

EZZ LIFE SCIENCE HOLDINGS LIMITED

APPENDIX 4E

PRELIMINARY FINAL REPORT

• DETAILS OF REPORTING PERIOD

Name of Entity	EZZ Life Science Holdings Limited ('the Company')
ABN	83 608 363 604
Reporting Period	30 June 2023
Previous Corresponding Period	30 June 2022

• RESULTS FOR ANNOUNCEMENT TO THE MARKET

Key information	12 months ended Current Period \$	12 months ended Previous Period \$	Increase %	Amount change \$
Revenues from ordinary activities	37,143,330	15,022,026	147.3%	22,121,304
Profit from ordinary activities after tax attributable to members	3,629,727	1,312,418	176.6%	2,317,309
Net profit for the period attributable to members	3,629,727	1,312,418	176.6%	2,317,309

• COMMENTARY ON RESULTS

EZZ Life Science Holdings Limited (EZZ or the Company) had a very positive year, identifying and releasing new products, onboarding new suppliers, establishing new distribution channels, entering new geographical markets, continuing to demonstrate strong financial discipline, and remaining focused on working towards its long-run growth objectives. This year the Company was selected by the Australian Financial Review as one of Australia's top 100 companies seeing international revenue growth.

(a) Highlights

- Record revenue growth by 147.3% to \$37.1m in FY23.
- Substantial gross margin expansion to 76.8% in this year, from 50.0% in the previous year.
- Strong EBITDA (excluding other income) of \$4.8m, representing a sharp increase of 172.5% from FY22.
- Positive operating cash flow of \$4m, up from \$1.9m last year.
- Solid cash position of \$13.8m, representing a 32.2% increase from 30 June 2022.
- Nil external interest-bearing debt other than lease liabilities.
- Sustainable dividend payout including a fully franked final dividend of \$0.0045 per share pertaining to FY22 and a fully franked interim dividend of \$0.0098 per share for FY23.

(b) Key revenue drivers

In FY23, EZZ increased revenue by 147.3% to \$37.1m, outperforming guidance. Record revenue growth is attributed to market-driven product development, successful channel selection and multiple record trading days throughout the year backed by targeted investments in marketing.

This year EZZ's product portfolio strategy weighed towards children's health and wellness as this market segment witnessed growth and recovered quickly as parents adjusted to living with COVID-19. There were 18 new products released to the market under the EZZ brand this year as compared to nine new products in the previous year. New products under the EZZ brand contributed 56.1% of the Company's revenue in this period.

With digital channels remaining dominant under the Company's channel strategy, it dynamically balanced its channel portfolio and selectively diversified within this category. Douyin, a video-sharing app equivalent to China's version of TikTok, has surpassed Tmall Global, an e-commerce app in China, and became the Company's largest business-to-consumer (B2C) channel, responsible for \$19.1m or 51.4% of FY23 revenue. EZZ has also grown its presence on e-commerce marketplaces, content sharing communities, and social commerce platforms, collectively contributing 5.7% of the revenue in FY23.

EZZ invested \$20.6 million in marketing in FY23, generating a strong return. Throughout the year, multiple marketing campaigns were executed in China and Southeast Asia to create brand awareness and promote EZZ-branded products.

Segment Performance

The EZZ-branded product portfolio, accounting for 87.6% of revenue, delivered underlying revenue growth of 299.8% in FY23 and contributed \$32.5m in revenue. Sustainable revenue growth was achieved as a result of successful execution of its B2C strategy allowing EZZ to capture a greater share in the growth of digital commerce.

Australian United Pharmaceuticals Pty. Ltd. announced a product upgrade for its range of EAORON-branded products in February 2023. Promotion of EAORON-branded products ceased nearly four months in advance to prepare for the product upgrade. Revenue from EAORON-branded products was \$4.6m in FY23 and represented 12.4% of revenue.

Geographical Performance

EZZ continued to strengthen its footprint in international markets in FY23. With its strength being in Asia, and particularly in China, EZZ-branded products were also promoted into Vietnam. Revenue from international markets represented 73.7% of the revenue in FY23 up from 37.2% in FY22. The decrease in the share of revenue from Australia and New Zealand is attributable to the strategic move to reduce promotion of the skincare range as Australian United Pharmaceuticals Pty. Ltd. reshaped its product portfolio.

