



ASX ANNOUNCEMENT

29 August 2024

# FY24 FULL YEAR RESULTS

**\$73.2 MILLION EBITDA UP 36%**

**\$33.6 MILLION NET PROFIT AFTER TAX UP 15%**

**RECORD PERFORMANCE FROM IRON RIDGE**

**CASH OF \$77 MILLION**

**STRONG BALANCE SHEET READY TO FUND GROWTH**

## HIGHLIGHTS

- Total Iron Ore Sales of 1.46 million wet metric tonnes (wmt) (FY23: 1.36 million wmt)
- Record 25 iron ore shipments completed from Iron Ridge consisting of 723,657 wmt of lump and 739,384 wmt of fines
- Average price received for Iron Ridge ore of US\$125/dmt CFR (FY23: US\$113/dmt), equivalent to A\$191/dmt (FY23: A\$167/dmt), pre-hedging and QP Adjustments
- Total iron ore sales revenue of A\$240.1 million, up 22% (FY23: A\$196.8m)
- C1 Cash Costs for Iron Ridge reduced by 4.4% to A\$77.9/wmt shipped FOB Geraldton (FY23: A\$81.5/wmt) equivalent to US\$51/wmt (FY23: US\$54/wmt)
- Shipping US\$18.3/dmt (FY23: US\$21.2/dmt), equivalent to A\$28/dmt (FY23: A\$31/dmt)
- **Net average C1 operating margin for Iron Ridge of A\$79/dmt (FY23: A\$49/dmt)**
- **Earnings before Interest, Tax, Depreciation and Amortisation (EBITDA) of A\$73.2 million (FY23: A\$53.9m), up 36%**
- **Net profit after tax of A\$33.6 million (FY23: A\$29.3m), up 15%**
- **Cash as at 30 June 2024 of A\$77.1 million (FY23: A\$76.3 million)**
- 210,000 tonnes of iron ore hedges in place from July 2024 to December at A\$170/t
- Mining to restart at the Shine Iron Ore Mine with production of 100,000 tonnes per month to commence during the December 2024 quarter and continue during FY2025 and FY2026
- Beebyn-W11 Iron Ore Mine Feasibility Study completed, with the new mine expected to produce 1.5Mtpa from early 2025
- Total available Mineral Resources as at 30 June 2024 exceed 30 million tonnes (refer Schedule A to this announcement)

*All figures expressed in Australian dollars unless stated otherwise*

**Fenix Resources Limited (ASX: FEX)** (Fenix or the Company) is pleased to announce the Company's financial results for the year ended 30 June 2024 (FY24).

Fenix produced, hauled and sold 1.5 million tonnes of iron ore from its own operations during the period. The Company also shipped a further 1.8 million tonnes of iron ore on behalf of third-parties.

Annual revenues rose 32% to A\$259m delivering a 36% increase in Earnings before Interest, Tax, Depreciation and Amortisation (EBITDA) to A\$73m.

Net Profit after Tax was up 15% to A\$34 million.



*Fenix Geraldton Port facilities*

## MANAGEMENT SUMMARY

*“Congratulations to the Fenix team on another strong positive operational and financial result. Our staff and contractors have demonstrated exceptional discipline and operational commitment across our mining, logistics, and port businesses. We continue to set new performance records while maintaining an excellent safety record.”*

*“Fenix has delivered another excellent profit result and we have ended the year with A\$77 million in cash. The strength of our balance sheet will allow us to fund growth opportunities in the current financial year which will further transform our business. The exciting new developments at Shine and Beebyn-W11 will increase our annual production rate from ~1.5Mtpa to ~4Mtpa. The fully funded material expansion of production will drive increased revenues, cashflow and future profitability to create significant shareholder value. We continue to evaluate further opportunities for growth and our performance has ensured we are in a strong position to take advantage of opportunities.”*

*“The Board remains committed to rewarding shareholders and delivering exceptional returns. Maintaining a strong balance sheet is a prudent decision and will ensure Fenix has the resources to take advantage of existing and new growth opportunities as they arise.”*

