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## Quarterly Activity Report & Appendix 4C 2QFY2024

31 December 2023

# Quarterly Update

## Key Highlights

- Cash receipts of \$36.6M for the quarter up 13% on the previous corresponding period. A net operating cash inflow of \$1.65M.
- Cash balance of \$10.4M with zero drawn debt at the end of the second quarter.
- EVZ continues to secure new contract wins across all businesses and maintains a solid contracted backlog position of circa \$70M.
- Market outlook remains positive across the Australian and Asian geographies providing further growth opportunities across the Energy & Resources end market and Building Products end market sectors.

## OVERVIEW

EVZ has delivered a strong financial operating performance, delivering positive cashflow of \$1.65M during the quarter driven by cash receipts increasing by 13% from the previous corresponding period.

During the quarter, the group secured several new contract appointments to maintain our momentum and to continue building our diversified project portfolio across our industry sectors and geographies.

Management continues to seek new business acquisition opportunities that are supplementary to our existing market sectors infilling adjacent market space and explore acquisitions that may be transformational to significantly expand our market share in our two end markets, the Energy & Resources sector and the Building Products sector.

## BROCKMAN ENGINEERING

The Brockman business continues to deliver the largest project in the group, the Viva Energy Strategic Storage project, which is located adjacent to the Viva Refinery in Corio, Geelong. The project recently achieved a milestone to complete the three tank shells and the geodesic dome roofs allowing pipework, civil works and finishing works to proceed. The project is currently being managed in accordance with the budget and schedule, the contract value currently exceeds \$60M.

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Brockman is also currently delivering several large steel water reservoirs for water authorities in addition to several liquid fuel and condensate tanks for hydrocarbon industry clients. The business continues to build a diversified project portfolio and selectively expand the maintenance and operations support to improve the consistency of revenue and earnings contribution.

## SYFON SYSTEMS

Syfon Systems continues to trade in buoyant market conditions in the Building Products sector delivering another strong performance in 2QFY24. Outlook in the Building Products sector remains strongly positive which is supported by the historically high contracted backlog and current high tendering activity levels.

Syfon Asia is currently operating at a lower level of activity progressively returning to full operating capacity tracking the predicted increasing demand for our services for new large social infrastructure and building developments in Malaysia, Indonesia, and Vietnam. Our strategic partnership with Rucika in the Indonesian market is forecast to benefit from the increasing need for new built infrastructure over the next decade and form a significant part of our Asian business.

The largest project being completed by Syfon Systems in Asia is the Tun Razak Exchange project in Kuala Lumpur shown in the photo below.



Tun Razak Exchange, Kuala Lumpur – Syfon Systems

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## TANK INDUSTRIES

The Tank Industries business is growing profitably and expanding its market share. The business has been profitable since acquisition and is forecasting a successfully strong financial performance in FY24. The team are currently aligning manufacturing operations which will transform the efficiency and productivity of the manufacturing processes as Syfon Systems & Tank Industries are collocating in a new facility in Melbourne's southeast suburbs.

The team at Tank Industries has benefited from the new working environment at EVZ with a transformed business strategy including the opportunity to work alongside the Syfon Systems team. This has allowed us to maximise our market penetration and improve the operational performance in the shortest possible time. We continue to research and develop the suite of tank products through value engineering to improve their market appeal for a wider and more discerning client base.

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Damper Balance Tanks – Tank Industries

# Quarterly Update

## TSF POWER

The TSF Power technical service operational support and power generation parts sales continue to grow and expand as we attract a wider customer base. Our services are in continuous demand as the use of renewable gas as an energy source rises in line with market demands for a lower carbon future in the transition to net zero.

Customer demand for our technical support and our value-added offering has risen across all four of our operating segments: gas engine service and maintenance, gas engine spare parts sales, gas engine renewal, and standby power plant maintenance.

TSF Power is consistently pursuing new long term parts sale agreements and long-term operations support contracts with additional large institutional and waste management entities in Australia and New Zealand.



Landfill Gas to Power Generation Facility, Western Sydney – TSF Power

## BALANCE SHEET AND CASH FLOW

EVZ reported an operating net cash inflow for the second quarter of \$1.65M. The group has \$10.4M in cash with zero drawn debt.

Across the group we are pursuing several operational improvements to improve profit margins and actively reduce commercial risk. We expect some of these improvements to be visible in the second half financial year's results and will be ongoing as more potential is realised.

During the quarter, payments to related parties and their associates totalled \$65k. These related party payments consisted of consulting fees paid for non-executive Director related services. All payments were on normal commercial terms.