(c) Profitability

EZZ's gross margin remained attractive and continued to grow. Gross margin increased from 50.0% in FY22 to 76.8% in FY23 driven by a larger percentage of sales generated from EZZ-branded product range.

- The average gross margin for the EZZ branded products increased to 84.2% in FY23 from 66.9% in FY22. Margin improvement was driven by a shift in the revenue mix towards products with higher margin.
- The average gross margin on the EAORON-branded products contracted marginally from 30.0% in FY22 to 24.9% in FY23.

EBITDA (excluding other income) was \$4.8m in FY23 which represented a sharp rise by 172.5% from \$1.8m in FY22, significantly outperforming the guidance. The EBITDA margin also improved marginally to 12.9% in FY23 from 11.7% in FY22.

EZZ continued to invest in its brand with a step-up in marketing investment of \$20.6m to drive growth in FY23 as a result of the market recovery following the COVID-19 pandemic. Employee benefit

expenses increased by 27.8% as the Company expanded its operating team and rewarded employees for outstanding performance. Management fees and other expenses increased in FY23 to support the Company's development of technology capabilities, maintain the Company's ASX listing status, and explore opportunities for future growth.

	2023	2022
	\$	\$
Profit for the year	3,629,727	1,312,418
Other income	(295,696)	(141,853)
Depreciation and amortisation expense	182,043	118,341
Finance expense	10,408	4,436
Income tax expense	1,270,862	467,399
EBITDA (excluding other income)	4,797,344	1,760,741

EBITDA is a non-IFRS measure and is presented to enable understanding of the underlying performance without the impact on non-operating items. Non-IFRS measures have not been subject to audit or external review.

Net profit increased to \$3.6m in this year from \$1.3m in the previous year, generating a growth rate of 176.6%.

Diluted earnings per share were \$0.085, a 175.1% increase on the prior year.

(d) Financial Position

The Company recorded a strong cash position of \$13.8m as at 30 June 2023, representing an increase of 32.2% from the \$10.5m held as at 30 June 2022.

The build-up in inventory was in support of the Company's product development activities, which has proven to be a successful strategy. To offset the impact of the increased inventory load, the Company reduced the customer payment cycle, without lengthening the payment cycle to suppliers.

Fixed assets increased as the Company added new commercial vehicles to support future market activities.

Lease liabilities increased moderately as the Company is relocating to a larger office in support of its expansion plan and marketing objectives.

The Company also maintained balance sheet strength with no debt, other than lease liabilities, to allow for the flexibility to act when opportunities arise.

(e) Cash flow

EZZ generated operating cash flow of \$4.0m, up by 111.1% from \$1.9m in the previous year. This increase was due to cash inflows from customers of \$39.1m, an increase of 146.4% compared to the previous year.

• **DETAILS OF DIVIDEND REINVESTMENT PLANS**

Not applicable.

- **NET TANGIBLE ASSETS PER SHARE**

	Current Period \$	Previous Period \$
Net tangible asset backing per ordinary security	0.34	0.27

- **DETAILS OF ENTITIES OVER WHICH CONTROL HAS BEEN GAINED OR LOST DURING THE PERIOD**

Not applicable.

- **DETAILS OF ASSOCIATES AND JOINT VENTURE ENTITIES**

Not applicable.

- **ANY OTHER SIGNIFICANT INFORMATION NEEDED BY AN INVESTOR TO MAKE AN INFORMED ASSESSMENT OF THE COMPANY'S FINANCIAL PERFORMANCE AND FINANCIAL POSITION**

Refer to the attached preliminary financial report and commentary on results above.

- **FOREIGN ENTITIES**

Not applicable.

- **AUDIT**

The Company's financial statements are in the process of being audited and an unmodified opinion is expected to be issued.

- **ATTACHMENTS**

The preliminary financial report of the Company for the year ended 30 June 2023 is attached.

The Company advises that its Annual General Meeting will be held on 28 November 2023 and the closing date for receipt of nominations from persons wishing to be considered for election as a director, is 9 October 2023.

