asx / media release



3 December 2013

NOT FOR DISTRIBUTION OR RELEASE IN THE UNITED STATES Aveo Group Successfully Completes Retail Component of Entitlement Offer

Aveo Group (ASX: FKP and ASX: AOG from 10 December 2013), formerly FKP Property Group, today announced the successful completion of the retail component of its underwritten accelerated non-renounceable pro-rata entitlement offer ("Entitlement Offer") which opened on Monday, 28 October 2013.

The retail component of the Entitlement Offer ("**Retail Entitlement Offer**") allowed eligible retail stapled securityholders in Aveo the opportunity to acquire 5 new stapled securities in Aveo ("**New Stapled Securities**") for every 9 existing stapled securities in Aveo held as at 7.00pm (AEST) on Thursday, 31 October 2013 ("**Record Date**") at a price of \$1.30 per New Stapled Security.

Aveo Group received valid applications from eligible retail securityholders for approximately 36 million New Stapled Securities in respect of their pro rata entitlements, representing a take-up rate of approximately 85%.

Eligible retail stapled securityholders also had the opportunity to subscribe for New Stapled Securities in excess of their pro rata entitlements ("Additional New Stapled Securities"). Eligible retail stapled securityholders could apply for Additional New Stapled Securities to the extent that other eligible retail stapled securityholders did not take up their full entitlement and subject to a maximum number of Additional New Stapled Securities per eligible retail stapled securityholder up to an additional amount of A\$100,000. The allocation of Additional New Stapled Securities is at Aveo Group's absolute discretion and Aveo Group's decision on the number of New Stapled Securities will be final.

The resulting shortfall after the allocation of Additional New Stapled Securities is approximately 2 million New Stapled Securities, which will be issued to (or as directed by) the Underwriter, Goldman Sachs Australia Pty Ltd, under the terms of the Underwriting Agreement.

Now that the Entitlement Offer is complete, Aveo confirms that the institutional component of the Entitlement Offer ("**Institutional Entitlement Offer**") raised gross proceeds of A\$177 million for Aveo. The proceeds from the Institutional Entitlement Offer combined with approximately \$55 million raised from the Retail Entitlement Offer, brings total proceeds from the Entitlement Offer to approximately \$232 million.

Final allocations are subject to reconciliation and audit processes currently being conducted by Aveo's share registry.

Allotment and issue of New Stapled Securities issued under the Retail Entitlement Offer is scheduled to occur on Friday, 6 December 2013. These New Stapled Securities are expected to commence trading on the Australian Securities Exchange on Monday, 9 December 2013 with holding statements dispatched on Tuesday, 10 December 2013. Refunds for unfilled applications for Additional New Stapled Securities will be dispatched to securityholders as soon as practicable after this date.

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For further information contact:

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About Aveo

"We will grow with older Australians by inspiring greater living choices."

Aveo is a leading and trusted owner, operator and manager of retirement communities across Australia. Aveo's philosophy is underpinned by a commitment to grow with older Australians by inspiring greater living choices. We currently do so for 12,000 residents in 76 retirement villages across Australia. Aveo also manages and develops a diversified \$800 million property portfolio. Over 30 years, Aveo's portfolio has grown to one that encompasses retirement, residential, commercial, industrial and mixed-use property assets. Together these communities define how hundreds of thousands of people in Australia live, work, retire and invest.

Issued by Aveo Group (ASX: FKP and ASX: AOG from 10 December 2013) comprising Aveo Group Limited ABN 28 010 729 950 and Aveo Funds Management Limited ABN 17 089 800 082, AFSL No. 222273 as Responsible Entity for the Aveo Group Trust ARSN 099 648 754.

Disclosures regarding forward-looking statements

This announcement contains certain 'forward-looking statements'. Forward-looking statements include those containing words such as: 'anticipate', 'believe', 'expect', 'project', 'forecast', 'estimate', 'likely', 'intend', 'should', 'could', 'may', 'target', 'plan', 'consider', 'foresee', 'aim', 'will' and other similar expressions. Any forward-looking statements, opinions and estimates provided in this announcement are based on assumptions and contingencies which are subject to change without notice and involve known and unknown risks and uncertainties and other factors which are beyond the control of Aveo, including the risks and uncertainties described in the 'Key risks' section in the investor presentation given to ASX by Aveo on 28 October 2013 ("Investor Presentation"). This includes any statements about market and industry trends, which are based on interpretations of current market conditions.