**JOHN WELBORN**

**Executive Chairman**

## OPERATING AND FINANCIAL PERFORMANCE

### MINING

Fenix shipped 1.46 million wmt of high-quality iron ore from Fenix's 100% owned Iron Ridge Mine, consisting of 723,657 wmt of lump iron ore at an average grade of 64.3% Fe and 739,384 wmt of fines at an average grade of 63.2% Fe. The unique high-grade, high-quality iron ore from Iron Ridge continues to attract strong demand from a broad range of international customers. In addition, Fenix shipped 59,275 wmt of lump iron ore from the Twin Peaks mine at an average grade of 61.9% Fe.

Total mining sales revenue for FY24 was A\$240.1 million, a 22% increase from the A\$196.8 million received in FY23 as a direct result of a 14% increase in the average AUD iron ore price received (pre-hedging and QP Adjustments) and a 11% decrease in the average AUD freight cost. In FY24, Fenix received an average Iron Ore price of US\$125 / dmt (equivalent to A\$191/dmt) compared to the average iron ore price received of US\$113 / dmt in FY23 (equivalent to A\$167/dmt).

Facing volatile iron ore price conditions during the year, Fenix implemented a range of strategies to reduce costs and protect operating margins while maintaining steady state production from the Iron Ridge Mine. The significant decrease in controllable operating costs is a remarkable achievement by the Fenix team given the material cost inflation experienced by the West Australian mining industry during the period.

C1 Cash Costs FOB Geraldton for FY24 reduced to A\$77.9 per wmt (equivalent to US\$51/wmt), a 4.4% saving compared to the FY23 C1 Cash Costs of A\$81.51 per wmt (equivalent to US\$54/wmt). The reduction in Fenix's C1 FOB Cash Costs was made possible by efficiencies at both Fenix's logistics and port services businesses as well as increased operational and sales volumes across its businesses. Fenix benefited from reduced shipping costs which averaged US\$18.3/dmt in FY24 (equivalent to A\$28/dmt) compared to the average of US\$21.2/dmt in FY23 (equivalent to A\$31/dmt).

As a result of disciplined cost control and strong operational management, the Net C1 operating margin for FY24, excluding hedge and quotation period adjustments, was A\$79 per dmt. Fenix has now shipped more than 4.6 million tonnes of high-quality iron ore from the Iron Ridge Mine at an average operating margin, excluding hedge and quotation period adjustments, of more than A\$70 per dmt demonstrating the Company's ability to consistently generate positive cashflows in volatile iron ore markets.

In July 2024, Fenix announced the approval of recommencement of mining operations at Shine, which had been acquired from Mount Gibson in July 2023. Fenix commenced site works in Q3 2024 targeting first iron ore production targeted for the December 2024 quarter. Haulage is expected to average 100,000 tonnes per month from commencement of production during FY25 and FY26, with total expected C1 Cash Costs FOB Geraldton of A\$67.50/wmt (US\$45.40/wmt) anticipated to result in robust cash flows and strong operating margins.

In October 2023, Fenix signed binding agreements with Sinosteel Mining Corporation securing the exclusive Right to Mine and export up to 10Mt dmt of iron ore from the high-grade Beebyn-W11 iron ore deposit. In July 2024, Fenix completed and released a feasibility study for the planned mine development at the Beebyn-W11 deposit, with Regulatory and Environmental Approvals well progressed and expected in Q3 2024, with first production targeted for Q1 2025 at an annual rate of 1.5 million dmt per annum at an average strip ratio of 2.2. The Beebyn-W11 deposit has a JORC Ore Reserve of 10 million tonnes at an average grade of 62.2% Fe. Pre-production capital costs are estimated at A\$22.9m, with ~A\$3m in post-production capital. Life of mine average C1 cash costs of A\$77.5 / wmt are expected, generating an average LOM annual EBITDA of A\$47.9m, pre-tax NPV10 of A\$150.9m and estimated pre-tax Internal Rate of Return of 189% under certain assumptions.

