

20 February 2018

To: Australian Securities Exchange New York Stock Exchange

RESULTS PRESENTATION FOR HALF YEAR ENDED 31 DECEMBER 2017

Attached are the presentation slides for a presentation that will be given by the Chief Executive Officer and Chief Financial Officer shortly.

The Webcast for this presentation can be accessed at:

https://edge.media-server.com/m6/p/kppz68bc

Further information on BHP can be found at www.bhp.com.

Rachel Agnew

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Company Secretary

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Financial results

20 February 2018



BHP

Financial results

Half year ended 31 December 2017

Andrew Mackenzie Chief Executive Officer



Key messages

Continued delivery of consistent plans is driving improvement across our business

Maximise cash flow

US\$4.9 bn free cash flow

>US\$12 bn in FY18 at spot prices*

6% volume growth

expected in FY18

US\$2 bn productivity

gains targeted over two years to end-FY19

Capital discipline

US\$15.4 bn net debt

in US\$10-15 bn range in H2 FY18#

<US\$8 bn p.a. to FY20

capital and exploration guidance

Investing for the future

SGO approved, Wildling success, South Flank to Board mid-year

Value and returns

ROCE up to 12.8%

further improvement expected

55 US cps dividend

72% payout ratio

Onshore US exit

tracking to plan with early interest from potential buyers



^{*} Spot prices as of 14 February 2018.

[#] As at 31 January 2018, net debt was US\$14.7 billion.

Interim FY18 scorecard

Financial performance supports shareholders returns

Safety

Tragically we had two fatalities during the period TRIF of 4.1¹

Financial highlights

Attributable profit of US\$2.0 billion; Underlying attributable profit of US\$4.1 billion Underlying EBITDA of US\$11.2 billion; free cash flow of US\$4.9 billion

Shareholder returns

US\$2.9 billion interim dividend determined (includes additional US\$0.9 billion over minimum 50% payout) Half year dividend of US\$0.55 per share, equivalent to 72% payout ratio

Investing for the future

Los Colorados Extension ramped up; Spence Growth Option approved; Wildling discovery Olympic Dam ramping up after planned shut; WAIO 290 Mtpa licence approved; South Flank study progressing

Costs

Negative productivity of US\$0.5 billion; on track for US\$2 billion gains by end-FY19 Queensland Coal FY18 unit cost guidance revised to US\$66/t (H2 FY18: US\$63/t)



Safety and sustainability

Health and safety are core to our values

Safety

- · We had two fatalities during the period
 - Goonyella Riverside (August 2017)
 - Permian Basin (November 2017)
- ~500,000 safety field-leadership interactions in H1 FY18

TRIF at operated assets

(Number of recordable injuries per million hours worked)



Health

- Committed to a 50% reduction in workers potentially exposed to harmful agents between FY17 and FY22
- Mental health framework rolled out across the organisation

Potential exposures above OELs² (Index, H1 FY17=100)



Samarco

- Committed to social and environmental rehabilitation in Brazil
 - Progress on remediation programs
 - Constructive Preliminary Agreement with Federal Prosecutors
 - Focused on Samarco restart but subject to separate negotiations

Renova Foundation's CY18 budget







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Financial results Half year ended 31 December 2017

Peter Beaven Chief Financial Officer



Financial performance

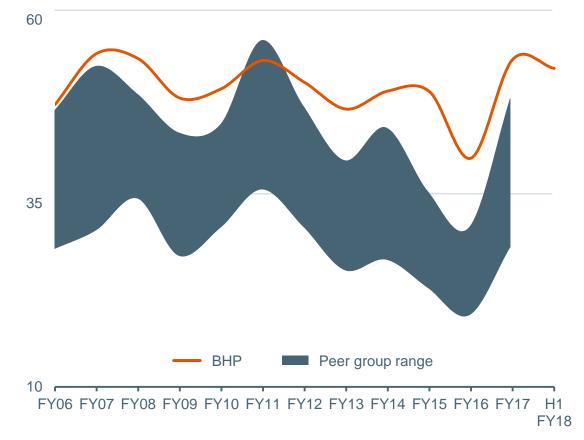
Results reflect higher commodity prices and a solid operating performance

Summary H1 FY18 Income Statement (US\$ billion)

11.2	14%
53%	
6.9	† 15%
28.1%	
37.8%	
4.1	† 25%
(2.0)	
(1.8)	
(0.2)	
2.0	↓ 37%
70 4 1 10	A 050/
76.1 US cps	† 25%
	53% 6.9 28.1% 37.8% 4.1 (2.0) (1.8) (0.2) 2.0

Strong margins through the cycle

(Underlying EBITDA margin⁴, %)





Segment performance

Balanced contribution across the portfolio with significant improvement in Copper

