

# ENERGY FOR A BETTER WORLD

For personal use only



**Santos**

**Annual Report  
2023**

|     |   |
|-----|---|
| 1   | About us  |
| 2   | Financial overview                              |
| 4   | Letter to shareholders                          |
| 6   | Board of Directors                              |
| 10  | Santos leadership team                          |
| 14  | Reserves Statement                              |
| 19  | Directors' Report                               |
| 37  | Remuneration Report                             |
| 70  | Financial Report                                |
| 142 | Directors' Declaration                          |
| 143 | Independent Auditor's Report                    |
| 150 | Auditor's Independence Declaration              |
| 151 | Securities exchange and shareholder information |
| 153 | Glossary  |
| 156 | Corporate directory                             |

This *Annual Report 2023* is a summary of Santos' operations, activities and financial position as at 31 December 2023.

All references to dollars, cents or \$ in this document are to US currency, unless otherwise stated.

An electronic version of this report is available on Santos' website, [www.santos.com](http://www.santos.com)

Santos' Corporate Governance Statement can be viewed at: [www.santos.com/about-us/corporate-governance](http://www.santos.com/about-us/corporate-governance)

## ACKNOWLEDGEMENT

Santos acknowledges the Traditional Custodians of the land and water on which we work upon and pays respect to Elders past and present. We extend this respect to all Indigenous People and recognize your continuing cultural and spiritual connections to your Country.

## DISCLAIMER AND FORWARD-LOOKING STATEMENTS

This report contains forward-looking statements that are subject to risk factors associated with the oil and gas, and carbon capture and storage industries. It is believed the expectations reflected in these statements are reasonable, but they may be affected by a range of variables that could cause actual results or trends to differ materially, including but not limited to: price fluctuations, actual demand, currency fluctuations, geotechnical factors, drilling and production results, gas commercialisation, development progress, operating results, engineering estimates, reserves and resource estimates, loss of market, industry competition, environmental risks, carbon emissions reduction and associated technology risks, physical risks, legislative, fiscal and regulatory developments, economic and financial market conditions in various countries, approvals, conduct of joint venture participants and contractual counterparties, and cost estimates, reputational risk and social licence, stakeholder risk and activism. The forward-looking information in this report is based on management's current expectations and reflects judgements, assumptions, estimates and other information available as at the date of this document and/or the date of Santos' planning processes. There are inherent limitations with scenario analysis. Scenarios do not constitute definitive outcomes. Assumptions may or may not be, or prove to be, correct and may or may not eventuate, and scenarios may be impacted by factors other than assumptions made. Except as required by applicable regulations or by law, Santos does not undertake any obligation to publicly update or review any forward-looking statements, whether as a result of new information or future events. Forward-looking statements speak only as of the date of this report or the date planning process assumptions were adopted as relevant. Our strategies and targets will adapt given the dynamic conditions in which we operate; it should not be assumed that any strategies, targets or implementation measures are inflexible or frozen in time. No representation or warranty, express or implied, is given as to the accuracy, completeness or correctness, likelihood of achievement or reasonableness of any forward-looking information contained in this report. Forward-looking statements do not represent guarantees or predictions of future performance. They involve known and unknown risks, uncertainties and other factors, many of which are beyond Santos' control, and which may cause actual results to differ materially from those expressed in the statements contained in this report. As referred to and articulated in the section Unreasonable Prejudice on page 33 of this report, Santos has omitted some information in relation to the Group's business strategies, prospects and likely developments in operations and the expected results of those operations in future financial years on the basis that such information, if disclosed, would be likely to result in unreasonable prejudice.

---

## About us

Santos provides reliable, affordable energy for progress and seeks to provide lower carbon energy over time. Santos is a global energy company with operations across Australia, Papua New Guinea, Timor-Leste and the United States.

At Santos, our goal is to be a global leader in the energy evolution to low carbon fuels that help the world decarbonise and continue to provide the reliable, affordable energy the world needs for modern life and human progress.

Santos is an important Australian domestic gas supplier and LNG supplier in Asia. We are committed to supplying critical fuels such as oil and gas, and abating emissions through carbon capture and storage, energy efficiency projects, use of renewables in our operations and high-quality carbon credits.

Santos will also seek to develop low carbon fuels as customer demand evolves.

For 70 years, Santos has been working in partnership with local communities, providing jobs and business opportunities, safely developing natural gas resources and from there powering industries and households.

Santos seeks to deliver long-term value to shareholders through our diverse portfolio of high-quality, long-life, low-cost oil and gas assets, carbon storage resources and infrastructure.

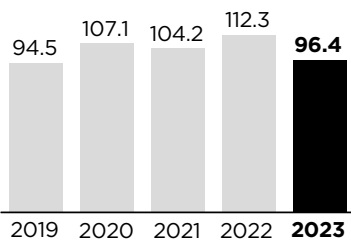
The Santos portfolio is resilient across a range of decarbonisation scenarios. Santos has a climate transition action plan that will continue to evolve for the global energy evolution.

Santos has a regional operating model with a strong local focus. The Company's operating structure comprises three regional business units focused on enabling and executing corporate strategy. Two functional divisions – Santos Energy Solutions and Santos Upstream Gas and Liquids – are accountable for global portfolio management and strategy.

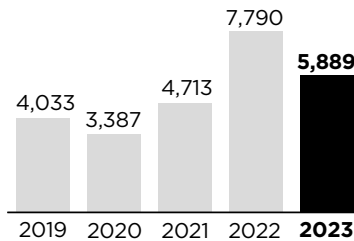
For personal use only

# Financial overview

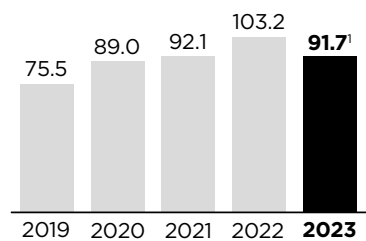
**Sales volume**  
mmboe



**Sales revenue**  
US\$million

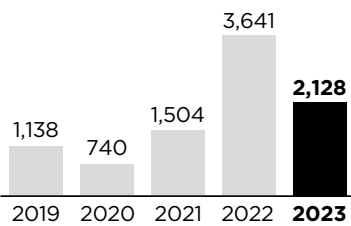


**Production**  
mmboe

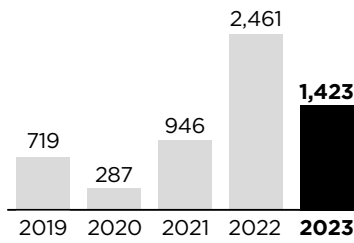


1 2023 pre-PSC production 92.2 mmboe

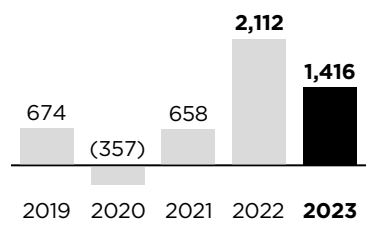
**Free cash flow**  
US\$million



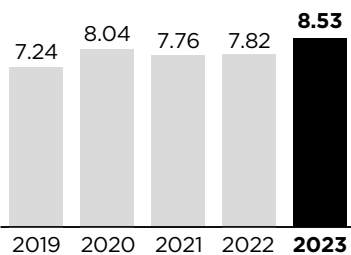
**Underlying net profit after tax**  
US\$million



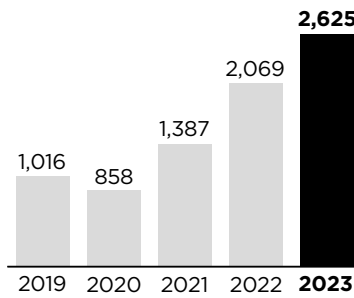
**Net profit/(loss) after tax**  
US\$million



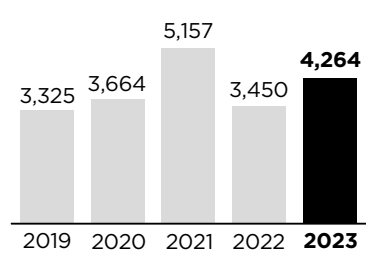
**Unit production costs**  
US\$ per boe



**Capital expenditure**  
US\$million



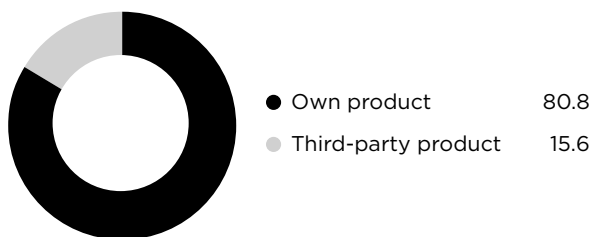
**Net debt**  
US\$million



For personal use only

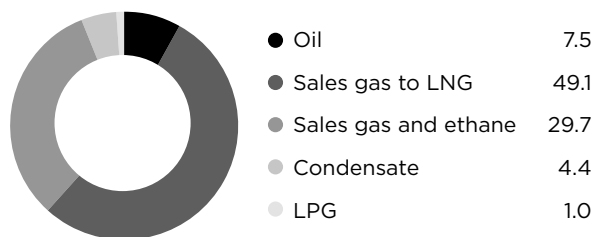
### 2023 Sales volumes

mmboe



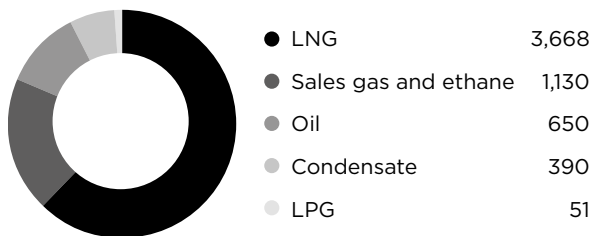
### 2023 Production

mmboe



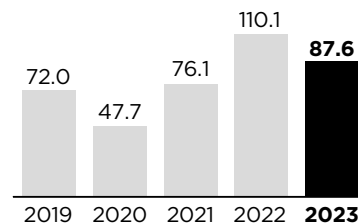
### 2023 Sales revenue

US\$million



### Average realised oil price

US\$ per barrel



### 2023 Results

|                                 |                    | 2019   | 2020   | 2021   | 2022   | 2023          |
|---------------------------------|--------------------|--------|--------|--------|--------|---------------|
| Sales volume                    | mmboe              | 94.5   | 107.1  | 104.2  | 112.3  | <b>96.4</b>   |
| Production                      | mmboe              | 75.5   | 89.0   | 92.1   | 103.2  | <b>91.7</b>   |
| Average realised oil price      | US\$ per barrel    | 72.0   | 47.7   | 76.1   | 110.1  | <b>87.6</b>   |
| Net profit/(loss) after tax     | US\$million        | 674    | (357)  | 658    | 2,112  | <b>1,416</b>  |
| Underlying net profit after tax | US\$million        | 719    | 287    | 946    | 2,461  | <b>1,423</b>  |
| Sales revenue                   | US\$million        | 4,033  | 3,387  | 4,713  | 7,790  | <b>5,889</b>  |
| Operating cash flow             | US\$million        | 2,046  | 1,476  | 2,272  | 4,558  | <b>3,258</b>  |
| Free cash flow                  | US\$million        | 1,138  | 740    | 1,504  | 3,641  | <b>2,128</b>  |
| EBITDAX                         | US\$million        | 2,457  | 1,898  | 2,805  | 5,646  | <b>4,083</b>  |
| Total assets                    | US\$million        | 16,509 | 17,656 | 30,009 | 28,856 | <b>29,756</b> |
| Earnings per share              | US cents           | 32.4   | (17.1) | 30.8   | 63.0   | <b>43.4</b>   |
| Dividends declared              | US cents per share | 11.0   | 7.1    | 14.0   | 22.7   | <b>26.2</b>   |
| Share buy-back executed         | US\$million        | 0      | 0      | 0      | 384    | <b>316</b>    |
| Number of employees             | Number             | 2,178  | 2,722  | 3,786  | 3,550  | <b>3,864</b>  |

# Letter to shareholders



**KEITH SPENCE**  
Chair



**KEVIN GALLAGHER**  
Managing Director and  
Chief Executive Officer

Dear fellow shareholders,

The year 2023 was another innovative and successful 12 months for Santos as we continue to make strong progress on delivering our strategy through backfilling and sustaining our upstream production and midstream infrastructure and developing the low carbon fuel opportunities and decarbonisation services the world needs.

## **Strong operating performance supporting increased returns to shareholders**

Santos delivered annual production of 91.7 mmbobe, sales revenue of US\$5,889 million and free cash flow of more than \$2.1 billion, which is an outstanding achievement in what has been a challenging year.

Our balance sheet is strong with net debt of \$4.3 billion and gearing at 18.4 per cent, excluding leases, at year end.

We announced returns to shareholders by way of dividends of \$852 million for the year and also by completing the remaining \$316 million of our previously announced share buy-back program.

Our Company is now able to generate compelling cash flows to drive shareholder returns, develop major energy and carbon capture and storage (CCS) projects whilst maintaining a strong balance sheet.

## **Optimising our diverse portfolio, maintaining disciplined growth, and exploring strategies to unlock shareholder value**

Drilling has recommenced at the Barossa field and the project is 66.4 per cent complete with first gas expected in Q3 2025.

Our Pikka project in Alaska continues to progress on time and on budget and reached 37.4% complete at end of 2023.

Santos and Kumul Petroleum Holdings Limited (Kumul) have agreed an amendment to the Sale Agreement where Kumul has taken an effective interest in the Santos entity that holds the 2.6 per cent sale interest. Kumul paid US\$352 million to Santos (equivalent to a -1.6 per cent interest) on 31 January 2024 to allow partial completion of the transaction.

One of two Angore wells in PNG have been successfully drilled and production liner run to well total depth in January 2024. Reservoir characteristics align with pre-drill expectations.

In Timor-Leste, our Bayu-Undan CCS project FEED is nearing completion after legislation was passed by the Australian Parliament on amendments to London Protocol's for cross border provisions for CO<sub>2</sub> export and geological sequestration, which was a critical development for the project.

For personal use only

“

**We enter 2024 focused on executing our strategy to provide the critical energy the world continues to demand, progressing our Climate Transition Action Plan to decarbonise ours and our customers' products and deliver sustainable returns to shareholders as a result.**

”

#### **Decarbonisation through CCS and new fuels**

In 2023, we have seen significant progress on our Moomba CCS project in the Cooper Basin, which is 80 per cent complete now just months away from first injection of CO<sub>2</sub> into the natural reservoirs which have previously held the gas for millennia.

The 2023 IEA NZE Report says about 6GTpa of storage from CCS will be required by 2050 – that's more than 100 times higher than today's operational capacity.

At Santos, we have been busy getting ahead of the game. In 2023, we signed numerous agreements to investigate carbon capture storage supply chains, essentially laying the foundations for a new Australian industry where Santos will import CO<sub>2</sub> from our Asian partners and store it safely underground to help our region reach its Net Zero goals.

It's also pleasing that we were able to add another 40 million tonnes of 2C CO<sub>2</sub> contingent storage resource – increasing our total CO<sub>2</sub> storage resource to 140 million tonnes in the Cooper Basin which is further evidence we are building on our decarbonisation strategy.

We have also established agreements with several major Asian partners for the development of carbon-neutral e-methane, made by combining green hydrogen with CO<sub>2</sub> obtained from carbon capture of industrial emissions or direct air capture.

The advantage of e-methane is that it has the same properties and chemistry as natural gas, and can use existing gas pipelines, LNG facilities and gas distribution networks, making it a potential carbon-neutral substitute for natural gas which would save trillions of dollars in energy transition costs.

Santos is well positioned to provide the decarbonisation services and the critical low carbon fuels our region needs through the energy evolution.

#### **Outlook**

We enter 2024 focused on executing our strategy to provide the critical energy the world continues to demand, progressing our Climate Transition Action Plan to decarbonise ours and our customers' products and deliver sustainable returns to shareholders as a result.

We are expanding and developing our LNG portfolio by delivering on Barossa with first gas expected in the third quarter of 2025. We are also progressing Papua LNG towards FID. First oil from Pikka is expected in the first half of 2026. These projects will transform Santos and provide long-term value for shareholders.

In summary, we are well positioned to deliver shareholder returns, backfill and sustain our existing business, complete our major projects, and progress our decarbonisation plans.

On behalf of the Board and management team we would like to take this opportunity to thank you, our shareholders, for your ongoing trust and support.

Yours sincerely,



**KEITH SPENCE**  
Chair



**KEVIN GALLAGHER**  
Managing Director and Chief Executive Officer

# Board of Directors

For personal use only



**KEITH SPENCE**

## Chair

BSc (First Class Honours in Geophysics), FAIM

Mr Spence is an independent non-executive Director. He joined the Board on 1 January 2018, and became Chair on 19 February 2018. He is also Chair of Santos Finance Limited and Chair of the Nomination Committee.

Mr Spence has over 40 years' experience in managing and governing oil and gas operations in Australia, Papua New Guinea, the Netherlands and Africa.

A geologist and geophysicist by training, Mr Spence commenced his career as an exploration geologist with Woodside Petroleum Limited in 1977. He subsequently joined Shell (Development) Australia, where he worked for 18 years. In 1994, he was seconded to Woodside to lead the North West Shelf Exploration team. In 1998, he left Shell to join Woodside. He retired from Woodside in 2008, after a 14-year tenure in top executive positions in the company. Mr Spence has expertise in exploration and appraisal, development, project construction, operations and marketing.

On retirement Mr Spence took up several board positions, working in oil and gas, energy including geothermal, wind, solar and power from waste, mining, and engineering and construction services and renewable energy. This included Clough Limited, where he served as Chairman from 2010 to 2013; Geodynamics Limited, where he served as a non-executive Director from 2008 to 2016 (including as Chairman from 2010 to 2016); Verve Energy and Synergy (after merger with Verve) where he served as a non-executive Director from 2009 to 2014, Oil Search Limited, where he served as a non-executive Director from 2012 to 2017; Murray and Roberts Holdings Limited, where he served as a non-executive Director from 2015 to 2020 and Base Resources, serving as Chairman from 2015 to 2021. Mr Spence is also a past Chair of the National Offshore Petroleum Safety and Environmental Management Authority Board. He led the Commonwealth Government's Carbon Storage Taskforce from 2008 to 2010 and chaired the Carbon Capture and Storage Flagship Independent Assessment Panel from 2008 to 2012.

**Other current directorships:** Non-executive Director of IGO Limited (since 2014).

**Former directorships in the last three years:** Chair of Base Resources Limited (2015 to 2021) and Murray and Roberts Holdings Limited (2015 to 2020).



**KEVIN GALLAGHER**

## Managing Director and Chief Executive Officer

BEng (Mechanical) Hons, FIEAust

Mr Gallagher has more than a decade of experience leading major oil and gas companies and over two decades of international experience within the industry.

He joined Santos as Managing Director and Chief Executive Officer on 1 February 2016, and has led significant transformation and growth of the Company, delivering a competitive advantage in the energy evolution.

Mr Gallagher commenced his career as a drilling engineer with Mobil North Sea, before joining Woodside in Australia in 1998. At Woodside, Mr Gallagher led the drilling organisation through a rapid growth phase, delivering several Australian and international development projects and exploration campaigns, before leading the Australian oil business. He was Chief Executive Officer at Clough Limited from 2011 until his appointment at Santos.

Under his long-term leadership, Santos has become Australia's second-largest independent natural gas and liquids producer after implementing a focused strategy to build and grow around five core long-life, producing natural gas assets in Australia, Papua New Guinea and Timor-Leste.

The strategy has included successful acquisitions of Quadrant Energy and ConocoPhillips' Australia-West business, and a merger with Oil Search.

Mr Gallagher has implemented a disciplined low-cost operating model and strengthened the balance sheet to support the Company's strategy. This has created a strong cash-generative business that has delivered a series of record results. He has also positioned Santos to leverage the critical role natural gas will play in delivering energy security through the energy transition to Net Zero emissions.

In pursuit of the Company's Vision2040 and net-zero Scope 1 and 2 emissions, Mr Gallagher is executing the Company's three-horizon strategy - backfill and sustain, decarbonisation and low carbon fuels. Santos' three-horizon strategy will be delivered through a regional operating model with a strong local focus. The Company's operating structure is comprised of three regional business units focused on enabling and executing corporate strategy. Two functional divisions, Santos Energy Solutions and Santos Upstream Gas and Liquids, are accountable for global portfolio management and strategy.



### YASMIN ALLEN AM

BCom, FAICD

Ms Allen is an independent non-executive Director. She joined the Board on 22 October 2014, and is Chair of the People, Remuneration and Culture Committee, and a member of the Audit and Risk Committee and the Nomination Committee.

Ms Allen has extensive experience in finance and investment banking, including senior roles at Deutsche Bank AG, ANZ and HSBC Group Plc. This includes as former Chairman of Macquarie Global Infrastructure Funds, and a former Director of EFIC (Export, Finance and Insurance Corporation).

**Other current directorships:** Director of Cochlear Limited (since 2010), ASX Limited and ASX Clearing and Settlement boards (since 2015), First Acting President of the Australian Government Takeovers Panel (since 2017), Chair of Future Skills Organisation (since 2020), Chair of Tiimely (since 2021) and Director of QBE Insurance (since 2022). She was made a Member of the Order of Australia in 2023 for significant service to finance and business, and to the not-for-profit sector.

**Former directorships in the last three years:** Director of the George Institute for Global Health (2014 to 2023), Chair of Faethm.ai (2020 to 2021), National Portrait Gallery (2013 to 2022) and Chair of Advance (2018 to 2022).



### GUY COWAN

BSc (Hons), Engineering, FCA (UK) MAICD

Mr Cowan is an independent non-executive Director. He joined the Board on 10 May 2016, and is the Chair of the Audit and Risk Committee, member of the Nomination Committee and a Director of Santos Finance Limited.

Mr Cowan had a 23-year career with Shell International in various senior commercial and financial roles. His last two roles were as CFO and Director of Shell Oil US and CFO of Shell Nigeria. He was CFO of Fonterra Co-operative Ltd between 2005 and 2009.

**Other current directorships:** Chair of Queensland Sugar Limited (since 2009), the Stahmann Webster Group (since 2021), Port of Brisbane (since 2021), AFF Cotton Pty Ltd (since 2021), Winson Group Pty Ltd (since 2014) and Director of Ability First Australia (since 2015).

**Former directorships in the last three years:** Health and Plant Protein Ltd (2018 to 2021).



### EILEEN DOYLE

BMath (Hons), MMath, PhD, FAICD, FTSE

Dr Doyle is an independent non-executive Director. She joined the Board on 17 December 2021, and is a member of the Environment, Health, Safety and Sustainability Committee.

Dr Doyle's career spans the building materials, research, infrastructure, industrials, superannuation and logistics sectors. This includes senior operational roles at BHP Limited and CSR Limited culminating in her appointment as CEO of CSR's Panel's Division. Dr Doyle was previously Deputy Chairman CSIRO and Chairman of Port Waratah Coal Services and The Hunter Research Foundation. She was Director of Austrade, OneSteel, Boral Ltd, GPT Group Ltd, Bradken Ltd, Knights Rugby League Pty Ltd, State Super Financial Services, Ross Human Resources Ltd and Oil Search Ltd. Dr Doyle was Australia's first Fulbright Scholar in Business in 1993. She is a Foundation Fellow of the Australian Association of Angel Investors and a Fellow of the Australian Academy of Technology and Engineering.

**Other current directorships:** Dalrymple Bay Infrastructure Limited (since 2020), NEXTDC Limited (since 2020), Hunter Angels Trust (since 2012), Airlines Australia (since 2021) and Kinetic Group (2023).

**Former directorships in the last three years:** GPT Group Limited (2010 to 2019), Boral Limited (2010 to 2020) and Oil Search Limited (2016 to 2021).

# Board of Directors

## continued



### VANESSA GUTHRIE AO

DSc, PhD, BSc (Hons), FAICD, FTSE

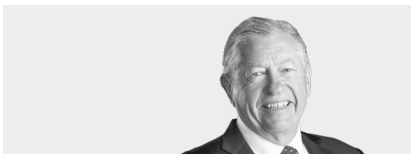
Dr Guthrie is an independent non-executive Director. She joined the Board on 1 July 2017, and is a member of the People, Remuneration and Culture Committee and the Environment, Health, Safety and Sustainability Committee.

Dr Guthrie has more than 30 years' experience in the resources sector in diverse roles such as operations, environment, community and Indigenous affairs, corporate development and sustainability.

She has qualifications in geology, environment, law and business management including a PhD in Geology. Dr Guthrie was awarded an Honorary Doctor of Science from Curtin University in 2017 for her contribution to sustainability, innovation and policy leadership in the resources industry. In 2021, she became an Officer of the Order of Australia for her contribution to the mining and resources sector and as a role model for women in business.

**Other current directorships:** Tronox Holdings PLC (since 2019), Lynas Rare Earths Ltd (since 2020), Cricket Australia (since 2021) and Orica Limited (since 2023), Pro-Chancellor of Curtin University, Board member of Infrastructure Australia (since 2021).

**Former directorships in the last three years:** Lead Independent Director and Deputy Chair of AdBri Limited (2018 to 2023), Director of Australian Broadcasting Corporation (2017 to 2021).



### PETER HEARL

BComm (UNSW with Merit), FAICD, MAIM, MAMA

Mr Hearl is an independent non-executive Director. He joined the Board on 10 May 2016, and is Chair of the Safety and Sustainability Committee, a member of the People, Remuneration and Culture Committee and the Nomination Committee. He earlier served on the Company's Audit and Risk Committee.

During an 18-year career in the oil industry with Exxon in Australia and the USA, Mr Hearl held a variety of senior marketing, operations, logistics and strategic planning positions.

He joined YUM Brands (formerly PepsiCo Restaurants) as KFC Australia's Director of Operations in 1991. Subsequently, he had several senior international leadership roles, as well as President of Pizza Hut USA, before assuming the global role of YUM Brands' Chief Operating and Development Officer in 2006, based in Dallas, Texas and Louisville, Kentucky, from where he retired in 2008.

**Other current directorships:** Chairman of Endeavour Group Ltd (since 2021), Trustee of the Stepping Stone Foundation, a Sydney-based NFP (since 2020) and member of its Investment Committee (since 2018).

**Former directorships in the last three years:** Director of Telstra Ltd (2014 to 2021).



### JANINE MCARDLE

BS (Chemical Engineering), MBA, NACD Governance Fellowship, WCD, Carnegie Mellon CERT-Cyber Security Oversight

Ms McArdle is an independent non-executive Director. She joined the Board on 23 October 2019, and is a member of the Audit and Risk Committee and the Environment, Health, Safety and Sustainability Committee.

Ms McArdle has extensive global energy experience in engineering and design, physical and financial energy commodities trading, risk management and M&A. She is the founder and CEO of Apex Strategies, a global consultancy business providing advisory services to companies engaged in the oil and gas industry and more recently in the development of tools and strategies to facilitate achievement of corporate energy transition goals. Prior to forming Apex Strategies, she worked for Apache Corporation in the United States for 13 years, where she was an Executive Officer and held various executive roles including President, Kitimat LNG Co., Senior Vice President of Global Gas Monetization, and Vice President, Worldwide Oil and Gas Marketing with P&L. She also had operational responsibility for the evacuation and sale of all of the company's oil and gas production worldwide and the development and execution of their LNG strategy. Prior to joining Apache, Ms McArdle worked as an executive with Aquila Energy for nine years with P&L responsibilities across trading, M&A and B2B e-commerce, first in the United States and then in the United Kingdom, as Managing Director of Aquila Energy Ltd, Aquila's European Energy Trading Subsidiary. During this time, she was a key architect in the design and implementation of the ICE Trading platform and served on the ICE Board of Directors from 2000 to 2002.

Ms McArdle was recognised nationally as one of the top 50 most powerful women in the oil and gas industry in 2014 and was the 2016 recipient of the Houston Business Journal's Women in Energy Leadership award for Women of Influence.

**Other current directorships:** Director of Antero Midstream Corp (US) (since 2020) and Director of Advantage Energy Ltd (CA) (since 2022).

**Former directorships in the last three years:** Director of Halcon Resources (US) (2018 to 2019).



## MICHAEL UTSLER

BSc (Ptrl Eng), GAICD, MAICD

Mr Utsler is an independent non-executive Director. He joined the Board on 3 May 2022, and is a member of the Audit and Risk Committee.

Mr Utsler has worked in the Energy Industry for more than 40 years, across multiple international areas. During his career, he has built deep knowledge and experience in the upstream, midstream and downstream areas of the energy industry. In addition, he has developed experiences in power generation, alternative energy solutions and some aspects of carbon management. He has had extensive involvement in fostering technological solutions for driving efficiencies in operations.

He has held senior leadership and executive positions with Amoco, BP (including President of the Gulf Coast Restoration Organisation - GCRO and SVP BP Alaska Exploration); Woodside Energy and New Fortress Energy. In September 2020, Mr Utsler joined Otto Energy as its Chief Executive Officer and Managing Director. He was further appointed Otto Energy's Executive Chairman from November 2020 to 2023.

Mr Utsler is a former non-executive Director of Integrated Asset Solutions and a former Director of Oil Search Limited. He has previously served on a variety of not-for-profit boards including the West Australian Symphony Orchestra.

**Former directorships in the last three years:** Oil Search Limited (2021), Integrated Asset Solutions (2017 to 2021) and Chair of Otto Energy (since 2020 to 2023).



## MUSJE WERROR

BSc (Chem), MBA, MProfAcc

Mr Werror is an independent non-executive Director. He joined the Board on 17 December 2021, and is a member of the People, Remuneration and Culture Committee.

Mr Werror brings over 20 years of leadership experience in the mining and resources sector in Papua New Guinea (PNG). He was Managing Director and Chief Executive Officer of Ok Tedi Mining Limited from June 2020 to December 2022.

Mr Werror commenced his long career at Ok Tedi as a graduate in 1988, and previously held various roles and responsibilities including managing health, safety and environment, mine closure planning, tax credit scheme projects, Government affairs and leading community relations in Western Province, PNG.

**Other current directorships:** Executive Director of Mayur Resources Limited (since 2024).

**Former directorships in the last three years:** Oil Search Limited (2021), Managing Director and CEO of Ok Tedi Mining Ltd (2020 to 2022), Chair of Ok Tedi Development Foundation (2020 to 2022) and Chair of Western Province Health Authority (2019 to 2023).

# Santos leadership team



**KEVIN GALLAGHER**

**Managing Director  
and Chief Executive Officer**

BEng (Mechanical) Hons, FEIAust

Mr Gallagher's biography can be read on page 6.



**MICHAEL ABBOTT**

**Group General Counsel and  
Executive Vice President  
Environment and Governance**

BA, LLB, MBA

Mr Abbott joined Santos in July 2023 and is Group General Counsel and Executive Vice President Environment and Governance. In this role Mr Abbott is responsible for overseeing the Company's Legal, Company Secretary, Business Integrity, Government Relations, Risk, Audit and Compliance, Environment Approvals, Cultural Heritage and First Nations Engagement functions. He previously held the role of Group Legal Counsel and Senior Vice President External Affairs.

Mr Abbott has over 30 years' experience as a lawyer, and 17 years in various corporate roles with responsibilities including legal, internal audit, risk, governance, external affairs security and properties. He has held leadership roles at Woodside and Ampol and prior to that was a salaried partner at Baker & McKenzie in Hong Kong.

He has also served on the Board of APPEA.

Mr Abbott has Bachelor of Laws, Bachelor of Arts and Master of Business Administration degrees from the University of Western Australia.



**DAVID BANKS**

**Executive Vice President  
Upstream Gas and Liquids**

BE (Hons), MBA, GAICD

Mr Banks joined Santos in 2018 and is Executive Vice President Upstream Gas and Liquids, with responsibility for the Company's Upstream Gas and Liquids functional division, including strategy and portfolio management, and transformation and integration. Mr Banks previously held the role of Chief Operations Officer, Chief Technical and Marketing Officer and has also led the Onshore Operating Division as Executive Vice President Onshore Oil and Gas.

He has over 30 years of global oil and gas industry experience. He started his career with Schlumberger in South-East Asia before joining BHP. While at BHP, Mr Banks' roles included executive, operational, technical and functional leadership roles including General Manager Shale Oil, Vice President HSE, Vice President Shale Drilling and Completion and Bass Strait Asset Manager.

Beyond business and function leadership, Mr Banks led BHP Petroleum's Transformation and the integration of the US shale assets.

For personal use only



**BRETT DARLEY**

**Executive Vice President Eastern Australia and Papua New Guinea**

BEng (Civil), FIEAust Eng Exec

Mr Darley joined Santos in December 2018. He previously led the Offshore Operating Division as Executive Vice President Offshore Oil and Gas.

He has 30 years of experience in the upstream oil and gas industry, both in Australia and overseas, with technical, operational, commercial and management experience across varied assets, onshore and offshore.

Before moving to Santos, Mr Darley held senior leadership roles including Chief Executive Officer of Quadrant Energy, Managing Director and Region Vice President for Apache Energy Limited, Vice President of Drilling and Completions at Woodside Energy and Drilling Manager at Santos.

Mr Darley holds a Bachelor of Civil Engineering degree from the University of Queensland and is a Chartered Engineer.



**BRUCE DINGEMAN**

**Executive Vice President Alaska**

BEng (Petroleum), MBA (Hons)

Mr Dingeman joined Santos in December 2021 as part of the Company's merger with Oil Search. He had been working in Oil Search's Alaska Business Unit since 2018, where he served as COO before assuming his current role.

Mr Dingeman joined Santos with more than 35 years of global oil and gas industry experience.

He began his career in Alaska, and since that time has held a wide range of technical, financial, and executive leadership roles covering a number of international and domestic locations at ConocoPhillips, Talisman, CASA Exploration, Naftogaz and Oil Search.

Mr Dingeman holds a Bachelor's degree in Petroleum Engineering from the University of Wyoming and a Master of Business Administration from Duke University, where he was named a Fuqua scholar. He is an active member of the Society of Petroleum Engineers and is a registered Professional Engineer in Texas.



**JODIE HATHERLY**

**CEO Santos Foundation**

BA, LLB, GAICD

Ms Hatherly was appointed CEO of the Santos Foundation and a director of Santos Foundation (Australia) upon its establishment in July 2023.

Prior to this, from 2019 Ms Hatherly was General Counsel and Company Secretary of the Santos Group.

Ms Hatherly joined Santos from INPEX Australia, where she was General Counsel and General Manager Legal for the Ichthys LNG project and INPEX's Australia business.

Ms Hatherly commenced her career in the private sector, working in the UK and Australia and has served on the advisory board of the Curtin University Law School as well as Muscular Dystrophy WA.



**JANETTE HEWSON**

**Executive Vice President, Environment, Sustainability & Governance**

Bachelor of Arts (Modern Asian Studies)/ Bachelor of Laws, GAICD

Ms Hewson joined Santos in May 2022 as the Executive Vice President, Environment, Sustainability & Governance.

Ms Hewson has more than 25 years of experience in the resources industry having spent much of her career in functional and operations leadership roles at Peabody and South 32. Janette's previous leadership roles include sustainability, environment, engineering services, supply chain, procurement, government relations, projects delivery, legal services and operations roles.

She has developed a reputation as an industry expert on policy and ESG issues impacting the resources sector.

She has served on the Climate Advisory Panel for the Minerals Council of Australia, and the Boards of the Queensland Resources Council, NSW Minerals Council and Low Emissions Technology Australia. Ms Hewson has a Bachelor of Laws degree from Queensland University of Technology and a Bachelor of Arts (Modern Asian Studies) with a major in Japanese language from Griffith University.

# Santos leadership team continued



**KIM LEE**

**Executive Vice President  
People, Culture and Brand**

BSc Biological Sciences

Ms Lee joined Santos in January 2023, as the Executive Vice President, People and Culture. She is responsible for delivering the People strategy at Santos, as well as providing leadership support to internal communications and branding.

Ms Lee has more than 20 years of experience in a number of senior executive roles across Australia and internationally. She has worked in many diverse industries including fast moving consumer goods (FMCG), building products, paper and packaging, hospitality, tourism and gaming in both large private and ASX-listed companies.

Most recently, Ms Lee held senior executive roles as Chief People and Performance Officer, Transformation and Chief of Staff at The Star Entertainment Group.

Ms Lee has previously served as non-executive director for Not for profit, Women in Gaming and Hospitality and is an accredited Gallup Global Strengths Coach. She has a Bachelor of Science (Biological Sciences) degree from Latrobe University.



**ANTHEA MCKINNELL**

**Chief Financial Officer**

BComm Accounting and Taxation, FCA, GAICD

Ms McKinnell joined Santos in 2019 and became Chief Financial Officer in 2022. With more than 19 years of experience in the oil and gas industry, she has held several senior executive roles. These include SVP Finance and Treasury, VP Global Operations Planning and Performance, and Acting CFO at Woodside Energy prior to commencing with Santos in 2019 as Deputy Chief Financial Officer.

Ms McKinnell has extensive experience in debt and equity capital markets having led the raising of US\$1.85 billion in the 144A bond market since 2021.

As CFO, she has oversight of finance, tax, treasury, planning, information systems and investor relations functions at Santos.

Ms McKinnell is a Fellow of Chartered Accountants Australia and New Zealand, holds a Master of International Tax from the University of Melbourne and a Bachelor of Commerce from Curtin University.



**ANTHONY NEILSON**

**Chief Commercial Officer**

BComm, MBA, FFin, FCA

Mr Neilson joined Santos in 2016, and was appointed Chief Commercial Officer in January 2022.

He is responsible for the commercial function as well as business development, marketing and trading, and corporate supply chain. He previously held the role of Chief Financial Officer, with responsibility for the finance, tax, treasury, planning, business development, commercial, investor relations and IT functions.

Mr Neilson brings over 25 years of experience in chartered accounting, banking and corporate financial roles including over 20 years' experience in the upstream and downstream oil and gas industry.

Prior to joining Santos, he was CEO of Roc Oil Company Ltd (ROC), which was acquired in 2014 by Hong Kong-listed investor Fosun International Limited. Previously, he was Chief Financial Officer of ROC (ASX listed) and has held commercial, finance and business services roles at Caltex Australia, Credit Suisse First Boston (London) and Arthur Andersen (Sydney).

Mr Neilson holds a Masters of Business Administration from AGSM. He is also a Fellow of the Financial Services Institute of Australasia, and a Fellow of Chartered Accountants Australia and New Zealand.



**VINCENT SANTOSTEFANO**

**Executive Vice President  
Western Australia, Northern  
Australia and Timor-Leste**

BEng (Civil), SPE

Mr Santostefano rejoined Santos in September 2023 as Executive Vice President Western Australia, Northern Australia and Timor-Leste, after being engaged in various management and technical consulting assignments as well as a Board non-executive Director.

Previously he spent over four years at Santos as Chief Developments and Operations Officer, where he was responsible for supporting the business during the turnaround and for the profit and loss of all operating assets.

Throughout his career Mr Santostefano has held technical and leadership roles at Esso Australia, Beach Energy and Woodside Energy. He was at Woodside for over 16 years and his last senior executive role prior to leaving was Chief Operations Officer where he was responsible for all their operating assets.

Mr Santostefano is one of Australia's most experienced and respected oil and gas operational executives with a strong track record in onshore and offshore process safety and asset integrity. He is also well known for his deep organisational and cultural change capability and has a proven track record for leading teams in a disciplined operating model to deliver reliable and safe operations.



**ALAN STUART-GRANT**

**Executive Vice President Santos Energy Solutions**

BSc (Business Administration), GAICD

Mr Stuart-Grant joined Santos in August 2023 as Executive Vice President, Santos Energy Solutions. He is accountable for Santos Energy Solutions global portfolio management and strategy.

He has more than 20 years' experience in the energy and industrial sectors. He previously held senior positions at Ampol Limited and in the oil and gas department of Glencore plc, which followed extensive experience in private equity and investment banking in Sydney, London and Singapore.

Mr Stuart-Grant is a graduate of the Harvard Business School Advanced Management Program.



**STEVEN TRENCH**

**Executive Vice President Operations and Technical Services**

BEng (Civil) Hons, MBA, GAICD

Mr Trench joined Santos in 2021 and was appointed Executive Vice President, Operations and Technical Services Corporate Function in December 2023.

He is responsible for global operations management systems, capabilities and performance oversight across production operations, asset integrity and process safety, production planning and allocation, major project assurance, drilling and completions and health, safety and security. In his previous roles at Santos, Mr Trench led the Company's developments and projects, drilling and completions, production operations, decommissioning and supply chain functions.

He has 25 years of global experience in the oil and gas industry. Before joining Santos, he spent 22 years at Woodside Energy where he held technical and operational leadership roles across drilling and completions, supply chain logistics, development and project coordination, production operations and asset management, including leadership of the North West Shelf Project's Karratha LNG asset. He also served in strategy, business management and governance roles, including as Vice President of Strategic Planning.



**TRACEY WINTERS**

**Chief Strategy Officer and Chief of Staff**

BSc (Australian Environmental Studies)

Ms Winters joined Santos in 2017 and is Chief Strategy Officer and Chief of Staff, responsible for corporate and ESG strategy, media and external communications, and management of the CEO office. Her previous roles include Head of Government and Public Affairs and Strategic Adviser External Affairs.

Ms Winters joined Santos with 30 years of experience in the oil and gas industry, in diverse roles including government and regulatory affairs, media and communications, environment, land access, project commercialisation, construction and asset management. She held a senior role in federal resources and energy policy and politics for seven years, and over more than a decade built a successful government approvals and environmental management consultancy, serving some of Australia's largest resource companies and delivering major project approvals for some of the nation's largest gas and pipeline projects.

From 2011 to 2016, Ms Winters drove the environmental approvals and land access processes to deliver the QCLNG project. In 2016 to 17, she advised Caltex Australia on public affairs and strategic issues management, in particular wage underpayment by franchisees.

# Reserves Statement

## for the year ended 31 December 2023

### RESERVES AND RESOURCES

At 31 December 2023, Santos' proved plus probable (2P) reserves are 1,661 million barrels of oil equivalent (mboe), and the 2C contingent resources are 3,325 mboe.

Before production of 92 mboe, 2P reserves increased by 8 mboe inclusive of reserve adds in the Cooper Basin primarily across central fields (+8 mboe), in the Queensland coal seam gas fields (+5 mboe) and in the Papua New Guinea (+1 mboe) fields. These additions were partially offset by a 7 mboe reduction in reserves in Western Australia across the Pyrenees and Reindeer fields.

The annual 2P reserves replacement ratio (RRR) was 9 per cent, 2P organic RRR was 9 per cent and the three-year RRR was 354 per cent. The 2P reserves held in international assets comprise 42 per cent of Santos' total 2P reserves.

The 2C contingent resources increased to 3,325 mboe at the end of 2023. Additions were primarily from Northern Australia with a positive revision to the Tanumbirini field of 108 mboe.

The CO<sub>2</sub> storage capacity remains unchanged at 9 million tonnes 2P capacity. The 2C contingent storage resource has increased 40 million tonnes to 131 million tonnes in Cooper Basin.

### RESERVES AND 2C CONTINGENT RESOURCES (SANTOS SHARE AS AT 31 DECEMBER)

| Santos share                  | Unit | 2023  | 2022  | % change |
|-------------------------------|------|-------|-------|----------|
| Proved reserves               | mboe | 998   | 1,028 | (3%)     |
| Proved plus probable reserves | mboe | 1,661 | 1,745 | (5%)     |
| 2C contingent resources       | mboe | 3,325 | 3,280 | 1%       |

### RESERVES AND 2C CONTINGENT RESOURCES BY PRODUCT (SANTOS SHARE AS AT 31 DECEMBER)

| Santos share                  | Sales gas<br>PJ | Crude oil<br>mmbbl | Condensate<br>mmbbl | LPG<br>000 tonnes | Total<br>mboe |
|-------------------------------|-----------------|--------------------|---------------------|-------------------|---------------|
| Proved reserves               | 4,923           | 118                | 32                  | 372               | 998           |
| Proved plus probable reserves | 8,106           | 207                | 57                  | 791               | 1,661         |
| 2C contingent resources       | 14,741          | 617                | 154                 | 3,482             | 3,325         |

### KEY METRICS

|   |          |
|---|----------|
| Annual proved reserves replacement ratio                                  | 67%      |
| Annual proved plus probable reserves replacement ratio                    | 9%       |
| Three-year proved plus probable reserves replacement ratio                | 354%     |
| Organic annual proved plus probable reserves replacement ratio            | 9%       |
| Organic three-year proved plus probable reserves replacement ratio        | 210%     |
| Developed proved plus probable reserves as a proportion of total reserves | 36%      |
| Reserves life <sup>1</sup>  | 18 years |

<sup>1</sup> The 2P reserves life as at 31 December 2023 using production of 92 mboe.

## PROVED RESERVES

### Santos share as at 31 December 2023

| Asset   | Sales gas<br>PJ | Crude oil<br>mmbbl | Condensate<br>mmbbl | LPG<br>000 tonnes | All products<br>mmbbl |             | Total      |
|---|-----------------|--------------------|---------------------|-------------------|-----------------------|-------------|------------|
|   |                 |                    |                     |                   | Developed             | Undeveloped |            |
| Cooper Basin  | 260             | 9                  | 3                   | 372               | 42                    | 18          | 60         |
| Queensland & NSW <sup>1</sup>                               | 1,003           | -                  | -                   | -                 | 125                   | 48          | 172        |
| PNG   | 2,092           | 12                 | 15                  | -                 | 199                   | 187         | 386        |
| Northern Australia<br>& Timor-Leste                         | 1,268           | -                  | 12                  | -                 | -                     | 229         | 229        |
| Western Australia   | 300             | 6                  | 2                   | -                 | 44                    | 16          | 60         |
| USA (Alaska)  | -               | 90                 | -                   | -                 | -                     | 90          | 90         |
| <b>Total 1P</b>   | <b>4,923</b>    | <b>118</b>         | <b>32</b>           | <b>372</b>        | <b>409</b>            | <b>588</b>  | <b>998</b> |
| Proportion of total proved reserves that are unconventional |                 |                    |                     |                   |                       |             | 17%        |

<sup>1</sup> Queensland proved sales gas reserves include 841 PJ GLNG and 156 PJ other Santos non-GLNG-operated Eastern Queensland assets.

### Proved reserves reconciliation

| Product         | Unit         | 2022         | Production  | Revisions<br>and<br>extensions | Net<br>acquisitions<br>and<br>divestments | 2023       |
|-----------------|--------------|--------------|-------------|--------------------------------|---|------------|
| Sales gas       | PJ           | 5,090        | (459)       | 292                            | -   | 4,923      |
| Crude oil       | mmbbl        | 118          | (8)         | 8                              | -   | 118        |
| Condensate      | mmbbl        | 34           | (5)         | 2                              | -   | 32         |
| LPG             | 000 tonnes   | 382          | (123)       | 112                            | -   | 372        |
| <b>Total 1P</b> | <b>mmbbl</b> | <b>1,028</b> | <b>(92)</b> | <b>61</b>                      | <b>-</b>                                  | <b>998</b> |

# Reserves Statement

for the year ended 31 December 2023  
continued

## PROVED PLUS PROBABLE RESERVES

### Santos share as at 31 December 2023

| Asset   | Sales gas<br>PJ | Crude oil<br>mmbbl | Condensate<br>mmbbl | LPG<br>000 tonnes | All products<br>mmboe |              | Total        |
|---|-----------------|--------------------|---------------------|-------------------|-----------------------|--------------|--------------|
|   |                 |                    |                     |                   | Developed             | Undeveloped  |              |
| Cooper Basin  | 583             | 16                 | 6                   | 791               | 82                    | 46           | 128          |
| Queensland<br>& NSW <sup>1</sup>  | 1,862           | -                  | -                   | -                 | 139                   | 181          | 320          |
| PNG   | 2,892           | 17                 | 21                  | -                 | 277                   | 257          | 534          |
| Northern Australia &<br>Timor-Leste                                       | 2,045           | -                  | 24                  | -                 | -                     | 374          | 374          |
| Western Australia   | 725             | 10                 | 6                   | -                 | 100                   | 40           | 140          |
| USA (Alaska)  | -               | 165                | -                   | -                 | -                     | 165          | 165          |
| <b>Total 2P</b>   | <b>8,106</b>    | <b>207</b>         | <b>57</b>           | <b>791</b>        | <b>598</b>            | <b>1,063</b> | <b>1,661</b> |
| Proportion of total proved plus probable reserves that are unconventional |                 |                    |                     |                   |                       |              | 19%          |

<sup>1</sup> Queensland proved plus probable sales gas reserves include 1,432 PJ GLNG and 423 PJ other Santos non-GLNG-operated Eastern Queensland assets.

### Proved plus probable reserves reconciliation

| Product         | Unit         | 2022         | Production  | Revisions<br>and<br>extensions | Net<br>acquisitions<br>and<br>divestments | 2023         |
|-----------------|--------------|--------------|-------------|--------------------------------|---|--------------|
| Sales gas       | PJ           | 8,493        | (459)       | 72                             | -   | 8,106        |
| Crude oil       | mmbbl        | 217          | (8)         | (2)                            | -   | 207          |
| Condensate      | mmbbl        | 63           | (5)         | (2)                            | -   | 57           |
| LPG             | 000 tonnes   | 929          | (123)       | (15)                           | -   | 791          |
| <b>Total 2P</b> | <b>mmboe</b> | <b>1,745</b> | <b>(92)</b> | <b>8</b>                       | <b>-</b>                                  | <b>1,661</b> |

## 2C CONTINGENT RESOURCES

### Santos share as at 31 December 2023

| Asset                            | Sales gas<br>PJ | Crude oil<br>mmbbl | Condensate<br>mmbbl | LPG<br>000 tonnes | All products<br>mmboe |
|----------------------------------|-----------------|--------------------|---------------------|-------------------|-----------------------|
| Cooper Basin                     | 1,119           | 30                 | 17                  | 1,678             | 252                   |
| Queensland & NSW                 | 2,985           | -                  | -                   | -                 | 513                   |
| PNG                              | 4,580           | 8                  | 55                  | -                 | 846                   |
| Northern Australia & Timor-Leste | 4,679           | -                  | 63                  | -                 | 863                   |
| Western Australia                | 1,377           | 142                | 19                  | 1,804             | 411                   |
| USA (Alaska)                     | -               | 438                | -                   | -                 | 438                   |
| <b>Total 2C</b>                  | <b>14,741</b>   | <b>617</b>         | <b>154</b>          | <b>3,482</b>      | <b>3,325</b>          |

### 2C Contingent resources reconciliation

| Product         | Unit         | 2022         | Revisions<br>and<br>extensions | Discoveries | Net<br>acquisitions<br>and<br>divestments | 2023         |
|-----------------|--------------|--------------|--------------------------------|-------------|---|--------------|
| <b>Total 2P</b> | <b>mmboe</b> | <b>3,280</b> | <b>53</b>                      | <b>1</b>    | <b>(8)</b>                                | <b>3,325</b> |

## CO2 STORAGE

### Storage capacity and 2C contingent resources as at 31 December 2023

| CO2 Storage                   | Unit  | 2022 | 2023 | % change |
|-------------------------------|-------|------|------|----------|
| Proved capacity               | MtCO2 | 6    | 6    | -        |
| Proved plus probable capacity | MtCO2 | 9    | 9    | -        |
| 2C contingent resources       | MtCO2 | 91   | 131  | 44       |

# Reserves Statement

## for the year ended 31 December 2023

### continued

#### Notes

1. This reserves statement:
  - a. is based on, and fairly represents, information and supporting documentation prepared by, or under the supervision of, the qualified petroleum reserves and resources evaluators listed in note 14 of this reserves statement. Details of each qualified petroleum reserves and resources evaluator's employment and professional organisation membership are set out in note 14 of this reserves statement;
  - b. as a whole has been approved by Paul Lyford, who is a qualified petroleum reserves and resources evaluator and whose employment and professional organisation membership details are set out in note 14 of this reserves statement;
  - c. is issued with the prior written consent of Paul Lyford as to the form and context in which the estimated petroleum reserves and contingent resources and the supporting information are presented.
2. The estimates of petroleum reserves, contingent resources and CO2 storage quantities contained in this reserves statement are as at 31 December 2023.
3. Santos prepares its petroleum reserves and contingent resources estimates in accordance with the 2018 Petroleum Resources Management System (PRMS) and CO2 storage capacity and contingent storage resource estimates in accordance with the 2017 CO2 Storage Resources Management System (SRMS) sponsored by the Society of Petroleum Engineers (SPE).
4. This reserves statement is subject to risk factors associated with the oil and gas industry. It is believed that the expectations of petroleum reserves and contingent resources reflected in this statement are reasonable, but they may be affected by a range of variables that could cause actual results or trends to differ materially, including, but not limited to: price fluctuations, actual demand, currency fluctuations, geotechnical factors, drilling and production results, gas commercialisation, development progress, operating results, engineering estimates, loss of market, industry competition, environmental risks, physical risks, legislative, fiscal and regulatory developments, economic and financial markets conditions in various countries, approvals and cost estimates.
5. All estimates of petroleum reserves, contingent resources and CO2 storage reported by Santos are prepared by, or under the supervision of, a qualified petroleum reserves and resources evaluator or evaluators. Processes are documented in the Santos Reserves Policy, which is overseen by a Reserves Committee. The frequency of reviews is dependent on the magnitude of the petroleum reserves and contingent resources and changes indicated by new data. If the changes are material, they are reviewed by the Santos internal technical leaders and externally audited.
6. Santos engages independent experts Gaffney, Cline & Associates, Netherland, Sewell & Associates, Inc., RISC Advisory Pty Ltd and Ryder Scott Company to audit and/or evaluate reserves, contingent resources and CO2 storage. Each auditor found, based on the outcomes of its respective audit and evaluation, and its understanding of the estimation processes employed by Santos, that Santos' 31 December 2023 petroleum reserves, contingent resources and CO2 storage quantities in aggregate compare reasonably to those estimates prepared by each auditor. Therefore, in the aggregate, the total volumes summarised in the tables included in this reserves statement represent a reasonable estimate of Santos' petroleum reserves, contingent resources and CO2 storage position as at 31 December 2023.
7. Unless otherwise stated, all references to petroleum reserves, contingent resources and CO2 storage quantities in this reserves statement are Santos' net share. PNG LNG is carried at 42.5 per cent and includes the 2.6 per cent sell down to Kumul.
8. Reference points for Santos' petroleum reserves and contingent resources and production are defined points within Santos' operations where normal exploration and production business ceases, and quantities of produced product are measured under defined conditions prior to custody transfer. Fuel, flare and vent consumed to the reference points are excluded.
9. Petroleum reserves, contingent resources and CO2 storage are aggregated by arithmetic summation by category and, as a result, proved reserves may be a very conservative estimate due to the portfolio effects of arithmetic summation.
10. Petroleum reserves, contingent resources and CO2 storage are typically prepared by deterministic methods with support from probabilistic methods.
11. Any material concentrations of undeveloped petroleum reserves that have remained undeveloped for more than 5 years: (a) are intended to be developed when required to meet contractual obligations; and (b) have not yet been required to meet contractual obligations. Development will comprise well construction and connection activities.
12. Petroleum reserves replacement ratio is the ratio of the change in petroleum reserves (excluding production) divided by production. Organic reserves replacement ratio excludes net acquisitions and divestments.
13. Information on petroleum reserves, contingent resources and CO2 storage quoted in this reserves statement is rounded to the nearest whole number. Some totals in the tables may not add due to rounding. Items that round to zero are represented by the number 0, while items that are actually zero are represented with a dash (-).
14. Qualified Petroleum Reserves and Resources Evaluators

| Name      | Employer   | Professional organisation |
|-----------|------------|---------------------------|
| P Lyford  | Santos Ltd | SPE, SPEE                 |
| N Pink    | Santos Ltd | SPE, SPEE                 |
| A White   | Santos Ltd | SPE                       |
| J Rudd    | Santos Ltd | SPE                       |
| S Lawton  | Santos Ltd | SPE                       |
| A Western | Santos Ltd | SPE                       |
| M Ireland | Santos Ltd | SPE, SPEE                 |
| J Hattner | NSAI       | SPE, AAPG                 |

SPE: Society of Petroleum Engineers  
 SPEE: Society of Petroleum Evaluation Engineers  
 AAPG: American Association of Petroleum Geologists

#### Abbreviations and conversion factors

| Abbreviations | Conversion factors                |
|---------------|-----------------------------------|
| 1P            | proved reserves                   |
| 2P            | proved plus probable reserves     |
| GJ            | gigajoules                        |
| LNG           | liquefied natural gas             |
| LPG           | liquefied petroleum gas           |
| mmbbl         | million barrels                   |
| mmboe         | million barrels of oil equivalent |
| NGLs          | natural gas liquids               |
| PJ            | petajoules                        |
| tcf           | trillion cubic feet               |
| TJ            | terajoules                        |

#### Conversion factors

|                            |             |
|----------------------------|-------------|
| Sales gas and ethane, 1 PJ | 171,937 boe |
| Crude oil, 1 barrel        | 1 boe       |
| Condensate, 1 barrel       | 0.935 boe   |
| LPG, 1 tonne               | 8.458 boe   |

For personal use only

# Directors' Report

## DIRECTORS' REPORT

The Directors present their report together with the consolidated Financial Report of the consolidated entity, being Santos Limited (Santos or the Company) and its controlled entities, for the financial year ended 31 December 2023, and the Auditor's Report thereon. Information in the Annual Report referred to in this report, including the Remuneration Report, or contained in a note to the financial statements referred to in this report, forms part of, and is to be read as part of, this report.

## DIRECTORS, DIRECTORS' SHAREHOLDINGS AND DIRECTORS' MEETINGS

### Directors and Directors' shareholdings

The names of Directors of the Company during the year ended 31 December 2023, and up to the date of this report and details of the relevant interest of each of those Directors in shares in the Company at the date of this report are as set out below:

| Surname   | Other names                              | Shareholdings in Santos Limited |
|-----------|--|---------------------------------|
| Allen     | Yasmin Anita                             | 48,883                          |
| Cowan     | Guy Michael                              | 45,487                          |
| Doyle     | Eileen Joy                               | 47,367                          |
| Gallagher | Kevin Thomas (Managing Director and CEO) | 1,876,168 <sup>1</sup>          |
| Guthrie   | Vanessa Ann                              | 39,188                          |
| Hearl     | Peter Roland                             | 48,808                          |
| McArdle   | Janine Marie                             | 50,000                          |
| Spence    | Keith William (Chair)                    | 119,945                         |
| Utsler    | Michael Jesse                            | 20,000                          |
| Werror    | Musje Moses                              | 1,620                           |

<sup>1</sup> Includes shares received as a result of the 2020 LTI vesting.

The above-named Directors held office during the financial year.

There were no other persons who acted as Directors at any time during the financial year and up to the date of this report. All shareholdings are of fully paid ordinary shares. No Director holds a relevant interest in a related body corporate of Santos Limited.

At the date of this report, Mr Gallagher holds 2,505,486 share acquisition rights (SARs) and 150,521 restricted shares. No other Director holds options or SARs.

Details of the qualifications, experience and special responsibilities of each Director are set out in the Directors' biographies on pages 6 to 9 of this Annual Report. This information includes details of other listed company directorships held during the last three years.