As authorized by the Board of Directors

Qizhou Qin
Executive Director

28 August 2023

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EZZ Life Science Holdings Limited

ACN 608 363 604

Preliminary Final Report

For the Year Ended 30 June 2023

EZZ Life Science Holdings Limited

ACN 608 363 604

Statement of Profit or Loss and Other Comprehensive Income For the Year Ended 30 June 2023

	Note	2023 \$	2022 \$
Revenue	2	37,143,330	15,022,026
Other income	2	295,696	141,853
Cost of sales		(8,613,168)	(7,513,521)
Advertising and marketing expense		(20,557,802)	(2,968,794)
Depreciation and amortisation expense		(182,043)	(118,341)
Employee benefits expense		(1,145,025)	(895,934)
Finance expenses		(10,408)	(4,436)
Management fees		(239,000)	(278,454)
Other expenses		(1,790,991)	(1,604,582)
Profit before income tax		4,900,589	1,779,817
Income tax expense	3	(1,270,862)	(467,399)
Profit for the year		3,629,727	1,312,418
Other comprehensive income			
Other comprehensive income		-	-
Total comprehensive income for the year		3,629,727	1,312,418
Earnings per share			
		Cents	Cents
Basic earnings per share	5	8.50	3.09
Diluted earnings per share	5	8.50	3.09

The above Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the accompanying notes.

EZZ Life Science Holdings Limited

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Statement of Changes in Equity For the Year Ended 30 June 2023

	Note	2023 \$	2022 \$
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	6	13,830,751	10,464,841
Trade and other receivables	7	1,387,646	2,293,815
Inventories		846,918	312,399
Other assets		940,506	901,710
TOTAL CURRENT ASSETS		17,005,821	13,972,765
NON-CURRENT ASSETS			
Plant and equipment	8	603,767	148,682
Intangible assets		18,848	18,848
Deferred tax assets	9	12,185	63,974
TOTAL NON-CURRENT ASSETS		634,800	231,504
TOTAL ASSETS		17,640,621	14,204,269
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	10	2,206,243	2,432,654
Current tax liabilities	9	292,504	242,891
Lease liabilities	11	354,736	104,571
Employee entitlements	12	81,140	36,694
TOTAL CURRENT LIABILITIES		2,934,623	2,816,810
NON-CURRENT LIABILITIES			
Lease liabilities	11	123,856	-
TOTAL NON-CURRENT LIABILITIES		123,856	-
TOTAL LIABILITIES		3,058,479	2,816,810
NET ASSETS		14,582,142	11,387,459
EQUITY			
Issued capital	13	5,998,570	5,823,494
Share Options Reserve		809	-
Retained earnings		8,582,763	5,563,965
TOTAL EQUITY		14,582,142	11,387,459

The above Statements of Changes in Equity should be read in conjunction with the accompanying notes.

EZZ Life Science Holdings Limited

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Statement of Changes in Equity For the Year Ended 30 June 2023

2023

	Issued Capital \$	Share Options Reserve \$	Retained Earnings \$	Total \$
Balance at 1 July 2022	5,823,494	-	5,563,965	11,387,459
Profit for the year	-	-	3,629,727	3,629,727
Other comprehensive gain/(loss) for the year	-	-	-	-
Share payment reserve – ESP 2021	175,076	-	-	175,076
Share payment reserve – LTIP	-	809	-	809
<i>Transactions with owners in their capacity as owners:</i>				
Dividend paid	-	-	(610,929)	(610,929)
Balance at 30 June 2023	5,998,570	809	8,582,763	14,582,142

2022

	Issued Capital \$	Share Options Reserve \$	Retained Earnings \$	Total \$
Balance at 1 July 2021	5,667,219	-	4,440,547	10,107,766
Profit for the year	-	-	1,312,418	1,312,418
Other comprehensive gain/(loss) for the year	-	-	-	-
Share-based payments	156,275	-	-	156,275
<i>Transactions with owners in their capacity as owners:</i>				
Dividends paid	-	-	(189,000)	(189,000)
Balance at 30 June 2022	5,823,494	-	5,563,965	11,387,459

The above Statements of Changes in Equity should be read in conjunction with the accompanying notes.

