

29 April 2019

ASX Announcement

Appointment of DACH Countries Distributor

PolyNovo is pleased to announce the appointment of the German company PolyMedics Innovations (PMI) as the distributor for NovoSorb BTM in Germany, Austria, Switzerland and Luxemburg (DACH).

PolyNovo anticipates CE regulatory clearance for the European Union shortly and the appointment of PMI will enable immediate market entry in the above countries.

PMI is the manufacturer of Suprathel, a synthetic topical cover for partial thickness burns and donor sites. PMI have a direct sales force in the four countries above with sales in the majority of burn units. Suprathel is not a competing product to NovoSorb BTM and is often used as a temporary cover before NovoSorb BTM is applied. With their established channel to market and surgeon relationships PolyNovo sees PMI as an innovative, dynamic partner that can facilitate timely market entry.

PolyNovo's CEO, Mr Paul Brennan said, *"This is a very exciting partnership which should bear fruit quickly in a pivotal European market for NovoSorb BTM. We have been in discussion with PMI for some time and we are confident we will be very successful in the DACH region"*.

Christian Planck, Chief Operating Officer of PMI said, *"We are excited to be able to offer the BTM dermal skin substitute to our customers. BTM is a perfectly complementary technology to our synthetic epidermal skin substitute Suprathel because our more than 250 customers have been looking for a cost effective, easy-to-use dermal wound matrix for a long time."*

Further information,

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About NovoSorb®

NovoSorb is a novel range of bio-resorbable polymers that can be produced in many formats including, film, fibre, foam, and coatings. NovoSorb's unique properties provide excellent biocompatibility, control over physical properties, and programmable bio-resorption profile. NovoSorb BTM is a dermal scaffold for the regeneration of the dermis when lost through extensive surgery or burn.

About PolyNovo®

PolyNovo is an Australian based medical device company that designs, develops and manufactures dermal regeneration solutions (NovoSorb BTM) using its patented NovoSorb biodegradable polymer technology. Our development program covers Breast Sling, Hernia, and Orthopaedic applications. For further information and market presentations see www.polynovo.com.au

About PolyMedics®

Headquartered in Germany, PMI has become a market leader for biosynthetic epidermal skin substitutes. PMI is committed to offering the most innovative solutions to its burn and wound care customers. PolyMedics is the manufacturer and marketer of Suprathel wound dressing. Suprathel is an absorbable, microporous membrane and alloplastic skin substitute for the treatment of wounds, split-skin donor sites and burns. <http://www.polymedics.de>

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