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(2 pages and Backgrounder)

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## **Jetstar brings low fares to New Zealand flying between Auckland\*, Christchurch\*, Wellington\* & Queenstown\***

**Promotional launch one way sale fares from NZD\$1**  
**Launch one way fares from NZD\$29 at Jetstar.com**

Low fares leader Jetstar will bring low fares and real value for money flying within New Zealand following a large scale commercial launch of future services between Auckland\*, Christchurch\*, Wellington\* and Queenstown\*. (\*Subject to regulatory approval).

Commencing 10 June 2009\* Jetstar will further establish its New Zealand operations and brand over five future domestic New Zealand routes comprising 84 weekly return services with its modern A320 fleet.

Jetstar backs its every day low fares commitment to customers with a *Price Beat Guarantee*, which means when booking on Jetstar at a similar date or time we will beat any competitor by 10 per cent^.

Passengers pre-booked on Qantas domestic NZ services post 9 June 2009 will be re-accommodated by Qantas on to Jetstar.

The value based carrier today heralded its future expansion into New Zealand with special launch *JetSaver Light*<sup>^</sup> web fares from NZD\$1 one way at Jetstar.com on all of its new domestic New Zealand routes for a strictly limited period commencing 12 noon, Tuesday 17 February 2009 (New Zealand time) and ending at 1400 hours, Tuesday 17 February 2009 (New Zealand time) unless seats sell out prior<sup>^</sup>. (<sup>^</sup> Terms & conditions apply).

The offer is for travel between: 22 July 2009 – 22 September 2009. Conditions apply (fares subject to availability, selected days & flights excluding public & school holidays).

Jetstar's new domestic New Zealand operations, frequencies and launch one way web fares are now available at Jetstar.com from NZD\$29 (JetSaver Light).

Destination*	Frequency (Return services)* (From 10 June 2009)*	Frequency (Return services) (From 24 June 2009)*
Auckland – Christchurch*	5 times daily	6 times daily
Auckland – Wellington*	2 times daily	3 times daily
Auckland – Queenstown*	Daily	Daily
Christchurch – Wellington*	-	Daily
Christchurch – Queenstown*	Daily	Daily

Jetstar will commence with two A320 aircraft from 10 June 2009\* operating four city pair markets, before introducing a third A320 from 24 June 2009\*. This will support the reintroduction of Qantas Group operations between Christchurch-Wellington\* and provide additional daily frequencies from Auckland to Christchurch and Wellington.

Jetstar Chief Executive Officer Bruce Buchanan said Jetstar offered an attractive, value for money service and product, providing New Zealanders with greater accessibility and the ability to fly more often.

"We won't be beaten on price and our low fares will take Jetstar into a price leadership position in domestic New Zealand markets backed by the *Jetstar Price Beat Guarantee*," Mr Buchanan said.

"Jetstar's expansion into domestic flying within New Zealand is a further significant growth milestone to become the Asia Pacific region's leading low fares airline.

“Since the launch of Jetstar in Australia five years ago, the airline has established a reputation for its award-winning, hassle free service, comfortable and efficient fleet of modern aircraft, innovative product offering and profitability.”

Jetstar currently operates a trans Tasman flying network from Christchurch that will further grow to 42 weekly return A320 services with the introduction of Auckland\* operations from 28 April 2009.

Mr Buchanan said Jetstar’s entry in to the domestic New Zealand aviation market would result in up to 250 direct jobs under a newly established subsidiary and NZ flying business.

Jetstar’s future domestic New Zealand routes will be serviced with a fleet of modern A320 aircraft, seat configured for 177 passengers in single class.

In June Jetstar will base a fleet of six A320s in New Zealand, spread evenly between Christchurch and Auckland to support the carrier’s domestic NZ and trans Tasman operations.

A Qantas code share will be offered on all Jetstar domestic and trans Tasman New Zealand services, including Qantas customers who hold a Qantas International and/or Tasman sector in the same itinerary.

To support international visitation to New Zealand, passengers will have the ability to connect from Jetstar’s and Qantas’ international networks in Auckland, offering further one-stop connections to Queenstown, Christchurch and Wellington.

“Jetstar and Qantas will offer a seamless connection through Auckland\* to other Qantas and Jetstar services and will offer future interline ticketing of domestic New Zealand services through a number of international airlines,” Mr Buchanan said.

To coincide with its commercial launch, Jetstar today unveiled a significant multi-million dollar campaign throughout New Zealand featuring Australian comedian and radio personality Dave “Hughesy” Hughes.

Jetstar’s in-flight service in New Zealand will correspond with the carrier’s Australian domestic services, with a range of snacks, light meals and alcoholic and non-alcoholic beverages available for purchase.

“Jetstar offers passengers greater choice in how they fly, with our innovative and diverse product offering, such as *Extra Leg Room*<sup>^</sup> seats and *JetSaver Light* fares, based on the premise of offering our passengers the opportunity to choose what is most important to them,” Mr Buchanan said.

Qantas Frequent Flyer members can earn points and status credits when travelling on Jetstar on *JetFlex* fares within New Zealand. Qantas Frequent Flyer members can choose to use their points for flight awards on Jetstar services in two ways; via Qantas and Partner Classic Awards or Jetstar Any Seat Awards.

Passengers traveling on Jetstar’s domestic New Zealand services will have access to a choice of convenient check-in options, including Self-Service Kiosks at Auckland, Christchurch and Wellington Airports, traditional check-in counters at all Airports and its popular Web Check-in via [Jetstar.com](http://Jetstar.com).

Jetstar plans to operate its domestic New Zealand operations under the airline’s current Australian Air Operator Certificate (AOC) using Australia New Zealand Aviation (ANZA)\* privileges.

**\*Subject to regulatory approval**

**<sup>^</sup> Terms and Conditions Apply**

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