

18 December 2017

Market Announcements Office
ASX Limited
Exchange Centre
20 Bridge Street
SYDNEY NSW 2000

PSC INSURANCE GROUP LTD (PSI) – ACQUISITIONS & EARNINGS UPDATE

Acquisitions Update

PSI are pleased to announce the signing of transaction documents on the following acquisitions.

Insurance Solutions Corporation Pty Ltd (Insurance Solutions)

Insurance Solutions is a Melbourne based insurance broking business and has been operating since 1993.

The operations of Insurance Solutions will be merging with our existing businesses based in the growing corridor of south-eastern Melbourne.

Key terms of the transaction are:

- Purchase Price : \$4.20 million, with an upfront portion and the balance on a deferred basis.

Capital Insurance Brokers Pty Ltd (CIB)

CIB is a Canberra based general and life insurance broking business and has been operating since 1979.

The operations of CIB will be merging with our existing business based in Canberra.

Key terms of the transaction are:

- Purchase Price : \$4.65 million, with an upfront portion and the balance on a deferred basis.

Earnings Impact

PSI are delighted to welcome both teams to the Group. Each are highly experienced with a long track record of delivering great service to their clients.

We anticipate that the first year EBITDA earnings to be approximately \$1.3 million, with opportunities to grow this over the medium term as both businesses are integrated into existing operations.

The acquisition pipeline continues to look strong, with more announcements expected in coming months.

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Earnings Update

PSI announced on 31st October 2017 that we anticipate that underlying EBITDA for the first half of financial year 2018 to be up more than 20% on the first half of financial year 2017.

PSI now expects that underlying EBITDA for the first half of financial year 2018 to be up between 25% and 30% on the first half of financial year 2017.

Please direct any queries to Joshua Reid, Chief Financial Officer, on (03) 8593 8303.