## LOGISTICS

Newhaul Road Logistics hauled 1.44 million wmt of iron ore from Iron Ridge to the Company's Geraldton Port facilities. In addition, Newhaul Road Logistics hauled 59,275 wmt of lump iron ore from the Twin Peaks mine.

In March 2024, Fenix announced that Newhaul had secured a A\$70m haulage and logistics contract with Gold Valley, an iron ore producer with existing operations in the Mid-West, whereby Newhaul was appointed as haulage and logistics services provider for the transport of 3Mt of iron ore extracted from Gold Valley's Mid-West operation. To deliver on this contract, Newhaul progressed with the development of an inland port at, with the facility substantially completed.

Newhaul Road Logistics continued to expand its haulage fleet during the year, in order to facilitate increased volumes from Shine and Beebyn-W11.

## PORT SERVICES

Newhaul Port Logistics shipped a total of 3,276,460 wmt of iron ore via the Company's on-wharf storage facilities at Geraldton Port. This consisted of 1,463,041 wmt of product from the Iron Ridge mine, 59,275 wmt from the Twin Peaks mine and 1,754,144 wmt of product on behalf of third-party customers.

Fenix expects to continue to boost export volumes during the upcoming financial year as a result of the Gold Valley contract noted above, as well as through shipment volumes from the Shine Iron Ore Mine and Beebyn-W11 deposit that are planned to commence sales during the upcoming financial year.

## CORPORATE

EBITDA increased by 36% to A\$73.2 million on the back of the strong performance across Fenix's businesses as well as the additional third-party income streams generated. This resulted in a 15% increase in net profit after tax of A\$33.6 million and a cash balance of A\$77.1 million at year end.

Fenix continued to benefit from the Company's active hedging program which provided support to the Company's operating margins during periods of depressed iron ore prices.

Total available Mineral Resources as at 30 June 2024 available to Fenix now exceed 30Mt, predominantly high-grade hematite across 3 sites. Fenix continues to actively explore opportunities to expand its resource base and/or expand its third-party logistics and port services offering.

## DIVIDEND POLICY

Fenix's dividend policy states: "Fenix will consider the declaration of a dividend on an annual basis based on the full financial year profitability of the Company and with regard to the future funding requirements of the business and the availability of franking credits."

While the Company is generating strong profits and ended the period with A\$77m in cash, the Board has decided not to declare a final dividend for FY24 based on the future funding requirements of the business.

Fenix is currently investing in a material expansion of the Company's production base and infrastructure assets. Growing production from the current rate of 1.5Mtpa to the expected rate of 4Mtpa during the current financial year, and the expansion of the Newhaul Logistics fleet and related infrastructure upgrades, will require a total capital investment of more than A\$50 million.

In addition, the Company is considering additional exciting growth opportunities which have the potential to generate exceptional shareholder returns. The Board is committed to maintaining a robust balance sheet that supports the future funding requirements of an expanding business.

The dividend policy remains in place without amendment and the Company remains committed to rewarding shareholders by the payment of an annual dividend, when it is appropriate to do so.

## HEDGING

Fenix's hedge book has been extended out to December 2024, with 50,000 tonnes per month hedged from July 2024 through to September 2024 at a fixed price of A\$170.80/dmt and 20,000 tonnes per month hedged from October 2024 through to December 2024 at a fixed price of A\$168.75/dmt.

## ANNUAL REPORT AND MINERAL RESOURCE AND ORE RESERVES STATEMENT

Full details of Fenix's full year financial results for FY24, and the Company's Annual Mineral Resource and Ore Reserve Statement, are contained in the Company's Annual Report released to the ASX today and available on the Company's website.