For personal use only

# Directors' Report

## continued

### Directors' meetings

The number of Directors' meetings and meetings of committees of Directors held during the financial year and the number of meetings attended by each Director are set out below:

#### Table of Directors' meetings

| Director  |               | Directors' meetings            | Audit & Risk Committee         | Environment Health, Safety & Sustainability Committee | People, Remuneration & Culture Committee | Nomination Committee           |
|-----------|---------------|--------------------------------|--------------------------------|---|--|--------------------------------|
|           |               | Attended/<br>Held <sup>1</sup> | Attended/<br>Held <sup>1</sup> | Attended/<br>Held <sup>1</sup>                        | Attended/<br>Held <sup>1</sup>           | Attended/<br>Held <sup>1</sup> |
| Allen     | Yasmin Anita  | 14 of 15                       | 4 of 4                         | n/a   | 4 of 4                                   | 3 of 4                         |
| Cowan     | Guy Michael   | 15 of 15                       | 4 of 4                         | n/a   | n/a                                      | 4 of 4                         |
| Doyle     | Eileen Joy    | 15 of 15                       | n/a                            | 4 of 4  | n/a                                      | n/a                            |
| Gallagher | Kevin Thomas  | 15 of 15                       | n/a                            | 4 of 4  | n/a                                      | n/a                            |
| Guthrie   | Vanessa Ann   | 14 of 15                       | n/a                            | 4 of 4  | 4 of 4                                   | n/a                            |
| Hearl     | Peter Roland  | 14 of 15                       | n/a                            | 4 of 4  | 4 of 4                                   | 4 of 4                         |
| McArdle   | Janine Marie  | 15 of 15                       | 4 of 4                         | 4 of 4  | n/a                                      | n/a                            |
| Spence    | Keith William | 15 of 15                       | n/a                            | n/a   | n/a                                      | 4 of 4                         |
| Utsler    | Michael       | 15 of 15                       | 4 of 4                         | n/a   | n/a                                      | n/a                            |
| Werror    | Musje Moses   | 15 of 15                       | n/a                            | n/a   | 4 of 4                                   | n/a                            |

<sup>1</sup> Reflects the number of meetings held during the time the Director held office, or was a member of the Committee, during the year.

## OPERATING AND FINANCIAL REVIEW

Santos' principal activities during 2023 were the exploration, development, production, transportation and marketing of hydrocarbons, and the development of decarbonisation technologies such as carbon capture and storage. Revenue is derived primarily from the sale of gas and liquid hydrocarbons.

A review of the operations and the results of those operations of the consolidated entity during the year is as follows:

| Summary of results table  | 2023        | 2022        | Variance |
|---|-------------|-------------|----------|
|   | mmboe       | mmboe       | %        |
| Production volume   | 91.7        | 103.2       | (11)     |
| Sales volume  | 96.4        | 112.3       | (14)     |
|   | US\$million | US\$million |          |
| Product sales   | 5,889       | 7,790       | (24)     |
| EBITDAX <sup>1,2</sup>  | 4,083       | 5,646       | (28)     |
| Exploration and evaluation expensed   | (86)        | (148)       | (42)     |
| Depreciation and depletion  | (1,858)     | (1,747)     | 6        |
| Impairment loss   | (75)        | (328)       | (77)     |
| Change in future restoration assumptions                                      | (18)        | (221)       | (92)     |
| EBIT <sup>2</sup>   | 2,046       | 3,202       | (36)     |
| Net finance costs   | (227)       | (254)       | (11)     |
| Taxation expense  | (403)       | (836)       | (52)     |
| Net profit/(loss) for the period and attributable to equity holders of Santos | 1,416       | 2,112       | (33)     |
| Underlying profit for the period <sup>3</sup>                                 | 1,423       | 2,461       | (42)     |
| Underlying earnings per share (cents) <sup>4</sup>                            | 43.6        | 73.4        | (41)     |

1 EBITDAX (earnings before interest, tax, depreciation and depletion, exploration and evaluation expensed, net impairment loss and change in future restoration assumptions).

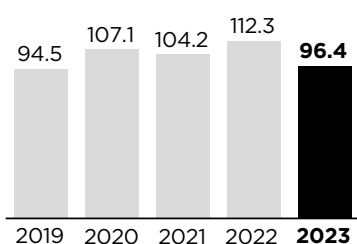
2 EBIT (earnings before interest and tax), EBITDAX and underlying profit are non-IFRS measures that are presented to provide an understanding of the underlying performance of Santos' operations.

3 Underlying profit excludes the impacts of asset acquisitions, disposals and impairments, as well as items that are subject to significant variability from one period to the next, including the effects of commodity hedging. Please refer to page 25 for the reconciliation from net profit to underlying profit for the period.

4 Underlying earnings per share represents underlying profit for the period divided by the weighted average number of shares on issue during the year. The non-IFRS financial information is unaudited; however, the numbers have been extracted from the financial statements that have been subject to audit by the Company's auditor.

### Sales volume

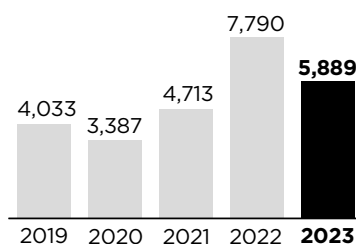
mmboe



Sales volumes of 96.4 million barrels of oil equivalent (mmboe) was 14 per cent lower than the previous year. This was primarily due to lower volumes in Western Australia due to natural field decline, lower volumes from Bayu-Undan as field approaches end of life, and change to Cooper processing arrangement for third party oil now classified as net other revenue.

### Product sales revenue

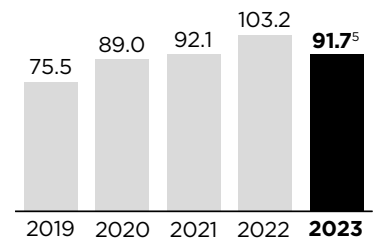
US\$million



Sales revenue of \$5.9 billion was 24 per cent lower compared to the previous year, primarily due to lower realised prices for LNG and crude oil and lower production volumes. The average realised oil price decreased 20 per cent to US\$87.6/bbl, and the average realised LNG price decreased 18 per cent to US\$12.7/mmBtu.

### Production volume

mmboe



Production of 91.7<sup>5</sup>mmboe was 11 per cent lower than prior year. This was primarily due to lower gas production in Western Australia and Cooper Basin, lower volumes from Bayu-Undan as the field approaches end of life, and lower production in PNG due to natural field decline.

5 2023 pre-PSC production is 92.2 mmboe.

# Directors' Report

## continued

### Review of operations

A new organisational structure was announced in May 2023 establishing two functional divisions and a new regional operating model. The two functional divisions are Upstream Gas and Liquids and Santos Energy Solutions.

The three regional Business Units are Eastern Australia and PNG, Western and Northern Australia and Timor-Leste, and Alaska, and which execute both Upstream Gas and Liquids and Santos Energy Solutions activities.

#### **Upstream Gas and Liquids Functional Division**

The Upstream Gas and Liquids business includes an Asian market-focused world class LNG business comprising three projects - Papua New Guinea LNG, Gladstone LNG, and the Darwin LNG project which will receive backfill gas from the Barossa project currently in development. The Papua LNG project in PNG will comprise a fourth LNG development and is currently in front end engineering and design in advance of a proposed final investment decision in 2024.

The division also includes three natural gas and liquids businesses in Western Australia, Eastern Australia and PNG and Alaska. In Western Australia Santos is a leading producer of domestic gas and produces liquids for the international market. Eastern Australia and PNG business unit production comprises of production from Cooper Basin, Queensland and NSW operations, as well as operated and non-operated gas and oil fields in PNG. In Alaska, the company holds a portfolio of leases and is developing the Pikka Phase 1 project which is expected to reach first oil in 2026.

#### **Santos Energy Solutions Functional Division**

Santos Energy Solutions principal activities are operating midstream assets, progressing technologies that support the decarbonisation of ours' and others' products, including carbon capture and storage, the generation of high-quality carbon credits and development of low carbon fuels.

Santos Energy Solutions has a three-hub strategy for CCS and potential low carbon fuels, which includes Moomba CCS, Bayu-Undan CCS and Western Australian CCS (Reindeer). Additionally, Santos is building a portfolio of nature-based projects that aim to deliver emissions reductions and tradeable emissions reduction units. Santos Energy Solutions will continue to invest in technologies to enable the advancement of low carbon fuels and subsequently progress and scale up these projects as the technologies advance and customer demand evolves.

The Moomba CCS Project took FID in November 2021, with first injection expected in mid 2024. Moomba CCS is 80 per cent complete and is on track for ACCU generation within the next 12 months.

A decision to enter FEED for the proposed Bayu-Undan CCS project was announced in March 2022.

Santos is seeking to develop a carbon capture and storage hub in Western Australia and is working with potential industrial CCS customers in north-west Western Australia.

Santos Energy Solutions business includes the generation of carbon credits from CCS projects and the development of a portfolio of nature-based projects to generate emissions reduction units, supplemented by the acquisition of on-market carbon credits which are either ACCUs or are registered under another internationally recognised standard. Moomba CCS is expected to generate credits from first injection in 2024. In 2023, Santos executed agreements to build a portfolio of projects supporting the development of five nature-based projects across Queensland, Alaska and Papua New Guinea, to generate carbon credits. Further, in 2023 Santos entered into forward contracts for the purchase of 2.5 million ACCUs at fixed prices to be delivered and paid between December 2023 and January 2027. In December 2023, 50,000 ACCUs were purchased at a cost of \$1 million. These ACCUs have been disclosed in Note 3.3 Intangible Assets in the FY23 Financial Report.

Santos Energy Solutions EBITDAX was \$212 million in 2023 from Revenue of \$379 million. Decarbonisation related asset additions and acquisitions were \$113 million in 2023. See Note 2.1 Segment Information in the Financial Report for further information.

## Regional Business Units<sup>1</sup>

### Eastern Australia and Papua New Guinea Business Unit

#### Cooper Basin

The Cooper Basin produces natural gas, gas liquids and crude oil. Gas is sold primarily to domestic retailers and industry participants. It is also used for the production of liquefied natural gas with gas liquids and crude oil sold in domestic and export markets.

Santos' strategy in the Cooper Basin is to deliver value by being a low-cost business, increasing its reserves position, investing in new technology to lower development and exploration costs and reducing emissions. It also aims to increase utilisation of infrastructure including the Moomba and Port Bonython plants (Santos 66.7 per cent interest). Santos is also focused on reducing emissions by investing in CCS. The Moomba CCS Project took FID in November 2021 with first injection expected in mid 2024.

| Cooper Basin               | 2023  | 2022  |
|----------------------------|-------|-------|
| Production (mmbœ)          | 13.6  | 14.0  |
| Sales volume (mmbœ)        | 13.6  | 16.6  |
| Revenue (US\$m)            | 699   | 1,065 |
| Production cost (US\$/boe) | 10.94 | 9.55  |
| EBITDAX (US\$m)            | 389   | 512   |
| Capex (US\$m)              | 512   | 419   |

Cooper Basin EBITDAX was \$389 million, 24 per cent lower than 2022. This was primarily due to lower realised prices and lower volumes.

Santos' share of Cooper Basin sales gas and ethane production of 56.9 petajoules (PJ) was 2 per cent lower than the previous year (57.8 PJ). There were no Cooper Basin third-party oil sales volumes in 2023 following implementation of revised crude oil processing agreements from 1 July 2022, under which third-party purchases and sales of crude are now classified as net other revenue, rather than sales revenue and third-party purchase costs. There is no impact to net profit and cashflow as a result of the new arrangements.

#### Queensland and NSW

The GLNG project in Queensland produces liquefied natural gas (LNG) for export to global markets from the LNG plant at Gladstone. Gas is also sold into the domestic market. Santos has a 30 per cent interest in GLNG.

The LNG plant has two LNG trains with a combined capacity of 8.6 mtpa. Production from Train 1 commenced in September 2015 and Train 2 in May 2016. Feed gas is sourced from GLNG's upstream fields, Santos portfolio gas and third-party suppliers.

The LNG plant produced 5.92 million tonnes of LNG in 2023 and shipped 100 cargoes. Annual LNG production was lower than the previous year (6.1 million tonnes) due to lower volumes of third-party gas supply.

Santos aims to build GLNG gas supply through upstream development, extract value from existing infrastructure and drive efficiencies to operate at lowest cost.

Santos is also progressing the proposed Narrabri domestic gas project in NSW. In December 2022, the Narrabri Gas Project received a positive determination from the National Native Title Tribunal. A Notice of Appeal was received in January 2023 and was heard by the Federal Court in August 2023, with a decision now expected in early 2024. Santos is continuing to progress land access agreements and environmental surveys to finalise the Hunter Gas Pipeline route alignment and have commenced preliminary works on supporting infrastructure.

On 17 November 2023, Santos was advised by the Department of Climate Change, Energy, the Environment and Water (DCCEEW) that two valid reconsideration requests had been received regarding the federal government's decision on the Hunter Gas Pipeline under the *Environment Protection Biodiversity Conservation Act 1999* (Cth). Santos is actively participating in the process.

<sup>1</sup> Includes both Upstream Gas and Liquids and Santos Energy Solutions functional divisions.

# Directors' Report

## continued

| <b>Queensland and NSW</b>  | <b>2023</b>  | 2022  |
|----------------------------|--------------|-------|
| Production (mmboe)         | <b>13.9</b>  | 14.0  |
| Sales volume (mmboe)       | <b>20.3</b>  | 20.4  |
| Revenue (US\$m)            | <b>1,332</b> | 1,538 |
| Production cost (US\$/boe) | <b>6.22</b>  | 5.67  |
| EBITDAX (US\$m)            | <b>795</b>   | 984   |
| Capex (US\$m)              | <b>274</b>   | 213   |

Queensland and NSW EBITDAX of \$795 million decreased by 19 per cent, compared to 2022. This was as a result of lower realised prices.

### **Papua New Guinea**

The PNG LNG project produces LNG for export to global markets, as well as sales gas and gas liquids, of which Santos has a 42.5% working interest. The LNG plant near Port Moresby has two LNG trains with capacity to produce more than eight million tonnes per annum. Production from both trains commenced in 2014.

The PNG LNG plant produced 8.4 million tonnes of LNG in 2023 and shipped 113 cargoes. Annual LNG production was slightly lower than the previous year (8.6 million tonnes), primarily due to Hides reservoir decline, offset by higher Santos operated gas production from Kutubu and SE Gobe fields.

In September 2023, Santos executed a binding sale agreement to sell Kumul Petroleum Holdings (Kumul) a 2.6 per cent participating interest in PNG. In addition, Santos agreed to grant Kumul a call option to acquire a further 2.4 per cent participating interests in PNG LNG for a cash purchase price of \$524 million (plus a proportionate share of project finance debt) ('the Call option'). The Call option must be exercised on or before 30 June 2024, and is subject to completion of the Sale Agreement having occurred and the satisfaction of customary conditions including necessary regulatory approvals and third-party consents.

In January 2024, Santos announced a partial completion of the sale of 2.6 per cent of PNG LNG to Kumul. Santos and Kumul agreed an amendment to the Sale Agreement where Kumul has taken an effective interest in the Santos entity that holds the 2.6 per cent sale interest. Kumul has paid \$352 million to Santos (equivalent to a -1.6 per cent interest) on 31 January 2024, to allow partial completion of the transaction.

The amendment provides additional time for Kumul to pay the remaining purchase price of \$241 million. Until final completion, Santos retains control of the entity holding the 2.6 per cent and in order to assist with purchase of the remaining interest, future project distributions associated with the interest sold to Kumul will be applied to acquiring the remaining interest.

The Papua LNG project (Santos 22.8 per cent interest before PNG government back-in) is a proposed LNG project that would share certain midstream infrastructure with PNG LNG. In 2023, the project continued to progress technical, commercial, regulatory, social and environmental planning activities. In March 2023, in conjunction with the operator, TotalEnergies, Santos announced it had launched fully integrated front-end engineering and design (FEED) studies. A FID is expected in 2024.

Santos operates the Kutubu, Agogo, Moran and Gobe fields. These fields produce oil and raw gas, with the gas being sent to PNG LNG, delivering 22 per cent in 2023 of PNG LNG gas supply.

| <b>PNG</b>                 | <b>2023</b>  | 2022  |
|----------------------------|--------------|-------|
| Production (mmboe)         | <b>40.5</b>  | 41.9  |
| Sales volume (mmboe)       | <b>38.8</b>  | 39.4  |
| Revenue (US\$m)            | <b>2,884</b> | 3,459 |
| Production cost (US\$/boe) | <b>6.32</b>  | 6.73  |
| EBITDAX (US\$m)            | <b>2,342</b> | 2,920 |
| Capex (US\$m)              | <b>477</b>   | 300   |

PNG EBITDAX of \$2,342 million decreased 20 per cent compared to 2022, mainly due to lower realised prices and lower volume, offset by lower production costs.

### **Western Australia, Northern Australia and Timor-Leste Business Unit**

#### **Northern Australia and Timor-Leste**

Santos' business in Northern Australia and Timor-Leste is focused on the Bayu-Undan field supplying the Darwin LNG (DLNG) project (Santos 43.4 per cent interest).

Production from Bayu-Undan was significantly lower than 2022 due to natural field decline. Production from the field is expected to continue this decline and cease in early 2024. The project produced 0.4 million tonnes of LNG in 2023 and

shipped seven cargoes of LNG. LNG production has ceased and the project will produce and sell gas into the domestic market until such time as offshore production ceases.

A decision to enter FEED for the proposed Bayu-Undan CCS project was announced in March 2022. The project could potentially safely and permanently store up to 10 million tonnes of CO<sub>2</sub> per annum. The FEED work includes engineering and design for additional CO<sub>2</sub> processing capacity at Darwin LNG, plus repurposing of the Bayu-Undan facilities for carbon sequestration operation after gas production ceases. The project is targeting FID in 2025. At cessation of production at Bayu Undan, the Darwin LNG plant will be refurbished to take gas from the Barossa project.

Following FID in 2021, Santos is progressing development of the Barossa gas and condensate project (Santos 50 per cent interest) to backfill Darwin LNG. The project was 66.4 per cent complete at the end of 2023. Key activities in 2023 include progression of FPSO construction and mobilisation to the shipyard in Singapore and recommencement of gas export pipelay activities.

The Barossa project is one of the several potential CO<sub>2</sub> sources for Bayu-Undan CCS.

| <b>Northern Australia and Timor-Leste</b> | <b>2023</b>  | 2022  |
|---|--------------|-------|
| Production (mmbboe)                       | <b>2.6</b>   | 5.5   |
| Sales volume (mmbboe)                     | <b>2.6</b>   | 5.6   |
| Revenue (US\$m)                           | <b>141</b>   | 630   |
| Production cost (US\$/boe)                | <b>39.79</b> | 25.48 |
| EBITDAX (US\$m)                           | <b>66</b>    | 498   |
| Capex (US\$m)                             | <b>517</b>   | 549   |

Northern Australia and Timor-Leste EBITDAX of \$66 million was 87 per cent lower than 2022, primarily due to lower production from natural field decline in the Bayu-Undan field.

### **Western Australia**

Santos is one of the largest producers of domestic natural gas in Western Australia and is also a significant producer of oil and condensate. Santos' assets include 100 per cent ownership and operatorship of the Varanus Island and Devil Creek domestic gas hubs, a 28.6 per cent interest in the Macedon gas hub, and a leading position in the highly prospective Bedout Basin.

Santos' share of Western Australia domestic gas production of 99PJ was 28 per cent lower than the previous year (137 PJ), primarily due to natural field decline and the temporary shutdown of the John Brookes platform for repairs to the main gas trunkline connecting John Brookes to the Varanus Island gas processing facilities. Santos' share of crude oil production of 3.3 mmbbl was in line with the previous year.

A FID decision on the proposed Dorado integrated oil and gas project (Santos 80 per cent interest) was deferred in 2022, in order to undertake further work on the integrated development concept. Santos continues to work on these plans and is targeting Dorado being FID ready in 2024.

Santos is seeking to develop a CCS hub in Western Australia and is working with potential industrial CCS customers in north-west WA.

| <b>Western Australia</b>   | <b>2023</b> | 2022  |
|----------------------------|-------------|-------|
| Production (mmbboe)        | <b>21.1</b> | 27.8  |
| Sales volume (mmbboe)      | <b>21.4</b> | 28.8  |
| Revenue (US\$m)            | <b>853</b>  | 1,097 |
| Production cost (US\$/boe) | <b>9.87</b> | 7.49  |
| EBITDAX (US\$m)            | <b>596</b>  | 976   |
| Capex (US\$m)              | <b>255</b>  | 384   |

Western Australia EBITDAX of \$596 million was 39 per cent lower than 2022, predominantly driven by lower volumes.

### **Alaska Business Unit**

Santos' assets in Alaska are composed of exploration and development licences, including the Pikka Unit (Santos 51 per cent equity interest), Horseshoe Unit (Santos 51 per cent equity interest), and Quokka Unit (Santos 46.6 per cent equity interest). They are all located on the North Slope of Alaska, a world-class oil province with more than 50 years of oil and gas development and extensive existing infrastructure.

# Directors' Report

## continued

Santos, as operator of the Pikka Unit, took FID on Pikka Phase 1 in August 2022. Phase 1 of the project is expected to produce 80,000 barrels of oil per day gross, with first oil expected in 2026. Capital expenditure to nameplate capacity is expected to be US\$2.6 billion gross (US\$1.3 billion Santos share). Santos is committed to delivering a net-zero project (Scope 1 and 2 emissions, equity share) from first production and has agreements in place with Alaska Native corporations to deliver nature-based emissions reduction projects.

The Pikka Project was 37.4 per cent complete at 31 December 2023. Major project contracting activities were completed and drilling activities have commenced with five wells completed during the year. Facilities module fabrication is in advanced stages and mobilisation to site has commenced. Pipe installation and pipelay activities have commenced.

### Net profit

The 2023 net profit attributable to equity holders of Santos Limited of \$1,416 million is \$696 million lower than the net profit of \$2,112 million in 2022. This decrease is primarily due to lower realised pricing and lower volumes, offset by lower hedging costs and impairment charges.

Net profit includes items before tax of \$29 million (\$7 million after tax), as referred to in the following table. Underlying profit was \$1,423 million, \$1,038 million lower than 2022.

### Reconciliation of net profit/(loss) to underlying profit<sup>1</sup>

|   | 2023 US\$million |             |              | 2022 US\$million |       |       |
|---|------------------|-------------|--------------|------------------|-------|-------|
|   | Gross            | Tax         | Net          | Gross            | Tax   | Net   |
| Net profit after tax attributable to equity holders of Santos Limited |                  |             | <b>1,416</b> |                  |       | 2,112 |
| Add/(deduct) the following:   |                  |             |              |                  |       |       |
| Net gains on sales of non-current assets                              | <b>(5)</b>       | <b>2</b>    | <b>(3)</b>   | (15)             | 2     | (13)  |
| Impairment losses   | <b>75</b>        | <b>(23)</b> | <b>52</b>    | 328              | (104) | 224   |
| Fair value adjustments on commodity hedges                            | -                | -           | -            | 140              | (42)  | 98    |
| Acquisition and disposal related items                                | <b>(41)</b>      | <b>(1)</b>  | <b>(42)</b>  | 51               | (11)  | 40    |
|   | <b>29</b>        | <b>(22)</b> | <b>(7)</b>   | 504              | (155) | 349   |
| Underlying profit <sup>1</sup>  |                  |             | <b>1,423</b> |                  |       | 2,461 |

Underlying profit is a non-IFRS measure that is presented to provide an understanding of the underlying performance of Santos' operations. The measure excludes the impacts of asset acquisitions, disposals and impairments, as well as items that are subject to significant variability from one period to the next, including the effects of commodity hedging. The non-IFRS financial information is unaudited; however, the numbers have been extracted from the financial statements that have been subject to audit by the Company's auditor.

## Financial position

### Summary of financial position

|   | 2023<br>US\$million | 2022<br>US\$million | Variance<br>US\$million |
|---|---------------------|---------------------|-------------------------|
| Exploration and evaluation assets                                 | 2,462               | 2,271               | 191                     |
| Oil and gas assets and other land, buildings, plant and equipment | 19,510              | 18,223              | 1,287                   |
| Restoration provision   | (4,338)             | (3,931)             | (407)                   |
| Other net assets <sup>1</sup>                                     | 2,767               | 2,648               | 119                     |
| Total funds employed  | 20,401              | 19,211              | 1,190                   |
| Net debt <sup>2</sup>   | (4,264)             | (3,450)             | (814)                   |
| Net tax (liabilities)/assets <sup>3</sup>                         | (862)               | (918)               | 56                      |
| Net assets/equity   | 15,275              | 14,843              | 432                     |

- 1 Other net assets are composed of trade and other receivables, prepayments, inventories, contract assets, other financial assets, share of investments in equity accounted associates and joint ventures, goodwill and assets classified as held-for-sale (excluding amounts included within net debt), offset by trade and other payables, contract liabilities, provisions, other financial liabilities and liabilities classified as held-for-sale (excluding amounts included within net debt).
- 2 Net debt reflects the net borrowings position and includes interest-bearing loans, net of cash, commodity hedges, and interest rate and cross-currency swap contracts (inclusive of amounts classified as held-for-sale).
- 3 Net tax (liabilities)/assets are composed of deferred tax assets and tax receivable, offset by deferred tax liabilities and current tax payable (excluding amounts included within net debt).

### Impairment of assets

During the Company's regular review of asset carrying values, Santos undertook an impairment review as part of the preparation of its 2023 full-year accounts.

At 31 December 2023, non-cash after-tax impairment losses of \$52 million were recognised. The after-tax impairment losses relate to the impairment of late-life producing assets (\$39 million) and exploration and evaluation assets (\$13 million).

### Exploration and evaluation assets

Exploration and evaluation assets were \$2,462 million, compared to \$2,271 million at the end of 2022. The increase of \$191 million was primarily due to 2023 capital expenditure across Cooper Basin, Queensland & New South Wales and PNG, including Papua LNG FEED.

### Oil and gas assets and other land, buildings, plant and equipment

Oil and gas assets and other land and buildings, plant and equipment of \$19,510 million was \$1,287 million higher than in 2022. This was mainly due to 2023 capital expenditure across Cooper Basin, GLNG, WA Offshore, PNG and Alaska, and movements in PNG LNG assets held for sale; offset by depreciation and depletion charges of \$1,858 million.

### Restoration provision

Restoration provision balances have increased by \$407 million to \$4,338 million, mainly due to revised restoration cost estimates.

### Net debt

Net debt of \$4,264 million was \$814 million higher than at the end of 2022, driven by major growth capex, capital returns through dividends and buy-backs, offset by over \$2.1 billion in free cash flow generated.

### Net tax (liabilities)/assets

Net tax liabilities of \$862 million have decreased by \$56 million in comparison to 2022. This is due to the increase in carried forward tax losses recognised in relation to the Pikka project and increases in carried forward PRRT credits, that is offset by an increase in the deferred tax liability in relation to derivative financial instruments as a result of movements in the accounting value of swaps, derivatives and contractual assets.

### Net assets/equity

Total equity increased by \$432 million to \$15,275 million at year end. This increase primarily reflects the net profit after tax attributable to owners of Santos of \$1,416 million, which was offset by payments of dividends to shareholders of \$777 million and on-market share purchases of \$316 million.

# Directors' Report

## continued

### **Future commitments**

Due to the nature of Santos' operations, the Company has future obligations for capital expenditure, for which no amounts have been provided in the financial statements. Santos also has certain requirements to perform minimum exploration work and spend minimum amounts of money pursuant to the terms of the granting of petroleum exploration permits, in order to maintain rights of tenure.

The minimum exploration commitments are less than the normal level of exploration expenditures expected to be undertaken by the Company.

### **Oil price hedging**

The objectives of Santos' oil price hedging policy are to reduce the effect of commodity price volatility and support annual capital expenditure growth plans. During 2023, the Group executed 18 million barrels of Brent Crude oil hedges maturing throughout 2024 in the form of zero-cost collars. Pricing was executed at a floor price of \$75/bbl and \$80/bbl and an average cap of \$90.94 and \$90.15, respectively. There was no realised gain or loss recognised for the year ended 31 December 2023 (2022: loss of \$140 million).

As at 31 December 2023, the Company has 18 million barrels of Brent Crude oil hedges for Cal 2024 with a fair value of \$89 million.

### **Business strategy and prospects for future financial years**

#### **Business Strategy**

Santos' purpose is to provide reliable and affordable energy to help create a better world for everyone.

Santos' current backfill and sustain, decarbonisation and low carbon fuels strategy builds on the successful execution of the previous Transform, Build and Grow strategy. From 2016, the Transform, Build and Grow strategy transformed Santos into a safer, more reliable and lower-cost producer positioned for disciplined growth and sustainable shareholder returns.

Santos' strategy is focused on backfill and sustaining our core assets to deliver the critical fuels the world needs into the 2040s. Santos will seek to decarbonise these critical fuels, in line with our target of net-zero emissions (Scope 1 and 2, equity share) by 2040, and also seeks to develop low carbon fuels as customer demand evolves.

Santos' strategy aims to deliver a lower carbon intensity base business that creates a strong foundation to provide sustainable shareholder returns and fund the energy transition.

To deliver the transition, the business is structured into two functional divisions: Santos Upstream Gas and Liquids, and Santos Energy Solutions.

The Upstream Gas and Liquids functional division includes an Asia market-focused LNG business with projects in PNG, Gladstone and Darwin, two Australian domestic gas businesses (west and east coast) and an oil development in Alaska.

Santos Energy Solutions is our transition business to a lower carbon energy future and is composed of the development of lower carbon processing of Santos and third-party gas and liquids, decarbonisation, carbon solutions and carbon management services. Santos Energy Solutions will seek to develop low carbon fuels as market and customer demand evolves.

#### **Prospects for future financial years**

Energy security is a top priority for countries in our region. Natural gas is expected to supply around a fifth of the world's total energy needs until at least 2050, according to the International Energy Agency 2023 Stated Policies Scenario.

Santos remains confident in the long-term underlying demand for energy, and particularly natural gas, due to Asian economic growth, the rising global population, rapid urbanisation in developing economies and growing demand for lower-emissions fuels. Santos is also investing in projects to lower emissions such as CCS.

Production in 2024 is expected to be in a range of 84 to 90 million barrels of oil equivalent (mmboe), lower than 2023 (91.7 mmboe). This is primarily due to the expected cessation of production from the Bayu-Undan field in early 2024, combined with natural field decline in Western Australia domestic gas. Capital expenditure in 2024 is expected to be approximately US\$1.25 billion for sustaining capital, and approximately US\$1.6 billion for major projects. Guidance assumes current Santos interest in all projects.

## Material business risks

The achievement of Santos' purpose and vision, business strategy and future financial performance is subject to various risks, including the following material business risks. Santos undertakes steps to identify, assess and manage these risks and operates under a Board-approved enterprise-wide Risk Management Framework.

**The risks described below are not an exhaustive list of the risks facing us or that may develop in the future. There may be additional risks not described below, not presently known to us, or that we currently consider to be immaterial that could turn out to be material in the future.**

### Strategic Risks

#### *Volatility in oil and gas prices*

Our business relies primarily on the production and sale of oil and gas products (including LNG) to a variety of buyers under a range of short and long-term contracts. All oil, a majority of the LNG, and a portion of the gas produced in our portfolio are sold under sales contracts where the sale price is linked to global benchmark prices for oil such as Brent crude. Spot sales of our LNG are predominantly sold at prices linked to either global benchmark prices for oil or the Platts Japan-Korea-Marker ('JKM'), which is the LNG benchmark price assessment for spot physical cargoes. Sales of domestic gas typically occur under sales contracts of varying terms at fixed prices indexed to inflation.

Fluctuations in the global oil, LNG and domestic gas markets and any extended or substantial decline in demand or prices for oil and gas, may materially affect our financial position and results of operations and/or ability to fund our activities. Increases and decreases in oil and gas prices affect the amount of profit and cash flow available for servicing our funding requirements and capital expenditure. Such fluctuations may also impact on our ability to borrow money or raise additional capital, and may also impact our credit rating. Lower oil and gas prices may reduce our reserves and/or the amount of oil and natural gas that we can produce economically.

Santos' disciplined operating model and Hedging Policy assists to mitigate oil price risk exposure. Santos measures commodity price exposures and monitors market conditions and may enter into hedging transactions as appropriate. Additional measures include a clear focus on cash flow management, operational and cost efficiencies, and debt reduction.

#### *Oil and gas reserves development*

Reserve and resource quantities are inherently uncertain and may not materialise. Significant uncertainties are inherent in the reservoir geology, the seismic and well data available and other factors such as project development and operating costs, together with relevant commodity prices. The process of estimating oil and gas reserves and resources is complex. Estimated reserve quantities are based on interpretations of geophysical, geological and reservoir models and assessments of the technical feasibility and commercial viability of producing the reserves. These assessments require assumptions to be made regarding future development and production costs, commodity prices, exchange rates and fiscal regimes.

A failure to successfully develop existing reserves may impact Santos' ability to fully support LNG, gas or oil under customer contracts.

Santos has adopted a reserves management process that is consistent with the Society of Petroleum Engineers' Petroleum Resource Management System and complies with ASX requirements for Australian publicly listed companies. The Company's reserves and resources estimations are subject to independent audits and evaluations on a rolling basis.

Santos applies an integrated management system across all aspects of business performance, including reserves estimation and delivery. Progress against key reserves metrics is routinely reviewed by Senior Management and the Board, and reserves estimates are published annually.

#### *Exploration and reserves replacement*

Santos' long-term prospects are also directly related to the success of efforts to replace existing oil and gas reserves as they are depleted through production, from either exploration or acquisition, in support of the Company's strategy to backfill and sustain production through existing assets. Exploration activities are subject to geological and technological uncertainties and the failure to replace utilised reserves is a risk inherent in the industry.

Exploration risks are managed through an established exploration prospect evaluation methodology and risking process.

#### *Demand and market*

The demand for oil, gas, LNG and other products Santos markets may be adversely affected by a range of external factors including the level of economic activity in the markets we serve, the level of worldwide economic activity, geopolitical developments and military conflicts in major oil and gas producing and trading regions such as the Russian invasion of Ukraine, the Middle East crisis, and tensions in the Taiwan Strait. External factors also include the weather, the ability of the Organization of the Petroleum Exporting Countries (OPEC) and other producing regions (including North America

# Directors' Report continued

and Russia) to influence global production levels and prices, the price and availability of new technology, the availability and cost of alternative sources of energy and the transition away from fossil fuels and changes in environmental and other regulations.

The Company's strategy development process considers independent oil, gas and LNG market forecasts, and other relevant macro-economic factors to enable the delivery of plans in support of the Company's purpose and vision.

## *Project development*

Santos' strategy is robust and resilient to external volatility and aims to deliver shareholder value across three horizons, namely backfill and sustain, decarbonisation and low carbon fuels. Investment is undertaken in a variety of oil and gas projects to backfill and sustain our infrastructure assets to supply oil and gas to a variety of customers. In addition, there is increasing investment towards decarbonisation projects such as the Moomba CCS Project.

With any major project we undertake, there is a risk that the project may cost more or take longer to complete than we expect or that it may fail to perform as planned, resulting in inadequate returns on our investment.

The risks we face in developing major projects include:

- delay or failure to obtain and maintain the necessary government approvals or changes in the regulatory requirements during the development process
- delay or failure to obtain and maintain land access, including agreements with native title holders or other traditional custodians as well as loss of community support
- failures in design, engineering or construction
- failures by contractors to perform their obligations
- procurement issues, including equipment fabrication delays and logistical and sourcing challenges due to disruption in global supply chains, labour shortages, inflation and geopolitical instability
- unexpected geological conditions, including as a result of failure to correctly interpret geological data
- environmental, health or safety issues
- inadequate governance, risk management and decision-making.

Developing our major projects takes a number of years. During this period, market conditions, including those relating to costs, supply and demand fundamentals, financing conditions, geopolitical conditions (including sanctions) and the status of counterparties (including contractors and off-take partners) may change from those that we have forecasted, and these changes may adversely impact our ability to deliver on our various project objectives.

In addition to financial losses, poor or failed delivery of major projects could result in damage to our reputation and relationships with project partners, threats to our social licence to operate, reduced workforce prospects and reduced ability to invest in our business.

Santos has a comprehensive project development process, supported by effective governance, risk management and reporting practices. Progress and performance of material projects is actively reviewed by Senior Management and the Board.

## *Joint venture arrangements*

Much of Santos' business is carried out through joint ventures. The use of joint ventures is common in the oil and gas exploration and production industry, and serves to mitigate the risk and associated costs of exploration, production and operational failure. However, failure of agreement or alignment with joint venture partners, or the failure of third-party joint venture operators, could have a material impact on Santos' business. The failure of joint venture partners to meet their commitments, share costs and liabilities can result in increased cost to Santos.

Santos has defined critical expectations and requirements for participation and operation of joint ventures in order to optimise the Company's commercial and operational interests. The Company works closely with its joint venture partners to reduce the risk of misalignment in joint venture activities.

## **Operational risks**

### *Technical and engineering*

Santos is exposed to technical and engineering risks in relation to our explorations, development, production and decommissioning activities, such as well control incidents (for example, blowouts, explosions or fires), failure of drilling and completions equipment, pipeline or facilities integrity failure incidents (for example, loss of containment, spills, explosions or fires), major processing or transportation incidents (including marine and aviation incidents), release of hydrocarbons or

other substances, security incidents and other process safety risks, which may have an adverse effect on our profitability and results of operations.

An integrated operational excellence system and development, drilling, and safety systems are applied across all operational activities to manage and monitor operations performance and material risk controls. The operational excellence system includes relevant technical, operational, asset reliability and integrity standards and incident management standards, and competency requirements. The system is designed to ensure the Company meets regulatory and industry standards in operations.

#### *Access and licence to operate*

Santos has interests in areas that may be subject to claims by communities and landowners who may have concerns over the social or environmental impacts of oil and gas operations, or the distribution of oil and gas royalties and access to mining- and petroleum-related benefits. This has the potential to impact on land access or result in community unrest and activism, and may adversely impact the Company's reputation.

A number of Santos' interests are subject to one or more claims or applications for native title determination. In Australia, compliance with the requirements of the *Native Title Act 1993* (Cth) can delay the grant of mineral and petroleum tenements and subsequent timing of exploration, development and production activities.

Santos and its operating joint venture partners work closely with relevant stakeholders including governments, communities, landowners and Indigenous groups to address concerns wherever practicable and we seek an outcome where local communities benefit from Santos' presence in their communities. In addition, Santos and its operating joint venture partners develop and employ security and risk management plans, and are committed to conducting operations in a way that protects the security of personnel, facilities, operations and surrounding communities.

Santos has a long history of safe and reliable operations and working with communities and landholders across the country. Land access agreements are in place and a team of experienced community and land access representatives work with Indigenous stakeholders, landholders and communities to ensure issues are understood and addressed appropriately.

#### *Human rights*

Human rights risks include the use of force by public and private security forces, interference with Indigenous community land access or cultural heritage, sexual harassment and discrimination, and the labour practices of suppliers and contractors. These are particularly relevant where operations, or the operations of suppliers, customers and joint venture partners, occur in high-risk jurisdictions, including PNG. The occurrence of any of these risks may result in the loss of social licence to operate, litigation or reputational damage. Training and awareness covering key human rights topics, such as responsible security and modern slavery, is conducted for employees in key functions including Security and Procurement. Grievance mechanisms are in place and overseen at Board Committee level. Santos is committed to respecting human rights and continues to improve human rights-related controls in line with its Human Rights and Modern Slavery Policy.

#### *Cyber security*

Cyber security risks, including threats to information and operational systems from computer viruses, unauthorised access, cyber-attack and other similar disruptions, have evolved rapidly and can impact all sectors of the economy, including the energy sector. The increasing technological advances in operations require monitoring and protection to ensure cyber security threats are appropriately managed and prevented. Cyber security risks may lead to disruption of critical business processes, a breach of privacy and theft of commercially sensitive information. A cyber event may lead to adverse impacts on Santos' profitability and reputation.

Santos has established a cyber security risk management capability, with the American National Institute of Standards and Technology (NIST) Cyber Security Framework, which defines cyber security controls that fall under the categories of 'Identify, Protect, Detect, Respond and Recover'. Cyber Security is incorporated into Santos' risk management and assurance processes and practices across the Company's business and operational information management systems.

#### *Workforce*

Santos' future success is significantly influenced by the expertise and continued service of certain key Executives and technical personnel. An inability to attract and retain such personnel, caused by a range of factors, could adversely affect business continuity.

Employment arrangements underpinned by competitive benchmarked remuneration are designed to attract and retain executive talent and employees in business-critical roles. Talent management and succession planning frameworks are established for employee development, career planning, and key people risks management.

# Directors' Report

## continued

### **Environmental, safety and sustainability risks**

#### *Health, safety and environment*

The size, nature and complexity of Santos' operations pose risks in relation to the health and safety of employees and contractors, and a range of environmental risks exist when carrying out exploration and production activities. Environmental incidents and real or perceived threats to the environment, or the amenity of local communities, could result in the loss of Santos' licence to operate. This could lead to delays, disruption or the shutdown of exploration and production activities.

Santos has a comprehensive approach to management of health, safety and environmental risks. The Company's management system integrates technical and engineering requirements with personal health and safety requirements, in order to comprehensively manage health, safety and environmental risks within Company operations.

#### *Climate change*

Santos anticipates its activities will be subject to increasing regulation and costs associated with climate change and the management of carbon emissions. Risks are identified and managed in two broad categories: Physical, relating to acute and chronic effects of climate change on Santos' operations and Transitional, arising from the move into a lower carbon economy.

Risks associated with climate change are incorporated into policy and strategy. The Company monitors climate change risk and proactively takes steps to mitigate any impacts on its objectives and activities. Santos' net-zero Scope 1 and Scope 2 emissions 2040 target remains a strong focus in the delivery of its strategic commitments. Along with specific projects focused on reducing emissions, an emissions reduction and minimisation focus forms part of the Company's routine operations.

#### **Financial risks**

The financial risk management strategy seeks to ensure Santos can fund its corporate objectives and meet its obligations to stakeholders. Financial risk management is carried out by a central treasury department that operates in line with a Board-approved policy and framework. The framework and principles for overall financial risk management address specific financial risks, such as commodity price risk, foreign exchange risk, interest rate risk and credit risk, approved derivative and non-derivative financial instruments, and liquidity management.

A hedging policy is in place in order to mitigate the effect of commodity price volatility. Santos measures commodity price exposure and monitors commodity market conditions and may enter into hedging transactions as appropriate.

An interest rate policy is in place with the objective of mitigating the effect of interest rate volatility. We are exposed to interest rate risk arising from our borrowings. Borrowings issued at variable rates expose us to cash flow interest rate risk. Borrowings issued at fixed rates expose us to fair value interest rate risk. Increases in interest rates, either through increases in base rates or borrowing margins, may reduce our cash flow and profitability.

#### *Foreign currency*

Santos is exposed to foreign currency risk principally from commercial transactions and valuations of assets and liabilities that are denominated in a currency that is not our functional currency, United States Dollars. Our exposure to foreign currency risk arises principally through the sale of products denominated in currencies other than our functional currency and capital and operating expenditure incurred in other currencies, principally the Australian dollar and, to a lesser extent, the Papua New Guinea kina.

Santos also holds investment interests in domestic operations in which net assets are exposed to foreign currency translation risk.

A foreign currency hedging policy is in place with the objective of mitigating the effect of foreign currency exchange rate volatility which predominantly arise from operating and capital expenditure incurred in Australian dollars. Santos measures foreign currency exposure and monitors foreign currency market conditions and enters into hedging transactions as appropriate.

#### *Credit*

We are also exposed to credit risk through investments in cash and cash equivalents, derivative financial instruments and deposits with or undrawn committed liquidity from banks and financial institutions, as well as credit exposures to customers including outstanding receivables and committed transactions. We may be exposed to potential financial loss if the counterparties to those investments and transactions fail to perform as contracted. We monitor our exposure to credit risk on an ongoing basis through the management of concentration risk and ageing analysis.

#### *Access to capital and liquidity*

Santos has debt obligations and relies on access to debt and equity financing to conduct its business, in particular, the development of large-scale projects. There is a risk that we may not be able to access equity or debt capital markets to support our business objectives, or successfully refinance debt facilities on commercially favourable terms, or at all. The ability to secure financing, or financing on acceptable terms, may be adversely affected by ESG factors, the Company's financial position volatility in the financial markets, or by a downgrade by Credit Rating Agencies.

Santos had \$4.5 billion in liquidity (cash and undrawn committed bank facilities) available as at 31 December 2023.

#### **Contract and counterparty risks**

As part of our ongoing commercial activities, Santos is party to a number of material contracts including finance agreements, infrastructure access agreements, agreements for the sale and purchase of hydrocarbon, transportation agreements, joint venture agreements, and engineering, procurement and construction (EPC) contracts. Santos also enters into sale and purchase contracts with third parties for the sale and purchase of natural gas, LNG and other products.

The economic effects of these contracts over their term may be impacted by fluctuations in commodity prices, price reviews, operational performance and other market conditions. Failure to perform material obligations under these contracts by Santos and/or the applicable counterparties, or to secure any extensions or amendments to these contracts, may result in a material impact on Santos' operations and financial results.

Santos tracks key contractual obligations and monitors performance across its material contracts.

#### **Political and legal risks**

##### *Political, legal and regulatory*

Santos' business is subject to various laws and regulations in each of the jurisdictions in which it operates that relate to the development, production, marketing, pricing, transportation and storage of its products. A change in the laws that apply to the Company's business, or the way it is regulated, could have a materially adverse effect on Santos' business, on the results of operations and the Company's financial performance. For example, a change in government regime, taxation laws, environmental laws or land access laws could have a material effect on the Company.

The domestic gas business and GLNG project, including its ability to purchase gas, develop future growth projects and meet supply commitments, may also be adversely impacted by any governmental intervention, including limitations on LNG export volumes, domestic gas price caps and the redirection of gas from export to domestic markets. Any such intervention may also have broader implications for the future of the gas industry in Australia.

Continuous monitoring of legislative and regulatory changes and associated risks is undertaken, and regular engagement with regulators and governments supports the management of risks arising from these changes.

##### *Litigation and disputes*

Santos' business means it is likely involved in litigation, disputes or regulatory actions arising from a wide range of matters. Santos may also be involved in investigations, inquiries or disputes including debt recoveries, commercial and contractual disputes, native title claims, land tenure and access disputes, environmental claims or occupational health and safety claims. Any of these claims or actions could result in delays, increase costs or otherwise adversely impact Santos' assets and operations, and adversely impact Santos' financial performance and future financial prospects.

Santos has an experienced legal team that monitors and manages potential and actual claims, actions and disputes.

#### **Unreasonable prejudice**

As permitted by sections 299(3) and 299A(3) of the *Corporations Act 2001* (Cth), Santos has omitted some information from the Operating and Financial Review and Directors' Report in this annual report in relation to the Group's business strategies, future prospects and likely developments in operations and the expected results of those operations in future financial years. This has been done on the basis that such information, if disclosed, would likely result in unreasonable prejudice (for example, because the information is premature, commercially sensitive, confidential or could give a third party a commercial advantage). The omitted information typically relates to internal budgets, forecasts and estimates, details of the business strategy and contractual pricing.

# Directors' Report

## continued

### SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS

---

The Material Business Risks section (pages 29 to 33) refers to risks that, if materialised, may have a significant effect on the state of affairs of the Company.

#### Dividends

On 20 February 2024, the Directors resolved to pay a final dividend of US17.5 cents per fully paid ordinary share on 27 March 2024 to shareholders registered in the books of the Company on 27 February 2024. This final dividend amounts to approximately US\$569 million. The Board also resolved that the Dividend Reinvestment Plan (DRP) will not be in operation for the 2023 final dividend.

In addition, an interim dividend of US8.7 cents per fully paid ordinary share was paid to members on 28 September 2023. The DRP was not in operation for the interim dividend.

#### Environmental regulation

The consolidated entity's Australian operations are subject to various environmental regulations under Commonwealth, state and territory legislation. Applicable legislation and requisite environmental licences are specified in the consolidated entity's Environmental Compliance Database, which forms part of the consolidated entity's overall management system. Environmental compliance performance is monitored regularly and in various forms, including audits conducted by regulatory authorities and the Company, through internal or external resources.

On 2 June 2023, Santos negotiated a civil penalty of A\$70,031.25 with the South Australian Environmental Protection Authority for the late notification of a release of hydrocarbon and produced water from a flowline in the Cooper Basin that occurred in July 2021.

On 2 November 2023, Santos received a penalty infringement notice and a A\$3,870 fine from the Queensland Department of Environment and Science for the late submission of an Estimated Rehabilitation Cost (ERC) application.

In both instances, the consolidated entity undertook corrective measures to prevent re-occurrence.

### POST BALANCE DATE EVENTS

---

On 20 February 2024, the Directors of Santos Limited resolved to pay a final dividend on ordinary shares in respect of the 2023 financial year. The financial effect of these dividends has not been brought to account in the full-year Financial Report for the year ended 31 December 2023.

Subsequent to 31 December 2023, the Group announced the partial completion of the sale of 2.6 per cent of PNG LNG to Kumul Petroleum Holdings Limited (Kumul). Santos and Kumul have agreed an amendment to the Sale Agreement where Kumul has taken an effective interest in the Santos entity that holds the 2.6 per cent sale interest. Kumul has paid US\$352 million to Santos (equivalent to a 1.6 per cent interest) on 31 January 2024 to allow partial completion of the transaction. The amendment provides additional time for Kumul to pay the remaining purchase price of US\$241 million. Until final completion, Santos retains control of the entity holding the 2.6 per cent and in order to assist with purchase of the remaining interest, future project distributions associated with the interest sold to Kumul will be applied to acquiring the remaining interest.

---

## SHARES UNDER OPTION AND UNVESTED SHARE ACQUISITION RIGHTS (SARS)

---

### Options

There are no unissued ordinary shares of Santos Limited under options at the date of this report.

### Unvested SARs

Unissued ordinary shares of Santos Limited under unvested SARs at 31 December 2023 are as follows:

| <b>Date SARs granted</b> | <b>Number of shares<br/>under unvested SARs</b> |
|--------------------------|---|
| 19 March 2020            | 1,734,684                                       |
| 9 April 2020             | 442,298   |
| 31 August 2020           | 389,641   |
| 11 April 2021            | 847,458   |
| 15 April 2021            | 577,033   |
| 12 May 2021              | 2,138,865                                       |
| 27 August 2021           | 236,034   |
| 17 December 2021         | 110,957   |
| 15 July 2022             | 3,667,940                                       |
| 5 September 2022         | 18,070  |
| 7 September 2022         | 761,750   |
| 20 September 2022        | 641,873   |
| 5 October 2022           | 1,335,058                                       |
| 21 October 2022          | 159,000   |
| 16 December 2022         | 351,013   |
| 24 March 2023            | 780,992   |
| 19 April 2023            | 4,874   |
| 25 April 2023            | 1,421   |
| 28 April 2023            | 125,974   |
| 5 May 2023               | 46,009  |
| 22 May 2023              | 2,802,196                                       |
| 14 June 2023             | 1,000   |
| 19 June 2023             | 523,806   |
| 30 June 2023             | 868,116   |
| 14 July 2023             | 471,982   |
| 31 July 2023             | 681,696   |
| 18 September 2023        | 322,337   |
| 1 December 2023          | 276,104   |
|                          | <b>20,318,181</b>                               |

Since 31 December 2023, no SARs have been granted over unissued ordinary shares of Santos Limited.

No amount is payable on the vesting of SARs. SARs do not confer an entitlement to participate in a bonus or rights issue, prior to the vesting of the SAR. Further details regarding the SARs (including when they will lapse) are contained in Note 7.2 of the Financial Report.

For personal use only

# Directors' Report

## continued

### SHARES ALLOCATED ON THE EXERCISE OF OPTIONS AND ON THE VESTING OF SARs

#### Options

No options were exercised during the year ended 31 December 2023, or up to the date of this report.

#### Vested SARs

The following ordinary shares of Santos Limited were allocated during the year ended 31 December 2023, on the vesting of SARs granted under the Santos Employee Equity Incentive Plan (SEEIP) (formerly known as the Santos Employee Share Purchase Plan (SESPP)) and ShareMatch Plan (ShareMatch). No amount is payable on the vesting of SARs and accordingly no amounts are unpaid on any of the shares.

| Date SARs granted | Number of shares allocated |
|-------------------|----------------------------|
| 15 March 2019     | 1,422,039                  |
| 18 April 2019     | 186,251                    |
| 9 May 2019        | 357,406                    |
| 30 August 2019    | 489,642                    |
| 4 October 2019    | 142,569                    |
| 11 June 2020      | 349,664                    |
| 31 August 2020    | 930,754                    |
| 27 August 2021    | 2,801                      |
| 5 September 2022  | 10,148                     |
| 7 September 2022  | 5,000                      |
| 20 September 2022 | 4,948                      |
| 21 October 2022   | 500                        |
| 16 December 2022  | 421                        |
| 28 April 2023     | 500                        |
| 14 July 2023      | 440                        |
|                   | <b>3,903,083</b>           |

Since 31 December 2023, 566,051 ordinary shares of Santos Limited have been allocated on the vesting of SARs granted under the SEEIP and ShareMatch.

### DIRECTORS' AND SENIOR EXECUTIVES' REMUNERATION

Details of the Company's remuneration policies and the nature and amount of the remuneration of the Directors and senior management (including shares, options and SARs granted during the financial year) are set out in the Remuneration Report commencing on page 37 of this report and in Notes 7.2 and 7.3 of the Financial Report.

# Remuneration Report

## MESSAGE FROM YASMIN ALLEN AM, PEOPLE, REMUNERATION AND CULTURE COMMITTEE CHAIR

Dear fellow shareholders,

On behalf of the Board, I am pleased to introduce Santos' Remuneration Report for 2023 and to summarise key elements of Santos' performance and the impact on remuneration outcomes.

I would also like to thank shareholders and other stakeholders for their feedback on our remuneration framework as part of our commitment to ongoing improvement of transparency and readability. We believe the report clearly demonstrates the alignment of total remuneration outcomes with company performance and shareholder value creation.

### Company performance and remuneration outcomes

The 2023 performance year has been defined by a challenging external regulatory environment; however, the organisation has focused on delivering on its strategy and continued commitment to the disciplined low-cost operating model.

Highlights for 2023 include:

- strong base business performance delivering annual production of 91.7 mmmboe (92.2mmboe pre PSC adjustments)
- annual revenue of US\$5.9 billion and underlying profit for the period of US\$1.4 billion
- low unit production costs of \$7.61/boe (excluding Bayu-Undan late life production)
- Moomba carbon capture and storage (CCS) project is 80 per cent complete with first injection expected mid 2024
- the Barossa project is now 66.4 per cent complete with drilling and pipelaying activity underway
- the Pikka project is 37.4 per cent complete, progressing on time and on budget
- net debt of US\$4.3 billion and gearing of 21.8 per cent at 31 December 2023 (18.4 per cent excluding leases).

Overall, our business performance was strong. While annual production was just short of target, the portfolio delivered strong annual Free Cash Flow from operations in what has been a challenging year.

### Santos' remuneration structure and its alignment to corporate strategy

Santos' strategy is designed to be robust and resilient to external volatility and aims to deliver shareholder value across three horizons: backfill and sustain, decarbonisation and low-carbon fuels.

Santos' remuneration structure incentivises the delivery of the strategy and our goal to be a global leader in the energy evolution to low carbon fuels by helping the world decarbonise and continuing to provide the reliable, affordable energy the world needs.

For over a decade the Short-Term Incentive (STI) has included sustainability metrics and, from 2019, it has included specific metrics related to emissions reduction as well as advancement of CCS projects.

Santos has been proactive in continually strengthening the links between sustainability and climate, and performance pay.

Sustainability accounts for 25 per cent of the company scorecard and includes safety, environment, cultural Heritage, community and people related measures. In addition, the production and backfill, sustain and decarbonisation quadrants include climate-related measures that account for 15 per cent weighting. These metrics continue to reinforce the link between sustainability and climate, and executive remuneration.

### Short-Term Incentive outcomes

The overall Company Scorecard outcome, which determines the Short-Term Incentive (STI) pool for 2023, was 110.6 per cent of target (66% of maximum). The STI is subject to a positive Free Cash Flow gateway and awards are subject to a cap of 5 per cent of the Company's Free Cash Flow, which applies to the STI pool in any year. The STI pool for 2023 was accommodated well within the 5 per cent of Free Cash Flow cap.

A description of outcomes against each measure on the Company Scorecard is set out in Table 3 on pages 45-49.

### Long-Term Incentive outcomes

Long-Term Incentive (LTI) awards granted in 2020 were tested following the end of their four-year performance period on 31 December 2023. Over this four-year performance period, the Santos share price decreased 7 per cent from A\$8.18 to A\$7.60.

The 2020 LTI award was tested against relative Total Shareholder Return (TSR) compared to the ASX100 (25%) and S&P Global 1200 Energy Index (25%), Free Cash Flow Breakeven Point (FCFBP) (25%), and Return on Average Capital Employed (ROACE) (25%). The TSR thresholds, being the 51st percentile, were not achieved and accordingly, no performance rights vested in respect to the TSR measures. The Company's average hedged Free Cash Flow breakeven point over the four-year

For personal use only

# Remuneration Report continued

period to 2023 was US\$16.16/boe resulting in full vesting for this measure and return on average capital employed over 2020 to 2023 was 133.0 per cent resulting in partial vesting of 22.1 per cent.

These performance outcomes contributed to an overall 47.1 per cent vesting outcome for the 2020 LTI awards.

## Realised remuneration strongly correlated with Company performance

Realised remuneration outcomes for 2023 are shown in Table 6 on page 54. Realised remuneration includes fixed pay received during the year and the cash component of STI paid in respect of the year. Realised remuneration also includes the value of deferred STI awards from 2021 and LTI awards granted in 2020 that vested during 2023, including the value of share price movements between award and vesting.

The CEO's realised remuneration for 2023 was lower than in 2022. This is driven primarily by the lower vesting outcome of the 2020 LTI compared with the prior year.

Long-term equity compensation is a significant component of remuneration for the Company's CEO and other Executive Key Management Personnel (KMP). In 2023, over half of the CEO's realised remuneration was in the form of performance-based equity awards reflecting our priority to ensure the CEO is focused on the longer-term interest of the company and its stakeholders.

## 2022 withheld Environmental KPI

As disclosed in the 2022 Remuneration Report, the Board exercised its discretion to withhold a portion of the 2022 STI payment relating to the Environmental KPI (5%), in response to the Varanus Island (VI) loading line leak. The Board takes our responsibility over environmental and safety issues extremely seriously, and we determined to withhold the Environmental KPI for all Executive KMP and other senior leaders pending the completion of the independent investigation into the VI loading line leak.

The investigation did not find any evidence to substantiate the allegations raised, but identified gaps in our internal control and communication processes which have been addressed.

The People Remuneration and Culture Committee, with input from the Audit and Risk Committee, determined that full or partial forfeiture of the withheld portion of the 2022 STI was warranted for some participants to ensure executive accountability. While there was no direct fault attributed to the CEO, Mr Gallagher volunteered to forfeit 50 per cent of the withheld portion of his STI to demonstrate ultimate accountability with the remaining 50 per cent paid in cash.

Please refer to page 54 of the 2023 Remuneration Report for further detail on the remuneration impacts to Executive KMP in relation to the VI incident.

## CEO Growth Incentive

Progress and achievements have continued in 2023 with the regulatory approval for Dorado Offshore Project Proposal and extended Reserves coverage for GLNG achieved in 2023.

## 2024 Remuneration Changes

### Fixed Remuneration

In December 2023, as part of the annual remuneration review cycle, the Board considered the fixed remuneration for the CEO against updated benchmark data provided by PwC. The Board approved a 3 per cent increase to the CEO's fixed remuneration to \$2,070,300 effective from 1 January 2024.

