\$'000

**Live Verdure Ltd** Appendix 4E **Preliminary final report** 

### 1. Company details

Name of entity: Live Verdure Ltd ABN: 28 614 347 269

Reporting period: For the year ended 30 June 2023 Previous period: For the year ended 30 June 2022

2. Results for announcement to the market			\$
Revenues from ordinary activities	up	17.4% to	2,215,922
Loss from ordinary activities after tax attributable to the owners of Live Verdure Ltd	down	28.5% to	(2,834,224)
Loss for the year attributable to the owners of Live Verdure Ltd	down	28.5% to	(2,834,224)
Dividends There were no dividends paid, recommended or declared during the cu	urrent financial	period.	
Comments The loss for the consolidated entity after providing for income tax amounts	unted to \$2,834	4,224 (30 June 2022: \$	3,964,057).
Financial Performance During the financial year, revenue from ordinary activities increased by previous corresponding period. The increase in revenue resulted from numbers.		•	

**F**inancial Position

to the previous financial year.

he net assets increased during the financial year from \$362,117 at 30 June 2022 to \$922,977 at 30 June 2023. The increase (in net assets of the Company was due to a capital raise conducted throughout the year.

The Company saw an increase in online sales which was a result of additional sales and marketing expenditure compared

3. Net tangible assets		
	Reporting period Cents	Previous period Cents
Net tangible assets per ordinary security	(0.28)	0.65

### 4. Control gained over entities

Name of entities (or group of entities) The Beauty Apothecary Australia Pty Ltd (Edible Beauty)

Date control gained 2 November 2022

Contribution of such entities to the reporting entity's profit/(loss) from ordinary activities before income tax during the period (where material) (208)

Profit/(loss) from ordinary activities before income tax of the controlled entity (or group of entities) for the whole of the previous period (where material)

Preliminary final report
5. Loss of control over entities
Not applicable.
6. Dividends
Current period There were no dividends paid, recommended or declared during the current financial period.
Previous period There were no dividends paid, recommended or declared during the previous financial period.
7. Dividend reinvestment plans
Not applicable.
8. Details of associates and joint venture entities
Not applicable.
9. Foreign entities
Details of origin of accounting standards used in compiling the report:
Not applicable.
0. Audit qualification or review
Details of audit/review dispute or qualification (if any):
This report is in the process of being audited. At the date of this report, the Directors are not aware of any matter that w result in a qualification of the audit report.
L <sub>11. Attachments</sub>
Details of attachments (if any):
Preliminary Financial Report for the year ended 30 June 2023.
12. Signed
Signed Date: 31 August 2023

Gernot Abl

Non-executive Chairman

# Stock exchange listing Swebsite Auditor

**Live Verdure Ltd Corporate directory** 30 June 2023

LiveVerdure 1 4 1

**Directors** Mr Gernot Abl (Non-executive Chairman)

> Mr Ran Vaingold (Non-executive Director) Mr Corey Montry (Non-executive Director)

Chief Executive Officer Mark Tucker

Mr Justin Mouchacca Company secretary

Registered office Level 21

459 Collins Street

Melbourne, Victoria 3000

Principal place of business Level 21

459 Collins Street

JTP Assurance

Melbourne, Victoria 3000

Level 5, North Tower 485 La Trobe Street Melbourne, Victoria, 3000

Live Verdure Ltd shares are listed on the Australian Securities Exchange (ASX code:

LV1 and LV1OA)

www.liveverdure.com.au

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Live Verdure Ltd Contents 30 June 2023	LiveVerdure
Statement of profit or loss and other comprehensive income	3
Statement of financial position	4
Statement of changes in equity	5
Statement of cash flows	6
Notes to the financial statements	7

### Live Verdure Ltd Statement of profit or loss and other comprehensive income For the year ended 30 June 2023

		Consolidated	
	Note	2023 \$	2022 \$
Revenue			
Revenue from sale of goods		2,215,922	1,886,901
Cost of sales		(836,176)	(445,640)
Gross profit		1,379,746	1,441,261
Other income	4	190,385	150,000
Expenses			
Administration, corporate & share based payments expenses		(2,118,469)	(1,004,326)
Technical, new product and market development		(584,282)	(488,575)
Sales and marketing expenses		(1,044,638)	(2,898,863)
Selling and distribution		(490,367)	(298,390)
Finance costs		(124,959)	(859,546)
Depreciation and amortisation expense		(41,640)	(5,618)
Oss before income tax expense		(2,834,224)	(3,964,057)
Uncome tax expense			-
Oss after income tax expense for the year attributable to the owners of Live		(2,834,224)	(3,964,057)
ther comprehensive income for the year, net of tax			<u>-</u>
Total comprehensive income for the year attributable to the owners of Live			
Verdure Ltd		(2,834,224)	(3,964,057)
<u>S</u>		Cents	Cents
Basic earnings per share		(3.87)	(7.16)
Diluted earnings per share		(3.87)	(7.16)

