

2024 Half-Year Results

Statutory NPAT \$4.0 million
 EBITDA of \$9.0 million, in line with guidance
 Strong revenue growth, up 10%

ASX Release: 26 February 2024, Melbourne

Praemium today provided its financial results for the half-year ended 31 December 2023. Revenue grew 10% to \$39.7 million, underpinned by strong FUA growth of \$5.6 billion.

Key financial results for the half-year

	HY24	
	\$ million	Change cf Dec 22
Revenue & Other Income	39.7	10%
Underlying EBITDA	9.0	(15%)
Operating cash flows	6.8	20%
Statutory NPBT	5.5	(14%)
Statutory NPAT	4.0	(56%)
FUA	\$48.3 billion	12%

Business highlights

- » Announced separately today, the acquisition of the Iress OneVue Platform Business
- » Revenue and other income of \$39.7 million was up 10% compared to \$36.0 million for the half year to 31 December 2022 (prior comparative period or pcp).
 - » Higher average Platform FUA (2024 half year: \$22.9 billion compared with 2023 half year \$20.9 billion);
 - » Higher numbers of non-custodial portfolios in VMA (64,384, up from 59,745) and VMAAS (8,493, up from 7,702).
 - » Platform margins declined slightly by 1 basis point to 25 basis points. Lower trading volumes, and therefore the fees based on that activity, were only partly offset by the impact of higher cash administration fees for the full 6 months of the current half-year (vs 3 months pcp).
- » Underlying expenses increased to \$29.6 million, up \$4.7 million or 19% on the prior comparative period's \$24.8 million.
 - » Significant increases in the cost of IT and risk mitigation were exacerbated by rising employee expenses. The latter were reflective of wage inflation, capability improvement with more senior employees added and increased numbers of employees more broadly.
- » Underlying Earnings Before Interest, Tax, Depreciation and Amortisation (EBITDA) was \$9.0million, down \$1.6 million, compared to \$10.6 million in the first half of FY2023. The prior comparative period EBITDA derives from \$11.4 million adjusted for the reallocation of outsourced administration charges to the pcp when they were actually incurred.
- » The Group has a strong balance sheet. At 31 December 2023, net assets were \$105.7 million, compared with \$108.1 million at 30 June 2023. Total assets were reduced by \$5.9 million to \$123.6 million, largely due to the deployment of \$7.5 million of cash to buy back shares.

Commenting on the result, CEO and Executive Director Mr. Anthony Wamsteker said,

“Præmium has made the investments in capability and risk mitigation which are necessary to realise the full potential of our specialised high-net worth platforms and portfolio services. We remain a Top 3 service provider in Investment Trends rankings and have once again improved our overall rating, scoring 90% for the first time and only the third platform ever to do so¹.

I am very excited by the acquisition of the Iress OneVue Platform Business. Adding these clients to our current technology solution will materially enhance our scale and operating leverage.

I would also like to acknowledge the professionalism, diligence and support of our staff, clients and shareholders.”

This announcement is authorised by the Board of Præmium Limited.

For further information contact Anthony Wamsteker, CEO / Executive Director or David Coulter, CFO
Ph: 1800 571 881

Praemium Limited (ABN 74 098 405 826), Level 19, 367 Collins Street, Melbourne VIC 3000 Australia

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¹ Investment Trends Platform Benchmarking and Competitive Analysis Survey 2023