Iron Ore

38% of Group EBITDA⁵

Strong margins and record production run-rate in Q2

Cost⁶: **US\$14.90/t** ↓ 1%

EBITDA: **US\$4.3 bn** † 3%

EBITDA margin⁶: **60%**

ROCE⁶: **27%**

Petroleum

18% of Group EBITDA⁵

Weather impacts offset by improved well performance

Conventional cost: US\$10.38/boe † 23%

EBITDA: **US\$2.0 bn** † 2%

EBITDA margin: 57%

ROCE: Conventional 11%

Onshore US (4)%

Coal

16% of Group EBITDA⁵

Geotech issues offset record production at 4 mines

Cost: Queensland Coal US\$71/t † 26%

NSWEC **US\$48/t** † 4%

EBITDA: **US\$1.8 bn ↓** 11%

EBITDA margin: 44%

ROCE: 25%

Copper

28% of Group EBITDA⁵

Los Colorados Extension ramped up

Cost⁷: US\$1.27/lb † 17%

EBITDA: **US\$3.2 bn** † 83%

EBITDA margin: 56%

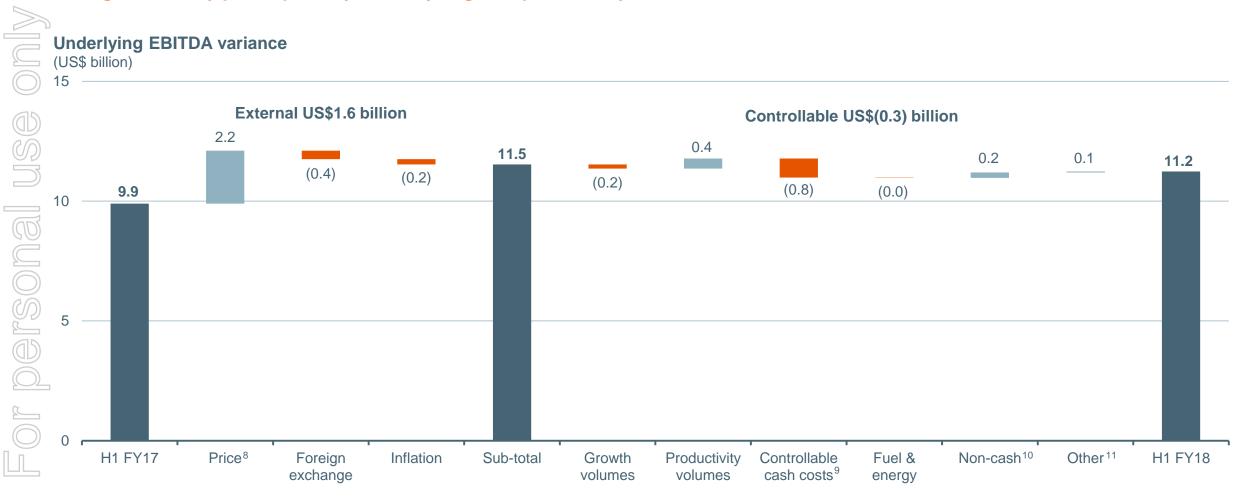
ROCE: **15%**



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Group EBITDA waterfall

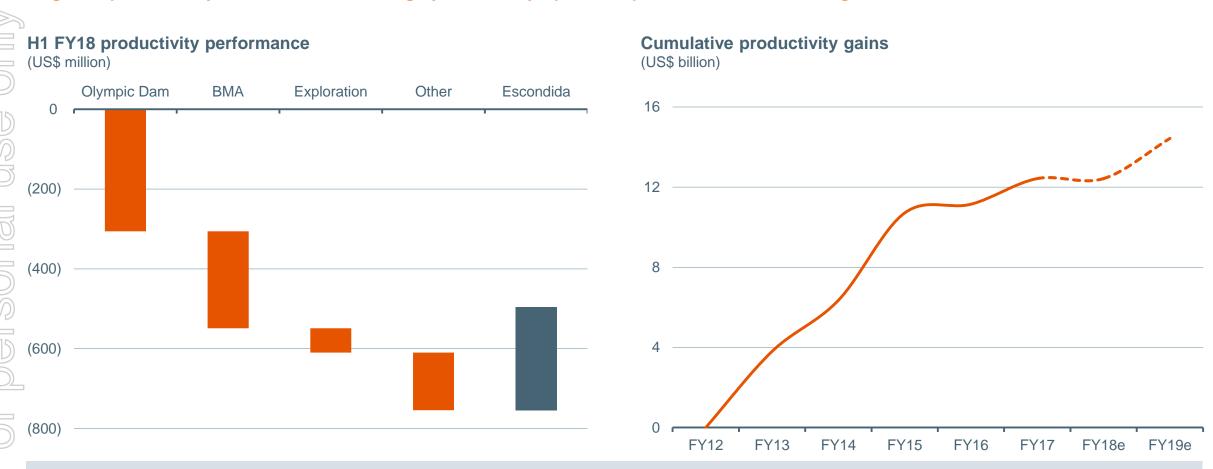
Strong commodity prices partially offset by negative productivity





Productivity

Negative productivity of US\$496 million largely due to Olympic Dam planned shutdown and geotechnical issues at BMA

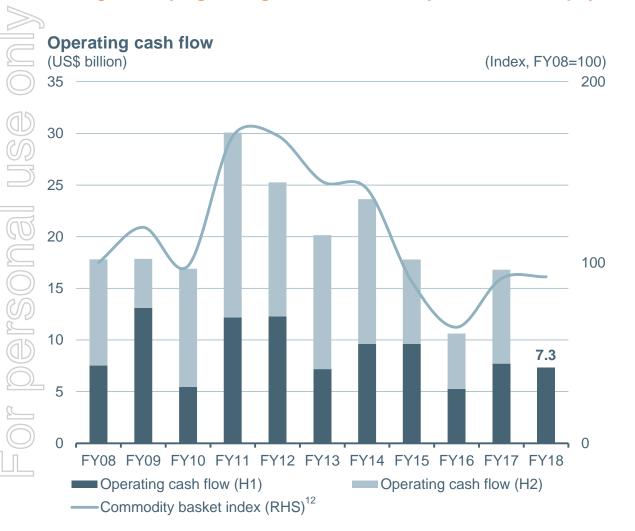


US\$2 billion productivity target by end-FY19 to be delivered by resolved Broadmeadow roof conditions, volume creep at WAIO, Olympic Dam ramp-up and full utilisation of three concentrators at Escondida