Additionally, in February 2024, the Board approved an increase to TFR for Mr Darley, EVP Eastern Australia & PNG, of 7 per cent following a substantive increase to his portfolio and an increase to TFR for Ms Anthea McKinnell, Chief Financial Officer of 6.7 per cent whose fixed remuneration was below market median. These increases are effective from 1 April 2024.

### Non-executive Director fees

During 2023, the Board reviewed Directors' fees including consideration of market position and benchmark data provided by PwC. The review determined that an increase of 4 per cent to both Board and Committee fees was appropriate, effective from 1 January 2024. The increase in fees does not exceed the shareholder approved cap of A\$3.5m.

### Short-Term Incentive enhancement

The Board is committed to an executive remuneration framework that supports and reinforces the ongoing successful execution of Santos' strategy and vision, and delivers long-term shareholder value. In 2023, the Board reviewed the short-term incentive design in light of the Company's shift to a regional operating model incorporating three regional business units, two functional divisions and a corporate centre. The regional operating model was implemented to enable stronger regional leadership with greater local ownership and clearer accountability, empowering the regional teams to better manage 'above ground' risks and execute on their business plans, goals and objectives.

While the 2024 Scorecard retains the **pre-requisite** requirement that Santos must achieve a **positive Free Cash Flow** gateway for the STI to apply to all Executive KMP, the plan has been enhanced to reflect the **regional operating model** and reinforce the importance of our one team, **One Santos**, approach.

As such, an additional **regional-specific** gateway has been applied to the total individual STI outcome to ensure bonus outcomes reflect the level of contribution each region makes to the total Company Free Cash Flow. Those regions with a regional-specific gateway include Eastern Australia & PNG, Western & Northern Australia & Timor-Leste, and Alaska. The regional-specific gateway, if not achieved, will result in a reduction of 50 per cent of the total individual STI award outcome.

For Santos Energy Solutions (SES), Upstream Gas & Liquids, and Corporate Centre division which includes Finance, Commercial, P&C, Legal, Environment & Governance and Operations & Technical Services and the CEO's office, including the CEO, a **corporate centre moderator** will be applied to the total individual STI outcomes to recognise the impact of Free Cash Flow across all the regional business units by moderating the outcome dependent on whether each of the three regions noted above met their regional-specific gateway. The corporate centre moderator applies a 16.67 per cent weighting to each region, equating to 50 per cent for all regions. Therefore, if one or more regions do not meet their regional-specific gateway, the corporate centre moderator applies to reduce the individual STI outcome by 16.67 per cent up to 50 per cent.

The Board believes the enhanced STI design better aligns to the refreshed regional operating structure while delivering the Company's vision and strategy, and value for shareholders.

Thank you for taking the time to review our Remuneration Report.

**Yasmin Allen AM**

Chair, People, Remuneration and Culture Committee

The Directors of Santos present this Remuneration Report for the consolidated entity for the year ended 31 December 2023. The information provided in this report has been audited as required in section 308(3C) of the *Corporations Act 2001* (Cth) (Corporations Act) and forms part of the Directors' Report.

The Remuneration Report outlines the Company's key remuneration activities in 2023 and remuneration information for KMP of the consolidated entity for the purposes of the Corporations Act and Accounting Standards, as set out below.

Remuneration is disclosed in US\$ (unless otherwise indicated) with all remuneration components having been converted from A\$ to US\$ using an average rate of \$0.6644 for 2023 and \$0.6949 for 2022. This means year-on-year changes in remuneration amounts when stated in US\$ are partly attributable to exchange rate variations and not necessarily a change in the amount paid in A\$.

**Report structure**

The Remuneration Report is set out in the following sections:

1. KMP covered by the Remuneration Report and summary of five-year Company performance
2. Remuneration governance
3. Executive Remuneration Framework
4. 2023 Company Performance Outcomes and Realised Remuneration
5. Incentive plan operation
6. Key terms of employment contracts for Executive KMP
7. Non-executive Director remuneration
8. Statutory Disclosures

# Remuneration Report

## continued

### 1. KMP COVERED BY THE REMUNERATION REPORT AND SUMMARY OF FIVE-YEAR COMPANY PERFORMANCE

KMP are the personnel who had authority and responsibility for planning, directing and controlling the activities of the Company's major financial, commercial and operating divisions during 2023. The KMP during 2023 are set out in Table 1. Unless otherwise indicated in Table 1, all individuals were KMP for the full term in 2023.

**Table 1: 2023 Key Management Personnel**

| Executive KMP   | Non-executive Directors                             |
|---|---|
| Kevin Gallagher, Managing Director and Chief Executive Officer                                | Keith Spence, independent non-executive Chair       |
| David Banks, Executive Vice President Upstream Gas & Liquids                                  | Yasmin Allen, independent non-executive Director    |
| Brett Darley, Executive Vice President Eastern Australia & PNG                                | Guy Cowan, independent non-executive Director       |
| Anthea McKinnell, Chief Financial Officer   | Eileen Doyle, independent non-executive Director    |
| Anthony Neilson, Chief Commercial Officer   | Vanessa Guthrie, independent non-executive Director |
| Brett Woods, Executive Vice President Western & Northern Australia & Timor-Leste <sup>1</sup> | Peter Hearl, independent non-executive Director     |
|   | Janine McArdle, independent non-executive Director  |
|   | Michael Utsler, independent non-executive Director  |
|   | Musje Werror, independent non-executive Director    |

<sup>1</sup> Ceased as a KMP on 1 September 2023

Table 2 sets out the Company's performance over the past five financial years in respect of key financial and non-financial indicators and the STI and LTI award metrics during this period.

**Table 2: Five-Year Company Performance**

|  | 2023         | 2022  | 2021  | 2020  | 2019 |
|--|--------------|-------|-------|-------|------|
| Injury frequency <sup>4</sup> :  |              |       |       |       |      |
| Total recordable case frequency  | <b>2.71</b>  | 2.12  | 4.21  | 3.54  | 4.63 |
| Lost time injury rate <sup>1</sup>   | <b>0.14</b>  | 0.24  | 0.8   | 0.24  | 0.57 |
| Moderate harm rate <sup>2</sup>  | <b>0.07</b>  | 0.19  | 0.33  | 0.08  | 0.21 |
| Production (mmbøe)   | <b>91.7</b>  | 103.2 | 92.1  | 89.0  | 75.5 |
| Reserve replacement rate – 2P organic (one-year average %)                   | <b>9</b>     | 166   | 464   | 11    | 56   |
| Net (loss)/profit after tax (US\$m)  | <b>1,416</b> | 2,112 | 658   | (357) | 674  |
| Dividends per ordinary share (US cents)                                      | <b>26.2</b>  | 22.7  | 14.0  | 7.1   | 11.0 |
| Share buy-back executed (US\$m)  | <b>316</b>   | 384   | 0     | 0     | 0    |
| Share price – closing price on last trading day of year (A\$) <sup>3</sup>   | <b>7.60</b>  | 7.14  | 6.31  | 6.27  | 8.18 |
| Company Scorecard result expressed as % of maximum                           | <b>66%</b>   | 64%   | 81%   | 67%   | 72%  |
| LTI performance (% vesting) – shown against final year of performance period | <b>47.1%</b> | 66.8% | 89.5% | 90.7% | 100% |

<sup>1</sup> Annual performance reporting.

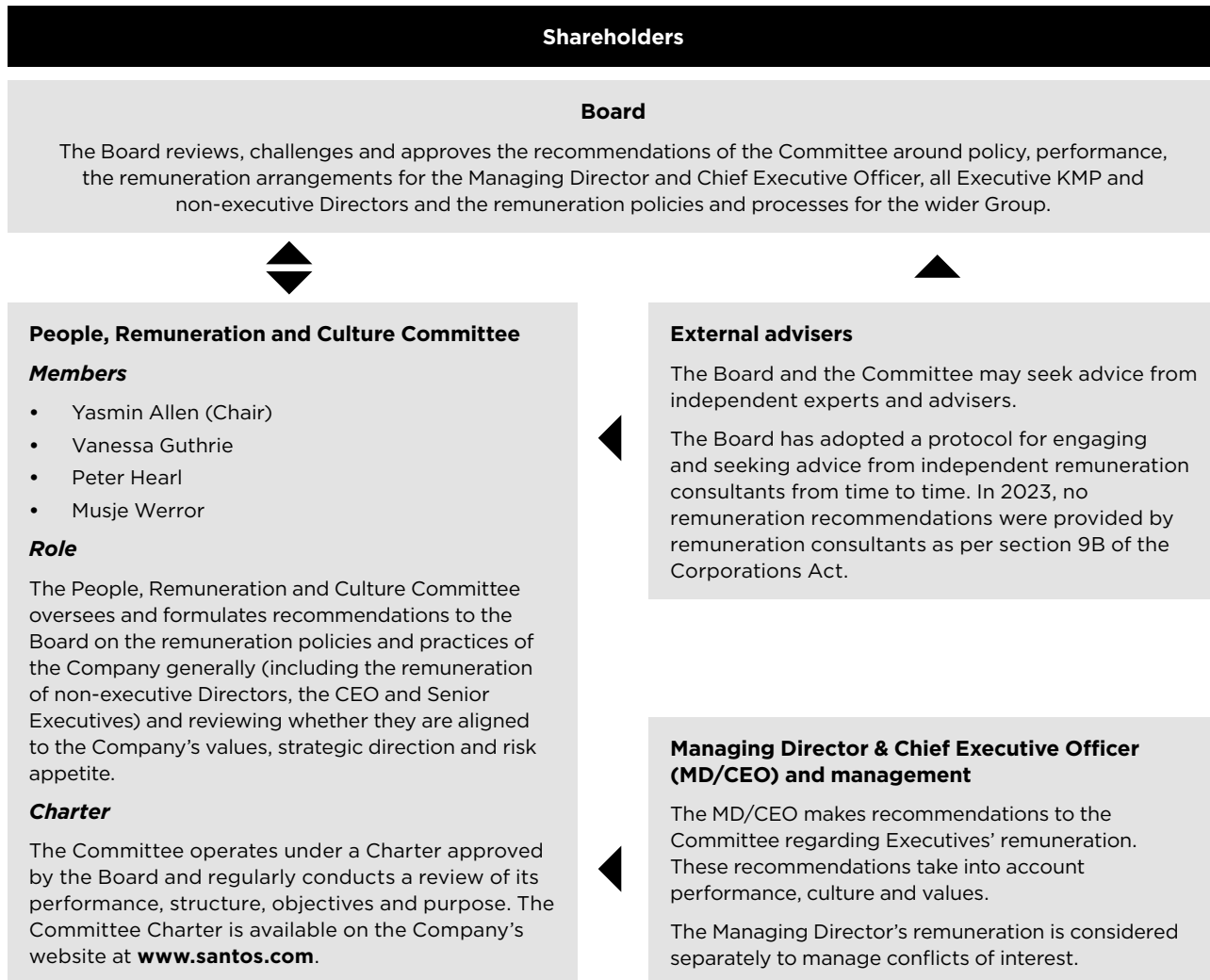
<sup>2</sup> Moderate harm rate was introduced in 2018 as the Company adopted a harm-based approach, in addition to lost time reporting for injury classification.

<sup>3</sup> The closing share price on the last trading day of 2018 was \$5.48.

<sup>4</sup> Santos is ongoingly working to improve the quality of its data and processes for capturing and reporting information. Due to the lag nature of incident reporting and subsequent verification, final rates may vary after the date of initial reporting. The 2022 and 2020 year TRIR results were adjusted due to subsequent verification and amendment of injuries. The 2019 TRIR results were adjusted due to an improvement in the granularity of hours worked information.

## 2. REMUNERATION GOVERNANCE

The following diagram illustrates Santos' remuneration governance framework.



# Remuneration Report continued

## 3. EXECUTIVE REMUNERATION FRAMEWORK

The fundamental purpose of Santos' Remuneration Policy is to develop and maintain an effective remuneration framework that supports and reinforces the ongoing successful execution of Santos' strategy and vision.

### Remuneration Policy objectives

Attract, motivate and retain talented and qualified Executives

Focus Executives to deliver superior performance

Align Executive and shareholder interests

### Enabled through the Company's Executive remuneration framework

#### Total Fixed Remuneration (TFR) (base salary plus superannuation)

- Remuneration levels are market-aligned against similar roles in comparable companies within the ASX50, as well as the ASX100 energy and resources sectors.
- Individual remuneration is set with regard to the Executive's role and responsibilities, and also the individual's experience and competencies.
- The target market position for fixed remuneration for Executives is below market median, in line with the Company's cost focus.

#### Short-term incentive (STI)

- A significant component of remuneration is at-risk. The value to the Executive is dependent on the Company and the individual meeting challenging targets.
- STI levels are set to ensure total compensation appropriately rewards the delivery of Santos' operating model and the increasingly demanding STI scorecard metrics.
- STI outcomes are based on a balanced scorecard of annual performance measures aimed at delivering challenging outcomes for the Company across a range of financial, safety, environment, growth and culture KPIs.
- Half (50%) of Executives' STI award is delivered as cash following the end of the performance year.
- The other 50 per cent is delivered in equity, subject to a two-year restriction period. A service condition applies during the restriction period.

#### Long-term incentive (LTI)

- LTIs are delivered as Share Acquisition Rights (SARs) following a four-year performance period.
- Vesting of LTIs is contingent on achieving performance hurdles that are aligned with creation of long-term shareholder value.
- These are:
  - relative total shareholder return against the ASX100
  - relative total shareholder return against the S&P Global 1200 Energy Index
  - return on average capital employed versus weighted average cost of capital
  - Free Cash Flow breakeven point.
- The share plan rules give the Company the discretion to lapse or forfeit unvested equity awards and claw back any vested shares or cash paid in certain circumstances.

### Minimum Shareholding Policy

The Company has a policy that mandates a significant shareholding requirement for the CEO and other Senior Executives. The Company's Minimum Shareholding Requirement requires the CEO and Senior Executives to build, over a five-year period and then maintain, a minimum shareholding of Santos shares. For the CEO, this is approximately three times annual Total Fixed Remuneration (TFR) and for Senior Executives it is approximately one and a half times the average TFR. These levels of minimum shareholdings are significant compared to typical market practice. They ensure ongoing alignment with shareholders by requiring the CEO and members of the Company's Executive Committee to hold shares beyond vesting until the minimum holding is achieved.

The Minimum Shareholding Policy does allow the CEO and Senior Executives to sell shares to manage arising tax liabilities that occur on the vesting of awards. Disposals to manage tax liabilities are encouraged to occur as closely as possible to the end of the deferred taxing point for the relevant award.

For personal use only

### 3.1 Remuneration mix

A significant portion of Executive remuneration is at-risk. The following charts show the remuneration mix for the CEO and Senior Executives at the following performance levels:

| Performance level | Components of remuneration   |
|-------------------|--|
| Minimum           | TFR for the year only.   |
| Target            | TFR for the year, STI at target level (awarded half in cash and half in deferred equity vesting two years after the end of the performance year, subject to continued service) and target LTI. LTI awards are allocated on a face value basis that is by dividing award values by the Santos share price to arrive at the number of SARs to be awarded. Vesting of LTI awards is subject to the achievement of the relevant performance and service conditions. The target LTI values in the following charts are shown at a 40 per cent discount to estimate a long-term probabilistic vesting outcome. |
| Maximum           | TFR for the year, STI at the maximum level (provided half in cash and half in deferred equity vesting two years after the end of the performance year) and the maximum LTI (being the face value of the award). Vesting of awards is subject to the achievement of performance and service conditions.   |

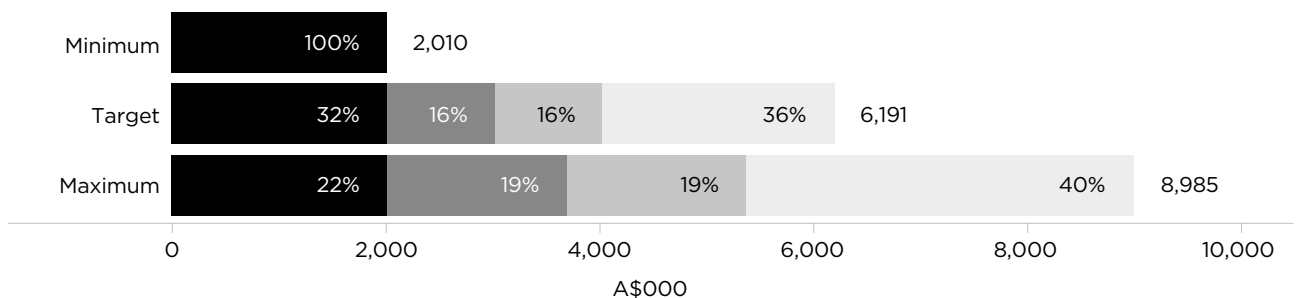
The value of the STI deferred equity award and LTI does not include the impact of future share price movements or dividend payments.

The actual remuneration mix in any year varies with actual performance and incentive outcomes.

#### CEO remuneration quantum and mix

The remuneration quantum and mix for the CEO at minimum, target and maximum performance is shown in Chart 1.

**Chart 1: CEO remuneration quantum and mix**



● TFR    ● STI cash    ● STI deferred equity    ● LTI

- **Minimum:** TFR of A\$2,010,000.
- **Target:** TFR, target STI at 100 per cent of TFR (a cash award of 50% of TFR and a deferred equity award of 50% of TFR) and target LTI of 108 per cent of TFR.
- **Maximum:** TFR, the maximum STI of 167 per cent of TFR (a cash award of 83.5% of TFR and a deferred equity award of 83.5% of TFR) and the maximum LTI award of 180 per cent of TFR.

In addition, the CEO participates in a one-off Growth Projects Incentive. This is described in more detail in sections 4 and 5. The Growth Projects Incentive was provided as a one-off grant of performance rights subject to achieving key milestones and is not reflected in Chart 1.

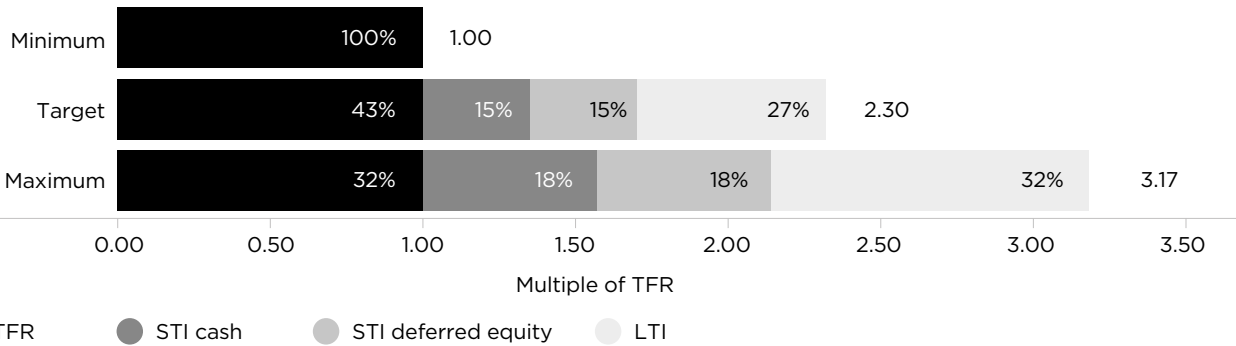
# Remuneration Report

## continued

### Senior Executive remuneration mix and quantum

The remuneration quantum (as a multiple of TFR) and mix for Senior Executives at minimum, target and maximum performance is shown in Chart 2.

**Chart 2: Senior Executive remuneration quantum and mix**



Quantum is expressed as a multiple of TFR as Senior Executives have different TFRs.

**Minimum:** TFR only.

**Target:** TFR, target STI at 70 per cent of TFR (a cash award of 35% of TFR and a deferred equity award of 35% of TFR) and target LTI of 60 per cent of TFR.

**Maximum:** TFR, the maximum STI of 117 per cent of TFR (a cash award of 58.5% of TFR and a deferred equity award of 58.5% of TFR) and the maximum LTI award of 100 per cent of TFR.

For personal use only

## 4. 2023 COMPANY PERFORMANCE OUTCOMES AND REALISED REMUNERATION

### 2023 Business performance

The 2023 performance year has been defined by a challenging external regulatory environment; however, the organisation has focused on delivering on its strategy and continued commitment to the disciplined low-cost operating model.

Overall, our business performance was strong. The portfolio delivered strong base business performance annual production of 91.7 mmmboe (92.2 mmmboe pre PSC adjustments), annual revenue of US\$5.9 billion and underlying profit for the period of US\$1.4 billion.

Santos is well positioned to continue to provide reliable, affordable and sustainable energy both domestically and internationally.

#### 4.1 2023 Company Scorecard performance outcomes

Performance of the 2023 Company Scorecard as assessed by the Board resulted in an outcome of 110.6 per cent of target (66% of maximum).

Table 3 provides further details of Scorecard KPIs and the Company's performance against them. Performance targets on achievements on each measure are cumulative. For example, achievement of a target level of performance requires the threshold metrics to also have been achieved, and achievement of a stretch outcome requires both the threshold and target metrics to have been achieved.

**Table 3: 2023 Company Scorecard-KPI performance**

| Key performance indicators, measures and rationale |   | Performance requirements  | Achievement  |
|--|---|---|--|
| <b>Sustainability (25%)</b>                        |   |   | <div style="display: flex; justify-content: space-between; align-items: center;"> <span>Threshold</span> <span>Target</span> <span>Max</span> </div>   |
| Workplace and Process Safety (10%)                 | The targets for personal safety reflect the Company's commitment to providing a workplace without injury or illness.  | <p>Threshold on the workplace safety component required there to be no severe harm incidents.</p> <p>Target performance required 2021 International Oil and Gas Producers Lost Time Injury Rate (IOGP LTIR) at the top quartile.</p> <p>Stretch performance required zero moderate harm incidents.</p>                                    | <p>There were no severe harm injuries during 2023. The Lost Time Injury Rate was below top quartile performance.</p> <p>The overall achievement of this metric was <b>between Threshold and Target Performance</b>.</p>                                |
|  | The targets for Process Safety represent the Company's commitment to reducing the number of process safety-related incidents with potential for high-impact consequences. | <p>Threshold required there be no process safety incident with consequence equal to or greater than moderate harm.</p> <p>Target required LOCI Tier 1 and 2 Frequency Rate per 100 mmmboe available capacity less than 2.29 (average last 3 years).</p> <p>Stretch performance required zero process safety LOCI Tier 1 and 2 events.</p> | <p>During 2023 there were no Process Safety incidents with a consequence equal to moderate harm or greater. The LOCI Tier 1 and Tier 2 Frequency Rate was not met.</p> <p>The overall achievement of this metric was <b>Threshold Performance</b>.</p> |

# Remuneration Report

## continued

For personal use only

| Key performance indicators, measures and rationale   | Performance requirements  | Achievement   |
|--|---|---|
| <p>Environment and Cultural Heritage (5%)</p> <p>The targets for Environment and Cultural Heritage represent the Company's commitment to negating the occurrence of environmental and cultural heritage incidents.</p>   | <p>Threshold required no incident with environmental or cultural heritage consequence equal to or greater than moderate.</p> <p>Target required establishing industry leading environmental and cultural heritage processes and governance framework.</p> <p>Stretch performance required the achievement of Barossa pipeline and drilling approvals to commence activities.</p>  | <p>During 2023 there were no incidents with an Environmental or Cultural Heritage consequence equal to moderate or greater. Industry leading Environmental spills performance and Cultural Heritage processes and governance framework established.</p> <p>The overall achievement of this metric was <b>Target Performance</b>.</p>  |
| <p>Landholder, Community &amp; Aboriginal &amp; Torres Strait Islander Relationships (5%)</p> <p>Strong Landholder, Community and Aboriginal &amp; Torres Strait Islander relationships are key as we aspire to partner with, and be trusted by, Aboriginal &amp; Torres Strait Islander people and the communities in which we operate.</p> | <p>Threshold required establishing an Indigenous Advisory Group, Representation of Aboriginal and Torres Strait Island people in the Australian workforce &gt;1.4 per cent and no prosecutions as a consequence of unauthorised impacts to cultural heritage or landholder properties.</p> <p>Target required establishing a Local Communities and Indigenous Participation (LCIP) business data base and standard reporting across operational areas and increasing Aboriginal &amp; Torres Strait Islander employment to 1.6 per cent of the Australian workforce.</p> <p>Stretch required establishing approved trajectories for LCIP to 2030 and increasing Aboriginal &amp; Torres Strait Islander employment to 1.8 per cent of the Australian workforce.</p> | <p>All measures and initiatives on this indicator were achieved:</p> <ul style="list-style-type: none"> <li>Indigenous Advisory Panel members appointed with three meetings completed in 2023.</li> <li>No prosecutions year-to-date as a consequence of unauthorised impacts to cultural heritage or landholder properties.</li> <li>2030 LCIP Procurement Spend trajectory approved by the Board in November.</li> <li>Local and Indigenous expenditure increased across all regions.</li> <li>Aboriginal &amp; Torres Strait Islander employment increased to 2.1 per cent.</li> </ul> <p>The overall achievement of this metric was <b>Stretch Performance</b>.</p> |

| Key performance indicators, measures and rationale | Performance requirements   | Achievement  |
|--|--|--|
| People & Culture (5%)                              | Included to reinforce the importance of cultural improvement and employee engagement as well as the development of capability to support future business growth. | This component relates to the implementation of engagement and capability programs fundamental to the Santos culture, leadership and operating model.  |
|  |  | <p>All measures and initiatives on this indicator were achieved:</p> <ul style="list-style-type: none"> <li>Diversity and Inclusion Strategy approved by the Board.</li> <li>Core technical training programs implemented with a demonstrated increase in employee technical competence.</li> <li>Implementation of range of culture and engagement initiatives resulting in an increase in employee sentiment.</li> </ul> <p>The overall achievement of this metric was <b>Stretch Performance</b>.</p> |

The overall outcome for **Sustainability** was between target and stretch performance, contributing 28.9 per cent to the total Scorecard outcome.

| Production (25%)                   |   |  | Threshold   | Target | Max |
|------------------------------------|---|--|---|--------|-----|
| Group Production (20%)             | Production is the primary driver of revenue and therefore critical to the Company's profitability, which is a key measure of the Company's overall performance, underpinning annual earnings and cash flow. | <p>Threshold achievement on this measure required annual production of equal to or greater than 87 mmboe.</p> <p>Target achievement on this measure required annual production of 93 mmboe.</p> <p>Stretch achievement on this measure required annual production of 96 mmboe.</p>   |   |        |     |
| Emissions Intensity Reduction (5%) | The Company is held to account on emissions to air, land and water within targets and transparent reporting, in line with the recommendations of the Task Force on Climate-related Financial Disclosures.   | <p>Threshold achievement on this measure required Santos equity Scope 1 and 2 emissions intensity &lt;53.4ktCO2e/mmboe.</p> <p>Target achievement on this measure required Santos equity Scope 1 and 2 emissions intensity &lt;48.4ktCO2e/mmboe.</p> <p>Stretch achievement on this measure required Santos equity Scope 1 and 2 emissions intensity &lt;46.0ktCO2e/mmboe.</p> | <p>Santos' equity scope 1 and scope 2 emissions intensity for 2023 calendar year was 52.5 ktCO2e/mmboe further progressing the reduction of scope 1 and scope 2 emissions in line with our Climate Transition Action Plan.</p> <p>The overall achievement of this metric was <b>between Threshold and Target Performance</b>.</p> |        |     |

The overall outcome for **Production** was between threshold and target performance, contributing 22.7 per cent to the total Scorecard outcome.

# Remuneration Report

## continued

| Key performance indicators, measures and rationale |   | Performance requirements  | Achievement  |
|--|---|---|--|
| <b>Financial (25%)</b>                             |   |   |  |
| Unit Production Costs (10%)                        | Included to ensure the Company maintains its cost and efficiency focus for every unit of production.  | Threshold: US\$7.90/boe.<br>Target: US\$7.60/boe.<br>Stretch: equal to or less than US\$7.45/boe.     | Unit production costs excluding Bayu-Undan for 2023 were \$7.61/bbl.<br><br>The overall achievement of this metric was between <b>Threshold and Target</b> . |
| Sustaining Capex (5%)                              | Sustaining Capex represents capital expenditure incurred in the operation of the underlying business. This measure is included to ensure the focused and cost-effective delivery of necessary capital programs to sustain the base business.  | Threshold: US\$1,267m.<br>Target: US\$1,200m.<br>Stretch: equal to or less than US\$1,140m.           | Sustaining Capex over 2023 was US\$1,084 million.<br><br>The overall achievement of this metric was <b>Stretch</b> Performance.                              |
| All-in Free Cash Flow Break Even (FCFBE) (5%)      | The all-in free cash flow break-even is the average annual oil price at which cash flows from operating activities equal investing cash flows, including major growth capital expenditure incurred on growth projects.<br><br>This measure is included to ensure the cost of growth projects is subject to the same disciplined low-cost operating model that the operating business applies.           | Threshold: US\$85.93/bbl.<br>Target: US\$80/bbl.<br>Stretch: US\$75/bbl.                              | All-in FCFBE over 2023 was US\$73.30/bbl.<br><br>The overall achievement of this metric was <b>Stretch</b> Performance.                                      |
| Gearing (5%)                                       | Santos is well positioned to fund growth out of operating cash flow and debt while maintaining gearing levels within a range that is consistent with an investment-grade credit rating. This measure rewards the delivery of strong Free Cash Flow generation from the base business and through the optimisation of the broader asset portfolio through strategically aligned farm outs and disposals. | Threshold: less than 25 per cent.<br>Target: less than 20 per cent.<br>Stretch: less than 15 per cent | Gearing for 2023 was 21.8 per cent<br><br>The overall achievement of this metric was between <b>Threshold and Target</b> Performance.                        |

The overall outcome for **Financial** measures was between Target and Stretch performance, contributing 31.0 per cent to the total Scorecard outcome.

| Backfill, Sustain and Decarbonisation (25%)                            |  |  | Achievement   |
|--|--|--|---|
|  |  |  |   |
| Gas and Liquids backfill and sustain project delivery/activities (15%) | The Gas and Liquids Growth Projects scorecard measures our success on delivering a suite of initiatives across our Gas and Liquids assets. | A scorecard of key Gas and Liquids Project initiatives and project milestones has been set. Delivery of the initiatives contributes to the overall score on this metric. | Santos achieved significant milestones on projects to backfill and sustain core assets. The overall achievement of this metric was <b>between Target and Stretch</b> Performance. |

| Key performance indicators, measures and rationale               | Performance requirements  | Achievement  |
|--|---|--|
| Decarbonisation, Lower Carbon Fuels, Nature Based Projects (10%) | This measure incentivises the delivery of a suite of Decarbonisation, Lower Carbon Fuels and Nature Based Projects. | A scorecard of key Lower Carbon Fuels initiatives that are critical to the Company's significant ambitions to drive sustainable returns in a lower carbon future has been set. Delivery of the initiatives contributes to the overall score on this metric.  |
|  |   | Key achievements in respect to this metric include: <ul style="list-style-type: none"> <li>• FEED entry on GLNG upstream solar.</li> <li>• Achieved compliance coverage for all assets to 2030.</li> <li>• Building a portfolio of projects (with 3 registered in 2023) to meet 10 per cent of Australia's ACCU demand by 2030.</li> <li>• Approvals gained for DPD.</li> </ul> <p>The overall achievement of this metric was between <b>Threshold and Target Performance</b>.</p> |

The overall outcome for **Backfill, Sustain and Decarbonisation** was between target and stretch performance, contributing 28.0 per cent to the total Scorecard outcome.

**Total** The total Company Scorecard outcome for 2023 as a percentage of target was 110.6 per cent (66% of maximum).

### 2023 Scorecard Link to Sustainability and Climate

Sustainability and Climate are key elements of our performance-based remuneration. In 2023, Sustainability accounted for 25 per cent of the Company Scorecard and included Safety, Environment, Cultural Heritage, Community and People related measures. In addition, the production and backfill, sustain and decarbonisation quadrant included climate-related measures that account for 15 per cent weighting. The strong focus on sustainability and climate metrics ensures that the management team are rewarded for delivering outcomes which lead to sustainable returns in the long term and ensure delivery of our climate commitments.

Further details about our sustainability and climate change initiatives can be found in our Sustainability and Climate Report.

### Capping STI outcomes to ensure alignment with shareholder experience

To ensure alignment with the shareholder experience and to make sure awards under the STI Plan are reasonable relative to Free Cash Flow generated, a cap of 5 per cent of the Company's Free Cash Flow applies to the STI pool in any year. The STI pool for 2023 was accommodated well within the 5 per cent of Free Cash Flow cap.

# Remuneration Report

## continued

**Table 4: Senior Executive role specific-KPIs**

Note, some KPIs contain commercially sensitive information that cannot be detailed here.

| Senior Executive | Role-specific KPIs  | Key achievements in 2023  |
|------------------|---|---|
| D Banks          | <ul style="list-style-type: none"> <li>Technical and operations governance across the business</li> <li>Provide capability to deliver Santos' growth program</li> <li>Reserves replacement</li> </ul> | <ul style="list-style-type: none"> <li>Led development and implementation of LCIP across Santos in-bound supply chain.</li> <li>Improved operations governance across the Company delivering historical best reliability performance across several assets.</li> <li>Development and implementation of Santos' first integrated data platform across operations, technical functions and supply chain.</li> <li>Implemented rig move optimisation in Cooper Basin.</li> <li>Portfolio rationalisation and optimisation through capital allocation for 2024 budget.</li> </ul> |
| B Darley         | <ul style="list-style-type: none"> <li>Production, volume and cost</li> <li>Health, safety and environment outcomes</li> <li>Emissions reduction</li> </ul>   | <ul style="list-style-type: none"> <li>Region achieved Top Quartile IOGP LTIR.</li> <li>Drove improvement focus on facility reliability and availability to exceed Region Production Target.</li> <li>Drove focus on unit cost and delivering better than Target for the Region.</li> <li>Papua FEED entry, including signed integration agreements, achieved.</li> <li>Successfully implemented process safety and assurance initiatives across EA &amp; PNG delivering strongest metrics on record.</li> </ul>  |
| A McKinnell      | <ul style="list-style-type: none"> <li>Corporate and operational cost control</li> <li>Balance sheet gearing and capital management outcomes</li> <li>Investor Relation outcomes</li> </ul>           | <ul style="list-style-type: none"> <li>Successful execution of hedging program.</li> <li>Successful completion of the US\$850 million bond transaction in the US dollar 144A/RegS market.</li> <li>Successful execution of on-market share buyback program.</li> </ul>  |
| A Neilson        | <ul style="list-style-type: none"> <li>Commercial management</li> <li>Marketing and trading</li> </ul>  | <ul style="list-style-type: none"> <li>Established carbon credit strategy to support registrations and opportunities in Alaska, Australia and PNG.</li> <li>Implemented effective compliance monitoring framework and systems across all marketing and trading locations.</li> <li>Implemented strategy for the domestic gas business for the introduction of the East Coast Gas Code of Conduct.</li> </ul>  |

For personal use only

## 4.2 2023 STI outcomes

| KMP               | Company Scorecard  | 2023 STI performance  |
|-------------------|--|---|
| CEO               | The CEO's performance is primarily assessed using the Company Scorecard. In determining the CEO's final STI payment for 2023, the Board also considered outcomes outside the Scorecard and the impact of the CEO's personal performance and leadership on five dimensions: corporate activity, growing shareholder value, futureproofing the business, leadership and culture, and stakeholder engagement. | The STI amount for 2023 represents an outcome that is 110.6 per cent of the target amount (66.0% of maximum STI opportunity), which is in line with the Company Scorecard outcome.  |
| Senior Executives | The Company performance result based on the Company Scorecard outcomes outlined above sets the size of the pool. Individual allocations of the pool are then modified to reflect individual performance and demonstration of the Santos Values.  | <p>The 2023 STI outcomes for ongoing Senior Executives ranged from 60 per cent to 73 per cent of their maximum opportunity, depending on their individual performance contribution.</p> <p>Further detail of each individual Senior Executive's outcome is provided in Table 5 below.</p> <p>All Senior Executives had individual KPIs relating to environment, health, safety, culture and leadership. Role-specific KPIs by Senior Executives are set out in Table 4 above.</p> |

Table 5 sets out the individual STI outcomes for Senior Executives in 2023, as a percentage of their STI target and maximum STI opportunity.

**Table 5: Senior Executive 2023 STI outcomes**

|                           | Target<br>2023 STI<br>(% of TFR) | Actual<br>2023 STI<br>(% of TFR) | 2023 STI<br>as a % of<br>maximum | % of<br>maximum<br>STI<br>forfeited | Total STI<br>value<br>A\$ | STI cash<br>A\$ | STI<br>deferred<br>A\$ |
|---------------------------|----------------------------------|----------------------------------|----------------------------------|-------------------------------------|---------------------------|-----------------|------------------------|
| <b>Executive Director</b> |                                  |                                  |                                  |                                     |                           |                 |                        |
| K Gallagher               | 100%                             | 111%                             | 66%                              | 34%                                 | 2,223,060                 | 1,111,530       | 1,111,530              |
| <b>Senior Executives</b>  |                                  |                                  |                                  |                                     |                           |                 |                        |
| D Banks                   | 70%                              | 70%                              | 60%                              | 40%                                 | 570,400                   | 285,200         | 285,200                |
| B Darley                  | 70%                              | 85%                              | 73%                              | 27%                                 | 715,300                   | 357,700         | 357,600                |
| A McKinnell               | 70%                              | 77%                              | 66%                              | 34%                                 | 570,900                   | 285,500         | 285,400                |
| A Neilson                 | 70%                              | 71%                              | 61%                              | 39%                                 | 657,000                   | 328,500         | 328,500                |
| B Woods <sup>1</sup>      | 70%                              | -                                | -                                | 100%                                | -                         | -               | -                      |

<sup>1</sup> Ceased as a KMP from 1 September 2023.

# Remuneration Report continued

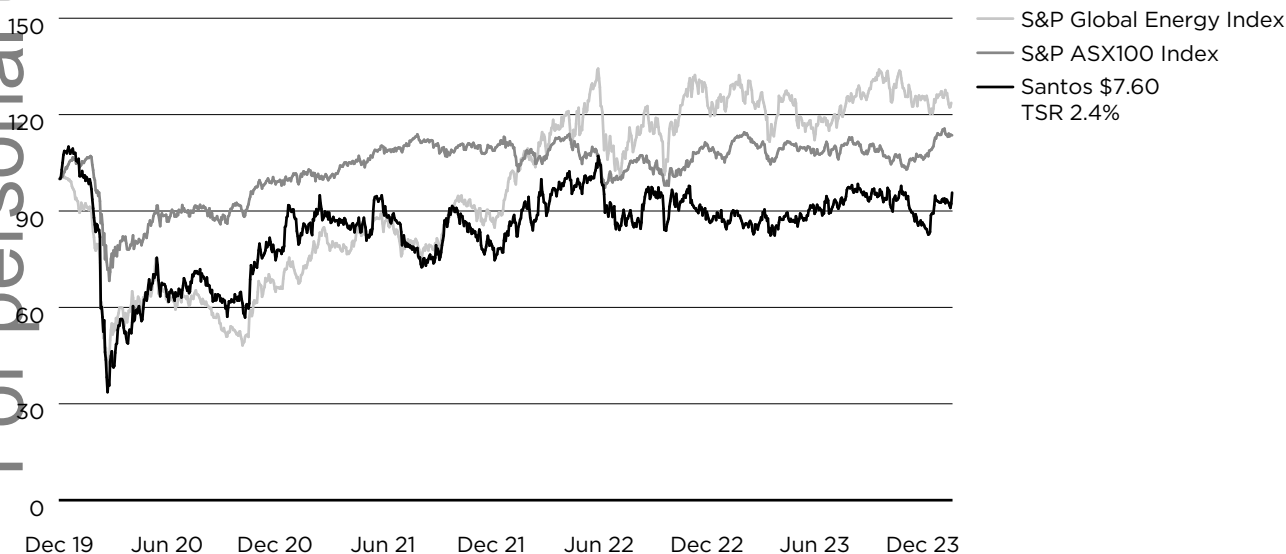
### 4.3 2020 LTI Performance outcomes

The 2020 LTI award was tested at the end of the four-year performance period from 1 January 2020 to 31 December 2023. As a result, 47.1 per cent of the 2020 LTI awards has vested.

The 2020 LTI grant was allocated at a base share price of A\$8.18.

| Performance measures  | Weighting   | Threshold vesting | Full vesting    | Result          | Vesting outcome |
|---|-------------|-------------------|-----------------|-----------------|-----------------|
| Relative TSR measured against constituent members of the ASX100 at the commencement of the performance period                             | 25%         | 51st percentile   | 76th percentile | 36th percentile | 0%              |
| Relative TSR measured against constituent members of the S&P Global 1200 Energy Index (GEI) at the commencement of the performance period | 25%         | 51st percentile   | 76th percentile | 7th percentile  | 0%              |
| Free Cash Flow Breakeven Point (FCFBP)  | 25%         | =US\$40/boe       | <=US\$30/boe    | US\$16.16       | 25%             |
| Return on Average Capital Employed (ROACE) compared with weighted average cost of capital (WACC)  | 25%         | >110% of WACC     | >=140% of WACC  | 133.0%          | 22.1%           |
| <b>Total</b>  | <b>100%</b> |                   |                 |                 | <b>47.1%</b>    |

Chart 3: TSR performance against S&P ASX100 Index and S&P Global 1200 Energy Index



### 4.4 CEO Growth Incentive

#### Achievement in 2023

Following Board review, the following milestone initiatives were noted as having been achieved during 2023:

#### Major growth projects

- Regulatory approval for Dorado Offshore Project Proposal (OPP).
- Extended Reserves coverage for GLNG.

### **Achievements in 2022**

Following Board review, the following milestone initiatives were noted as having been achieved during 2022:

#### *Major growth projects*

- The Board approved the Final Investment Decision for the Pikka Project in August 2022.

#### *Emissions reduction net zero plan and energy transition*

- Achieved 2025 target to reduce operational emissions by 5 per cent in the Cooper Basin and Queensland.

### **Achievements in 2021**

Following Board review, the following milestone initiatives were noted as having been achieved during 2021.

#### *Major growth projects*

- The Board approved the Final Investment Decision for the Barossa Project on 30 March 2021.
- Santos completed the sell-down of 25 per cent interests in both Bayu-Undan and Darwin LNG to SK E&S on 30 April 2021. This sell-down further aligned partner interests in the Barossa Project with those in Bayu-Undan and Darwin LNG.
- On 29 June 2021, Santos announced the launch of front-end engineering and design (FEED) for the Dorado Project in the Bedout Sub-basin, offshore Western Australia. Entering FEED for the Dorado project is a significant milestone and has the project on schedule for a final investment decision around mid-2022. Dorado has high-quality reservoirs making it a very cost-competitive project globally. Dorado is also a very low CO<sub>2</sub> reservoir with approximately 1.5 per cent CO<sub>2</sub>.

#### *Emissions reduction net zero plan and energy transition*

- On 1 November 2021, Santos and joint venture partner Beach Energy announced the final investment decision to proceed with Santos' A\$210 million Moomba CCS project. Moomba CCS will be one of the biggest CCS projects in the world and will safely and permanently store 1.7 million tonnes of carbon dioxide per year in the same reservoirs that held oil and gas in place for tens of millions of years. The decision followed Santos' successful registration of the Moomba CCS project with the Clean Energy Regulator. The Clean Energy Regulator's CCS method provides a crediting period of 25 years, over which period the project will qualify for Australian Carbon Credit Units for emissions reduction from Moomba CCS.

Achievement of these milestones are key enablers on the critical path to delivery of the overall performance goals in the Growth Projects Incentive.

All awards remain subject to forfeiture if the CEO resigns from his employment prior to 31 December 2025, unless otherwise agreed by the Board.

### **4.5 Realised remuneration**

Table 6 shows realised remuneration for the CEO and Senior Executives in 2023 and 2022.

Realised remuneration differs from statutory remuneration, reported in Table 9, and other statutory tables that are prepared in accordance with the Corporations Act and Accounting Standards. This requires a value to be placed on share-based payments at the time of grant, and to be reported as remuneration, even though the CEO and Senior Executives may ultimately not realise any actual value from the share-based payments.

The Realised remuneration table is shown in Australian dollars (the currency in which remuneration is paid), whereas, the statutory tables are shown in US dollars, which is the Company's reporting currency. Showing remuneration in Australian dollars removes the impact of exchange rate movements.

Realised remuneration has been calculated as:

- TFR paid in the year
- cash STI awards earned in respect of performance for the year (albeit paid after the end of the year)
- deferred STI awards from prior years that vested in the year
- LTI SARs that were tested at 31 December in the year.

Vesting deferred STI awards and SARs are valued at the closing share price on 31 December of the respective year. Termination payments and leave movements are not included in Table 6.

# Remuneration Report

## continued

**Table 6: Realised remuneration (non-IFRS and non-audited)**

|                           | Year | TFR <sup>1</sup><br>A\$ | Cash STI <sup>2</sup><br>A\$ | Deferred<br>STI that<br>vested in<br>the year <sup>3</sup><br>A\$ | LTI <sup>4</sup><br>A\$ | Other<br>vested<br>grants <sup>5</sup><br>A\$ | Other <sup>6</sup><br>A\$ | Total<br>A\$ |
|---------------------------|------|-------------------------|------------------------------|---|-------------------------|---|---------------------------|--------------|
| <b>Executive Director</b> |      |                         |                              |   |                         |   |                           |              |
| K Gallagher               | 2023 | 2,010,000               | 1,161,780                    | 1,641,380   | 1,583,240               | 7,736   | 10,190                    | 6,414,326    |
|                           | 2022 | 2,010,000               | 1,068,315                    | 1,413,884   | 2,551,879               | -   | 12,377                    | 7,056,455    |
| <b>Senior Executives</b>  |      |                         |                              |   |                         |   |                           |              |
| D Banks                   | 2023 | 818,750                 | 285,200                      | 434,317   | 328,198                 | 7,736   | 5,341                     | 1,879,542    |
|                           | 2022 | 800,000                 | 267,900                      | 352,780   | 499,200                 | -   | 6,188                     | 1,926,068    |
| B Darley                  | 2023 | 840,000                 | 357,700                      | 432,030   | 367,582                 | 7,736   | 34,837                    | 2,039,885    |
|                           | 2022 | 840,000                 | 296,900                      | 399,133   | 584,430                 | -   | 3,164                     | 2,123,627    |
| A McKinnell               | 2023 | 737,500                 | 310,000                      | 284,004   | 226,457                 | -   | 5,228                     | 1,563,189    |
|                           | 2022 | 700,000                 | 260,400                      | 218,641   | -                       | -   | 5,120                     | 1,184,161    |
| A Neilson                 | 2023 | 922,500                 | 357,500                      | 553,675   | 403,682                 | 7,736   | 24,460                    | 2,269,553    |
|                           | 2022 | 922,500                 | 308,900                      | 504,127   | 591,913                 | -   | -                         | 2,327,440    |
| B Woods <sup>7</sup>      | 2023 | 547,785                 | 25,900                       | -   | -                       | 7,736   | 3,463                     | 584,884      |
|                           | 2022 | 815,625                 | 276,200                      | 365,311   | 534,857                 | -   | 6,188                     | 1,998,181    |

<sup>1</sup> TFR comprises base salary and superannuation. The amounts shown here are actual received TFR. These amounts are pro-rated amounts for the period that Executives were in KMP roles.

<sup>2</sup> The 'Cash STI' column reflects the 50 per cent of the STI award for 2023 performance for continuing Executives that will be paid in cash. The remaining 50 per cent will be awarded as equity restricted for two years. This also includes full or partial payment made to K Gallagher, A McKinnell, A Neilson and B Woods in relation to the 2022 withheld Environmental KPI. D Banks and B Darley forfeited 100% of their payment.

<sup>3</sup> The deferred restricted equity from the 2021 STI award that vested on 31 December 2023, at a closing share price of A\$7.60.

<sup>4</sup> The 2020 LTI was tested at the end of its performance period on 31 December 2023 and 47.1 per cent of awards vested. The value shown in the table is based on the closing share price on 29 December 2023 of A\$7.60. For the value of share-based payments calculated in accordance with the Accounting Standards, see Table 9 *Statutory Executive KMP remuneration details* on page 62.

<sup>5</sup> 'Other vested grants' includes vested ShareMatch 2020 SARs and Dividend Equivalent Shares.

<sup>6</sup> 'Other' is made up of ad hoc payments treated as remuneration, such as assignment and mobilisation allowances and other non-monetary benefits.

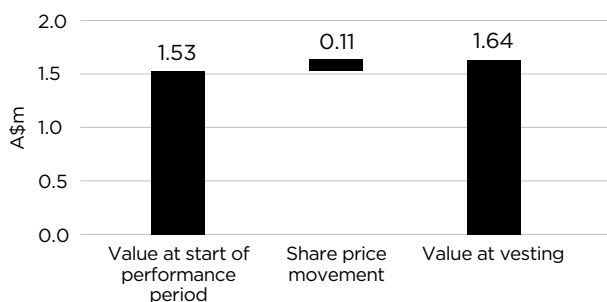
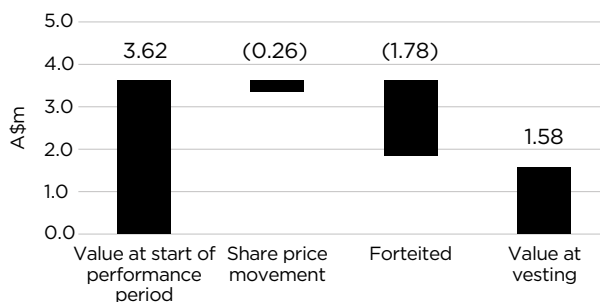
<sup>7</sup> Ceased as a KMP from 1 September 2023.

### Notes on Mr Gallagher's realised remuneration for 2023

Mr Gallagher's realised remuneration for 2023 included the following at-risk performance related elements:

- The cash component of Mr Gallagher's STI award based on 2023 performance.
- The value of Mr Gallagher's deferred STI award from 2021, which vested on 31 December 2023.
- The value of Mr Gallagher's Long-Term Incentive award from 2020, which was tested at 31 December 2023.

As noted above, the CEO was awarded a cash STI for 2023 of A\$1,111,530, plus A\$50,250 for the 2022 withheld Environmental KPI. The basis for the 2023 cash STI is described in section 4.1.

**Chart 4: Realised value of Mr Gallagher's Deferred 2021 STI**

**Chart 5: Realised value of Mr Gallagher's 2020 LTI**


Mr Gallagher's 2020 LTI allocation had a face value of A\$3.62 million at the start of the performance period. The Santos share price depreciated 7.09 per cent between the start of the performance period and vesting. The value based on the closing share price on the last trading day of the year ending 2023 of A\$7.60 was A\$3.36 million. The vesting outcome of the 2020 LTI was 47.1 per cent and the value of the final vesting award at 31 December 2023 was A\$1.58 million.

## 5. INCENTIVE PLAN OPERATION

### 5.1 Short-Term Incentive

The STI framework aligns Executive interests with the delivery of the operating model and the Company's challenging short-term operational and financial goals for the year. Goals are chosen to drive outcomes and behaviours that support safe operations and the achievement of the business outcomes that contribute to the delivery of long-term growth in shareholder value.

| Element                 | Description   |
|-------------------------|---|
| Performance period      | 1 year (1 January to 31 December)   |
| Performance measures    | <p>The Company's annual performance is assessed using the Company Scorecard. The Scorecard contains a balance of challenging financial and operational KPIs that support the execution of the business strategy and drive business performance. In 2023, Scorecard KPIs covered a range of areas including production, operating efficiency, safety, backfill and sustain, decarbonisation and culture.</p> <p>The measures include lagging indicators to assess the Company's past performance, as well as forward-looking indicators to ensure the Company is positioning itself effectively for future growth. The Board believes this Scorecard is balanced and focuses the CEO and Senior Executives on achieving the key outcomes necessary to deliver stronger returns to shareholders.</p>  |
| STI pool                | The STI pool for each performance year is set by reference to the Company Scorecard result. The Scorecard result is generally applied as a percentage of the target pool size (subject to the application of any Board discretion).   |
| Gateway and cap         | <p>The STI award is subject to a <b>Free Cash Flow gate</b> that requires the Company to be Free Cash Flow positive for an STI award to be made, regardless of performance against all other KPIs. This is aligned with the Company's position to its shareholders under the Dividend Policy, which is to deliver strong cash flows through the oil price cycle.</p> <p>To provide further alignment with the shareholder experience and to ensure awards under the STI Plan are reasonable relative to Free Cash Flow generated, <b>a cap of 5 per cent</b> of the Company's Free Cash Flow (excluding growth capex) is applied to the STI pool in any year.</p>   |
| Performance and vesting | <p>The <b>Company Scorecard</b> is composed of a range of KPIs with set threshold, target and stretch goals agreed with the Board at the start of the performance year. The relative importance of each KPI is determined and assigned a proportionate weighting of the total Scorecard result.</p> <p>Each KPI receives a percentage score relative to target performance, as follows:</p> <ul style="list-style-type: none"> <li>• 0 per cent for performance below Threshold</li> <li>• 67-100 per cent for performance between Threshold and Target</li> <li>• 100-167 per cent for performance between Target and Stretch</li> <li>• 167 per cent for performance at or above Stretch</li> </ul> <p>The KPI weightings are then applied to these scores to derive a rating for each KPI. The overall Scorecard result is a weighted average of KPI scores.</p> <p>The Scorecard has a maximum result of 167 per cent of target. This maximum result can only be achieved for exceptional Company performance. The Board believes the above method of assessment is rigorous and provides a balanced assessment of the Company's performance.</p> <p>The People, Remuneration and Culture Committee formally assesses the Company's performance against the overall Scorecard at the end of each financial year, and this forms the basis of a recommendation to the Board.</p> <p>The Board assesses the CEO's performance and determines his STI award. The CEO assesses Senior Executive performance and determines STI award proposals that are then formally endorsed by the Board and the People, Remuneration and Culture Committee.</p> |
| Award and deferral      | Half (50 per cent) of STIs provided to Senior Executives are delivered in cash in March following the end of the performance year. The remaining half (50 per cent) is provided as deferred equity (in the form of Restricted Shares), restricted for two years and subject to a service condition during this time. Deferral provides increased alignment with shareholders and encourages longer-term thinking given the equity exposure.   |
| Forfeiture and clawback | Deferred STI is forfeited if the Executive leaves the Company during the restriction period due to resignation or summary dismissal (including for fraud or misconduct). STI awards are also subject to clawback (see section 5.4 for further information).   |
| Dividends               | Dividends are payable during the restriction period on Restricted Shares awarded under the STI.   |

# Remuneration Report

## continued

### 5.2 Long-Term Incentive

The LTI aligns the interests of Senior Executives with the creation of long-term shareholder value.

