

30 January 2020

Market Announcements Office
ASX Limited
Exchange Centre
20 Bridge Street
SYDNEY NSW 2000

PSC INSURANCE GROUP LTD (PSI)

Acquisition Update

PSI are pleased to announce that it has entered into an agreement to acquire the general insurance broking business of Australian Unity (“AU”).

Australian Unity have general insurance broking operations predominantly in Sydney which generates approximately \$625,000 of revenue pa.

Key terms of the transaction are:

- PSI will be purchasing the business of AU for approximately \$1,560,000 which represents 2.5x revenue.
- Key staff will be transitioning to PSC as part of the acquisition.
- 85% of the Total Consideration is payable in cash on completion, which is expected to occur on 31 January 2020, with the balance payable within 90 days after the first anniversary of completion. The final 15% is adjustable, dependent on the revenue after 12 months.

Completion will be subject to deliverables as outlined in the business sale agreement.

The AU portfolio will primarily be managed out of PSI’s Sydney office. The acquisition will be funded from existing cash resources.

Please direct any queries to Tony Robinson, Managing Director on 0407 355 616 or Joshua Reid, Chief Financial Officer, on (03) 8593 8303.

Yours faithfully,



Stephen Abbott
Company Secretary

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