

MIDWAY LIMITED (ASX: MWY)

27 November 2023

Midway and CHS Broadbent enter into land sale for grain terminal development

One of Australia's leading plantation and carbon management and woodfibre export companies, Midway Limited, today announced it has entered a binding Memorandum of Understanding (MOU) with CHS Broadbent. Under the agreement, Midway will sell a section of its North Shore site in Geelong, Victoria, to CHS Broadbent who will build and operate an 80,000 metric tonne grain storage and export terminal.

Under the terms of the MOU, CHS Broadbent will initially lease and then acquire freehold title to five hectares (12 acres) of the Midway site at North Shore to receive, store and export grain from the second half of 2024.

The agreed price for the land sale is \$15.5 million, and CHS Broadbent's grain export volumes will contribute to Midway's Port volumes.

A joint venture between CHS Inc., a global agribusiness based in the United States, and the Broadbent family, CHS Broadbent is a leading Australian agribusiness supply chain company with grain marketing, storage, logistics and export operations on the east coast of Australia.

"The sale and grain project combine the global infrastructure and customer base with the supply chain strength of the local CHS Broadbent team," said Midway Chairman Gordon Davis, a former CEO of grain company AWB.

Midway Managing Director Tony McKenna said the new export precinct was the culmination of negotiations that provided clear commercial benefits for all parties.

"CHS Broadbent gains port access for its first dedicated grain export terminal in Australia," McKenna said.

"This is an exciting step forward for the company and will provide a more competitive pricing opportunity for farmers in the area," said CHS Broadbent Managing Director Steve Broadbent.

"The addition of an export terminal to our supply chain service will see further value delivered to growers, right back to the farm gate.

"The terminal will be designed with an annual export capacity of 1.5 million metric tonnes. In an average year we project we will export around 1.0 million metric tonnes which equates to approximately 13 turns per year," Mr Broadbent said.

The sale of the approximately five hectares (12 acres) of freehold land will settle upon registration of the plan for sub-division and the completion of site development works. CHS Broadbent intends to refurbish the site, which will include the removal of the old

chipping mill and upgrading the existing rail spur into the North Shore site. Midway's main chipping line will increase its utilisation, producing E. Globulus, E. Nitens and softwood chips.

Brian Schouvieller, CHS Senior Vice President for trading and risk management, and Chair of the CHS Broadbent Board, said: "CHS is excited to embark on this key investment in Australia's newest grain terminal.

"The Geelong location extends our supply chains in the Asia-Pacific region and strengthens our competitive position on behalf of our farmer-owners."

As part of the MOU arrangement, Midway and CHS Broadbent will fund equally the cost of: upgrading the CQN4 ship-loader to grain standard; a new truck entry point; and site separation. Midway will also fund development on its retained part of the site for new site offices, new weighbridges for log trucks and an extension of the existing woodchip pad and log yard.

The capital expenditure by Midway for the site alterations to accommodate the new CHS Broadbent grain export terminal is estimated at \$4.5 million in FY24-25.

This announcement has been approved by the Midway Board of Directors.

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About CHS Broadbent

CHS Broadbent owns and operates grain storage, container packing and grain freight operations through Queensland, New South Wales and Victoria. They connect Australian grain farmers to domestic and international customers via their own export assets and third party ports around the country.

CHS Broadbent is 50% owned by the Broadbent family. The now third generation family business was established in 1952 in Beaufort Victoria as a firewood, bagged grain and hay freight business using the first bulk trailers in the area.

The other 50% is owned by CHS Inc., a Fortune 100 global agribusiness owned by farmers, ranchers and cooperatives across the United States, is based at Inver Grove Heights, Minnesota, with more than 10,000 employees in 65 countries.

For further information visit www.chsbroadbent.com

About Midway Limited

Midway Limited is a leading Australian plantation management and woodfibre export company with headquarters in Geelong. Midway was founded in 1980 and is now primarily involved in plantation management and the production, processing, and export of high-quality wood fibre to producers of pulp, paper and associated products in the Asian region. Midway owns 100% of Midway Tasmania, based at Bell Bay and Plantation Management Partners (PMP), based on Melville Island. Midway also has majority shareholdings in South West Fibre Pty Ltd (SWF) based in the Green Triangle and Queensland Commodity Exports Pty Ltd (QCE) based in Brisbane. Midway is also building a carbon management portfolio based on forestry plantations. For further information, visit www.midwaylimited.com.au.