

Company announcement

PME signs AUD\$140M, 10-year contract with Baylor Scott & White Health

26th September 2023

HIGHLIGHTS

- **PME signs AUD \$140M, 10-year deal with Baylor Scott & White Health (“BSWH”)**
- **Visage to replace legacy PACS and vendor neutral archive throughout the BSWH enterprise**
- **Contract is for “full stack” - Visage 7 Viewer, Visage 7 Open Archive and Visage 7 Workflow**
- **Visage 7 platform to be implemented in the cloud**
- **Continues PME’s rapid expansion into North American integrated delivery networks (IDN) and academic medical centers**
- **Transaction-based model with potential upside**

Leading health imaging company Pro Medicus Limited [ASX: PME] today announced its wholly-owned U.S. subsidiary, Visage Imaging, Inc., has signed a \$140M, 10-year contract with Baylor Scott & White Health (BSWH), the largest not-for-profit healthcare system in Texas and one of the largest in the United States.

Based on a transactional licensing model, the contract will see the company’s cloud-engineered Visage 7 Enterprise Imaging Platform (‘Visage 7’), including Visage 7 Open Archive and Visage 7 Workflow modules, implemented throughout BSWH providing a unified diagnostic imaging platform. Visage will complete the migration from BSWH’s multiple legacy Radiology and Cardiology PACS archives, and vendor neutral archive, to Visage 7 Open Archive. Visage 7 will also provide enterprise distribution of images integrated to BSWH’s electronic health record (EHR).

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Planning for the rollout is to commence immediately and will be based on Visage's proven cloud-based implementation process, with multi-phased go-lives targeted to begin in Q1 of the 2024 calendar year.

"Baylor Scott & White Health joins our impressive list of IDN and Tier 1 academic clients, and represents our first major client in Texas," said Dr Sam Hupert, Pro Medicus CEO. "The scale and scope of our initiative with Baylor Scott & White Health is noteworthy and will include nearly 500 Radiologists who will be exposed to the benefits of Visage 7."

BSWH joins the increasing list of consecutive Visage 7 clients to opt for a fully cloud-engineered solution, a trend that has now become the standard in the North American healthcare IT market.

"Our pipeline remains strong and spans all market segments. As has been the case with many of our recent contracts, this deal is for our "full-stack" comprising all three Visage products namely viewer, workflow and archive, a trend we see continuing."

Authorised by the Board of Pro Medicus Limited.

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Pro Medicus Limited [ASX: PME] is a leading healthcare informatics company. Founded in 1983, the company provides a full range of medical imaging software and services to hospitals, imaging centres and health care groups worldwide. In January 2009, the company acquired Visage Imaging transforming it into a global provider of leading-edge medical imaging solutions. The company's Visage 7 suite of products are the foundation of an ultra-fast, clinically rich, and highly scalable platform that can seamlessly be implemented in both public and private cloud environments. The company offers a leading suite of RIS, PACS, Artificial Intelligence (AI) and e-health solutions constituting one of the most comprehensive end-to-end offerings in healthcare imaging. Pro Medicus has offices in Melbourne, Berlin and San Diego. www.promedicus.com.au