EZZ Life Science Holdings Limited

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Statement of Cash Flows For the Year Ended 30 June 2023

	2023	2022
Note	\$	\$
CASH FLOWS FROM OPERATING ACTIVITIES:		
Receipts from customers	39,127,211	15,877,602
Receipts from Government incentives	44,122	141,484
Payments to suppliers and employees	(33,977,208)	(13,804,695)
Interest paid	(10,408)	(4,436)
Income tax paid	(1,169,458)	(308,225)
Net cash provided by/(used in) operating activities	19 <u>4,014,259</u>	<u>1,901,730</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Payment for intangible assets	-	(7,500)
Purchase of plant and equipment	(101,785)	(5,676)
Net cash provided by/(used in) investing activities	<u>(101,785)</u>	<u>(13,176)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Payment of lease liabilities	(161,323)	(104,190)
Dividends paid	(600,394)	(173,167)
Net cash provided by/(used in) financing activities	<u>(761,717)</u>	<u>(277,357)</u>
Net increase/(decrease) in cash and cash equivalents held	3,150,757	1,611,197
Effects of exchange rate on cash and cash equivalents	215,153	-
Cash and cash equivalents at the beginning of financial year	10,464,841	8,853,644
Cash and cash equivalents at the end of financial year	6 <u><u>13,830,751</u></u>	<u><u>10,464,841</u></u>

The above Statement of Cash Flows should be read in conjunction with the accompanying notes.

EZZ Life Science Holdings Limited

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Statement of Cash Flows For the Year Ended 30 June 2023

1 Basis of Preparation

The unaudited preliminary final report has been prepared in accordance with ASX Listing Rule 4.3A and the disclosure requirements of ASX Appendix 4E.

These financial statements have been prepared in accordance with the recognition and measurement requirements of Australian Accounting Standards and Interpretations as issued by the Australian Accounting Standards Board and International Financial Reporting Standards as issued by the International Accounting Standards Board.

2 Revenue and Other Income

	2023	2022
	\$	\$
Revenue		
- sale of goods – recognised at a point in time	<u>37,143,330</u>	15,022,026
	<u>37,143,330</u>	<u>15,022,026</u>

	2023	2022
	\$	\$
Other Income		
- Unrealised foreign exchange gain	215,153	-
- Other revenue	16,122	-
- Interest income	36,421	369
- Government subsidy	28,000	141,484
	<u>295,696</u>	<u>141,853</u>

3 Income Tax Expense

(a) The major components of tax expense (income) comprise:

	2023	2022
	\$	\$
Current tax expense	1,219,072	371,016
Deferred tax expense relating to temporary differences	51,790	96,383
Over provision for income tax in prior year	-	-
Total income tax expense	<u>1,270,862</u>	<u>467,399</u>

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Statement of Cash Flows For the Year Ended 30 June 2023

(b) Reconciliation of income tax to accounting profit:

	2023	2022
	\$	\$
Prima facie tax payable on profit from ordinary activities before income tax at 25% (2022: 25%)	1,225,147	444,954
Tax effect of:		
- non-deductible depreciation and amortisation	823	1,097
- share based payments	43,769	39,069
- other non-deductible expenses	1,123	1,274
- non-assessable income	-	(18,995)
- over provision for income tax in prior year	-	-
Income tax expense	1,270,862	467,399

4 Operating Segments

(a) Identification of reportable segments

The Company has identified its operating segments based on the internal reports that are reviewed and used by the Board of Directors (chief operating decision maker) in assessing performance and determining the allocation of resources.

Operating segments are determined on the basis of financial information reported to the Directors which is revenue and gross profit for Brought in Lines and Company Owned products.

Therefore, management identified the Company as having two reportable segments. The financial results from these reportable segments are equivalent to the financial statements of the Company as a whole. Geographical sales information and customer concentration is disclosed below to assist in the understanding of the Company.

(b) Accounting policies adopted

All amounts reported to the Directors are determined in accordance with accounting policies that are consistent with those adopted in the annual financial statements of the Company.