# LiveVerdure

	Consolidated	
Note		2022
	\$	\$
Assets		
Current assets		
Cash and cash equivalents	168,561	533,075
Trade and other receivables 5	129,075	96,509
Inventories 6	919,929	593,758
Other	49,089	39,932
Total current assets	1,266,654	1,263,274
Non-current assets		
Property, plant and equipment	9,008	22,472
Intangibles acquired	1,158,535	-
Trademark registration	16,702	-
Right-of-use assets	42,265	
Total non-current assets	1,226,510	22,472
Gotal assets	2,493,164	1,285,746
Diabilities		
Current liabilities		
rade and other payables	1,141,554	866,710
Lease liabilities	43,870	-
Employee benefits	59,624	56,919
otal current liabilities	1,245,048	923,629
		, , , , , , , , , , , , , , , , , , ,
Non-current liabilities	005.400	
Other payables	325,139	
otal non-current liabilities	325,139	<u>-</u>
total liabilities	1,570,187	923,629
Net assets	922,977	362,117
		,
Equity		
Issued capital 7	9,714,646	7,052,506
Reserves	3,443,088	2,710,144
Accumulated losses	(12,234,757)	(9,400,533)
Total equity	922,977	362,117

Consolidated

**Total equity** 

\$

3,711,728

(3,964,057)

(3,964,057)

67,797

546,649

362,117

362,117

(2,834,224)

(2,834,224)

3,281,500 113,584

922,977

**Total equity** 

\$

**Accumulated** 

losses

\$

(5,436,476)

(3,964,057)

(3,964,057)

(9,400,533)

Accumulated losses

\$

(9,400,533)

(2,834,224)

(2,834,224)

(12,234,757)

Balance at 1 July 2021	6,984,709	2,163,495
Loss after income tax expense for the year Other comprehensive income for the year, net of tax	- 	- -
Total comprehensive income for the year	-	-
Transactions with owners in their capacity as owners: Contributions of equity, net of transaction costs (note 7) Share-based payments (note 11)	67,797	- 546,649
Balance at 30 June 2022	7,052,506	2,710,144
Consolidated	Issued capital \$	Reserves \$
Balance at 1 July 2022	7,052,506	2,710,144
oss after income tax expense for the year ther comprehensive income for the year, net of tax	<u>-</u>	-
	-	-
Contributions of equity, net of transaction costs (note 7) Share-based payments (note 11)	3,281,500 (619,360)	- 732,944
Balance at 30 June 2023	9,714,646	3,443,088
r pel		

Issued

capital

\$

Reserves

\$

Live Verdure Ltd Statement of cash flows For the year ended 30 June 2023

# LiveVerdure

	Consolidated	
	2023 \$	2022 \$
Cash flows from operating activities		
Receipts from customers (inclusive of GST)	2,258,000	1,862,682
Payments to suppliers and employees (inclusive of GST)	(5,184,341)	(5,171,511)
Receipts of R&D tax incentive grant	189,000	115,209
Interest received	1,709	843
Net cash used in operating activities	(2,735,632)	(3,192,777)
Cash flows from investing activities		
Payment for purchase of business, net of cash acquired	(749,883)	<u> </u>
Net cash used in investing activities	(749,883)	<u>-</u>
Cash flows from financing activities		
Proceeds from issue of shares	3,385,000	81,151
Share issue transaction costs	(264,000)	(13,354)
Net cash from financing activities	3,121,000	67,797
$\mathbf{O}$		
Net decrease in cash and cash equivalents	(364,515)	(3,124,980)
Sash and cash equivalents at the beginning of the financial year	533,076	3,658,056
Cash and cash equivalents at the end of the financial year	168,561	533,076

LiveVerdure 4 4 1

Live Verdure Ltd Notes to the financial statements 30 June 2023

### Note 1. General information

The financial statements cover Live Verdure Ltd as a consolidated entity consisting of Live Verdure Ltd and the entities it controlled at the end of, or during, the year. The financial statements are presented in Australian dollars, which is Live Verdure Ltd's functional and presentation currency.

Live Verdure Ltd is a listed public company limited by shares, incorporated and domiciled in Australia.