The relative TSR performance criteria provide for vesting when there are strong shareholder returns against relevant peer groups. The Free Cash Flow Breakeven Point (FCFBP) and Return on Average Capital Employed (ROACE) measures are achieved when the Company demonstrates underlying operational efficiency that generates Free Cash Flow throughout the oil price cycle and disciplined use of capital to generate shareholder returns over a four-year period.

| Element              | Description   |   |                      |                           |     |   |   |     |  |   |     |  |  |
|----------------------|---|---|----------------------|---------------------------|-----|---|---|-----|--|---|-----|--|--|
| LTI grant            | <p>LTI grants are based on a set percentage of the Executive's TFR allocated on a face value basis (based on the closing share price on 31 December of the prior year) and provided in the form of Share Acquisition Rights (SARs). SARs are a conditional entitlement to a fully paid ordinary share at zero price, subject to satisfaction of the relevant performance conditions.</p> <p>If SARs vest, shares are automatically allocated to the Executive. Nothing is payable by Executives if SARs vest. Trading in these shares is subject to compliance with the Company's Securities Dealing Policy and the Minimum Shareholding Requirement.</p> <p>The Board has discretion to settle the value of vesting SARs in cash.</p>  |   |                      |                           |     |   |   |     |  |   |     |  |  |
| Performance period   | SARs have a four-year performance period. This period represents an appropriate balance between providing a genuine and foreseeable incentive to Senior Executives and fostering a long-term view of shareholder interests.   |   |                      |                           |     |   |   |     |  |   |     |  |  |
| Performance measures | <p>The Long-Term Incentive Plan is measured against four equally weighted performance measures:</p> <table border="1"> <thead> <tr> <th>Weighting</th> <th>Performance measures</th> <th>Description and rationale</th> </tr> </thead> <tbody> <tr> <td>25%</td> <td>Relative TSR measured against constituent members of the ASX100 at the commencement of the performance period</td> <td> <p>The calculation of TSR takes into consideration share price growth and dividend yield and is, therefore, a robust and objective measure of shareholder returns.</p> <p>TSR continues to effectively align the interests of individual Senior Executives with that of the Company's shareholders by motivating Senior Executives to achieve superior shareholder outcomes relative to Santos' competitors for investor capital and its energy sector peers.</p> </td> </tr> <tr> <td>25%</td> <td>Free Cash Flow Breakeven Point (FCFBP)</td> <td>FCFBP is the US\$ oil price at which cash flows from operating activities equal cash flows from investing activities. As the aim of this performance hurdle is to measure the performance of the underlying business, the Board has discretion to adjust FCFBP for individual material items including asset acquisitions and disposals that may otherwise distort the measure.</td> </tr> <tr> <td>25%</td> <td>Return on Average Capital Employed (ROACE) compared with weighted average cost of capital (WACC)</td> <td> <p>ROACE is measured as the underlying earnings before interest and tax (EBIT) divided by the average capital employed, being shareholders' equity plus net debt, as published in the Company's financial statements.</p> <p>The use of ROACE as a performance measure aligns Senior Executives with shareholder interest by focusing on the efficient and disciplined use of capital to generate shareholder returns.</p> </td> </tr> </tbody> </table> | Weighting   | Performance measures | Description and rationale | 25% | Relative TSR measured against constituent members of the ASX100 at the commencement of the performance period | <p>The calculation of TSR takes into consideration share price growth and dividend yield and is, therefore, a robust and objective measure of shareholder returns.</p> <p>TSR continues to effectively align the interests of individual Senior Executives with that of the Company's shareholders by motivating Senior Executives to achieve superior shareholder outcomes relative to Santos' competitors for investor capital and its energy sector peers.</p> | 25% | Free Cash Flow Breakeven Point (FCFBP) | FCFBP is the US\$ oil price at which cash flows from operating activities equal cash flows from investing activities. As the aim of this performance hurdle is to measure the performance of the underlying business, the Board has discretion to adjust FCFBP for individual material items including asset acquisitions and disposals that may otherwise distort the measure. | 25% | Return on Average Capital Employed (ROACE) compared with weighted average cost of capital (WACC) | <p>ROACE is measured as the underlying earnings before interest and tax (EBIT) divided by the average capital employed, being shareholders' equity plus net debt, as published in the Company's financial statements.</p> <p>The use of ROACE as a performance measure aligns Senior Executives with shareholder interest by focusing on the efficient and disciplined use of capital to generate shareholder returns.</p> |
| Weighting            | Performance measures  | Description and rationale   |                      |                           |     |   |   |     |  |   |     |  |  |
| 25%                  | Relative TSR measured against constituent members of the ASX100 at the commencement of the performance period   | <p>The calculation of TSR takes into consideration share price growth and dividend yield and is, therefore, a robust and objective measure of shareholder returns.</p> <p>TSR continues to effectively align the interests of individual Senior Executives with that of the Company's shareholders by motivating Senior Executives to achieve superior shareholder outcomes relative to Santos' competitors for investor capital and its energy sector peers.</p> |                      |                           |     |   |   |     |  |   |     |  |  |
| 25%                  | Free Cash Flow Breakeven Point (FCFBP)  | FCFBP is the US\$ oil price at which cash flows from operating activities equal cash flows from investing activities. As the aim of this performance hurdle is to measure the performance of the underlying business, the Board has discretion to adjust FCFBP for individual material items including asset acquisitions and disposals that may otherwise distort the measure.   |                      |                           |     |   |   |     |  |   |     |  |  |
| 25%                  | Return on Average Capital Employed (ROACE) compared with weighted average cost of capital (WACC)  | <p>ROACE is measured as the underlying earnings before interest and tax (EBIT) divided by the average capital employed, being shareholders' equity plus net debt, as published in the Company's financial statements.</p> <p>The use of ROACE as a performance measure aligns Senior Executives with shareholder interest by focusing on the efficient and disciplined use of capital to generate shareholder returns.</p>  |                      |                           |     |   |   |     |  |   |     |  |  |

| Element   | Description   |                        |                        |                       |    |                 |     |   |  |                           |      |       |                        |                  |    |                     |     |   |  |                              |      |                          |                        |                              |    |                                   |     |   |  |                              |      |
|---|---|------------------------|------------------------|-----------------------|----|-----------------|-----|---|--|---------------------------|------|-------|------------------------|------------------|----|---------------------|-----|---|--|------------------------------|------|--------------------------|------------------------|------------------------------|----|-----------------------------------|-----|---|--|------------------------------|------|
| Vesting conditions                              | <p>The vesting scales set out in the following tables apply to both the CEO's and Senior Executives' LTI performance grants. SARs that do not vest upon testing of the performance condition lapse.</p> <p><b>Relative TSR against the ASX100 and S&amp;P GEI</b></p> <table border="1"> <thead> <tr> <th>TSR percentile ranking</th> <th>% of component vesting</th> </tr> </thead> <tbody> <tr> <td>Below 51st percentile</td> <td>0%</td> </tr> <tr> <td>51st percentile</td> <td>50%</td> </tr> <tr> <td colspan="2" style="text-align: center;">Straight line pro-rata vesting in between</td> </tr> <tr> <td>76th percentile and above</td> <td>100%</td> </tr> </tbody> </table> <p><b>Free Cash Flow Breakeven Point (FCFBP)</b></p> <table border="1"> <thead> <tr> <th>FCFBP</th> <th>% of component vesting</th> </tr> </thead> <tbody> <tr> <td>Above US\$40/bbl</td> <td>0%</td> </tr> <tr> <td>Equal to US\$40/bbl</td> <td>50%</td> </tr> <tr> <td colspan="2" style="text-align: center;">Straight line pro-rata vesting in between</td> </tr> <tr> <td>Equal to or below US\$30/bbl</td> <td>100%</td> </tr> </tbody> </table> <p>Core to Santos' strategy has been the establishment of a disciplined low-cost operating model that delivers strong cash flows through the oil price cycle. Free Cash Flow breakeven is the average annual oil price at which cash flows from operating activities equal investing cash flows (net of costs of acquisitions and disposals and major growth capital expenditure less lease liability payments). FCFBP is a key metric for Santos and it is, therefore, critical for it to form part of the Long-Term Incentive performance assessment.</p> <p>When the FCFBP hurdle was introduced in 2016, Santos' FCFBP was approximately US\$50/bbl. Over time, targets have progressively been set at more challenging levels.</p> <p>In 2020, the stretch target was made harder to achieve by lowering it from US\$35/bbl to US\$30/bbl, and in 2021 it was lowered again to US\$25/bbl. In 2022, the threshold was made harder to achieve by lowering it from US\$40/bbl to US\$35/bbl despite increasing cost pressures across the business.</p> <p><b>Return On Average Capital Employed (ROACE)</b></p> <table border="1"> <thead> <tr> <th>ROACE percentile ranking</th> <th>% of component vesting</th> </tr> </thead> <tbody> <tr> <td>Santos ROACE &lt;= 110% of WACC</td> <td>0%</td> </tr> <tr> <td>Santos ROACE &gt; 110% of WACC then:</td> <td>50%</td> </tr> <tr> <td colspan="2" style="text-align: center;">Straight line pro-rata vesting in between</td> </tr> <tr> <td>Santos ROACE &gt;= 140% of WACC</td> <td>100%</td> </tr> </tbody> </table> <p>Performance on all measures are externally verified. The Board has discretion to adjust the result on non-market measures based on the agreed methodology.</p> | TSR percentile ranking | % of component vesting | Below 51st percentile | 0% | 51st percentile | 50% | Straight line pro-rata vesting in between |  | 76th percentile and above | 100% | FCFBP | % of component vesting | Above US\$40/bbl | 0% | Equal to US\$40/bbl | 50% | Straight line pro-rata vesting in between |  | Equal to or below US\$30/bbl | 100% | ROACE percentile ranking | % of component vesting | Santos ROACE <= 110% of WACC | 0% | Santos ROACE > 110% of WACC then: | 50% | Straight line pro-rata vesting in between |  | Santos ROACE >= 140% of WACC | 100% |
| TSR percentile ranking                          | % of component vesting  |                        |                        |                       |    |                 |     |   |  |                           |      |       |                        |                  |    |                     |     |   |  |                              |      |                          |                        |                              |    |                                   |     |   |  |                              |      |
| Below 51st percentile                           | 0%  |                        |                        |                       |    |                 |     |   |  |                           |      |       |                        |                  |    |                     |     |   |  |                              |      |                          |                        |                              |    |                                   |     |   |  |                              |      |
| 51st percentile                                 | 50%   |                        |                        |                       |    |                 |     |   |  |                           |      |       |                        |                  |    |                     |     |   |  |                              |      |                          |                        |                              |    |                                   |     |   |  |                              |      |
| Straight line pro-rata vesting in between       |   |                        |                        |                       |    |                 |     |   |  |                           |      |       |                        |                  |    |                     |     |   |  |                              |      |                          |                        |                              |    |                                   |     |   |  |                              |      |
| 76th percentile and above                       | 100%  |                        |                        |                       |    |                 |     |   |  |                           |      |       |                        |                  |    |                     |     |   |  |                              |      |                          |                        |                              |    |                                   |     |   |  |                              |      |
| FCFBP   | % of component vesting  |                        |                        |                       |    |                 |     |   |  |                           |      |       |                        |                  |    |                     |     |   |  |                              |      |                          |                        |                              |    |                                   |     |   |  |                              |      |
| Above US\$40/bbl                                | 0%  |                        |                        |                       |    |                 |     |   |  |                           |      |       |                        |                  |    |                     |     |   |  |                              |      |                          |                        |                              |    |                                   |     |   |  |                              |      |
| Equal to US\$40/bbl                             | 50%   |                        |                        |                       |    |                 |     |   |  |                           |      |       |                        |                  |    |                     |     |   |  |                              |      |                          |                        |                              |    |                                   |     |   |  |                              |      |
| Straight line pro-rata vesting in between       |   |                        |                        |                       |    |                 |     |   |  |                           |      |       |                        |                  |    |                     |     |   |  |                              |      |                          |                        |                              |    |                                   |     |   |  |                              |      |
| Equal to or below US\$30/bbl                    | 100%  |                        |                        |                       |    |                 |     |   |  |                           |      |       |                        |                  |    |                     |     |   |  |                              |      |                          |                        |                              |    |                                   |     |   |  |                              |      |
| ROACE percentile ranking                        | % of component vesting  |                        |                        |                       |    |                 |     |   |  |                           |      |       |                        |                  |    |                     |     |   |  |                              |      |                          |                        |                              |    |                                   |     |   |  |                              |      |
| Santos ROACE <= 110% of WACC                    | 0%  |                        |                        |                       |    |                 |     |   |  |                           |      |       |                        |                  |    |                     |     |   |  |                              |      |                          |                        |                              |    |                                   |     |   |  |                              |      |
| Santos ROACE > 110% of WACC then:               | 50%   |                        |                        |                       |    |                 |     |   |  |                           |      |       |                        |                  |    |                     |     |   |  |                              |      |                          |                        |                              |    |                                   |     |   |  |                              |      |
| Straight line pro-rata vesting in between       |   |                        |                        |                       |    |                 |     |   |  |                           |      |       |                        |                  |    |                     |     |   |  |                              |      |                          |                        |                              |    |                                   |     |   |  |                              |      |
| Santos ROACE >= 140% of WACC                    | 100%  |                        |                        |                       |    |                 |     |   |  |                           |      |       |                        |                  |    |                     |     |   |  |                              |      |                          |                        |                              |    |                                   |     |   |  |                              |      |
| Re-testing                                      | There is no re-testing of the performance condition.  |                        |                        |                       |    |                 |     |   |  |                           |      |       |                        |                  |    |                     |     |   |  |                              |      |                          |                        |                              |    |                                   |     |   |  |                              |      |
| Forfeiture and clawback                         | The LTI is forfeited if the Executive leaves the Company during the vesting period due to resignation or summary dismissal (including for fraud or misconduct). LTI awards are also subject to clawback (see section 5.4 for further information).  |                        |                        |                       |    |                 |     |   |  |                           |      |       |                        |                  |    |                     |     |   |  |                              |      |                          |                        |                              |    |                                   |     |   |  |                              |      |
| Dividends and Dividend Equivalent Payment (DEP) | <p>Dividends are not payable on SARs during the LTI performance period.</p> <p>The DEP is not payable until the end of the performance period and is only payable on SARs that vest in accordance with performance outcomes.</p> <p>The provision of a notional dividend entitlement on awards is entirely consistent with using the face value of Santos shares in the calculation of individual Long-Term Incentive awards. No dividends are provided in relation to SARs that do not vest, as is common practice among ASX companies.</p> <p>The DEP is not payable on SARs that lapse or are forfeited (see section 5.4 for further information).</p>   |                        |                        |                       |    |                 |     |   |  |                           |      |       |                        |                  |    |                     |     |   |  |                              |      |                          |                        |                              |    |                                   |     |   |  |                              |      |

# Remuneration Report

## continued

### 5.3 CEO Growth Incentive

In April 2021, the Board agreed to provide the CEO a one-off Growth Projects Incentive to reward Mr Gallagher for the successful delivery of Santos' major growth projects and energy transition strategy to 31 December 2025. Mr Gallagher is well-recognised as one of Australia's leading chief executives with a proven track record of delivering for shareholders.

Santos is moving into a growth phase with significant major growth projects including Barossa, Dorado, Moomba CCS, Narrabri and Pikka Phase 1 underway. Santos is leading the energy transition to lower carbon fuels and has a clear plan targeting net-zero scope 1 and scope 2 equity emissions by 2040, and our vision is strongly supported by investors and other stakeholders. Mr Gallagher is uniquely placed to lead Santos through this transition.

This offer recognises the unique value that Mr Gallagher brings to Santos and the significant role he will play in leading and driving delivery of the major growth projects through to the end of 2025. The projects are a critical part of Santos' strategy and vision, which Mr Gallagher has designed and led since joining Santos. Achievement of these goals will accelerate and strengthen the transition to a lower-carbon future enabling more effective realisation of sustainable growth and shareholder returns with longer-term profitability.

| Element                      | Description  |                                      |  |
|------------------------------|--|--------------------------------------|--|
| CEO Growth Incentive Grant   | The Growth Projects Incentive was provided wholly in the form of 847,458 SARs granted under the Santos Employee Equity Incentive Plan. This was calculated by dividing the maximum award quantum of A\$6 million by the volume weighted average price of Santos shares for the five trading days up to, and including, 9 April 2021 of A\$7.08.  |                                      |  |
| Performance period           | 5-year performance period (1 January 2021 to 31 December 2025)   |                                      |  |
| Performance measures         | The underlying performance conditions of the Growth Projects Incentive are commercially sensitive, and therefore, only a high-level overview of the deliverables and milestones has been provided below. A more detailed description of achievements will be provided each year in the Remuneration Report on a retrospective basis, as seen in section 4.4.   |                                      |  |
|                              | <b>Deliverables</b>  | <b>Allocation (% of total award)</b> | <b>Targets</b>   |
|                              | Major growth projects  | 60%                                  | Initiatives related to the delivery of: <ul style="list-style-type: none"> <li>the Barossa Project</li> <li>the Dorado and/or Pikka Project</li> <li>developing backfill resources to maximise ongoing utilisation and future expansion of existing facilities.</li> </ul>   |
|                              | Emissions reduction, net-zero plan and energy transition   | 40%                                  | Initiatives related to the delivery of: <ul style="list-style-type: none"> <li>CCS Operational targets</li> <li>progress towards net-zero Scope 1 and 2 operations emissions</li> <li>new energy business development which supports energy transition</li> <li>achieve significant progress on a commercial scale hydrogen or downstream lower carbon fuels project.</li> </ul> |
|                              | The Board considers that the 40 per cent weighting to emissions, net-zero and energy transition significantly increases the exposure of the CEO's remuneration to climate change measures.   |                                      |  |
| Progressive assessment       | The CEO growth incentive comprises milestones and initiatives to be achieved over the five years to 31 December 2025.<br><br>The Board reviews performance annually as part of the CEO's performance assessment. Achievement of initiatives over the five calendar year performance period (2021–2025) allows success to be 'locked in' along the way, noting that any award is subject to the final performance assessment. There is no re-testing of this award. |                                      |  |
| Final performance assessment | The SARs are at-risk and vesting will be determined following an assessment of delivery against strict performance conditions related to growth projects and emissions reduction and energy transition deliverables, as detailed in the Performance measures section of this table.  |                                      |  |

| Element   | Description   |
|---|---|
| Vesting   | <p>Following this assessment, if the SARs vest, shares are automatically allocated to Mr Gallagher. Nothing is payable by Mr Gallagher to the Company if SARs vest.</p> <p>While any vesting awards will not be subject to a further restriction period post vesting, Mr Gallagher is required to retain a minimum shareholding of approximately three times his annual Total Fixed Remuneration. Trading in shares is subject to compliance with the Company's Securities Dealing Policy. Mr Gallagher also participates in deferred STI and LTI, which are provided in equity and that provide ongoing alignment with shareholders.</p> |
| Termination and forfeiture                      | All awards remain subject to forfeiture if the CEO resigns from his employment prior to 31 December 2025, unless agreed by the Board.   |
| Dividends and Dividend Equivalent Payment (DEP) | <p>Dividends are not payable on SARs during the Growth Incentive performance period.</p> <p>The DEP is not payable until the end of the performance period and is only payable on SARs that vest in accordance with performance outcomes. The DEP is not payable on SARs that lapse or are forfeited (see Section 5.4 for further information).</p>   |

#### 5.4 General terms applying to equity awards

| Element  | Description  |
|--|--|
| Award allocation                               | Awards are allocated using a face value approach - that is using the full Santos share price. No discount is applied to reflect the probability of vesting or to reflect dividends forgone over the vesting period. As noted below, a Dividend Equivalent Payment is payable on Share Acquisition Rights that satisfy their vesting conditions.  |
| Treatment on termination and change of control | <p>Generally, if an Executive resigns or is summarily dismissed, their unvested SARs will lapse and Restricted Shares are forfeited. In all other circumstances (including death, total and permanent disability, redundancy and termination by mutual agreement), unvested SARs and Restricted Shares remain on foot and will vest or lapse in accordance with their original terms, unless the Board determines otherwise.</p> <p>Where there is a change in control, the Board may determine whether, and the extent to which, SARs may vest and Restricted Shares released.</p>  |
| Mallus/clawback                                | <p>The share plan rules give the Company the discretion to lapse or forfeit unvested equity awards under the STI or LTI programs, and claw back any vested shares or cash paid in certain circumstances.</p> <p>These circumstances include dishonest or fraudulent conduct, breach of material obligations, miscalculation or error, a material misstatement or omission in the accounts of a Group company or events that require re-statement of the Group's financial accounts in circumstances where an LTI or deferred STI award would not otherwise have been granted or would not have vested. This is in addition to any rights the Company has under the plan rules and general legal principles to seek to recover payments made in error.</p>  |
| Securities hedging                             | Under the Company's Securities Dealing Policy, Directors, Executives and employees cannot enter into hedging or other financial arrangements that operate to limit the economic risk associated with holding Santos securities prior to the vesting of those securities, or while they are subject to a holding lock or restriction on dealing.  |
| Minimum Shareholding Requirement               | <p>The Company's Minimum Shareholding Requirement requires the CEO and Senior Executives to build, over a five-year period and then maintain, a minimum shareholding of Santos shares. For the CEO this is approximately three times annual Total Fixed Remuneration (TFR) and for Senior Executives it is approximately one and a half times the average TFR. These levels of minimum shareholdings are significant compared to typical market practice. They ensure ongoing alignment with shareholders by requiring the CEO and Senior Executives to hold shares beyond vesting until the minimum holding is achieved.</p> <p>The Minimum Shareholding Policy does allow the CEO and Senior Executives to sell shares to manage arising tax liabilities that occur on the vesting of awards. Disposals to manage tax liabilities are encouraged to occur as closely as possible to the end of the deferred taxing point for the relevant award.</p> |
| Dividend Equivalent Payment (DEP)              | Share Acquisition Rights (SARs) are eligible for a cash payment, or the equivalent value in shares, equal to the dividend amount that would have been earned on the underlying shares that ultimately vest to the participant. The provision of a notional dividend entitlement on equity awards is entirely consistent with using the face value of Santos shares in the calculation of individual awards. The DEP is made to participants once the SARs vest into restricted or ordinary shares. No DEP is made in respect to SARs that lapse or are forfeited.  |

# Remuneration Report continued

## 6. KEY TERMS OF EMPLOYMENT CONTRACTS FOR EXECUTIVE KMP

The main terms of employment contracts for Executive KMP are set out in Table 7.

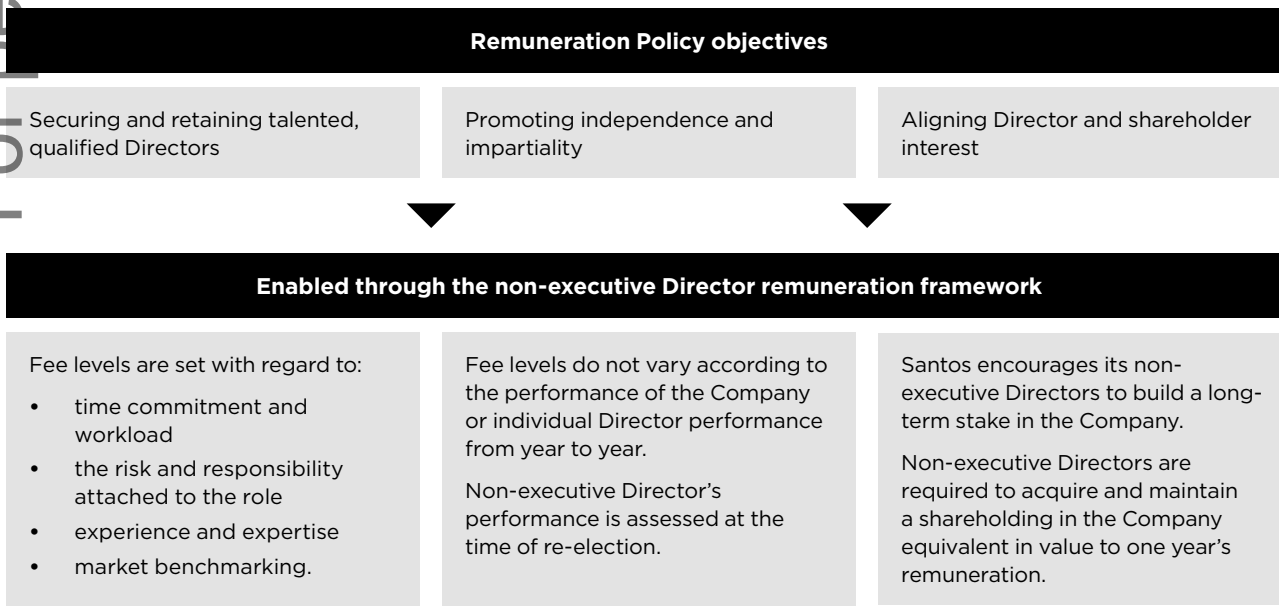
**Table 7: Executive KMP contract terms**

|   | Contract duration | Notice period-Company | Notice period-Individual |
|---|-------------------|-----------------------|--------------------------|
| K Gallagher   | Ongoing           | 12 months             | 12 months                |
| <b>Termination provision</b>  |                   |                       |                          |
| Employment may be ended immediately in certain circumstances including misconduct, incapacity and mutual agreement, or in the event of a fundamental change in the CEO's role or responsibility.  |                   |                       |                          |
| The Company may elect to pay the CEO in lieu of any unserved notice period. If termination is by mutual agreement the CEO will receive a payment of A\$1.5m.  |                   |                       |                          |
| In the case of death, incapacity or fundamental change the CEO is entitled to a payment equivalent to 12 months' base salary.   |                   |                       |                          |
| Other KMP   | Ongoing           | 6 months              | 6 months                 |
| <b>Termination provision</b>  |                   |                       |                          |
| In a company-initiated termination, the Company may make a payment in lieu of notice equivalent to the TFR that the Senior Executive would have received over the notice period. All Senior Executives' service agreements may be terminated immediately for cause whereupon no payments in lieu of notice of other termination payments are payable under the agreement. |                   |                       |                          |

## 7. NON-EXECUTIVE DIRECTOR REMUNERATION

### Remuneration Policy

The key objectives of Santos' non-executive Director Remuneration Policy and how these are implemented through the Company's remuneration framework are as follows:



Under the Minimum Shareholding Requirement, non-executive Directors must acquire (over a four-year period) and maintain a shareholding in the Company equal in value to at least one year's remuneration (base fee and committee fees).

### Maximum aggregate amount

Total fees paid to all non-executive Directors in a year, including Board Committee fees, must not exceed A\$3,500,000, being the amount approved by shareholders at the 2022 AGM.

### Remuneration

Fees paid to non-executive Directors are reviewed periodically and are fixed by the Board. Non-executive Director fees were last increased effective 1 January 2022. During 2023, the Board reviewed Directors' fees including consideration of updated market data provided by PwC. Having regard to market position and benchmark data, the Board approved a 4 per cent increase to both Director and Committee fees effective from 1 January 2024. The increase in fees does not exceed the shareholder approved cap of A\$3.5m.

Table 8 summarises the fee structure for main Board and committees for 2023.

**Table 8: Non-executive Directors' annual fee structure<sup>1</sup>**

|  | From 1 January 2022       |               | From 1 January 2024       |               |
|--|---------------------------|---------------|---------------------------|---------------|
|  | Chair <sup>2</sup><br>A\$ | Member<br>A\$ | Chair <sup>2</sup><br>A\$ | Member<br>A\$ |
| Board  | 561,325                   | 200,000       | 583,778                   | 208,000       |
| Audit and Risk Committee                                 | 50,000                    | 25,000        | 52,000                    | 26,000        |
| Environment, Health, Safety and Sustainability Committee | 50,000                    | 25,000        | 52,000                    | 26,000        |
| Nomination Committee <sup>3</sup>                        | N/A                       | N/A           | N/A                       | N/A           |
| People, Remuneration and Culture Committee               | 50,000                    | 25,000        | 52,000                    | 26,000        |

<sup>1</sup> Fees are shown inclusive of superannuation.

<sup>2</sup> The Chair of the Board does not receive any additional fees for serving on or chairing any Board committee.

<sup>3</sup> The Chair of the Board is the Chair of the Nomination Committee, in accordance with its Charter, so does not receive any additional fees for this role (see footnote 2 above).

Directors may also be paid additional fees for special duties or exertions and are entitled to be reimbursed for all business-related expenses. The total remuneration provided to each non-executive Director in 2023 and 2022 is shown in Section 8, Table 10.

### Superannuation and retirement benefits

Superannuation contributions are made on behalf of non-executive Directors in accordance with the requirements of the Company's statutory superannuation obligations. Non-executive Directors are not entitled to retirement benefits (other than mandatory statutory entitlements).

# Remuneration Report

## continued

# For personal use only

### 8. STATUTORY DISCLOSURES

Statutory disclosures are prepared in accordance with Australian Accounting Standards and include share-based payments expensed during the financial year, calculated in accordance with AASB 2 *Share-based payments*.

#### 8.1 Executive remuneration

Table 9 presents summarised details of the remuneration for Executive KMPs in 2023 and 2022 as required under the Corporations Act. The current KMPs are the Executives who have the requisite authority and responsibility to meet the definition of Key Management Personnel as required under the Corporations Act.

Statutory remuneration components have been converted from A\$ to US\$ using an average rate of \$0.6644 for 2023 and \$0.6949 for 2022. Year-on-year changes in remuneration amounts when stated in US\$ are partly attributable to exchange rate variations and not necessarily a change in the amount paid in A\$.

**Table 9: Statutory Executive KMP remuneration details**

|                           | Short-term employee benefits |                       |                         | Share-based payments <sup>1</sup> |                 |                                       | Total share-based payments US\$ | Termination benefits US\$ | Other long-term benefits (long service) <sup>5</sup> US\$ | Total at-risk US\$ | Total % |  |                                     |     |
|---------------------------|------------------------------|-----------------------|-------------------------|-----------------------------------|-----------------|---------------------------------------|---------------------------------|---------------------------|---|--------------------|---------|--|-------------------------------------|-----|
|                           | Base salary US\$             | STI <sup>2</sup> US\$ | Other <sup>3</sup> US\$ | Superannuation contributions US\$ | LTI (SARs) US\$ | Growth Projects Incentive (SARs) US\$ |                                 |                           |   |                    |         | Deferred STI (Restricted Shares) <sup>4</sup> US\$ | SharePLUS <sup>5</sup> Options US\$ |     |
| <b>Executive Director</b> |                              |                       |                         |                                   |                 |                                       |                                 |                           |   |                    |         |  |                                     |     |
| K Gallagher               | 2023 1,317,173               | 771,887               | 6,770                   | 18,271                            | 1,557,416       | 984,492                               | 789,604                         | 1,405                     | -   | 3,332,917          | -       | 72,932   | 5,519,950                           | 74% |
|                           | 2022 1,377,639               | 742,372               | 8,601                   | 19,110                            | 2,126,527       | 819,794                               | 893,930                         | 2,065                     | -   | 3,842,316          | -       | 85,787   | 6,075,825                           | 75% |
| <b>Senior Executives</b>  |                              |                       |                         |                                   |                 |                                       |                                 |                           |   |                    |         |  |                                     |     |
| D Banks                   | 2023 525,706                 | 189,487               | 3,549                   | 18,271                            | 308,883         | -                                     | 204,047                         | 559                       | -   | 513,489            | -       | 24,630   | 1,275,132                           | 55% |
|                           | 2022 536,810                 | 186,164               | 4,300                   | 19,110                            | 409,728         | -                                     | 228,103                         | 1,180                     | -   | 639,011            | -       | 7,937  | 1,393,332                           | 59% |
| B Darley                  | 2023 539,825                 | 237,656               | 23,145                  | 18,271                            | 324,497         | -                                     | 225,255                         | 1,405                     | -   | 551,157            | -       | 14,412   | 1,384,466                           | 57% |
|                           | 2022 564,606                 | 206,316               | 2,198                   | 19,110                            | 450,303         | -                                     | 245,217                         | 2,065                     | -   | 697,585            | -       | 28,533   | 1,518,348                           | 60% |
| A McKinnell               | 2023 472,491                 | 205,964               | 3,473                   | 17,504                            | 205,725         | -                                     | 171,993                         | -                         | -   | 377,718            | -       | 16,001   | 1,093,151                           | 53% |
|                           | 2022 469,453                 | 180,952               | 3,558                   | 16,977                            | 147,042         | -                                     | 196,994                         | -                         | -   | 344,036            | -       | 15,100   | 1,030,076                           | 51% |
| A Neilson                 | 2023 594,638                 | 237,523               | 16,251                  | 18,271                            | 356,366         | -                                     | 245,982                         | 559                       | -   | 602,907            | -       | 30,133   | 1,499,723                           | 56% |
|                           | 2022 621,935                 | 214,655               | -                       | 19,110                            | 480,945         | -                                     | 296,000                         | 1,180                     | -   | 778,125            | -       | 35,246   | 1,669,071                           | 59% |
| B Woods <sup>7</sup>      | 2023 351,767                 | 17,208                | 2,301                   | 12,181                            | (345,348)       | -                                     | (257,814)                       | (2,115)                   | -   | (605,277)          | 182,710 | 13,068   | (26,042)                            | n/m |
|                           | 2022 547,668                 | 191,931               | 4,300                   | 19,110                            | 419,832         | -                                     | 242,414                         | 2,065                     | -   | 664,311            | -       | 36,184   | 1,463,504                           | 59% |

1 In accordance with the requirements of the Accounting Standards, remuneration includes a proportion of the value of the equity-linked compensation determined as at the grant date and progressively expensed over the vesting period. The amount allocated as remuneration is not relative to, or indicative of, the actual benefit (if any) that the Executives may ultimately realise should the equity instruments vest. The value of equity-linked compensation was determined in accordance with AASB 2 *Share-based Payment* applying the Monte Carlo simulation method. Details of the assumptions underlying the valuation are set out in Note 7.2 to the financial statements.

2 This amount represents the cash portion of the STI performance award for 2023, which will be paid during March 2024, and the full or partial payments made to K Gallagher, A McKinnell, A Neilson and B Woods in relation to the 2022 withheld Environmental KPI. D Banks and B Darley forfeited 100% of their payment.

3 'Other' comprises ad hoc payments treated as remuneration, such as assignment and mobilisation allowance and other non-monetary benefits.

4 This amount represents a proportion of the estimated value of the deferred STI, determined in accordance with the requirements of AASB 2 *Share-based Payment* and progressively expensed over a three-year vesting period being the year of performance and a two-year period of service to which the grant relates. The amount allocated as remuneration is not relative to, or indicative of, the actual benefit (if any) that the Senior Executives may ultimately realise should the equity instruments vest. The value has been calculated in accordance with AASB 2 *Share-based Payment* based on an estimate of the fair value of the equity instruments. The deferred equity component of the 2023 STI award is intended to be allocated in March 2024.

5 SharePLUS is the collective term used for the Santos general employee share plans. Refer to Note 7.2 in the financial statements for details.

6 'Other long-term benefits' represents the movement in the Executive's long service leave entitlements measured as the present value of the estimated future cash outflows to be made in respect of the Executive's service between the respective reporting dates.

7 Ceased as a KMP from 1 September 2023. His Base Salary and Superannuation have been pro-rated to this date. He proceeded on Gardening Leave from this date until termination in early January 2024. His Termination Benefits include Cash Salary plus Superannuation from 1 September 2023 until 31 December 2023. Negative Share-based payments entries are in relation to the equity-linked compensation and represent the reversal of the proportion of the compensation progressively expensed during the vesting period for 2020, 2021 and 2022 grants that did not vest due to termination and required by Accounting Standards costs.

## 8.2 Non-executive Director remuneration

Details of the fees and other benefits paid to non-executive Directors in 2023 are set out in Table 10. Differences in fees received between 2023 and 2022 reflect currency movements as fees are paid in Australian dollars but disclosed in US dollars.

No share-based payments were made to any non-executive Director.

**Table 10: 2023 and 2022 non-executive Director remuneration**

| Director  | Year | Short-term benefits                         |   |                               | Retirement benefits              |                           | Total US\$ |
|-----------|------|---|---|-------------------------------|----------------------------------|---------------------------|------------|
|           |      | Directors' fees (incl. committee fees) US\$ | Fees for special duties or exertions US\$ | Other long-term benefits US\$ | Superannuation <sup>1</sup> US\$ | Share-based payments US\$ |            |
| Y Allen   | 2023 | 165,255                                     | -   | -                             | 17,455                           | -                         | 182,710    |
|           | 2022 | 174,121                                     | -   | -                             | 16,977                           | -                         | 191,098    |
| G Cowan   | 2023 | 149,978                                     | -   | -                             | 16,122                           | -                         | 166,100    |
|           | 2022 | 157,575                                     | -   | -                             | 16,151                           | -                         | 173,726    |
| E Doyle   | 2023 | 134,980                                     | -   | -                             | 14,510                           | -                         | 149,490    |
|           | 2022 | 140,831                                     | -   | -                             | 14,437                           | -                         | 155,268    |
| V Guthrie | 2023 | 149,979                                     | -   | -                             | 16,122                           | -                         | 166,101    |
|           | 2022 | 157,575                                     | -   | -                             | 16,151                           | -                         | 173,726    |
| P Hearl   | 2023 | 165,255                                     | -   | -                             | 17,455                           | -                         | 182,710    |
|           | 2022 | 174,121                                     | -   | -                             | 16,977                           | -                         | 191,098    |
| J McArdle | 2023 | 166,100                                     | -   | -                             | -                                | -                         | 166,100    |
|           | 2022 | 173,726                                     | -   | -                             | -                                | -                         | 173,726    |
| K Spence  | 2023 | 355,440                                     | -   | -                             | 17,504                           | -                         | 372,944    |
|           | 2022 | 373,088                                     | -   | -                             | 16,977                           | -                         | 390,065    |
| M Utsler  | 2023 | 149,490                                     | -   | -                             | -                                | -                         | 149,490    |
|           | 2022 | 103,348                                     | 52,267                                    | -                             | -                                | -                         | 155,615    |
| M Werror  | 2023 | 149,490                                     | -   | -                             | -                                | -                         | 149,490    |
|           | 2022 | 155,268                                     | -   | -                             | -                                | -                         | 155,268    |

<sup>1</sup> Includes superannuation guarantee payments.

For personal use only

# Remuneration Report

## continued

### 8.3 Movement in SARs and Restricted Shares for Executive KMP

Tables 11 and 12 contain details of the number and value of SARs and shares granted, vested and lapsed for Executive KMP in 2023.

**Table 11: Executive KMP SARs**

|                           | LTI SARs             |                                 |                      |                  |                |   |                |
|---------------------------|----------------------|---------------------------------|----------------------|------------------|----------------|---|----------------|
|                           | Granted <sup>1</sup> |                                 | Vested <sup>3</sup>  |                  | Lapsed         | Dividend equivalent shares <sup>4</sup> |                |
|                           | Number               | Maximum value <sup>2</sup> US\$ | Number               | Value US\$       | Number         | Number                                  | Value US\$     |
| <b>Executive Director</b> |                      |                                 |                      |                  |                |   |                |
| K Gallagher               | 506,722 <sup>5</sup> | 2,105,003                       | 208,321 <sup>6</sup> | 1,051,904        | 233,977        | 27,462                                  | 138,668        |
| <b>Senior Executives</b>  |                      |                                 |                      |                  |                |   |                |
| D Banks                   | 115,546              | 479,995                         | 43,184               | 218,055          | 48,503         | 5,691                                   | 28,736         |
| B Darley                  | 117,647              | 488,724                         | 48,366               | 244,221          | 54,323         | 6,372                                   | 32,175         |
| A McKinnell               | 105,042              | 436,360                         | 29,797               | 150,458          | 33,467         | 3,925                                   | 19,819         |
| A Neilson                 | 129,201              | 536,721                         | 53,116               | 268,206          | 59,659         | 6,999                                   | 35,341         |
| B Woods <sup>7</sup>      | 115,546              | 479,995                         | -                    | -                | 93,979         | -                                       | -              |
| <b>Total</b>              | <b>1,089,704</b>     | <b>4,526,798</b>                | <b>382,784</b>       | <b>1,932,844</b> | <b>523,908</b> | <b>50,449</b>                           | <b>254,739</b> |

**Table 11.1: Other SARs**

|                           | Other SARs |                    |              |               |            |   |              |
|---------------------------|------------|--------------------|--------------|---------------|------------|---|--------------|
|                           | Granted    |                    | Vested       |               | Lapsed     | Dividend equivalent shares <sup>8</sup> |              |
|                           | Number     | Maximum value US\$ | Number       | Value US\$    | Number     | Number                                  | Value US\$   |
| <b>Executive Director</b> |            |                    |              |               |            |   |              |
| K Gallagher               | -          | -                  | 898          | 4,719         | -          | 80                                      | 420          |
| <b>Senior Executives</b>  |            |                    |              |               |            |   |              |
| D Banks                   | -          | -                  | 898          | 4,719         | -          | 80                                      | 420          |
| B Darley                  | -          | -                  | 898          | 4,719         | -          | 80                                      | 420          |
| A McKinnell               | -          | -                  | -            | -             | -          | -                                       | -            |
| A Neilson                 | -          | -                  | 898          | 4,719         | -          | 80                                      | 420          |
| B Woods                   | -          | -                  | 898          | 4,719         | 898        | 80                                      | 420          |
| <b>Total</b>              | <b>-</b>   | <b>-</b>           | <b>4,490</b> | <b>23,595</b> | <b>898</b> | <b>400</b>                              | <b>2,100</b> |

1 This relates to the 2023 LTI award.

2 The maximum value represents the fair value of LTI grants received in 2023, determined in accordance with AASB 2 Share-based Payment. The weighted average fair value of each SAR as at the grant date of 4 September 2023 is A\$7.91. Details of the assumptions underlying the valuations are set out in Note 7.2 to the financial statements. The minimum total value of the grant to the Executive KMP, if the applicable vesting conditions are not met, is nil in all cases. All values have been converted to US\$.

3 Vesting of LTI SARs that relates to the 2020 LTI award. The value is determined by the share price of A\$7.60 on 29 December 2023, the last trading day of the vesting period.

4 SAR awards as of 2020 attract additional shares in value of the dividends accrued and reinvested during the vesting period under the terms that apply to such equity awards. The additional shares are delivered in full following release of the vested SARs. Dividend equivalent shares are not issued for awards that do not satisfy their performance conditions.

5 The SARs granted to the CEO relate to his 2023 LTI performance grant as approved at the 2023 Annual General Meeting (AGM), under Listing Rule 10.14. This grant relates to the LTI award for the four-year performance period ending on 31 December 2026.

6 The number of SARs vested for the CEO relates to the CEO's 2020 LTI performance grants as approved at the 2020 Annual General Meeting. This was tested based on performance to 31 December 2023 with 47.1 per cent of the award vested as described in section 4.3. There are no retesting provisions under the LTI and the lapsed amount reflects the 52.9 per cent, which did not satisfy the vesting conditions.

7 Ceased as a KMP from 1 September 2023.

8 Dividend Equivalent Shares allocated on 2 January 2024 (closing share price of \$7.91 used), relating to ShareMatch 2020 SARs. Reportable in 2023 Remuneration Report.

**Table 12: Executive KMP Restricted Shares**

|                           | Granted <sup>1</sup> |                                 | Vested <sup>3</sup> |                  | Lapsed         |
|---------------------------|----------------------|---------------------------------|---------------------|------------------|----------------|
|                           | Number               | Maximum value US\$ <sup>2</sup> | Number              | Value US\$       | Number         |
| <b>Executive Director</b> |                      |                                 |                     |                  |                |
| K Gallagher               | 149,623              | 670,020                         | 215,971             | 1,090,533        | -              |
| <b>Senior Executives</b>  |                      |                                 |                     |                  |                |
| D Banks                   | 37,507               | 167,958                         | 57,147              | 288,560          | -              |
| B Darley                  | 41,568               | 186,144                         | 56,846              | 287,040          | -              |
| A McKinnell               | 36,470               | 163,315                         | 37,369              | 188,693          | -              |
| A Neilson                 | 43,249               | 193,671                         | 72,852              | 367,862          | -              |
| B Woods <sup>4</sup>      | 38,683               | 173,225                         | -                   | -                | 102,280        |
| <b>Total</b>              | <b>347,100</b>       | <b>1,554,333</b>                | <b>440,185</b>      | <b>2,222,688</b> | <b>102,280</b> |

**Table 12.1: Other Shares**

|                           | Granted  |                    | Vested       |               | Lapsed   |
|---------------------------|----------|--------------------|--------------|---------------|----------|
|                           | Number   | Maximum value US\$ | Number       | Value US\$    | Number   |
| <b>Executive Director</b> |          |                    |              |               |          |
| K Gallagher               | -        | -                  | 898          | 4,719         | -        |
| <b>Senior Executives</b>  |          |                    |              |               |          |
| D Banks                   | -        | -                  | 898          | 4,719         | -        |
| B Darley                  | -        | -                  | 898          | 4,719         | -        |
| A McKinnell               | -        | -                  | -            | -             | -        |
| A Neilson                 | -        | -                  | 898          | 4,719         | -        |
| B Woods                   | -        | -                  | 898          | 4,719         | -        |
| <b>Total</b>              | <b>-</b> | <b>-</b>           | <b>4,490</b> | <b>23,595</b> | <b>-</b> |

1 This relates to the 2022 STI award delivered as Restricted Shares.

2 For Restricted Shares, the maximum value represents the fair value of 2022 STI shares received in 2023 determined in accordance with AASB 2 *Share-based Payment*. The fair value of the deferred STI grant as at the grant date of 27 March 2023 was A\$6.74. The minimum total value of the grant, if the applicable vesting conditions are not met, is nil. All values have been converted to US\$.

3 This relates to the 2021 STI grant that was deferred for two years from 1 January 2022 to 31 December 2023 and vested in full on 31 December 2023.

4 Ceased as a KMP from 1 September 2023.

# Remuneration Report

## continued

### 8.4 KMP shareholdings

Table 13 sets out the movements during the reporting period in the number of fully paid ordinary shares of the Company held directly, indirectly or beneficially, by each KMP, including their related parties.

Full details of all outstanding equity awards can be found in Note 7.2 to the financial statements and in prior Remuneration Reports.

**Table 13: 2023 movements in ordinary shareholding for KMP**

|                                | Opening balance  | Received upon vesting of SARs <sup>1</sup> | Purchased     | Sold               | Deferred 2021 STI that vested on 31 December 2023 | Other changes | Closing balance  |
|--------------------------------|------------------|--|---------------|--------------------|---|---------------|------------------|
| <b>Non-executive Directors</b> |                  |  |               |                    |   |               |                  |
| Y Allen                        | 48,883           | -  | -             | -                  | -   | -             | 48,883           |
| G Cowan                        | 45,487           | -  | -             | -                  | -   | -             | 45,487           |
| E Doyle                        | 47,367           | -  | -             | -                  | -   | -             | 47,367           |
| V Guthrie                      | 39,188           | -  | -             | -                  | -   | -             | 39,188           |
| P Hearl                        | 48,808           | -  | -             | -                  | -   | -             | 48,808           |
| J McArdle                      | 50,000           | -  | -             | -                  | -   | -             | 50,000           |
| K Spence                       | 105,688          | -  | 14,257        | -                  | -   | -             | 119,945          |
| M Utsler                       | -                | -  | 20,000        | -                  | -   | -             | 20,000           |
| M Werror                       | 620              | -  | 1,000         | -                  | -   | -             | 1,620            |
| <b>Executive Director</b>      |                  |  |               |                    |   |               |                  |
| K Gallagher                    | 1,993,991        | 357,406                                    | -             | (901,397)          | 215,971   | 1,876         | 1,667,847        |
| <b>Senior Executives</b>       |                  |  |               |                    |   |               |                  |
| D Banks                        | 223,840          | 69,916                                     | -             | (84,922)           | 57,147  | 1,876         | 267,857          |
| B Darley                       | 176,701          | 81,853                                     | -             | (108,554)          | 56,846  | 1,876         | 208,722          |
| A McKinnell                    | 41,807           | -  | -             | (10,000)           | 37,369  | 1,286         | 70,462           |
| A Neilson                      | 445,336          | 82,901                                     | -             | -                  | 72,852  | 1,876         | 602,965          |
| B Woods <sup>2</sup>           | 316,728          | 74,910                                     | -             | (137,487)          | -   | 1,876         | 256,027          |
| <b>Total</b>                   | <b>3,584,444</b> | <b>666,986</b>                             | <b>35,257</b> | <b>(1,242,360)</b> | <b>440,185</b>                                    | <b>10,666</b> | <b>3,495,178</b> |

<sup>1</sup> This reflects SARs that vested and converted to ordinary shares in 2023. This includes the 2019 LTI. The 2020 LTI was tested at the end of its performance period on 31 December 2023 and 47.1 per cent vested, and the vested SARs converted to ordinary shares after 31 December 2023.

<sup>2</sup> Ceased as a KMP from 1 September 2023.

## 8.5 Executive KMP SARs and Restricted Shares

Tables 14 and 15 set out the movement during the reporting period in the number of SARs and Restricted Shares of the Company held directly, indirectly or beneficially, by each KMP, including their related parties. There are no options held by KMPs.

**Table 14: Movements in Executive KMP SARs**

|                           | Grant date | Balance at 1 Jan 2023 | SARs granted   | SARs vested <sup>1</sup> | SARs lapsed      | Balance at 31 Dec 2023 | % vested in the year | % forfeited in the year | Financial year of vesting |
|---------------------------|------------|-----------------------|----------------|--------------------------|------------------|------------------------|----------------------|-------------------------|---------------------------|
| <b>Executive Director</b> |            |                       |                |                          |                  |                        |                      |                         |                           |
| K Gallagher               | 9/4/20     | 442,298               | -              | (208,321)                | (233,977)        | -                      | 47.1%                | 52.9%                   | 2023                      |
|                           | 31/8/20    | 898                   | -              | (898)                    | -                | -                      | 100.0%               | 0.0%                    | 2023                      |
|                           | 31/8/20    | 898                   | -              | -                        | -                | 898                    |                      |                         | 2024                      |
|                           | 11/4/21    | 847,458 <sup>2</sup>  | -              | -                        | -                | 847,458                |                      |                         | 2025                      |
|                           | 15/4/21    | 577,033               | -              | -                        | -                | 577,033                |                      |                         | 2024                      |
|                           | 15/7/22    | 573,375               | -              | -                        | -                | 573,375                |                      |                         | 2025                      |
|                           | 22/5/23    | -                     | 506,722        | -                        | -                | 506,722                |                      |                         | 2026                      |
| <b>Total</b>              |            | <b>2,441,960</b>      | <b>506,722</b> | <b>(209,219)</b>         | <b>(233,977)</b> | <b>2,505,486</b>       |                      |                         |                           |
| <b>Senior Executives</b>  |            |                       |                |                          |                  |                        |                      |                         |                           |
| D Banks                   | 19/3/20    | 91,687                | -              | (43,184)                 | (48,503)         | -                      | 47.1%                | 52.9%                   | 2023                      |
|                           | 31/8/20    | 898                   | -              | (898)                    | -                | -                      | 100.0%               | 0.0%                    | 2023                      |
|                           | 12/5/21    | 127,591               | -              | -                        | -                | 127,591                |                      |                         | 2024                      |
|                           | 15/7/22    | 126,782               | -              | -                        | -                | 126,782                |                      |                         | 2025                      |
|                           | 22/5/23    | -                     | 115,546        | -                        | -                | 115,546                |                      |                         | 2026                      |
| <b>Total</b>              |            | <b>346,958</b>        | <b>115,546</b> | <b>(44,082)</b>          | <b>(48,503)</b>  | <b>369,919</b>         |                      |                         |                           |
| B Darley                  | 19/3/20    | 102,689               | -              | (48,366)                 | (54,323)         | -                      | 47.1%                | 52.9%                   | 2023                      |
|                           | 31/8/20    | 898                   | -              | (898)                    | -                | -                      | 100.0%               | 0.0%                    | 2023                      |
|                           | 31/8/20    | 898                   | -              | -                        | -                | 898                    |                      |                         | 2024                      |
|                           | 12/5/21    | 133,971               | -              | -                        | -                | 133,971                |                      |                         | 2024                      |
|                           | 15/7/22    | 133,122               | -              | -                        | -                | 133,122                |                      |                         | 2025                      |
|                           | 22/5/23    | -                     | 117,647        | -                        | -                | 117,647                |                      |                         | 2026                      |
| <b>Total</b>              |            | <b>371,578</b>        | <b>117,647</b> | <b>(49,264)</b>          | <b>(54,323)</b>  | <b>385,638</b>         |                      |                         |                           |
| A McKinnell               | 19/3/20    | 63,264                | -              | (29,797)                 | (33,467)         | -                      | 47.1%                | 52.9%                   | 2023                      |
|                           | 12/5/21    | 45,853                | -              | -                        | -                | 45,853                 |                      |                         | 2024                      |
|                           | 15/7/22    | 110,935               | -              | -                        | -                | 110,935                |                      |                         | 2025                      |
|                           | 22/8/23    | -                     | 105,042        | -                        | -                | 105,042                |                      |                         | 2026                      |
| <b>Total</b>              |            | <b>220,052</b>        | <b>105,042</b> | <b>(29,797)</b>          | <b>(33,467)</b>  | <b>261,830</b>         |                      |                         |                           |
| A Neilson                 | 19/3/20    | 112,775               | -              | (53,116)                 | (59,659)         | -                      | 47.1%                | 52.9%                   | 2023                      |
|                           | 31/8/20    | 898                   | -              | (898)                    | -                | -                      | 100.0%               | 0.0%                    | 2023                      |
|                           | 12/5/21    | 147,129               | -              | -                        | -                | 147,129                |                      |                         | 2024                      |
|                           | 15/7/22    | 146,196               | -              | -                        | -                | 146,196                |                      |                         | 2025                      |
|                           | 22/8/23    | -                     | 129,201        | -                        | -                | 129,201                |                      |                         | 2026                      |
| <b>Total</b>              |            | <b>406,998</b>        | <b>129,201</b> | <b>(54,014)</b>          | <b>(59,659)</b>  | <b>422,526</b>         |                      |                         |                           |
| B Woods                   | 19/3/20    | 93,979                | -              | -                        | (93,979)         | -                      | 0.0%                 | 100.0%                  | 2023                      |
|                           | 31/8/20    | 898                   | -              | (898)                    | -                | -                      | 100.0%               | 0.0%                    | 2023                      |
|                           | 31/8/20    | 898                   | -              | -                        | (898)            | -                      | 0.0%                 | 100.0%                  | 2024                      |
|                           | 12/5/21    | 122,607               | -              | -                        | (122,607)        | -                      | 0.0%                 | 100.0%                  | 2024                      |
|                           | 15/7/22    | 130,744               | -              | -                        | (130,744)        | -                      | 0.0%                 | 100.0%                  | 2025                      |
|                           | 22/5/23    | -                     | 115,546        | -                        | (115,546)        | -                      | 0.0%                 | 100.0%                  | 2026                      |
| <b>Total</b>              |            | <b>349,126</b>        | <b>115,546</b> | <b>(898)</b>             | <b>(463,774)</b> | <b>-</b>               |                      |                         |                           |

<sup>1</sup> Rights vested represents SARs that had satisfied their vesting performance conditions in 2023. Vested LTI SARs do not convert to ordinary shares until 2024.

<sup>2</sup> This relates to the special one-off Growth Projects Incentive SARs granted in 2021. The award will vest on 31 December 2025 contingent on the achievement of the relevant performance and employment conditions outlined in more detail in section 5.

# Remuneration Report

## continued

Table 15: Movements in Executive KMP Restricted Shares

|                           | Grant date    | Balance at 1 Jan 2023 | Restricted Shares granted | Restricted Shares vested | Restricted Shares forfeited | Balance at 31 Dec 2023 | % vested in the year | % forfeited in the year | Financial year of vesting |
|---------------------------|---------------|-----------------------|---------------------------|--------------------------|-----------------------------|------------------------|----------------------|-------------------------|---------------------------|
| <b>Executive Director</b> |               |                       |                           |                          |                             |                        |                      |                         |                           |
| K Gallagher               | 31/8/20       | 898                   | -                         | (898)                    | -                           | -                      | 100.0%               | 0.0%                    | 2023                      |
|                           | 31/8/20       | 898                   | -                         | -                        | -                           | 898                    |                      |                         | 2024                      |
|                           | 15/7/22       | 215,971               | -                         | (215,971)                | -                           | -                      | 100.0%               | 0.0%                    | 2023                      |
|                           | 24/3/23       | -                     | 149,623                   | -                        | -                           | 149,623                |                      |                         | 2024                      |
|                           | <b>Total</b>  | <b>217,767</b>        | <b>149,623</b>            | <b>(216,869)</b>         | <b>-</b>                    | <b>150,521</b>         |                      |                         |                           |
| <b>Senior Executives</b>  |               |                       |                           |                          |                             |                        |                      |                         |                           |
| D Banks                   | 31/08/20      | 898                   | -                         | (898)                    | -                           | -                      | 100.0%               | 0.0%                    | 2023                      |
|                           | 15/7/22       | 57,147                | -                         | (57,147)                 | -                           | -                      | 100.0%               | 0.0%                    | 2023                      |
|                           | 24/3/23       | -                     | 37,507                    | -                        | -                           | 37,507                 |                      |                         | 2024                      |
|                           | <b>Total</b>  | <b>58,045</b>         | <b>37,507</b>             | <b>(58,045)</b>          | <b>-</b>                    | <b>37,507</b>          |                      |                         |                           |
| B Darley                  | 31/8/20       | 898                   | -                         | (898)                    | -                           | -                      | 100.0%               | 0.0%                    | 2023                      |
|                           | 31/8/20       | 898                   | -                         | -                        | -                           | 898                    |                      |                         | 2024                      |
|                           | 15/7/22       | 56,846                | -                         | (56,846)                 | -                           | -                      | 100.0%               | 0.0%                    | 2023                      |
|                           | 24/3/23       | -                     | 41,568                    | -                        | -                           | 41,568                 |                      |                         | 2024                      |
| <b>Total</b>              | <b>58,642</b> | <b>41,568</b>         | <b>(57,744)</b>           | <b>-</b>                 | <b>42,466</b>               |                        |                      |                         |                           |
| A McKinnell               | 15/7/22       | 37,369                | -                         | (37,369)                 | -                           | -                      | 100.0%               | 0.00%                   | 2023                      |
|                           | 24/3/23       | -                     | 36,470                    | -                        | -                           | 36,470                 |                      |                         | 2024                      |
|                           | <b>Total</b>  | <b>37,369</b>         | <b>36,470</b>             | <b>(37,369)</b>          | <b>-</b>                    | <b>36,470</b>          |                      |                         |                           |
| A Neilson                 | 31/8/20       | 898                   | -                         | (898)                    | -                           | -                      | 100.0%               | 0.0%                    | 2023                      |
|                           | 15/7/22       | 72,852                | -                         | (72,852)                 | -                           | -                      | 100.0%               | 0.0%                    | 2023                      |
|                           | 24/3/23       | -                     | 43,249                    | -                        | -                           | 43,249                 |                      |                         | 2024                      |
|                           | <b>Total</b>  | <b>73,750</b>         | <b>43,249</b>             | <b>(73,750)</b>          | <b>-</b>                    | <b>43,249</b>          |                      |                         |                           |
| B Woods                   | 31/8/20       | 898                   | -                         | (898)                    | -                           | -                      | 100.0%               | 0.0%                    | 2023                      |
|                           | 31/8/20       | 898                   | -                         | -                        | -                           | 898                    |                      |                         | 2024                      |
|                           | 15/7/22       | 63,597                | -                         | -                        | (63,597)                    | -                      | 0.0%                 | 100.0%                  | 2023                      |
|                           | 24/3/23       | -                     | 38,683                    | -                        | (38,683)                    | -                      | 0.0%                 | 100.0%                  | 2024                      |
| <b>Total</b>              | <b>65,393</b> | <b>38,683</b>         | <b>(898)</b>              | <b>(102,280)</b>         | <b>898</b>                  |                        |                      |                         |                           |

### Loans to Key Management Personnel

No loans have been made, guaranteed or secured, directly or indirectly, by the Company or any of its subsidiaries at any time throughout the year to any KMP, including their related parties.

# Directors' Report

## continued

### INDEMNIFICATION

Rule 61 of the Company's Constitution provides that the Company indemnifies, on a full indemnity basis and to the full extent permitted by law, officers of the Company for all losses or liabilities incurred by the person as an officer of the Company, a related body corporate or trustee of a company-sponsored superannuation fund. Rule 61 does not permit the Company to indemnify an officer for any liability involving a lack of good faith.

Rule 61 also permits the Company to purchase and maintain a Directors' and Officers' insurance policy.

In conformity with Rule 61, the Company is party to Deeds of Indemnity in favour of each of the Directors referred to in this report who held office during the year, and certain Senior Executives of the consolidated entity. The indemnities operate to the full extent permitted by law and are not subject to a monetary limit. Santos is not aware of any liability having arisen, and no claims have been made during or since the financial year ended 31 December 2023 under the Deeds of Indemnity.

During the year, the Company paid premiums in respect of Directors' and Officers' liability and legal expenses insurance contracts for the year ended 31 December 2023, and since the end of the year the Company has paid, or agreed to pay, premiums in respect of such contracts for the year ending 31 December 2024. The insurance contracts insure against certain liability (subject to exclusions) persons who are, or have been, Directors or Officers of the Company and its controlled entities. A condition of the contracts is that the nature of the liability indemnified, and the premium payable is not disclosed.

### NON-AUDIT SERVICES

Amounts paid or payable to the Company's auditor, Ernst & Young, for non-audit services provided during the year were:

|   |           |
|---|-----------|
| Taxation and other services   | \$662,000 |
| Assurance services, not required to be performed by the Company's auditor                 | \$759,000 |
| Other assurance services required by legislation to be performed by the Company's auditor | \$279,000 |

The Directors are satisfied, based on the advice of the Audit and Risk Committee, that the provision of the non-audit services detailed above by Ernst & Young is compatible with the general standard of independence for auditors imposed by the *Corporations Act 2001* (Cth).

The reason for forming this opinion is that all non-audit services have been reviewed by the Audit and Risk Committee to ensure they do not impact the impartiality and objectivity of the auditor.

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* (Cth) is set out on page 150.

### ROUNDING

Australian Securities and Investments Commission Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191 applies to the Company. Accordingly, amounts have been rounded off in accordance with that Instrument, unless otherwise indicated.

This report is made out on 20 February 2024 in accordance with a resolution of the Directors.