(c) Segment assets

Assets of the Company are maintained in Australia.

(d) Segment liabilities

Liabilities are generally considered to relate to the Company as a whole and are not allocated.

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Statement of Cash Flows For the Year Ended 30 June 2023

(e) Segment Revenues

Revenue is segmented between brought in lines and Company owned products as follows:

	Brought in Lines		Company Owned		Total	
	2023	2022	2023	2022	2023	2022
	\$	\$	\$	\$	\$	\$
Revenue	4,601,996	6,883,175	32,541,334	8,138,851	37,143,330	15,022,026
Cost of Sales	(3,458,284)	(4,816,277)	(5,154,884)	(2,697,244)	(8,613,168)	(7,513,521)
Total	1,143,712	2,066,898	27,386,450	5,441,607	28,530,162	7,508,505

(f) Geographical information

	Revenue	
	2023	2022
	\$	\$
Australia and New Zealand	9,759,423	9,433,936
Mainland China	26,798,557	4,349,374
Other countries/regions	585,350	1,238,716
Total	37,143,330	15,022,026

5 Earnings Per Share

	2023	2022
	\$	\$
Basic earnings per share (cents)	8.50	3.09
Diluted earnings per share (cents)	8.50	3.09

The calculation of the basic and diluted earnings per share is based on the following data:

Earnings

Earnings for the purpose of basic earnings per share being net loss attributable to owners of the Company	3,629,727	1,312,419
Earnings for the purpose of diluted earnings per share	3,629,727	1,312,419

Number of shares

Weighted average number of shares used in calculating basic earnings per share	42,705,000	42,510,137
Weighted average number of shares used in calculating diluted earnings per share	42,705,000	42,510,137

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Statement of Cash Flows For the Year Ended 30 June 2023

6 Cash and Cash Equivalents

	2023	2022
	\$	\$
Cash at bank and in hand	13,830,751	10,464,841
	<u>13,830,751</u>	<u>10,464,841</u>

7 Trade and Other Receivables

	2023	2022
	\$	\$
CURRENT		
Trade receivables	1,316,820	2,282,916
Other receivables	70,826	10,899
	<u>1,387,646</u>	<u>2,293,815</u>

The carrying value of trade receivables is considered a reasonable approximation of fair value due to the short-term nature of the balances.

The maximum exposure to credit risk at the reporting date is the fair value of each class of receivable in the financial statements.

8 Plant and Equipment

	2023	2022
	\$	\$
Motor vehicles		
At cost	156,364	90,000
Accumulated depreciation	(68,506)	(53,462)
Total motor vehicles	<u>87,858</u>	<u>36,538</u>
Office equipment		
At cost	3,679	3,679
Accumulated depreciation	(1,621)	(591)
Total office equipment	<u>2,058</u>	<u>3,088</u>
Computer equipment		
At cost	14,351	10,507
Accumulated depreciation	(7,939)	(5,251)
Total computer equipment	<u>6,412</u>	<u>5,256</u>
Right-of-Use		
At cost	665,094	129,750
Accumulated depreciation	(189,232)	(25,950)
Total right-of-use	<u>475,862</u>	<u>103,800</u>
Improvements – at cost	<u>31,577</u>	-
	<u>603,767</u>	<u>148,682</u>

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Statement of Cash Flows For the Year Ended 30 June 2023

Movement in the carrying amounts for each class of plant and equipment between the beginning and the end of the current financial year:

	Motor Vehicles \$	Office Equipment \$	Computer Equipment \$	Right-of-Use \$	Improvements \$	Total \$
Year ended 30 June 2023						
Balance at the beginning of the year	36,538	3,088	5,256	103,800	-	148,682
Additions	66,364	-	3,844	535,343	31,577	637,128
Depreciation	(15,044)	(1,030)	(2,688)	(163,281)	-	(182,043)
Balance at the end of the year	87,858	2,058	6,412	475,862	31,577	603,767