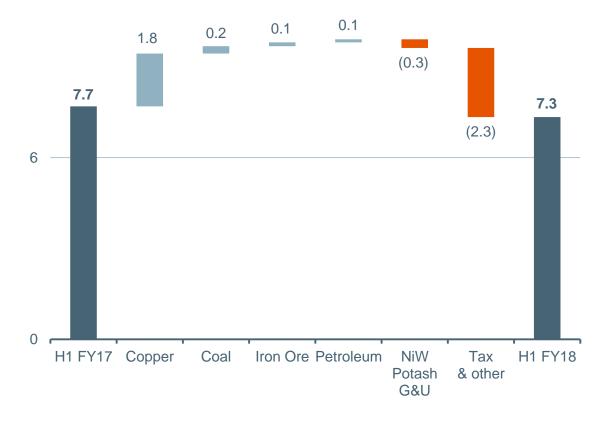
Operating cash flow

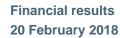
Strong underlying cash generation offset by increased tax payments





(US\$ billion)

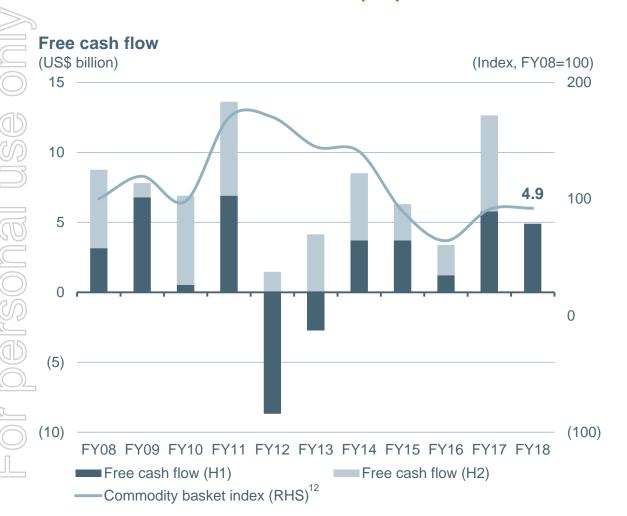






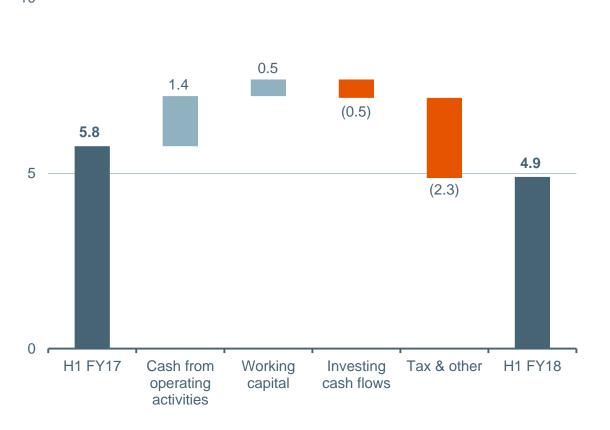
Free cash flow

Free cash flow of >US\$12 billion at spot prices¹³ in FY18





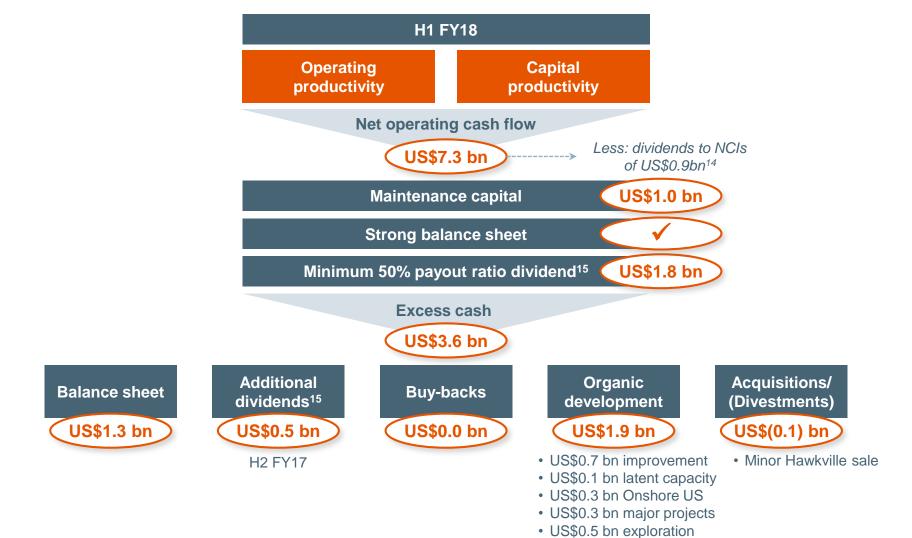






Capital allocation

Relentless focus on capital discipline, debt reduction and shareholder returns

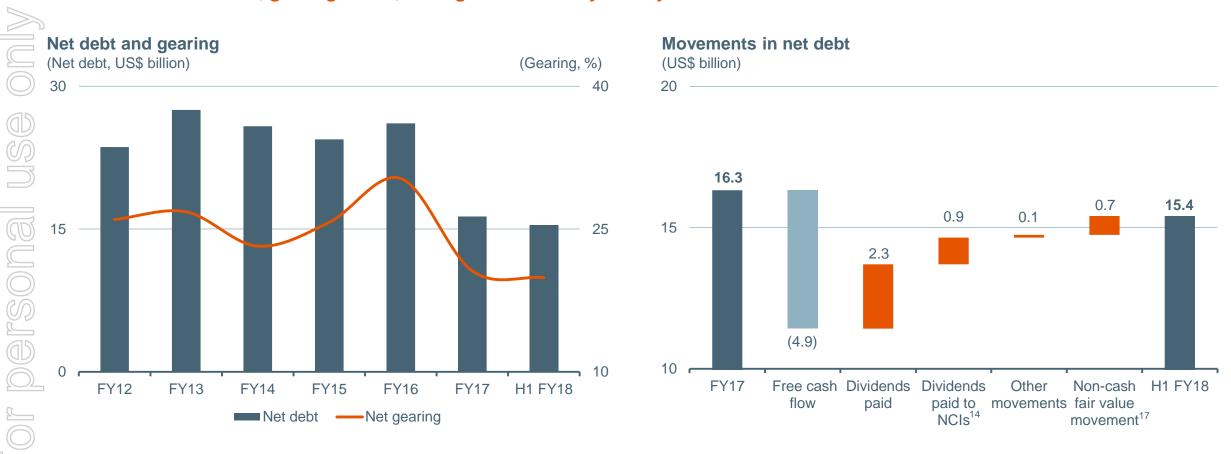




