

SKY AND SPACE GLOBAL

The logo for Sky and Space Global features a stylized satellite in orbit around a portion of the Earth. The satellite is depicted as a small white object with two solar panels, and its orbit is represented by a white elliptical line. The Earth is shown as a blue and white curved horizon against a dark blue space background.

Investor Presentation

March 2017

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Sky and Space Vision

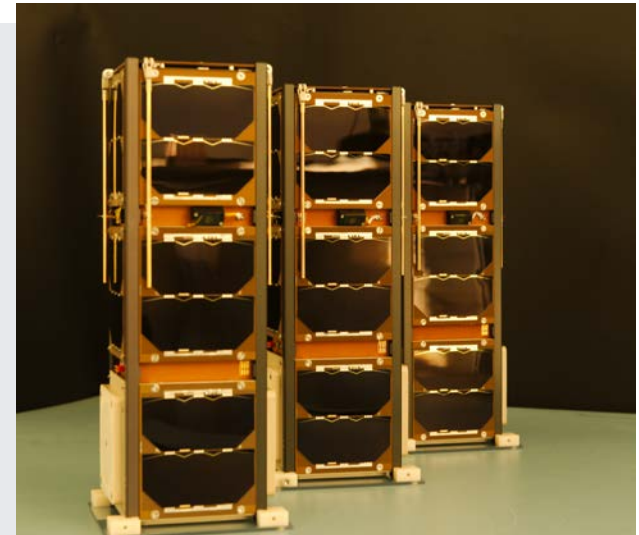
We believe that communication

... is a vital property of life.

... is a basic right for all human beings.

... is essential to make our world better.

... will help to bridge the gaps.



**“Affordable communications for Anyone,
Anywhere, Anytime”**

Corporate Summary

Sky and Space Global (ASX:SAS) is a European based, disruptive nano-satellite communication company

- **Set to provide affordable communication solutions** - affordable data, voice and instant messaging services to over 4 billion people (Equatorial region)
- **Targets the global satellite/telcoms market** through the use of very sophisticated and lower cost nano-satellite technology – highly disruptive to the existing conventional satellite platforms
- **Founded by highly credentialed Israeli satellite and aerospace experts**
- Listed on the ASX in May 2016



Board of Directors

Meir Moalem	CEO and Managing Director
Brett Mitchell	Executive Director
Peter Wall	Non-Executive Chairman
Maya Glickman-Pariente	Non-Executive Director
Yonatan Shrama	Non-Executive Director

Capital Structure

ASX code	SAS
Market capitalisation (fully diluted)	~\$359m
Market capitalisation (undiluted)	~\$326m
Share price (24 March 2017)	\$0.215

Issued Capital

Current ordinary shares	1,517,257,549
Performance Shares & Rights	151,050,000
Board and Management	~56%

Investment Proposition

A sophisticated nano-satellite technology company set to revolutionise the existing satellite communications industry with its price disruptive first mover technology

Creating 'new space' technology

New communications infrastructure based on **space proven**, nano-satellites technology

Large barriers for entry

IP developed for a complex and sophisticated software system – combining **unique expertise** in space technology and network management

Provides cheaper communications infrastructure

Up to **80% savings vs conventional satellites** via a network of low cost, nano-satellites with reduced capital expenditure, launch and operating costs

Acceleration to market

Through use of space proven COTS hardware, and pre-launch signed contracts

Enables technology upgrading capabilities

Constant upgrades built into the business model with short turn around timeframes

Competitive advantage

Significantly cheaper platform for voice, data and instant messaging services for the telecommunications and international transport industries where service is currently unavailable

Proven Leadership Team



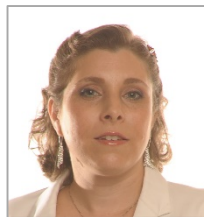
Meir Moalem

CEO & Managing Director

A jet fighter pilot, Lt. Col (Res.) of the IAF, Meir has over 20 years of experience in management, R&D and operation of state-of-the-art projects in Space Systems and UAS.

Roles include acting deputy sq. commander and leading the MEDIEX experiment on Space Shuttle Columbia (STS-107) as the project manager for Israel first astronaut flight, Managing Israel's satellite projects (Ofeq, Techsar) and more.

For one of his classified projects, Meir has been awarded the Israel National Security Award.



Maya Glickman

Chief Operational Officer

Over 14 years of experience in satellite mission analysis and operations expert.