Director

# Financial Report

|  |             |  |             |
|--|-------------|--|-------------|
| Consolidated Income Statement                                    | 71          | <b>SECTION 5</b>                                 |             |
| Consolidated Statement of Comprehensive Income                   | 72          | <b>FUNDING AND RISK MANAGEMENT</b>               | <b>PAGE</b> |
| Consolidated Statement of Financial Position                     | 73          | 5.1 Interest-bearing loans and borrowings        | 108         |
| Consolidated Statement of Cash Flows                             | 74          | 5.2 Net finance costs                            | 111         |
| Consolidated Statement of Changes in Equity                      | 75          | 5.3 Issued capital                               | 111         |
| Notes to the Consolidated Financial Statements                   | 76          | 5.4 Reserves and accumulated profit/(losses)     | 112         |
|  |             | 5.5 Financial risk management                    | 113         |
| <b>SECTION 1</b>   |             | <b>SECTION 6</b>                                 |             |
| <b>BASIS OF PREPARATION</b>                                      | <b>PAGE</b> | <b>GROUP STRUCTURE</b>                           | <b>PAGE</b> |
| 1.1 Statement of compliance                                      | 76          | 6.1 Consolidated entities                        | 122         |
| 1.2 Key events in the current period                             | 76          | 6.2 Assets held for sale                         | 125         |
| 1.3 Significant accounting judgements, estimates and assumptions | 77          | 6.3 Joint arrangements                           | 126         |
| 1.4 Foreign currency   | 78          | 6.4 Parent entity disclosures                    | 129         |
|  |             | 6.5 Deed of Cross Guarantee                      | 130         |
| <b>SECTION 2</b>   |             | <b>SECTION 7</b>                                 |             |
| <b>FINANCIAL PERFORMANCE</b>                                     | <b>PAGE</b> | <b>PEOPLE</b>                                    | <b>PAGE</b> |
| 2.1 Segment information  | 79          | 7.1 Employee benefits                            | 132         |
| 2.2 Revenue from contracts with customers                        | 82          | 7.2 Share-based payment plans                    | 133         |
| 2.3 Expenses   | 85          | 7.3 Key management personnel disclosures         | 139         |
| 2.4 Taxation   | 86          |  |             |
| 2.5 Earnings per share   | 89          | <b>SECTION 8</b>                                 |             |
| 2.6 Dividends  | 90          | <b>OTHER</b>                                     | <b>PAGE</b> |
| 2.7 Other income   | 90          | 8.1 Contingent liabilities                       | 140         |
| <b>SECTION 3</b>   |             | 8.2 Events after the end of the reporting period | 140         |
| <b>CAPITAL EXPENDITURE, OPERATING ASSETS</b>                     |             | 8.3 Remuneration of auditors                     | 140         |
| <b>AND RESTORATION OBLIGATIONS</b>                               | <b>PAGE</b> | 8.4 Accounting policies                          | 141         |
| 3.1 Exploration and evaluation assets                            | 91          | Directors' Declaration                           | 142         |
| 3.2 Oil and gas assets   | 92          | Independent Auditor's Report                     | 143         |
| 3.3 Intangible assets  | 95          | Auditor's Independence Declaration               | 150         |
| 3.4 Impairment of non-current assets                             | 95          |  |             |
| 3.5 Restoration obligations and other provisions                 | 99          |  |             |
| 3.6 Leases   | 101         |  |             |
| 3.7 Commitments for expenditure                                  | 104         |  |             |
| <b>SECTION 4</b>   |             |  |             |
| <b>WORKING CAPITAL MANAGEMENT</b>                                | <b>PAGE</b> |  |             |
| 4.1 Cash and cash equivalents                                    | 105         |  |             |
| 4.2 Trade and other receivables                                  | 106         |  |             |
| 4.3 Inventories  | 107         |  |             |
| 4.4 Trade and other payables                                     | 107         |  |             |

# Consolidated Income Statement

## for the year ended 31 December 2023

|  | Note   | 2023<br>US\$million | 2022<br>US\$million |
|--|--------|---------------------|---------------------|
| Revenue from contracts with customers – Product sales                              | 2.2    | <b>5,889</b>        | 7,790               |
| Cost of sales  | 2.3    | <b>(3,667)</b>      | (3,900)             |
| <b>Gross profit</b>  |        | <b>2,222</b>        | 3,890               |
| Revenue from contracts with customers – Other                                      | 2.2    | <b>145</b>          | 197                 |
| Other income   | 2.7    | <b>123</b>          | 294                 |
| Impairment of non-current assets   | 3.4    | <b>(75)</b>         | (328)               |
| Other expenses   | 2.3    | <b>(374)</b>        | (835)               |
| Finance income   | 5.2    | <b>106</b>          | 54                  |
| Finance costs  | 5.2    | <b>(333)</b>        | (308)               |
| Share of net profit/(loss) of associates and joint ventures                        | 6.3(b) | <b>5</b>            | (16)                |
| <b>Profit before tax</b>   |        | <b>1,819</b>        | 2,948               |
| Income tax expense   | 2.4(a) | <b>(485)</b>        | (745)               |
| Royalty-related tax benefit/(expense)  | 2.4(b) | <b>82</b>           | (91)                |
| <b>Total tax expense</b>   |        | <b>(403)</b>        | (836)               |
| <b>Net profit for the period attributable to owners of Santos Limited</b>          |        | <b>1,416</b>        | 2,112               |
| <b>Earnings per share attributable to the equity holders of Santos Limited (¢)</b> |        |                     |                     |
| Basic profit per share   | 2.5    | <b>43.4</b>         | 63.0                |
| Diluted profit per share   | 2.5    | <b>43.2</b>         | 62.8                |
| <b>Dividends per share (¢)</b>   |        |                     |                     |
| Paid during the period   | 2.6    | <b>23.8</b>         | 16.1                |
| Declared in respect of the period  | 2.6    | <b>26.2</b>         | 22.7                |

The Consolidated Income Statement is to be read in conjunction with the Notes to the Consolidated Financial Statements.

For personal use only

# Consolidated Statement of Comprehensive Income

## for the year ended 31 December 2023

|  | 2023<br>US\$million | 2022<br>US\$million |
|--|---------------------|---------------------|
| <b>Net profit for the period</b>   | <b>1,416</b>        | 2,112               |
| <b>Other comprehensive income, net of tax</b>  |                     |                     |
| <i>Items to be reclassified to the income statement in subsequent periods</i>                            |                     |                     |
| Exchange gain/(loss) on translation of foreign operations  | 13                  | (7)                 |
|  | <b>13</b>           | (7)                 |
| Movement in cash flow hedge reserve  | 132                 | 67                  |
| Tax effect   | (39)                | (20)                |
|  | <b>93</b>           | 47                  |
| <b>Net other comprehensive income to be reclassified to the income statement in subsequent periods</b>   | <b>106</b>          | 40                  |
| <i>Items not to be reclassified to the income statement in subsequent periods</i>                        |                     |                     |
| Fair value changes on financial liabilities designated at fair value due to own credit risk              | -                   | (1)                 |
|  | -                   | (1)                 |
| <b>Net other comprehensive loss not to be reclassified to the income statement in subsequent periods</b> | -                   | (1)                 |
| <b>Other comprehensive income, net of tax</b>  | <b>106</b>          | 39                  |
| <b>Total comprehensive income attributable to owners of Santos Limited</b>                               | <b>1,522</b>        | 2,151               |

The Consolidated Statement of Comprehensive Income is to be read in conjunction with the Notes to the Consolidated Financial Statements.

For personal use only

# Consolidated Statement of Financial Position

## as at 31 December 2023

|   | Note   | 2023<br>US\$million | 2022<br>US\$million |
|---|--------|---------------------|---------------------|
| <b>Current assets</b>                                     |        |                     |                     |
| Cash and cash equivalents                                 | 4.1    | 1,875               | 2,352               |
| Trade and other receivables                               | 4.2    | 829                 | 768                 |
| Prepayments   |        | 94                  | 70                  |
| Contract assets   | 2.2(b) | 86                  | 75                  |
| Inventories   | 4.3    | 442                 | 443                 |
| Other financial assets                                    | 5.5(h) | 404                 | 109                 |
| Assets held for sale                                      | 6.2    | 617                 | 1,311               |
| <b>Total current assets</b>                               |        | <b>4,347</b>        | 5,128               |
| <b>Non-current assets</b>                                 |        |                     |                     |
| Contract assets   | 2.2(b) | 179                 | 252                 |
| Investments in associates and joint ventures              | 6.3(b) | 406                 | 379                 |
| Other financial assets                                    | 5.5(h) | 127                 | 29                  |
| Prepayments   |        | 436                 | 270                 |
| Exploration and evaluation assets                         | 3.1    | 2,462               | 2,271               |
| Oil and gas assets  | 3.2    | 19,101              | 17,810              |
| Other land, buildings, plant and equipment                |        | 409                 | 413                 |
| Deferred tax assets                                       | 2.4(d) | 1,038               | 1,114               |
| Intangible assets   | 3.3    | 1,251               | 1,190               |
| <b>Total non-current assets</b>                           |        | <b>25,409</b>       | 23,728              |
| <b>Total assets</b>                                       |        | <b>29,756</b>       | 28,856              |
| <b>Current liabilities</b>                                |        |                     |                     |
| Trade and other payables                                  | 4.4    | 1,080               | 1,145               |
| Contract liabilities                                      | 2.2(b) | 59                  | 135                 |
| Lease liabilities   | 3.6    | 189                 | 244                 |
| Interest-bearing loans and borrowings                     | 5.1    | 646                 | 694                 |
| Current tax liabilities                                   |        | 7                   | 72                  |
| Provisions  | 3.5    | 438                 | 443                 |
| Other financial liabilities                               | 5.5(h) | 257                 | 68                  |
| Liabilities directly associated with assets held for sale | 6.2    | 272                 | 671                 |
| <b>Total current liabilities</b>                          |        | <b>2,948</b>        | 3,472               |
| <b>Non-current liabilities</b>                            |        |                     |                     |
| Contract liabilities                                      | 2.2(b) | 150                 | 160                 |
| Lease liabilities   | 3.6    | 596                 | 602                 |
| Interest-bearing loans and borrowings                     | 5.1    | 4,728               | 3,979               |
| Deferred tax liabilities                                  | 2.4(d) | 1,893               | 1,960               |
| Provisions  | 3.5    | 4,128               | 3,792               |
| Other financial liabilities                               | 5.5(h) | 38                  | 48                  |
| <b>Total non-current liabilities</b>                      |        | <b>11,533</b>       | 10,541              |
| <b>Total liabilities</b>                                  |        | <b>14,481</b>       | 14,013              |
| <b>Net assets</b>   |        | <b>15,275</b>       | 14,843              |
| <b>Equity</b>   |        |                     |                     |
| Issued capital  | 5.3    | 14,339              | 14,652              |
| Reserves  | 5.4    | 489                 | 260                 |
| Accumulated profit/(losses)                               | 5.4    | 398                 | (118)               |
| Equity classified as held for sale                        | 6.2    | 49                  | 49                  |
| Equity attributable to owners of Santos Limited           |        | 15,275              | 14,843              |
| <b>Total equity</b>                                       |        | <b>15,275</b>       | 14,843              |

The Consolidated Statement of Financial Position is to be read in conjunction with the Notes to the Consolidated Financial Statements.

# Consolidated Statement of Cash Flows

## for the year ended 31 December 2023

|  | Note   | 2023<br>US\$million | 2022<br>US\$million |
|--|--------|---------------------|---------------------|
| <b>Cash flows from operating activities</b>  |        |                     |                     |
| Receipts from customers  |        | 5,992               | 8,201               |
| Interest received  |        | 106                 | 54                  |
| Dividends received   |        | 1                   | 5                   |
| Pipeline tariffs and other receipts  |        | 216                 | 434                 |
| Payments to suppliers and employees  |        | (2,019)             | (2,451)             |
| Restoration expenditure  |        | (108)               | (154)               |
| Exploration and evaluation seismic and studies   |        | (78)                | (103)               |
| Royalty and excise paid  |        | (153)               | (206)               |
| Payments for commodity hedging   |        | (6)                 | (160)               |
| Borrowing costs paid   |        | (132)               | (191)               |
| Income taxes paid  |        | (428)               | (529)               |
| Royalty-related taxes paid   |        | (158)               | (356)               |
| Insurance proceeds   |        | 17                  | 15                  |
| Overriding royalty   |        | 8                   | (1)                 |
| <b>Net cash provided by operating activities</b>                                       | 4.1(b) | <b>3,258</b>        | 4,558               |
| <b>Cash flows from investing activities</b>  |        |                     |                     |
| Payments for:  |        |                     |                     |
| Exploration and evaluation assets  |        | (174)               | (217)               |
| Oil and gas assets   |        | (2,154)             | (1,470)             |
| Other land, buildings, plant and equipment   |        | (41)                | (20)                |
| Acquisitions of a controlled entity, net of cash acquired                              |        | (209)               | (17)                |
| Costs associated with acquisition of subsidiaries                                      |        | (3)                 | (108)               |
| Loans to associate   |        | (82)                | -                   |
| Net proceeds associated with disposals   |        | 10                  | 302                 |
| Borrowing costs paid   |        | (243)               | (139)               |
| <b>Net cash used in investing activities</b>   |        | <b>(2,896)</b>      | (1,669)             |
| <b>Cash flows from financing activities</b>  |        |                     |                     |
| Dividends paid   | 2.6    | (777)               | (536)               |
| Drawdown of borrowings   |        | 1,293               | 800                 |
| Repayment of borrowings  |        | (787)               | (3,003)             |
| Repayment of principal portion of lease liabilities                                    |        | (236)               | (242)               |
| Purchase of shares on-market (Treasury shares)   | 5.3    | (22)                | (36)                |
| Purchase of shares on-market (Share buy-back)  | 5.3    | (316)               | (384)               |
| Other financing  |        | (15)                | -                   |
| <b>Net cash used in financing activities</b>   |        | <b>(860)</b>        | (3,401)             |
| <b>Net decrease in cash and cash equivalents</b>                                       |        | <b>(498)</b>        | (512)               |
| <b>Cash and cash equivalents at the beginning of the period</b>                        |        | <b>2,352</b>        | 2,976               |
| Effects of exchange rate changes on the balances<br>of cash held in foreign currencies |        | (21)                | (34)                |
| Amounts transferred from/(to) assets held for sale                                     | 6.2    | 42                  | (78)                |
| <b>Cash and cash equivalents at the end of the period</b>                              | 4.1    | <b>1,875</b>        | 2,352               |

The Consolidated Statement of Cash Flows is to be read in conjunction with the Notes to the Consolidated Financial Statements.

# Consolidated Statement of Changes in Equity

## for the year ended 31 December 2023

| US\$million   | Note | Equity attributable to owners of Santos Limited |                                      |                 |                             |                             | Total equity  |
|---|------|---|--------------------------------------|-----------------|-----------------------------|-----------------------------|---------------|
|   |      | Issued capital                                  | Foreign currency translation reserve | Hedging reserve | Accumulated profits reserve | Accumulated (losses)/profit |               |
| <b>Balance at 1 January 2022</b>                            |      | 15,030  | (940)                                | (61)            | 1,807                       | (2,226)                     | 13,610        |
| <i>Items of comprehensive income</i>                        |      |   |                                      |                 |                             |                             |               |
| Net profit for the period                                   |      | -   | -                                    | -               | -                           | 2,112                       | 2,112         |
| Other comprehensive (loss)/income for the period            |      | -   | (7)                                  | 46              | -                           | -                           | 39            |
| Total comprehensive (loss)/income for the period            |      | -   | (7)                                  | 46              | -                           | 2,112                       | 2,151         |
| <i>Transactions with owners in their capacity as owners</i> |      |   |                                      |                 |                             |                             |               |
| Dividends paid  | 2.6  | -   | -                                    | -               | (536)                       | -                           | (536)         |
| On-market share purchase (Treasury shares)                  | 5.3  | (36)  | -                                    | -               | -                           | -                           | (36)          |
| On-market share purchase (Share buy-back)                   | 5.3  | (384)   | -                                    | -               | -                           | -                           | (384)         |
| Share-based payment transactions                            | 5.3  | 42  | -                                    | -               | -                           | (4)                         | 38            |
| <b>Balance at 31 December 2022</b>                          |      | 14,652  | (947) <sup>1</sup>                   | (15)            | 1,271                       | (118)                       | 14,843        |
| <b>Balance at 1 January 2023</b>                            |      | <b>14,652</b>                                   | <b>(947)<sup>1</sup></b>             | <b>(15)</b>     | <b>1,271</b>                | <b>(118)</b>                | <b>14,843</b> |
| Transfer retained profits to accumulated profits reserve    |      | -   | -                                    | -               | 900                         | (900)                       | -             |
| <i>Items of comprehensive income</i>                        |      |   |                                      |                 |                             |                             |               |
| Net profit for the period                                   |      | -   | -                                    | -               | -                           | 1,416                       | 1,416         |
| Other comprehensive income for the period                   |      | -   | 13                                   | 93              | -                           | -                           | 106           |
| Total comprehensive income for the period                   |      | -   | 13                                   | 93              | -                           | 1,416                       | 1,522         |
| <i>Transactions with owners in their capacity as owners</i> |      |   |                                      |                 |                             |                             |               |
| Dividends paid  | 2.6  | -   | -                                    | -               | (777)                       | -                           | (777)         |
| On-market share purchase (Treasury shares)                  | 5.3  | (22)  | -                                    | -               | -                           | -                           | (22)          |
| On-market share purchase (Share buy-back)                   | 5.3  | (316)   | -                                    | -               | -                           | -                           | (316)         |
| Share-based payment transactions                            | 5.3  | 25  | -                                    | -               | -                           | -                           | 25            |
| <b>Balance at 31 December 2023</b>                          |      | <b>14,339</b>                                   | <b>(934)<sup>1</sup></b>             | <b>78</b>       | <b>1,394</b>                | <b>398</b>                  | <b>15,275</b> |

1 Includes \$49 million held for sale.

The Consolidated Statement of Changes in Equity is to be read in conjunction with the Notes to the Consolidated Financial Statements.

For personal use only

# Notes to the Consolidated Financial Statements for the year ended 31 December 2023

## Section 1: Basis of Preparation

This section provides information about the basis of preparation of the Financial Report, and certain accounting policies that are not disclosed elsewhere in the Financial Report. Accounting policies specific to individual elements of the financial statements are located within the relevant section of the report.

### 1.1 STATEMENT OF COMPLIANCE

The consolidated financial report ("Financial Report") of Santos Limited (the Company) for the year ended 31 December 2023 was authorised for issue in accordance with a resolution of the Directors on 20 February 2024.

The Financial Report of the Company for the year ended 31 December 2023 comprises the Company and our controlled entities (the Group). Santos Limited (the Parent) is a company limited by shares incorporated in Australia, whose shares are publicly traded on the Australian Securities Exchange (ASX) and on Papua New Guinea's National Stock Exchange (PNGX), and is the ultimate parent entity of the Group. The Group is a for-profit entity for the purpose of preparing the Financial Report. The nature of the operations and principal activities of the Group are described in the Directors' Report.

This consolidated Financial Report is:

- a general purpose financial report that has been prepared in accordance with the requirements of the *Corporations Act 2001* (Cth), Australian Accounting Standards and other authoritative pronouncements of the Australian Accounting Standards Board (AASB)
- compliant with Australian Accounting Standards as issued by the AASB and International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board, including new and amended accounting standards issued and effective for reporting periods beginning on or after 1 January 2023
- presented in United States dollars (US\$)
- prepared on the historical cost basis except for derivative financial instruments, contingent consideration and other financial instruments measured at fair value
- rounded to the nearest million dollars, unless otherwise stated, in accordance with *ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191*.

### 1.2 KEY EVENTS IN THE CURRENT PERIOD

The financial position and performance of the Group was particularly impacted by the following events and transactions during the year:

- production of 91.7 mmboe (2022: 103.2 mmboe), and sales of 96.4 mmboe (2022: 112.3 mmboe)
- average realised oil price of \$87.6 per barrel compared to \$110.09 per barrel in 2022
- net profit after tax of \$1,416 million for 2023 (2022: net profit after tax \$2,112 million)
- free cash flow generated of \$2,128 million for 2023 (2022: \$3,641 million)
- net debt increased to \$4,264 million at 31 December 2023, from \$3,450 million at 31 December 2022.

### 1.3 SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The carrying amount of certain assets and liabilities are often determined based on management's judgement regarding estimates and assumptions of future events. The key judgements, estimates and assumptions that have significant risk of causing material adjustment to the carrying amount of certain assets and liabilities within the next annual reporting period are highlighted throughout the Financial Report.

The full-year Financial Report has been prepared using the going concern basis of preparation and the Group continues to pay its debts as they fall due.

#### **Financial reporting impacts of climate change and sustainability matters**

In preparing the Financial Report, management has considered the impact of climate change and current climate-related legislation.

Santos seeks to balance the needs of today, supplying affordable and reliable energy and critical fuels, with the need to transition to a lower carbon future. Our climate strategy, outlined in the Santos Sustainability and Climate Report, details our annual emissions and targets. Since 2018, we've published an annual Climate Report following the Financial Stability Board's Task Force on Climate-Related Financial Disclosures (TCFD) recommendations.

Santos has a three-horizon strategy guiding our pathway to target net-zero Scope 1 and 2 emissions (equity share) by 2040. This strategy involves backfilling existing facilities and sustaining production into the future, decarbonising of own and others' emissions through technologies such as CCS, and generating low carbon fuels.

Central to achieving our strategy is Santos Energy Solutions, the principal activities of which relate to operating midstream assets, progressing technologies that support the decarbonisation of ours' and others' products, including CCS, the generation of high-quality carbon credits and development of low carbon fuels.

The estimated impacts of climate change may be assessed through a range of economic and climate-related policies and scenarios, as reported in the Santos Sustainability and Climate Report, which includes the Santos Climate Transition Action Plan (CTAP). This includes market supply and demand profiles, carbon emissions reduction profiles, legislative impacts and technological impacts, all of which are affected by the global demand profile of the economy as a whole. A carbon price is included in Santos' economic modelling of projects and the portfolio as a whole.

The energy transition is expected to bring volatility in commodity prices. This may result in scenarios of lower prices through demand destruction and, conversely, structurally higher commodity prices through demand and supply dynamics. In accordance with IFRS, Santos' financial statements are based on reasonable and supportable assumptions that represents Group's current best estimate of the range of economic conditions that may exist in the foreseeable future. The Group has considered the Australian Government's emissions reduction target legislated in September 2022 and the amendments to the Safeguard Mechanism which have come into force mid-2023.

The potential impacts of climate change and sustainability-related matters have been considered in the significant judgements and key estimates in a number of areas in the Financial Report, including:

- asset carrying values (exploration and evaluation assets, oil and gas assets) through determination of valuations considered for impairment – see Note 3.4 and consideration of asset useful lives – see Note 3.2
- restoration obligations, including the timing of such activities – see Note 3.5
- deferred taxes, primarily related to asset carrying values and restoration obligations – see Note 2.4.

The Group continues to monitor climate-related policy and its impact on the Financial Report.

# Notes to the Consolidated Financial Statements

## Section 1: Basis of Preparation

### 1.4 FOREIGN CURRENCY

#### Functional and presentation currency

The Group's financial statements are presented in United States dollars (US\$), as that presentation currency most reliably reflects the global business performance of the Group as a whole and is more comparable with our peers.

The functional currency of the Parent and the majority of subsidiaries is US\$. The assets, liabilities, income and expenses of non-US dollar denominated functional currency companies are translated into US\$ using the following applicable exchange rates:

| Foreign currency amount | Applicable exchange rate                        |
|-------------------------|---|
| Income and expenses     | Average rate prevailing for the relevant period |
| Assets and liabilities  | Period-end rate                                 |
| Equity                  | Historical rate                                 |
| Reserves                | Historical and period-end rates                 |
| Statement of cash flows | Average rate prevailing for the relevant period |

Foreign exchange differences resulting from translation to presentation currency are initially recognised in the foreign currency translation reserve and subsequently transferred to the income statement on disposal of the operation.

The period-end exchange rate used was A\$/US\$0.6812 (2022: 1:0.6813).

#### Transactions and balances

Transactions in currencies other than an entity's functional currency are initially recorded in the functional currency by applying the exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in currencies other than an entity's functional currency are translated at the foreign exchange rate ruling at the reporting date. Foreign exchange differences arising on translation are recognised in the income statement with the exception of monetary items that form part of the net investment in a foreign operation.

Foreign exchange differences that arise on the translation of monetary items that form part of the net investment in a foreign operation are recognised in the translation reserve in the consolidated financial statements until the net investment is disposed of, at which time, the cumulative amount is reclassified to the income statement.

Non-monetary assets and liabilities that are measured at historical cost in currencies other than an entity's functional currency are translated using the exchange rate at the date of the initial transaction. Non-monetary assets and liabilities denominated in currencies other than an entity's functional currency that are stated at fair value are translated to the functional currency at foreign exchange rates ruling at the dates the fair value was determined.

#### Group companies

The results of subsidiaries with a functional currency other than US\$ (the functional currency of the Parent) are translated to US\$ as at the date of each transaction. The assets and liabilities are translated to US\$ at foreign exchange rates ruling at the reporting date. Foreign exchange differences arising on translation are recognised directly in the translation reserve.

Exchange differences arising from the translation of the net investment in foreign operations and of related hedges are recognised in the translation reserve. They are released into the income statement upon disposal of the foreign operation.

# Notes to the Consolidated Financial Statements

## Section 2: Financial Performance

This section focuses on the operating results and financial performance of the Group. It includes disclosures of segmental financial information, taxes, dividends and earnings per share, including the relevant accounting policies adopted in each area.

### 2.1 SEGMENT INFORMATION

A new organisational structure was announced in May 2023 to drive delivery of Vision 2040.

The new organisational structure included establishing two functional divisions and a new regional operating model. The two functional divisions are Upstream Gas and Liquids and Santos Energy Solutions. The upstream gas and liquids business includes an Asian market-focused LNG business and an Australian domestic gas business on the West and East coasts of Australia. Santos Energy Solutions is focused on the processing of Santos' and third-party gas and liquids and development of decarbonisation and carbon management services.

The three regional Business Units are Eastern Australia and PNG, Western and Northern Australia and Timor-Leste, and Alaska, which execute both Upstream Gas and Liquids and Santos Energy Solutions activities.

Operating segments within the functional divisions are upstream gas and liquids (Cooper Basin, Queensland & NSW, Papua New Guinea, Western Australia, Northern Australia and Timor-Leste) and Santos Energy Solutions. Alaska Business Unit is currently captured in 'Corporate, exploration, eliminations & other' in segment information in the Financial Report while the asset is in the development phase. This is the basis on which internal reports are provided to the Chief Executive Officer (Chief Operating Decision Maker) for assessing performance and determining the allocation of resources within the Group.

Segment performance is measured based on earnings before interest, tax, depreciation and depletion, exploration and evaluation expensed, impairment loss, and change in future restoration assumptions (EBITDAX). Corporate and exploration expenditure and inter-segment eliminations are included in the segment disclosure for reconciliation purposes.

| <b>Revenue from external customers by geographical location</b> | <b>2023</b><br><b>US\$million</b> | 2022<br>US\$million |
|---|-----------------------------------|---------------------|
| Australia   | <b>3,150</b>                      | 4,528               |
| Papua New Guinea  | <b>2,884</b>                      | 3,459               |
| <b>Total</b>  | <b>6,034</b>                      | 7,987               |

| <b>Non-current assets by geographical location<br/>(excluding financial and deferred tax assets)</b> | <b>2023</b><br><b>US\$million</b> | 2022<br>US\$million |
|--|-----------------------------------|---------------------|
| Australia  | <b>12,265</b>                     | 11,471              |
| Papua New Guinea   | <b>10,314</b>                     | 10,119              |
| Other  | <b>1,665</b>                      | 994                 |
| <b>Total</b>   | <b>24,244</b>                     | 22,584              |

For personal use only

# Notes to the Consolidated Financial Statements

## Section 2: Financial Performance

For personal use only

## 2.1 SEGMENT INFORMATION (CONTINUED)

|  | Santos Energy Solutions |                   |                     |                                  |                   |  |             |              |              |             |
|--|-------------------------|-------------------|---------------------|----------------------------------|-------------------|--|-------------|--------------|--------------|-------------|
|  | Upstream Gas & Liquids  |                   |                     |                                  |                   | Corporate, exploration, eliminations & other |             |              |              |             |
|  | Eastern AU, PNG         |                   | WA, Northern AU, TL |                                  |                   | Upstream Gas & Liquids Total                 |             | Total        |              |             |
|  | Cooper Basin            | Queens-land & NSW | PNG                 | Northern Australia & Timor-Leste | Western Australia | 2023   | 2023        | 2023         | 2023         | 2023        |
| <b>US\$ million</b>                      | <b>2023</b>             | <b>2023</b>       | <b>2023</b>         | <b>2023</b>                      | <b>2023</b>       | <b>2023</b>                                  | <b>2023</b> | <b>2023</b>  | <b>2023</b>  | <b>2023</b> |
| <b>Revenue</b>                           |                         |                   |                     |                                  |                   |  |             |              |              |             |
| Product sales to external customers      | 466                     | 1,273             | 2,855               | 141                              | 844               | 5,579  | -           | 310          | 5,889        |             |
| Inter-segment sales <sup>1</sup>         | 158                     | 43                | -                   | -                                | 4                 | 205  | -           | (205)        | -            |             |
| Other                                    | (2)                     | 16                | 29                  | -                                | 5                 | 48   | 379         | (282)        | 145          |             |
| <b>Total segment revenue</b>             | <b>622</b>              | <b>1,332</b>      | <b>2,884</b>        | <b>141</b>                       | <b>853</b>        | <b>5,832</b>                                 | <b>379</b>  | <b>(177)</b> | <b>6,034</b> |             |
| <b>Costs</b>                             |                         |                   |                     |                                  |                   |  |             |              |              |             |
| Production costs                         | (114)                   | (87)              | (256)               | (104)                            | (120)             | (681)  | (123)       | 22           | (782)        |             |
| Other operating costs                    | (94)                    | (118)             | (183)               | 1                                | (61)              | (455)  | (28)        | (60)         | (543)        |             |
| Third-party product purchases            | -                       | (236)             | (15)                | -                                | (22)              | (273)  | -           | (198)        | (471)        |             |
| Inter-segment purchases <sup>1</sup>     | (4)                     | (109)             | -                   | -                                | -                 | (113)  | -           | 113          | -            |             |
| Other                                    | (117)                   | 13                | (88)                | 10                               | (174)             | (356)  | (16)        | 217          | (155)        |             |
| <b>EBITDAX</b>                           | <b>293</b>              | <b>795</b>        | <b>2,342</b>        | <b>48</b>                        | <b>476</b>        | <b>3,954</b>                                 | <b>212</b>  | <b>(83)</b>  | <b>4,083</b> |             |
| Depreciation and depletion               | (272)                   | (243)             | (543)               | (12)                             | (764)             | (1,834)                                      | -           | (24)         | (1,858)      |             |
| Exploration and evaluation expensed      | (15)                    | (9)               | (16)                | (3)                              | (18)              | (61)   | -           | (25)         | (86)         |             |
| Net impairment loss                      | -                       | -                 | -                   | -                                | (57)              | (57)   | -           | (18)         | (75)         |             |
| Change in future restoration assumptions | -                       | -                 | 4                   | (9)                              | (13)              | (18)   | -           | -            | (18)         |             |
| <b>EBIT</b>                              | <b>6</b>                | <b>543</b>        | <b>1,787</b>        | <b>24</b>                        | <b>(376)</b>      | <b>1,984</b>                                 | <b>212</b>  | <b>(150)</b> | <b>2,046</b> |             |
| Net finance costs                        | -                       | -                 | -                   | -                                | -                 | -  | -           | (227)        | (227)        |             |
| <b>Profit before tax</b>                 | <b>-</b>                | <b>-</b>          | <b>(8)</b>          | <b>32</b>                        | <b>58</b>         | <b>82</b>                                    | <b>-</b>    | <b>(485)</b> | <b>1,819</b> |             |
| Income tax expense                       | -                       | -                 | -                   | -                                | -                 | -  | -           | -            | (485)        |             |
| Royalty-related tax expense              | -                       | -                 | (8)                 | 32                               | 58                | 82   | -           | -            | 82           |             |
| <b>Net profit</b>                        | <b>-</b>                | <b>-</b>          | <b>(8)</b>          | <b>32</b>                        | <b>58</b>         | <b>82</b>                                    | <b>-</b>    | <b>-</b>     | <b>1,416</b> |             |
| <b>Asset additions and acquisitions</b>  |                         |                   |                     |                                  |                   |  |             |              |              |             |
| Exploration and evaluation assets        | 47                      | 39                | 143                 | -                                | 3                 | 232  | 1           | 4            | 237          |             |
| Oil and gas assets <sup>2</sup>          | 307                     | 260               | 552                 | 407                              | 302               | 1,828  | 51          | 644          | 2,523        |             |
| Decarbonisation                          | -                       | -                 | -                   | -                                | -                 | -  | 113         | -            | 113          |             |
| <b>Total</b>                             | <b>354</b>              | <b>299</b>        | <b>695</b>          | <b>407</b>                       | <b>305</b>        | <b>2,060</b>                                 | <b>165</b>  | <b>648</b>   | <b>2,873</b> |             |

1 Inter-segment pricing is determined on an arm's length basis. Inter-segment sales and purchases are eliminated on consolidation.

2 Includes impact on restoration assets following changes in restoration provision assumptions (refer Note 3.5).

## 2.1 SEGMENT INFORMATION (CONTINUED)

|  | Santos Energy Solutions |              |                                  |                   |                              |                        |            |  |              |              |
|--|-------------------------|--------------|----------------------------------|-------------------|------------------------------|------------------------|------------|--|--------------|--------------|
|  | Upstream Gas & Liquids  |              |                                  |                   |                              | WA, Northern AU, TL    |            |  |              |              |
|  | Eastern AU, PNG         |              | Northern Australia & Timor-Leste |                   |                              | Upstream Gas & Liquids |            | Corporate, exploration, eliminations & other |              |              |
| Cooper Basin                             | Queensland & NSW        | PNG          | Western Australia                | Western Australia | Upstream Gas & Liquids Total | 2022                   | 2022       | 2022   | 2022         | Total        |
| 2022                                     | 2022                    | 2022         | 2022                             | 2022              | 2022                         | 2022                   | 2022       | 2022   | 2022         | 2022         |
| <b>US\$million</b>                       |                         |              |                                  |                   |                              |                        |            |  |              |              |
| <b>Revenue</b>                           |                         |              |                                  |                   |                              |                        |            |  |              |              |
| Product sales to external customers      | 818                     | 1,410        | 3,427                            | 629               | 1,088                        | 7,372                  | -          | 418  | -            | 7,790        |
| Inter-segment sales <sup>1</sup>         | 156                     | 99           | -                                | -                 | 4                            | 259                    | -          | (259)  | -            | -            |
| Other                                    | 11                      | 29           | 32                               | 1                 | 5                            | 78                     | 418        | (299)  | 197          | 197          |
| <b>Total segment revenue</b>             | <b>985</b>              | <b>1,538</b> | <b>3,459</b>                     | <b>630</b>        | <b>1,097</b>                 | <b>7,709</b>           | <b>418</b> | <b>(140)</b>                                 | <b>418</b>   | <b>7,987</b> |
| <b>Costs</b>                             |                         |              |                                  |                   |                              |                        |            |  |              |              |
| Production costs                         | (102)                   | (79)         | (282)                            | (138)             | (109)                        | (710)                  | (132)      | 35   | (132)        | (807)        |
| Other operating costs                    | (129)                   | (122)        | (197)                            | -                 | (12)                         | (460)                  | (31)       | (65)   | (31)         | (556)        |
| Third-party product purchases            | (249)                   | (237)        | (8)                              | -                 | (10)                         | (504)                  | -          | (253)  | -            | (757)        |
| Inter-segment purchases <sup>2</sup>     | (4)                     | (100)        | -                                | -                 | -                            | (104)                  | -          | 104  | -            | -            |
| Other                                    | (83)                    | (16)         | (52)                             | 13                | (134)                        | (272)                  | (24)       | 75   | (24)         | (221)        |
| <b>EBITDAX</b>                           | <b>418</b>              | <b>984</b>   | <b>2,920</b>                     | <b>505</b>        | <b>832</b>                   | <b>5,659</b>           | <b>231</b> | <b>(244)</b>                                 | <b>231</b>   | <b>5,646</b> |
| Depreciation and depletion               | (243)                   | (238)        | (549)                            | (113)             | (590)                        | (1,733)                | -          | (14)   | -            | (1,747)      |
| Exploration and evaluation expensed      | (9)                     | (7)          | (46)                             | (17)              | (43)                         | (122)                  | -          | (26)   | -            | (148)        |
| Net impairment loss                      | -                       | -            | -                                | (2)               | (326)                        | (328)                  | -          | -  | -            | (328)        |
| Change in future restoration assumptions | -                       | -            | 7                                | (91)              | (134)                        | (218)                  | -          | (3)  | -            | (221)        |
| <b>EBIT</b>                              | <b>166</b>              | <b>739</b>   | <b>2,332</b>                     | <b>282</b>        | <b>(261)</b>                 | <b>3,258</b>           | <b>231</b> | <b>(287)</b>                                 | <b>(287)</b> | <b>3,202</b> |
| Net finance costs                        |                         |              |                                  |                   |                              |                        |            | (254)  |              | (254)        |
| <b>Profit before tax</b>                 |                         |              |                                  |                   |                              |                        |            |  |              | <b>2,948</b> |
| Income tax expense                       |                         |              |                                  |                   |                              |                        |            | (745)  |              | (745)        |
| Royalty-related tax expense              |                         |              |                                  | 38                | (129)                        | (91)                   | -          | -  | -            | (91)         |
| <b>Net profit</b>                        |                         |              |                                  |                   |                              |                        |            |  |              | <b>2,112</b> |
| <b>Asset additions and acquisitions</b>  |                         |              |                                  |                   |                              |                        |            |  |              |              |
| Exploration and evaluation assets        | 24                      | 11           | 41                               | 2                 | 108                          | 186                    | -          | 66   | -            | 252          |
| Oil and gas assets <sup>2</sup>          | 270                     | 203          | 3                                | 424               | 565                          | 1,465                  | 22         | 117  | 70           | 1,604        |
| Decarbonisation                          | -                       | -            | -                                | -                 | -                            | -                      | 70         | -  | -            | 70           |
|  | <b>294</b>              | <b>214</b>   | <b>44</b>                        | <b>426</b>        | <b>673</b>                   | <b>1,651</b>           | <b>92</b>  | <b>183</b>                                   | <b>92</b>    | <b>1,926</b> |

1 Inter-segment pricing is determined on an arm's length basis. Inter-segment sales and purchases are eliminated on consolidation.

2 Includes impact on restoration assets following changes in restoration provision assumptions (refer Note 3.5).

## 2.2 REVENUE FROM CONTRACTS WITH CUSTOMERS

Revenue from contracts with customers is recognised in the income statement when the performance obligations are considered met, which is when control of the hydrocarbon products or services provided are transferred to the customer. Revenue is recognised at the transaction price, which is an amount that reflects the consideration the Group expects to be entitled to, net of goods and services tax or similar taxes.

### Revenue from contracts with customers – Product sales

Revenue from contracts with customers – Product sales is recognised based on volumes sold under contracts with customers at the point in time where performance obligations are considered met. Generally, regarding the sale of hydrocarbon products, the performance obligation will be met when the product is delivered to the specified measurement point (gas) or point of loading/unloading (liquids). No adjustments are made to revenue for any differences between volumes sold to customers and unsold volumes that the Group is entitled to sell based on its working interest.

The Group's sales of crude oil, liquefied natural gas, ethane, condensate, LPG, and in some contractual arrangements, natural gas, are generally based on market prices. In contractual arrangements with market-based pricing, at the time of the delivery, there is only minimal risk of a change in transaction price to be allocated to the product sold. Accordingly, at the point of sale, where there is no significant risk of revenue reversal relative to the cumulative revenue recognised, there is no constraining of variable consideration.

The Group applies the allocation exception that allows an entity to allocate the market price to product sales as delivered, rather than recognising an average price over the term of the contract. For those contractual arrangements based on market pricing, the aggregate transaction price allocation to unsatisfied performance obligations is fully constrained at the end of the reporting period. Revenue for existing contracts will be recognised over varying contract tenures.

During the year, the Group earned revenue from two customers that were individually greater than 10 per cent of total revenue. These amounted to \$637 million (2022: \$764 million) and \$625 million (2022: \$558 million), arising from sales from segments QLD & NSW and PNG respectively.

### Contract assets

In a business combination, pre-existing revenue contracts are fair valued and may result in contract assets that represent the differential in contract pricing and market price, and will be realised as performance obligations are considered met in the underlying revenue contract. The contract asset will be unwound through other expenses. Where different tranches exist within a contractual arrangement, individual contracts acquired may contain both a contract liability in respect of deferred revenue and a contract asset arising from revenue contracts being fair valued on acquisition.

### Contract liabilities

In a business combination, pre-existing revenue contracts are fair valued and may result in contract liabilities being recognised. The contract liabilities represent the differential in contract pricing and market price, and will be realised as performance obligations are considered met in the underlying revenue contract. To the extent the contract liability represents the fair value differential between contract pricing and market price, it will be unwound through 'revenue – other' upon satisfaction of the performance obligation.

### Contract liabilities – Deferred revenue

A contract liability for deferred revenue is recorded for obligations under sales contracts to deliver natural gas in future periods for which payment has already been received. Where the period between when payment is received and performance obligations are considered met is more than 12 months, an assessment will be made for whether a significant financing component is required to be accounted for. Deferred revenue liabilities unwind as revenue from contracts with customers upon satisfaction of the performance obligation and if a significant financing component associated with deferred revenue exists, will be recognised as finance costs over the life of the contract.

# Notes to the Consolidated Financial Statements

## Section 2: Financial Performance

### 2.2 REVENUE FROM CONTRACTS WITH CUSTOMERS (CONTINUED)

| (a) Revenue from contracts with customers          | 2023<br>US\$million | 2022<br>US\$million |
|--|---------------------|---------------------|
| <b>Product sales</b>                               |                     |                     |
| Gas, ethane and liquefied natural gas              | 4,798               | 6,009               |
| Crude oil  | 650                 | 1,087               |
| Condensate and naphtha                             | 390                 | 568                 |
| Liquefied petroleum gas                            | 51                  | 126                 |
| <b>Total product sales<sup>1</sup></b>             | <b>5,889</b>        | <b>7,790</b>        |
| <b>Revenue - other</b>                             |                     |                     |
| Pipeline tolls and tariffs                         | 99                  | 104                 |
| Unwind of acquired contract liabilities            | 5                   | 6                   |
| Other  | 41                  | 87                  |
| <b>Total revenue - other</b>                       | <b>145</b>          | <b>197</b>          |
| <b>Total revenue from contracts with customers</b> | <b>6,034</b>        | <b>7,987</b>        |

<sup>1</sup> Total product sales include third-party product sales of \$805 million (2022: \$1,147 million).

### (b) Assets and liabilities related to contracts with customers

The Group has recognised the following assets and liabilities related to contracts with customers:

|                                       | 2023<br>US\$million | 2022<br>US\$million |
|---------------------------------------|---------------------|---------------------|
| <b>Acquired contract assets</b>       |                     |                     |
| <b>Current</b>                        |                     |                     |
| Acquired contract assets              | 86                  | 75                  |
|                                       | <b>86</b>           | <b>75</b>           |
| <b>Non-current</b>                    |                     |                     |
| Acquired contract assets              | 179                 | 252                 |
|                                       | <b>179</b>          | <b>252</b>          |
| <b>Total acquired contract assets</b> | <b>265</b>          | <b>327</b>          |
| <b>Contract liabilities</b>           |                     |                     |
| <b>Current</b>                        |                     |                     |
| Acquired contract liabilities         | 1                   | 5                   |
| Deferred revenue                      | 58                  | 130                 |
|                                       | <b>59</b>           | <b>135</b>          |
| <b>Non-current</b>                    |                     |                     |
| Acquired contract liabilities         | 2                   | 3                   |
| Deferred revenue                      | 148                 | 157                 |
|                                       | <b>150</b>          | <b>160</b>          |
| <b>Total contract liabilities</b>     | <b>209</b>          | <b>295</b>          |

For personal use only

# Notes to the Consolidated Financial Statements

## Section 2: Financial Performance

### 2.2 REVENUE FROM CONTRACTS WITH CUSTOMERS (CONTINUED)

#### (b) Assets and liabilities related to contracts with customers (continued)

The following table illustrates the movement in contract asset and contract liability balances for the current reporting period:

|   | Note   | 2023<br>US\$million | 2022<br>US\$million |
|---|--------|---------------------|---------------------|
| <b>Acquired contract assets</b>                       |        |                     |                     |
| Opening balance                                       |        | 327                 | 419                 |
| Transfer from/(to) assets held for sale               | 6.2    | 18                  | (18)                |
| Other expenses  | 2.3    | (80)                | (74)                |
| <b>Total acquired contract assets</b>                 |        | <b>265</b>          | <b>327</b>          |
| <b>Acquired contract liabilities</b>                  |        |                     |                     |
| Opening balance                                       |        | 8                   | 14                  |
| Revenue - other                                       | 2.2(a) | (5)                 | (6)                 |
|   |        | <b>3</b>            | <b>8</b>            |
| <b>Contract liabilities - Deferred income</b>         |        |                     |                     |
| Opening balance                                       |        | 287                 | 329                 |
| Additional receipts in advance                        |        | 4                   | 10                  |
| Revenue from contracts with customers - product sales |        | (97)                | (79)                |
| Interest accretion for financing component            | 5.2    | 17                  | 16                  |
| Other   |        | (5)                 | 11                  |
|   |        | <b>206</b>          | <b>287</b>          |
| <b>Total contract liabilities</b>                     |        | <b>209</b>          | <b>295</b>          |

For personal use only

## 2.3 EXPENSES

|   | 2023<br>US\$million | 2022<br>US\$million |
|---|---------------------|---------------------|
| <b>Cost of sales</b>  |                     |                     |
| Production costs  | 782                 | 807                 |
| Other operating costs:  |                     |                     |
| LNG plant costs   | 110                 | 98                  |
| Pipeline tariffs, processing tolls and other                      | 210                 | 169                 |
| Movements in onerous pipeline contracts                           | -                   | (2)                 |
| Royalty and excise  | 157                 | 225                 |
| Shipping costs  | 66                  | 66                  |
| Total other operating costs                                       | 543                 | 556                 |
| Total cash cost of production                                     | 1,325               | 1,363               |
| Depreciation and depletion:                                       |                     |                     |
| Depreciation of plant, equipment and buildings                    | 1,048               | 867                 |
| Depletion of subsurface assets                                    | 810                 | 880                 |
| Total depreciation and depletion                                  | 1,858               | 1,747               |
| Third-party product purchases                                     | 471                 | 757                 |
| Decrease in product stock   | 13                  | 33                  |
| <b>Total cost of sales</b>  | <b>3,667</b>        | 3,900               |
| <b>Other expenses</b>   |                     |                     |
| Selling   | 23                  | 19                  |
| General and administration  | 132                 | 139                 |
| Costs associated with acquisition and disposals                   | 3                   | 33                  |
| Change in future restoration assumptions for non-producing assets | 18                  | 221                 |
| Foreign exchange losses   | 15                  | 22                  |
| Fair value losses on commodity derivatives (oil hedges)           | -                   | 140                 |
| Exploration and evaluation expensed                               | 86                  | 148                 |
| Unwind of acquired contract assets                                | 80                  | 74                  |
| Other   | 17                  | 39                  |
| <b>Total other expenses</b>                                       | <b>374</b>          | 835                 |

## 2.4 TAXATION

---

### Income tax

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the income statement except in relation to items recognised directly in equity.

Current tax is the amount of income tax payable on the taxable profit or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from, or paid to, the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date in the countries where the Group operates and generates taxable income. Where applicable, tax balances include an estimate of any amounts expected to be paid to settle uncertain tax positions if it is probable that an amount will settle the obligation, and a reliable estimate can be made of the amount of the obligation. When the Group expects some or all of an amount of tax payable to be reimbursed, the expense relating to the income tax payable is presented in the income statement net of any reimbursement that is virtually certain. If the effect of the time value of money is material, current tax payable is discounted.

The Company and all of our eligible wholly-owned Australian resident entities are part of a tax-consolidated group under Australian taxation law. Santos Limited is the head entity in the tax-consolidated group. The head entity and the controlled entities in the tax-consolidated group continue to account for their own current and deferred tax amounts. Current tax liabilities and assets, and deferred tax assets arising from unused tax losses and tax credits of the members of the tax-consolidated group, are recognised by the Company (as head entity in the tax-consolidated group).

The Company and the other entities in the tax-consolidated group have entered into a tax funding agreement and a tax sharing agreement.

### Royalty-related tax

Petroleum Resource Rent Tax (PRRT), Resource Rent Royalty, and Timor-Leste and PNG's Additional Profits Tax are accounted for as income tax or royalty tax.

### International Tax Reform - Pillar Two Model Rules

The Organisation for Economic Co-operation and Development (OECD)/G20 Inclusive Framework on Base Erosion and Profit Shifting (BEPS) published the Pillar Two model rules to address the tax challenges arising from the digitalisation of the global economy in December 2021. Specifically, the BEPS Pillar Two model rules are designed to ensure large multinational enterprises pay a minimum level of tax on the income arising in each of the jurisdictions in which they operate, imposing an additional tax on profits where the effective tax rate in that jurisdiction falls below the minimum rate of 15 per cent.

As a large multinational enterprise, the Group is subject to the BEPS Pillar Two rules in both the United Kingdom and Japan, being the only jurisdictions in which the Group operates that have substantially enacted legislation to give effect to the model rules as of 31 December 2023. The rules will apply to the Group from 1 January 2024 in the United Kingdom, and from 1 January 2025 in Japan. Based on current information available, the Group does not expect the application of the rules to have a material current tax impact on the Group's financial position.

The Group also expects to be subject to the BEPS Pillar Two rules that are likely to be effective in Australia from 1 January 2024. However, enacting legislation has not been introduced and there is not sufficient information available for the Group to assess the impact, if any, of the application of the rules.

The Group has applied the temporary mandatory relief under AASB 2023-2 from deferred tax accounting for the impacts of the additional tax at 31 December 2023.

# Notes to the Consolidated Financial Statements

## Section 2: Financial Performance

### 2.4 TAXATION (CONTINUED)

Income tax and royalty-related tax recognised in the income statement for the Group are as follows:

|  | 2023<br>US\$million | 2022<br>US\$million |
|--|---------------------|---------------------|
| <b>(a) Income tax expense/(benefit)</b>  |                     |                     |
| <i>Current tax expense/(benefit)</i>   |                     |                     |
| Current year   | 480                 | 412                 |
| Adjustments for prior years  | (19)                | (33)                |
|  | <b>461</b>          | 379                 |
| <i>Deferred tax expense</i>  |                     |                     |
| Origination and reversal of temporary differences                              | 13                  | 315                 |
| Adjustments for prior years  | 11                  | 51                  |
|  | <b>24</b>           | 366                 |
| <b>Total income tax expense</b>  | <b>485</b>          | 745                 |
| <b>(b) Royalty-related tax (benefit)/expense</b>                               |                     |                     |
| <i>Current tax expense</i>   |                     |                     |
| Current year   | 113                 | 365                 |
|  | <b>113</b>          | 365                 |
| <i>Deferred tax benefit</i>  |                     |                     |
| Origination and reversal of temporary differences                              | (195)               | (274)               |
|  | <b>(195)</b>        | (274)               |
| <b>Total royalty-related tax (benefit)/expense, net of income tax benefit</b>  | <b>(82)</b>         | 91                  |
| <b>(c) Numerical reconciliation between pre-tax net profit and tax expense</b> |                     |                     |
| Profit before tax  | 1,819               | 2,948               |
| Prima facie income tax expense at 30% (2022: 30%)                              | 546                 | 884                 |
| Increase/(decrease) in income tax expense/(benefit) due to:                    |                     |                     |
| Profits subject to different tax rate  | (3)                 | -                   |
| Movements in losses and deferred tax assets not recognised                     | 3                   | (62)                |
| Deferred tax assets not previously recognised                                  | (28)                | (106)               |
| Other deductible expenses  | (20)                | (37)                |
| Non-deductible expenses  | 10                  | 44                  |
| Tax adjustments relating to prior years  | (8)                 | 18                  |
| Other  | (15)                | 4                   |
| Income tax expense   | 485                 | 745                 |
| Royalty-related tax (benefit)/expense, net of income tax benefit               | (82)                | 91                  |
| <b>Total tax expense</b>   | <b>403</b>          | 836                 |

For personal use only

# Notes to the Consolidated Financial Statements

## Section 2: Financial Performance

### 2.4 TAXATION (CONTINUED)

#### (d) Deferred tax assets and liabilities

Deferred tax is determined using the statement of financial position approach, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the appropriate tax bases.

The following temporary differences are not provided for:

- the initial recognition of assets or liabilities that affect neither accounting or taxable profit; nor
- differences relating to investments in subsidiaries to the extent it is probable that they will not reverse in the foreseeable future.

The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the reporting date.

#### Significant judgement - Uncertain tax positions

The calculation of the Group's tax charge involves a degree of estimation and judgement in respect of certain items for which the ultimate tax determination is uncertain.

The Group recognises deferred tax assets only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Future taxable profits are estimated by internal budgets and forecasts. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

| Recognised deferred tax assets and liabilities    | Note | Assets              |                     | Liabilities         |                     | Net                 |                     |
|---|------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
|   |      | 2023<br>US\$million | 2022<br>US\$million | 2023<br>US\$million | 2022<br>US\$million | 2023<br>US\$million | 2022<br>US\$million |
| Exploration and evaluation assets                 |      | 343                 | 458                 | -                   | (65)                | 343                 | 393                 |
| Oil and gas assets                                |      | 1,001               | 970                 | (3,008)             | (3,060)             | (2,007)             | (2,090)             |
| Other assets                                      |      | 1                   | 7                   | (17)                | (25)                | (16)                | (18)                |
| Derivative financial instruments                  |      | 3                   | 24                  | (135)               | (129)               | (132)               | (105)               |
| Interest-bearing loans and borrowings             |      | 268                 | 296                 | (1)                 | (2)                 | 267                 | 294                 |
| Provisions  |      | 138                 | 173                 | -                   | -                   | 138                 | 173                 |
| Royalty-related tax                               |      | -                   | -                   | (141)               | (293)               | (141)               | (293)               |
| Other items                                       |      | 18                  | 31                  | (61)                | (76)                | (43)                | (45)                |
| Tax value of carry-forward losses recognised      |      | 625                 | 596                 | -                   | (6)                 | 625                 | 590                 |
| Tax assets/(liabilities)                          |      | 2,397               | 2,555               | (3,363)             | (3,656)             | (966)               | (1,101)             |
| Set-off of tax                                    |      | (1,359)             | (1,441)             | 1,359               | 1,441               | -                   | -                   |
| <b>Net deferred tax assets/(liabilities)</b>      |      | <b>1,038</b>        | <b>1,114</b>        | <b>(2,004)</b>      | <b>(2,215)</b>      | <b>(966)</b>        | <b>(1,101)</b>      |
| Amounts classified as held for sale               | 6.2  | -                   | -                   | 111                 | 255                 | 111                 | 255                 |
| <b>Adjusted deferred tax assets/(liabilities)</b> |      | <b>1,038</b>        | <b>1,114</b>        | <b>(1,893)</b>      | <b>(1,960)</b>      | <b>(855)</b>        | <b>(846)</b>        |

#### Accounting judgement and estimate - Deferred taxes unrecognised

Deferred tax assets have not been recognised in respect of the following items set out below, because it is not probable that the temporary differences will reverse in the future and that there will be sufficient future taxable profits against which the benefits can be utilised. There are no tax losses which are expected to expire. The remaining deductible temporary differences and tax losses do not expire under current tax legislation.

## 2.4 TAXATION (CONTINUED)

| Unrecognised deferred tax assets  | 2023<br>US\$million | 2022<br>US\$million |
|---|---------------------|---------------------|
| Deferred tax assets have not been recognised in respect of the following items:         |                     |                     |
| Temporary differences in relation to investments in subsidiaries                        | 2,185               | 2,188 <sup>1</sup>  |
| Deductible temporary differences in respect of provisions                               | 128                 | 171                 |
| Deductible temporary differences relating to royalty-related tax<br>(net of income tax) | 3,800               | 3,362               |
| Tax losses  | 221                 | 363                 |
| <b>Total unrecognised deferred tax assets</b>   | <b>6,334</b>        | 6,084               |

<sup>1</sup> Comparative disclosure has been restated.

## 2.5 EARNINGS PER SHARE

Basic earnings per share amounts are calculated by dividing net profit or loss for the year attributable to ordinary equity holders of Santos Limited by the weighted average number of ordinary shares outstanding during the year.

Diluted earnings per share amounts are calculated by adjusting basic earnings per share by the weighted average number of ordinary shares that would be issued on the conversion of all the dilutive potential ordinary shares into ordinary shares.

Earnings used in the calculation of basic and diluted earnings per share reconcile to the net profit or loss after tax in the income statement as follows:

|  | 2023<br>US\$million | 2022<br>US\$million |
|--|---------------------|---------------------|
| Earnings used in the calculation of basic and diluted earnings per share | 1,416               | 2,112               |

The weighted average number of shares used for the purpose of calculating diluted earnings per share reconciles to the number used to calculate basic earnings per share as follows:

|                                    | 2023<br>Number of<br>shares | 2022<br>Number of<br>shares |
|------------------------------------|-----------------------------|-----------------------------|
| Basic earnings per share           | 3,261,616,703               | 3,350,618,460               |
| Dilutive potential ordinary shares | 14,317,724                  | 13,497,452                  |
| Diluted earnings per share         | 3,275,934,427               | 3,364,115,912               |

| Earnings per share attributable to the equity holders of Santos Limited | 2023<br>¢ | 2022<br>¢ |
|---|-----------|-----------|
| Basic earnings per share  | 43.4      | 63.0      |
| Diluted earnings per share  | 43.2      | 62.8      |

# Notes to the Consolidated Financial Statements

## Section 2: Financial Performance

### 2.6 DIVIDENDS

Dividends are recognised as a liability at the time the Directors resolve to pay or declare the dividend.

| Dividends recognised during the year   | Franked/<br>unfranked | Dividend<br>per share<br>US¢ | Total<br>US\$million |
|--|-----------------------|------------------------------|----------------------|
| <b>2023</b>  |                       |                              |                      |
| 2022 Final ordinary dividend – paid on 29 March 2023   | Unfranked             | 15.1                         | 498                  |
| 2023 Interim ordinary dividend – paid on 28 September 2023                                   | Unfranked             | 8.7                          | 279                  |
|  |                       | <b>23.8</b>                  | <b>777</b>           |
| <b>2022</b>  |                       |                              |                      |
| 2021 Final ordinary dividend – paid on 24 March 2022   | Partially Franked     | 8.5                          | 288                  |
| 2022 Interim ordinary dividend – paid on 22 September 2022                                   | Unfranked             | 7.6                          | 248                  |
|  |                       | 16.1                         | 536                  |
| Dividends declared in respect of the year  | Franked/<br>unfranked | Dividend<br>per share<br>US¢ | Total<br>US\$million |
| <b>2023</b>  |                       |                              |                      |
| Final ordinary dividend  | Unfranked             | 17.5                         | 569                  |
| Interim ordinary dividend  | Unfranked             | 8.7                          | 283                  |
|  |                       | <b>26.2</b>                  | <b>852</b>           |
| <b>2022</b>  |                       |                              |                      |
| Final ordinary dividend  | Unfranked             | 15.1                         | 500                  |
| Interim ordinary dividend  | Unfranked             | 7.6                          | 255                  |
|  |                       | 22.7                         | 755                  |
| Dividend franking account  |                       | 2023<br>US\$million          | 2022<br>US\$million  |
| 30% franking credits available to the shareholders of Santos Limited for future distribution |                       | 20                           | 20                   |

### 2.7 OTHER INCOME

|   | Note | 2023<br>US\$million | 2022<br>US\$million |
|---|------|---------------------|---------------------|
| <b>Other income</b>                               |      |                     |                     |
| Gain on sale of non-current assets                |      | 5                   | 15                  |
| Other income associated with lease arrangements   | 3.6  | 58                  | 72                  |
| Insurance recoveries                              |      | 17                  | 15                  |
| Overriding royalties                              |      | 9                   | 13                  |
| Other   |      | 50                  | 16                  |
| Fair value gain on embedded derivatives           |      | -                   | 146                 |
| Fair value (loss)/gain on electricity derivatives |      | (16)                | 17                  |
| <b>Total other income</b>                         |      | <b>123</b>          | <b>294</b>          |

# Notes to the Consolidated Financial Statements

## Section 3: Capital Expenditure, Operating Assets and Restoration Obligations

This section includes information about the assets used by the Group to generate profits and revenue, specifically information relating to exploration and evaluation assets, oil and gas assets, associated restoration obligations, and commitments for capital expenditure not yet recognised as a liability.

The life cycle of the Group's assets is summarised as follows:



### 3.1 EXPLORATION AND EVALUATION ASSETS

#### Exploration and evaluation expenditure

Exploration and evaluation activity involves the search for hydrocarbon resources, the determination of technical feasibility and the assessment of commercial viability of an identified resource. Expenditure in respect of each area of interest is accounted for using the successful efforts method of accounting.