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Balance sheet

Net debt US\$15.4 billion; gearing 19.9%; average debt maturity of 9.4 years¹⁶

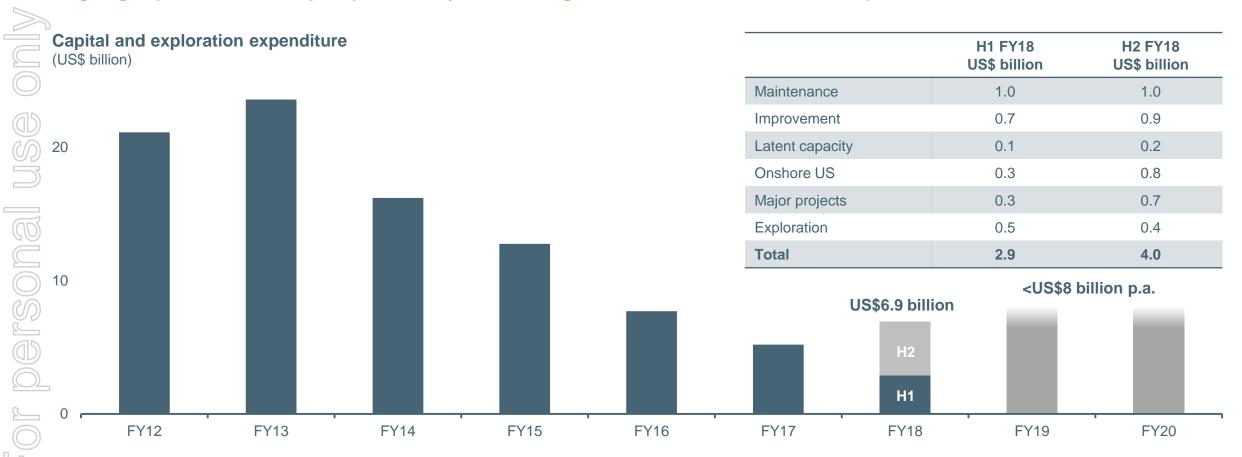


Targeting lower half of the US\$10-15 billion net debt range while commodity prices remain elevated



Investing for the future

Ongoing improvements in capital productivity are enabling us to thrive on lower levels of capex

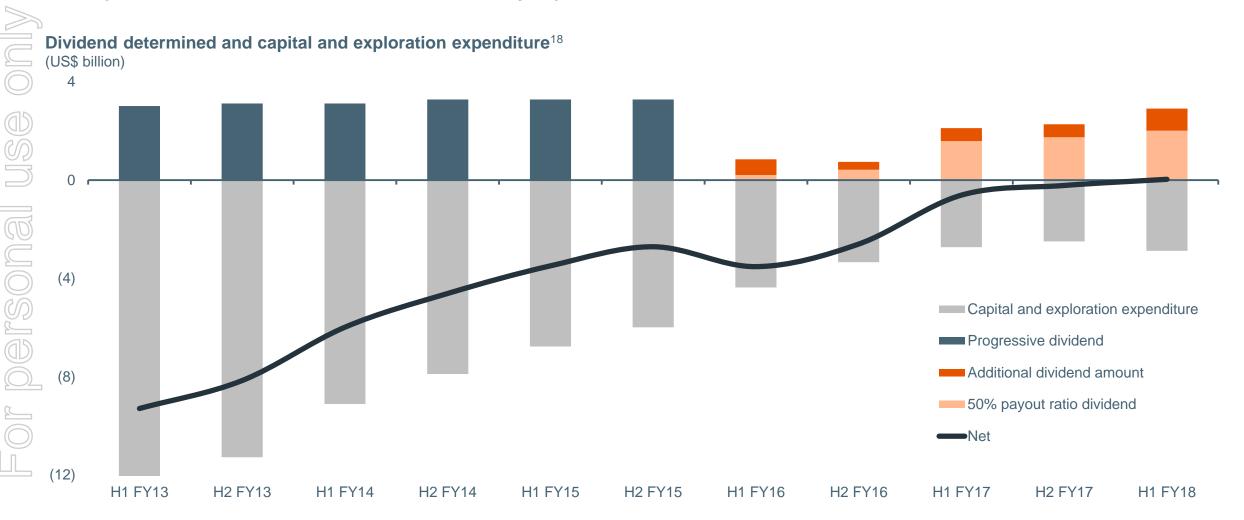


Capital and exploration expenditure guidance unchanged at US\$6.9 billion in FY18 and below US\$8 billion per annum in FY19 and FY20