*Authorised by the Board of Fenix Resources Limited.*

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## COMPETENT PERSON'S STATEMENTS

The information in this announcement relating to the Shine Mineral Resource is based on information compiled by Ms Elizabeth Haren, a Competent Person who is a Fellow and Chartered Professional of the Australasian Institute of Mining and Metallurgy and Member of the Australian Institute of Geoscientists. Ms Haren is employed by Haren Consulting and is a consultant to Fenix Resources Limited. Ms Haren has sufficient experience that is relevant to the style of mineralisation and type of deposit under consideration and to the activity being undertaken to qualify as a Competent Person as defined in the 2012 Edition of the 'Australasian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves' (JORC Code). The Company confirms it is not aware of any new information or data that materially affects the information included in the original market announcement on 29 June 2023 and all material assumptions and technical parameters underpinning the estimates in the relevant market announcements continue to apply and have not materially changed.

The information in this announcement relating to the Beebyn-W11 Mineral Resource is based on information compiled by Dr Heather King, a Competent Person who is a member of the South African Council for Natural Scientific Professions (SACNASP) and a Fellow of the Geological Society of South Africa (GSSA). Dr King is an employee of A&B Global Mining (Pty) Ltd, a sub-consultant of ResourcesWA Pty Ltd. Dr King has sufficient experience that is relevant to the style of mineralisation and type of deposit under consideration and to the activity being undertaken to qualify as a Competent Person as defined in the JORC Code. The Company confirms it is not aware of any new information or data that materially affects the information included in the original market announcement on 3 October 2023 and all material assumptions and technical parameters underpinning the estimates in the relevant market announcements continue to apply and have not materially changed.

The information in this announcement relating to the Beebyn-W11 Ore Reserve is based on information compiled by Mr. Ross Cheyne, who is an employee of Oreology Consulting (Pty) Ltd, and a Fellow of the AusIMM. The Company confirms it is not aware of any new information or data that materially affects the information included in the original market announcement on 25 July 2024 and all material assumptions and technical parameters underpinning the estimates in the relevant market announcement, including the production targets and forecast financial information based on production targets, continue to apply and have not materially changed.

The information in this announcement relating to the Iron Ridge Mineral Resource is based on information compiled by Mr Alex Whishaw, a Competent Person who is a Fellow of the Australasian Institute of Mining and Metallurgy and is a former employee of CSA Global Pty Ltd. Mr Whishaw has sufficient experience relevant to the style of mineralisation and type of deposit under consideration and to the activity which they are undertaking to qualify as a Competent Person as defined in the JORC Code. The Company confirms it is not aware of any new information or data that materially affects the information included in the original market announcement on 21 August 2019 and the Company's subsequent Annual Reports on 29 August 2022, 29 August 2023 and 29 August 2024 and all material assumptions and technical parameters underpinning the estimates in the relevant market announcements continue to apply and have not materially changed.

## FORWARD-LOOKING STATEMENTS

This announcement may contain forward-looking statements, including statements regarding our intent, belief or current expectations with respect to Fenix Resources' businesses and operations, market conditions, rules of operation and financial condition, capital adequacy, specific provisions and risk management practices. Readers are cautioned not to place undue reliance on these forward-looking statements. Fenix Resources does not undertake any obligation to publicly release the result of any revisions to these forward-looking statements to reflect events or circumstances after the date hereof to reflect the occurrence of unanticipated events. Whilst due care has been used in the preparation of forecast results, actual results may vary in a materially positive or negative manner. Forecasts and hypothetical examples are subject to uncertainty and contingencies outside Fenix Resources' control. Past performance is not a reliable indication of future performance.

## Schedule A – Mineral Resources as at 30 June 2024

### IRON RIDGE

As at 30 June 2024, Iron Ridge Mineral Resources totalled 5.2 Mt at 65.3% Fe, inclusive of Ore Reserves. This represents a 21% decrease in Mineral Resources when compared to the Mineral Resources as at 30 June 2023. Depletion in the Mineral Resource occurred due to iron ore production, which commenced in December 2020.