Senior Satellite Engineer of communications satellite with wide experience in satellite operations. She was part of the AMOS-3 development team, LEOP and IOT missions as well as the AMOS-1 end of life mission team.

Maya designed and optimised several large scale constellations for earth observation and communication use, and was involved in the assembly, integration and testing of "Duchifat-1", the first Israeli nano-satellites.



Meidad Pariente

Chief Technical Officer

Over 20 years of hands-on experience in the space industry.

He started as AMOS-1 satellite operator. later was the Deputy Mission Manager of AMOS-2. Chief systems engineer of AMOS-3 successfully launched in 2008, and special engineering advisor for AMOS-5, launched in 2011.

Meidad also lead the "Duchifat-1" project, the first Israeli student Nanosatellite which was launched successfully in June 2014 and is still active.



Brett Mitchell

Exec Director - Corporate

Mr Mitchell is a corporate finance executive with over 20 years of experience in the finance, resources and technology industries.

Brett has been involved in the founding, financing and management of both private and publicly-listed companies and holds executive and non-executive directorship roles currently with ASX listed companies.

Key Milestones Delivered To Date



First wholesale customer secured, **Sat-Space Africa** for bandwidth from the “3 Diamonds”



Launch contract with **ISL** for a **PSLV** launch of “3 Diamonds” in Q2 2017



Launch space purchased on **Virgin Galactic**, to use LauncherOne, for the launch of a full constellation



A full insurance coverage by **BRIT** to de-risk Company’s financial exposure to the pilot phase



3 Diamonds Launch scheduled in Q2 2017 from ISRO in India

2016 - 2017



Secured commercial wholesale contract with **BeepTool LLC**, SAS’s second commercial customer



SAS signs agreements with **US Department of Defence** and **UK Ministry of Defence**



SAS’s 3 Diamonds nano-satellites constructed and designated as Ready for Launch by **GomSpace**



SAS selects **GomSpace** as equatorial constellation construction partner



SAS signs first major South/Latin American customer agreement **Globalsat Group**

Early Stage Commercialisation

SAS has secured early stage commercialisation via commercial relationships

Sat-Space Africa Ltd

- Agreement for bandwidth provided by “3 Diamonds”
- Sat-Space Africa is a Pan-African communications company with operations and infrastructure in 27 African countries
- Sat-Space has secured commercial contracts to sell SAS bandwidth to end users

BeepTool LLC

- Agreement for bandwidth provided by “3 Diamonds”
- BeepTool is a mobile payments, messaging and voice app used by >800,000 customers across African continent

Globalsat Group LLC

- Agreement to explore the provision of SAS’s communication services to Globalsat end-users
- Globalsat provides Mobile Satellite Services, with a strong presence across South and Latin America
- Parties to provide commercial demonstration of service during H2 2017

Global Constellation:

the 3-5 Year Plan

Initial constellation

- Equatorial band coverage
- ~200 nano-satellites coverage of +/-15 Deg



Global constellation

- Full global coverage
- Additional ~1,000 nano-satellites

Substantial Addressable Market

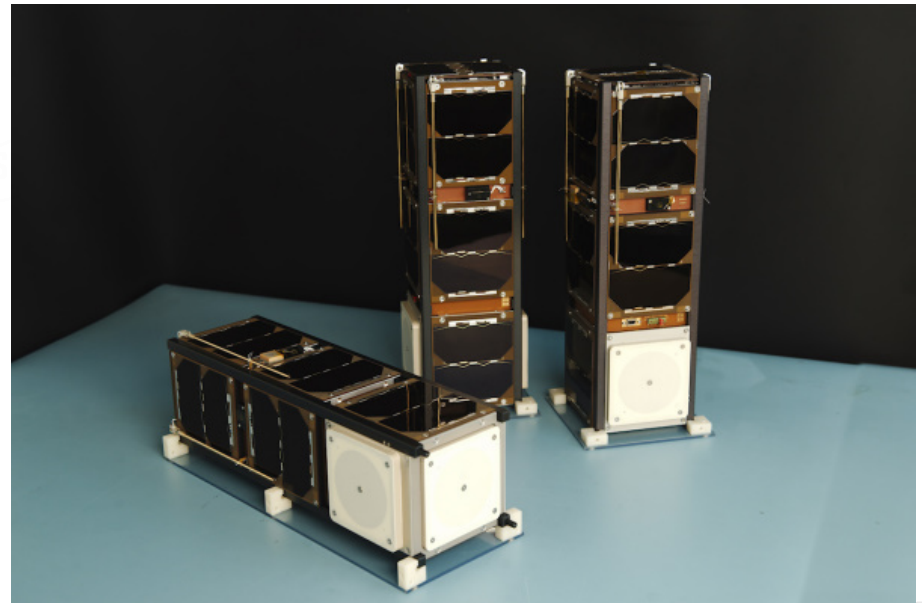
Nano-satellites can bring affordable coverage to billions of the world's most unserved people