### Note 2. Significant accounting policies

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### (a) New or amended Accounting Standards and Interpretations adopted

The company has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

### (b) Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') and the Corporations Act 2001, as appropriate for for-profit oriented entities. These financial statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board ('IASB').

### Historical cost convention

The financial statements have been prepared under the historical cost convention, except for, where applicable, the revaluation of financial assets and liabilities at fair value through profit or loss, financial assets at fair value through other comprehensive income, investment properties, certain classes of property, plant and equipment and derivative financial instruments.

### (d) Principles of consolidation

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of Live Verdure Ltd ('company' or 'parent entity') as at 30 June 2023 and the results of all subsidiaries for the year then ended. Live Verdure Ltd and its subsidiaries together are referred to in these financial statements as the 'consolidated entity'.

Subsidiaries are all those entities over which the consolidated entity has control. The consolidated entity controls an entity when the consolidated entity is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the consolidated entity. They are de-consolidated from the date that control ceases.

Intercompany transactions, balances and unrealised gains on transactions between entities in the consolidated entity are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the consolidated entity.

The acquisition of subsidiaries is accounted for using the acquisition method of accounting. A change in ownership interest, without the loss of control, is accounted for as an equity transaction, where the difference between the consideration transferred and the book value of the share of the non-controlling interest acquired is recognised directly in equity attributable to the parent.

### Note 2. Significant accounting policies (continued)

### (f) Going concern

During the financial year ended 30 June 2023 the Company incurred an operating loss of \$2,834,224 (2022: \$3,964,057) and a negative cash outflow from operating activities of \$2,735,632 (2022: \$3,192,777).

The financial statements have been prepared on a going concern basis, which contemplates the continuity of normal business activity and the realisation of assets and the settlement of liabilities in the normal course of business.

The Directors have plans to undertake further capital raisings in the ensuing 12 months, together with continued growth in revenue and containment of discretionary expenditure as appropriate. As a result, the Directors believe that the Company will continue as a going concern. Accordingly, the financial statements have been prepared on a going concern basis. No adjustments have been made relating to the recoverability and classification of assets and classification of liabilities that might be necessary should the Company not continue as a going concern.

### New Accounting Standards and Interpretations not yet mandatory or early adopted

Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet mandatory, have not been early adopted by the consolidated entity for the annual reporting period ended 30 June 2023. The consolidated entity has not yet assessed the impact of these new or amended Accounting Standards and Interpretations.

### Note 3. Operating segments

Identification of reportable operating segments

The company is organised into one operating segment: sale of hemp and food nutraceutical. These operating segments are based on the internal reports that are reviewed and used by the Board of Directors (who are identified as the Chief Operating Decision Makers ('CODM')) in assessing performance and in determining the allocation of resources. There is no aggregation of operating segments.

The CODM reviews EBITDA (earnings before interest, tax, depreciation and amortisation). The accounting policies adopted for internal reporting to the CODM are consistent with those adopted in the financial statements.

The information reported to the CODM is on a monthly basis.

### Note 4. Other income

Č	Consolid	Consolidated	
	2023 \$	2022 \$	
Government grant Interest Income	188,676 1,709	148,981 1,019	
Other income	190,385	150,000	

### Note 5. Current assets - trade and other receivables

	Consolid	lated
	2023	2022
	\$	\$
Trade receivables	89,173	6,908
Other receivables	20,900	68,383
GST receivable	19,002	21,218
	129,075	96,509

9,714,646

### Note 6. Current assets - Inventories

				Consoli	
				2023 \$	2022 \$
Raw materials, packaging and consumables at rea Finished goods at realisable value	alisable value			500,414 419,515	247,091 346,667
			:	919,929	593,758
Note 7. Equity - issued capital					
		2023 Shares	Consol 2022 Shares	idated 2023 \$	2022 \$
Ordinary shares - fully paid	=	84,759,056	55,425,722	9,714,646	7,052,506
Movements in ordinary share capital					
Details	Date		Shares	Issue price	\$
Balance Issue of unlisted options Issue of unlisted options	1 July 202 8 October 20 Octobe	2021	55,247,300 - -	-	6,984,709 23,415 4,209
Exercise of options Exercise of options Exercise of options Exercise of options	22 Octobe 2 November 12 November 20 April 20	r 2021 er 2021 oer 2021	125,000 13,672 27,250 12,500	\$0.30 \$0.30 \$0.30 \$0.30	37,500 4,102 8,175 3,750
Capital raising costs					(13,354)
Balance Exercise of performance rights Issue of shares for capital raising Issue of shares for acquisition of Edible Beauty Issue of shares to settle creditors Issue of shares for capital raising Issue of shares for placement	30 June 20 5 Septemb 5 Septemb 3 Novembe 3 Novembe 14 March 2	er 2022 er 2022 er 2022 er 2022 er 2022	55,425,722 2,500,000 13,333,334 1,666,667 166,667 666,666 11,000,000	\$0.15 \$0.15 \$0.15 \$0.15 \$0.10	7,052,506 - 2,000,000 250,000 25,000 100,000 1,100,000
			,	·	