# Appendix 4C

Name of entity

EVZ Limited

ABN

87 010 550 357

Quarter ended ("current quarter")

31 December 2023

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (6 months) \$A'000
<b>1.</b>	<b>Cash flows from operating activities</b>		
1.1	Receipts from customers	36,598	68,407
1.2	Payments for		
	(a) research and development	-	-
	(b) product manufacturing and operating costs	(17,353)	(31,700)
	(c) advertising and marketing	(14)	(29)
	(d) leased assets	(721)	(1099)
	(e) staff costs	(12,447)	(26,426)
	(f) administration and corporate costs	(4,272)	(8,040)
1.3	Dividends received (see note 3)	-	-
1.4	Interest received	11	14
1.5	Interest and other costs of finance paid	(145)	(256)
1.6	Income taxes paid	(10)	(3)
1.7	Government grants & tax incentives	-	-
1.8	Other (provide details if material)	-	-
1.9	<b>Net cash from/(used) operating activities</b>	<b>1,647</b>	<b>1,288</b>
<b>2.</b>	<b>Cash flows from investing activities</b>		
2.1	Payments to acquire or for:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property plant and equipment	(420)	(765)
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-

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Consolidated statement of cash flows		Current quarter \$A'000	Year to date (6 months) \$A'000
2.2	Proceeds from disposal of:		
	(a) entities		
	(b) businesses		
	(c) property, plant and equipment		
	(d) investments		
	(e) intellectual property		
	(f) other non-current assets		
2.3	Cash flows from loans to other entities		
2.4	Dividends received (see note 3)		
2.5	Other (provide details if material)		
2.6	<b>Net cash from / (used) investing activities</b>	<b>(420)</b>	<b>(765)</b>
3.	Cash flows from financing activities		
3.1	Proceeds from issue of equity securities (excluding convertible debt securities)	60	162
3.2	Proceeds from of convertible debt securities		
3.3	Proceeds from exercise of options		
3.4	Transaction costs related to issues of equity securities or convertible debt securities		
3.5	Proceeds from borrowings ( <i>New Leases</i> )	489	489
3.6	Repayment of borrowings ( <i>Loan</i> )		
3.7	Transaction costs related to loans and borrowings		
3.8	Dividends paid		
3.9	Other (provide details if material)		
3.10	<b>Net cash from / (used) financing activities</b>	<b>549</b>	<b>651</b>
4.	<b>Net increase/ (decrease) in cash and cash equivalents for the period</b>		
4.1	Cash and cash equivalents at beginning of period	8,666	9,268
4.2	Net cash from / (used in) operating activities (item 1.9 above)	1,647	1,288
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(420)	(765)
4.4	Net cash from / (used) financing activities (item 3.10 above)	549	651

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (6 months) \$A'000
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	Cash and cash equivalents at end period	10,442	10,442

5. Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts		Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	10,442	8,666
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should be equal to item 4.6 above)	10,442	8,666

6. Payments to related entities of the entity and the associates		Current quarter \$A'000
6.1	Aggregate amount of payments to these parties included in item 1	65
6.2	Aggregate amount of cash flow from loans to these parties included in item 2	-

Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments.



7.	<b>Financing facilities</b> Note: the term "facility" includes all forms of financing arrangements available to the entity. Add notes as necessary for an understanding of the sources of finance available to the entity.	<b>Total facility amount at quarter end \$A'000</b>	<b>Amount drawn at quarter end \$A'000</b>
7.1	Loan facilities	-	-
7.2	Credit standby arrangements	-	-
7.3	Other (Bank Guarantee Facility )	7,000	5,004
7.4	<b>Total financing facilities</b>	<b>7,000</b>	<b>5,004</b>
7.5	<b>Unused financing facilities available at quarter end</b>		<b>1,996</b>
7.6	Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entering into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.		
	The interest rate on the bank guarantee facility is 3.5%. The bank guarantee facility is reviewed annually.		

8.	<b>Estimated cash available for future operating activities</b>	<b>\$A'000</b>
8.1	Net cash from / (used in) operating activities (item 1.9)	1,648
8.2	Cash and cash equivalent at quarter end (item 4.6)	10,442
8.3	Unused finance facilities available at quarter end (item 7.5)	1,996
8.4	Total available funding (item 8.2 + item 8.3)	12,438
8.5	<b>Estimated quarters of funding available (item 8.4 divided by item 8.1)</b>	N/A
	Note: if the entity has reported positive net operating cash flow in item 1.9, answer item 8.5 as N/A. Otherwise a figure for the estimated quarters of funding available must be included in item 8.5	
8.6	If item 8.5 is less than 2 quarters, please provide answers to the following questions:	
	8.6.1 Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?	
	Answer: N/A	
	8.6.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what steps and how likely does it believe that they will be successful?	
	Answer: N/A	
	8.6.3 Does the entity expect to be able to continue its operations and meet its business objectives and, if so, on what basis?	
	Answer: N/A	
	Note: Where item 8.5 is less than 2 quarters, all questions, 8.6.1, 8.6.2 and 8.6.3 must be answered.	

# Compliance statement

1. This statement has been prepared in accordance with the accounting standards and policies which comply with listing rule 19.11A
2. This statement gives a true and fair view of the matters disclosed.

Date: 31 January 2024  
Authorised by: By the EVZ Limited Board

## Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, AASB 107: Statement of Cash Flows apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – e.g., Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's Corporate Governance Principles and Recommendations, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.

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