The successful efforts method requires all exploration and evaluation expenditure to be expensed in the period it is incurred, except the costs of acquiring interests in new exploration and evaluation assets, the cost of successful wells, and appraisal costs relating to determining development feasibility, which are capitalised as intangible exploration and evaluation assets.

Exploration and evaluation expenditure is recognised in relation to an area of interest when the rights to tenure of the area of interest are current and either:

- such expenditure is expected to be recovered through successful development and commercial exploitation of the area of interest or, alternatively, by its sale; or
- the exploration activities in the area of interest have not yet reached a stage that permits reasonable assessment of the existence of economically recoverable reserves, and active and significant operations in, or in relation to, the area of interest are continuing.

Where an ownership interest in an exploration and evaluation asset is exchanged for another, the transaction is recognised by reference to the carrying value of the original interest. Any cash consideration paid, including transaction costs, is accounted for as an acquisition of exploration and evaluation assets. Any cash consideration received, net of transaction costs, is treated as a recoupment of costs previously capitalised with any excess accounted for as a gain on disposal of non-current assets.

No amortisation is charged during the exploration and evaluation phase.

#### Acquisition of assets

All assets acquired are recorded at their cost of acquisition, being the amount of cash or cash equivalents paid, and the fair value of assets given, shares issued or liabilities incurred. The cost of an asset comprises the purchase price, including any incidental costs directly attributable to the acquisition, any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating, and the estimate of the costs of dismantling and removing the asset and restoring the site on which it is located.

Exploration licence and leasehold property acquisition costs are capitalised as intangible assets. Licence costs paid in connection with a right to explore in an existing exploration area are capitalised.

# Notes to the Consolidated Financial Statements

## Section 3: Capital Expenditure, Operating Assets and Restoration Obligations

### 3.1 EXPLORATION AND EVALUATION ASSETS (CONTINUED)

#### Significant judgement - Exploration and evaluation

The application of this policy requires management to make certain estimates and assumptions as to future events and circumstances, particularly in relation to the assessment of whether economic quantities of resources have been found. Any such estimates and assumptions may change as new information becomes available. If, after having capitalised exploration and evaluation expenditure, management concludes that the capitalised expenditure is unlikely to be recovered by future exploitation or sale, then the relevant capitalised amount will be impaired through the income statement.

Exploration and evaluation activities give rise to a number of uncertainties with regard to the estimates and assumptions made as to the existence and economic viability of hydrocarbon recovery within a prospect. The nature and extent of the energy transition in relation to future climate-related conditions, legislation and policies, can impact the assessment of those uncertainties with regard to considerations such as project economics, development scenarios and potential time horizons.

|   | 2023<br>US\$million | 2022<br>US\$million |
|---|---------------------|---------------------|
| Cost  | 3,952               | 3,743               |
| Less: Accumulated impairment                  | (1,490)             | (1,472)             |
| <b>Balance at 31 December</b>                 | <b>2,462</b>        | <b>2,271</b>        |
| <b>Reconciliation of movements</b>            |                     |                     |
| Balance at 1 January                          | 2,271               | 2,862               |
| Acquisitions                                  | 2                   | 14                  |
| Additions                                     | 235                 | 252                 |
| Unsuccessful wells expensed                   | (5)                 | (26)                |
| Impairment losses                             | (18)                | (2)                 |
| Disposals                                     | (5)                 | -                   |
| Transfer to oil and gas assets in production  | (46)                | (32)                |
| Transfer to oil and gas assets in development | (3)                 | (774)               |
| Transfers from/(to) assets held for sale      | 33                  | (33)                |
| Exchange differences                          | (2)                 | 10                  |
| <b>Balance at 31 December</b>                 | <b>2,462</b>        | <b>2,271</b>        |
| <b>Comprising:</b>                            |                     |                     |
| Acquisition costs                             | 1,711               | 1,673               |
| Successful exploration wells                  | 418                 | 420                 |
| Pending determination of success              | 333                 | 178                 |
|   | <b>2,462</b>        | <b>2,271</b>        |

### 3.2 OIL AND GAS ASSETS

Oil and gas assets are usually single oil or gas fields being developed for future production or are in the production phase. Where several individual oil or gas fields are to be produced through common facilities, the individual oil or gas field and the associated production facilities are managed and reported as a single oil and gas asset.

#### Assets in development

When the technical and commercial feasibility of an undeveloped oil or gas field has been demonstrated and approval of commercial development occurs, the field enters its development phase from the exploration and evaluation phase. Expenditure on the construction, installation or completion of infrastructure facilities such as platforms, pipelines, and the drilling of development wells, as well as exploration and evaluation costs, are capitalised as tangible assets within oil and gas assets. Other subsurface expenditures include the costs of dewatering coal seam gas fields to provide access to coal seams to enable production from coal seam gas reserves. Dewatering expenditures include the costs of extracting, transporting, treating and disposing of water during the development phase of the coal seam gas fields.

When commercial operation commences, the accumulated costs are transferred to oil and gas producing assets.

### 3.2 OIL AND GAS ASSETS (CONTINUED)

#### Producing assets

The costs of oil and gas assets in production are separately accounted for as tangible assets and include past exploration and evaluation costs, pre-production development costs and the ongoing costs of continuing to develop reserves for production and the expansion or replacement of plant and equipment, and any associated land and buildings.

#### Ongoing exploration and evaluation activities

Often the initial discovery and development of an oil or gas asset will lead to ongoing exploration for, and evaluation of, potential new oil or gas fields in the vicinity with the intention of producing any near-field discoveries using the infrastructure in place.

Exploration and evaluation expenditure associated with oil and gas assets is accounted for in accordance with the policy in Note 3.1. Exploration and evaluation amounts capitalised in respect of oil and gas assets are separately disclosed in the table below.

#### Depreciation and depletion

Depreciation charges are calculated to write off the value of buildings, plant and equipment over their estimated economic useful lives to the Group. Each component of an item of buildings, plant and equipment with a cost that is significant in relation to the total cost of the asset is depreciated separately.

Depreciation of onshore buildings, plant and equipment and corporate assets is calculated using the straight-line method of depreciation from the date the asset is available for use, unless a units of production method represents a more reasonable allocation of the asset's depreciable value over its economic useful life.

The estimated useful lives for each class of onshore assets for the current and comparative periods are generally as follows:

- Buildings 20 – 50 years
- Pipelines 10 – 30 years
- Plant and facilities 10 – 50 years

Depreciation of offshore plant and equipment is calculated using the units of production method from the date of commencement of production.

Depletion charges are calculated to amortise the depreciable value of carried-forward exploration, evaluation and subsurface development expenditure over its useful life. Useful life is generally determined based on the life of the estimated Proved plus Probable (2P) reserves for a hydrocarbon reserve, together with future subsurface costs necessary to develop the respective hydrocarbon reserve, unless an alternative method is considered a better representation of useful life.

#### **Significant judgement - Estimates of reserve quantities**

The estimated quantities of 2P hydrocarbon reserves reported by the Group are integral to the calculation of depletion and depreciation expense. The 2P hydrocarbon reserves are incorporated into the assessment of impairment of assets, along with contingent resources (2C) as appropriate. Estimated reserve quantities are based upon interpretations of geological and geophysical models and assessments of the technical feasibility and commercial viability of producing the reserves. These assessments require assumptions to be made regarding future development and production costs, commodity prices, exchange rates and fiscal regimes. The estimates of reserves may change from period to period as the economic assumptions used to estimate the reserves can change from period to period, and as additional geological data is generated during the course of operations. Reserves estimates are prepared in accordance with the Group's policies and procedures for reserves estimation which conform to guidelines prepared by the Society of Petroleum Engineers.

#### **Accounting judgement and estimate - Depletion charges**

Depletion and certain depreciation charges are calculated using the units of production method. This is based on barrels of oil equivalent which will amortise the cost of carried-forward exploration, evaluation and subsurface development expenditure (subsurface assets) generally over the life of the estimated 2P hydrocarbon reserves for an asset or group of assets, together with future subsurface costs necessary to develop the hydrocarbon reserves in the respective asset or group of assets, unless an alternative method is considered a better representation of useful life. The estimated useful lives of our assets align with long-term planning and impairment modelling. The impact of climate change is considered in these processes. Future climate-related conditions, legislation and policies may have an impact on these estimates and continue to be monitored.

# Notes to the Consolidated Financial Statements

## Section 3: Capital Expenditure, Operating Assets and Restoration Obligations

### 3.2 OIL AND GAS ASSETS (CONTINUED)

|  | 2023                             |                                    |                      | 2022                             |                                    |                      |
|--|----------------------------------|------------------------------------|----------------------|----------------------------------|------------------------------------|----------------------|
|  | Subsurface assets<br>US\$million | Plant and equipment<br>US\$million | Total<br>US\$million | Subsurface assets<br>US\$million | Plant and equipment<br>US\$million | Total<br>US\$million |
| Cost   | 16,300                           | 24,421                             | 40,721               | 14,561                           | 22,956                             | 37,517               |
| Less: Accumulated depreciation, depletion and impairment | (9,442)                          | (12,178)                           | (21,620)             | (8,572)                          | (11,135)                           | (19,707)             |
| <b>Balance at 31 December</b>                            | <b>6,858</b>                     | <b>12,243</b>                      | <b>19,101</b>        | 5,989                            | 11,821                             | 17,810               |
| <b>Reconciliation of movements</b>                       |                                  |                                    |                      |                                  |                                    |                      |
| <b>Assets in development</b>                             |                                  |                                    |                      |                                  |                                    |                      |
| Balance at 1 January                                     | 2,006                            | 917                                | 2,923                | 1,065                            | 363                                | 1,428                |
| Additions <sup>1</sup>                                   | 1,006                            | 401                                | 1,407                | 211                              | 582                                | 793                  |
| Transfer from exploration and evaluation assets          | 3                                | -                                  | 3                    | 774                              | -                                  | 774                  |
| Transfer to producing assets                             | (114)                            | (96)                               | (210)                | -                                | -                                  | -                    |
| Transfer from/(to) assets held for sale                  | -                                | -                                  | -                    | (34)                             | -                                  | (34)                 |
| Disposals  | -                                | -                                  | -                    | (3)                              | (27)                               | (30)                 |
| Exchange differences                                     | -                                | -                                  | -                    | (7)                              | (1)                                | (8)                  |
| <b>Balance at 31 December</b>                            | <b>2,901</b>                     | <b>1,222</b>                       | <b>4,123</b>         | 2,006                            | 917                                | 2,923                |
| <b>Producing assets</b>                                  |                                  |                                    |                      |                                  |                                    |                      |
| Balance at 1 January                                     | 3,983                            | 10,904                             | 14,887               | 4,686                            | 12,283                             | 16,969               |
| Additions <sup>1</sup>                                   | 682                              | 547                                | 1,229                | 241                              | 636                                | 877                  |
| Acquisitions   | -                                | -                                  | -                    | 4                                | -                                  | 4                    |
| Transfer from exploration and evaluation assets          | 46                               | -                                  | 46                   | 32                               | -                                  | 32                   |
| Transfer from assets in development                      | 114                              | 96                                 | 210                  | -                                | -                                  | -                    |
| Disposals  | (14)                             | -                                  | (14)                 | (1)                              | (1)                                | (2)                  |
| Depreciation and depletion                               | (813)                            | (1,043)                            | (1,856)              | (892)                            | (897)                              | (1,789)              |
| Transfer from/(to) assets held for sale                  | -                                | 525                                | 525                  | -                                | (988)                              | (988)                |
| Net impairment losses                                    | (57)                             | -                                  | (57)                 | (50)                             | (129)                              | (179)                |
| Exchange differences                                     | 16                               | (8)                                | 8                    | (37)                             | -                                  | (37)                 |
| <b>Balance at 31 December</b>                            | <b>3,957</b>                     | <b>11,021</b>                      | <b>14,978</b>        | 3,983                            | 10,904                             | 14,887               |
| <b>Total oil and gas assets</b>                          | <b>6,858</b>                     | <b>12,243</b>                      | <b>19,101</b>        | 5,989                            | 11,821                             | 17,810               |
| <b>Comprising:</b>                                       |                                  |                                    |                      |                                  |                                    |                      |
| Other capitalised expenditure                            | 6,858                            | 12,243                             | 19,101               | 5,989                            | 11,821                             | 17,810               |
|  | 6,858                            | 12,243                             | 19,101               | 5,989                            | 11,821                             | 17,810               |

<sup>1</sup> Includes impact on capitalised restoration costs following changes in future restoration provision assumptions (refer Note 3.5).

### 3.3 INTANGIBLE ASSETS

#### Goodwill

Goodwill arises as a result of a business combination and has an indefinite useful life which is not subject to amortisation. Goodwill is initially measured at cost and is subsequently measured at cost less any accumulated impairment losses.

Where goodwill has been allocated to a cash-generating unit (CGU) and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal.

#### Other intangibles

Intangible assets, other than goodwill, includes expenditure on Australian Carbon Credit Units (ACCUs). These intangible assets are initially measured at cost and subsequently measured at cost less accumulated impairment losses. During 2023, the Group acquired 50,000 ACCUs. In addition the Group entered into forward purchase contracts for a further 2.45 million ACCUs at fixed prices, designated for own use, to be delivered between 2024 and 2027. The carrying value of acquired ACCUs is shown below as other intangibles.

|                               | 2023<br>US\$million |                      |              | 2022<br>US\$million |                      |       |
|-------------------------------|---------------------|----------------------|--------------|---------------------|----------------------|-------|
|                               | Goodwill            | Other<br>Intangibles | Total        | Goodwill            | Other<br>Intangibles | Total |
| Cost                          | 1,495               | 1                    | 1,496        | 1,435               | -                    | 1,435 |
| Less: Accumulated impairment  | (245)               | -                    | (245)        | (245)               | -                    | (245) |
| <b>Balance at 31 December</b> | <b>1,250</b>        | <b>1</b>             | <b>1,251</b> | 1,190               | -                    | 1,190 |

#### Goodwill allocated as follows:

| CGU                                     | Segment           | Note | 2023<br>US\$million | 2022<br>US\$million |
|---|-------------------|------|---------------------|---------------------|
| WA Gas                                  | Western Australia |      | 236                 | 236                 |
| PNG                                     | PNG               |      | 1,014               | 954                 |
| <b>Reconciliation of movements</b>      |                   |      |                     |                     |
| Balance at 1 January                    |                   |      | 1,190               | 1,463               |
| Impairment                              |                   | 3.4  | -                   | (147)               |
| Transfer from/(to) assets held for sale |                   |      | 60                  | (126)               |
| <b>Balance at 31 December</b>           |                   |      | <b>1,250</b>        | 1,190               |

### 3.4 IMPAIRMENT OF NON-CURRENT ASSETS

#### Impairment of goodwill

For the purposes of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's CGUs that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units. Goodwill that is created on acquisition as a consequence of deferred tax balances is tested for impairment net of those associated deferred tax balances. Goodwill is tested at least annually for impairment and more frequently if events or changes in circumstances indicate that it might be impaired.

#### Impairment of oil and gas assets

The carrying amounts of the Group's oil and gas assets are reviewed at each reporting date to determine whether there is any indication of impairment or impairment reversal. Where an indicator of impairment or impairment reversal exists, a formal estimate of the recoverable amount is made.

#### a) Indicators of impairment – Exploration and evaluation assets

The carrying amounts of the Group's exploration and evaluation assets are reviewed at each reporting date, to determine whether any of the following indicators of impairment exist:

# Notes to the Consolidated Financial Statements

## Section 3: Capital Expenditure, Operating Assets and Restoration Obligations

### 3.4 IMPAIRMENT OF NON-CURRENT ASSETS (CONTINUED)

#### a) Indicators of impairment – Exploration and evaluation assets (continued)

- Tenure over the licence area has expired during the period or will expire in the near future, and is not expected to be renewed
- Substantive expenditure on further exploration for, and evaluation of, mineral resources in the specific area is not budgeted or planned
- Exploration for, and evaluation of, resources in the specific area have not led to the discovery of commercially viable quantities of resources, and the Group has decided to discontinue activities in the specific area
- Sufficient data exists to indicate that, although a development is likely to proceed, the carrying amount of the exploration and evaluation asset is unlikely to be recovered in full from successful development or from sale.

#### b) Cash-generating units – Oil and gas assets

Oil and gas assets, land, buildings, plant and equipment are assessed for impairment on a CGU basis. A CGU is the smallest grouping of assets that generates largely independent cash inflows, and generally represents oil or gas fields that are being produced through a common facility.

Individual assets within a CGU may become impaired if their ongoing use changes or if the benefits to be obtained from ongoing use are likely to be less than the carrying value of the individual asset.

#### Impairment losses or reversal of impairment losses

An impairment loss is recognised in the income statement whenever the carrying amount of an asset or its CGU (including any amount of allocated goodwill) exceeds its recoverable amount. Impairment losses recognised in respect of CGUs are allocated to reduce goodwill first (if goodwill is included within the carrying amount of the CGU) and then allocated to reduce the carrying amount of the assets in the CGU on a pro-rata basis.

A reversal of impairment losses is recognised in the income statement when the recoverable amount of an asset or CGU exceeds its carrying amount. An impairment loss is reversed only to the extent that the asset carrying amount does not exceed the carrying amount that would have been determined if no impairment loss had been recognised.

#### Recoverable amount

The recoverable amount of an asset or CGU is the greater of its fair value less costs of disposal (FVLCD) (classified as level 3 in the fair value hierarchy) and its value-in-use (VIU), using an asset's estimated future cash flows (as described below) discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

#### Significant judgement – Impairment of oil and gas assets

For oil and gas assets, the expected future cash flow estimation is based on a number of factors, variables and assumptions. For VIU calculations, the most important variables for future cash flows are estimates of hydrocarbon reserves and resources, future production profiles, commodity prices, operating costs, foreign exchange rates, and carbon price and abatement cost assumptions. Operating costs include third-party gas purchases and any future development costs necessary to produce the reserves and resources.

Under a FVLCD calculation, future cash flows are based on the variables noted above for VIU calculations plus other relevant factors such as value attributable to additional resource and exploration opportunities beyond reserves based on production plans.

In most cases, the present value of future cash flows is most sensitive to estimates of hydrocarbon reserves and resources, future oil prices and discount rates.

Estimates of future commodity prices are based on the Group's best estimate of future market prices with reference to external market analysts' forecasts, current spot prices and forward curves. Future commodity prices are reviewed at least annually. Where volumes are contracted, future prices are based on the contracted price.

The nominal future Brent prices (US\$/bbl) used in impairment calculations were:

|                         | 2024         | 2025                     | 2026                     | 2027                     | 2028                     |
|-------------------------|--------------|--------------------------|--------------------------|--------------------------|--------------------------|
| <b>31 December 2023</b> | <b>70.20</b> | <b>71.96<sup>1</sup></b> | <b>73.68<sup>1</sup></b> | <b>75.45<sup>1</sup></b> | <b>77.26<sup>1</sup></b> |

<sup>1</sup> Based on US\$67.50/bbl (2023 real).

### 3.4 IMPAIRMENT OF NON-CURRENT ASSETS (CONTINUED)

Forecasts of the exchange rate for foreign currencies, where relevant, are estimated with reference to observable external market data and forward values, including analysis of broker and consensus estimates.

The future estimated long-term exchange rate applied in impairment calculations was A\$/US\$ 1:0.73.

The discount rates applied to the future forecast cash flows are based on the weighted average cost of capital, adjusted for risks where appropriate, including functional currency of the asset and risk profile of the countries in which the asset operates. The range of pre-tax discount rates that have been applied to non-current assets is typically between 12 per cent and 19 per cent.

The Group has a net-zero emissions (Scope 1 and 2 equity share) target by 2040. The Group's CTAP includes current and proposed investments to give effect to the plan and deliver the Group's emissions targets. Where relevant, the cost of the CTAP is taken into account in the carrying value of assets held. In addition, the Group includes a cost of carbon assumption in determining the carrying values of assets held as noted below.

The nominal future carbon prices (US\$/tonne CO<sub>2</sub>e) used in impairment calculations were:

|                         | 2024         | 2025                     | 2026                     | 2027                     | 2028                     |
|-------------------------|--------------|--------------------------|--------------------------|--------------------------|--------------------------|
| <b>31 December 2023</b> | <b>44.26</b> | <b>60.36<sup>1</sup></b> | <b>63.08<sup>1</sup></b> | <b>65.92<sup>1</sup></b> | <b>68.88<sup>1</sup></b> |

<sup>1</sup> Long-term price (2025+) based on A\$75/t (2023 real) increasing by CPI +2% annually.

Risks associated with climate change are factored into the recoverable amount calculation and will continue to be monitored. This includes the assessment of discount rates and the potential impact to future prices of commodities such as oil and natural gas. This may, in turn, affect the recoverable amount of oil and gas assets and goodwill in the future as may future demand and supply profiles. Management continue to review cost of capital, price assumptions and demand profile assumptions as the energy transition progresses.

In the event that future circumstances vary from these assumptions, the recoverable amount of the Group's oil and gas assets could change materially and result in impairment losses or the reversal of previous impairment losses.

Due to the interrelated nature of the assumptions, movements in any one variable can have an indirect impact on others and individual variables rarely change in isolation. Additionally, management can be expected to respond to some movements to mitigate downsides and take advantage of upsides, as circumstances allow. Consequently, it is impracticable to estimate the indirect impact that a change in one assumption has on other variables and hence, on the likelihood, or extent, of impairments, or reversals of impairments, under different sets of assumptions in subsequent reporting periods.

During the period, there were no changes to asset useful lives nor depletion or depreciation rates as a result of climate-related risks. If changes are required in the future, these changes will be accounted for on a prospective basis in accordance with IFRS.

Recoverable amount and resulting impairment write-downs recognised in the year ended 31 December 2023:

| <b>Impairment expense</b>         | <b>2023<br/>US\$million</b> | 2022<br>US\$million |
|-----------------------------------|-----------------------------|---------------------|
| Exploration and evaluation assets | <b>18</b>                   | 2                   |
| Oil and gas assets                | <b>57</b>                   | 179                 |
| Goodwill - WA Gas                 | -                           | 147                 |
| <b>Total impairment</b>           | <b>75</b>                   | 328                 |

# Notes to the Consolidated Financial Statements

## Section 3: Capital Expenditure, Operating Assets and Restoration Obligations

### 3.4 IMPAIRMENT OF NON-CURRENT ASSETS (CONTINUED)

Recoverable amounts and resulting impairment write-downs recognised in the year ended 31 December 2023:

| 2023  | Segment           | Subsurface assets<br>US\$million | Plant and equipment<br>US\$million | Goodwill<br>US\$million | Total<br>US\$million | Recoverable amount<br>US\$million |
|---|-------------------|----------------------------------|------------------------------------|-------------------------|----------------------|-----------------------------------|
| <b>Oil and gas assets – producing</b>         |                   |                                  |                                    |                         |                      |                                   |
| Barrow  | Western Australia | -                                | 57                                 | -                       | 57                   | Nil <sup>1</sup>                  |
| <b>Total impairment of oil and gas assets</b> |                   | <b>-</b>                         | <b>57</b>                          | <b>-</b>                | <b>57</b>            |                                   |

#### Exploration and evaluation assets

|   |             |           |           |          |           |                  |
|---|-------------|-----------|-----------|----------|-----------|------------------|
| Beanbush  | Exploration | 18        | -         | -        | 18        | Nil <sup>2</sup> |
| <b>Total impairment of exploration and evaluation</b> |             | <b>18</b> | <b>-</b>  | <b>-</b> | <b>18</b> |                  |
| <b>Total impairment</b>                               |             | <b>18</b> | <b>57</b> | <b>-</b> | <b>75</b> |                  |

| 2022                                | Segment           | Subsurface assets<br>US\$million | Plant and equipment<br>US\$million | Goodwill<br>US\$million | Total<br>US\$million | Recoverable amount<br>US\$million |
|-------------------------------------|-------------------|----------------------------------|------------------------------------|-------------------------|----------------------|-----------------------------------|
| <b>Goodwill</b>                     |                   |                                  |                                    |                         |                      |                                   |
| Goodwill – WA Gas                   | Western Australia | -                                | -                                  | 147                     | 147                  | 483 <sup>3</sup>                  |
| <b>Total impairment of goodwill</b> |                   | <b>-</b>                         | <b>-</b>                           | <b>147</b>              | <b>147</b>           |                                   |

#### Oil and gas assets – producing

|   |                   |          |            |          |            |                  |
|---|-------------------|----------|------------|----------|------------|------------------|
| Barrow  | Western Australia | -        | 179        | -        | 179        | Nil <sup>1</sup> |
| <b>Total impairment of oil and gas assets</b> |                   | <b>-</b> | <b>179</b> | <b>-</b> | <b>179</b> |                  |

#### Exploration and evaluation assets

|   |                    |          |            |            |            |                  |
|---|--------------------|----------|------------|------------|------------|------------------|
| Rouge Rock  | Northern Australia | 2        | -          | -          | 2          | Nil <sup>2</sup> |
| <b>Total impairment of exploration and evaluation</b> |                    | <b>2</b> | <b>-</b>   | <b>-</b>   | <b>2</b>   |                  |
| <b>Total impairment</b>                               |                    | <b>2</b> | <b>179</b> | <b>147</b> | <b>328</b> |                  |

<sup>1</sup> Recoverable amount calculated using the VIU method.

<sup>2</sup> All exploration and evaluation asset amounts use the FVLCD method. Impairment of exploration and evaluation assets relates to certain individual licenses/ areas of interest that have been impaired to nil.

<sup>3</sup> Recoverable amount calculated on the FVLCD method.

#### Oil and gas assets

The impairment of the Barrow CGU has arisen due to an increase in oil and gas asset carrying values, following remeasurement of restoration obligations. The recoverable amount of the asset is nil due to the late-life phase of the asset.

#### Exploration and evaluation assets

The impairment of exploration and evaluation assets has arisen as further work on this license concluded it was not commercially viable.

### 3.5 RESTORATION OBLIGATIONS AND OTHER PROVISIONS

Provisions recognised for the period are as follows:

|                         | 2023<br>US\$million | 2022<br>US\$million |
|-------------------------|---------------------|---------------------|
| <b>Current</b>          |                     |                     |
| Restoration obligations | 324                 | 313                 |
| Other provisions        | 114                 | 130                 |
|                         | <b>438</b>          | <b>443</b>          |
| <b>Non-current</b>      |                     |                     |
| Restoration obligations | 4,014               | 3,618               |
| Other provisions        | 114                 | 174                 |
|                         | <b>4,128</b>        | <b>3,792</b>        |

#### Restoration obligations

Provisions for future removal and environmental restoration costs are recognised where there is a present obligation as a result of exploration, development, production, transportation or storage activities having been undertaken, and it is probable that future outflow of economic benefits will be required to settle the obligation. The estimated future obligations include the costs of removing facilities, abandoning wells and restoring the affected areas, and is the best estimate of the present value of the future expenditure required to settle the restoration obligation at the reporting date, based on current legal requirements or observed industry analogs.

Restoration provisions are updated regularly, with changes in the estimate reflected in the present value of the restoration provision at the reporting date, with a corresponding change in the cost of the associated asset. In the event the restoration provision is reduced, the cost of the related oil and gas asset is reduced by an amount not exceeding its carrying value. If the decrease in restoration provision exceeds the carrying amount of the asset, the excess is recognised immediately in the income statement. The amount of the provision for future restoration costs relating to exploration, development and production facilities is capitalised and depleted as a component of the cost of those activities.

The timing of restoration activities and the requirements to decommission assets may change, thereby impacting the present value of associated decommissioning provisions. In addition, cost estimates may change in the future, including as a result of the energy transition.

Risks associated with climate change are factored into forecast timing of restoration activities and will continue to be monitored.

#### **Significant judgement - Provision for restoration**

The Group estimates the future removal and restoration costs of oil and gas production facilities, wells, pipelines and related assets at the time of installation of the assets, and reviews these assessments periodically. In most instances, the removal of these assets will occur many years in the future. The estimate of future removal costs therefore requires management to make judgements utilising current knowledge and information regarding the removal date, future environmental legislation and regulations, the extent of restoration activities required, the engineering methodology for estimating costs, and discount rates to determine the present value of future cash flows.

The Group's restoration estimates are based on compliance with regulations in the respective jurisdictions in which it operates.

The Group's provision includes the following costs:

- For onshore assets, provision has been made for the permanent decommissioning of all wells and the full removal of production facilities and pipelines;
- For offshore assets, provision has been made for:
  - permanent decommissioning of all wells
  - removal of infrastructure, including but not limited to, platforms and vessels
  - removal of subsea infrastructure, except some major trunklines as set out below.

# Notes to the Consolidated Financial Statements

## Section 3: Capital Expenditure, Operating Assets and Restoration Obligations

### 3.5 RESTORATION OBLIGATIONS AND OTHER PROVISIONS (CONTINUED)

The Group's estimated future removal and restoration costs may include certain major trunklines remaining in-situ, where the Group believes it will result in better environmental and safety outcomes than full removal, and that will be satisfactory to the relevant regulator and the regulator's compliance obligations. In the event that all major trunklines currently assumed to be restored in-situ are required to be removed, the Group estimates the additional cost would result in an increase to the provision of approximately \$400-\$600 million.

The Group's restoration provisions reflect estimates based on current knowledge and information, with further assessment and analysis of restoration activities to be performed towards the end of an asset's operational life and/or when decommissioning plans are required by the relevant regulator. The basis of future restoration decommissioning plans or directions issued by the regulator can differ from the restoration assumptions disclosed above. Actual costs and cash outflows can materially differ from the current estimates included in the provision recognised as at 31 December 2023 as a result of changes in regulations and their application, prices, analysis of site conditions, future studies, timing of restoration, and changes in removal technology.

In addition, the Group is progressing its three hub CCS strategy. This strategy incorporates the utilisation of some elements of existing infrastructure, potentially extending the life of these assets. Extending the life of these assets will likely defer certain decommissioning activities and could reduce the decommissioning provision accordingly.

The Group has recorded provisions for restoration obligations as follows:

|                       | 2023<br>US\$million | 2022<br>US\$million |
|-----------------------|---------------------|---------------------|
| Current provision     | 324                 | 313                 |
| Non-current provision | 4,014               | 3,618               |
|                       | <b>4,338</b>        | 3,931               |

Movements in the provision during the financial year are set out below:

|  | Total restoration<br>US\$million |
|--|----------------------------------|
| Balance at 1 January                                       | 3,931                            |
| Provisions made and changes to assumptions during the year | 310                              |
| Provisions used during the year                            | (108)                            |
| Liabilities transferred from held for sale                 | 29                               |
| Unwind of discount   | 160                              |
| Change in discount rate                                    | 7                                |
| Inflation change   | 9                                |
| <b>Balance at 31 December</b>                              | <b>4,338</b>                     |

#### Other provisions

In addition to the provision for restoration shown above, other items for which a provision has been recorded are:

|                       | Note | 2023<br>US\$million | 2022<br>US\$million |
|-----------------------|------|---------------------|---------------------|
| <b>Current</b>        |      |                     |                     |
| Employee benefits     | 7.1  | 105                 | 116                 |
| Remediation provision |      | 2                   | 1                   |
| Other provisions      |      | 7                   | 13                  |
|                       |      | <b>114</b>          | 130                 |
| <b>Non-current</b>    |      |                     |                     |
| Employee benefits     | 7.1  | 14                  | 18                  |
| Remediation provision |      | 5                   | 7                   |
| Other provisions      |      | 95                  | 149                 |
|                       |      | <b>114</b>          | 174                 |

## 3.6 LEASES

### The Group as a lessee

#### **Recognition of lease liabilities and right-of-use assets**

As a lessee, the Group will recognise a right-of-use asset, representing its right to use the underlying asset, and a lease liability, for all leases with a term of more than 12 months, exempting those leases where the underlying asset is deemed to be of a low-value.

The Group recognises a right-of-use asset and a lease liability at the lease commencement date, i.e. when the underlying asset is first available for use. The right-of-use asset is initially measured to be equal to the lease liability and adjusted for any lease incentives received, initial direct costs, and estimates of costs to dismantle or remove the underlying leased asset. Subsequently, the right-of-use asset is measured at cost less any accumulated depreciation and impairment losses, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate, adjusted for asset-specific factors.

The lease liability is subsequently increased by the interest cost on the lease liability and decreased by lease payments made. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, a change in the estimate of the amount expected to be payable under a residual value guarantee or, as appropriate, changes in the assessment of whether purchase, renewal or termination options are reasonably certain to be exercised.

The Group has applied judgement to determine the lease term for some contracts in which Santos is a lessee that include purchase, renewal or termination options. The assessment of whether the Group is reasonably certain to exercise such options impacts the lease term, which affects the value of lease liabilities and right-of-use assets recognised.

#### **Modifications to lease arrangements**

In the event that there is a modification to a lease arrangement, a determination of whether the modification results in a separate lease arrangement being recognised needs to be made. Where the modification does result in a separate lease arrangement needing to be recognised, due to an increase in scope of a lease through additional underlying leased assets and a commensurate increase in lease payments, the measurement requirements as described above need to be applied.

Where the modification does not result in a separate lease arrangement, from the effective date of the modification, the Group will remeasure the lease liability using the redetermined lease term, lease payments and applicable discount rate. A corresponding adjustment will be made to the carrying amount of the associated right-of-use asset. Additionally, where there has been a partial or full termination of a lease, the Group will recognise any resulting gain or loss in the income statement.

#### **Lease impact on joint operating arrangements**

Where lease arrangements impact the Group's joint operating arrangements (JOA), the facts and circumstances of each lease arrangement in a JOA are assessed to determine the Group's rights and obligations associated with the lease arrangement.

The Group applies judgement in its determination of which party directs the use of a leased asset. Outlined below are a number of scenarios that could exist for lease arrangements which impact the Group's JOAs:

- 1) Where it has been determined that the Group directs the use of the leased asset, and is the only party with legal obligation to pay the lessor, the Group will recognise the full lease liability and right-of-use asset on its statement of financial position. Depreciation is then recognised on the entire right-of-use asset, however, other income would be recognised for any amount of the lease payments that are recoverable from other parties, representing other income associated with lease arrangements; or
- 2) If it has been determined that the leased asset is either jointly controlled by all parties in a joint operation, or is utilised by a single joint operation, and the Group is the only party with a legal obligation to pay the lessor, the Group will recognise the full lease liability, its net share of the right-of-use asset, and a receivable for the amounts recoverable from other parties; or
- 3) In instances where it has been determined that all parties to the joint arrangement have the right to control the leased asset jointly and all parties have a legal obligation to make lease payments to the lessor, the Group will recognise only its net share of the lease liability and right-of-use asset on its consolidated statement of financial position.

# Notes to the Consolidated Financial Statements

## Section 3: Capital Expenditure, Operating Assets and Restoration Obligations

### 3.6 LEASES (CONTINUED)

#### The Group's leasing activities

The Group leases a number of different types of assets, including properties and plant and production equipment, such as production rigs. The lease arrangements have varying renewal and termination options. Lease terms for major categories of leased assets are shown below:

- Production rigs 1 - 5 years
- Marine vessels, including LNG tankers 1 - 30 years
- Helicopters 1 - 10 years
- Building office space 10 - 20 years
- Other plant and production equipment 2 - 20 years

The Group presents the following in relation to AASB 16, within its Consolidated Statement of Financial Position:

- 'Other land, buildings, plant and equipment' or 'Oil and gas assets' - right-of-use assets are presented in either depending on the type of leased asset;
- 'Lease liabilities' - lease liabilities.

Set out below are the carrying amounts of right-of-use assets recognised and their movements during the period:

| US\$million                                | 2023               |  |            | 2022               |  |            |
|--|--------------------|--|------------|--------------------|--|------------|
|  | Oil and gas assets | Other land, buildings, plant and equipment | Total      | Oil and gas assets | Other land, buildings, plant and equipment | Total      |
| Balance at 1 January                       | 600                | 170  | 770        | 621                | 218  | 839        |
| Additions                                  | 107                | -  | 107        | 256                | 6  | 262        |
| Remeasurements of lease arrangements       | -                  | -  | -          | (5)                | (28)                                       | (33)       |
| Depreciation                               | (197)              | (20)                                       | (217)      | (205)              | (26)                                       | (231)      |
| Transfer of assets from/(to) held for sale | 44                 | -  | 44         | (67)               | -  | (67)       |
| <b>Balance at 31 December</b>              | <b>554</b>         | <b>150</b>                                 | <b>704</b> | <b>600</b>         | <b>170</b>                                 | <b>770</b> |

During the period, \$85 million of depreciation on right-of-use assets has been capitalised and forms a component of additions to oil and gas assets. This capitalisation results in a difference between the amount of depreciation expense recorded during the period and the movement in accumulated depreciation.

Set out below are the carrying amounts of lease liabilities and the movements during the period:

| Lease liabilities                               | 2023<br>US\$million | 2022<br>US\$million |
|---|---------------------|---------------------|
| Balance at 1 January                            | 846                 | 873                 |
| Additions                                       | 151                 | 332                 |
| Remeasurements of lease arrangements            | (5)                 | (44)                |
| Accretion of interest                           | 42                  | 36                  |
| Payments  | (278)               | (278)               |
| Foreign exchange gain on lease liabilities      | -                   | (20)                |
| Transfer of liabilities from/(to) held for sale | 29                  | (53)                |
| <b>Balance at 31 December</b>                   | <b>785</b>          | <b>846</b>          |

### 3.6 LEASES (CONTINUED)

|                               | 2023<br>US\$million | 2022<br>US\$million |
|-------------------------------|---------------------|---------------------|
| Current lease liabilities     | 189                 | 244                 |
| Non-current lease liabilities | 596                 | 602                 |
|                               | <b>785</b>          | <b>846</b>          |

#### **Short-term and low-value lease asset exemptions**

The Group had total cash outflows for leases of \$563 million in 2023 (2022: \$435 million), including outflows for short-term leases, leases of low-value assets, and variable lease payments.

For the 12-month period ended 31 December, the following payments have been made for lease arrangements that have been classified as short-term or for low-value assets:

|                             | 2023<br>US\$million | 2022<br>US\$million |
|-----------------------------|---------------------|---------------------|
| Short-term leases           | 48                  | 22                  |
| Leases for low-value assets | 38                  | 39                  |
| <b>Total payments made</b>  | <b>86</b>           | <b>61</b>           |

#### **Variable lease payments**

The Group holds lease contracts which contain variable payments based on the usage profile of the leased asset. The type and quantum of activities undertaken utilising these assets (primarily rigs) is entirely at the Group's discretion in response to operational requirements.

The lease liability and corresponding right-of-use asset for these lease contracts is calculated based on the fixed rental payment components of the contracts. The table below indicates the relative magnitude of variable payments to fixed payments made during the year ended 31 December, for those lease contracts which contain a variable payment component.

|   | 2023<br>US\$million | 2022<br>US\$million |
|---|---------------------|---------------------|
| Fixed payments (included in calculation of lease liability)             | 278                 | 279                 |
| Variable payments   | 199                 | 96                  |
| <b>Total payments made for leases with a variable payment component</b> | <b>477</b>          | <b>375</b>          |

#### **Other income associated with lease arrangements**

Where it has been determined that the Group directs the use of the leased asset and is the only party with legal obligation to pay the lessor, the Group recognises other income for any amount of the lease payments that are recoverable from other parties, representing 'other income associated with lease arrangements' in the income statement. For the year ending 31 December 2023, the amount recognised was \$58 million (2022: \$72 million).

# Notes to the Consolidated Financial Statements

## Section 3: Capital Expenditure, Operating Assets and Restoration Obligations

### 3.7 COMMITMENTS FOR EXPENDITURE

The Group has certain obligations to perform minimum exploration work and expend minimum amounts of money pursuant to the terms of the granting of petroleum exploration permits in order to maintain rights of tenure.

These commitments may be varied as a result of renegotiations of the terms of the exploration permits, licences or contracts, or alternatively upon their relinquishment. The minimum exploration commitments are less than the normal level of exploration expenditures expected to be undertaken by the Group.

The Group has the following commitments for expenditure for which no liabilities have been recorded in the financial statements as the goods or services have not been received, including commitments for non-cancellable lease arrangements where the lease term has not commenced:

| Commitments                                       | Capital             |                     | Minimum exploration |                     | Leases              |                     |
|---|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
|   | 2023<br>US\$million | 2022<br>US\$million | 2023<br>US\$million | 2022<br>US\$million | 2023<br>US\$million | 2022<br>US\$million |
| Not later than one year                           | <b>1,012</b>        | 1,127               | <b>128</b>          | 121                 | <b>200</b>          | 192                 |
| Later than one year but not later than five years | <b>512</b>          | 882                 | <b>644</b>          | 701                 | <b>439</b>          | 432                 |
| Later than five years                             | -                   | -                   | <b>11</b>           | 4                   | <b>1,336</b>        | 1,390               |
|   | <b>1,524</b>        | 2,009               | <b>783</b>          | 826                 | <b>1,975</b>        | 2,014               |

For personal use only

# Notes to the Consolidated Financial Statements

## Section 4: Working Capital Management

This section provides information about the Group's working capital balances and management, including cash flow information. Cash flow management is a significant consideration in running our business in an efficient and resourceful manner. We also consider inventories which contribute to the business platform for generating profits and revenues.

### 4.1 CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprise cash balances and short-term deposits that are readily convertible to cash, are subject to an insignificant risk of changes in value, and generally have an original maturity of three months or less. The carrying amounts of cash and cash equivalents represent fair value. Bank balances and short-term deposits earn interest at floating rates based upon market rates.

|                          | 2023<br>US\$million | 2022<br>US\$million |
|--------------------------|---------------------|---------------------|
| Cash at bank and in hand | 1,875               | 1,502               |
| Short-term deposits      | -                   | 850                 |
|                          | <b>1,875</b>        | <b>2,352</b>        |

#### (a) Restricted cash balances

As at 31 December 2023, total Group restricted cash was \$596 million (2022: \$668 million), including \$36 million disclosed as held for sale (refer Note 6.2). Cash relating to cash flows from the PNG LNG project is required to be held in restricted bank accounts. As at 31 December 2023, \$596 million (2022: \$668 million) was held in these accounts.

#### (b) Reconciliation of cash flows from operating activities

|  | 2023<br>US\$million | 2022<br>US\$million |
|--|---------------------|---------------------|
| <b>Net profit after income tax</b>   | <b>1,416</b>        | 2,112               |
| Add/(deduct) non-cash items:   |                     |                     |
| Depreciation and depletion   | 1,858               | 1,747               |
| Exploration and evaluation expensed - unsuccessful wells/seismic   | 8                   | 45                  |
| Costs associated with acquisitions/disposals   | (41)                | -                   |
| Impairment loss  | 75                  | 328                 |
| Net (gain)/loss on fair value derivatives  | 16                  | (17)                |
| Share-based payment expense  | 25                  | 42                  |
| Restoration expense  | 18                  | 221                 |
| Unwind of the effect of discounting on provisions  | 175                 | 106                 |
| Foreign exchange losses  | -                   | 22                  |
| Gain on sale of non-current assets and subsidiaries  | (5)                 | (15)                |
| Share of net (loss)/profit of associates   | (5)                 | 16                  |
| <b>Net cash provided by operating activities before changes in assets or liabilities</b>                   | <b>3,540</b>        | 4,607               |
| Add/(deduct) change in operating assets or liabilities,<br>net of acquisitions or disposals of businesses: |                     |                     |
| (Increase)/decrease in trade and other receivables   | (61)                | 92                  |
| Decrease/(increase) in inventories   | 1                   | (47)                |
| Decrease in other assets   | 17                  | 89                  |
| (Increase)/decrease in net deferred tax assets   | 9                   | 50                  |
| Decrease in net current tax liabilities  | (65)                | (144)               |
| (Decrease)/increase in trade and other payables  | (38)                | 49                  |
| Decrease in provisions   | (145)               | (138)               |
| <b>Net cash provided by operating activities</b>   | <b>3,258</b>        | 4,558               |

For personal use only

# Notes to the Consolidated Financial Statements

## Section 4: Working Capital Management

### 4.1 CASH AND CASH EQUIVALENTS (CONTINUED)

#### (c) Reconciliation of liabilities arising from financing activities to financing cash flows

| US\$million                                | Short-term borrowings | Long-term borrowings | Lease liabilities | Assets held to hedge borrowings | Total        |
|--|-----------------------|----------------------|-------------------|---------------------------------|--------------|
| Balance at 1 January 2022                  | 889                   | 6,287                | 873               | (11)                            | 8,038        |
| Financing cash flows <sup>1</sup>          | (883)                 | (1,320)              | (242)             | -                               | (2,445)      |
| Operating cash flows                       | -                     | -                    | (36)              | -                               | (36)         |
| Non-cash changes:                          |                       |                      |                   |                                 |              |
| Changes in fair values                     | (8)                   | (3)                  | -                 | 11                              | -            |
| Reclassification to current liability      | 787                   | (787)                | -                 | -                               | -            |
| Additions to lease liabilities             | -                     | -                    | 332               | -                               | 332          |
| Other                                      | -                     | 13                   | (28)              | -                               | (15)         |
| Transfer of liabilities to held for sale   | (91)                  | (211)                | (53)              | -                               | (355)        |
| <b>Balance at 31 December 2022</b>         | <b>694</b>            | <b>3,979</b>         | <b>846</b>        | <b>-</b>                        | <b>5,519</b> |
| Balance at 1 January 2023                  | <b>694</b>            | <b>3,979</b>         | <b>846</b>        | <b>-</b>                        | <b>5,519</b> |
| Financing cash flows <sup>1</sup>          | <b>(787)</b>          | <b>1,292</b>         | <b>(236)</b>      | <b>-</b>                        | <b>269</b>   |
| Operating cash flows                       | -                     | -                    | <b>(42)</b>       | -                               | <b>(42)</b>  |
| Non-cash changes:                          |                       |                      |                   |                                 |              |
| Reclassification to current liability      | <b>689</b>            | <b>(689)</b>         | -                 | -                               | -            |
| Additions to lease liabilities             | -                     | -                    | <b>151</b>        | -                               | <b>151</b>   |
| Other                                      | <b>1</b>              | <b>3</b>             | <b>37</b>         | -                               | <b>41</b>    |
| Transfer of liabilities from held for sale | <b>49</b>             | <b>143</b>           | <b>29</b>         | -                               | <b>221</b>   |
| <b>Balance at 31 December 2023</b>         | <b>646</b>            | <b>4,728</b>         | <b>785</b>        | <b>-</b>                        | <b>6,159</b> |

Financing cash flows consist of the net amount of proceeds from borrowings, repayments of borrowings and repayment of lease liabilities in the statement of cash flows.

### 4.2 TRADE AND OTHER RECEIVABLES

Trade receivables are initially recognised at the transaction price, as described in Note 2.2, and other receivables are initially recognised at fair value, which in practice is the equivalent of the transaction price, and subsequently measured at cost, less any impairment losses.

Long-term receivables are initially recognised at fair value and are subsequently stated at amortised cost, less any impairment losses.

Trade receivables are non-interest bearing and settlement terms are generally within 30 days.

|                   | 2023<br>US\$million | 2022<br>US\$million |
|-------------------|---------------------|---------------------|
| Trade receivables | <b>473</b>          | 523                 |
| Other receivables | <b>356</b>          | 245                 |
|                   | <b>829</b>          | 768                 |

Due to the nature of the Group's receivables, their carrying amount is considered to approximate their fair value.

The Group applies the simplified approach to providing for expected credit losses for all trade receivables as set out in Note 5.5(e).

### 4.3 INVENTORIES

Inventories are stated at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses. Cost is determined as follows:

- Drilling and maintenance stocks, which include plant spares, consumables and maintenance and drilling tools used for ongoing operations, are valued at weighted average cost; and
- Petroleum products, which comprise extracted crude oil, liquefied natural gas, liquefied petroleum gas, condensate and naphtha stored in tanks and pipeline systems and processed sales gas and ethane stored in subsurface reservoirs, are valued using the absorption cost method.

|  | <b>2023</b><br><b>US\$million</b> | 2022<br>US\$million |
|--|-----------------------------------|---------------------|
| Petroleum products   | <b>165</b>                        | 192                 |
| Drilling and maintenance stocks                                    | <b>277</b>                        | 251                 |
|  | <b>442</b>                        | 443                 |
| Inventories included above that are stated at net realisable value | <b>19</b>                         | 24                  |

### 4.4 TRADE AND OTHER PAYABLES

Trade and other payables are recognised when the related goods or services are received at the amount of cash or cash equivalents that will be required to discharge the obligation, gross of any settlement discount offered. Trade payables are non-interest bearing and are settled on normal terms and conditions.

|                    | <b>2023</b><br><b>US\$million</b> | 2022<br>US\$million |
|--------------------|-----------------------------------|---------------------|
| Trade payables     | <b>567</b>                        | 805                 |
| Non-trade payables | <b>513</b>                        | 340                 |
|                    | <b>1,080</b>                      | 1,145               |

The carrying amounts of trade and other payables are considered to approximate their fair values, due to their short-term nature.

# Notes to the Consolidated Financial Statements

## Section 5: Funding and Risk Management

Our business has exposure to capital, credit, liquidity and market risks. This section provides information relating to our management of, as well as our policies for measuring and managing these risks.

### Capital risk management objectives

The Group's objectives when managing capital are to safeguard its ability to continue as a going concern, allowing returns to shareholders and benefits for other stakeholders to be maintained, and to retain an efficient capital structure. In order to optimise the capital structure, the Group may adjust its dividend distribution policy, return capital to shareholders, issue new shares, draw or repay debt, or undertake other corporate initiatives consistent with its strategic objectives.

In applying these objectives, the Group aims to:

- minimise the weighted average cost of capital while retaining appropriate financial flexibility
- ensure ongoing access to a range of debt and equity markets
- maintain an investment-grade credit rating.

A range of financial metrics are used to monitor the capital structure including ratios measuring gearing, funds from operations to debt (FFO to Net Debt), interest coverage (EBITDA/net interest expense) and Net Debt to earnings before interest, tax, depreciation and amortisation (Net Debt to EBITDA). The Group monitors these capital structure metrics on both an actual and forecast basis.

At 31 December 2023, Santos Limited's corporate credit rating was BBB- (stable outlook) from Standard & Poor's, BBB (stable outlook) from Fitch, and Baa3 (stable outlook) from Moody's.

### 5.1 INTEREST-BEARING LOANS AND BORROWINGS

Interest-bearing loans and borrowings are recognised initially at fair value, net of transaction costs incurred. Subsequent to initial recognition, interest-bearing loans and borrowings are stated at amortised cost with any difference between cost and redemption value being recognised in the income statement over the period of the borrowings on an effective interest basis. The carrying values of the Group's interest-bearing loans and borrowings are shown below.

Fixed-rate notes that are hedged by interest rate swaps are recognised at fair value.

All borrowings are unsecured, with the exception of the secured bank loans and lease liabilities.

All interest-bearing loans and borrowings, with the exception of secured bank loans and lease liabilities, are borrowed through Santos Finance Ltd, which is a wholly-owned subsidiary of Santos Limited. All interest-bearing loans and borrowings by Santos Finance Ltd are guaranteed by Santos Limited. Refer to Note 3.6 for disclosures related to leases.

|                        | Ref | 2023<br>US\$million | 2022<br>US\$million |
|------------------------|-----|---------------------|---------------------|
| <b>Current</b>         |     |                     |                     |
| Bank loans - secured   | (a) | 646                 | 694                 |
|                        |     | <b>646</b>          | 694                 |
| <b>Non-current</b>     |     |                     |                     |
| Bank loans - secured   | (a) | 1,050               | 1,596               |
| Bank loans - unsecured | (b) | 450                 | -                   |
| Long-term notes        | (c) | 3,228               | 2,383               |
|                        |     | <b>4,728</b>        | 3,979               |

## 5.1 INTEREST-BEARING LOANS AND BORROWINGS (CONTINUED)

The Group's weighted average interest rate on interest-bearing liabilities was 6.66% for the year ended 31 December 2023 (2022: 4.88%).

### (a) Bank loans - secured

| <i>Facility</i>                | <b>PNG LNG</b>   |
|--------------------------------|--|
| <i>Currency</i>                | US dollars   |
| <i>Limit</i>                   | \$1,806 million (2022: \$2,593 million)  |
| <i>Drawn principal</i>         | \$1,806 million (2022: \$2,593 million)  |
| <i>Accounting balance</i>      | <b>\$1,696 million (2022: \$2,290 million) including prepaid amounts</b>   |
|                                | Accounting balances do not include liabilities reclassified to held for sale; 2023 \$110 million (2022: \$302 million) (refer Note 6.2).   |
| <i>Effective interest rate</i> | 9.15% (2022: 7.42%)  |
| <i>Maturity</i>                | 2024 and 2026  |
| <i>Other</i>                   | <p>Loan facilities for the PNG LNG project, in which Santos entities hold an equity interest of 42.5% (2022: 42.5%), were entered into by the joint venture participants, through the entity Papua New Guinea Liquified Natural Gas Global Company LDC (the Borrower) and are provided by commercial banks and export credit agencies, bear fixed and floating rates of interest, and have final maturity dates of June 2024 and June 2026 respectively.</p> <p><i>Assets pledged as security and restricted cash</i></p> <p>The PNG LNG facilities include security over assets and entitlements of the participants in respect of the project. The total carrying value of the Group's assets pledged as security is \$8,992 million at 31 December 2023 (2022: \$9,351 million).</p> <p>As referred to in Note 4.1(a), under the terms of the project financing, cash relating to the Group's interest in undistributed project cash flows is required to be held in restricted bank accounts.</p> <p>The liquids and LNG sales proceeds from the PNG LNG project are received into a sales escrow account from which agreed expenditure obligations and debt servicing are first made and, subject to meeting certain debt service cover ratio tests, surpluses are distributed to the project participants.</p> <p>Each borrower granted to the security trustee for the PNG LNG facilities has:</p> <ul style="list-style-type: none"> <li>- a first-ranking security interest in all of its assets, with a few limited exceptions</li> <li>- a fixed and floating charge over existing and future funds in the offshore accounts; a deed of charge (and assignment) over the sales contracts, LNG charter party agreements, rights under insurance policies, LNG supply and sales commitment agreements, on-loan agreements and the sales, shipping and finance administration agreements, collectively known as Borrower Material Agreements</li> <li>- a mortgage of contractual rights over Borrower Material Agreements.</li> </ul> <p>The Santos participants have granted the security trustee for the Project Finance Debt Facility a security interest in all their rights, titles, interests in and to all of their assets, excluding any non-PNG LNG project assets. The Company, as the shareholder in the Santos Participants, has provided the security trustee for the PNG LNG facilities a share mortgage over its shares in the Santos Participants.</p> <p>The PNG LNG facilities are subject to various covenants and a negative pledge restricting further secured borrowings, subject to a number of permitted lien exceptions. Neither the covenants nor negative pledge have been breached at any time during the reporting period.</p> |

# Notes to the Consolidated Financial Statements

## Section 5: Funding and Risk Management

### 5.1 INTEREST-BEARING LOANS AND BORROWINGS (CONTINUED)

#### (b) Bank loans - unsecured

| <i>Facility</i>                | <b><i>Syndicated and bilateral bank loans</i></b>                      |
|--------------------------------|--|
| <i>Currency</i>                | US dollars   |
| <i>Limit</i>                   | \$3,065 million (2022: \$3,115 million)                                |
| <i>Drawn principal</i>         | \$450 million (2022: Nil)  |
| <i>Accounting balance</i>      | \$450 million (2022: Nil)  |
| <i>Effective interest rate</i> | 6.99% (2022: 0%)   |
| <i>Maturity</i>                | Various - 2024 to 2029   |
| <i>Other</i>                   | The syndicated and bilateral bank loans bear a floating interest rate. |

#### (c) Long-term notes

| <i>Facility</i>                | <b><i>Regulation-S bonds</i></b>                                  |
|--------------------------------|---|
| <i>Currency</i>                | US dollars  |
| <i>Limit</i>                   | \$1,400 million (2022: \$1,400 million)                           |
| <i>Drawn principal</i>         | \$1,400 million (2022: \$1,400 million)                           |
| <i>Accounting balance</i>      | \$1,389 million (2022: \$1,387 million) including prepaid amounts |
| <i>Effective interest rate</i> | 4.74% (2022: 4.76%)   |
| <i>Maturity</i>                | 2027 and 2029   |
| <i>Other</i>                   | Both bonds bear fixed interest rates.                             |

| <i>Facility</i>                | <b><i>Rule 144A/Regulation-S bonds</i></b>  |
|--------------------------------|---|
| <i>Currency</i>                | US dollars  |
| <i>Limit</i>                   | \$1,850 million (2022: \$1,000 million)   |
| <i>Drawn principal</i>         | \$1,850 million (2022: \$1,000 million)   |
| <i>Accounting balance</i>      | \$1,839 million (2022: \$996 million)   |
| <i>Effective interest rate</i> | 5.20% (2022: 3.69%)   |
| <i>Maturity</i>                | 2031 and 2033   |
| <i>Other</i>                   | During the year, the Group completed a US\$850 million Rule 144A/Regulation-S bond issuance maturing in 2033 at a fixed coupon of 6.875%. The bonds are unsecured and bear a fixed interest rate. |

For personal use only

## 5.2 NET FINANCE COSTS

### Borrowing costs

Borrowing costs relating to major oil and gas assets under development are capitalised as a component of the cost of development. Where funds are borrowed specifically for qualifying projects, the actual borrowing costs incurred are capitalised. Where the projects are funded through general borrowings, the borrowing costs are capitalised based on the weighted average cost of borrowing. Borrowing costs incurred after commencement of commercial operations are expensed to the income statement.

All other borrowing costs are recognised in the income statement using the effective interest method.

### Interest income

Interest income is recognised in the income statement as it accrues using the effective interest method.

|  | 2023<br>US\$million | 2022<br>US\$million |
|--|---------------------|---------------------|
| <b>Finance income</b>  |                     |                     |
| Interest income  | 106                 | 54                  |
| <b>Total finance income</b>  | <b>106</b>          | 54                  |
| <b>Finance costs</b>   |                     |                     |
| Interest expense   | 359                 | 305                 |
| Interest on lease liabilities  | 42                  | 36                  |
| Deduct borrowing costs capitalised   | (243)               | (139)               |
|  | <b>158</b>          | 202                 |
| Unwind of the effect of discounting on contract liabilities – deferred revenue | 17                  | 16                  |
| Unwind of the effect of discounting on provisions                              | 158                 | 90                  |
| <b>Total finance costs</b>   | <b>333</b>          | 308                 |
| <b>Net finance costs</b>   | <b>227</b>          | 254                 |

## 5.3 ISSUED CAPITAL

### Ordinary share capital

Ordinary share capital is classified as equity. The issued shares do not have a par value and there is no limit on the authorised share capital of the Company.

Fully paid ordinary shares carry one vote per share, which entitles the holder to participate in dividends and the proceeds on winding up of the Company in proportion to the number of, and amounts paid on, the shares held. The market price of the Company's ordinary shares on 31 December 2023 was A\$7.60 (2022: A\$7.14).