### Ordinary shares

Balance

Ordinary shares entitle the holder to participate in dividends and the proceeds on the winding up of the company in proportion to the number of and amounts paid on the shares held. The fully paid ordinary shares have no par value and the company does not have a limited amount of authorised capital.

30 June 2023

84,759,056

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

### Share buy-back

There is no current on-market share buy-back.

### Capital risk management

The consolidated entity's objectives when managing capital is to safeguard its ability to continue as a going concern, so that it can provide returns for shareholders and benefits for other stakeholders and to maintain an optimum capital structure to reduce the cost of capital.

LiveVerdure 1 4 1

Live Verdure Ltd Notes to the financial statements 30 June 2023

### Note 7. Equity - issued capital (continued)

Capital is regarded as total equity, as recognised in the statement of financial position, plus net debt. Net debt is calculated as total borrowings less cash and cash equivalents.

In order to maintain or adjust the capital structure, the consolidated entity may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

The consolidated entity would look to raise capital when an opportunity to invest in a business or company was seen as value adding relative to the current company's share price at the time of the investment. The consolidated entity is not actively pursuing additional investments in the short term as it continues to integrate and grow its existing businesses in order to maximise synergies.

The capital risk management policy remains unchanged from the 2022 Annual Report.

### Note 8. Business combinations

On 24 August 2022, the Company announced that it had entered into a binding sale and purchase agreement to acquire 100% of the issued shares in The Beauty Apothecary Australia Pty Ltd ("Edible Beauty") for \$1 million (consisting of 75% in cash and 25% in shares) on a cash-free and debt-free basis, plus deferred consideration based on future revenue generated by Edible Beauty. Edible Beauty is a naturopathically formulated range providing pure, active, and sustainable skincare and wellness products, targeting the health-focused and environmentally conscious demographics.

Details of the acquisition and provisional fair values of the identifiable net assets acquired are as follows:

<u></u>	Fair value \$
ash and cash equivalents Trade receivables	7,094 74,084
Other receivables	12,420
Inventories Trademarks	572,410 16,702
Trade payables	(265,857)
Borrowings	(34,834)
Net assets acquired	382,019
Goodwill and intangibles	1,158,535_
Acquisition-date fair value of the total consideration transferred	1,540,554
Cash used to acquire business, net of cash acquired:	(250,000)
Less: shares issued by company as part of consideration Less: total deferred consideration	(250,000) (492,789)
Less: cash acquired	(7,094)
Net cash received	(749,883)

The Company is to pay a cash consideration of \$0.75 million (\$250,000 of this is held in trust pending release to the vendors) and issued 1,666,667 fully paid ordinary shares with a fair value of \$0.15 per share to the vendors of Edible Beauty. The acquisition is also subject to deferred consideration and an estimate of \$533,577 has been recorded as at 30 June 2023. The deferred consideration payable is equal to 10% of the unaudited revenue generated by Edible Beauty across the 24 months following completion.

### Note 8. Business combinations (continued)

### (a) Acquisition related costs

Acquisition-related costs amounting to 209,549 are not included as part of consideration for the acquisition and have been recognised as transaction costs. These costs have been included within administration expenses in the statement of profit or loss and other comprehensive income.

### (b) Identifiable net assets

As at 30 June 2023, the Company has provisionally assessed the net identifiable assets which have been acquired as part of the acquisition as follows:

- Brand Intellectual Property \$0.099 million
- Customer database \$0.162 million
- Trademarks \$0.072 million
- Domain names \$0.018 million
- Social media accounts \$0.009 million
- Formulations \$0.036 million
- Manufacturer contract \$0.018 million

### (c) Goodwill

Goodwill of \$0.671 million was primarily related to the providing the company a significant opportunity to accelerate growth in the consumer health and wellness sectors. Goodwill was allocated to a single cash generating unit as at acquisition date. The goodwill that arose from this business combination is not deductible for tax purposes.

# d) Contribution to the Consolidated Entity's result

Edible Beauty contributed revenues of \$1.149 million and net loss of \$0.208 million from the date of the acquisition to 30 June 2023.

