

12 April 2024

INOVIQ ShareCafe Investor Presentation

Melbourne, Australia, 12 April 2024: INOVIQ Limited (ASX:IIQ) (**INOVIQ** or the **Company**) advises that CEO Dr Leeorne Hinch will provide an investor presentation via ShareCafe - Hidden Gems Webinar on the 12 April 2024.

The details and link to register for the webinar are provided below:

Date: Friday, 12 April 2024

Time: 12:30 PM AEST

Registration: https://us02web.zoom.us/webinar/register/WN_88KbKenzQ8GJ1wJMnFRNkg

Authorised for release by Company Secretary, Mark Edwards.

- ENDS -

FURTHER INFORMATION

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ABOUT INOVIQ LTD

INOVIQ Ltd (ASX:IIQ) is a biotechnology company developing next-generation diagnostics and therapeutics for cancer. INOVIQ has commercialised its fast, efficient and scalable EXO-NET exosome isolation technology for biomarker discovery and diagnostics development, and the hTERT test as an adjunct test for bladder cancer. The company is advancing clinical-stage diagnostics for detection and monitoring of ovarian and breast cancers, and early-stage exosome therapeutics for solid tumours. For more information on INOVIQ, visit www.inoviq.com.

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ShareCafe Investor Presentation

12 April 2024

Next-generation diagnostics
and therapeutics

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Exosome powered

Next-gen exosome solutions for earlier detection and treatment of cancer



Disruptive technology

Proprietary exosome and SubB2M technologies underpinning pipeline



Products in market

Exosome research tools and bladder cancer test in-market and generating revenues



Deep pipeline

Differentiated, multi-stage exosome research tool, diagnostic and therapeutic pipeline for cancer



Excellent clinical data

Data showing superior exosome isolation, accurate cancer detection and in vitro cancer killing activity



Partnering for growth

Global partners for sales of EXO-NET and development of exosome diagnostics to accelerate growth

Financial information (ASX:IIQ)

Ordinary shares ¹	92,018,702
Unlisted options ¹	8,955,756
52-week H/L ¹	A\$0.94-0.47
Share price ¹	A\$0.59
Market capitalisation ¹	A\$54.3m
Cash at bank ²	A\$5.97m

Major shareholders (as at 31 December 2023)

Merchant Funds Mgt Pty Ltd	14.2%
David Williams	5.4%

IIQ 12-month share price performance



Board & Management



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DAVID WILLIAMS
Non-Executive Chairman

Experienced biotechnology director and investment banker with extensive strategic, corporate and financial markets experience. Currently Chairman PolyNovo Ltd, Chairman of RMA Global Ltd and Managing Director of corporate advisory firm Kidder Williams Ltd. Previously Chairman and major shareholder Medical Developments International Ltd. Major shareholder Healthily Pty Ltd.



DR GEOFF CUMMING
Non-Executive Director

Healthcare and biotechnology director with extensive diagnostics industry experience. Previously Managing Director Roche Diagnostic Systems (Oceania), MD/CEO Biosceptre International Ltd and MD/CEO of Anteo Diagnostics Ltd. Currently NED AnteoTech Ltd.



MAX JOHNSTON
Non-Executive Director

Healthcare industry director and international business leader with extensive experience across medtech, pharmaceuticals, consumer healthcare and consumer goods. Previously President and CEO of Johnson & Johnson Pacific, Chairman of AusCann Ltd, NED of PolyNovo Ltd, Medical Developments International Ltd, Tissue Repair Ltd and CanPal Animal Therapeutics Ltd.



PHILIP POWELL
Non-Executive Director

Healthcare industry director and chartered accountant with extensive investment banking experience specialising in capital raisings, IPOs, mergers and acquisitions and other transactions across pharma, food and agriculture. Previously at OAMPS Ltd and Arthur Andersen, and NED at Polynovo Ltd and Medical Developments International Ltd. Currently NED RMA Global Ltd.



