedication to global safety norms.

Technology Innovation for Failsafe Braking EG: Collision Avoidance and Autonomous



Each year, between 30-40% of mining industry deaths are attributable to failures of vehicle interaction controls and of these about half involve pedestrians (EMESRT)

Collision Avoidance Level 9 intervenes and overrides the driver.

Failsafe Braking and Collision Avoidance Technologies provide complementary safety intervention systems which save lives.



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Summary Financial Results	FY23	FY24	% Change (FY23/FY24)
Revenue from Ordinary Activities	\$14.69	\$16.46	12.0%
Product Margin	50.2%	51.4%	2.4%
EBITDA	\$1.50	\$1.80	20.0%
NPAT	\$1.47	\$1.70	15.5%
Net Assets	\$6.95	\$8.87	27.7%
Cash and Cash Equivalents	\$2.05	\$2.41	17.6%

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Profitability	Jun-24	Jun-23
NPAT(\$M)	1.70	1.47
NPAT Margin	11.15%	10.42%
Return on Equity (ROE)	19.22%	21.22%
Return on Assets (ROA)	14.04%	13.90%
Valuation		
PE Ratio	13.66	10.56
PE Relative to Market	67.50%	70.60%
Price to Book	2.42	2.08
Price to Cash Flow	12.89	10.86
Shares Outstanding (M)	382.77	379.47
Market Cap (\$M)	\$21.43	\$14.42
Enterprise Value (\$M)	\$20.46	\$13.75

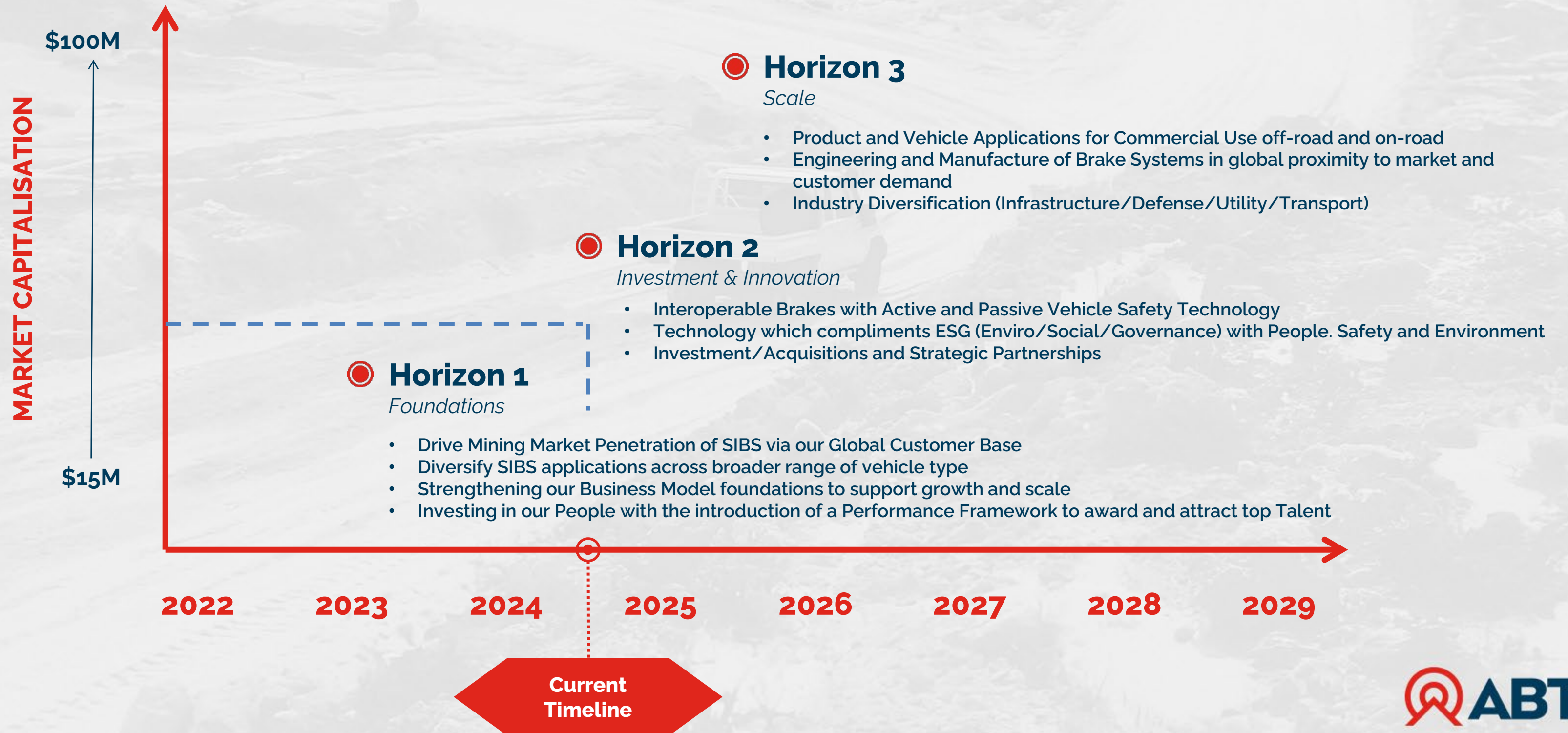
Performance	Jun-24	Jun-23
Total Shareholder Return	47.05%	45.90%
Relative to Market	35.00%	31.20%
Per Share		
Earnings (EPS Adjusted)	0.41	0.36
Cash Flow	0.1	0.2
Cash	0.01	0.01
Net Tangible Assets	0.02	0.02
Book Value	0.02	0.02
Share Price	\$0.06	\$0.04
Liquidity		
Quick Ratio	2.39	1.76
Current Ratio	36.4	2.96



GROWTH STRATEGY

Strategic Road Map

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ABT | FY25 GROWTH STRATEGY

- Focused sales and marketing engagement with ABT's international customer base;
- Product innovation with technology advancement
- SIBS product development to support broader vehicle application
- Supply chain expansion to support step change growth and scale
- Continuous improvement focus
- Joint Ventures, Partnering and Acquisitions strategy



ABT MEET THE TEAM



ANDREW BOOTH

Chief Executive Officer

More than 15 years Strategic Leadership in Australia and Asia in both Corporates and Multinational Co's. Experience spans International Business Operations, Transforming Organisational Culture, Business Turnaround, Business Development, Risk, Governance and Financial Management.



ANGELA GODBEER

Chief Financial Officer

Significant experience in ASX listed manufacturing environments with a successful track record within well-regarded organisations, some of which have undergone significant transformation aligned to strategic objectives.



BEN WEETMAN

Sales and Marketing Officer

Ben offers extensive Mining and Mining equipment, technology and services (METS) experience both in Australia and Internationally.



CALE GINBEY

Operations and Engineer Director

16 years' experience in the Mining and Mining Equipment (METS) sectors including BHP, RIO Tinto and Schenck Australia. Cale has driven strategic programs focussed on delivering technology integration into large scale engineering lead operations.



ABT HIGHLIGHTS

- Financial Strength
- Valuable Intellectual Property
- Strong foundations for Scalability
- Sustained Profitability
- Bluechip Customer Base
- International Market Growth

**“ABT is
solutioning for
today and
Mines of the
Future”**

Thank you.

For further information please contact:

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