9 Tax Assets and Liabilities

	2023 \$	2022 \$
Income tax payable	292,504	242,891
	292,504	242,891

	Opening Balance \$	Credited / (charged) to Income \$	Closing Balance \$
Deferred tax assets			
Components of deferred tax assets are:			
Provision for annual leave	5,149	3,546	8,695
Provision for STIP	-	5,325	5,325
IPO transaction costs	111,797	(37,264)	74,533
Accrued audit fee	3,938	187	4,125
Unrealised foreign exchange loss	-	(55,688)	(55,688)
Superannuation payable	4,025	2,240	6,265
Net impact of accounting for operating lease	193	489	682
	125,102	(81,165)	43,937

Deferred tax liabilities

Components of deferred tax liabilities are:			
Depreciation	(2,062)	(56)	(2,118)
Unrealised foreign exchange gain	(1,900)	1,900	-
Prepayment	(57,166)	27,532	(29,634)
	(61,128)	29,376	(31,752)

Net Deferred Tax Assets	63,974	(51,789)	12,185
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Statement of Cash Flows For the Year Ended 30 June 2023

10 Trade and Other Payables

	2023	2022
	\$	\$
CURRENT		
Trade payables - non-related parties	1,317,943	529,141
Trade payable to related entity - Australian United Pharmaceuticals Pty Ltd	819,130	1,859,713
Other payables	69,170	43,800
	<u>2,206,243</u>	<u>2,432,654</u>

Trade and other payables are unsecured, non-interest bearing and are normally settled within 30 days. The carrying value of trade and other payables is considered a reasonable approximation of fair value due to the short-term nature of the balances.

11 Leases

Statement of Profit or Loss and Other Comprehensive Income

The amounts recognised in the statement of profit or loss and other comprehensive income relating to leases where the Company is a lessee are shown below:

	2023	2022
	\$	\$
Interest expense on lease liabilities	(9,510)	(3,809)
Depreciation of right-of-use assets	(163,283)	(103,227)
	<u>(172,793)</u>	<u>(107,036)</u>

Statement of Cash Flows

	2023	2022
	\$	\$
Total cash outflow for leases	<u>(170,833)</u>	<u>(108,000)</u>

Lease Liabilities disclosure

	2023	2022
	\$	\$
Lease liabilities - current	<u>354,736</u>	<u>104,571</u>
Lease liabilities – non-current	<u>123,856</u>	-

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Statement of Cash Flows For the Year Ended 30 June 2023

Lease liabilities

The maturity analysis of lease liabilities based on contractual undiscounted cash flows is shown in the table below:

	< 1 year \$	1 - 5 years \$	> 5 years \$	Total undiscounted lease liabilities \$	Lease liabilities included in Statement of Financial Position \$
2023					
Lease liabilities	377,000	125,667	-	502,667	
Interest Expense	(22,264)	(1,811)	-	(24,075)	
	354,736	123,856	-	478,592	478,592
2022					
Lease liabilities	108,000	-	-	108,000	
Interest Expense	(3,429)	-	-	(3,429)	
	104,571	-	-	104,571	104,571

12 Employee Entitlements

	2023 \$	2022 \$
Current liabilities		
Provision for annual leave	34,780	20,596
Superannuation payable	25,060	16,098
Provision for short-term incentive bonus	21,300	-
	81,140	36,694

13 Issued Capital

	2023 Number of shares	2023 \$	2022 Number of shares	2022 \$
Ordinary shares fully paid				
At the beginning of the year	42,000,000	5,667,219	42,000,000	5,667,219
Shares issued under employee share plan	705,000	331,351	760,000	156,275
Total ordinary shares fully paid	42,705,000	5,998,570	42,760,000	5,823,494

(a) Ordinary shares

The holders of ordinary shares are entitled to participate in dividends and the proceeds on winding up of the Company. On a show of hands at meetings of the Company, each holder of ordinary shares has one vote in person or by proxy, and upon a poll each share is entitled to one vote.

The Company does not have authorised capital or par value in respect of its shares.

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Statement of Cash Flows For the Year Ended 30 June 2023

(b) Capital Management

The key objectives of the Company when managing capital is to safeguard its ability to continue as a going concern and maintain optimal benefits to stakeholders. The Company defines capital as its equity and net debt.

The Company manages its capital structure and makes funding decisions based on the prevailing economic environment and has a number of tools available to manage capital risk. These include the ability to adjust the size and timing of dividends paid to shareholders and the issue of new shares.