Striking a balance between cash returns and investment

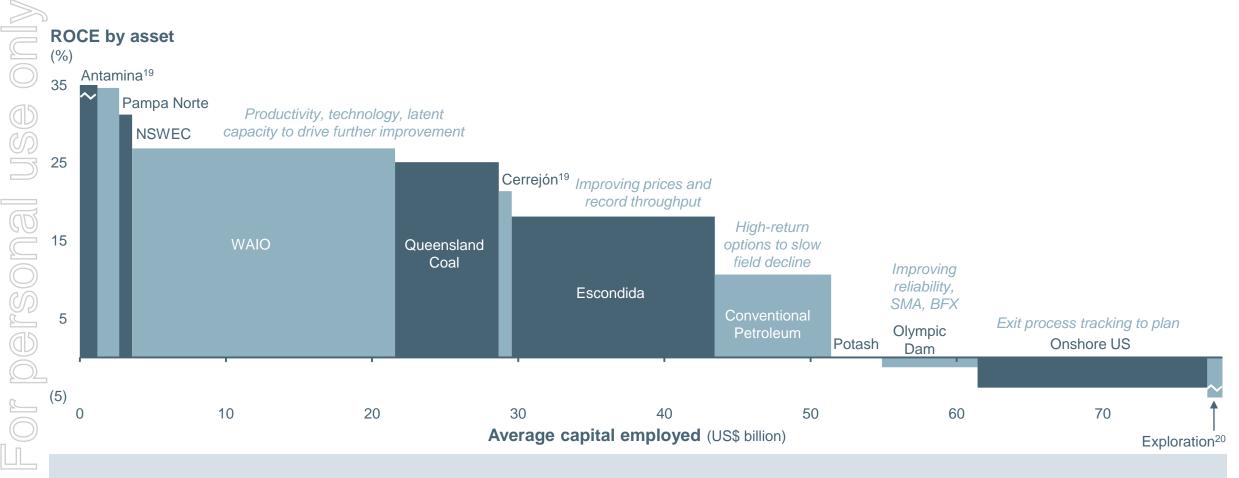
Our capital allocation framework is embedded in every capital decision we make





Return on Capital Employed

H1 FY18 ROCE improves to 12.8% (after tax)



We expect our detailed asset-level plans to drive significant medium-term ROCE improvement



Onshore US

Exit process tracking to plan with bids to be assessed during the September 2018 quarter

Safety/ Operations

Redoubling safety efforts following fatality in the Permian Well trials increasing recoveries; FY18 production at upper end of guidance range

Development activity

Tailored investment to optimise exit value by retaining acreage and progressing trials FY18 capital guidance reduced to US\$1.1 billion with expected lower rig count

Trade sale/ Asset swap

Fayetteville data room open; all other data rooms open by end-March 2018 Bids expected in June quarter, to be assessed during September quarter

Demerger/ IPO

Initial demerger implementation and market viability assessment completed Demerger assessment to continue in parallel

Supportive environment for exit with early interest from buyers



BHP

Financial results

Half year ended 31 December 2017

Andrew Mackenzie Chief Executive Officer



Market outlook

Near-term uncertainty, attractive long-term fundamentals

Short term		Medium term		Long term	
certainty oderate	Solid growth	New supply	Steeper cost curves	Growth in population, wealth	New demand centres
alanced risks	Sentiment positive	Sustainable productivity	Emerging Asia	Decarbonisation and electrification	Technology



Our strategy

Value and returns are at the centre of everything we do

Simple portfolio

Diversified exposure to preferred commodities



Shareholder value and returns



Distinctive enablers

Charter Values and culture of connectivity

Tier 1 upstream assets



Safety, productivity and operational excellence

Attractive geographies



Licence to operate



Technology and systems to optimise resource and capital

Valuable options



Capital discipline, balance sheet strength and shareholder returns



Our strategy in action

We drive value and returns through our six focus areas

Major Latent **Productivity** projects capacity **Exploration Onshore US Technology**



For personal

Minerals Australia

Detailed plans to improve ROCE to ~30% by FY22 (at FY17 prices)



Targeting >10% reduction in unit costs²¹ over medium term

- Minerals Australia to account for >80% of Group's US\$2 billion productivity gains by end-FY19
- Olympic Dam executing plans to improve operating stability

Latent capacity

Suite of options offer average IRRs >70%²²

- · WAIO 290 Mtpa with licence received
- CRSC on track, first production early-FY19
- Olympic Dam SMA to 230 ktpa, with first ore in Q1 FY18

Technology

MCoE targeting ~20% reduction in maintenance costs

>3.5% increase in equipment availability by FY22

WAIO rail throughput improved by >10% since Q4 FY16

 Further upside expected from Rail Automation Scheduling and Communications Based Signalling System

Note: CRSC - Caval Ridge Southern Circuit; SMA - Southern Mine Area; MCoE - Maintenance Centre of Excellence.