DR LEEARNE HINCH BVMS MBA
Chief Executive Officer

Biotechnology CEO with a track record in corporate development, capital raising, product development, commercialisation and licensing. Past leadership and consulting roles in ASX-listed biotechnology, multinational and private companies in diagnostics, devices, therapeutics and animal health including Eustralis Pharmaceuticals, HealthLinx, OBJ, Holista Colltech, Virbac and Mars.



DR GREG RICE PhD MHA
Chief Scientific Officer

Internationally recognised, award-winning scientist with over 35 years' experience and a successful track record in oncology research, exosome science, biomarker discovery, and diagnostics development. Previous leadership roles in academia and industry including at The University of Queensland Centre for Clinical Research, Baker Heart Institute, University of Melbourne, Monash University and HealthLinx.



MARK EDWARDS BAcc CA
CFO & Company Secretary

Experienced finance executive with expertise in financial leadership and management, corporate governance, investor relations and corporate transactions. Previous senior roles in ASX listed pharmaceutical, medical device and healthcare companies, including Medical Developments International and Cogstate.



Core technologies



Exosome platform

Proprietary exosome isolation technology for research, diagnostics and therapeutics



SubB2M technology

Novel technology for enhanced cancer diagnosis

Business segments



Research tools

EXO-NET exosome isolation for biomarker discovery and diagnostics development

In-market



Diagnostics

Exosome tests for cancer and neurodegenerative disease

SubB2M tests for breast and ovarian cancer

hTERT test for bladder cancer



Therapeutics

Early-stage exosome therapeutics for cancers

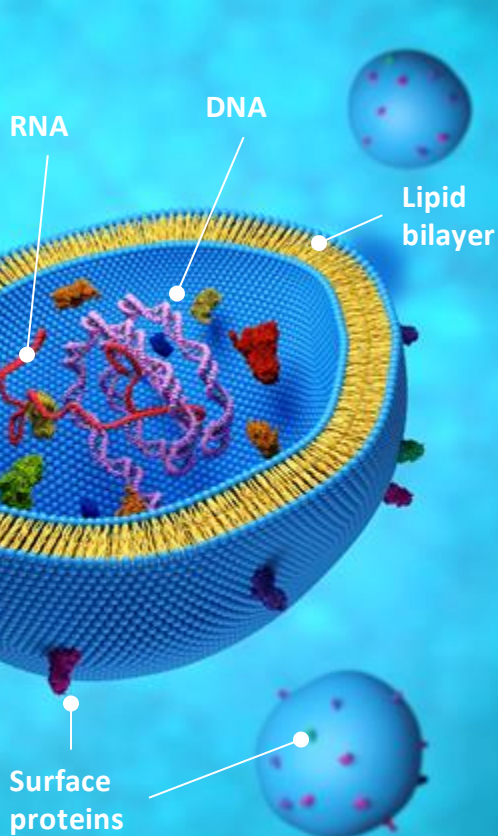
Pipeline

Products & pipeline | Multi-stage diagnostics and therapeutics pipeline

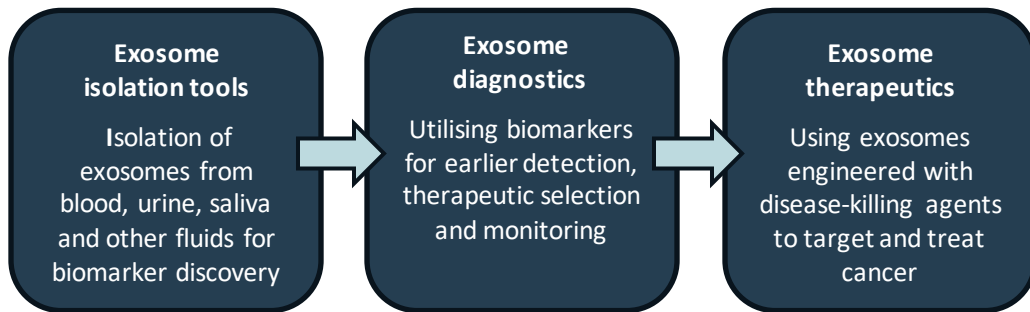


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TECHNOLOGY	RESEARCH TOOLS	INDICATION	USE	RESEARCH	VERIFICATION	VALIDATION	IN-MARKET
Exosomes	EXO-NET	Multiple	Pan-EV Capture	RUO			
Exosomes	NEURO-NET	Neurology	Brain Derived-EV Capture	RUO			
Exosomes	TEXO-NET	Oncology	Tumour Derived-EV Capture	RUO			
	DIAGNOSTICS	INDICATION	USE	RESEARCH	ASSAY DEVELOPMENT	CLINICAL DEVELOPMENT	IN-MARKET
hTERT	hTERT ICC ¹	Bladder Cancer	Adjunct to Cytology	IVD-CLASS 1 USA			
SubB2M	neuCA15-3	Breast Cancer	Monitoring	LDT			
SubB2M	neuCA125	Ovarian Cancer	Monitoring	LDT			
Exosomes	EXO-OC ²	Ovarian Cancer	Screening	IVD			
	THERAPEUTICS	INDICATION	USE	RESEARCH	PRE-CLINICAL	CLINICAL	APPROVAL