Iron Ridge Mineral Resources as at 30 June 2024 – 58% Fe cut-off applied							
JORC Classification	Tonnes (millions)	Fe %	Al <sub>2</sub> O <sub>3</sub> %	LOI %	P %	SiO <sub>2</sub> %	TiO <sub>2</sub> %
Indicated	5.0	65.5	1.93	1.60	0.04	2.55	0.09
Inferred	0.2	59.9	2.95	6.09	0.06	5.27	0.09
<b>Total</b>	<b>5.2</b>	<b>65.3</b>	<b>1.97</b>	<b>1.76</b>	<b>0.04</b>	<b>2.65</b>	<b>0.09</b>

### SHINE

As at 30 June 2024, the Shine Mineral Resources totalled 15.1Mt at 58.2% Fe as outlined below and split between Haematite and Magnetite. There was no change in the Shine Mineral Resource from the date of acquisition, announced on 24 July 2023, to 30 June 2024.

Shine Mineral Resources as at 30 June 2024 – 50% Fe cut-off applied					
JORC Classification	Tonnes (millions)	Fe %	SiO <sub>2</sub> %	Al <sub>2</sub> O <sub>3</sub> %	P %
Measured	5.1	59.2	8.98	1.60	0.078
Indicated	6.3	58.1	9.97	1.27	0.070
Inferred	3.6	26.9	9.58	1.18	0.063
<b>Total</b>	<b>15.1</b>	<b>58.2</b>	<b>9.54</b>	<b>1.36</b>	<b>0.071</b>