“Ready for Launch” Designation

Construction of “3 Diamonds” completed and nano-satellites designated as “Ready for Launch” by independent manufacturer GomSpace

- Construction of “3 Diamonds” completed by leading European aerospace constructor, Gomspace (GOMX:SS)
- Following completion, nano-satellites underwent a rigorous Integration and Verification testing phase
- Following testing, GomSpace designated the “3 Diamonds” as Ready for Launch



First commercial nano-satellite that fully comply with the European Space Agency's new regulations including space debris migration

3 Diamonds Demonstration Launch - Q2-2017

SAS is launching its first 3 nano-satellites, the
“3 Diamonds” in weeks – Ready to Launch

Launching aboard the ISRO Polar Satellite
Launch Vehicle (**PSLV-XL**)

Full “Replacement in space” Transportation,
pre-launch, launch and post-launch insured
by **BRIT Global Specialty**

“3 Diamonds” will go-live and commence
commercial services eight weeks post launch



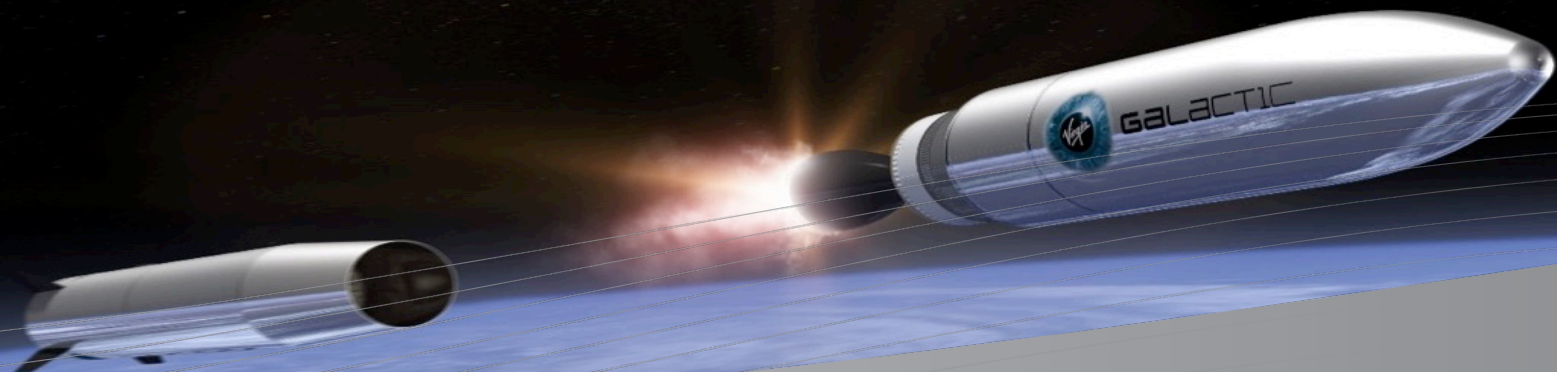
Virgin Galactic Partnership

As a launch partner

- Sky and Space Global has purchased four dedicated missions on Virgin Galactic's nano-satellite orbital launch vehicle, **LauncherOne**
- SAS plans to launch constellation of about **200 nano-satellites** from mid-2018
- Provides a cost effective solution for deployment of SAS constellation

As a commercial partner

- In October 2016, Sky and Space Global signed an MOU with Virgin Galactic
- Virgin and SAS are to explore the potential to create a satellite communications network to provide connectivity to its LauncherOne carrier aircraft, *Cosmic Girl*
- Presents a substantial commercial opportunity



High Level Defence Force Validation

UK Ministry of Defence

- Approval from the United Kingdom's Ministry of Defence (MoD) for the use of the MoD's UHF frequency
- Approval followed a rigorous due diligence and certification process from the UK Government