Exosomes	EEV-001	Breast Cancer	Therapeutic				



- **Exosomes** are released by all cells and perform key roles in intercellular communication, immune regulation and disease progression:
 - Exosomes carry molecular cargo (**DNA, RNA, proteins and lipids**) that act as cell messengers or biomarkers of disease
 - Exosome biomarkers can be used to develop advanced **diagnostics**
 - Exosomes can be loaded with drugs (small molecules, RNA, other) and engineered for targeted delivery of **therapeutics**
- Significant investment by large pharma and diagnostic companies in exosome products for Oncology, Neurodegenerative, Infectious & Inflammatory diseases
- **INOVIQ's next-gen exosome platform** enables multiple applications:





Best-in-class **EXO-NET pan-exosome capture** (research use only) tool in-market and generating revenue

Enables **biomarker discovery and diagnostic development**

Offers **speed, efficiency and scalability** advantages over competitors¹

Data published validating EXO-NET utility in cancer, periodontitis, inflammatory and neurodegenerative diseases^{2,3}

Pipeline **research tools** for use in specific disease areas:

- **NEURO-NET** for isolation of brain-derived exosomes for use in Neurodegenerative Diseases such as Alzheimer's
- **TEXO-NET** for isolation of tumour-derived exosomes for use in Oncology

*"[INOVIQ's] new HT exosome isolation and biomarker analysis solution solves an industry challenge needed to commercialise exosome-based diagnostics."*⁴

Tom Livelli, Vice President, Promega

EXO-NET PAN-EXOSOME CAPTURE





July 2023



Co-Marketing agreement for EXO-NET products worldwide¹

Leading provider of innovative technologies, tools and technical support to the global life sciences industry. Based in US and generating revenues of >US\$700m. Established global sales, marketing and distribution capabilities across academia, clinical Laboratories/hospitals and pharma/biotech with branches in 16 countries.

Agreement to co-market EXO-NET with Promega Nucleic Acid purification systems worldwide. Expected to be major driver of future revenues.

Sep 2023



Licence agreement for provision of EXO-NET services in US²

Leading Contract Diagnostics Organisation based in US.

Agreement to use EXO-NET to provide diagnostics development services to its biotech and pharma customers.

Dec 2023



Collaboration with European Biotech for development of exosome diagnostic³

Biotech developing and commercialising targeted therapeutics for cancer.

Fee-for-service agreement to evaluate EXO-NET to develop exosome diagnostic for treatment selection and/or monitoring of a targeted therapy.