WAIO annualised run rate (Iron ore production, Mtpa) FY19 exit rate 300 Q2 FY18 record run-rate 250 H1 FY13 H1 FY14 H1 FY15 H1 FY16 H1 FY17 H1 FY18 Olympic Dam production and grade (Copper production, Mt) (Copper grade, %) Production 300 ·Grade 2.0





FY22e

FY12

FY14

FY16

FY18e

FY20e

Minerals Americas

Releasing latent capacity, investing in new capacity and exploring

Latent capacity

Record Escondida throughput with 3 concentrators

- Supported by investments in OGP1, LCE, EWS
- ~60% ground water usage, down from 90%²³ in FY16

Record Spence production rates

Supported by completion of SRO

Major projects

Spence Growth Option approved

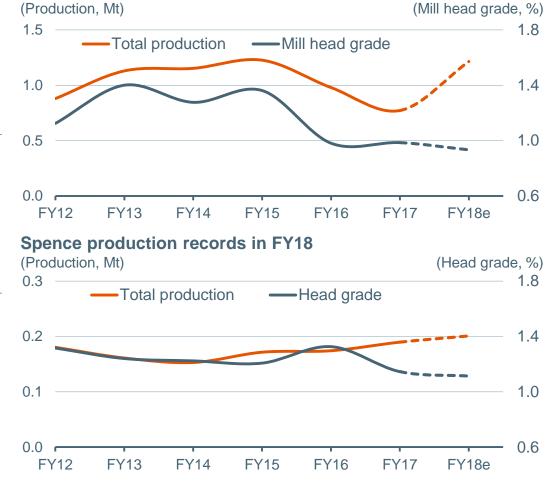
- Capex US\$2.46 billion, first production in FY21
 Jansen shafts and essential infrastructure 75% complete
- Proceeds only if it passes capital allocation framework tests

Exploration

Targeted copper exploration program

- · Chile, Peru, Canada, South Australia, US
- Exploration office in Ecuador with four licences awarded

Note: OGP1 - Organic Growth Project 1; LCE - Los Colorados Extension; EWS - Escondida Water Supply.



Escondida grade decline to be offset by higher throughput



Conventional Petroleum

Extending production runway and securing next wave of growth

Latent capacity

Continue to pursue low-risk, high-return growth options

- GOM Atlantis Phase 3 unlocked by enhanced seismic
- Trinidad Ruby/Delaware liquid/gas tie-back
- Bass Strait gas resource development opportunities

Major projects

Investing to extend the production runway

- · Mad Dog 2 tracking to plan, 10% complete
- · Greater Western Flank B on schedule and budget
- Scarborough development concept maturation

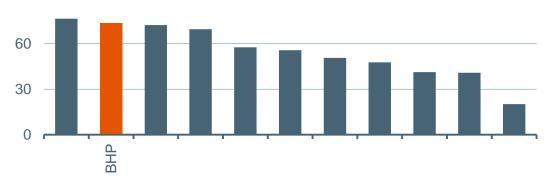
Exploration

Multi-billion barrel potential exploration program

- Wildling: ongoing appraisal and future drilling in FY19
- Trion: appraisal and exploration drilling in FY19
- Trinidad: drilling in Q4 FY18 to follow-up LeClerc discovery
- Scimitar: no commercial hydrocarbons encountered

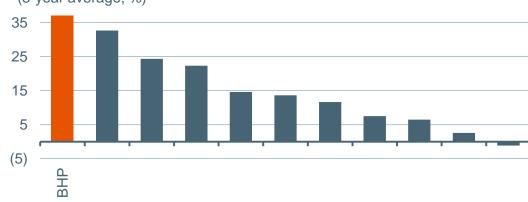


(5-year average, %)



Peer leading ROIC^{24,25}

(5-year average, %)





We are delivering against our plans in FY18...

Maximise cash flow

6% copper equivalent volume growth expected in FY18 FY18 free cash flow >US\$12 billion at spot prices¹³

ROCE (%)

20

Capital discipline

Expect net debt to be in US\$10-15 billion target range in H2 FY18 FY18 capex guidance unchanged at US\$6.9 billion



Value and returns

H1 FY18 ROCE up to 12.8% US\$2.9 billion in dividends²⁶ (US\$0.9 billion over minimum 50% payout)

Continued delivery of consistent plans is driving improvement across our business



...and will continue to deliver over the medium term

Maximise cash flow

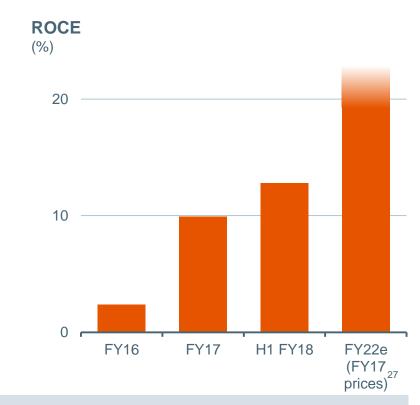
US\$2 billion productivity target for FY18 and FY19 unchanged Minerals Australia targeting medium-term unit cost²¹ reductions >10%

Capital discipline

Net debt range of US\$10-15 billion to be maintained <US\$8 billion p.a. capital and exploration expenditure to FY20

Value and returns

Value through productivity, technology, latent capacity and investment Detailed plans to drive further ROCE improvement by FY22



Continued delivery of consistent plans is driving improvement across our business



BHP Appendix

Samarco and Renova Foundation

Committed to social and environmental rehabilitation

Rio Gualaxo do Norte









December 2016

September 2017

November 2015

August 2017

Rehabilitation (Renova Foundation)

