

Singular Health Group Ltd: SHG

ASX Announcement

11th January 2024

Singular Health Receives First 3Dicom Enterprise Sale in United States

Highlights

- First enterprise order for 3Dicom software in United States through Charlie Golf One (“CG1 Solutions”), Singular Health’s Master Distributor appointed in July 2023.
- 5000 Licenses of 3Dicom Patient purchased by TechWorks 4 Good on behalf of US Veterans to enable greater understanding and portability of medical records.
- Significant opportunities to expand initiative within Florida and nationally in 2024 through additional partnerships with leading veteran support agencies and hospitals.

11 January 2024 – Medical technology company Singular Health Group Limited (ASX: SHG, “Singular Health”, or the “Company”) is extremely pleased to announce the receipt of a binding enterprise license order for 5,000 annual licenses of the 3Dicom Patient software in the United States.

For veterans in the United States, of which there are more than 18 million, transitioning from active service to civilian life results in a large readjustment in living arrangements that extends to, and greatly impacts, their healthcare. Whilst in active service, healthcare is provided through the Military Health System (MHS) at hospitals that are either directly managed or contracted to provide healthcare services to active personnel and their immediate families.

Personnel are provided with their medical records during service with CDs and doctors within the MHS can retrieve medical records and images using the internal MSH-Genesis PACS system. However, upon discharge, veterans are often unable to retrieve and subsequently share their images except through requesting their medical records via CDs.

The 3Dicom for Veterans initiative, developed in collaboration with TechWorks 4 Good, in Cocoa, Florida enables veterans to upload and share their medical records from their 3Dicom Patient account available via online, desktop, and mobile applications for greatly improved accessibility, portability, and crucially, continuity of care.

The 5,000 3Dicom Patient annual licenses, provided on commercial terms, in the 3Dicom for Veterans initiative are being sponsored by several key stakeholders in the Miami-Dade veteran community and has enjoyed strong support from West Kendall Baptist Hospital’s Healthy West Kendall initiative along with leading veterans service organisations such as Mission United by United Way.

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Whilst the details of the enterprise sale are commercial-in-confidence, the revenue generated from this order exceeds the total direct-to-consumer sales of the 3Dicom software in the 2023 Calendar Year of ~AUD \$50,000 by more than 40%, and validates a bottom-up approach to drive usage by doctors and primary care providers who can now securely and reliably receive medical records from patients.

With more than 36,000 veterans just in the Miami-Dade County, and over 18 Million nationwide, this initiative could be seen as a small-scale pilot that, if well received, can be replicated across the United States to improve health outcomes for veterans and their families.

Singular Health's Global Partnerships Manager, Dr Martina Mariano, said:

"The collaboration with TechWorks 4 Good, the West Kendall Baptist Hospital, and Mission United on the 3Dicom for Veterans initiative marks a significant milestone for the commercialisation of the 3Dicom technology in the U.S. market.

The order for 5,000 licenses of the 3Dicom Patient solution for American veterans in Miami-County embodies our commitment to seamless and secure access, understanding, and sharing of medical records and we are honoured to serve the American Veteran Community through this innovative initiative."

Edwin Rivera, Managing Partner of CG1, Singular Health's Master Distributor for the USA, commented on the enterprise order, saying:

"As a veteran myself, I have been able to understand the value provided by the 3Dicom software as it has helped me visualise my own medical images and share them in an understandable 3D format with my family and my healthcare provider."

"I am personally very excited that through CG1 Solutions, as Singular's Master Distributor, we've been able to put this technology in the hands of other veterans and will now expand this to over 5,000 veterans and family members here in Miami-Dade County in what may be the first of many veteran related enterprise orders."

This announcement is authorised for release by the Board of Directors of the Company.

Ends

For further information contact

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About Singular Health:

Singular Health Group Limited (ASX: SHG) is a medical technology company utilising advanced technologies to develop patient-specific solutions.

Singular Health’s 3Dicom software solutions empower patients and practitioners to better visualise, communicate, and understand medical imaging data. 3Dicom MD® is cleared for diagnostic use in the United States.

Singular 3DP, a wholly owned subsidiary of Singular Health, uses advanced manufacturing including 3D printing and post-processing to manufacture TGA-approved patient-specific medical devices. It also provides hardware solutions as an official reseller of the 3D Systems, Kings 3D, and DyeMansion brands in the Australian and New Zealand markets.

To learn more, visit: <https://www.singular.health> and <https://investors.singular.health/>

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