Lead exosome diagnostic | Ovarian Cancer screening test



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Ovarian Cancer

- #8 cancer in women & **deadliest gynaecological cancer**
- 314k new cases of ovarian cancer worldwide pa¹
- 0.25% of population has Hereditary Breast and Ovarian Cancer syndrome²

Unmet Medical Need

- **No approved test for early detection** of ovarian cancer in asymptomatic, average-risk women³
- **Earlier and more accurate tests** required for screening high-risk women³

Market Potential

- **US\$323m TAM** based on 538k tests pa @\$600/test for OC high-risk screening twice yearly in US, EU5 and AU⁴
- **US\$32b TAM** based on 54.8m tests pa @\$600/test for OC average-risk screening biennially in US, EU5 and AU⁴

Disruptive Technology

- **EXO-NET** technology enables isolation of exosomes for earlier and more accurate cancer detection
- Multi-marker algorithm validated in a 450 sample retrospective case-control study with over **90% accuracy** for detection of stage I / II ovarian cancer⁵

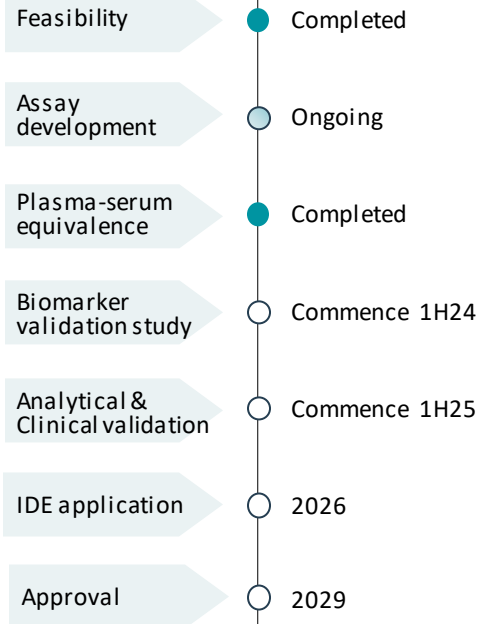
Intended Use

- **Screening** to detect ovarian cancer in asymptomatic, high-risk women aged over 35 years

Go-to-Market Strategy

- IVD-MIA (PMA process) with US FDA
- Potential **licensing deal** with large diagnostics / laboratory company

Development Path



Exosome therapeutics | In development for solid tumours



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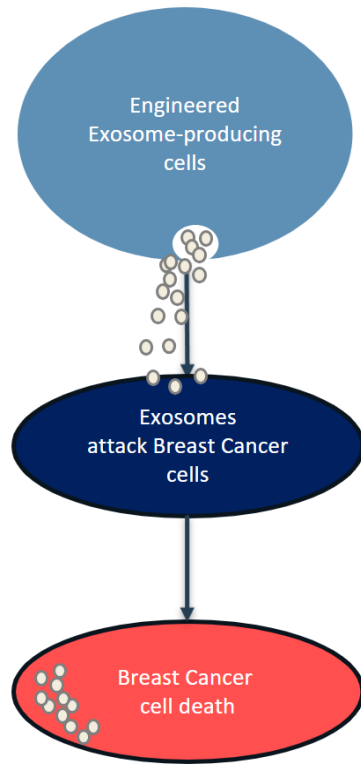
INOVIQ is developing **weaponised exosomes** engineered to target and treat solid tumours

Utilises proprietary **EXO-ACE technology** for large-scale isolation of exosomes for therapeutic use

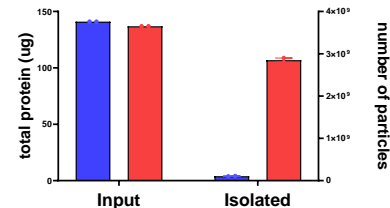
In vitro **Proof-of Concept** established in **breast cancer cells** showing >75% cancer cell death

Further **in vitro and in vivo studies** (animal) planned in CY24 and CY25

Potential **advantages over autologous CAR-T/NK cell therapies** (manufacturing, stability, safety¹ and efficacy) for treatment of solid tumours