### Transaction costs

Transaction costs of an equity transaction are accounted for as a deduction from equity, net of any related income tax benefit. During 2023, no transaction costs in respect of capital raisings were deducted from equity (2022: \$Nil).

| Movement in ordinary shares  | 2023<br>Number of<br>shares | 2022<br>Number of<br>shares | 2023<br>US\$million | 2022<br>US\$million |
|--|-----------------------------|-----------------------------|---------------------|---------------------|
| Balance at 1 January   | 3,313,298,877               | 3,386,921,635               | 14,652              | 15,030              |
| On-market share purchase (Treasury shares)                             | -                           | -                           | (22)                | (36)                |
| On-market share purchase (Share buy-back)                              | -                           | -                           | (316)               | (384)               |
| Utilisation of Treasury shares on vesting<br>of employee share schemes | -                           | -                           | 25                  | 42                  |
| Treasury shares cancelled pursuant to on-market buy-backs              | (65,525,916)                | (73,622,758)                | -                   | -                   |
| <b>Balance at 31 December</b>  | <b>3,247,772,961</b>        | 3,313,298,877               | <b>14,339</b>       | 14,652              |

Included within the Group's ordinary shares at 31 December 2023 are 10,000 (2022: 10,000) ordinary shares paid to one cent with a value of Nil (2022: Nil).

# Notes to the Consolidated Financial Statements

## Section 5: Funding and Risk Management

### 5.3 ISSUED CAPITAL (CONTINUED)

#### Treasury shares

Treasury shares are purchased as part of the capital management framework and for use on vesting of employee share schemes. Shares are accounted for at weighted average cost. During 2023, 65,525,916 (2022: 73,622,758) shares were purchased on-market and cancelled as part of the capital management framework. The total amount of shares acquired for this purpose was \$316 million (2022: \$384 million).

In addition, \$22 million (2022: \$36 million) of Treasury shares were purchased on-market for employee share arrangements.

| Movement in Treasury shares                               | Note | 2023             | 2022             |
|---|------|------------------|------------------|
|   |      | Number of shares | Number of shares |
| Balance at 1 January                                      |      | 9,217,171        | 9,637,233        |
| Shares purchased on-market                                |      | 70,025,909       | 80,122,752       |
| Treasury shares cancelled pursuant to on-market buy-backs |      | (65,525,916)     | (73,622,758)     |
| Treasury shares utilised:                                 |      |                  |                  |
| Santos Employee Share1000 Plan                            | 7.2  | (147,975)        | (179,760)        |
| Santos Employee ShareMatch Plan                           | 7.2  | (569,966)        | (573,038)        |
| Utilised on vesting of SARs                               |      | (1,768,849)      | (2,663,841)      |
| Executive STI (deferred shares)                           | 7.2  | (502,979)        | (689,384)        |
| Executive LTI (ordinary shares)                           |      | (2,108,265)      | (2,815,560)      |
| Santos Employee Share1000 Plan (relinquished shares)      |      | 3,362            | 1,527            |
| Dividend equalisation shares                              |      | (39,939)         | -                |
| <b>Balance at 31 December</b>                             |      | <b>8,582,553</b> | <b>9,217,171</b> |

### 5.4 RESERVES AND ACCUMULATED PROFIT/(LOSSES)

The balance of the Group's reserves and accumulated profit/(losses), and movements during the period, are disclosed in the Statement of Changes in Equity.

#### Foreign currency translation reserve

The foreign currency translation reserve is used to record foreign exchange differences arising from the translation of the financial statements of foreign entities from their functional currency to the Group's presentation currency.

Santos Limited and the majority of its wholly-owned subsidiaries within the Group have a functional currency of US\$, the same currency as the presentation currency of the Group. For non-US\$ functional currency entities (foreign operations), foreign exchange differences resulting from translation to presentation currency are recognised in the foreign currency translation reserve, and subsequently transferred to the income statement on disposal of the operation. The difference in foreign exchange rates, at 31 December 2022 to 31 December 2023, resulted in the Group recognising a foreign currency gain in the translation reserve of \$13 million for non-US\$ functional currency companies.

#### Hedging reserve

The hedging reserve comprises the cash flow hedge reserve and the own credit risk revaluation reserve. The cash flow hedge reserve comprises the effective portion of the cumulative net change in the fair value of cash flow hedging instruments related to hedged transactions that have not yet occurred.

The own credit risk revaluation reserve comprises the cumulative changes in the fair value of the financial liabilities designated at fair value through profit or loss attributable to changes in the Group's own credit risk. Refer to Note 5.5(g) for a reconciliation and movement of cash flow hedge reserve and own credit risk revaluation reserve.

#### Accumulated profits reserve

The accumulated profits reserve acts to quarantine profits generated in current and prior periods. The reserve was established during 2015.

#### Accumulated losses

Accumulated losses represent the cumulative net profit/(losses) that have been generated across the Group.

## 5.5 FINANCIAL RISK MANAGEMENT

Exposure to foreign currency risk, interest rate risk, commodity price risk, credit risk and liquidity risk arises in the normal course of the Group's business. The Group's overall financial risk management strategy is to ensure that the Group is able to fund its corporate objectives and meet its obligations to stakeholders. Derivative financial instruments may be used to hedge exposure to fluctuations in foreign exchange rates, interest rates and commodity prices.

The Group uses various methods to measure the types of financial risk to which it is exposed. These methods include sensitivity analysis in the case of foreign exchange, interest rate and commodity price risk, and ageing and credit rating concentration analysis for credit risk.

Financial risk management is carried out by a central treasury department (Treasury) which operates under Board-approved policies. The policies govern the framework and principles for overall risk management and cover specific financial risks, such as foreign exchange risk, interest rate risk, commodity risk and credit risk, approved derivative and non-derivative financial instruments, and liquidity management.

### (a) Financial instruments

The Group classifies its financial instruments in the following categories: financial assets at amortised cost, financial assets at fair value through profit or loss (FVTPL), financial assets at fair value through other comprehensive income (FVOCI), financial liabilities at amortised cost, financial liabilities at FVTPL, and derivative instruments. The classification depends on the purpose for which the financial instruments were acquired, which is determined at initial recognition based upon the business model of the Group.

#### ***Financial assets at amortised cost***

The Group classifies its financial assets at amortised cost if the asset is held with the objective of collecting contractual cash flows and the contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest. These include trade receivables and bank term deposits. They are financial assets at amortised cost and are included in current assets, except for those with maturities greater than 12 months after the reporting date.

#### ***Financial assets at fair value through profit or loss***

The Group classifies its financial assets at fair value through profit or loss if they are acquired principally for the purpose of selling in the short-term, i.e. are held for trading. The Group has not elected to designate any financial assets at fair value through profit or loss.

#### ***Financial assets at fair value through other comprehensive income***

Financial assets at fair value through other comprehensive income comprise debt securities where the contractual cash flows are solely principal and interest and the objective of the Group's business model is achieved both by collecting contractual cash flows and selling financial assets. Upon disposal, any balance within the other comprehensive income (OCI) reserve for these debt investments is reclassified to accumulated losses.

#### ***Financial liabilities***

On initial recognition, the Group measures a financial liability at its fair value minus, in the case of a financial liability not at fair value through profit or loss, transaction costs that are directly attributable to the issue of the financial liability.

After initial recognition, trade payables and interest-bearing loans and borrowings are stated at amortised cost. Fixed-rate notes that are hedged by an interest rate swap are recognised at fair value. For financial liabilities classified as fair value through profit or loss, the element of gains or losses attributable to changes in the Group's own credit risk are recognised in other comprehensive income.

Policies for the recognition and subsequent measure of derivative liabilities are as outlined below.

#### ***Derivative instruments***

Derivative financial instruments are entered into by the Group for the purpose of managing its exposures to changes in foreign exchange rates, commodity prices and interest rates arising in the normal course of business and have been designated as part of cash flow and fair value hedge relationships. The principal derivatives that may be used are forward foreign exchange contracts and interest rate swaps. Electricity derivatives are also used to manage the Group's exposure to changes in electricity prices. The use of derivative financial instruments is subject to a set of policies, procedures and limits approved by the Board of Directors. The Group does not trade in derivative financial instruments for speculative purposes.

# Notes to the Consolidated Financial Statements

## Section 5: Funding and Risk Management

### 5.5 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### (a) Financial instruments (continued)

The Group holds the following financial instruments:

| Financial assets                          | 2023 <sup>1</sup><br>US\$million | 2022 <sup>1</sup><br>US\$million |
|---|----------------------------------|----------------------------------|
| <b>Financial assets at amortised cost</b> |                                  |                                  |
| Cash and cash equivalents                 | 1,911                            | 2,430                            |
| Trade and other receivables               | 842                              | 791                              |
| Other                                     | 398                              | 120                              |
| <b>Financial assets at FVTPL</b>          |                                  |                                  |
| Derivative financial instruments          | 133                              | 18                               |
|   | <b>3,284</b>                     | <b>3,359</b>                     |

Balances include held for sale assets.

| Financial liabilities                          | 2023 <sup>1</sup><br>US\$million | 2022 <sup>1</sup><br>US\$million |
|--|----------------------------------|----------------------------------|
| <b>Financial liabilities at amortised cost</b> |                                  |                                  |
| Trade and other payables                       | 1,091                            | 1,164                            |
| Borrowings at amortised cost                   | 5,484                            | 4,975                            |
| Lease liabilities                              | 809                              | 899                              |
| Other  | 295                              | 109                              |
| <b>Financial liabilities at FVTPL</b>          |                                  |                                  |
| Derivative financial instruments               | -                                | 6                                |
|  | <b>7,679</b>                     | <b>7,153</b>                     |

Balances include held for sale liabilities.

The Group's financial instruments resulted in the following income, expenses, gains and losses recognised in the income statement:

|   | 2023<br>US\$million | 2022<br>US\$million |
|---|---------------------|---------------------|
| Interest on cash investments                          | 106                 | 54                  |
| Interest on debt held at FVTPL                        | -                   | (15)                |
| Interest on debt held at amortised cost               | (116)               | (165)               |
| Interest on derivative financial instruments          | -                   | 14                  |
| Interest accretion on lease liabilities               | (42)                | (36)                |
| Fair value gains on debt held at FVTPL                | -                   | 11                  |
| Fair value losses on derivative financial instruments | -                   | (140)               |
| Net foreign exchange losses                           | (15)                | (22)                |
|   | <b>(67)</b>         | <b>(299)</b>        |

## 5.5 FINANCIAL RISK MANAGEMENT (CONTINUED)

### (b) Liquidity

The Group adopts a prudent liquidity risk management strategy and seeks to maintain sufficient liquid assets and available committed credit facilities to meet short-term to medium-term liquidity requirements. The Group's objective is to maintain flexibility in funding to meet ongoing operational requirements, exploration and development expenditure, and other corporate initiatives.

The following tables analyse the contractual maturities of the Group's financial assets and liabilities held to manage liquidity risk. The relevant maturity groupings are based on the remaining period to the contractual maturity date, as at 31 December. The amounts disclosed in the table are the contractual undiscounted cash flows comprising principal and interest repayments. Estimated variable interest expense is based upon appropriate yield curves as at 31 December.

| <b>Financial assets and liabilities held to manage liquidity risk<sup>1</sup></b> | <b>Less than<br/>1 year<br/>US\$million</b> | <b>1 to 2<br/>years<br/>US\$million</b> | <b>2 to 5<br/>years<br/>US\$million</b> | <b>More than<br/>5 years<br/>US\$million</b> |
|---|---|---|---|--|
| <b>2023</b>   |   |   |   |  |
| Cash and cash equivalents   | 1,911                                       | -                                       | -                                       | -  |
| <b>Derivative financial assets</b>  |   |   |   |  |
| Other derivatives   | 133   | -                                       | -                                       | -  |
| <b>Non-derivative financial liabilities</b>                                       |   |   |   |  |
| Trade and other payables  | (1,091)                                     | -                                       | -                                       | -  |
| Lease liabilities   | (187)                                       | (131)                                   | (251)                                   | (488)  |
| Bank loans  | (838)                                       | (818)                                   | (857)                                   | -  |
| Long-term notes   | (159)                                       | (159)                                   | (1,236)                                 | (2,817)                                      |
|   | <b>(231)</b>                                | <b>(1,108)</b>                          | <b>(2,344)</b>                          | <b>(3,305)</b>                               |

| <b>Financial assets and liabilities held to manage liquidity risk<sup>1</sup></b> | <b>Less than<br/>1 year<br/>US\$million</b> | <b>1 to 2<br/>years<br/>US\$million</b> | <b>2 to 5<br/>years<br/>US\$million</b> | <b>More than<br/>5 years<br/>US\$million</b> |
|---|---|---|---|--|
| <b>2022</b>   |   |   |   |  |
| Cash and cash equivalents   | 2,430                                       | -                                       | -                                       | -  |
| <b>Derivative financial assets</b>  |   |   |   |  |
| Other derivatives   | 18  | -                                       | -                                       | -  |
| <b>Non-derivative financial liabilities</b>                                       |   |   |   |  |
| Trade and other payables  | (1,164)                                     | -                                       | -                                       | -  |
| Lease liabilities   | (250)                                       | (142)                                   | (231)                                   | (557)  |
| Bank loans  | (899)                                       | (764)                                   | (1,172)                                 | -  |
| Long-term notes   | (101)                                       | (101)                                   | (1,093)                                 | (1,759)                                      |
| <b>Derivative financial liabilities</b>   |   |   |   |  |
| Commodity derivatives   | (6)   | -                                       | -                                       | -  |
|   | <b>28</b>                                   | <b>(1,007)</b>                          | <b>(2,496)</b>                          | <b>(2,316)</b>                               |

<sup>1</sup> Balances include held for sale assets and liabilities.

### (c) Foreign currency risk

Foreign exchange risk arises from commercial transactions and valuations of assets and liabilities that are denominated in a currency that is not the entity's functional currency.

The Group is exposed to foreign currency risk principally through the sale of products, borrowings and capital and operating expenditure incurred in currencies (mostly Australian dollar) other than the entity's functional currency. In order to hedge foreign currency risk, the Group may enter into forward foreign exchange, foreign currency swap and foreign currency option contracts.

The Group also has certain investments in domestic and foreign operations whose net assets are exposed to foreign currency translation risk. All external borrowings of the Group are denominated in US\$.

# Notes to the Consolidated Financial Statements

## Section 5: Funding and Risk Management

### 5.5 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### (c) Foreign currency risk (continued)

The Group has lease liabilities and other monetary items, including financial assets and liabilities, denominated in currencies other than the functional currency of an operation. These items are restated to US\$ equivalents at each period end, and the associated gain or loss is taken to the income statement. The exception is foreign exchange gains or losses on foreign currency provisions for restoration at operating sites that are capitalised in oil and gas assets.

At 31 December 2023, the Group had open forward foreign exchange contracts to buy A\$1.3 billion and sell US\$ (2022: A\$207 million). These contracts had been designated in cash flow hedge relationships.

#### **Sensitivity to foreign currency movement**

Based on the Group's net financial assets and liabilities at 31 December 2023, the estimated impact of a  $\pm 15$  cent movement in the Australian dollar exchange rate (2022:  $\pm 15$  cent) against the US dollar, with all other variables held constant is \$1 million, including the impact of hedging, (2022: \$19 million) on post-tax profit and \$188 million (2022: \$12 million) on equity. The impact on equity is mainly attributable to changes in the fair value of foreign exchange forward contracts designated as cash flow hedges. The impact of the Papua New Guinean Kina has been assessed as immaterial. The sensitivity analysis is unrepresentative of the inherent foreign exchange risk, as the year end exposure does not reflect the exposure during the year.

#### (d) Market risk

#### **Cash flow and fair value interest rate risk**

The Group's interest rate risk arises from its borrowings. Borrowings issued at variable rates expose the Group to cash flow interest rate risk. Borrowings issued at fixed rates expose the Group to fair value interest rate risk.

The Group's risk exposure is managed by maintaining an appropriate mix between fixed and floating rate borrowings and by the use of interest rate swap contracts. Hedging is evaluated regularly to align with the Group's policy, interest rate outlook and risk appetite, ensuring the most cost-effective hedging strategies are applied. Interest rate swaps in place in 2022 were cancelled. No additional interest rate swaps have been executed in 2023.

#### **Sensitivity to interest rate movement**

Based on the net debt position as at 31 December 2023, it is estimated that if the US secured overnight financing rate (SOFR) changed by  $\pm 0.50\%$  (2022:  $\pm 0.50\%$ ) with all other variables held constant, the impact on post-tax profit is \$0.07 million (2022: \$1 million).

This assumes that the change in interest rates is effective from the beginning of the financial year and the net debt position and fixed/floating mix is constant over the year. However, interest rates and the debt profile of the Group are unlikely to remain constant and therefore the above sensitivity analysis will be subject to change.

#### **Price risk exposure**

The Group is exposed to commodity price fluctuations through the sale of petroleum products and other oil price-linked contracts. The Group may enter into Brent crude oil price swap and option contracts to manage its commodity price risk. Hedging is evaluated regularly to align with the Group's policy, pricing outlook and risk appetite, ensuring the most cost-effective hedging strategies are applied. At 31 December 2023, the Group had 18 million barrels of open Brent crude oil zero-cost collar option contracts (2022: Nil). These contracts had been designated in a cash flow hedge relationship.

The Group is exposed to electricity price fluctuations on the purchase of electricity for use in the business. The Group may enter into electricity swap contracts to manage this exposure. At 31 December 2023, the Group had 642,265 megawatt-hours (MWh) of electricity swaps maturing 2024 to 2026 that are designated in a cash flow hedge relationship.

#### (e) Credit risk

Credit risk represents the potential financial loss if counterparties fail to complete their obligations under financial instrument or customer contracts. Santos employs credit policies which include monitoring exposure to credit risk on an ongoing basis through management of concentration risk and ageing analysis.

The majority of Santos' gas contracts are spread across major energy retailers and industrial users. Contracts exist in every mainland state, across a wide range of customers.

The Group considers the probability of default upon initial recognition of the asset and whether there has been a significant depreciation in credit quality on an ongoing basis throughout each reporting period. A significant decrease in credit quality is defined as a debtor being greater than 30 days past due in making a contractual payment. The Group applies the simplified approach to providing for expected credit losses prescribed by AASB 9 *Financial Instruments*, which permits the use of the lifetime expected loss provision for all trade receivables and contract assets.

## 5.5 FINANCIAL RISK MANAGEMENT (CONTINUED)

### (e) Credit risk (continued)

A default on a financial asset is when the counterparty fails to make contractual payments within 60 days of when they fall due. Financial assets are written off when there is no reasonable expectation of recovery. The Group categorises a loan or receivable for write-off when a debtor fails to make contractual repayments greater than 120 days past due. Where loans or receivables have been written off, the Group continues to engage in enforcement activity to attempt to recover the receivable due. Where recoveries are made, these are recognised in the income statement.

At 31 December 2023, there were no significant concentrations of credit risk within the Group and financial instruments are spread amongst a number of financial institutions to minimise the risk of counterparty default.

The maximum exposure to financial institution credit risk is represented by the sum of all cash deposits plus accrued interest, bank account balances and fair value of derivative assets. The Group's counterparty credit policy limits this exposure to commercial and investment banks, according to approved credit limits based on the counterparty's credit rating. The minimum credit rating is A- from Standard & Poor's subject to approved exceptions.

Under the simplified approach, determination of the loss allowance provision and expected loss rate incorporates past experience and forward-looking information, including the outlook for market demand and forward-looking interest rates. As the expected loss rate at 31 December 2023 is Nil (2022: Nil), no loss allowance provision has been recorded at 31 December 2023 (2022: Nil).

### (f) Fair values

Fair value is the price that would be received to sell an asset or the price that would be paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- in the principal market for the asset or liability; or
- in the absence of a principal market, in the most advantageous market for the asset or liability that is accessible by the Group.

The financial assets and liabilities of the Group are all initially recognised in the statement of financial position at their fair values. Receivables, payables, interest-bearing liabilities and other financial assets and liabilities, which are not subsequently measured at fair value, are carried at amortised cost. The following summarises the significant methods and assumptions used in estimating the fair values of financial instruments:

#### **Derivatives**

The fair value of interest rate swaps is calculated by discounting estimated future cash flows based on the terms of maturity of each contract, using market interest rates for a similar instrument at the reporting date.

The fair value of forward foreign exchange contracts is determined by discounting future cash flows using market interest rates and translating the amounts into US dollars using the spot rate at the reporting date. The fair value of Brent crude options is determined using an option pricing model, which takes into consideration the price of the option, the strike price, the time until expiration, implied volatility and a risk-free rate. The fair value of electricity derivative contracts is determined by estimating the difference between the relevant market prices and the contract strike price, for the notional volumes of the derivative contracts.

#### **Financial liabilities**

Fair value is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date.

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets and liabilities.

Level 2: other techniques for which all inputs that have a significant effect on the recorded fair value are observable, either directly or indirectly.

Level 3: techniques which use inputs that have a significant effect on the recorded fair value that are not based on observable market data.

All of the Group's financial instruments were valued using the Level 2 valuation technique.

# Notes to the Consolidated Financial Statements

## Section 5: Funding and Risk Management

### 5.5 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### (g) Derivatives and hedging activity

The Group's accounting policy for fair value and cash flow hedges are as follows:

| Types of hedges       | Fair value hedges  | Cash flow hedges  |
|-----------------------|--|---|
| What is it?           | A derivative or financial instrument designated as hedging the change in fair value of a recognised asset or liability.  | A derivative or financial instrument designated to hedge the exposure to variability in cash flows attributable to a particular risk associated with an asset, liability or forecast transaction.   |
| Recognition date      | At the date the instrument is designated as a hedging instrument.  | At the date the instrument is designated as a hedging instrument.   |
| Measurement           | Measured at fair value (refer to Note 5.5(f)).   | Measured at fair value (refer to Note 5.5(f)).  |
| Changes in fair value | <p>The gains or losses on both the derivative or financial instrument and hedged asset or liability attributable to the hedged risk are recognised in the income statement immediately.</p> <p>The gain or loss relating to the effective portion of interest rate swaps hedging fixed-rate borrowings is recognised in the income statement within finance costs, together with the loss or gain in the fair value of the hedged fixed-rate borrowings attributable to interest rate risk.</p> <p>The gain or loss relating to the ineffective portion is recognised in the income statement within other income or other expenses.</p> <p>If the hedge no longer meets the criteria for hedge accounting, the adjustment to the carrying amount of a hedged item, for which the effective interest method is used, is amortised to the income statement over the period to maturity using a recalculated effective interest rate.</p> <p>Movements in fair value of liabilities designated at FVTPL due to changes in the Group's own credit risk are recorded in the Own credit risk revaluation reserve through OCI and do not get recycled to the income statement.</p> | <p>Changes in the fair value of derivatives designated as cash flow hedges are recognised directly in other comprehensive income and accumulated in equity in the hedging reserve to the extent that the hedge is effective.</p> <p>Ineffectiveness is recognised on a cash flow hedge where the cumulative change in the designated component value of the hedging instrument exceeds on an absolute basis the change in value of the hedged item attributable to the hedged risk. In hedges of foreign currency purchases this may arise if the timing of the transaction changes from what was originally estimated.</p> <p>To the extent that the hedge is ineffective, changes in fair value are recognised immediately in the income statement within other income or other expenses.</p> <p>Amounts accumulated in equity are transferred to the income statement or the statement of financial position, for a non-financial asset, at the same time as the hedged item is recognised.</p> <p>When a hedging instrument expires or is sold, terminated or exercised, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised when the underlying forecast transaction occurs.</p> <p>When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the income statement.</p> |

Hedge effectiveness is determined at the inception of the hedge relationship, and through periodic prospective effectiveness assessments to ensure that an economic relationship exists between the hedged item and hedging instrument. The Group enters into hedge relationships where the critical terms of the hedging instrument match exactly with the terms of the hedged item, and so a qualitative assessment of effectiveness is performed. If changes in circumstances affect the terms of the hedged item such that the critical terms no longer match exactly with the critical terms of the hedging instrument, the Group uses the hypothetical derivative method to assess effectiveness.

For personal use only

## 5.5 FINANCIAL RISK MANAGEMENT (CONTINUED)

### (g) Derivatives and hedging activity (continued)

#### *Hedge of monetary assets and liabilities*

When a derivative financial instrument is used to hedge the foreign exchange exposure of a recognised monetary asset or liability, hedge accounting is not applied and any gain or loss on the hedging instrument is recognised in the income statement.

#### *Hedge of net investment in a foreign operation*

The gain or loss on an instrument used to hedge a net investment in a foreign operation is recognised directly in equity. On disposal of the foreign operation, the cumulative value of any such gains or losses recognised directly in equity is transferred to the income statement. There was no such hedging activity during 2023.

The effects of applying hedge accounting on the Group's financial position and performance are as follows:

| <i>Fair value hedge: Derivative financial instruments - Interest rate swap contracts</i>  | <b>2023</b><br>US\$million     | 2022<br>US\$million     |
|---|--------------------------------|-------------------------|
| Carrying amount   | -                              | -                       |
| Notional amount   | -                              | -                       |
| Maturity date   | -                              | -                       |
| Hedge ratio <sup>1</sup>  | -                              | -                       |
| Change in value of outstanding hedging instruments since 1 January                        | -                              | 3                       |
| Change in value of hedged item used to determine hedge effectiveness                      | -                              | (3)                     |
| Weighted average hedged rate  | -                              | -                       |
| <br><i>Cash flow hedge: Derivative financial instruments - Oil derivative contracts</i>   | <br><b>2023</b><br>US\$million | <br>2022<br>US\$million |
| Carrying amount   | <b>89</b>                      | (6)                     |
| Notional amount (mmbbl)   | <b>18</b>                      | -                       |
| Maturity date   | <b>2024</b>                    | -                       |
| Hedge ratio <sup>1</sup>  | <b>1:1</b>                     | -                       |
| Change in value of outstanding hedging instruments since 1 January                        | <b>89</b>                      | (87)                    |
| Change in value of hedged item used to determine hedge effectiveness                      | <b>(89)</b>                    | 87                      |
| Hedged rate range floor/average cap tranche 1 - 13 mmbbl                                  | <b>75/90.94</b>                | -                       |
| Hedged rate range floor/average cap tranche 2 - 5 mmbbl                                   | <b>80/90.15</b>                | -                       |
| <br><i>Cash flow hedge: Derivative financial instruments - Foreign exchange contracts</i> | <br><b>2023</b><br>US\$million | <br>2022<br>US\$million |
| Carrying amount   | <b>44</b>                      | 10                      |
| Notional amount (A\$ millions)  | <b>1,260</b>                   | 207                     |
| Maturity date   | <b>2024</b>                    | 2023                    |
| Hedge ratio <sup>1</sup>  | <b>1:1</b>                     | 1:1                     |
| Change in value of outstanding hedging instruments since 1 January                        | <b>49</b>                      | 10                      |
| Change in value of hedged item used to determine hedge effectiveness                      | <b>(49)</b>                    | (10)                    |
| Weighted average hedged rate  | <b>\$0.6480</b>                | \$0.6365                |

<sup>1</sup> The Group has established a hedge ratio of 1:1 for the hedging relationships with the underlying risk of the hedging instrument being identical to the hedged risk component of the hedged item.

# Notes to the Consolidated Financial Statements

## Section 5: Funding and Risk Management

### 5.5 FINANCIAL RISK MANAGEMENT (CONTINUED)

#### (g) Derivatives and hedging activity (continued)

##### *Cash flow hedge: Derivative financial instruments - Electricity derivatives*

|  | 2023<br>US\$million | 2022<br>US\$million |
|--|---------------------|---------------------|
| Carrying amount  | -                   | 8                   |
| Notional amount (MWh)  | 642,265             | 226,612             |
| Maturity date  | 2024 - 2026         | 2023 - 2024         |
| Hedge ratio <sup>1</sup>   | 1:1                 | 1:1                 |
| Change in value of outstanding hedging instruments                   | 9                   | (9)                 |
| Change in value of hedged item used to determine hedge effectiveness | (9)                 | 9                   |
| Weighted average hedged rate   | \$90.67             | \$62.80             |

##### *Reserves - Cash flow hedge reserve*

|  | 2023<br>US\$million | 2022<br>US\$million |
|--|---------------------|---------------------|
| Balance at 1 January   | 2                   | 49                  |
| Add: Change in fair value of hedging instrument recognised in OCI for the year (effective portion) | (132)               | (67)                |
| Less: Deferred tax   | 39                  | 20                  |
| <b>Balance at 31 December</b>  | <b>(91)</b>         | <b>2</b>            |

##### *Reserves - Own credit risk revaluation reserve*

|  | 2023<br>US\$million | 2022<br>US\$million |
|--|---------------------|---------------------|
| Balance at 1 January   | 13                  | 12                  |
| Add: Fair value changes on financial liabilities designated at fair value due to own credit risk | -                   | 1                   |
| <b>Balance at 31 December</b>  | <b>13</b>           | <b>13</b>           |

The Group has established a hedge ratio of 1:1 for the hedging relationships with the underlying risk of the hedging instrument being identical to the hedged risk component of the hedged item.

For personal use only

## 5.5 FINANCIAL RISK MANAGEMENT (CONTINUED)

### (h) Other financial assets and liabilities

The table below contains all other financial assets and liabilities as shown in the statement of financial position, including derivative financial instruments used for hedging:

|                                    | 2023<br>US\$million | 2022<br>US\$million |
|------------------------------------|---------------------|---------------------|
| <b>Current assets</b>              |                     |                     |
| Foreign exchange contracts         | 44                  | 10                  |
| Electricity derivatives            | -                   | 8                   |
| Commodity derivatives (oil hedges) | 89                  | -                   |
| Deposit                            | 252                 | 55                  |
| Sub-lease receivables              | 17                  | 36                  |
| Other                              | 2                   | -                   |
|                                    | <b>404</b>          | 109                 |
| <b>Non-current assets</b>          |                     |                     |
| Electricity derivatives            | -                   | 1                   |
| Sub-lease receivables              | 32                  | 10                  |
| Loan to equity accounted entity    | 61                  | -                   |
| Other                              | 34                  | 18                  |
|                                    | <b>127</b>          | 29                  |
| <b>Current liabilities</b>         |                     |                     |
| Commodity derivatives (oil hedges) | -                   | 6                   |
| Sundry liability                   | 252                 | 55                  |
| Other                              | 5                   | 7                   |
|                                    | <b>257</b>          | 68                  |
| <b>Non-current liabilities</b>     |                     |                     |
| Other                              | 38                  | 48                  |
|                                    | <b>38</b>           | 48                  |

### (i) Interest Rate Benchmark Reform

The London Interbank Offered Rate (LIBOR) and other benchmark interest rates have been replaced by alternative risk-free rates (ARR) as part of interbank offer rate (IBOR) reform. USD LIBOR ceased to be published from 30 June 2023. During 2023, the remaining exposure to USD LIBOR, the PNG LNG secured bank loans which had a reference rate of USD LIBOR (six months) transitioned to Secured Overnight Financing Rate (SOFR).

All other facilities that referenced an IBOR rate transitioned to SOFR during 2022.

# Notes to the Consolidated Financial Statements

## Section 6: Group Structure

This section provides information which will help users understand how the Group structure affects the financial position and performance of the Group as a whole. Specifically, it contains information about consolidated entities, acquisitions and disposals of subsidiaries, and joint arrangements, as well as parties to the Deed of Cross Guarantee under which each company guarantees the debts of others.

### 6.1 CONSOLIDATED ENTITIES

Subsidiaries are entities controlled by the Company. Control exists when the Company is exposed to, or has the rights to, variable returns from its involvement with an entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

Acquisitions of subsidiaries are accounted for using the acquisition method of accounting. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the Group measures the non-controlling interest in the acquiree at the lower of either fair value or the proportionate share of the acquiree's identifiable net assets.

Entities have a 12-month measurement period from the acquisition date to finalise the fair values of assets and liabilities acquired. If new information obtained within the 12 months from acquisition date about facts and circumstances that existed at the acquisition date identifies adjustments to fair values, or any additional provisions that existed at the acquisition date, then the accounting for the acquisition, including the value of goodwill, is updated retrospectively.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date.

If the business combination is achieved in stages, the previously held equity interest is remeasured at its acquisition date fair value and any resulting gain or loss is recognised in the income statement.

Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date.

Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability will be recognised in accordance with AASB 9 either in the income statement or as a charge to other comprehensive income.

If the contingent consideration is classified as equity, it shall not be remeasured until it is finally settled within equity. In instances where the contingent consideration does not fall within the scope of AASB 9, it is measured in accordance with the appropriate AASB standard.

A change in ownership interest of a subsidiary that does not result in the loss of control is accounted for as an equity transaction.

Intra-group balances and any unrealised gains and losses or income and expenses arising from intra-group transactions are eliminated in preparing the consolidated financial statements.

All subsidiaries within the Group are wholly-owned.

## 6.1 CONSOLIDATED ENTITIES (CONTINUED)

| Name  | Country of Incorporation | Name   | Country of Incorporation |
|---|--------------------------|--|--------------------------|
| <b>Santos Limited<sup>1</sup> (Parent Company) Controlled entities:</b> |                          |  |                          |
| Alliance Petroleum Australia Pty Ltd <sup>1</sup>                       | AUS                      | Santos NA (19-12) Pty Ltd                      | AUS                      |
| Basin Oil Pty Ltd <sup>1</sup>  | AUS                      | Santos NA (19-13) Pty Ltd                      | AUS                      |
| Bridgefield Pty Ltd   | AUS                      | Santos NA Bayu Undan Pty Ltd                   | AUS                      |
| Bridge Oil Developments Pty Ltd <sup>1</sup>                            | AUS                      | Santos NA Emet Pty Ltd                         | AUS                      |
| Bronco Energy Pty Ltd <sup>1</sup>                                      | AUS                      | Santos NA Timor Sea Pty Ltd                    | AUS                      |
| Doce Pty Ltd  | AUS                      | Santos NA Timor Leste Pty Ltd                  | AUS                      |
| Fairview Pipeline Pty Ltd <sup>1</sup>                                  | AUS                      | Santos Hides Ltd                               | PNG                      |
| Moonie Pipeline Company Pty Ltd   | AUS                      | Santos P'nyang Ltd                             | PNG                      |
| Papuan Oil Search Ltd <sup>5</sup>                                      | AUS                      | Santos Sangu Field Ltd                         | GBR                      |
| Oil Search (Uramu) Pty Ltd  | AUS                      | Santos Singapore Hold Co Pte Ltd <sup>2</sup>  | SGP                      |
| Oil Search (USA) Inc  | USA                      | Santos SG Trading Pte Ltd <sup>2</sup>         | SGP                      |
| Oil Search (Alaska) LLC   | USA                      | Santos Singapore Shipping Pte Ltd <sup>2</sup> | SGP                      |
| Oil Search Ltd  | PNG                      | Santos Vietnam Pty Ltd                         | AUS                      |
| Oil Search (Middle Eastern) Ltd   | BVI                      | Santos TOGA Pty Ltd                            | AUS                      |
| Oil Search (Iraq) Ltd   | BVI                      | Santos (JPDA 91-12) Pty Ltd                    | AUS                      |
| Oil Search (Libya) Ltd  | BVI                      | Santos Midstream Holdings Pty Ltd <sup>1</sup> | AUS                      |
| Oil Search (Tunisa) Ltd   | BVI                      | Santos Devil Creek Pty Ltd <sup>1</sup>        | AUS                      |
| Oil Search (Newco) Ltd  | BVI                      | Santos Resources Pty Ltd <sup>1</sup>          | AUS                      |
| Oil Search (Gas Holdings) Ltd   | PNG                      | Santos Infrastructure Holdings Pty Ltd         | AUS                      |
| Oil Search (Tumbudu) Ltd  | PNG                      | Santos Midstream Asset Holdings Pty Ltd        | AUS                      |
| Oil Search Highlands Power Ltd  | PNG                      | Santos Infrastructure WAQ Holdings Pty Ltd     | AUS                      |
| Oil Search (PNG) Ltd  | PNG                      | Santos Infrastructure WAQVIDC Pty Ltd          | AUS                      |
| Oil Search (Drilling) Ltd   | PNG                      | Santos Infrastructure WAQ Assets Pty Ltd       | AUS                      |
| Oil Search (Exploration) Inc  | CI                       | Santos Infrastructure West Holdings Pty Ltd    | AUS                      |
| Oil Search (LNG) Ltd  | PNG                      | Santos Infrastructure WASDCA Pty Ltd           | AUS                      |
| Oil Search Finance Ltd  | BVI                      | Santos Infrastructure WASVIA Pty Ltd           | AUS                      |
| Oil Search Power Holdings Ltd   | PNG                      | Santos (NARNL Cooper) Pty Ltd <sup>1</sup>     | AUS                      |
| PNG Biomass Ltd   | PNG                      | Santos NSW Pty Ltd                             | AUS                      |
| Markham Valley Renewables Ltd   | PNG                      | Santos NSW (Betel) Pty Ltd                     | AUS                      |
| Santos Foundation Ltd <sup>3</sup>                                      | PNG                      | Santos NSW (Hillgrove) Pty Ltd                 | AUS                      |
| Pac LNG Investments Ltd   | PNG                      | Santos NSW (Holdings) Pty Ltd                  | AUS                      |
| Pac LNG Assets Ltd  | PNG                      | Santos NSW (LNGN) Pty Ltd                      | AUS                      |
| Pac LNG International Ltd   | PNG                      | Santos NSW (Pipeline) Pty Ltd                  | AUS                      |
| Pac LNG Overseas Ltd  | PNG                      | Santos NSW (Narrabri Energy) Pty Ltd           | AUS                      |
| Pac LNG Holdings Ltd  | PNG                      | Santos NSW (Eastern) Pty Ltd                   | AUS                      |
| Reef Oil Pty Ltd <sup>1</sup>   | AUS                      | Hunter Gas Pipeline Pty Ltd                    | AUS                      |
| Santos Australian Hydrocarbons Pty Ltd                                  | AUS                      | Santos NSW (Narrabri Gas) Pty Ltd              | AUS                      |
| Santos (BOL) Pty Ltd <sup>1</sup>                                       | AUS                      | Santos NSW (Narrabri Power) Pty Ltd            | AUS                      |
| Santos Browse Pty Ltd   | AUS                      | Santos NSW (Operations) Pty Ltd                | AUS                      |
| Santos CSG Pty Ltd <sup>1</sup>   | AUS                      | Santos (N.T.) Pty Ltd                          | AUS                      |
| Santos Darwin LNG Pty Ltd   | AUS                      | Bonaparte Gas & Oil Pty Ltd                    | AUS                      |
| Santos Direct Pty Ltd   | AUS                      | Santos Offshore Pty Ltd <sup>1</sup>           | AUS                      |
| Santos Finance Ltd  | AUS                      | Santos Petroleum Pty Ltd <sup>1</sup>          | AUS                      |
| Santos Foundation Pty Ltd <sup>2,4</sup>                                | AUS                      | Santos QLD Upstream Developments Pty Ltd       | AUS                      |
| Santos GLNG Pty Ltd   | AUS                      | Santos QNT Pty Ltd <sup>1</sup>                | AUS                      |
| Santos International Holdings Pty Ltd                                   | AUS                      | Outback Energy Hunter Pty Ltd                  | AUS                      |
| Santos Americas and Europe LLC  | USA                      | Santos QNT (No. 1) Pty Ltd                     | AUS                      |
| Santos TPY LLC  | USA                      | Santos QNT (No. 2) Pty Ltd                     | AUS                      |
| Santos Queensland LLC   | USA                      | Petromin Pty Ltd                               | AUS                      |
| Santos TOG LLC  | USA                      | Santos Wilga Park Pty Ltd                      | AUS                      |
| Santos TPY CSG LLC  | USA                      | Santos (TGR) Pty Ltd                           | AUS                      |
| Barracuda Ltd   | PNG                      | Santos Timor Sea Pipeline Pty Ltd              | AUS                      |
| Lavana Ltd  | PNG                      | Santos Ventures Pty Ltd                        | AUS                      |
| Sanro Insurance Pte Ltd   | SGP                      | Santos WA Holdings Pty Ltd <sup>1</sup>        | AUS                      |
| Santos Bangladesh Ltd   | GBR                      | Santos KOTN Holdings Pty Ltd <sup>1</sup>      | AUS                      |
| Santos (UK) Ltd   | GBR                      | Santos KOTN Pty Ltd <sup>1</sup>               | AUS                      |
| Santos Northwest Natuna B.V.  | NDL                      | Santos Agency Pty Ltd                          | AUS                      |
|   |                          | Santos NA Barossa Pty Ltd                      | AUS                      |

# Notes to the Consolidated Financial Statements

## Section 6: Group Structure

### 6.1 CONSOLIDATED ENTITIES (CONTINUED)

| Name   | Country of Incorporation | Name  | Country of Incorporation |
|--|--------------------------|---|--------------------------|
| Santos NA Browse Basin Pty Ltd                 | AUS                      | Santos WA (Exmouth) Pty Ltd                   | AUS                      |
| Santos Singapore Management Pte Ltd            | SGP                      | Santos WA East Spar Pty Ltd <sup>1</sup>      | AUS                      |
| Santos NA Energy Holdings Pty Ltd <sup>1</sup> | AUS                      | Santos WA Julimar Holdings Pty Ltd            | AUS                      |
| Santos NA Energy Pty Ltd <sup>1</sup>          | AUS                      | Santos WA Kersail Pty Ltd <sup>1</sup>        | AUS                      |
| Santos NA Asset Holdings Pty Ltd <sup>1</sup>  | AUS                      | Santos WA LNG Pty Ltd                         | AUS                      |
| Santos NA Assets Pty Ltd <sup>1</sup>          | AUS                      | Santos WA Management Pty Ltd                  | AUS                      |
| Santos NA Darwin Pipeline Pty Ltd              | AUS                      | Santos WA Finance Holdings Pty Ltd            | AUS                      |
| Santos WA AEC Pty Ltd <sup>1</sup>             | AUS                      | Santos WA Finance General Partnership         | AUS                      |
| Santos WA Energy Holdings Pty Ltd <sup>1</sup> | AUS                      | Santos WA Northwest Pty Ltd <sup>1</sup>      | AUS                      |
| Santos WA Asset Holdings Pty Ltd <sup>1</sup>  | AUS                      | Santos WA Onshore Holdings Pty Ltd            | AUS                      |
| Santos WA Lowendal Pty Ltd                     | AUS                      | Santos WA PVG Holdings Pty Ltd <sup>1</sup>   | AUS                      |
| Santos WA International Pty Ltd                | AUS                      | Santos WA PVG Pty Ltd <sup>1</sup>            | AUS                      |
| Harriet (Onyx) Pty Ltd <sup>1</sup>            | AUS                      | Santos WA Southwest Pty Ltd <sup>1</sup>      | AUS                      |
| Santos WA Energy Ltd <sup>1</sup>              | AUS                      | Santos WA Varanus Island Pty Ltd <sup>1</sup> | AUS                      |
| Ningaloo Vision Holdings Pte Ltd               | SGP                      | SESAP Pty Ltd                                 | AUS                      |
| Northwest Jetty Services Pty Ltd               | AUS                      | Vamgas Pty Ltd <sup>1</sup>                   | AUS                      |
| Santos WA DC Pty Ltd                           | AUS                      |   |                          |

#### Notes

- 1 Company is party to a Deed of Cross Guarantee (refer Note 6.5).
- 2 Company incorporated during the 2023 financial year.
- 3 Santos Foundation Ltd is a Trustee of the Santos Foundation Trust (previously Oil Search Foundation Trust), a not-for-profit organisation established for charitable purposes in Papua New Guinea. This Trust is not controlled and is not consolidated within the Group. Santos Foundation Ltd was previously registered under the name Oil Search Foundation Ltd until 19 June 2023.
- 4 Santos Foundation Pty Ltd is a Trustee of the Santos Foundation Trust, a not-for-profit organisation established for charitable purposes in Australia. This Trust is not controlled and is not consolidated within the Group.
- 5 Papuan Oil Search Ltd was sold to Santos Ltd from Oil Search Ltd on 15 December 2023.

#### Country of incorporation

|     |                          |
|-----|--------------------------|
| AUS | Australia                |
| BVI | British Virgin Islands   |
| CY  | Cayman Islands           |
| GBR | United Kingdom           |
| NDL | Netherlands              |
| PNG | Papua New Guinea         |
| SGP | Singapore                |
| USA | United States of America |

## 6.2 ASSETS HELD FOR SALE

Non-current assets are classified as held for sale and measured at the lower of their carrying amount and fair value less costs of disposal if their carrying amount will be recovered principally through a sale transaction. They are not depreciated or amortised. For an asset to be classified as held for sale, it must be available for immediate sale in its present condition and its sale must be highly probable.

In 2022, Santos received a binding conditional offer from Kumul Petroleum Holdings Limited (Kumul) to acquire a 5 per cent interest in PNG LNG assets, including a proportionate share of project finance debt. The associated assets and liabilities of the disposal group were classified as held for sale as at 31 December 2022. In September 2023, the transaction was restructured to include a binding sales agreement for a 2.6 per cent share of the PNG LNG project and the issuance of a call option to Kumul for the remaining 2.4 per cent. The sale of the 2.6 per cent remains held for sale as at 31 December 2023. Refer to Note 8.2 for events relating to this transaction subsequent to 31 December 2023.

The sale of the 2.4 per cent, subject to the option for Kumul to acquire the share at their discretion, was reassessed under the held for sale criteria in AASB 5 Non-current Assets Held for Sale and Discontinued Operations and was concluded to no longer meet these criteria. This resulted in a reclassification of the assets and liabilities from held for sale and the recognition of depreciation in 2023 on the oil and gas assets of \$51 million.

The following amounts are included within the financial statements in relation to assets and liabilities classified as held for sale:

| <b>Assets and liabilities classified as held for sale</b> | <b>2023<br/>US\$million</b> | 2022<br>US\$million |
|---|-----------------------------|---------------------|
| Cash and cash equivalents                                 | <b>36</b>                   | 78                  |
| Trade and other receivables                               | <b>13</b>                   | 23                  |
| Prepayments   | <b>1</b>                    | 2                   |
| Contract assets   | <b>-</b>                    | 18                  |
| Inventories   | <b>5</b>                    | 10                  |
| Exploration and evaluation assets                         | <b>-</b>                    | 33                  |
| Oil and gas assets  | <b>496</b>                  | 1,021               |
| Goodwill  | <b>66</b>                   | 126                 |
| <b>Assets classified as held for sale</b>                 | <b>617</b>                  | 1,311               |
| Trade and other payables                                  | <b>11</b>                   | 19                  |
| Interest-bearing loans and borrowings                     | <b>110</b>                  | 302                 |
| Provisions  | <b>16</b>                   | 42                  |
| Lease liabilities   | <b>24</b>                   | 53                  |
| Deferred tax liabilities                                  | <b>111</b>                  | 255                 |
| <b>Liabilities classified as held for sale</b>            | <b>272</b>                  | 671                 |
| <b>Net assets</b>   | <b>345</b>                  | 640                 |
| <b>Amounts included in equity:</b>                        |                             |                     |
| Foreign currency translation reserve                      | <b>49</b>                   | <b>49</b>           |
| <b>Reserves of the disposal group</b>                     | <b>49</b>                   | 49                  |

# Notes to the Consolidated Financial Statements

## Section 6: Group Structure

### 6.3 JOINT ARRANGEMENTS

The Group's investments in joint arrangements are classified as either joint operations or joint ventures depending on the contractual rights and obligations each investor has, rather than the legal structure of the joint arrangement. Santos' exploration and production activities are often conducted through joint arrangements governed by joint operating agreements, production-sharing contracts or similar contractual relationships.

The differences between joint operations and joint ventures are as follows:

| Types of arrangement   | Joint operation  | Joint venture   |
|------------------------|--|---|
| Characteristics        | A joint operation involves the joint control, and often the joint ownership, of assets contributed to, or acquired for the purpose of, the joint operation. The assets are used to obtain benefits for the parties to the joint operation and are dedicated to that purpose. | The Group has interests in joint ventures, whereby the venturers have contractual arrangements that establish joint control over the economic activities of the entities.   |
| Rights and obligations | Each party has control over its share of future economic benefits through its share of the joint operation, and has rights to the assets, and obligations for the liabilities, relating to the arrangement.  | Parties that have joint control of the arrangement have rights to the net assets of the arrangement.  |
| Accounting method      | The interests of the Group in joint operations are brought to account by recognising the Group's share of jointly controlled assets, share of expenses and liabilities incurred, and the income from its share of the production of the joint operation.                     | <p>The Group recognises its interest in joint ventures using the equity method of accounting.</p> <p>Under the equity method, the investment in a joint venture is initially recognised in the Group's statement of financial position at cost and adjusted thereafter to recognise the post-acquisition changes to the Group's share of net assets of the joint venture. After application of the equity method, the Group determines whether it is necessary to recognise any impairment loss with respect to the Group's net investment in the joint venture.</p> <p>The Group's share of the joint venture's post-acquisition profits or losses is recognised in the income statement and its share of post-acquisition movements in reserves is recognised in the statement of changes in equity and, when applicable, in the statement of comprehensive income. Dividends receivable from the joint venture reduce the carrying amount of the investment in the consolidated financial statements of the Group.</p> |

For personal use only

### 6.3 JOINT ARRANGEMENTS (CONTINUED)

#### (a) Joint operations

The following are the material joint operations in which the Group has an interest:

| Joint operation                              | Area of cash generating unit/<br>area of interest | Principal activities        | 2023<br>% Interest | 2022<br>% Interest |
|--|---|-----------------------------|--------------------|--------------------|
| <b>Oil and gas assets - Producing assets</b> |   |                             |                    |                    |
| Combabula                                    | GLNG  | Gas production              | <b>7.3</b>         | 7.3                |
| Fairview                                     | GLNG  | Gas production              | <b>22.8</b>        | 22.8               |
| GLNG Downstream                              | GLNG  | LNG facilities              | <b>30.0</b>        | 30.0               |
| Macedon/Pyrenees                             | North Carnarvon                                   | Oil and gas production      | <b>28.6</b>        | 28.6               |
| PNG LNG <sup>1</sup>                         | PNG LNG   | Gas and liquids production  | <b>42.5</b>        | 42.5               |
| Roma   | GLNG  | Gas production              | <b>30.0</b>        | 30.0               |
| SA Fixed Factor Area                         | Cooper Basin                                      | Oil and gas production      | <b>66.6</b>        | 66.6               |
| SWQ Unit                                     | Cooper Basin                                      | Gas production              | <b>60.1</b>        | 60.1               |
| Caldita/Barossa                              | Bonaparte Basin                                   | Gas production              | <b>50.0</b>        | 50.0               |
| Pikka Unit (Phase 1)                         | Alaska  | Oil production              | <b>51.0</b>        | 51.0               |
| <b>Exploration and evaluation assets</b>     |   |                             |                    |                    |
| EP161  | McArthur Basin                                    | Contingent gas resource     | <b>75.0</b>        | 75.0               |
| WA-435-P, WA-437-P                           | Bedout  | Contingent oil and gas      | <b>80.0</b>        | 80.0               |
| WA-436-P, WA-438-P                           | Bedout  | Oil and gas exploration     | <b>70.0</b>        | 70.0               |
| WA-58-R (WA-274-P)                           | Bonaparte Basin                                   | Gas development             | <b>30.0</b>        | 30.0               |
| WA-80-R                                      | Browse  | Contingent gas resource     | <b>47.8</b>        | 47.8               |
| WA-281-P                                     | Browse  | Gas and liquids exploration | <b>70.5</b>        | 70.5               |
| WA-90-R, WA-91-R, WA-92-R                    | Browse  | Gas and liquids exploration | <b>40.0</b>        | 40.0               |
| Muruk 1                                      | PNG   | Gas and liquids exploration | <b>57.5</b>        | 57.5               |
| Petrel                                       | Bonaparte Basin                                   | Contingent gas resource     | <b>40.3</b>        | 40.3               |
| PRL-9  | PNG   | Gas and liquids exploration | <b>40.0</b>        | 40.0               |
| Horseshoe                                    | Alaska  | Oil and gas exploration     | <b>51.0</b>        | 51.0               |
| Pikka Unit (Phase 2)                         | Alaska  | Oil and gas exploration     | <b>51.0</b>        | 51.0               |
| PRL-15 (Papua LNG Project)                   | PNG   | Gas exploration             | <b>22.8</b>        | 22.8               |
| PRL-3  | PNG   | Gas exploration             | <b>38.5</b>        | 38.5               |

<sup>1</sup> The Group has classified a 2.6% interest in PNG LNG as held for sale at 31 December 2023. Refer Note 6.2. This sale partially completed on 31 January 2024. Refer Note 8.2.

# Notes to the Consolidated Financial Statements

## Section 6: Group Structure

### 6.3 JOINT ARRANGEMENTS (CONTINUED)

#### (b) Investments in equity accounted associates and joint ventures

The Group's only material joint venture is Darwin LNG Pty Ltd, which operates the Darwin LNG liquefaction facility that currently processes gas from the Bayu-Undan gas fields. The Group's interest in Darwin LNG is 43.4 per cent. The investment is accounted for as an equity accounted investment in an associate, given the Group is deemed to have only significant influence over the separately incorporated company, based on the structure of voting and decision-making rights.

Summarised financial information of the joint venture, based on the amounts presented in its financial statements, and a reconciliation to the carrying amount of the investment in the consolidated financial statements, are set out below:

| Share of investment in Darwin LNG Pty Ltd               | 2023<br>US\$million | 2022<br>US\$million |
|---|---------------------|---------------------|
| <b>Group's equity interest</b>                          | <b>43.4%</b>        | 43.4%               |
| <b>Summarised net asset position</b>                    |                     |                     |
| Current assets  | 221                 | 225                 |
| Non-current assets                                      | 993                 | 876                 |
| Current liabilities                                     | (57)                | (162)               |
| Non-current liabilities                                 | (222)               | (81)                |
| <b>Closing net assets</b>                               | <b>935</b>          | 858                 |
| <b>Group's share of net assets</b>                      | <b>406</b>          | 373                 |
| <b>Summarised income statement</b>                      |                     |                     |
| Gross profit  | 2                   | 60                  |
| Other income and expenses                               | (6)                 | (48)                |
| Depreciation and amortisation                           | 8                   | (71)                |
| Profit/(loss) before tax                                | 4                   | (59)                |
| Income tax benefit/(expense)                            | 22                  | 10                  |
| Net profit/(loss) after tax for the period              | 26                  | (49)                |
| <b>Group's share of net profit/(loss) of associates</b> | <b>11</b>           | (21)                |
| <b>Reconciliation to carrying amount</b>                |                     |                     |
| Opening balance   | 373                 | 399                 |
| Add: Group's share of net profit/(loss)                 | 11                  | (21)                |
|   | <b>384</b>          | 378                 |
| Shareholder Loan  | 22                  | -                   |
| Dividends received                                      | -                   | (5)                 |
| <b>Carrying amount of investments in associates</b>     | <b>406</b>          | 373                 |

For personal use only

### 6.3 JOINT ARRANGEMENTS (CONTINUED)

#### (b) Investments in equity accounted associates and joint ventures (continued)

The following are the equity accounted associates and joint ventures in which the Group has an interest, including those which are immaterial:

| Equity accounted associate or joint venture | 2023<br>% Interest | 2022<br>% Interest |
|---|--------------------|--------------------|
| Darwin LNG Pty Ltd                          | 43.4               | 43.4               |
| GLNG Operations Pty Ltd                     | 30.0               | 30.0               |
| NiuPower Ltd                                | 50.0               | 50.0               |
| NiuEnergy Ltd                               | 50.0               | 50.0               |
| Pacific Compass LLC                         | 51.0               | -                  |

At 31 December 2023, the Group reassessed the carrying amount of its investments in equity accounted associates and joint ventures for indicators of impairment. As a result, no impairment was recorded (2022: \$nil).

The opening carrying value of equity accounted associates and joint ventures (other than Darwin LNG Pty Ltd) was \$6 million. Share of profits for the period was a \$6 million loss, which equates to the closing carrying value at 31 December 2023 of nil.

### 6.4 PARENT ENTITY DISCLOSURES

Selected financial information of the ultimate parent entity in the Group, Santos Limited, is as follows:

|   | 2023<br>US\$million | 2022<br>US\$million |
|---|---------------------|---------------------|
| <b>Net profit for the period</b>        | <b>1,022</b>        | 11                  |
| Total comprehensive income              | 1,022               | 11                  |
| Current assets                          | 419                 | 808                 |
| Total assets                            | 13,713              | 13,728              |
| Current liabilities                     | 311                 | 366                 |
| Total liabilities                       | 883                 | 822                 |
| Issued capital                          | 14,375              | 14,691              |
| Accumulated profits reserve             | 1,396               | 1,271               |
| Other reserves                          | (1,306)             | (1,306)             |
| Accumulated losses                      | (1,635)             | (1,750)             |
| <b>Total equity</b>                     | <b>12,830</b>       | 12,906              |
| <b>Commitments of the parent entity</b> |                     |                     |
| The parent entity's commitments are:    |                     |                     |
| Capital expenditure commitments         | 2                   | 27                  |
| Minimum exploration commitments         | 11                  | 12                  |

#### Guarantees entered into by the parent entity in relation to the debts of its subsidiaries

All interest-bearing loans and borrowings, as disclosed in Note 5.1, with the exception of the lease liabilities and secured bank loans, are arranged through Santos Finance Ltd, which is a wholly-owned subsidiary of Santos Limited. All interest-bearing loans and borrowings of Santos Finance Ltd are guaranteed by Santos Limited.

#### Contingent liabilities of the parent entity

Contingent liabilities arise in the ordinary course of business through claims against Santos Limited, including contractual, third-party and contractor claims. In most instances, it is not possible to reasonably predict the outcome of these claims and, as at reporting date, Santos Limited believes that the aggregate of such claims will not materially impact the Company's Financial Report.

# Notes to the Consolidated Financial Statements

## Section 6: Group Structure

### 6.5 DEED OF CROSS GUARANTEE

Pursuant to *ASIC Corporations (Wholly-owned Companies) Instrument 2016/785* (the Instrument), the Company and each of the wholly-owned subsidiaries identified in Note 6.1 (collectively, the Closed Group) are relieved from the *Corporations Act 2001* requirements for preparation, audit and lodgement of their financial reports.

As a condition of the Instrument, the Closed Group has entered into a Deed of Cross Guarantee (the Deed). The effect of the Deed is that the Company has guaranteed to pay any deficiency in the event of winding up of any of the subsidiaries under certain provisions of the *Corporations Act 2001*. The subsidiaries have also given a similar guarantee in the event that the Company is wound up.