US Department of Defence

- Agreement with United States Department of Defence (DoD) to provide Space Situational Awareness Services
- DoD's United States Strategic Command (USSTRATCOM) Joint Space Operations Centre (JSpOC) will ensure the safe operations of SAS nano-satellites



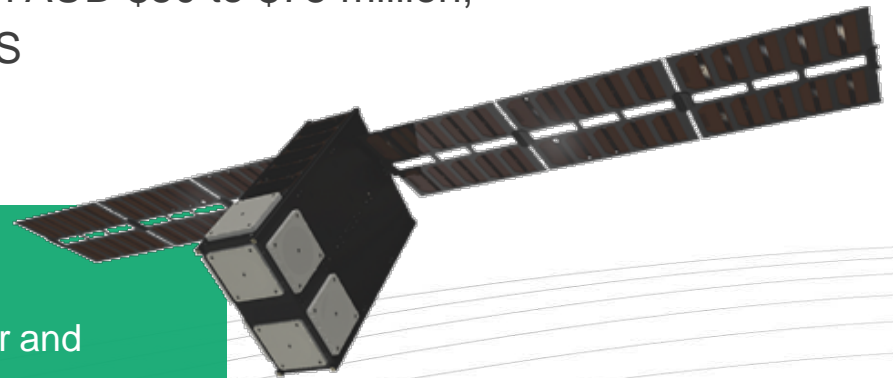
Construction Partner for Full Constellation

- GomSpace

- Construction partner for the “3 Diamonds”, GomSpace, has been selected to construct and deliver the full SAS constellation
- Cost and delivery of ~200 nano-satellites spread over 4 years, commencing in H2 2017
- Equatorial constellation to be deployed and operational by 2020
- Estimated cost of total contract is between AUD \$50 to \$75 million, depending on final specifications from SAS

GomSpace ApS

GomSpace is a leading designer, integrator and manufacturer of nano-satellites



Global Partnerships

– SocialEco Ltd

SAS has partnered with a Developing World Smartphone Leader

SocialEco Ltd produces a \$1 Humanity Smartphone for the developing world

Near term objective

- Sky and Space Global is exploring the integration of a SAS APP into SocialEco's \$1 smartphone

Longer term objective

- Development of a \$20 Android smartphone that will have SAS network embedded as default

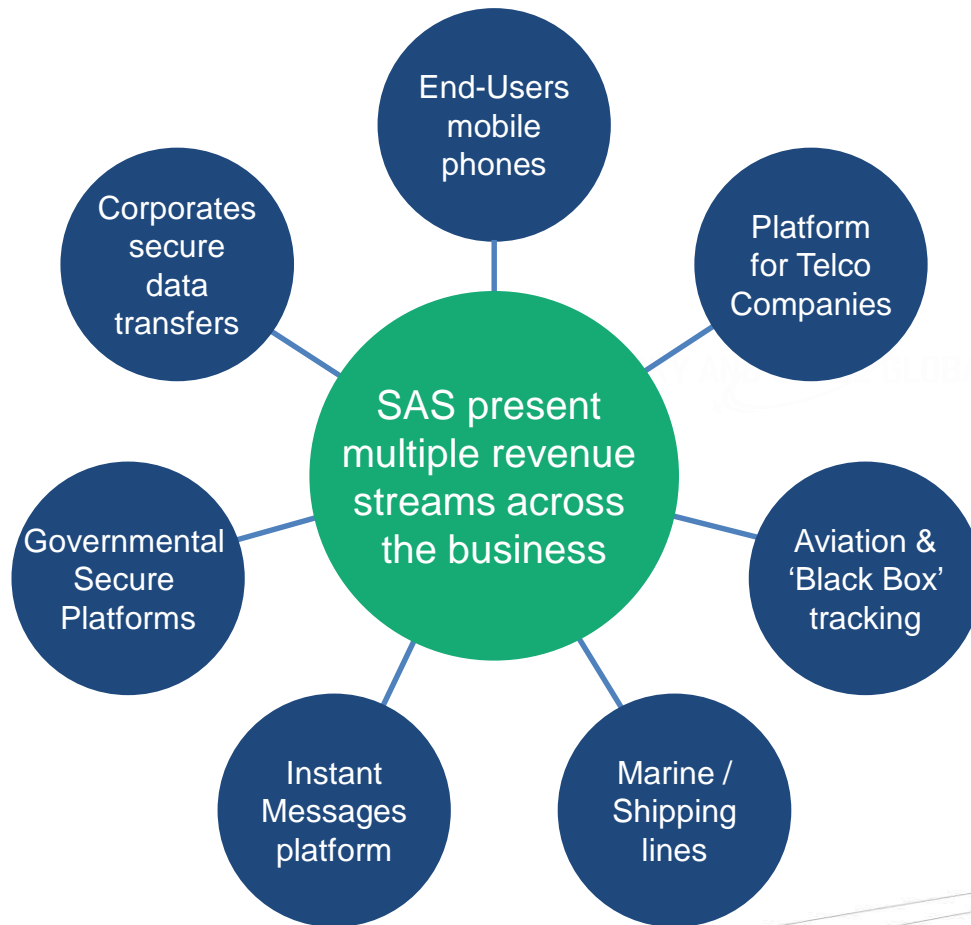
**4 out of 5
smartphone
connections
are expected
to come from
the developing
world by 2020¹**