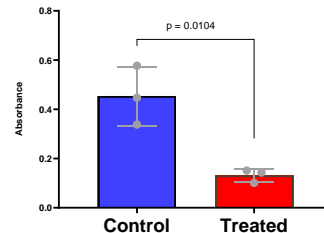


Engineered Exosome Isolation & Enrichment



>80% recovery & >95% purity of exosomes

Engineered exosome-induced Breast Cancer Cell Death



>75% kill rate for breast cancer cells in laboratory studies





INOVIQ is developing solutions for non-invasive, earlier and more accurate tests for cancer monitoring

<div>US\$6.1b</div> <div>Breast and Ovarian Cancer diagnostics market</div>	
	<div>Breast Cancer</div> <div>Ovarian Cancer</div>
Background	<div> <ul style="list-style-type: none"> • #1 cancer in women • 2.3m new cases of breast cancer worldwide pa¹ • 7.8m survivors (5-year)¹ • 10-40% of breast cancers recur within 5 years </div> <div> <ul style="list-style-type: none"> • #8 cancer in women, deadliest gynaecological cancer • 314k new cases worldwide pa¹ • 823k survivors (5-year)¹ • 50% of ovarian cancers recur within 5 years </div>
Market Potential	<div> <ul style="list-style-type: none"> • US\$4.3b global breast cancer diagnostics market² • US\$668m TAM⁴ </div> <div> <ul style="list-style-type: none"> • US\$1.8b global ovarian cancer diagnostics market³ • US\$55m TAM⁵ </div>
Disruptive Technology	<div> <ul style="list-style-type: none"> • SubB2M technology enables detection of glycoproteins to improve cancer specificity and sensitivity • 81% sensitivity and 93% specificity for BC detection </div> <div> <ul style="list-style-type: none"> • Assay development and validation of SubB2M CA125 test underway </div>
Use	<div> <ul style="list-style-type: none"> • Aid in monitoring breast cancer treatment response & recurrence </div> <div> <ul style="list-style-type: none"> • Aid in monitoring ovarian cancer treatment response & recurrence </div>
Go-to-Market Strategy	<div> <ul style="list-style-type: none"> • LDT then IVD (510k / PMA process) • Partner with CLIA-accredited laboratory • Potential licensing deal with large diagnostic / laboratory company </div> <div> <ul style="list-style-type: none"> • LDT then IVD (510k / PMA process) </div>

1. <https://gco.iarc.fr/today/home>
 2. [Breast Cancer Diagnostics Market Size & Share Report 2030 \(grandviewresearch.com\)](#)
 3. [Ovarian Cancer Diagnostics Market Size Worth US\\$ 1.8 Bn by 2026 \(globenewswire.com\)](#)

4. Based on 4.5m tests pa @ \$150/test for BC monitoring in US, EU5 and AU
 5. Based on 365k tests pa @ \$150/test for OC monitoring in US, EU5 and AU

SubB2M Breast Cancer clinical data | Outperformed leading CA15-3 test



Clinical Validation Study (2023)¹ | detected all stages

Retrospective, case-control, **clinical validation study** (n=483)

- ✓ Demonstrated **SubB2M CA15-3 test detected breast cancer across all stages** with high accuracy
- ✓ Detected invasive ductal (IDC) and lobular (ILC) **breast cancer types**
- ✓ **Significantly outperformed a leading CA15-3 test** (Roche Elecsys[®] CA15-3 II)

Monitoring Study (2024)² | detected different subtypes and correctly identified 19% more cancers

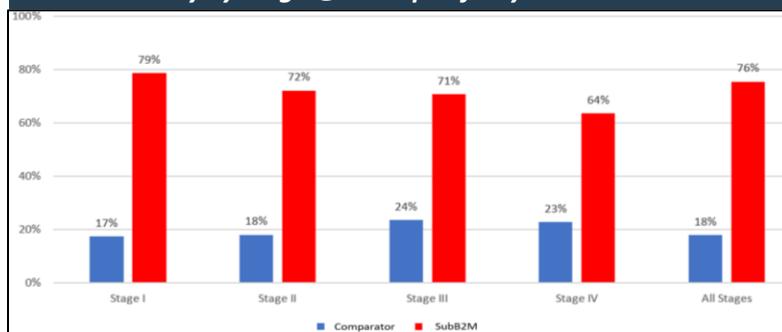
Retrospective, longitudinal, 2-arm **monitoring study** (n=277) to evaluate SubB2M CA15-3 test for **monitoring breast cancer** compared to Roche Elecsys[®] CA15-3 II (comparator)