Forward-looking statements may include indications, projections, forecasts and guidance on sales, earnings, dividends, distributions and other estimates. Forward-looking statements are provided as a general guide only and should not be relied upon as an indication or guarantee of future performance. Actual results, performance or achievements may differ materially from those expressed or implied in such statements and any projections and assumptions on which those statements are based. These statements may assume the success of Aveo Group's business strategies. The success of any of these strategies is subject to uncertainties and contingencies beyond Aveo Group's control, and no assurance can be given that any of the strategies will be effective or that the anticipated benefits from the strategies will be realised in the period for which the forward-looking statement may have been prepared or otherwise. Readers are cautioned not to place undue reliance on forward-looking statements and except as required by law or regulation, Aveo assumes no obligation to update these forward-looking statements or the information in this announcement to reflect any change in expectations or assumptions, do not make any representation or warranty, express or implied, as to the accuracy, reliability or completeness of such information, or likelihood of fulfilment of any forward-looking statement or any event or results expressed or implied in any forward-looking statement, and disclaim all responsibility and liability for these forward-looking statements or any event or results expressed or implied in any forward-looking statement or any supersentation or implied in any forward-looking statement or any event or results expressed or implied in any forward-looking statement or any event or results expressed or implied in any forward-looking statement or any event or results expressed or implied in any forward-looking statement or any event or results expressed or implied in any forward-looking statement, and disclaim all responsib

Not an offer

This announcement is not and should not be considered as an offer or an invitation to acquire New Stapled Securities or any other financial product and does not and will not form any part of any contract for the acquisition of New Stapled Securities.

The Entitlement Offer does not constitute an offer in any jurisdiction in which, or to any person to whom, it would not be lawful to make such an offer. No action has been taken to register or qualify the Entitlement Offer, the entitlements or the New Stapled Securities, or otherwise permit a public offering of the New Stapled Securities, in any jurisdiction outside of Australia, New Zealand and the jurisdictions referred to in Appendix i ('Selling Restrictions') of the Investor Presentation.

This announcement and any material accompanying it may not be released or distributed in the United States. This announcement and any material accompanying it does not constitute an offer to sell, or a solicitation of an offer to buy, securities in the United States. The entitlements and the New Stapled Securities and the Additional New Stapled Securities have not been, and will not be, registered under the Securities Act or the securities laws of any state or other jurisdiction of the United States. The entitlements may not be taken up by persons in the United States and the New Stapled Securities and the Additional New Stapled Securities may not be offered or sold in the United States, except in transactions exempt from, or not subject to the registration requirements of the U.S. Securities Act of 1933 ("Securities Act") and the applicable securities laws of any state or other jurisdiction of the United States. The New Stapled Securities and the Additional New Stapled Securities and the Additional New Stapled Securities are to the registration requirements of the U.S. Securities Act of 1933 ("Securities Act") and the applicable securities laws of any state or other jurisdiction of the United States. The New Stapled Securities and the Additional New Stapled Securities to be offered and sold in the Entitlement Offer may only be offered and sold outside the United States in 'offshore transactions' (as defined in Rule 902(h) under the Securities Act) in compliance with Regulation S under the Securities Act.

Disclosure

The underwriter, together with its affiliates, is a full service financial institution engaged in various activities, which may include trading, financing, financial advisory, investment management, investment research, principal investment, hedging, market making, margin lending, brokerage and other financial and non-financial activities and services including for which they have received or may receive customary fees and expenses. The underwriter, in conjunction with its affiliates, is acting as a sole lead manager, bookrunner and underwriter to the pro-rata, accelerated and non-renounceable entitlement offer of stapled securities by Aveo Group. Goldman Sachs and/ or its affiliates may receive fees and customary expenses for acting in this capacity. As at 28 October 2013, an affiliate(s) of the underwriter holds an interest, as principal, in the 8.00 per cent guaranteed convertible notes due 2016, issued by Aveo Group ("Existing Notes") and, if some or all of its Existing Notes are redeemed it will benefit from the proceeds of the Offer, which will be used in part to repay amounts due under the Existing Notes.

In the ordinary course of its various business activities, the underwriter and its affiliates may purchase, sell or hold a broad array of investments and actively trade or effect transactions in equity, debt and other securities, derivatives, loans, commodities, currencies, credit default swaps and/ or other financial instruments for their own account and for the accounts of their customers, and such investment and trading activities may involve or relate to assets, securities and/ or instruments of Aveo Group, its related entities and/or persons and entities with relationships with Aveo Group and/ or its related entities. The underwriter and/ or its affiliates, or their respective officers, employees, consultants or agents may, from time to time, have long or short positions in, buy or sell (on a principal basis or otherwise), and may act as market makers in, the securities or derivatives, or serve as a director of any entities mentioned herein. The underwriter and/ or its related entities.

None of the underwriter nor any of its related bodies corporate and affiliates, nor any of their respective directors, officers, partners, employees, representatives or agents make any recommendations as to whether you or your related parties should participate in the Entitlement Offer, nor do they make any representations or warranties to you (or other statements upon which you may rely) concerning this Entitlement Offer or any such information. The engagement of the underwriter by Aveo Group is not intended to and does not create any agency, custodial, fiduciary or other legal relationship between the underwriter and any securityholder or other investor.