- River stabilisation and remediation efforts continued to improve river water quality
- Fish surveys show encouraging abundance and range of species in all areas of the rivers surveyed
- Over 260,000 compensation recipients
- Communities chosen resettlement locations

Legal developments

- Signed Amendment to the Preliminary Agreement, and advanced negotiations on the Governance Agreement with Federal and State Prosecutors
- Continue supporting negotiations with local Prosecutor and communities to enable resettlement process
- Settlements with deceased individuals' family members

Samarco mine restart

Rio Doce - Governador Valadares

- Restart important but must be safe and economically viable
- Requires best scenario definition and LOC (Operational Corrective Licence) to be issued, as well as injunctions to be lifted
- Debtholder negotiations continue



BHP guidance

Group	FY18e	
Capital and exploration expenditure (US\$bn)	6.9	Cash basis. US\$100 million lower Onshore US investment offsets unfavourable exchange rate movements.
Including:		
Maintenance	2.0	Includes non-discretionary capital expenditure to maintain asset integrity, reduce risks, and meet compliance requirements. Also includes capitalised deferred stripping of US\$903 million for FY18.
Improvement	1.6	Includes North West Shelf Greater Western Flank-B, Conventional Petroleum infill drilling, Escondida Water Supply.
Latent capacity	0.3	Includes Caval Ridge Southern Circuit, Olympic Dam Southern Mine Area, Western Australia Iron Ore to 290 Mtpa.
Onshore US	1.1	Guidance changed from US\$1.2 billion, as rig contracts expire and we adjust our development plans to optimise value for our planned exit.
Major projects	1.0	Includes Spence Growth Option, Mad Dog Phase 2, Jansen.
Exploration	0.9	Includes: US\$715 million Petroleum and ~US\$60 million Copper exploration program planned for FY18.

Petroleum	FY18e	
Total petroleum production (MMboe)	180 – 190	
Onshore US		
Capital expenditure (US\$bn)	1.1	Guidance changed from US\$1.2 billion, as rig contracts expire and we adjust our development plans to optimise value for our planned exit.
Production (MMboe)	61 – 67	Volumes expected to be towards upper end of range.
Conventional Petroleum		
Capital expenditure (US\$bn)	8.0	Investment in Mad Dog Phase 2 project, high-return infill drilling in the Gulf of Mexico and a life extension project at North West Shelf. Includes US\$700 million of development and US\$100 million of maintenance.
Production (MMboe)	119 – 123	Infill drilling and brownfield projects are more than offset by planned maintenance at Mad Dog and natural field decline across the portfolio.
Unit cost (US\$/boe)	~10	Excludes inventory movements, embedded derivatives movements, freight, third party product purchases and exploration expense. Based on exchange rates of AUD/USD 0.75.
Exploration (US\$bn)	0.7	Focused on Mexico, the Gulf of Mexico and the Caribbean.



BHP guidance (continued)

Financial results 20 February 2018

	Copper	FY18e	
	Total copper production (Mt)	1.66 – 1.79	Escondida at 1.13 - 1.23 Mt; Pampa Norte production is expected to increase; Olympic Dam at 150 kt; and Antamina production at 125 kt and zinc at 100 kt.
)	Escondida		
	Production (Mt, 100% basis)	1.13 – 1.23	Volumes weighted to H2 FY18 reflecting full utilisation of the three concentrators.
	Unit cash costs (US\$/lb)	~1.00	Excludes freight and treatment and refining charges; net of by-product credits; based on an exchange rate of USD/CLP 663.
9)	Iron Ore	FY18e	
3	Total iron ore production (Mt)	239 – 243	Volumes weighted to the second half of the financial year. Excludes production from Samarco.
	Western Australia Iron Ore		
7	Production (Mt, 100% basis)	275 – 280	
<u>リ</u> ョ	Unit cash costs (US\$/t)	<14	Excludes freight and royalties; based on an exchange rate of AUD/USD 0.75.
	Sustaining capital expenditure (US\$/t)	4	Medium term average; +/- 50% in any given year. Includes South Flank which is now expected to be around US\$45 per tonne, reflecting a stronger Australian dollar and updated estimates as the project planning has progressed.
	Coal	FY18e	
	Total metallurgical coal production (Mt)	41 – 43	FY18 guidance reduced from 44 - 46 Mt and reflects lower volumes now expected at Broadmeadow and Blackwater.
	Total energy coal production (Mt)	29 – 30	
	Queensland Coal		
	Production (Mt)	41 – 43	
)	Unit cash costs (US\$/t)	66	Increase from previous guidance of US\$59 per tonne, as a result of reduced low-cost Broadmeadow and Blackwater volumes, production from higher cost pits and rising inflationary pressures. Excludes freight and royalties; based on an exchange rate of AUD/USD 0.75.
	Sustaining capital expenditure (US\$/t)	8	Medium term average; +/- 50% in any given year.
	NSW Energy Coal		
	Unit cash costs (US\$/t)	46	Excludes freight and royalties; based on an exchange rate of AUD/USD 0.75.
	Sustaining capital expenditure (US\$/t)	5	Medium term average; +/- 50% in any given year.