- ✓ **Subtype arm** in pre-treatment samples (n=159) across 3 breast cancer subtypes (HR+, HER2+ and TNBC)³ detected all breast cancer subtypes
- ✓ **Monitoring arm** in women (n=12) serially evaluated across up to 5 timepoints established equivalence for BC monitoring
- ✓ Overall, SubB2M test **outperformed** the comparator by correctly identifying 19% more histologically confirmed breast cancers
- ✓ **Concluded** SubB2M test effective for breast cancer monitoring

SubB2M CA15-3 vs Leading Existing Test

Breast Cancer All Stages	SubB2M CA15-3	Roche Elecsys CA15-3 II
AUC	0.93	0.70
sensitivity	81%	37%
specificity	93%	88%
false negative rate	19%	63%
false positive rate	7%	12%
overall accuracy	87%	63%

Test Sensitivity by stage @95% Specificity



Breast cancer (n=241: I=75, II=72, III=72, IV = 22) and healthy controls (n=242)

Path-to-Market for SubB2M Breast & Ovarian Cancer monitoring tests



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Activity	CY2024	CY2025	CY2026
Assay Development	<div></div>		
Analytical validation	<div></div>		
Clinical validation (I-IV)		<div></div>	
Monitoring study	<div></div>	<div></div>	
Real-world data	<div></div>	<div></div>	<div></div>
Partner engagement	<div></div>		<div></div>
CLIA Lab validation		<div></div>	<div></div>
In-market		<div></div>	<div></div>
Publications	<div></div>	<div></div>	
Conference presentations		<div></div>	<div></div>

<div></div>	BC Monitoring
<div></div>	OC Monitoring

- SubB2M **BC monitoring study** successfully completed Feb-24
- Engagement with potential **US clinical laboratory partners** to commercialise as LDT
- Additional in-clinic studies for **real-world data** to support clinical adoption
- Conference **presentations and publications** of SubB2M data
- BC monitoring test expected **in-market** 1H25 and OC monitoring test 1H26
- Future clinical studies to gain **IVD regulatory approval** in US, Europe and Australia within 3 years

Summary | Positioned for growth



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Proprietary **exosome platform** with applications across research, diagnostics and therapeutics



Commercial partners secured for EXO-NET to drive revenue growth



Fee-for-service exosome isolation & biomarker discovery linked to potential diagnostics development



Advancing clinically validated **SubB2M BC test** towards commercialisation as LDT



Progressing **pipeline** of research tools, diagnostics and therapeutics



Board and management focused on execution and commercial outcomes





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Exosome program

SubB2M program

CY 2024

- Commercial sales of **EXO-NET**
- Agreement with Pharma/Biotech for development of **exosome diagnostic**
- Validation data for **NEURO-NET** isolation of brain-derived exosome biomarkers in neurodegenerative disease
- Biomarker validation data for **EXO-OC** screening test
- *In vitro* data for **exosome therapeutic** in multiple cancers

- ✓ Data from **SubB2M breast cancer** monitoring study
- Secure US **Laboratory partner** for SubB2M tests (LDTs)

CY 2025

- Commence development and validation of **exosome diagnostic** for early detection of Alzheimer's Disease
- Commence analytical and clinical validation of **EXO-OC test** for screening ovarian cancer in high-risk women
- *In vivo* data for **exosome therapeutic** in breast/other cancers

- First sales of **SubB2M breast cancer** monitoring test
- Data from **SubB2M ovarian cancer** clinical validation study to evaluate accuracy across all stages
- Real-world data from **SubB2M breast cancer** in-clinic monitoring study compared to approved CA15-3 test