“We look forward to working with Sky and Space Global to bring our innovative \$1 smartphone and a potential \$20 satellite Android smartphone to underserved regions across the globe.”

SocialEco CEO, Mr. Theo Cosmora

¹ [GSMA Intelligence analytics – global mobile data report](#)

Multiple Revenue Streams



Sales and revenue model

Wholesale revenue from direct customer sales – premium customers (global corporates, airline/shipping companies); and,

Fee for service per bandwidth through reseller agreements – retail customers via deals with global telcos, especially attractive in remote or underdeveloped areas, with significant rate reductions

Revenue Opportunity is Significant

Current commercial rates for satellite phone are circa US\$2.00-2.50 per minute (Inmarsat, Iridium, Thuraya, Globalstar)

3 nano-satellites: ~ A\$3m pa so far

- SAS already **pre-sold services** over Africa for the demonstration phase (SatSpace Africa) and negotiating with other global telco's

Q2 2017

First 100 nano-sats: ~ A\$300-500m

- 2-3 years
- ~ 10,000 mhz per year available for sale, plus circa 1b minutes for sale
- This could equate to circa **A\$300-500 million** per annum at SAS expected market rates

2018/19

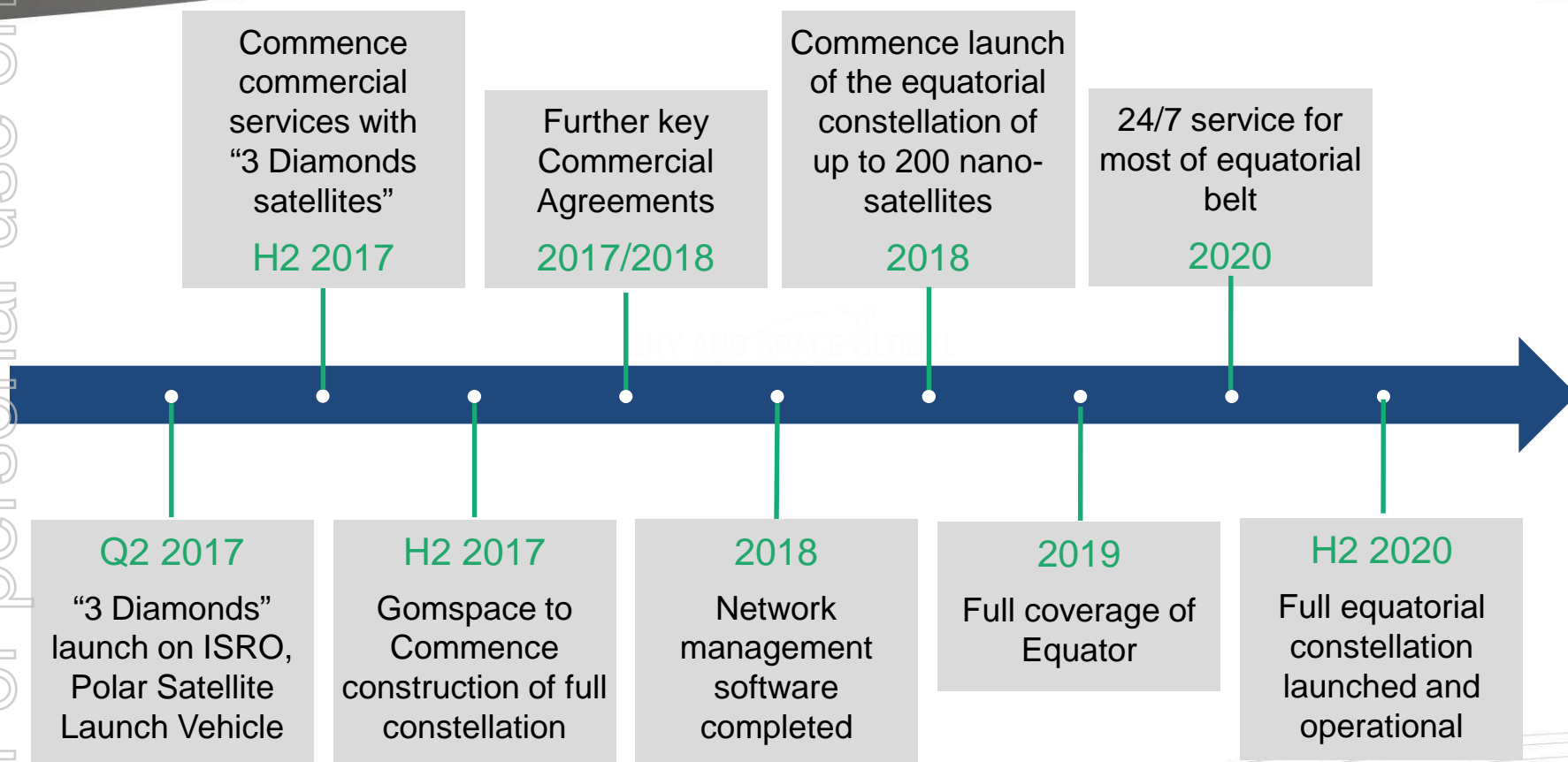
Full constellation of circa 200 nano-sats: ~ A\$600m - 1bn

