

## QUICKSTEP TO GROW ITS CORE AFTERMARKET BUSINESS

**09 June 2023: Quickstep Holdings Ltd (ASX: QHL) (Quickstep or the Company)** is pleased to announce that, after a detailed and comprehensive strategic review process, the Company's Aftermarket business will continue to remain a core part of the Quickstep group and will be enhanced through several new growth initiatives.

Given the disappointing revenue performance for the Aftermarket business unit over the past 12 months, this strategic review has included extensive negotiations with all key stakeholders including airline customers, global supply chain partners, government, and the defence community in Australia. The key outcomes are as follows:

1. A renewed partnership arrangement with Quickstep's major Australian domestic airline customer to align with our strategy of offering innovative aerospace aftermarket solutions in the airlines market. This will enhance Quickstep's ability to generate annual revenues from the arrangement, following a first year which did not meet expectations.
2. Aggregate customer commitments now underpin a much improved forward financial forecast (compared to the position as at February 2023 when the strategic review was initiated).
3. The business is actively pursuing potential new customer and partner opportunities that will, if finalised, be the subject of separate announcements.
4. The leadership team has been restructured and additional investment in specialist tools, equipment and systems will be funded through cash on hand and existing working capital facilities.

In light of the above, it is considered that the Aftermarket business is now strongly positioned to pursue further opportunities for revenue growth in the medium term.

Commenting on the decision, Mark Burgess said "we are grateful to our Australian customer base for their acknowledgement of our unique capability and their desire to support its future development and growth. The aviation industry in Australia is rebounding from the pandemic and the outlook for the maintenance, repair, overhaul and upgrade market is very positive. Onshore capability is vital to the health of a competitive and sustainable aviation industry in Australia. It is also our view that Quickstep's capability offers defence customers a genuinely unique sovereign capability for the Indo-Pacific."

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*This announcement was approved for release by Mark Burgess (Managing Director) of Quickstep.*

## **About Quickstep Holdings**

Quickstep Holdings Limited (ASX: QHL) is the largest independent aerospace composite business in Australia, with facilities in Sydney, Geelong, Melbourne and Dallas. The group employs more than 280 people in Australia and internationally. More information about Quickstep is available at [www.quickstep.com.au](http://www.quickstep.com.au)

## **For further information please contact:**

Mark Burgess – Managing Director

**Quickstep Holdings Limited**

Telephone: +61 2 9774 0300

E: [mburgess@quickstep.com.au](mailto:mburgess@quickstep.com.au)

## **Important Information - Forward looking statements**

This release contains forward-looking statements and information that are necessarily subject to risks, uncertainties and assumptions. Many factors could cause actual results, performance or achievements of the Company to be materially different from those expressed or implied in this release including, amongst others, changes in general economic and business conditions, regulatory environment, exchange rates, results of advertising and sales activities, competition, and the availability of resources. Should one or more of these risks or uncertainties materialise, or should underlying assumptions prove incorrect, actual results may vary materially from those described in this release. Except as required by law, the Company assumes no obligation to update or correct the information in this release. To the maximum extent permitted by law, the Company and its subsidiaries and officers do not make any representation or warranty as to the likelihood of fulfilment of any forward-looking statements and disclaim responsibility and liability for any forward-looking statements or other information in this release.