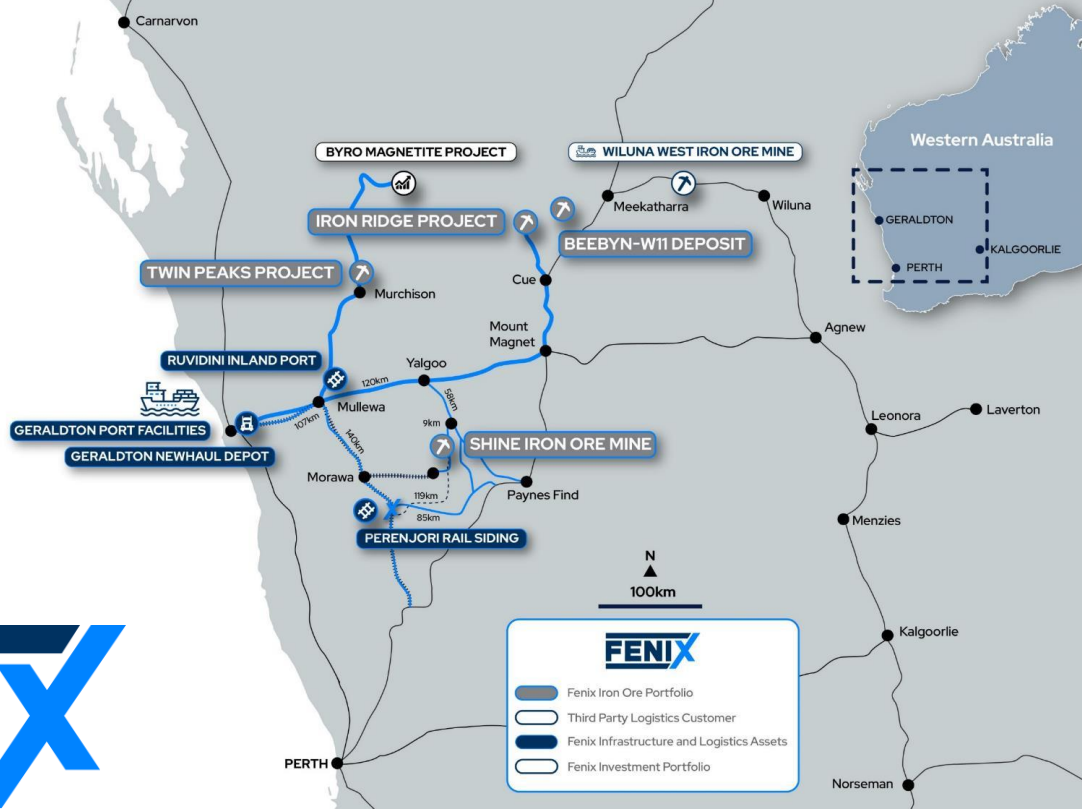
### BEEBYN-W11

As at 30 June 2024, the Beebyn-W11 Mineral Resources totalled 20.5Mt at 61.3% Fe as set out below. As announced on 3 October 2023, Fenix has secured a right to mine up to 10Mt from Beebyn-W11. There was no change in the Beebyn-W11 Mineral Resources from the date of acquisition of the right to mine, announced on 3 October 2023, to 30 June 2024.

Beebyn-W11 Mineral Resources as at 30 June 2024 – 50% Fe cut-off applied								
JORC Classification	Tonnes (millions)	Density (t/m <sup>3</sup> )	Fe %	SiO <sub>2</sub> %	Al <sub>2</sub> O <sub>3</sub> %	LOI %	P %	S %
Measured (Meas.)	13.22	3.45	61.78	3.66	2.66	2.86	0.07	0.03
Indicated (Ind.)	7.25	3.43	60.34	4.70	2.63	3.71	0.08	0.07
<b>Meas. &amp; Ind.</b>	<b>20.47</b>	<b>3.45</b>	<b>61.27</b>	<b>4.03</b>	<b>2.65</b>	<b>3.16</b>	<b>0.07</b>	<b>0.04</b>
Inferred	0.90	3.02	56.38	7.75	5.62	4.54	0.11	0.01

Note: Rounding of the figures has occurred. Geological discount of 10% applied. Reported Inclusive of Ore Reserves.

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**Fenix Resources (ASX: FEX)** is a highly profitable, fully integrated mining, logistics and port services business with assets in the Mid-West region of Western Australia. Fenix operates a unique fully integrated mining and logistics business. High quality iron ore products are transported by road to Geraldton using the Company’s 100% owned Newhaul Road Logistics business. Fenix’s wholly owned Newhaul Port Logistics business operates its own loading and storage facilities at the Geraldton Port, with storage capacity of more than 400,000 tonnes and loading capacity of more than 5 million tonnes per annum.

Fenix’s diversified Mid-West iron ore, port and rail asset base provides an excellent foundation for future growth. These assets include the Iron Ridge mine, the Beebyn-W11 Deposit, the Twin Peaks Iron Ore Mine, the Shine Iron Ore Mine, the Newhaul Road Logistics haulage business which includes a state-of-the-art road haulage fleet, two rail sidings at Ruvidini and Perenjori, as well as the Newhaul Port Logistics business that operates three on-wharf bulk material storage sheds at the Geraldton Port.

The Company’s 100% owned, flagship Iron Ridge Iron Ore Mine is a premium high grade, high margin, direct shipping iron ore operation located approximately 360km northeast of Geraldton that hosts some of the highest-grade iron ore in Western Australia. Production commenced at Iron Ridge in December 2020 and is currently operating at the production run rate of 1.4 million tonnes per annum. Fenix will substantially increase its production profile with the addition of the tonnes<sup>1</sup> from the Shine Iron Ore Mine restart and the 1.5 million tonnes per annum Beebyn-W11 Project, due to be in production in late 2024 and early 2025 respectively.

The Company is led by a proven team with deep mining and logistics experience and benefits from strategic alliances and agreements with key stakeholders, including the Wajarri Yamaji people who are the Traditional Custodians of the land on which Fenix is currently operating. Fenix is focused on promoting opportunities for local businesses and the community. The Company has generated more than 200 local jobs. Fenix is proud to have a strong indigenous representation in the Company’s workforce and to be in partnership with leading local and national service providers.

Fenix acknowledges the Traditional Custodians of the local lands on which we live and work. We pay our respects to elders past, present and emerging.

## Follow Fenix

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<sup>1</sup> Please see the announcement dated 4 July 2024, which sets out the production guidance from Shine is expected to reach a rate of 100,000 tonnes per month during the current financial year.