Accordance with the Australian Accounting Standards (AASB3), the consolidated entity has up to 12 months from the date of acquisition to complete its initial acquisition accounting. The consolidated entity will commence an exercise to consider the fair value of intangible assets acquired. As at the date of this report, this assessment is not complete.

### Note 9. Interests in subsidiaries

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiaries in accordance with the accounting policy described in note 2:

		Ownership interest		
Name	Principal place of business / Country of incorporation	<b>2023</b> %	<b>2022</b> %	
13 Seeds Pty Ltd	Australia	100.00%	100.00%	
8Skincare Pty Ltd	Australia	100.00%	100.00%	
The Beauty Apothecary Australia Pty Ltd*	Australia	100.00%	-	

 <sup>\*</sup> Acquired in November 2022

### Note 10. Events after the reporting period

On 18 July 2023 the Company, as part of the placement conducted on 2 March 2023 issued a further 5,000,000 shares at 10 cents (\$0.10 cents) to raise a further \$5,000,000 as part of a tranche 2. As part of the capital raisings, broker options valued at \$209,520 were issued after year end. \$300,000 cash was received in June 2023, with the remaining \$200,000 received post year-end. The company also issued a further 16,000,000 options along side the new shares as a free attaching option (1 for 2 basis) with an exercise price of \$0.25, expiring 31 August 2025.

Live Verdure Ltd Notes to the financial statements 30 June 2023

### Note 11. Share-based payments

During the 2023 financial period, the Company issued 8,000,000 broker options with an exercise price of \$0.25 on before 31 August 2025 in accordance with a lead manager mandate. The value of the options using a Black Scholes valuation method is \$619,360.

During the 2021 financial year, the Company issued 5,000,000 unlisted performance rights to Directors of the Company. The performance rights will vest in two equal tranches following satisfaction of vesting conditions as follows and expire 5 years from 14 December 2020:

- 2,500,000 unlisted performance rights (Class A Rights) will vest following 3 consecutive months of Monthly Recurring Revenue of no less than \$150,000 per month. The vesting conditions of these performance rights were previously achieved and exercised during the current period; and
- 2,500,000 unlisted performance rights (Class B Rights) will vest following 3 consecutive months of Monthly Recurring Revenue of no less than \$250,000 per month.

In accordance with conditions to the waiver from Listing Rule 1.1 condition 12 as set out in the Company's announcement of December 2020, the Company confirms that the 2,500,000 performance rights with a nil exercise price issued to its Managing Director and Non-executive Chairman, remain on issue and have not been converted.

Below is a summary of options granted during the current and previous financial periods:

2023 Crant date	Expiry date	Exercise price	Balance at the start of the year	Granted	Exercised	Expired/ forfeited/ other	Balance at the end of the year
03/12/2020	14/12/2025	\$0.30	8,000,000	_	-	-	8,000,000
03/12/2020	14/12/2023	\$0.20	4,000,000	-	-	-	4,000,000
09/04/2021	05/03/2024	\$0.25	2,000,000	-	-	-	2,000,000
15/07/2021	15/07/2024	\$0.30	1,000,000	-	-	-	1,000,000
09/08/2021	09/08/2024	\$0.3975	400,000	-	-	-	400,000
<b>2</b> 6/08/2021	26/08/2024	\$0.30	1,000,000	-	-	-	1,000,000
<del>2</del> 6/11/2021	09/08/2024	\$0.3975	1,000,000	-	-	-	1,000,000
28/10/2022	31/08/2025	\$0.25	-	8,000,000	-	_	8,000,000
Ŏ		•	17,400,000	8,000,000	-	_	25,400,000

Set out below are the options exercisable at the end of the financial year:

Grant date	Expiry date	2023 Number	2022 Number
03/12/2020	14/12/2025	8,000,000	8,000,000
03/12/2020	14/12/2023	4,000,000	4,000,000
09/04/2021	09/08/2024	200,000	-
26/08/2021	26/08/2024	300,000	100,000
26/11/2021	09/08/2024	500,000	500,000
15/07/2021	15/07/2024	666,667	-
09/04/2021	05/03/2024	1,249,999	-
28/10/2022	31/08/2025	8,000,000	
		22 916 666	12 600 000

For the options granted during the current financial year, the valuation model inputs used to determine the fair value at the grant date, are as follows:

Grant date	Expiry date	Share price at grant date	Exercise price	Expected volatility	Dividend yield	Risk-free interest rate	Fair value at grant date
28/10/2022	31/08/2025	\$0.15	\$0.25	100.00%	_	3.43%	\$0.07742