- 3-5 years
- ~ 25,000 - 30,000 mhz, plus circa 2b minutes for sale
- This could equate to circa **A\$600 million - 1 billion** per annum at SAS expected market rates

2020

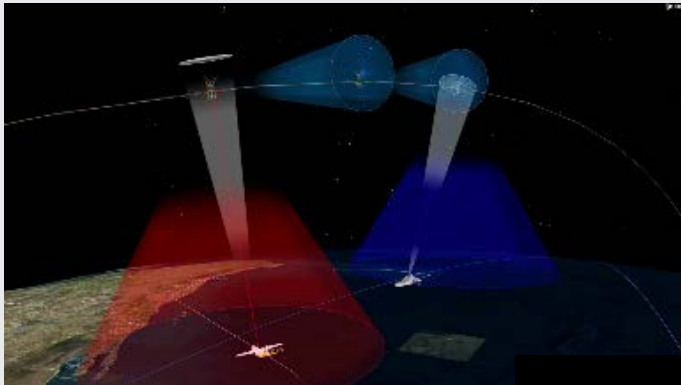
SAS revenue potential based on competitive price per minute

Key Value Creation Milestones Ahead



Appendices

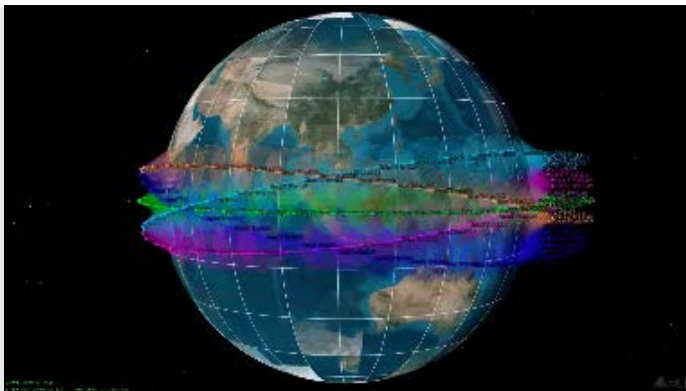
Mission Simulations



The 3 Diamonds Mission Simulation

For shareholders to experience the SAS network operation, click on the following YouTube link:

<https://youtu.be/9j9GIC6TOK8>



SAS Full Equatorial Constellation

To view SAS's full operational equatorial constellation planned for 2020, click on the following YouTube link:

<https://youtu.be/6i39T2eUGrc>

6 Month Share Price Chart

- SAS



Significant upward trajectory from completing key operational milestones

Thank you