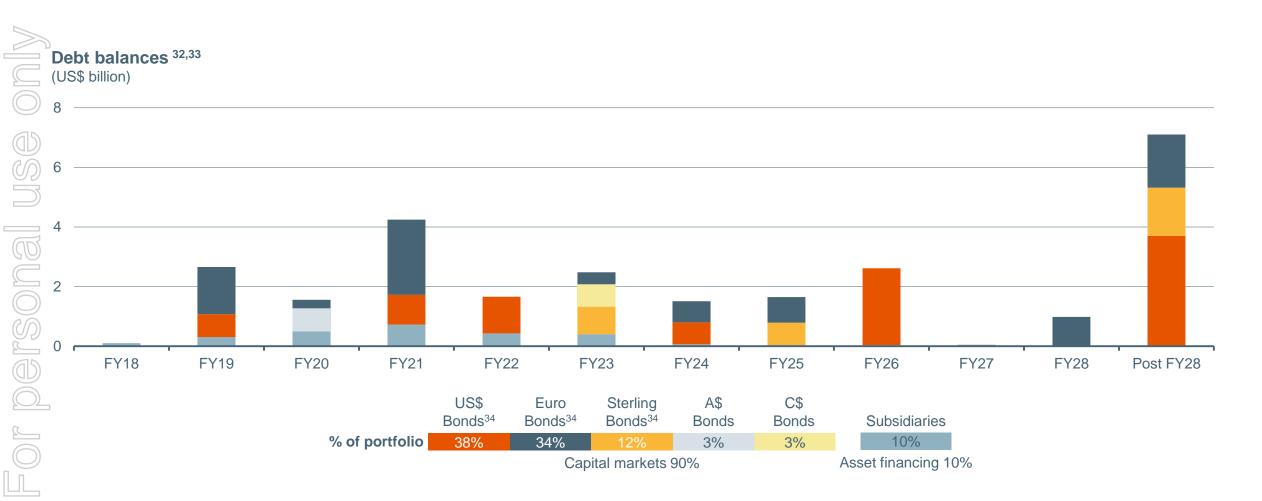


Key Underlying EBITDA sensitivities





Debt maturity profile





Footnotes

- 1. BHP operated assets.
- 2. Occupational Exposure Limits (OELs). In FY18, a new five-year target was established to achieve a 50% reduction in the number of workers potentially exposed to respirable silica, diesel particulate matter and coal mine dust, as compared with our FY17 baseline (discounting protection by personal protective equipment).
- 3. Excludes the influence of exchange rate movements and exceptional items.
- 4. BHP data up to FY14 presented on a total operations basis. Peer group comprises Anglo American, Rio Tinto and Vale.
- 5. Percentage contribution to Group Underlying EBITDA, excluding Group and unallocated items.
- 6. Unit cost, EBITDA margin and ROCE refer to Western Australia Iron Ore.
- 7. Operated copper assets (Escondida, Pampa Norte and Olympic Dam).
- Net of price-linked costs.
- 9. Includes unfavourable fixed cost dilution at Olympic Dam as a result of the smelter maintenance campaign; impact of reduced volumes at Queensland Coal and Petroleum; and a favourable change in estimated recoverable copper in the Escondida sulphide leach pad in the prior period; partially offset by lower labour and contractor costs at WAIO.
- 10. Non-cash includes net deferred stripping costs.
- 11. Other includes ceased and sold operations, asset sales, one-off items and other items (including profit/loss from equity accounted investments).
- 12. Commodity basket index represents an EBITDA weighted average of key commodity prices, reweighted each financial year.
- 13. Spot prices as of 14 February 2018.
- 14. Dividends paid to non-controlling interests of US\$944 million predominantly relate to Escondida.
- 15. Related to final dividend determined by the Board for FY17 and paid in September 2017.
- 16. Maturity years calculated based on first call date of Hybrid issuances, and includes subsidiary debt.
- 17. Non-cash fair value movement relates to foreign exchange variance due to the revaluation of local currency denominated debt to USD.
- 18. Dividends represent dividends determined for the period. Capital and exploration presented on a total operations basis up to FY14.
- 19. Antamina and Cerrejón are equity accounted investments; average capital employed represents BHP's equity interest. Antamina ROCE truncated for illustrative purposes.
- 20. Conventional Petroleum exploration; ROCE truncated for illustrative purposes.
- 21. Operating cost per copper equivalent tonne presented on a continuing basis excluding royalties and BHP's share of volumes from equity accounted investments; copper equivalent based on FY17 average realised prices.
- 22. Weighted by capital expenditure; consensus prices.
- 23. H1 FY18 compared with FY16.
- 24. Peer group includes: Anadarko, Apache, CNOOC, Encana, Hess, INPEX, Lundin Petroleum, PTTEP, Tullow Oil, Woodside.
- 25. Underlying Return on Invested Capital (ROIC) represents earnings divided by average net operated assets. EBITDA and ROIC average is based upon CY12 –CY16, including exploration. Source: Thomson Reuters (EBITDA margins), Bank of America Merrill Lynch (ROIC) and BHP internal analysis.

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- 26. Refers to total dividends determined for H1 FY18.
- 27. Excludes Onshore US.
- 28. Assumes total volume exposed to price; determined on the basis of the BHP's existing portfolio.
- 29. Excludes impact of equity accounted investments.
- 30. Excludes impact of change in input costs across the Group.
- 31. Based on average exchange rate for the period.
- 32. All debt balances are represented in notional USD values and based on financial years; as at 31 December 2017.
- 33. Subsidiary debt is presented in accordance with IFRS 10 and IFRS 11.
- 34. Includes hybrid bonds (24% of portfolio: 12% in USD, 9% in Euro, 3% in Sterling) with maturity shown at first call date.

Financial results