14 Dividends

There were two Dividends paid during 2023 Financial Year.

A fully franked final dividend of 0.45 cents per ordinary share was declared on 11 October 2022 and paid on 16 December 2022, resulting in a total dividend payment of \$192,420 based on the number of ordinary shares on issue.

A fully franked final dividend of 0.98 cents per ordinary share was declared on 15 May 2023 and paid on 23 June 2023, resulting in a total dividend payable of \$418,509 based on the number of ordinary shares on issue.

Franking account

	2023	2022
	\$	\$
The franking credits available for subsequent financial years at a tax rate of 25% (2022: 25%)	<u>2,820,730</u>	<u>1,981,891</u>

The above available balance is based on the dividend franking account at year-end adjusted for:

- (a) Franking credits that will arise from the payment of the current tax liabilities;
- (b) Franking debits that will arise from the payment of dividends recognised as a liability at the year end;
- (c) Franking credits that will arise from the receipt of dividends recognised as receivables at the end of the year.

The ability to use the franking credits is dependent upon the Company's future ability to declare dividends.

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EZZ Life Science Holdings Limited

ACN 608 363 604

Statement of Cash Flows For the Year Ended 30 June 2023

15 Key Management Personnel Remuneration

The totals of remuneration paid to the key management personnel of EZZ Life Science Holdings Limited during the year are as follows.

	2023	2022
	\$	\$
Short-term employee benefits	488,940	532,623
Post-employment benefits	15,952	15,487
Provision for short-term incentive bonus	21,300	-
	<u>526,192</u>	<u>548,110</u>

16 Related Parties

(a) The Company's main related parties are as follows:

Key management personnel - refer to Note 15.

Other related parties include close family members of key management personnel and entities that are controlled or significantly influenced by those key management personnel or their close family members.

(b) Transactions with related parties

The Company purchases inventory from related entities, Australian United Pharmaceuticals Pty Ltd.

The Company has entered into a lease agreement for its current property from a related party, Parramatta Asset Management Pty Ltd.

The Company has entered into a lease agreement for its office from a related party, WM Group Trust.

Amounts payable to related parties are disclosed in Note 10 and details of transactions with related parties are summarised below:

	2023	2022
	\$	\$
Australian United Pharmaceuticals Pty Ltd		
Inventory purchases	3,458,284	4,816,278
Parramatta Asset Management Pty Ltd		
Warehouse lease	108,000	108,000
Due Books Pty Ltd		
Legal services	-	12,120
WM Group Trust		
Premises rent	62,833	-

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17 Auditors' Remuneration

	2023	2022
	\$	\$
Remuneration of the auditor Rothsay Audit & Assurance Pty Ltd, for:		
- auditing or reviewing the financial statements	27,500	25,750
- other assurance services	-	5,000
Total	27,500	30,750

18 Contingencies

In the opinion of the Directors, the Company did not have any contingencies at 30 June 2023 (30 June 2022: None).

19 Cash Flow Information

Reconciliation of result for the year to cashflows from operating activities

Reconciliation of net income to net cash provided by operating activities:

	2023	2022
	\$	\$
Profit after income tax	3,629,727	1,312,418
Non-cash flows in profit:		
- depreciation	182,043	118,341
- unrealised foreign exchange gains	(215,153)	-
- share based payments	175,884	156,275
Changes in assets and liabilities:		
- (increase)/decrease in trade and other receivables	906,170	(105,027)
- (increase)/decrease in inventories	(534,519)	(40,788)
- (increase)/decrease in other assets	(38,796)	(481,714)
- (increase)/decrease in deferred tax assets	81,166	36,585
- increase/(decrease) in trade and other payables	(215,646)	778,715
- increase/(decrease) in income taxes	49,614	62,789
- increase/(decrease) in employee entitlements	23,145	4,338
- increase/(decrease) in deferred tax liabilities	(29,376)	59,798
Cashflows from operations	4,014,259	1,901,730

20 Events Occurring After the Reporting Date

No matters or circumstances have arisen since the end of the financial year which significantly affected or could significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company in future financial year.