Set out below is a consolidated income statement, consolidated statement of comprehensive income and summary of movements in consolidated accumulated losses for the year ended 31 December of the Closed Group. No changes to the Deed group occurred during 2023.

|   | 2023<br>US\$million | 2022<br>US\$million |
|---|---------------------|---------------------|
| <b>Consolidated income statement</b>                                  |                     |                     |
| Product sales   | 1,766               | 2,394               |
| Cost of sales   | (1,779)             | (1,828)             |
| <b>Gross (loss)/profit</b>  | <b>(13)</b>         | 566                 |
| Other revenue   | 79                  | 99                  |
| Other income  | 1,202               | 222                 |
| Other expenses  | (301)               | (418)               |
| Impairment of non-current assets                                      | (63)                | (328)               |
| Interest income   | 187                 | 72                  |
| Finance costs   | (962)               | (580)               |
| <b>Profit/(loss) before tax</b>                                       | <b>129</b>          | (367)               |
| Income tax benefit  | 255                 | 68                  |
| Royalty-related tax benefit/(expense)                                 | 74                  | (29)                |
| Total tax benefit   | 329                 | 39                  |
| <b>Net profit/(loss) for the period</b>                               | <b>458</b>          | (328)               |
| <b>Total comprehensive profit/(loss)</b>                              | <b>458</b>          | (328)               |
| <b>Summary of movements in the Closed Group's accumulated losses:</b> |                     |                     |
| Accumulated losses at 1 January                                       | (3,858)             | (3,526)             |
| Transfer to accumulated profits reserve                               | (900)               | -                   |
| Net profit/(loss) for the period                                      | 458                 | (328)               |
| Share-based payment transactions                                      | -                   | (4)                 |
| <b>Accumulated losses at 31 December</b>                              | <b>(4,300)</b>      | (3,858)             |

## 6.5 DEED OF CROSS GUARANTEE (CONTINUED)

Set out below is a consolidated statement of financial position as at 31 December of the Closed Group.

|                                       | 2023<br>US\$million | 2022<br>US\$million |
|---------------------------------------|---------------------|---------------------|
| <b>Current assets</b>                 |                     |                     |
| Cash and cash equivalents             | 172                 | 129                 |
| Trade and other receivables           | 4,901               | 6,268               |
| Other current assets                  | 279                 | 287                 |
| <b>Total current assets</b>           | <b>5,352</b>        | 6,684               |
| <b>Non-current assets</b>             |                     |                     |
| Other financial assets                | 12,278              | 11,227              |
| Exploration and evaluation assets     | 977                 | 959                 |
| Oil and gas assets                    | 5,593               | 5,668               |
| Other non-current assets              | 1,813               | 1,821               |
| <b>Total non-current assets</b>       | <b>20,661</b>       | 19,675              |
| <b>Total assets</b>                   | <b>26,013</b>       | 26,359              |
| <b>Current liabilities</b>            |                     |                     |
| Trade and other payables              | 10,659              | 9,991               |
| Other current liabilities             | 496                 | 527                 |
| <b>Total current liabilities</b>      | <b>11,155</b>       | 10,518              |
| <b>Non-current liabilities</b>        |                     |                     |
| Interest-bearing loans and borrowings | 12                  | -                   |
| Provisions                            | 2,489               | 2,498               |
| Other non-current liabilities         | 328                 | 676                 |
| <b>Total non-current liabilities</b>  | <b>2,829</b>        | 3,174               |
| <b>Total liabilities</b>              | <b>13,984</b>       | 13,692              |
| <b>Net assets</b>                     | <b>12,029</b>       | 12,667              |
| <b>Equity</b>                         |                     |                     |
| Issued capital                        | 14,339              | 14,652              |
| Reserves                              | 1,990               | 1,873               |
| Accumulated losses                    | (4,300)             | (3,858)             |
| <b>Total equity</b>                   | <b>12,029</b>       | 12,667              |

For personal use only

# Notes to the Consolidated Financial Statements

## Section 7: People

This section includes information relating to the various programs the Group uses to reward and recognise our people. It includes details of our employee benefits, share-based payment schemes and key management personnel.

### 7.1 EMPLOYEE BENEFITS

#### Wages, salaries and sick leave

Liabilities for wages and salaries, including non-monetary benefits that are expected to be settled within 12 months of the reporting date, are recognised in respect of employee service up to the reporting date. They are measured at the amounts expected to be paid when the liabilities are settled. Expenses for non-vesting sick leave are recognised when the leave is taken and are measured at the rates paid or payable.

#### Long-term service benefits

Liabilities for long service leave and annual leave that is not expected to be taken within 12 months of the respective service being provided, are recognised and measured at the present value of the estimated future cash outflows to be made in respect of employee service up to the reporting date.

#### Defined contribution plans

The Group makes contributions to several defined contribution superannuation plans. Obligations for contributions are recognised as an expense in the income statement as incurred. The amount incurred during the year was \$19 million (2022: \$19 million).

The following amounts are recognised in the Group's statement of financial position in relation to employee benefits:

|   | 2023<br>US\$million | 2022<br>US\$million |
|---|---------------------|---------------------|
| <b>Current provisions</b>                 |                     |                     |
| Employee benefits                         | 105                 | 116                 |
| <b>Non-current provisions</b>             |                     |                     |
| Employee benefits                         | 14                  | 18                  |
| <b>Total employee benefits provisions</b> | <b>119</b>          | <b>134</b>          |

## 7.2 SHARE-BASED PAYMENT PLANS

The Group provides benefits to employees of the Group through share-based incentives. Employees are paid for their services or incentivised for their performance in part through shares or rights over shares.

Santos share-based payment plans are equity-settled. The equity-settled plans consist of the general employee share-based payment plans, Executive Long-Term Incentive share-based payment plans and Executive Short-Term Incentive share-based payment plans.

The amounts recognised in the income statement of the Group during the financial year in relation to shares issued under the share plans are summarised as follows:

|   | <b>2023</b>     | 2022     |
|---|-----------------|----------|
|   | <b>US\$000</b>  | US\$000  |
| <i>Employee expenses:</i>   |                 |          |
| General employee share plans:   |                 |          |
| Share1000 Plan  | <b>(785)</b>    | (831)    |
| ShareMatch Plan (matched Share Appreciation Rights (SARs))                | <b>(2,861)</b>  | (2,882)  |
| Executive Long-Term Incentive share-based payment plans - equity-settled  | <b>(8,736)</b>  | (11,538) |
| Executive Short-Term Incentive share-based payment plans - equity-settled | <b>(5,526)</b>  | (6,055)  |
| Other equity grants   | <b>(7,027)</b>  | (5,012)  |
|   | <b>(24,935)</b> | (26,318) |

The net impact from share-based payment plans, net of Treasury shares utilised in the current year, is net nil (2022: \$4 million decrease in accumulated losses).

# Notes to the Consolidated Financial Statements

## Section 7: People

### 7.2 SHARE-BASED PAYMENT PLANS (CONTINUED)

#### (a) Equity-settled share-based payment plans

The cost of equity-settled transactions is determined by the fair value at the grant date using an appropriate valuation model. The cost is recognised, together with a corresponding increase in other capital reserves in equity, over the period in which the performance and/or service conditions are met. Currently, the Company has four equity-settled share-based payment plans in operation, the details of which are as follows:

##### i. General employee share plans

Santos operates two general employee share plans, the Share1000 Plan and the ShareMatch Plan. Eligible employees have the option to participate in either the Share1000 Plan or the ShareMatch Plan. Directors of the Company, key management personnel, Senior Executives, casual employees, employees on fixed-term contracts, employees on international assignment and employees with an unsatisfactory performance rating in the previous year are excluded from participating in the Share1000 Plan and the ShareMatch Plan.

|  | Share1000   | ShareMatch   |
|--|---|--|
| What is it?  | The Share1000 Plan provides for grants of fully paid ordinary shares up to a value determined by the Board, which in 2023 was A\$1,000 per employee (2022: A\$1,000).   | The ShareMatch Plan allows for the purchase of shares up to \$5,000 on a pre-tax basis. Shares are provided via an employee loan, repaid over a maximum 12-month period, and employees receive matched SARs of between 50% to 200% of their purchase value subject to their performance rating.  |
| The employee's ownership and right to deal with them | Subject to restrictions until the earlier of the expiration of the three-year restriction period and the time when the employee ceases to be in employment.   | Upon vesting, subject to restrictions until the earlier of the expiration of the three-year restriction period and the time when he or she ceases to be an employee.   |
| How is the fair value recognised?                    | The fair value of these shares is recognised as an employee expense with a corresponding increase in issued capital, and the fair value per share is determined by the Volume Weighted Average Price (VWAP) of ordinary Santos shares on the ASX during the week up to and including the date of issue of the shares. | The fair value of the shares is recognised as an increase in issued capital and a corresponding increase in loans receivable. The fair value per share is determined by the VWAP of ordinary Santos shares on the ASX during the week up to and including the date of issue of the shares.<br><br>The fair value of services required in return for matched SARs granted is measured by reference to the fair value of matched SARs granted. The estimate of the fair value of the services received is measured by discounting the share price on the grant date using the assumed dividend yield and recognised as an employee expense for the term of the matched SARs. |

The following shares were issued pursuant to the employee share plans during the period:

| Year | Issue date | Share1000 Plan    |                          | ShareMatch Plan   |                          |
|------|------------|-------------------|--------------------------|-------------------|--------------------------|
|      |            | Issued shares No. | Fair value per share A\$ | Issued shares No. | Fair value per share A\$ |
| 2023 | 31 July    | 147,975           | 7.96                     | 569,966           | 7.96                     |
| 2022 | 4 October  | 179,760           | 7.11                     | 573,038           | 7.11                     |

## 7.2 SHARE-BASED PAYMENT PLANS (CONTINUED)

### i. General employee share plans (continued)

The number of SARs outstanding and movements throughout the financial year are:

| Year              | Beginning of the year No. | Granted No.    | Lapsed No.       | Vested No.       | End of the year No. |
|-------------------|---------------------------|----------------|------------------|------------------|---------------------|
| <b>2023 Total</b> | <b>2,408,894</b>          | <b>690,998</b> | <b>(213,485)</b> | <b>(933,767)</b> | <b>1,952,640</b>    |
| 2022 Total        | 2,402,984                 | 703,437        | (176,240)        | (521,287)        | 2,408,894           |

The inputs used in the valuation of the SARs are as follows:

| Matched SARs grant                   | 31 July 2023 |
|--------------------------------------|--------------|
| Share price on grant date (A\$)      | <b>7.96</b>  |
| Exercise price (A\$)                 | <b>Nil</b>   |
| Right life (weighted average, years) | <b>3</b>     |
| Expected dividends (% p.a.)          | <b>-</b>     |
| Fair value at grant date (A\$)       | <b>7.96</b>  |

The loan arrangements relating to the ShareMatch Plan are as follows:

During the year, the Company utilised \$3 million of Treasury shares (2022: \$3 million) under the ShareMatch Plan, with \$3 million (2022: \$2 million) received from employees under loan arrangements. The movements in loans receivable from employees are:

|  | 2023<br>US\$000 | 2022<br>US\$000 |
|--|-----------------|-----------------|
| Employee loans at 1 January              | <b>2,107</b>    | 1,515           |
| Treasury shares utilised during the year | <b>3,023</b>    | 2,650           |
| Cash received during the year            | <b>(3,319)</b>  | (2,136)         |
| Foreign exchange movement                | <b>(16)</b>     | 78              |
| <b>Employee loans at 31 December</b>     | <b>1,795</b>    | 2,107           |

### ii. Executive Long-Term Incentive share-based payment plans

The Company's Executive Long-Term Incentive (LTI) Program provides for eligible Executives selected by the Board to receive SARs upon the satisfaction of set market and non-market performance conditions. Each SAR is a conditional entitlement to a fully paid ordinary share, subject to the satisfaction of performance or service conditions, on terms and conditions determined by the Board. The Board has the discretion to cash-settle SARs granted under the amended Santos Employee Equity Incentive Plan.

The fair value of SARs is recognised as an employee expense with a corresponding increase in equity. The fair value is measured at grant date and recognised over the period during which the Executive becomes unconditionally entitled to the SARs. The fair value of the performance-based SARs granted is measured using a Monte Carlo simulation method, taking into account the terms and market conditions upon which the SARs were granted. The fair value of the deferred SARs granted is measured by discounting the share price on the grant date using the assumed dividend yield for the term of the SAR. The amount recognised as an expense is only adjusted when SARs do not vest due to non-market-related conditions.

The 2023 LTI Program offers consisted only of SARs. Performance Awards were granted to eligible Executives in 2023 who were granted one four-year grant (1 January 2023 – 31 December 2026).

# Notes to the Consolidated Financial Statements

## Section 7: People

### 7.2 SHARE-BASED PAYMENT PLANS (CONTINUED)

#### ii. Executive Long-Term Incentive share-based payment plans (continued)

Vesting of the grants is based on the following performance targets:

- 25 per cent of the SARs are subject to Santos' Total Shareholder Return (TSR) relative to the performance of the ASX 100 companies (ASX 100 comparator group);
- 25 per cent are subject to Santos' TSR relative to the performance of the Standard & Poor's Global 1200 Energy Index companies (S&P GEI comparator group);
- 25 per cent are subject to Santos' Free Cash Flow Breakeven Point (FCFBP) relative to internal targets; and
- 25 per cent are subject to Santos' Return on Average Capital Employed (ROACE) relative to internal targets, measured at the end of the performance period.

The numbers of SARs outstanding at the end of, and movements throughout, the financial year are:

| Year              | Beginning of the year No. | Granted No.      | Lapsed No.         | Vested No.       | End of the year No. |
|-------------------|---------------------------|------------------|--------------------|------------------|---------------------|
| <b>2023 Total</b> | <b>9,884,206</b>          | <b>4,143,255</b> | <b>(2,165,079)</b> | <b>(817,004)</b> | <b>11,045,378</b>   |
| 2022 Total        | 9,068,020                 | 4,355,676        | (1,362,982)        | (2,176,508)      | 9,884,206           |

The SARs granted during 2023 totalling 4,143,255 were issued across the following four tranches, each with varying valuations:

#### Senior Executive LTI - granted 22 May 2023

| Performance Awards                             | 2023    |         |         |         |
|--|---------|---------|---------|---------|
|  | 25%     | 25%     | 25%     | 25%     |
| Performance index                              | ASX 100 | S&P GEI | FCFBP   | ROACE   |
| Fair value at grant date (A\$)                 | \$4.84  | \$5.41  | \$7.38  | \$7.38  |
| Share price on grant date (A\$)                | \$7.38  | \$7.38  | \$7.38  | \$7.38  |
| Exercise price (A\$)                           | nil     | nil     | nil     | nil     |
| Expected volatility (weighted average, % p.a.) | 41%     | 41%     | 41%     | 41%     |
| Right life (weighted average, years)           | 4       | 4       | 4       | 4       |
| Risk-free interest rate (% p.a.)               | 3.2%    | 3.2%    | 3.2%    | 3.2%    |
| Total granted (No.)                            | 749,769 | 749,747 | 749,726 | 749,712 |

#### Senior Executive LTI - granted 19 June 2023

| Performance Awards                             | 2023    |         |         |         |
|--|---------|---------|---------|---------|
|  | 25%     | 25%     | 25%     | 25%     |
| Performance index                              | ASX 100 | S&P GEI | FCFBP   | ROACE   |
| Fair value at grant date (A\$)                 | \$5.03  | \$5.51  | \$7.57  | \$7.57  |
| Share price on grant date (A\$)                | \$7.57  | \$7.57  | \$7.57  | \$7.57  |
| Exercise price (A\$)                           | nil     | nil     | nil     | nil     |
| Expected volatility (weighted average, % p.a.) | 41%     | 41%     | 41%     | 41%     |
| Right life (weighted average, years)           | 4       | 4       | 4       | 4       |
| Risk-free interest rate (% p.a.)               | 3.9%    | 3.9%    | 3.9%    | 3.9%    |
| Total granted (No.)                            | 142,085 | 142,080 | 142,078 | 142,075 |

## 7.2 SHARE-BASED PAYMENT PLANS (CONTINUED)

### ii. Executive Long-Term Incentive share-based payment plans (continued)

#### Senior Executive LTI – granted 15 September 2023

| Performance Awards                             | 2023    |         |        |        |
|--|---------|---------|--------|--------|
|  | 25%     | 25%     | 25%    | 25%    |
| Performance index                              | ASX 100 | S&P GEI | FCFBP  | ROACE  |
| Fair value at grant date (A\$)                 | \$6.35  | \$4.00  | \$7.91 | \$7.91 |
| Share price on grant date (A\$)                | \$7.91  | \$7.91  | \$7.91 | \$7.91 |
| Exercise price (A\$)                           | nil     | nil     | nil    | nil    |
| Expected volatility (weighted average, % p.a.) | 41%     | 41%     | 41%    | 41%    |
| Right life (weighted average, years)           | 4       | 4       | 4      | 4      |
| Risk-free interest rate (% p.a.)               | 3.8%    | 3.8%    | 3.8%   | 3.8%   |
| Total granted (No.)                            | 74,973  | 74,970  | 74,969 | 74,967 |

#### Senior Executive LTI – granted 1 December 2023

| Performance Awards                             | 2023    |         |        |        |
|--|---------|---------|--------|--------|
|  | 25%     | 25%     | 25%    | 25%    |
| Performance index                              | ASX 100 | S&P GEI | FCFBP  | ROACE  |
| Fair value at grant date (A\$)                 | \$4.33  | \$4.23  | \$6.90 | \$6.90 |
| Share price on grant date (A\$)                | \$6.90  | \$6.90  | \$6.90 | \$6.90 |
| Exercise price (A\$)                           | nil     | nil     | nil    | nil    |
| Expected volatility (weighted average, % p.a.) | 41%     | 41%     | 41%    | 41%    |
| Right life (weighted average, years)           | 4       | 4       | 4      | 4      |
| Risk-free interest rate (% p.a.)               | 4.0%    | 4.0%    | 4.0%   | 4.0%   |
| Total granted (No.)                            | 69,027  | 69,026  | 69,026 | 69,025 |

The above tables include the valuation assumptions used for Performance Awards SARs granted during the current year. The expected vesting period of the SARs is based on historical data and current expectations and is not necessarily indicative of exercise patterns that may occur. The expected volatility reflects the assumption that the historical volatility over a period similar to the life of the SARs is indicative of future trends, which may not necessarily be the actual outcome.

#### Vesting of Performance Awards

All Performance Awards are subject to hurdles based on the Company's TSR relative to both the ASX 100 and S&P GEI comparator group over the performance period, as well as the FCFBP and ROACE at the end of the vesting period. There is no re-testing of performance conditions. Each tranche of the Performance Awards subject to TSR granted during 2023 vests in accordance with the following vesting schedule:

| TSR percentile ranking  | % of grant vesting                       |
|-------------------------|--|
| < 51st percentile       | 0%                                       |
| = 51st percentile       | 50%                                      |
| 52nd to 75th percentile | Further 2% for each percentile over 51st |
| ≥ 76th percentile       | 100%                                     |

# Notes to the Consolidated Financial Statements

## Section 7: People

### 7.2 SHARE-BASED PAYMENT PLANS (CONTINUED)

#### iii. Executive Deferred Short-Term Incentives (STIs)

Short-term incentive outcomes for Senior Executives and Executives are delivered in a mix of cash and equity, which are subject to a two-year restriction period. For the Managing Director and Chief Executive Officer and his direct reports, the equity is provided in the form of deferred shares. For other Executives, the equity is provided in the form of Share Acquisition Rights.

##### Deferred shares

The deferred shares are subject to a 24-month continuous service period following the year to which the STI is related. The number of deferred STI shares outstanding at the end of, and movements throughout, the financial year are:

| Year              | Beginning of the year No. | Granted No.    | Lapsed No.       | Vested No.       | End of the year No. |
|-------------------|---------------------------|----------------|------------------|------------------|---------------------|
| <b>2023 Total</b> | <b>697,789</b>            | <b>502,979</b> | <b>(159,126)</b> | <b>(577,346)</b> | <b>464,296</b>      |
| 2022 Total        | 576,552                   | 742,162        | (52,778)         | (568,147)        | 697,789             |

On 27 March 2023, the Company issued 502,979 deferred shares to eligible Executives. The share price and fair value on the grant date was A\$6.74, with no discounting applied for a dividend yield assumption, given the deferred shares being eligible to receive dividends from the date of grant.

##### Share acquisition rights

The share acquisition rights are subject to a 24-month continuous service period following the year to which the STI is related. The number of deferred STI share acquisition rights outstanding at the end of, and movements throughout, the financial year are:

| Year              | Beginning of the year No. | Granted No.    | Lapsed No.       | Vested No.       | End of the year No. |
|-------------------|---------------------------|----------------|------------------|------------------|---------------------|
| <b>2023 Total</b> | <b>674,749</b>            | <b>836,463</b> | <b>(202,079)</b> | <b>(528,141)</b> | <b>780,992</b>      |
| 2022 Total        | 514,917                   | 688,219        | (39,257)         | (489,130)        | 674,749             |

On 24 March 2023, the Company issued 836,463 acquisition rights to eligible Executives. The share price and fair value on the grant date was A\$6.85. No discounting was applied for a dividend yield assumption, as for SARs which vest. Participants receive additional Santos shares equivalent in value to notional dividends accrued and reinvested during the period between allocation and vesting, or the cash equivalent value. No entitlement to additional shares or cash payment is provided in respect of SARs which do not vest.

#### iv. Other equity grants

The SARs in the table below are subject to varying continuous service periods, depending on the specific grant. The number of other equity grants outstanding at the end of, and movements throughout, the financial year are:

| Year              | Beginning of the year No. | Granted No.      | Lapsed No.       | Vested No.       | End of the year No. |
|-------------------|---------------------------|------------------|------------------|------------------|---------------------|
| <b>2023 Total</b> | <b>3,859,861</b>          | <b>1,597,584</b> | <b>(345,176)</b> | <b>(875,293)</b> | <b>4,236,976</b>    |
| 2022 Total        | 2,502,743                 | 2,136,938        | (141,924)        | (637,896)        | 3,859,861           |

For personal use only

## 7.2 SHARE-BASED PAYMENT PLANS (CONTINUED)

### iv. Other equity grants (continued)

The other SARs granted during the year are as follows:

| Grant Date  | SARs<br>Granted | 2023                      |             |                | Vesting<br>Date | Grant Date    |                   |  |
|-------------|-----------------|---------------------------|-------------|----------------|-----------------|---------------|-------------------|--|
|             |                 | Continuous Service Period |             | Share<br>Price |                 | Fair<br>Value | Dividend<br>Yield |  |
|             |                 | Commencing                | Expiring    |                |                 |               |                   |  |
| 19 Apr 2023 | 4,874           | 6 Feb 2023                | 5 Feb 2024  | 6 Feb 2024     | 7.12            | 7.12          | -                 |  |
| 25 Apr 2023 | 421             | 6 Oct 2022                | 5 Oct 2025  | 6 Oct 2025     | 7.10            | 7.10          | -                 |  |
| 28 Apr 2023 | 134,830         | 6 Oct 2022                | 5 Oct 2025  | 6 Oct 2025     | 7.07            | 7.07          | -                 |  |
| 5 May 2023  | 23,005          | 5 May 2023                | 14 Jun 2024 | 15 Jun 2024    | 7.16            | 7.16          | -                 |  |
| 5 May 2023  | 23,004          | 5 May 2023                | 14 Mar 2026 | 15 Mar 2026    | 7.16            | 7.16          | -                 |  |
| 15 Jun 2023 | 1,000           | 22 Mar 2022               | 20 Mar 2025 | 21 Mar 2025    | 7.30            | 7.30          | -                 |  |
| 30 Jun 2023 | 926,970         | 1 Jan 2023                | 30 Dec 2025 | 31 Dec 2025    | 7.52            | 7.52          | -                 |  |
| 14 Jul 2023 | 483,480         | 1 Jan 2023                | 30 Dec 2025 | 31 Dec 2025    | 7.70            | 7.70          | -                 |  |

## 7.3 KEY MANAGEMENT PERSONNEL DISCLOSURES

### (a) Key management personnel compensation

|                          | 2023<br>US\$000 | 2022<br>US\$000 |
|--------------------------|-----------------|-----------------|
| Short-term benefits      | 7,103           | 7,583           |
| Retirement benefits      | 202             | 212             |
| Other long-term benefits | 171             | 209             |
| Termination benefits     | 183             | -               |
| Share-based payments     | 4,773           | 6,965           |
|                          | <b>12,432</b>   | 14,969          |

# Notes to the Consolidated Financial Statements

## Section 8: Other

This section provides information that is not directly related to the specific line items in the financial statements, including information about contingent liabilities, events after the end of the reporting period, remuneration of auditors and changes to accounting policies and disclosures.

### 8.1 CONTINGENT LIABILITIES

Contingent liabilities arise in the ordinary course of business through claims against the Group, including contractual, third-party and contractor claims. In most instances it is not possible to reasonably predict the outcome of these claims. As at the reporting date, the Group believes that the aggregate of such claims will not materially impact the Group's financial report.

### 8.2 EVENTS AFTER THE END OF THE REPORTING PERIOD

On 20 February 2024, the Directors of Santos Limited resolved to pay a final dividend of US\$17.5 cents in respect of the 2023 financial year. Consequently, the financial effect of these dividends has not been brought to account in the full-year financial statements for the year ended 31 December 2023. Refer to Note 2.6 for details.

Subsequent to 31 December 2023, the Group announced the partial completion of sale of 2.6 per cent of PNG LNG to Kumul Petroleum Holdings Limited (Kumul). Santos and Kumul have agreed an amendment to the Sale Agreement where Kumul has taken an effective interest in the Santos entity that holds the 2.6 per cent sale interest. Kumul has paid US\$352 million to Santos (equivalent to a -1.6 per cent interest) on 31 January 2024 to allow partial completion of the transaction. The amendment provides additional time for Kumul to pay the remaining purchase price of US\$241 million. Until final completion, Santos retains control of the entity holding the 2.6 per cent and, in order to assist with purchase of the remaining interest, future project distributions associated with the interest sold to Kumul will be applied to acquiring the remaining interest.

### 8.3 REMUNERATION OF AUDITORS

The auditor of Santos Limited is Ernst & Young.

#### (a) Audit and review services

Amounts received or due and receivable for an audit or review of the financial report of the entity and any other entity in the Group by:

|   | 2023<br>US\$000 | 2022<br>US\$000 |
|---|-----------------|-----------------|
| Audit of statutory report of Santos Limited Group | 1,209           | 1,504           |
| Audit of statutory report of controlled entities  | 795             | 832             |
|   | 2,004           | 2,336           |

#### (b) Other services

Amounts received or due and receivable for other services in relation to the entity and any other entity in the Group by:

|   | 2023<br>US\$000 | 2022<br>US\$000 |
|---|-----------------|-----------------|
| Ernst & Young for other assurance services required by legislation, to be performed by the auditor  | 279             | 297             |
| Ernst & Young (Australia) for other assurance services, not required to be performed by the auditor | 759             | 589             |
| Ernst & Young (Australia) for taxation and other services   | 662             | 492             |
|   | 1,700           | 1,378           |

## 8.4 ACCOUNTING POLICIES

### (a) Changes in accounting policies and disclosures

The Group applied the following amendment to accounting standards applicable for the first time for the financial year beginning 1 January 2023:

- AASB 2021-5 Amendments to *AASB 112 – Deferred Tax related to Assets and Liabilities arising from a Single Transaction*

These amendments have not had a significant or immediate impact on the Group's annual consolidated financial statements or half-year condensed financial statements.

- AASB 2023-2 Amendments to *AASB 112 – International Tax Reform – Pillar Two Model Rules*

At 31 December 2023, the Group has adopted amendments to IAS 12 issued by the IASB and AASB on 23 May 2023 and 27 June 2023, respectively, in relation to the Organisation for Economic Co-operation and Development (OECD)/G20 Inclusive Framework on Base Erosion and Profit Shifting (BEPS) Pillar Two income tax. The amendments introduced a temporary exception to the requirements of IAS 12 under which a company does not recognise or disclose information about deferred tax assets and liabilities related to the proposed Pillar Two model rules.

### (b) New standards and interpretations not yet adopted

A number of new standards, amendments to standards and interpretations are effective for annual reporting periods beginning on or after 1 January 2024 and have not been applied in preparing these consolidated financial statements. The Group's assessment of the impact of these new standards, amendments to standards and interpretations is set out below.

#### i) Amendments to AASB 101 – *Classification of Liabilities as Current or Non-current*

|                                  |  |
|----------------------------------|--|
| Description                      | The amendments clarify that liabilities are classified as either current or non-current depending on the rights that exist at the end of the reporting period. Classification is unaffected by the entity's expectations or events after the reporting date (e.g. the receipt of a waiver or a breach of covenant). The amendments also clarify what it means when it refers to the 'settlement' of a liability. |
| Impact on Group financial report | Management do not expect there to be a material impact on the Group's results or disclosures.  |
| Application of standard          | 1 January 2024 (applied retrospectively)   |

Several other amendments to standards and interpretations will apply on or after 1 January 2024, and have not yet been applied, however, they are not expected to impact the Group's annual consolidated financial statements.

### (c) Australian sustainability reporting standards

In October 2023, the Australian Accounting Standards Board (AASB) released the exposure draft (ED), *ED SR1 Australian Sustainability Reporting Standards – Disclosure of Climate-related Financial Information*, for disclosure of climate-related information.

ED SR1 includes three proposed Australian Sustainability Reporting Standards (ASRS) that are aligned internationally to the IFRS Sustainability Disclosure Standards:

- ASRS 1 *General Requirements for Disclosure of Climate-related Financial Information*
- ASRS 2 *Climate-related Financial Disclosures*
- ASRS 101 *References in Australian Sustainability Reporting Standards*

In January 2024, the Australian Treasury released its Final Policy position for climate-related disclosures, including Exposure Draft legislation and accompanying explanatory materials. This confirms the pathway to mandatory reporting of climate-related financial disclosures subject to the passage of legislation through Parliament. While the standards are still draft and are not mandatory for compliance with Australian Accounting Standards, the Group is monitoring the development of the standards.

# Directors' Declaration

## for the year ended 31 December 2023

In accordance with a resolution of the Directors of Santos Limited (the Company), we state that:

1. In the opinion of the Directors:
  - (a) the financial statements and notes of the consolidated entity are in accordance with the *Corporations Act 2001* (Cth), including:
    - (i) giving a true and fair view of the consolidated entity's financial position as at 31 December 2023 and of its performance for the year ended on that date
    - (ii) complying with Accounting Standards and the *Corporations Regulations 2001* (Cth)
  - (b) the financial statements and notes comply with International Financial Reporting Standards as disclosed in Note 1.1 and
  - (c) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.
2. This declaration has been made after receiving the declarations required to be made to the Directors in accordance with Section 295A of the *Corporations Act 2001* (Cth) for the financial year ended 31 December 2023.
3. As at the date of this declaration, there are reasonable grounds to believe that the members of the Closed Group identified in Note 6.6 will be able to meet any obligations or liabilities to which they are or may become subject to by virtue of the Deed of Cross Guarantee between the Company and those members of the Closed Group pursuant to ASIC Corporations (Wholly-owned Companies) Instrument 2016/785.

Dated this 20th day of February 2024 on behalf of the Board:



Director

For personal use only

# Independent Auditor's Report to the members of Santos Limited



Building a better  
working world

Ernst & Young  
121 King William Street  
Adelaide SA 5000 Australia  
GPO Box 1271 Adelaide SA 5001

Tel: +61 8 8417 1600  
Fax: +61 8 8417 1775  
ey.com/au

## REPORT ON THE AUDIT OF THE FINANCIAL REPORT

### Opinion

We have audited the financial report of Santos Limited (the Company) and its subsidiaries (collectively the Group), which comprises the consolidated statement of financial position as at 31 December 2023, the consolidated income statement, the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, notes to the consolidated financial statements, including material accounting policy information, and the directors' declaration.

In our opinion, the accompanying financial report of the Group is in accordance with the *Corporations Act 2001*, including:

- a. Giving a true and fair view of the consolidated financial position of the Group as at 31 December 2023 and of its consolidated financial performance for the year ended on that date; and
- b. Complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

### Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial report* section of our report. We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial report of the current year. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, but we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the financial report* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial report. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial report.

# Independent Auditor's Report

## to the members of Santos Limited

### continued

#### Carrying values of exploration and evaluation, oil and gas assets and goodwill

| Why significant  | How our audit addressed the key audit matter  |
|--|---|
| <p>Australian Accounting Standards require the Group to assess in respect of the reporting period, whether there is any indication that an asset may be impaired, or conversely whether reversal of a previously recognised impairment may be required. If any such indication exists, an entity shall estimate the recoverable amount of the asset or Cash Generating Unit (CGU).</p> <p>At year end, the Group identified impairment indicators in respect of certain oil and gas asset CGUs. Where required, impairment testing was undertaken, which resulted in an impairment charge of \$57m being recognised, as disclosed in Note 3.4 of the financial report.</p> <p>The Group also identified impairment indicators in respect of certain exploration and evaluation assets. The impairment testing of those assets resulted in an impairment charge of \$18m being recorded during the year, as set out in Note 3.4 of the financial report.</p> <p>The assessments for indicators of impairment and reversals of impairment are judgmental and include assessing a range of external and internal factors.</p> <p>Where impairment indicators are identified, forecasting cash flows for the purpose of determining the recoverable amount of a CGU involves critical accounting estimates and judgements and is affected by expected future performance and market conditions. The key forecast assumptions, including discount rates, foreign exchange rates, commodity prices and recoverable hydrocarbon reserves used in the Group's impairment assessment are set out in the financial report in Note 3.4.</p> <p>We considered the impairment testing of the Group's CGUs and its exploration and evaluation assets, and the related disclosures in the financial report, to be a key audit matter.</p> | <p>Assessing indicators of impairment</p> <p>We evaluated whether there had been significant changes to the external or internal factors considered by the Group, in assessing whether indicators of impairment or reversal of impairment existed. Those indicators included specific matters related to the Group, CGUs and industry as well as broader market-based indicators.</p> <p><i>Impairment testing of CGUs with goodwill and those for which triggers were identified</i></p> <p>We focussed on the composition of the forecast cash flows and the reasonableness of key inputs used to formulate recoverable amounts. Depending on the CGU, these procedures included:</p> <ul style="list-style-type: none"> <li>• Reconciling future production profiles to the latest hydrocarbon reserves and resources estimates (discussed further below), current sanctioned development budgets, long-term asset plans and historical operations.</li> <li>• Independently developing a reasonable range of forecast oil and gas prices, based upon external data. We compared this range to the Group's forecast oil and gas price assumptions to challenge whether the Group's assumptions were reasonable. In developing our ranges, we obtained a variety of reputable third-party forecasts, peer information and market data, which contemplate forecast oil and gas demand in a decarbonising global economy.</li> <li>• Independently evaluating discount rates used by the Group for impairment tests, which contemplate costs of capital considerations in light of a decarbonising global economy.</li> <li>• Independently evaluating the reasonableness of inflation rates, foreign exchange rates and carbon costs used by the Group for impairment tests</li> <li>• Understanding the operational performance of the CGUs relative to plan, comparing future operating and development expenditure within the impairment assessments to current sanctioned budgets, historical expenditures and long-term asset plans and ensuring the Group's judgements were within our expectations based upon other information obtained throughout the audit.</li> <li>• Examining the key drivers of changes to calculated recoverable amounts and ensuring the reasonableness of those drivers' assumptions.</li> <li>• Testing the mathematical accuracy of the Group's discounted cash flow models and their compliance with the requirements of the Australian Accounting Standards.</li> </ul> |

**Why significant****How our audit addressed the key audit matter***Future production profiles*

A key input to impairment assessments is the Group's production forecast, which is closely related to the Group's hydrocarbon reserves and resource estimates and development plans. Our audit procedures focused on the work of the Group's internal and external experts and included:

- Assessing the processes and controls associated with estimating reserves and resources.
- Reading reports provided by internal and external experts and assessing their scopes of work and findings.
- Assessing the qualifications, competence and objectivity of the Group's internal and external experts involved in the estimation process.
- Considering whether key economic assumptions used in the estimation of reserves and resources volumes were consistent with those used by the Group in the impairment testing of oil and gas assets and goodwill, where applicable.
- Understanding the reasons for reserve changes or the absence of reserves changes, for consistency with other information that we obtained throughout the audit.

*Impact of Sustainability and Climate-Related Risks*

In undertaking our impairment procedures, we incorporated consideration of sustainability and climate change-related risks by:

- Performing independent sensitivity analysis of recoverable amounts across a range of key inputs which have been formulated to incorporate uncertainty risk associated with climate change, such as the inclusion of premiums in discount rates and alternative oil price forecasts which contemplate varied climate change-related assumptions and scenarios.
- Assessing the recoverable amount impact of the inclusion of carbon costs, including consideration of differing quantities of the Group's carbon emissions subject to a carbon cost.
- Considering the audit results of procedures carried out over restoration and rehabilitation obligations and their impact on impairment risk (refer to the 'Accounting for Restoration Obligations' Key Audit Matter below).
- Inquiring of management and reading the Group's communications and publicly stated climate-related commitments regarding sustainability and climate-related risks where relevant and their impact on financial reporting;
- Reading the 'other information' presented by the Group, for consistency with key inputs used in the Group's impairment testing.

# Independent Auditor's Report

## to the members of Santos Limited

### continued

**Why significant**

**How our audit addressed the key audit matter**

*Exploration and Evaluation Assets*

For exploration and evaluation assets, we assessed whether any impairment indicators, as set out in AASB 6 *Exploration for and Evaluation of Mineral Resources*, were present, and performed audit procedures in respect of the conclusions reached by management, including:

- Considering whether the Group's right to explore was current, which included obtaining and assessing supporting documentation such as licenses, permits and agreements.
- Considering the Group's intention to carry out significant ongoing exploration and evaluation activities in the relevant areas of interest and enquiring of senior management as to their intentions and the strategy of the Group as it relates to particular areas of interest.
- Assessing whether exploration and evaluation data or other information existed to indicate that the carrying value of capitalised exploration and evaluation assets was unlikely to be recovered through successful evaluation and development or sale.

With respect to impairment generally, we also assessed the adequacy of the financial report disclosures regarding the assumptions, key estimates and judgments applied by the Group in relation to the carrying values of exploration and evaluation, oil and gas assets and goodwill.

For personal use only

## Accounting for Restoration Obligations

### Why significant

At 31 December 2023, the Group has recognised provisions for restoration obligations relating to onshore and offshore assets of \$4,338 million. As disclosed in Note 3.5, the calculation of restoration provisions is conducted by specialist engineers and requires judgemental assumptions to be made by the Group regarding removal date, compliance with environmental legislation and regulations, the extent of restoration activities required, the engineering methodology for estimating costs, future removal technologies in determining the removal costs and liability-specific discount rates to determine the present value of these cash flows.

The judgements and estimates in respect of restoration provisions are based upon conditions existing at 31 December 2023, including key assumptions related to certain items remaining in-situ. Australian regulatory approval for these items remaining in-situ will only be sought towards the end of the respective asset's field life and accordingly, at 31 December 2023, there is uncertainty whether the Australian regulator will approve plans for these items to be decommissioned in-situ.

The significant assumptions and estimates outlined above are inherently subjective. Changes to these assumptions can lead to changes in the restoration provisions. In this context, the disclosures in the financial report provide important information about the assumptions made in the calculation of the restoration provision and uncertainties at 31 December 2023, in arriving at the Group's best estimate of the present value of future obligations.

We consider the restoration provision calculation and the related disclosures in the financial report to be a key audit matter. We draw attention to the information in Note 3.5.

### How our audit addressed the key audit matter

We assessed the restoration obligation provisions prepared by the Group, evaluating the assumptions and methodologies used and the estimates made. Our audit procedures included the following:

- Evaluating the Group's process for identifying its legal and regulatory obligations for restoration and decommissioning and testing the completeness of operating locations;
- Understanding and testing controls over the Group's internal methodology for determining and approving gross cost estimates used to calculate the Group's restoration provisions;
- In conjunction with our environmental specialists, assessing the reasonableness and completeness of restoration cost estimates based on the relevant current legal and regulatory requirements;
- Assessing the competence, capability and objectivity of the Group's internal and external experts engaged to carry out the gross restoration cost estimations as a basis for our reliance on the output of their work;
- Comparing current year cost estimates to those of the prior year and considering explanations by management and both internal and external experts for observed changes;
- Comparing the timing of the future cash outflows against the anticipated end-of-field lives, cross-checking that these dates were consistent with the Group's reserve estimates and impairment calculations;
- Evaluating the appropriateness of the discount rates, inflation rates and foreign exchange rates used to calculate the present value of each of the provisions;
- Testing the mathematical accuracy of the restoration provision calculations.

#### *Impact of Sustainability and Climate-Related Risks*

In undertaking our restoration procedures, we incorporated consideration of sustainability and climate change-related risks by:

- Understanding the regulatory framework in which each project operates to ensure compliance with the regulatory requirements of the various jurisdictions as they relate to restoration obligations;
- Evaluating the assumptions associated with the form and extent of abandonment activities, including conformity with regulation and industry practice and the nature of the items expected to be left in-situ, in abandonment activities;
- Reading litigation registers, correspondence with solicitors and regulators to confirm the completeness of liabilities recognised;
- Considering the estimated dates for the commencement of restoration and rehabilitation activities, possible impacts of physical risks of climate change and performing sensitivity analyses aligned with a range of scenarios associated with the Group's net zero climate-related targets.

We also considered the adequacy and completeness of the financial report disclosure of the assumptions, key estimates and judgements applied by the Group.

# Independent Auditor's Report to the members of Santos Limited continued

## Information Other than the Financial Report and Auditor's Report thereon

The directors are responsible for the other information. The other information comprises the information included in the Company's 2023 annual report, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon, with the exception of the Remuneration Report and our related assurance opinion.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

## Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated to the directors, we determine those matters that were of most significance in the audit of the financial report of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## REPORT ON THE AUDIT OF THE REMUNERATION REPORT

### Opinion on the Remuneration Report

We have audited the Remuneration Report included on pages 37 to 68 of the directors' report for the year ended 31 December 2023.

In our opinion, the Remuneration Report of Santos Limited for the year ended 31 December 2023, complies with section 300A of the *Corporations Act 2001*.

### Responsibilities

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

*Ernst & Young*

Ernst & Young



D Lewsen  
**Partner**

Adelaide  
20 February 2024



D Hall  
**Partner**

# Auditor's independence declaration to the members of Santos Limited



Building a better  
working world

Ernst & Young  
11 Mounts Bay Road  
Perth WA 6000 Australia  
GPO Box M939 Perth WA 6843

Tel: +61 8 9429 2222  
Fax: +61 8 9429 2436  
ey.com/au

Auditor's Independence Declaration to the Directors of Santos Limited

As lead auditor for the audit of the financial report of Santos Limited for the financial year ended 31 December 2023, I declare to the best of my knowledge and belief, there have been:

- a. No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit;
- b. No contraventions of any applicable code of professional conduct in relation to the audit; and
- c. No non-audit services provided that contravene any applicable code of professional conduct in relation to the audit.

This declaration is in respect of Santos Limited and the entities it controlled during the financial year.

*Ernst & Young*

Ernst & Young

*D S Lewsen*

D S Lewsen  
**Partner**

20 February 2024

For personal use only

# Securities exchange and shareholder information

Listed on the Australian Securities Exchange at 31 January 2024 were 3,247,772,961 fully-paid ordinary shares. Unlisted were 5,000 partly-paid Plan 0 shares and 5,000 partly-paid Plan 2 shares.

There were 169,318 holders of all classes of issued ordinary shares, including: one holder of Plan 0 shares; one holder of Plan 2 shares. This compared with 176,153 holders of all classes of issued ordinary shares a year earlier.

As at 31 January 2024 there were also: 1778 holders of 17,780,472 Share Acquisition Rights pursuant to the SEEIP and 1,312 holders of 1,935,365 Share Acquisition Rights pursuant to the ShareMatch Plan.

The listed issued ordinary shares plus the ordinary shares issued pursuant to the SEEIP, and the restricted shares issued pursuant to the SESPP and ShareMatch Plan represent all of the voting power in Santos. The holdings of the 20 largest holders of ordinary shares represent 77.74 per cent of the total voting power in Santos (77.12 per cent on 31 January 2023). The largest shareholders of fully-paid ordinary shares in Santos as shown in the Company's Register of Members at 31 January 2024 were:

| Name   | Balance at<br>31 January<br>2023 | % Units      |
|--|----------------------------------|--------------|
| HSBC Custody Nominees (Australia) Limited                              | 1,050,947,209                    | 32.36        |
| J P Morgan Nominees Australia Pty Limited                              | 527,743,697                      | 16.25        |
| Citicorp Nominees Pty Limited  | 399,554,085                      | 12.30        |
| National Nominees Limited  | 119,220,639                      | 3.67         |
| UBS Nominees Pty Ltd   | 109,995,778                      | 3.39         |
| Citicorp Nominees Pty Limited <Colonial First State Inv A/C>           | 58,263,548                       | 1.79         |
| BNP Paribas Noms Pty Ltd   | 55,003,068                       | 1.69         |
| BNP Paribas Nominees Pty Ltd <Agency Lending A/C>                      | 36,118,684                       | 1.11         |
| Argo Investments Limited   | 27,604,895                       | 0.85         |
| BNP Paribas Nominees Pty Ltd Acf Clearstream                           | 26,829,137                       | 0.83         |
| HSBC Custody Nominees (Australia) Limited <Nt-Comnwlth Super Corp A/C> | 22,917,089                       | 0.71         |
| BNP Paribas Noms Pty Ltd Deutsche Bank Tca                             | 21,484,232                       | 0.66         |
| BNPP Noms Pty Ltd Hub24 Custodial Serv Ltd                             | 15,205,919                       | 0.47         |
| HSBC Custody Nominees (Australia) Limited - A/C 2                      | 11,336,440                       | 0.35         |
| Netwealth Investments Limited <Wrap Services A/C>                      | 10,421,948                       | 0.32         |
| Australian Foundation Investment Company Limited                       | 9,589,773                        | 0.30         |
| CPU Share Plans Pty Ltd <Sto Est Unallocated A/C>                      | 7,997,057                        | 0.25         |
| UBS Nominees Pty Ltd   | 6,374,286                        | 0.20         |
| Australian Foundation Investment Company Limited                       | 4,330,916                        | 0.13         |
| The Senior Master of The Supreme Court <Common Fund No 3 A/C>          | 4,004,000                        | 0.12         |
| <b>Total:</b>  | <b>2,524,942,400</b>             | <b>77.74</b> |
| <b>Total remaining holders balance</b>                                 | <b>722,830,561</b>               | <b>22.26</b> |

For personal use only

# Securities exchange and shareholder information continued

## ANALYSIS OF SHARES - RANGE OF SHARES HELD

|  | Fully-paid<br>ordinary<br>shares<br>(holders) | Number of<br>shares held | % of<br>shares held |
|--|---|--------------------------|---------------------|
| 1-1,000                                | 72,944  | 32,044,444               | 0.99                |
| 1,001-5,000                            | 65,956  | 163,871,896              | 5.05                |
| 5,001-10,000                           | 17,419  | 125,387,838              | 3.86                |
| 10,001-100,000                         | 12,592  | 272,088,822              | 8.38                |
| 100,001 over                           | 407   | 2,654,379,961            | 81.73               |
| <b>Rounding</b>                        | -   | -                        | <b>-0.01</b>        |
| <b>Total</b>                           | <b>169,318</b>                                | <b>3,247,772,961</b>     | <b>100.00</b>       |
| Less than a marketable parcel of \$500 |   | 3,458                    |                     |

Substantial Shareholders as disclosed by notices received by the Company as at 31 January 2024:

| Name  | Number of voting<br>shares held | Date of notice   |
|---|---------------------------------|------------------|
| BlackRock Group   | 129,700,122                     | 30 March 2021    |
| Vanguard Group (The Vanguard Group, Inc. and its controlled entities) | 165,560,037                     | 3 April 2023     |
| State Street Corporation and subsidiaries                             | 166,917,302                     | 20 December 2023 |

For Directors' shareholdings see the Directors' Report as set out on page 19 of this Annual Report.

## VOTING RIGHTS

Every member present in person, or by an attorney, a proxy or a representative, shall on a show of hands, have one vote and upon a poll, one vote for every fully-paid ordinary share held. Pursuant to the Rules of the Santos Executive Share Plan, Plan 2 and Plan O shares do not carry any voting rights except on a proposal to vary the rights attached to Plan shares.

# Glossary

## DEFINITIONS

### Absolute

When used in reference to emissions reduction targets, means reduction against the total emissions at the relevant point in time, rather than a relative or comparative amount

### ACCU

Australian Carbon Credit Unit. Each ACCU issued represents one tonne of carbon dioxide equivalent (tCO<sub>2</sub>e)

### Barrel (bbl)

The standard unit of measurement for all oil and condensate production: one barrel equals 159 litres or 35 imperial gallons

### Capacity

When being used in the context of CO<sub>2</sub> storage as per the SRMS, means those storable quantities of CO<sub>2</sub> anticipated to be commercially stored by application of development projects from a given date forward under defined conditions. Capacity must satisfy four criteria: it must be discovered, storable, commercial, and remaining (as of a given date) on the basis of the development project(s) applied

### Carbon capture and storage (CCS)

A process in which greenhouse gases, including carbon dioxide, methane and nitrous oxide, from industrial and energy-related sources, are separated (captured), conditioned, compressed, transported and injected into a geological formation, that provides safe and permanent storage deep underground

### CEO

Chief Executive Officer

### Company

Santos Limited and all its subsidiaries

### Condensate

A mixture of hydrocarbons (mainly pentanes and heavier) that exist in the gaseous phase at original temperature and pressure of the reservoir, but when produced, are in the liquid phase at surface pressure and temperature conditions. Condensate differs from natural gas liquids in two respects:

1. natural gas liquid is extracted and recovered in gas plants rather than lease separators or other lease facilities, and

2. natural gas liquid includes very light hydrocarbons (ethane, propane, or butanes) as well as the pentanes-plus that are the main constituents of condensate

### Contingent resources (2C)

Those quantities of hydrocarbons that are estimated, on a given date, to be potentially recoverable from known accumulations, but that are not currently considered to be commercially recoverable. Contingent resources may be of a significant size, but still have constraints to development. These constraints, preventing the booking of reserves, may relate to lack of gas marketing arrangements or to technical, environmental or political barriers

### Critical Fuels

Hydrocarbon fuels, including oil and natural gas, that supply around 80 per cent of the world's primary energy supply. Hydrocarbon fuels are critical to meet current and forecast energy demand and to the manufacturing of everyday products

### Crude Oil

Crude oil is the portion of petroleum that exists in the liquid phase in natural underground reservoirs and remains liquid at atmospheric conditions of pressure and temperature (excludes retrograde condensate). Crude oil may include small amounts of non-hydrocarbons produced with the liquids but does not include liquids obtained from the processing of natural gas

### Decarbonise

The process of avoiding, reducing or offsetting anthropogenic greenhouse gas emissions through operational activities or efficiencies, technology deployment, use of generated or acquired carbon credit units, and/or other means

### Earnings per share

Total net profit or loss divided by the weighted average number of ordinary shares on issue

### EBITDAX

Earnings before interest, tax, depreciation and depletion, exploration and evaluation expensed, impairment and change in future restoration assumptions

### Emissions

Greenhouse gas emissions, unless otherwise specified

### Emissions Intensity

The amount of greenhouse gas emissions per unit of specified output, such as production or facility throughput

### Emissions reduction units

An emissions reduction unit represents one tonne of carbon dioxide equivalent (tCO<sub>2</sub>e) emissions reduction or removal

### Emissions reporting

The reporting obligations which are administered under the *National Greenhouse and Energy Reporting Act 2007* (Cth)

### Exploration

Drilling, seismic or technical studies undertaken to identify and evaluate regions or prospects with the potential to contain hydrocarbons

### Free cash flow

Operating cash flows less investing cash flows (net of acquisitions and disposals and major growth capex) less lease liability payments

### Free cash flow breakeven (FCFBP)

The average annual US\$ oil price at which cash flows from operating activities (before hedging) equal cash flows from investing activities. Excludes one-off restructuring and redundancy costs, costs associated with asset divestitures and acquisitions, and major project capex. Includes lease liability payments. Forecast methodology uses corporate assumptions

### Gearing

Net debt divided by the sum of net debt and net equity

### Hydrocarbon

Compounds containing only the elements hydrogen and carbon, which may exist as solids, liquids or gases

### Joules

The metric measurement unit for energy

### LNG

Liquefied natural gas. Natural gas that has been liquefied by refrigeration to store or transport it. Generally, LNG comprises mainly methane

# Glossary

## continued

### LPG

Liquefied petroleum gas. A mixture of light hydrocarbons derived from oil bearing strata that is gaseous at normal temperatures but that has been liquefied by refrigeration or pressure to store or transport it. Generally, LPG comprises mainly propane and butane

### Market capitalisation

A measurement of a company's stock market value at a given date. Market capitalisation is calculated as the number of shares on issue multiplied by the closing share price on that given date

### Net debt

Reflects the net borrowings position and includes interest-bearing loans, net of cash, commodity hedges and interest rate and cross-currency swap contracts

### Net Zero

In relation to greenhouse gas emissions, is achieved when anthropogenic emissions of greenhouse gases are balanced by anthropogenic removal of greenhouse gases through means such as operational activities or efficiencies, technology (e.g. CCS), offset through the use of emission reduction units, or other means

### Oil

A mixture of liquid hydrocarbons of different molecular weights

### Petroleum resource rent tax (PRRT)

A tax applied to profits generated from the sale of marketable petroleum commodities from Australian offshore petroleum projects. Marketable petroleum commodities include crude oil, condensate, LPG, natural gas and ethane that are sold, used as feedstock for conversion to another product or direct consumption as energy

### Possible Reserves (3P)

An incremental category of estimated recoverable quantities associated with a defined degree of uncertainty. Possible reserves are those additional reserves that analysis of geoscience and engineering data suggest are less likely to be recoverable than Probable Reserves. The total quantities ultimately recovered from the project have a low probability to exceed the sum of Proved plus Probable plus Possible (3P), which is equivalent to the high estimate scenario. When probabilistic methods are used, there should be at least a 10%

probability that the actual quantities recovered will equal or exceed the 3P estimate

### Probable reserves

An incremental category of estimated recoverable quantities associated with a defined degree of uncertainty. Probable reserves are those additional Reserves that are less likely to be recovered than Proved Reserves but more certain to be recovered than Possible Reserves. It is equally likely that actual remaining quantities recovered will be greater than or less than the sum of the estimated Proved plus Probable Reserves (2P). In this context, when probabilistic methods are used, there should be at least a 50% probability that the actual quantities recovered will equal or exceed the 2P estimate

### Production cost

The costs associated with producing gas and liquid hydrocarbons, including extracting, processing, storing, repairs and maintenance and overhead costs allocated to the above activities

### Proved reserves (1P)

An incremental category of estimated recoverable quantities associated with a defined degree of uncertainty. Proved reserves are those quantities of petroleum that, by analysis of geoscience and engineering data, can be estimated with reasonable certainty to be commercially recoverable, from a given date forward, from known reservoirs and under defined economic conditions, operating methods, and government regulations. If deterministic methods are used, the term "reasonable certainty" is intended to express a high degree of confidence that the quantities will be recovered. If probabilistic methods are used, there should be at least a 90% probability that the quantities actually recovered will equal or exceed the estimate

### Reserves

Those quantities of petroleum anticipated to be commercially recoverable by application of development projects to known accumulations from a given date forward under defined conditions. Reserves must satisfy four criteria: they must be discovered, recoverable, commercial, and remaining (as of a given date) based on the development project(s) applied

### Reserves replacement ratio

The ratio of the change in petroleum reserves (excluding production) divided by production. Organic reserves replacement ratio excludes net acquisitions and divestments

### Return on average capital employed (ROACHE)

Is measured as the underlying earnings before interest and tax (EBIT) divided by the average capital employed, being shareholders' equity plus net debt

### Sales Gas

Natural gas that has been processed by gas plant facilities and meets the required specifications under gas sales agreements

### Scope 1 emissions

Direct greenhouse gas emissions that occur from sources that are owned or controlled by the reporting company

### Scope 2 emissions

Indirect greenhouse gas emissions from the generation of purchased or acquired electricity, steam, heating or cooling consumed by the reporting company

### Scope 3 emissions

All indirect greenhouse gas emissions (not included in Scope 2) that occur in the value chain of the reporting company, including both upstream and downstream emissions

### Sustainable/Sustainability

At Santos, sustainability is about striving to ensure safe operations, minimising environmental harm and greenhouse gas emissions, and creating long term value for our stakeholders including our customers, community, employees, partners and shareholders; balancing the needs of today without undermining the ability to meet the demands of tomorrow

### Target

When referenced in the context of Santos, an outcome sought that Santos has identified a potential pathway, or pathways, toward delivery, subject to conditions and assumptions

### Total Fixed Remuneration

Total Fixed Remuneration (TFR), comprising cash salary and company superannuation contributions (where provided or required to ensure compliance)

**Total shareholder return (TSR)**

Total capital growth plus dividends as a percentage of purchase price

**Underlying profit**

Underlying profit excludes the impacts of asset acquisitions, disposals and impairments, hedging, as well as items that are subject to significant variability from one period to the next, including the effects of fair value adjustments

**ABBREVIATIONS****ACCU**

Australian carbon credit unit

**CCS**

Carbon capture and storage

**CO2**

Carbon dioxide

**CO2e**

Carbon dioxide equivalent

**CSG**

Coal seam gas

**CTAP**

Climate Transition Action Plan

**DAC**

Direct air capture

**DLNG**

Darwin LNG

**FEED**

Front-end engineering design

**FID**

Final investment decision

**Gas**

Natural gas

**GLNG**

Gladstone LNG

**IOGP**

The International association of Oil and Gas producers

**IRR**

Internal rate of return

**Joules**

The metric measurement unit for energy

**KPI**

Key Performance Indicator

**LNG**

Liquefied natural gas

**LPG**

Liquified petroleum gas

**LTIR**

Lost time injury rate

**MOU**

Memorandum of understanding

**NPAT**

Net profit after tax

**PNG**

Papua New Guinea

**Units of measure**

|        |   |
|--------|---|
| bbl    | Barrel                                      |
| boe    | Barrels of oil equivalent                   |
| kt     | Thousand tonnes                             |
| mmbbl  | Million barrels                             |
| mmboe  | Million barrels of oil equivalent           |
| mmBtu  | Million British thermal units               |
| MtCO2e | Million tonnes of carbon dioxide equivalent |
| Mtpa   | Million tonnes per annum                    |
| PJ     | Petajoules, 1 joule x 10 <sup>15</sup>      |
| t      | Tonnes                                      |
| TJ     | Terajoules, 1 joule x 10 <sup>12</sup>      |

**Conversion factors**

|                      |                                      |
|----------------------|--------------------------------------|
| Sales gas and ethane | 1 PJ = 171.937 boe x 10 <sup>3</sup> |
| Crude oil            | 1 barrel = 1 boe                     |
| Condensate           | 1 barrel = 0.935 boe                 |
| LPG                  | 1 tonne = 8.458 boe                  |
| LNG                  | 1 PJ = 18,040 tonnes                 |
| LNG                  | 1 tonne = 52.54 mmBtu                |

For a comprehensive online conversion calculator tool, please visit:

**[www.santos.com/conversion-calculator](http://www.santos.com/conversion-calculator)**

# Corporate directory

Santos Limited ABN 80 007 550 923

## SECURITIES EXCHANGE LISTING

---

Santos Limited. Incorporated in Adelaide, South Australia, on 18 March 1954.

Quoted on the official list of the Australian Securities Exchange (ordinary shares code STO).

Quoted on the official list of the Papua New Guinea National Stock Exchange (ordinary shares code STO).

## COMPANY SECRETARY

---

### Amelia Senneck

LLB (Hons), BCom (Hons) (International Business and Management)  
Company Secretary and Head of Business Integrity

Ms Senneck joined Santos in 2014 and was appointed to the role of Company Secretary and Head of Business Integrity in 2024. She has over 18 years' experience in commercial and corporate legal practice.

## REGISTERED AND HEAD OFFICE

---

Ground Floor Santos Centre  
60 Flinders Street  
Adelaide SA 5000 Australia

GPO Box 2455  
Adelaide SA 5001 Australia

Telephone: +61 8 8116 5000  
Facsimile: +61 8 8116 5050

Website: [www.santos.com](http://www.santos.com)

## SHARE REGISTER

---

Computershare Investor Services Pty Ltd  
Level 3, 60 Carrington Street Sydney NSW 2000 Australia

GPO Box 2975  
Melbourne VIC 3001 Australia

Website: [www.computershare.com/au](http://www.computershare.com/au)

Shareholder Access: [www.investorcentre.com.au](http://www.investorcentre.com.au)

Telephone: 1300 096 259 (within Australia)  
+ 61 3 9415 4397 (International)

For personal use only



Santos

For personal use only

NET  
**ZERO**  
BY 2040

